# UNITED STATES OF AMERICA SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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## **FORM 10-Q**

#### х **OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended: September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934** 

> For the Transition Period from\_ \_ to .

> > **Commission File Number 1-13759**

# **REDWOOD TRUST, INC.**

(Exact Name of Registrant as Specified in Its Charter)

Maryland (State or Other Jurisdiction of Incorporation or Organization) One Belvedere Place, Suite 300 Mill Valley, California (Address of Principal Executive Offices)

68-0329422 (I.R.S. Employer Identification No.) 94941

(Zip Code)

## (415) 389-7373

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🖾 No 🗖

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer X Accelerated filer  $\Box$ Non-accelerated filer  $\Box$ Smaller reporting company  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common Stock, \$0.01 par value per share 78,057,518 shares outstanding as of November 2, 2010

# REDWOOD TRUST, INC. 2010 FORM 10-Q REPORT

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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# **REDWOOD TRUST, INC. AND SUBSIDIARIES**

| (In Thousands, Except Share Data)<br>(Unaudited)  | September 30, 2010 | December 31,<br>2009 |
|---|--------------------|----------------------|
| ASSETS  |                    |                      |
| Real estate loans   | \$ 3,751,728       | \$ 3,739,254         |
| Real estate securities, at fair value:  |                    |                      |
| Trading securities  | 309,538            | 277,274              |
| Available-for-sale securities   | 798,183            | 810,471              |
| Total real estate securities  | 1,107,721          | 1,087,745            |
| Other investments   | 133                | 20,371               |
| Cash and cash equivalents   | 189,263            | 242,818              |
| Total earning assets  | 5,048,845          | 5,090,188            |
| Restricted cash   | 24,128             | 94,306               |
| Accrued interest receivable   | 13,690             | 18,193               |
| Derivative assets   | 3,592              | 12,372               |
| Deferred tax asset  | 2,925              | 4,810                |
| Deferred asset-backed securities issuance costs   | 6,413              | 6,639                |
| Other assets  | 62,555             | 26,142               |
| Total Assets <sup>(1)</sup>   | \$ 5,162,148       | \$ 5,252,650         |
| LIABILITIES AND EQUITY  |                    |                      |
| Liabilities   | <b>^</b>           | <b>•</b>             |
| Short-term debt   | \$                 | \$ _                 |
| Accrued interest payable  | 6,918              | 5,968                |
| Derivative liabilities  | 121,888            | 83,800               |
| Accrued expenses and other liabilities  | 15,430             | 71,828               |
| Dividends payable   | 19,496             | 19,434               |
| Asset-backed securities issued – Sequoia  | 3,567,884          | 3,644,933            |
| Asset-backed securities issued – Acacia   | 263,741            | 297,596              |
| Long-term debt  | 140,000            | 140,000              |
| Total liabilities <sup>(2)</sup>  | 4,135,357          | 4,263,559            |
| Equity  |                    |                      |
| Common stock, par value \$0.01 per share, 100,000,000 shares authorized; 77,984,222 and 77,737,130 issued and outstanding | 780                | 777                  |
| Additional paid-in capital  | 1,686,963          | 1,674,367            |
| Accumulated other comprehensive income  | 60,798             | 64,860               |
| Cumulative earnings   | 460,231            | 364,888              |
| Cumulative distributions to stockholders  | (1,193,100)        | (1,133,171)          |
| Total stockholders' equity  | 1,015,672          | 971,721              |
| Noncontrolling interest   | 11,119             | 17,370               |
| Total equity  | 1,026,791          | 989,091              |
| Total Liabilities and Equity  | \$ 5,162,148       | \$ 5,252,650         |

(1) Our consolidated balance sheets include assets of consolidated variable interest entities (VIEs) that can only be used to settle obligations of these VIEs. At September 30, 2010, these assets totaled \$4,040,068.

(2) Our consolidated balance sheets include liabilities of consolidated VIEs for which creditors do not have recourse to the primary beneficiary (Redwood Trust, Inc.). At September 30, 2010, these liabilities totaled \$3,926,829.

The accompanying notes are an integral part of these consolidated financial statements.

| CONSOLIDA  | ГЕД | STATEM              | ENT | S OF INCO | ME | (LOSS)             |    |           |
|--|-----|---------------------|-----|-----------|----|--------------------|----|-----------|
| (In Thousands, Except Share Data)<br>(Unaudited)                   |     | Three Mor<br>Septen |     |           |    | Nine Mon<br>Septen |    |           |
|  |     | 2010                |     | 2009      |    | 2010               |    | 2009      |
| Interest Income  |     |                     |     |           |    |                    |    |           |
| Real estate loans  | \$  | 17,837              | \$  | 19,574    | \$ | 48,644             | \$ | 84,157    |
| Real estate securities   |     | 41,083              |     | 50,708    |    | 125,439            |    | 141,435   |
| Other investments  |     | 2                   |     | 25        |    | 14                 |    | 155       |
| Cash and cash equivalents  |     | 93                  |     | 75        |    | 204                |    | 334       |
| Total interest income  |     | 59,015              |     | 70,382    |    | 174,301            |    | 226,081   |
| Interest Expense   |     |                     |     |           |    |                    |    |           |
| Short-term debt  |     | (2)                 |     |           |    | (38)               |    |           |
| Asset-backed securities issued                                     |     | (21,074)            |     | (23,530)  |    | (57,127)           |    | (106,813) |
| Long-term debt   |     | (2,619)             |     | (1,307)   |    | (5,875)            |    | (4,618)   |
| Total interest expense   |     | (23,695)            |     | (24,837)  |    | (63,040)           |    | (111,431) |
| Net Interest Income  |     | 35,320              |     | 45,545    |    | 111,261            |    | 114,650   |
| Provision for loan losses  |     | (2,436)             |     | (9,998)   |    | (16,233)           |    | (40,576)  |
| Market valuation adjustments on trading<br>instruments             |     | 1,007               |     | (1,860)   |    | (11,193)           |    | (11,967)  |
| Other-than-temporary impairments <sup>(1)</sup>                    |     | (2,580)             |     | (9,198)   |    | (8,742)            |    | (71,470)  |
| Market valuation adjustments, net                                  |     | (1,573)             |     | (11,058)  |    | (19,935)           |    | (83,437)  |
| Net Interest Income (Loss) After Provision and                     |     | 31,311              |     | 24,489    |    | 75,093             |    | (9,363)   |
| Market Valuation Adjustments                                       |     | ,                   |     | ,         |    | ,                  |    |           |
| Operating expenses   |     | (12,245)            |     | (14,806)  |    | (40,778)           |    | (36,162)  |
| Realized gains on sales and calls, net                             |     | 1,566               |     | 17,561    |    | 61,985             |    | 43,548    |
| Net income (loss) before provision for income taxes                |     | 20,632              |     | 27,244    |    | 96,300             |    | (1,977)   |
| (Provision for) benefit from income taxes                          |     | (202)               |     | 247       |    | (254)              |    | 656       |
| Net income (loss)  |     | 20,430              |     | 27,491    |    | 96,046             |    | (1,321)   |
| Less: Net income (loss) attributable to<br>noncontrolling interest |     | 532                 |     | 363       |    | 703                |    | (226)     |
| Net Income (Loss) Attributable to Redwood<br>Trust, Inc.           | \$  | 19,898              | \$  | 27,128    | \$ | 95,343             | \$ | (1,095)   |
| Basic earnings (loss) per common share:                            | \$  | 0.25                | \$  | 0.34      | \$ | 1.19               | \$ | (0.02)    |
| Diluted earnings (loss) per common share:                          | \$  | 0.25                | \$  | 0.34      | \$ | 1.18               | \$ | (0.02)    |
| Regular dividends declared per common share                        | \$  | 0.25                | \$  | 0.25      | \$ | 0.75               | \$ | 0.75      |
| Special dividends declared per common share                        |     |                     |     |           |    |                    |    |           |
| Total dividends declared per common share                          | \$  | 0.25                | \$  | 0.25      | \$ | 0.75               | \$ | 0.75      |
| Basic weighted average shares outstanding                          | 7   | 7,901,970           | 7   | 7,610,658 | 77 | 7,794,106          | 6  | 5,363,128 |
| Diluted weighted average shares outstanding                        |     | 8,961,205           |     | 8,059,428 |    | 8,763,689          |    | 5,363,128 |

CONSOLIDATED STATEMENTS OF INCOME (LOSS)

(1) For the three months ended September 30, 2010, other-than-temporary impairments were \$6,287, of which \$3,707 were recognized in Accumulated Other Comprehensive Income (Loss). For the nine months ended September 30, 2010, other-than-temporary impairments were \$16,988, of which \$8,246 were recognized in Accumulated Other Comprehensive Income (Loss).

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME (LOSS)

# For the Nine Months Ended September 30, 2010

| (In Thousands, Except<br>Share Data)<br>(Unaudited)                                       | Common Shares | Stock<br>Amount | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Cumulative<br>Earnings<br>(Losses) | Cumulative<br>Distributions<br>to<br>Stockholders | Noncontrolling<br>Interest | Total       |
|---|---------------|-----------------|----------------------------------|--|------------------------------------|---|----------------------------|-------------|
| December 31, 2009   | 77,737,130    | \$ 777          | \$1,674,367                      | \$ 64,860  | \$ 364,888                         | \$(1,133,171)                                     | \$ 17,370                  | \$ 989,091  |
| Net income  |               | —               |                                  | —  | 95,343                             |   | 703                        | 96,046      |
| Net unrealized gain on<br>available-for-sale<br>securities                                |               | _               | _                                | 15,090   | _                                  | _   | 2,044                      | 17,134      |
| Reclassification of other-<br>than-temporary<br>impairments to net<br>income              | _             | —               |                                  | 9,695  | _                                  |   | _                          | 9,695       |
| Net unrealized loss on<br>interest rate<br>agreements                                     | _             |                 | —                                | (31,451)   | _                                  | _   |                            | (31,451)    |
| Reclassification of<br>unrealized loss on<br>interest rate<br>agreements to net<br>income | _             | _               | _                                | 2,604  | _                                  | _   | _                          | 2,604       |
| Total other comprehensive loss  |               |                 |                                  | (4,062)  |                                    |   |                            |             |
| Total comprehensive income  |               |                 |                                  |  |                                    |   |                            | 94,028      |
| Issuance of common<br>stock:  |               |                 |                                  |  |                                    |   |                            |             |
| Dividend reinvestment &<br>stock purchase plans   | 194,017       | 3               | 2,995                            | —  | —                                  | —   | —                          | 2,998       |
| Employee stock purchase<br>and incentive plans  | 53,075        | —               | (156)                            |  |                                    |   |                            | (156)       |
| Non-cash equity award<br>compensation   | —             | —               | 9,757                            | —  | —                                  | —   | —                          | 9,757       |
| Distributions to<br>noncontrolling interest,<br>net                                       | _             | _               | _                                | _  |                                    | _   | (8,998)                    | (8,998)     |
| Common dividends<br>declared  | —             | —               | —                                | —  | —                                  | (59,929)  | —                          | (59,929)    |
| September 30, 2010  | 77,984,222    | \$ 780          | \$1,686,963                      | \$ 60,798  | \$ 460,231                         | \$(1,193,100)                                     | \$ 11,119                  | \$1,026,791 |

For the Nine Months Ended September 30, 2009

| (In Thousands, Except<br>Share Data)  | Common     | Stock  | Additional<br>Paid-In | Accumulated<br>Other           | Cumulative<br>Earnings | Cumulative<br>Distributions | Noncontrolling<br>Interest | Total     |
|---|------------|--------|-----------------------|--------------------------------|------------------------|-----------------------------|----------------------------|-----------|
| (Unaudited)   | Shares     | Amount | Capital               | Comprehensive<br>Income (Loss) | (Losses)               | to<br>Stockholders          |                            |           |
| December 31, 2008   | 33,470,557 | \$ 336 | \$1,149,392           | \$ (56,865)                    | \$266,059              | \$(1,057,070)               | \$ 22,611                  | \$324,463 |
| Cumulative<br>adjustment – accounting<br>change   |            |        |                       | (59,634)                       | 59,634                 |                             | —                          |           |
| Net (loss) income   | —          | _      |                       | —                              | (1,095)                | —                           | (226)                      | (1,321)   |
| Net unrealized gain on<br>available-for-sale<br>securities                                    | —          | —      | —                     | 98,192                         | —                      | —                           | 2,278                      | 100,470   |
| Reclassification of other-<br>than-temporary<br>impairments to net<br>(loss) income           | _          | _      | _                     | 37,474                         |                        |                             | _                          | 37,474    |
| Reclassification of<br>unrealized loss on<br>interest rate agreements<br>to net (loss) income | _          | _      | _                     | 3,334                          | —                      | _                           | _                          | 3,334     |
| Total other comprehensive gain  |            |        |                       | 79,366                         |                        |                             |                            |           |
| Total comprehensive gain  |            |        |                       |                                |                        |                             |                            | 139,957   |
| Issuance of common  |            |        |                       |                                |                        |                             |                            |           |
| stock:  |            |        |                       |                                |                        |                             |                            |           |
| Secondary offerings   | 43,690,000 | 436    | 519,600               | —                              | —                      | —                           | —                          | 520,036   |
| Dividend reinvestment &<br>stock purchase plans   | 146,784    | 2      | 1,681                 | —                              | —                      | _                           | —                          | 1,683     |
| Employee stock purchase<br>and incentive plans  | 361,999    | 2      | (2,679)               | —                              | —                      | —                           | —                          | (2,677)   |
| Non-cash equity award compensation  | —          | —      | 4,599                 | —                              | —                      | —                           | —                          | 4,599     |
| Share repurchases   | (273)      | 1      | (5)                   | —                              | —                      | —                           | —                          | (4)       |
| Contributions from<br>noncontrolling interests,<br>net  |            |        | _                     |                                | _                      |                             | (5,295)                    | (5,295)   |

| Common dividends               | —          | —      | —           | —            | —          | (56,288)      | —            | (56,288)  |
|--------------------------------|------------|--------|-------------|--------------|------------|---------------|--------------|-----------|
| declared<br>September 30, 2009 | 77,669,067 | \$ 777 | \$1,672,588 | \$<br>22,501 | \$ 324,598 | \$(1,113,358) | \$<br>19,368 | \$926,474 |

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

| CONSOLIDATED STATEMENTS OF CA<br>(In Thousands, Except Share Data)<br>(Unaudited) | Nine Mo    | nths Ended<br>mber 30, |
|---|------------|------------------------|
|   | 2010       | 2009                   |
| Cash Flows From Operating Activities:   |            |                        |
| Net income (loss) attributable to Redwood Trust, Inc.                             | \$ 95,343  | \$ (1,095)             |
| Adjustments to reconcile net income (loss) to net cash provided by operating      |            |                        |
| activities:   | (8.5.500)  | (1.0.10)               |
| Amortization of premiums, discounts, and debt issuance costs, net                 | (25,508)   | (1,940)                |
| Depreciation and amortization of non-financial assets                             | 624        | 913                    |
| Provision for loan losses   | 16,233     | 40,576                 |
| Non-cash equity award compensation  | 9,757      | 4,599                  |
| Market valuation adjustments, net   | 19,935     | 83,437                 |
| Realized gains, net   | (61,985)   | (43,548)               |
| Net change in:  | 2.067      | 10 100                 |
| Accrued interest receivable   | 3,967      | 12,102                 |
| Deferred tax asset  | 1,885      | 1,781                  |
| Other assets  | (25,900)   | 31,498                 |
| Accrued interest payable  | 9,095      | (11,816)               |
| Accrued expenses and other liabilities  | (56,398)   | 51,525                 |
| Net cash (used in) provided by operating activities                               | (12,952)   | 168,032                |
| Cash Flows From Investing Activities:   |            |                        |
| Purchases of real estate loans held-for-investment                                | (300,211)  |                        |
| Principal payments on real estate loans held-for-investment                       | 260,493    | 311,410                |
| Purchases of real estate securities available-for-sale                            | (235,876)  | (678,952)              |
| Proceeds from sales of real estate securities available-for-sale                  | 248,491    | 127,377                |
| Principal payments on real estate securities available-for-sale                   | 104,987    | 99,832                 |
| Purchases of real estate securities trading                                       | (17,137)   | (5,755)                |
| Proceeds from sales of real estate securities trading                             | 6,119      | 4,256                  |
| Principal payments on real estate securities trading                              | 45,067     | 72,114                 |
| Principal payments on other investments   | 12,513     | 25,433                 |
| Net decrease (increase) in restricted cash  | 70,178     | (24,746)               |
| Net cash provided by (used in) investing activities                               | 194,624    | (69,031)               |
| Cash Flows From Financing Activities:   |            |                        |
| Proceeds from issuance of asset-backed securities                                 | 211,178    | —                      |
| Repurchase of asset-backed securities   | (8,639)    | _                      |
| Deferred asset-backed security issuance costs                                     | (1,667)    |                        |
| Repayments on asset-backed securities   | (330,864)  | (413,495)              |
| Repurchase of long-term debt  | —          | (3,455)                |
| Net settlements of derivatives  | (39,916)   | (43,302)               |
| Net proceeds from issuance of common stock  | 2,842      | 519,042                |
| Common stock repurchases  | —          | (4)                    |
| Dividends paid  | (59,865)   | (61,975)               |
| Change in noncontrolling interests  | (8,296)    | (5,521)                |
| Net cash used in financing activities   | (235,227)  | (8,710)                |
| Net (decrease) increase in cash and cash equivalents                              | (53,555)   | 90,291                 |
| Cash and cash equivalents at beginning of period                                  | \$ 242,818 | <u>\$ 126,480</u>      |
| Cash and cash equivalents at end of period  | \$ 189,263 | \$ 216,771             |
| Supplemental Disclosures:   |            |                        |
| Cash paid for interest  | \$ 51,807  | \$ 133,523             |
| Cash paid for interest  | \$ 186     | \$ 155,525<br>\$ —     |
| Dividends declared but not paid at end of period                                  | \$ 19,496  | \$ 19,417              |
| 2   | φ 17, π70  | φ 17,717               |

The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 1. Redwood Trust

Redwood Trust, Inc., together with its subsidiaries (Redwood, we, or us), invests in, finances, and manages real estate assets. We invest in residential and commercial real estate loans and in asset-backed securities backed by real estate loans. We seek to invest in assets that have the potential to generate sufficient long-term cash flow returns to support our goal of distributing an attractive level of dividends per share to shareholders over time. For tax purposes, we are structured as a real estate investment trust (REIT).

Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

#### Note 2. Basis of Presentation

The consolidated financial statements presented herein are as of September 30, 2010 and December 31, 2009, and for the three and nine months ended September 30, 2010 and 2009. These consolidated financial statements have been prepared in conformity with generally accepted accounting principles (GAAP) in the United States for interim financial information and with the Securities and Exchange Commission's (SEC) instructions to Form 10-Q and Article 10 of Regulation S-X. Results for the three and nine months ended September 30, 2010, may not necessarily be indicative of the results for the year ending December 31, 2010. These unaudited interim consolidated financial statements should be read in conjunction with our audited consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2009. All amounts presented herein, except per share data, are shown in thousands.

We recognize the Financial Accounting Standards Board's (FASB) Statement of Financial Accounting Standards No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles — a replacement of FASB Statement No. 162* (FAS 168), which establishes the Accounting Standards Codification (ASC) as the single source of authoritative GAAP in the United States.

#### Organization

Our consolidated financial statements include the accounts of Redwood, its direct and indirect wholly-owned subsidiaries, and other entities in which we have a controlling financial interest. All significant intercompany balances and transactions have been eliminated. A number of Redwood's consolidated subsidiaries are qualifying REIT subsidiaries and the remainder are taxable subsidiaries. References to the Redwood REIT include Redwood and its qualifying REIT subsidiaries, excluding taxable subsidiaries.

We are the asset manager and an investor in the Redwood Opportunity Fund LP (the Fund) that we sponsor. The Fund primarily invests in mortgage-backed securities. We also sponsor two securitization programs. Our Sequoia program is used for the securitization of residential mortgage loans. References to Sequoia refer collectively to all the consolidated Sequoia securitization entities. Our Acacia program is used for the securitization of mortgage-backed securities and other types of financial assets. References to Acacia refer collectively to all the consolidated Acacia securitization entities.

We do not service any assets, including assets owned by the Fund, Sequoia, or Acacia.

# Principles of Consolidation

We apply ASC 860 and ASC 810-10 to determine whether we must consolidate transferred financial assets and variable interest entities (VIEs) for financial reporting purposes. These standards became effective for our interests in all VIEs as of January 1, 2010, except for the Fund, as a result of the FASB's decision to delay the applicability of ASC 810-10 for private equity funds. Our determination of whether we must consolidate the Fund was made in accordance with FASB Interpretation No. 46 (revised), *Consolidation of Variable Interest Entities* (FIN 46(R)), at the time we acquired our interests in the Fund.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 2. Basis of Presentation - (continued)

We currently consolidate the assets, liabilities, and noncontrolling interests of the Fund, as well as the assets and liabilities of the Sequoia and the Acacia securitization entities where we maintain continuing involvement. For financial reporting purposes, the real estate securities owned at the Fund are shown on our consolidated balance sheets under real estate securities and the portion of the Fund owned by third parties is shown under noncontrolling interest. In our consolidated statements of income (loss), we record interest income on the securities owned at the Fund. Since the Fund is currently funded with equity, there is no associated interest expense. The underlying loans and securities owned at Sequoia and Acacia entities are shown on our consolidated statements of income (loss) under real estate loans and real estate securities and the asset-back securities (ABS) issued to third parties by these entities are shown under ABS issued. In our consolidated statements of income (loss), we record interest income on the loans and securities and interest expense on the ABS issued by these entities.

See Note 4 for further discussion on principles of consolidation.

#### Note 3. Summary of Significant Accounting Policies

#### Use of Estimates

The preparation of financial statements requires us to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amount and timing of credit losses, prepayment rates, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the consolidated financial statements and the reported amounts of certain revenues and expenses during the reported period. It is likely that changes in these estimates (e.g., valuation changes due to supply and demand, credit performance, prepayments, interest rates, or other reasons) will occur in the near term. Our estimates are inherently subjective in nature and actual results could differ from our estimates and the differences could be material.

#### Fair Value Option

We have the option to measure eligible financial assets, financial liabilities, and commitments at fair value on an instrument-byinstrument basis. This option is available when we first recognize a financial asset or financial liability or enter into a firm commitment. Subsequent changes in the fair value of assets, liabilities, and commitments where we have elected the fair value option are recorded in the consolidated statements of income (loss).

Our decision to apply the fair value option for new financial instruments is generally based upon our funding strategy for the specific financial asset acquired. For example, securities that we anticipate funding with equity will generally be accounted for as available-for-sale (AFS) securities. Securities that we anticipate funding with a combination of debt and equity or those financed through the issuance of asset-backed liabilities will generally be accounted for in a consistent manner. Additionally, we may elect to apply the fair value option for financial instruments that may not perform similarly to our traditional real estate investments or are particularly volatile or complex.

See Note 5 for further discussion on the fair value option.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies - (continued)

#### Fair Value Measurements

Our financial statements include assets and liabilities that are measured at their estimated fair values in accordance with GAAP. A fair value measurement represents the price at which an orderly transaction would occur between willing market participants at the measurement date. We develop fair values for financial assets or liabilities based on available inputs and pricing that is observed in the marketplace. Examples of market information that we attempt to obtain include the following:

- · Quoted prices for the same or similar securities;
- Relevant reports issued by analysts and rating agencies;
- · The current level of interest rates and any directional movements in relevant indices, such as credit risk indices;
- Information about the performance of the underlying mortgage loans, such as delinquency and foreclosure rates, loss
  experience, and prepayment rates;
- Indicative prices or yields from broker/dealers; and,
- · Other relevant observable inputs, including nonperformance risk and liquidity premiums.

After considering all available indications of the appropriate rate of return that market participants would require, we consider the reasonableness of the range indicated by the results to determine an estimate that is most representative of fair value.

The markets for many of the real estate securities that we invest in and issue are generally illiquid. Establishing fair values for illiquid assets and liabilities is inherently subjective and is often dependent upon our estimates and modeling assumptions. If we determine that either the volume and/or level of trading activity for an asset or liability has significantly decreased from normal market conditions, or price quotations or observable inputs are not associated with orderly transactions, the market inputs that we obtain might not be relevant. For example, broker or pricing service quotes might not be relevant if an active market does not exist for the financial asset or liability. The nature of the quote (for example, whether the quote is an indicative price or a binding offer) is also evaluated.

In circumstances where relevant market inputs cannot be obtained, increased analysis and management judgment are required to estimate fair value. This generally requires us to establish the use of our internal assumptions about future cash flows and appropriate risk-adjusted discount rates. Regardless of the valuation inputs we apply, the objective of fair value measurement is unchanged from what it would be if markets were operating at normal activity levels and/or transactions were orderly; that is, to determine the current exit price.

See Note 5 for further discussion on fair value measurements.

# **Real Estate Loans**

#### Residential and Commercial Real Estate Loans - Fair Value

Residential and commercial real estate loans at fair value are loans where we have elected the fair value option. Coupon interest is recognized as revenue when earned and deemed collectible or until a loan becomes more than 90 days past due. Changes in fair value are recurring and are reported through our consolidated statements of income (loss) in market valuation adjustments, net.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

# Note 3. Summary of Significant Accounting Policies - (continued)

# Residential and Commercial Real Estate Loans - Held-for-Sale

Residential and commercial real estate loans held-for-sale are loans that we are marketing for sale to third parties. These loans are carried at the lower of their cost or fair value, as measured on an individual basis. If the fair value of a loan held-for-sale is lower than its amortized cost basis, this difference is reported as a negative market valuation adjustment through our consolidated statements of income (loss). Coupon interest for loans held-for-sale is recognized as revenue when earned and deemed collectible or until a loan becomes more than 90 days past due. Gains or losses on the sale of real estate loans are based on the specific identification method.

#### Residential and Commercial Real Estate Loans — Held-for-Investment

Real estate loans held-for-investment include residential real estate loans owned and securitized at Sequoia entities and commercial real estate loans owned at Redwood. These loans are carried at their unpaid principal balances adjusted for net unamortized premiums or discounts and net of any allowance for loan losses. Coupon interest is recognized as revenue when earned and deemed collectible or until a loan becomes more than 90 days past due. Interest previously accrued for loans that have become greater than 90 days past due is reserved for in the allowance for loan losses. Cash principal and interest that is advanced from servicers subsequent to a loan becoming greater than 90 days past due is used to reduce the outstanding loan principal balance.

We use the interest method to determine an effective yield to amortize the premium or discount on real estate loans held-forinvestment. For residential loans acquired prior to July 1, 2004, we use coupon interest rates as they change over time and anticipated principal payments to determine periodic amortization. For residential loans acquired after July 1, 2004, we use the initial coupon interest rate of the loans (without regard to future changes in the underlying indices) and anticipated principal payments to determine periodic amortization.

We reclassify loans held-for-investment to loans held-for-sale if we determine that these loans will be sold to third parties. This may occur, for example, if we exercise our right to call ABS issued by a Sequoia securitization trust and decide to subsequently sell the underlying loans to third parties.

See Note 6 for further discussion on real estate loans.

#### Real Estate Loans - Allowance for Loan Losses

For real estate loans classified as held-for-investment, we establish and maintain an allowance for loan losses based on our estimate of credit losses inherent in our loan portfolios at the reporting date. To calculate the allowance for loan losses, we assess inherent losses by determining loss factors (defaults, the timing of defaults, and loss severities upon defaults) that can be specifically applied to each of the consolidated loans or pool of loans.

We consider the following factors in setting the allowance for loan losses:

- Ongoing analyses of loans, including, but not limited to, the age of loans, underwriting standards, business climate, economic conditions, and other observable data;
- · Historical loss rates and past performance of similar loans;
- · Relevant environmental factors;
- · Relevant market research and publicly available third-party reference loss rates;
- · Trends in delinquencies and charge-offs;
- · Effects and changes in credit concentrations;

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies - (continued)

- Information supporting a borrower's ability to meet obligations;
- · Ongoing evaluations of fair values of collateral using current appraisals and other valuations; and,
- Discounted cash flow analyses.

Once we determine the amount of defaults, the timing of the defaults, and severity of losses upon the defaults, we estimate expected losses for each individual loan or pool of loans over its expected life. We then estimate the timing of these losses and the losses probable to occur over an appropriate loss confirmation period. This period is defined as the range of time between the occurrence of a credit loss (such as the initial deterioration of the borrower's financial condition) and the confirmation of that loss (the actual impairment or charge-off of the loan). The losses expected to occur within the estimated loss confirmation period are the basis of our allowance for loan losses, since we believe these losses exist as of the reported date of the financial statements. We re-evaluate the adequacy of our allowance for loan losses at least quarterly.

As part of the loss mitigation efforts undertaken by servicers of residential loans owned by Sequoia securitization entities, a growing number of loan modifications have been completed to help make mortgage loans more affordable for certain borrowers. Loan modifications may include, but are not limited to: (i) conversion of a floating rate mortgage loan into a fixed rate mortgage loan; (ii) reduction in the contractual interest rate of a mortgage loan; (iii) forgiveness of a portion of the contractual interest and/or principal amounts owed on a mortgage loan; and, (iv) extension of the contractual maturity of a mortgage loan. We evaluate all loan modifications performed by servicers to determine if they constitute troubled debt restructurings according to GAAP. If a loan is determined to be a troubled debt restructuring, it is removed from the general loan pools used for calculating allowances for loan losses and assessed for impairment on an individual basis based upon any adverse change in the expected future cash flows resulting from the modification. This difference is recorded to the provision for loan losses in the consolidated statements of income (loss).

See Note 7 for further discussion on the allowance for loan losses.

We do not currently maintain a loan repurchase reserve and management is not aware of any outstanding repurchase claims against Redwood that would require the establishment of such a reserve. We do not originate real estate loans and we believe that risk of loss due to loan repurchases (i.e., due to breach of representations and warranties) would generally be a contingency to the companies from whom we acquired the loans and therefore would be covered by our recourse to those companies. In circumstances where we believe that there is a risk of loss due to a loan repurchase demand (i.e., due to an allegation of a breach of representations and warranties), and we do not believe that full recourse to the company from whom we acquired the loan exists or is enforceable, we will review the need for any loan repurchase reserve in accordance with FASB guidance on accounting for contingencies and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability, and the amount of loss, if any, can be reasonably estimated.

## Real Estate Securities, at Fair Value

# Trading Securities

Trading securities include residential, commercial, and collateralized debt obligation (CDO) securities. Trading securities are carried at their estimated fair values. Coupon interest is recognized as interest income when earned and deemed collectible. All changes in fair value are reported through our consolidated statements of income (loss) in market valuation adjustments, net.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies - (continued)

We primarily denote trading securities as those securities where we have adopted the fair value option. We currently account for certain securities at Redwood and all securities at Acacia entities as trading securities, at fair value.

#### Available-for-Sale Securities

AFS securities include certain residential, commercial, and CDO securities. AFS securities are carried at their estimated fair values with cumulative unrealized gains and losses reported as a component of accumulated other comprehensive income (loss) in our consolidated statements of equity. Coupon interest is recognized as interest income when earned and deemed collectible, and the interest method is used to determine an effective yield to amortize purchase premiums, discounts, and fees associated with these securities into income over time. This requires us to project cash flows over the remaining life of each security and make assumptions with regards to interest rates, prepayment rates, the timing and amount of credit losses, and other factors. We review our cash flow projections on an ongoing basis and monitor these projections based on input and analyses received from external sources, internal models, and our own judgment and experience.

For an AFS security where its fair value has declined below its amortized cost basis, we evaluate the security for other-thantemporary impairment (OTTI). If we either — (i) intend to sell the impaired security; (ii) will more likely than not be required to the sell the impaired security before it recovers in value; or, (iii) do not expect to recover the impaired security's amortized cost basis even if we do not intend to sell the security — the impairment is deemed an OTTI and we record the entire difference between the security's fair value and its amortized cost in our consolidated statements of income (loss). Conversely, if none of these three conditions are met, we analyze the expected cash flows, or cost recovery of the security, to determine what, if any, OTTI is recognized through our consolidated statements of income (loss). This analysis includes an assessment of any changes in the regulatory and/or economic environment that might affect the performance of the security.

If we conclude through our analysis that there has been no significant adverse change in our cash flow assumptions for the security, then the impairment is deemed temporary in nature and the associated difference between the security's fair value and its amortized cost basis is recorded as an unrealized loss through accumulated other comprehensive income (loss), a component of stockholders' equity. Alternatively, if we conclude that there has been a significant adverse change in our cash flow assumptions for the security, then the impairment is deemed an OTTI and we perform an additional analysis to determine what portion of OTTI, if any, should be recorded through our consolidated statements of income (loss). This analysis entails discounting the security's cash flows to a present value using the prior period yield for the security to determine an "expected recoverable value." The difference between this expected recoverable value and the amortized cost basis of the security is deemed to be the "credit" component of the OTTI that is recorded in our consolidated statements of income (loss). The amortized cost of the security is then adjusted to the expected recoverable value, and the difference between this expected recoverable value and the fair value is deemed to be the "non-credit" component of the OTTI that is recorded to accumulated other comprehensive income (loss). Future amortization and accretion for the security is computed based upon the new amortized cost basis.

In the second quarter of 2009, as part of our adoption of new authoritative GAAP that we currently use to evaluate impairments on AFS securities, we evaluated \$450 million of previously recorded OTTI on securities still held at April 1, 2009. We determined that \$224 million of these OTTI related to securities where we either had the intent to sell or the OTTI did not include a non-credit component. The remaining \$226 million of these OTTI related to securities that included a \$165 million aggregate credit component and a \$61 million aggregate non-credit component (of which \$60 million related to Redwood's interest and \$1 million related to noncontrolling interest at the Fund). In accordance with the adoption guidance, we

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies - (continued)

recorded a \$61 million one-time cumulative-effect adjustment, net of any related tax effects, to reclassify the non-credit component of these OTTI previously recorded through our consolidated statements of income (loss), as was prescribed under previous GAAP. This reclassification increased retained earnings and decreased other comprehensive income (OCI), resulting in zero net impact to reported stockholders' equity and noncontrolling interest.

See Note 8 for further discussion on real estate securities.

#### **Other Investments**

Other investments include a guaranteed investment contract (GIC) entered into by an Acacia securitization entity that we consolidate for financial statement purposes. We account for this investment under the fair value option. Changes in fair value are reported through our consolidated statements of income (loss) through market valuation adjustments, net. Interest income is reported through our consolidated statements of income (loss) through interest income, other investments.

See Note 9 for further discussion on other investments.

#### Cash and Cash Equivalents

Cash and cash equivalents include non-restricted cash and highly liquid investments with original maturities of three months or less. At September 30, 2010, more than 80% of our cash and cash equivalents were invested in U.S. Government Treasury Bills or FDIC-insured bank products.

# **Restricted Cash**

Restricted cash primarily includes principal and interest payments that are collateral for, or payable to, owners of ABS issued by consolidated securitization entities. Restricted cash may also include cash retained in Acacia or Sequoia securitization entities or in the Fund prior to the purchase of loans or securities, payments on or redemption of outstanding ABS issued, or distributions to limited partners. At September 30, 2010, we did not have any significant concentrations of credit risk arising from restricted cash deposits as more than 99% of our restricted cash was held in custodial accounts, invested in U.S. Government Treasury Bills, or held in FDIC-insured bank products.

#### Accrued Interest Receivable

Accrued interest receivable represents interest that is due and payable to us. Cash interest is generally received within thirty days of recording the receivable. For financial assets where we have elected the fair value option, the associated accrued interest on these assets is measured at fair value. For financial assets where we have not elected the fair value option, the associated accrued interest carrying values approximate fair values.

#### **Derivative Financial Instruments**

Derivative financial instruments include risk management derivatives — namely interest rate agreements — and credit derivatives. All derivative financial instruments are recorded at fair value in our consolidated balance sheets. Derivatives with a positive fair value to us are reported as an asset and derivatives with a negative fair value to us are reported as a liability. We classify each of our derivative financial instruments as either (i) a trading instrument (no hedging designation); or, (ii) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge).



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies – (continued)

Changes in fair value of derivatives accounted for as trading instruments, including any associated interest income or expense, are recorded in our consolidated statements of income (loss) through market valuation adjustments, net. Changes in the fair value of derivatives accounted for as cash flow hedges, to the extent they are effective, are recorded in accumulated other comprehensive income (loss), a component of stockholders' equity. Interest income or expense and any ineffectiveness associated with these hedging derivatives are recorded as a component of net interest income in our consolidated statements of income (loss). We measure the effective portion of cash flow hedges by comparing the change in fair value of the expected future variable cash flows of the derivative hedging instruments with the change in fair value of the expected future variable cash flows of the hedged liabilities.

We will discontinue cash flow hedge accounting if (i) we determine that the hedging derivative is no longer expected to be effective in offsetting changes in the cash flows of the designated hedged item; (ii) the derivative expires or is sold, terminated, or exercised; (iii) the derivative is de-designated as a cash flow hedge; or (iv) it is probable that a forecasted transaction associated with the hedged item will not occur by the end of the originally specified time period. To the extent we de-designate a cash flow hedging relationship but the associated hedged item continues to exist, the fair value of the cash flow hedge at the time of de-designation remains in accumulated other comprehensive income (loss) and is amortized using the straight-line method through interest expense over the remaining life of the hedged liability.

## Risk Management Derivatives

Risk management derivatives that we currently utilize include interest rate swaps and caps. Interest rate swaps are derivative contracts in which (i) one party exchanges a stream of fixed interest payments for another party's stream of variable interest cash flows; or (ii) each party exchanges variable interest cash flows that are referenced to different indices. Interest rate caps are derivative contracts in which the buyer receives payments at the end of each period in which the interest rate exceeds an agreed upon strike price. We enter into interest rate swaps and caps primarily to reduce significant changes in our income or stockholders' equity caused by interest rate volatility.

Other risk management derivatives we currently utilize include "To Be Announced" (TBA) contracts and financial futures contracts such as Eurodollar futures and Treasury futures. TBA contracts are forward commitments to purchase agency mortgage-backed securities to be issued in the future. Financial futures are futures contracts on short-term interest rates. We purchase or sell these hedging instruments to offset — to varying degrees — changes in the value of mortgage products in which we have exposure.

#### Credit Derivatives

Credit derivatives that we currently utilize include credit default swaps (CDS), which are agreements to provide (receive) credit event protection based on a financial index or specific security in exchange for receiving (paying) a fixed-rate fee or premium over the term of the contract. These instruments enable us, or our consolidated securitization entities, to synthetically assume the credit risk of a reference security or index of securities. The estimated fair values of these contracts fluctuate for a variety of reasons, such as the likelihood or occurrence of a qualifying credit event (e.g., an interest shortfall, a failure to pay principal, or a distressed rating downgrade), the market perception of default risk and counterparty risk, and supply and demand changes.

See Note 10 for further discussion on derivative financial instruments.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies - (continued)

#### **Deferred** Tax Assets

Our deferred tax assets are generated by differences in GAAP and taxable income at our taxable subsidiaries. These differences generally reflect differing accounting treatments for tax and GAAP, such as accounting for discount and premium amortization, credit losses, equity awards, asset impairments, and certain valuation estimates. As a result of these differences, we may recognize taxable income in periods prior to when we recognize income for GAAP. When this occurs, we pay the tax liability and establish a deferred tax asset for GAAP. As the income is subsequently realized in future periods under GAAP, the deferred tax asset is reduced.

#### **Deferred Asset-Backed Securities Issuance Costs**

ABS issuance costs are expenses associated with the issuance of ABS from the Sequoia securitization entities we sponsor. These expenses typically include underwriting, rating agency, legal, accounting, and other fees. ABS issuance costs associated with liabilities accounted for under the fair value option are expensed as incurred. ABS issuance costs associated with liabilities reported at cost are deferred. Deferred ABS issuance costs are reported on our consolidated balance sheets as deferred charges (an asset) and are amortized as an adjustment to interest expense using the interest method, based upon the actual and estimated repayment schedules of the related ABS issued.

# Other Assets

Other assets include real estate owned (REO), derivative margin receivables, fixed assets, principal receivable and other prepaid expenses. REO property acquired through, or in lieu of, loan foreclosure is initially recorded at fair value, and subsequently reported at the lower of carrying amount or fair value (less estimated cost to sell). Changes in the fair value of an REO property that has a fair value at or below its carrying amount are recorded in our consolidated statements of income (loss) as a component of market valuation adjustments, net. Derivative margin receivables reflect cash collateral Redwood has posted with our various hedge counterparties as required to satisfy the minimum margin requirements. All other assets are reported at cost.

See Note 11 for further discussion on other assets.

#### Short-Term Debt

Short-term debt can include master repurchase agreements, bank borrowings, and other forms of collateralized borrowings with various commercial banks and investment banks that expire within one year. These facilities may be unsecured or collateralized by loans or securities. While we incurred short-term debt during the first nine months of 2010, we had no short-term debt outstanding at September 30, 2010.

#### Accrued Interest Payable

Accrued interest payable represents interest that is due and payable to third parties. Interest is generally paid within one to three months of recording the payable, based upon our remittance requirements. For borrowings where we have elected the fair value option, the associated accrued interest on these liabilities is measured at fair value. For financial liabilities where we have not elected the fair value option, the associated accrued interest carrying values approximate fair values.

### Asset-Backed Securities Issued — Sequoia and Acacia

The majority of the liabilities reported on our consolidated balance sheets represent ABS issued by bankruptcy-remote securitization entities sponsored by Redwood. Sequoia and Acacia assets are held in the custody of trustees. These trustees collect principal and interest payments (less servicing and related fees) from the assets and make corresponding principal and interest payments to the ABS investors. ABS obligations are payable solely from the assets of these entities and are not obligations of Redwood.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies – (continued)

Sequoia ABS Issued

Sequoia ABS issued are carried at their unpaid principal balances net of any unamortized discount or premium.

### Acacia ABS Issued

Acacia ABS issued are accounted for under the fair value option and carried at their estimated fair values. Changes in fair value (gains or losses) are reported in our consolidated statements of income (loss) through market valuation adjustments, net.

See Note 12 for further discussion on ABS issued.

#### Long-Term Debt

Long-term debt includes trust preferred securities and subordinated notes at Redwood and is carried at its unpaid principal balance. Our long-term debt is unsecured with quarterly interest payments at a floating rate equal to the three-month London Interbank Offered Rate (LIBOR) plus a margin until it is redeemed in whole or matures at a future date.

See Note 13 for further discussion on long-term debt.

### Equity

#### Earnings (Loss) Per Common Share

Basic earnings per share (EPS) is computed by dividing net income allocated to common shareholders by the weighted average common shares outstanding. Net income allocated to common shareholders represents net income applicable to common shareholders, less income allocated to participating securities (as described below). Diluted earnings per common share is computed by dividing income allocated to common shareholders by the weighted average common shares outstanding plus amounts representing the dilutive effect of equity awards.

On January 1, 2009, we adopted new accounting guidance on EPS that defines unvested share-based payment awards that contain nonforfeitable rights to dividends as participating securities that are included in computing EPS using the two-class method. The twoclass method is an earnings allocation formula under which EPS is calculated for common stock and participating securities according to dividends declared and participating rights in undistributed earnings. Under this method, all earnings (distributed and undistributed) are allocated to participating securities and common shares based on their respective rights to receive dividends. Our adoption of this guidance required us to recast previously reported EPS and did not have a significant impact on EPS.

#### Other Comprehensive Income (Loss)

Net unrealized gains and losses on real estate securities available-for-sale and interest rate agreements previously designated as cash flow hedges are reported as components of other comprehensive income (loss) on our consolidated statements of equity and comprehensive income (loss). Net unrealized gains and losses on securities and interest rate agreements held by our taxable subsidiaries that are reported in other comprehensive income (loss) are adjusted for the effects of taxation and may create deferred tax assets or liabilities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies - (continued)

Noncontrolling Interest

Noncontrolling interest represents the aggregate limited partnership interests in the Fund held by third parties. In accordance with GAAP, the noncontrolling interest of the Fund is shown as a component of equity on our consolidated balance sheets, and the portion of income (loss) allocable to third parties is shown as net income (loss) attributable to noncontrolling interest in our consolidated statements of income (loss). A reconciliation of equity attributable to noncontrolling interest is disclosed in our consolidated statements of equity and comprehensive income (loss).

#### **Equity Compensation Plans**

#### Incentive Plan

In May 2010, our shareholders approved an amendment to our previously amended 2002 Redwood Trust, Inc. Incentive Plan (Incentive Plan) for executive officers, employees, and non-employee directors. The amendment provided for an increase in the number of shares available for distribution under the plan. The Incentive Plan authorizes our Board of Directors (or a committee appointed by our Board of Directors) to grant incentive stock options (ISOs), non-qualifying stock options (NQSOs), deferred stock units (DSUs), restricted stock, performance shares, performance units (including cash), stock appreciation rights, limited stock appreciation rights (awards), and dividend equivalent rights (DERs) to eligible recipients other than non-employee directors. These awards generally vest over a four-year period. Non-employee directors are also provided annual awards under the Incentive Plan that generally vest immediately.

The cost of equity awards is determined in accordance with share-based payment accounting guidance and amortized over the vesting term using an accelerated method for equity awards granted prior to December 1, 2008. For equity awards granted after December 1, 2008, the cost of the awards is amortized over the vesting period on a straight-line basis. Timing differences between the accelerated and straight-line methods of amortization were determined to not be material to our financial statements.

#### Employee Stock Purchase Plan

In May 2009, our stockholders approved an amendment to our 2002 Redwood Trust, Inc. Employee Stock Purchase Plan (ESPP) to increase the number of shares available under the ESPP. The purpose of the ESPP is to give our employees an opportunity to acquire an equity interest in Redwood through the purchase of shares of common stock at a discount. The ESPP allows eligible employees to purchase common stock at 85% of its fair value, subject to certain limits. Fair value as defined under the ESPP is the lesser of the closing market price of the common stock on the first day of the calendar year or the first day of the calendar quarter.

# Executive Deferred Compensation Plan

In May 2002, our Board of Directors approved our 2002 Executive Deferred Compensation Plan (EDCP). The EDCP allows eligible employees and directors to defer portions of current salary and certain other forms of compensation. Redwood matches some deferrals. Compensation deferred under the EDCP is an asset of Redwood and subject to the claims of the general creditors of Redwood. The EDCP allows for the investment of deferrals in either an interest crediting account or DSUs.

See Note 16 for further discussion on equity compensation plans.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

## Note 3. Summary of Significant Accounting Policies – (continued)

#### Taxes

We have elected to be taxed as a REIT under the Internal Revenue Code and the corresponding provisions of state law. To qualify as a REIT we must distribute at least 90% of our annual REIT taxable income to shareholders (not including taxable income retained in our taxable subsidiaries) within the time frame set forth in the tax code and also meet certain other requirements related to assets, income, and stock ownership. We assess our tax positions for all open tax years and determine whether we have any material unrecognized liabilities in accordance with FASB guidance on accounting for uncertainty in income taxes. We record these liabilities to the extent we deem them incurred. We classify interest and penalties on material uncertain tax positions as interest expense and operating expense, respectively, in our consolidated statements of income (loss).

See Note 18 for further discussion on taxes.

#### **Recent Accounting Pronouncements**

In April 2010, the FASB issued Accounting Standards Update (ASU) 2010-18, *Effect of a Loan Modification When the Loan Is Part of a Pool That Is Accounted for as a Single Asset* — *a consensus of the FASB Emerging Issues Task Force*, to clarify the accounting for loan modifications when the loan is part of a pool of loans that is accounted for as a single asset. This ASU only applies to acquired loans that have evidence of credit deterioration upon acquisition. The new guidance provides that modification of such loans that are accounted for within a pool does not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. The entity would continue to consider whether such pool of assets is impaired if the expected cash flows for the pool change. The amended guidance was effective for a modification of a loan(s) accounted for within a pool occurring in the first interim or annual period ending on or after July 15, 2010. The amended guidance must be applied prospectively, and early application is permitted. This ASU did not have an effect on our accounting for loan modification, as none of the loans on our balance sheet had evidence of credit deterioration upon acquisition.

In July 2010, the FASB issued Accounting Standards Update (ASU) 2010-20, *Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*, which amends ASC 310 by requiring more robust and disaggregated disclosures about the credit quality of an entity's financing receivables and its allowance for credit losses. The objective of enhancing these disclosures is to improve financial statement users' understanding of (1) the nature of an entity's credit risk associated with its financing receivables and (2) the entity's assessment of that risk in estimating its allowance for credit losses as well as changes in the allowance and the reasons for those changes. ASU 2010-20 requires disclosures of the portfolio segment and class of financing receivable levels, and focuses on the following: nonaccrual and past due financing receivables, allowance for credit losses related to financing receivables, impaired loans (individually evaluated for impairment), credit quality information, and modification. The amended guidance is effective for public companies in the first interim or annual period ending on or after December 31, 2010. ASU 2010-20 will increase our loan and allowance for loan loss disclosures, but will not have an effect on our consolidated financial statements.

# Note 4. Principles of Consolidation

We apply ASC 860 and ASC 810-10 to determine whether we must consolidate transferred financial assets and variable interest entities (VIEs) for financial reporting purposes. ASC 860 considers whether securitizations and other transfers of financial assets are treated as sales or financings. Additionally, ASC 810-10 addresses whether VIEs (e.g., certain legal entities often used in securitization and other structured finance transactions) should be included in the consolidated financial statements of any particular interested party. These standards became effective for our interests in all VIEs as of January 1, 2010, except for the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### (Unauunte

#### Note 4. Principles of Consolidation - (continued)

Fund as a result of the FASB's decision to delay the applicability of ASC 810-10 for private equity funds. Our determination of whether we must consolidate the Fund was performed in accordance with FASB Interpretation No. 46 (revised), *Consolidation of Variable Interest Entities* (FIN 46(R)), at the time we acquired our interests in the Fund.

#### Analysis of Consolidated VIEs

The VIEs we are required to consolidate include the Fund, certain Sequoia securitization entities, and the Acacia entities. The following table presents a summary of the assets and liabilities of these VIEs.

### Assets and Liabilities of Consolidated VIEs at September 30, 2010

| (Dollars in thousands)  | The Fund |        | Sequoia<br>Entities | Acacia<br>Entities |    | Total     |
|-------------------------|----------|--------|---------------------|--------------------|----|-----------|
| Real estate loans       | \$       |        | \$ 3,668,551        | \$<br>19,449       | \$ | 3,688,000 |
| Real estate securities  |          | 23,781 |                     | 286,712            |    | 310,493   |
| Other investments       |          | —      | —                   | 133                |    | 133       |
| Other assets            |          | 2,456  | 22,660              | 28,826             |    | 53,942    |
| Total Assets            | \$       | 26,237 | \$ 3,691,211        | \$<br>335,120      | \$ | 4,052,568 |
| Asset-backed securities | \$       | _      | \$ 3,567,884        | \$<br>263,741      | \$ | 3,831,625 |
| Other liabilities       |          | 1,130  | 3,509               | 90,565             |    | 95,204    |
| Total Liabilities       | \$       | 1,130  | \$ 3,571,393        | \$<br>354,306      | \$ | 3,926,829 |
| Noncontrolling interest | \$       | 11,119 | \$ —                | \$<br>             | \$ | 11,119    |
| Number of VIEs          |          | 1      | 37                  | 10                 |    | 48        |

We determined that we are the primary beneficiary of the Fund as our ongoing asset management responsibilities provide us with the power to direct the activities that most significantly impact the economic performance of the Fund, and our significant general and limited partnership interests provide us with the obligation to absorb losses or the right to receive benefits that are significant.

We consolidate the assets and liabilities of certain Sequoia securitization entities issued prior to 2010, as we did not meet the sale criteria at the time we transferred financial assets to these entities. Had we not been the transferor and depositor of these securitizations, we would likely not have consolidated them as we determined that we are not the primary beneficiary of these entities in accordance with ASC 810-10.

In April 2010, we sponsored a \$238 million residential prime jumbo mortgage securitization through our Sequoia program and recorded the assets and liabilities of this entity on our consolidated balance sheet, as we did not meet the sale criteria at the time we transferred financial assets to this entity. We determined that we are the primary beneficiary of this Sequoia entity as our ongoing loss mitigation and resolution responsibilities provide us with the power to direct the activities that most significantly impact the economic performance of the entity and our significant investment interests provide us with the obligation to absorb losses or the right to receive benefits that are significant.

We consolidate the assets and liabilities of the Acacia securitization entities on our consolidated balance sheets, as we did not meet the sale criteria at the time we transferred financial assets to these entities and we are the primary beneficiary of these Acacia VIEs. Our ongoing asset management responsibilities and call options provide us with the power to direct the activities that most significantly impact the economic performance of these individual entities, and our equity investments in each entity provide us with the obligation to absorb losses or the right to receive benefits that are significant.

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# **REDWOOD TRUST, INC. AND SUBSIDIARIES**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 4. Principles of Consolidation - (continued)

#### Analysis of Non-Consolidated VIEs

Third-party VIEs are securitization entities that Redwood did not sponsor. We may own several securities from a third-party VIE, and in those cases, the analysis is done in consideration of all of our interests in that VIE. We determined that we are not the primary beneficiary of any third-party residential, commercial, re-REMIC, or CDO entities, as we do not have the required power to direct the activities that most significantly impact the economic performance of these entities. Specifically, we do not service or manage these entities or otherwise hold decision making powers that are significant. As a result of this assessment, we do not consolidate any of the underlying assets and liabilities of these third-party VIEs — we only account for our specific interests in each.

The following table presents a summary of Redwood's interest in third-party VIEs at September 30, 2010, grouped by collateral type and ownership interest.

| Third-party VIE Summary                  |            |           |
|--|------------|-----------|
| September 30, 2010                       | Fair Value | Number of |
| (Dollars in Thousands)                   |            | VIEs      |
| Real estate securities at Redwood        |            |           |
| Residential                              |            |           |
| Senior                                   | \$ 670,040 | 101       |
| Re-REMIC                                 | 74,891     | 9         |
| Subordinate                              | 43,425     | 198       |
| Commercial                               | 7,912      | 14        |
| CDO                                      | 960        | 10        |
| Total Third-party Real Estate Securities | \$ 797,228 | 332       |

Our future assessments of whether we are required to consolidate a VIE may change based upon the facts and circumstances pertaining to each VIE. Changes in accounting for any VIE could result in a material impact to our financial statements in subsequent reporting periods.

#### Note 5. Fair Value of Financial Instruments

For financial reporting purposes, we follow a fair value hierarchy established under GAAP that is used to measure the fair value of the assets and liabilities in the table above. This hierarchy prioritizes relevant market inputs in order to determine an "exit price", or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale at the date of measurement. Additionally, relevant market data, to the extent available and not internally generated, or entity specific information should be used to determine fair value. Level 1 inputs are observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., our own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability being measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level in which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement. Our assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value as of September 30, 2010 and December 31, 2009.

|   | Septembe          | er 30, 2010   | Decemb            | er 31, 2009   |
|---|-------------------|---------------|-------------------|---------------|
| (In Thousands)                          | Carrying<br>Value | Fair<br>Value | Carrying<br>Value | Fair<br>Value |
| Assets                                  |                   |               |                   |               |
| Real estate loans (held-for-investment) | \$ 3,730,520      | \$ 3,178,777  | \$ 3,724,791      | \$ 3,000,496  |
| Real estate loans (held-for-sale)       | 1,759             | 1,759         | 2,374             | 2,374         |
| Real estate loans (fair value)          | 19,449            | 19,449        | 12,089            | 12,089        |
| Trading securities                      | 309,538           | 309,538       | 277,274           | 277,274       |
| Available-for-sale securities           | 798,183           | 798,183       | 810,471           | 810,471       |
| Other investments                       | 133               | 133           | 20,371            | 20,371        |
| Cash and equivalents                    | 189,263           | 189,263       | 242,818           | 242,818       |
| Derivative assets                       | 3,592             | 3,592         | 12,372            | 12,372        |
| Restricted cash                         | 24,128            | 24,128        | 94,306            | 94,306        |
| Accrued interest receivable             | 13,690            | 13,690        | 18,193            | 18,193        |
| REO (included in other assets)          | 10,915            | 10,915        | 17,421            | 17,421        |
| Liabilities                             |                   |               |                   |               |
| Derivative liabilities                  | 121,888           | 121,888       | 83,800            | 83,800        |
| Accrued interest payable                | 6,918             | 6,918         | 5,968             | 5,968         |
| ABS Issued                              |                   |               |                   |               |
| ABS issued – Sequoia                    | 3,567,884         | 2,869,542     | 3,644,933         | 2,909,032     |
| ABS issued – Acacia                     | 263,741           | 263,741       | 297,596           | 297,596       |
| Total ABS issued                        | 3,831,625         | 3,133,283     | 3,942,529         | 3,206,628     |
| Long-term debt                          | 140,000           | 63,000        | 140,000           | 68,600        |

We elected the fair value option for \$17 million of residential senior securities that we acquired in the first nine months of 2010. During 2009, we elected the fair value option for certain ABS issued by Sequoia and acquired by Acacia as a result of the deconsolidation of certain Sequoia entities during 2008 and 2009. These ABS issued had been previously eliminated as intercompany assets for financial reporting purposes.

During 2008, we elected the fair value option for all of the loans, securities, and ABS issued at Acacia. At September 30, 2010, the loans had an aggregate fair value of \$19 million and an unpaid principal balance of \$23 million, the securities had an aggregate fair value of \$287 million and an unpaid principal balance of \$1.8 billion, and the asset-backed securities issued had an aggregate fair value of \$264 million and an unpaid principal balance of \$3.0 billion.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

# (Unaudited)

# Note 5. Fair Value of Financial Instruments - (continued)

The following table presents assets and liabilities recorded at fair value on our consolidated balance sheet on a recurring basis and indicates the fair value hierarchy of the valuation techniques used to measure fair value.

# Assets and Liabilities Measured at Fair Value on a Recurring Basis as of September 30, 2010

| (In Thousands)                | Carrying  | Fai     | r Value Measurem | ents Using |
|-------------------------------|-----------|---------|------------------|------------|
|                               | Value     | Level 1 | Level 2          | Level 3    |
| Assets                        |           |         |                  |            |
| Real estate loans             | \$ 19,449 | \$ —    | \$ —             | \$ 19,449  |
| Trading securities            | 309,538   |         |                  | 309,538    |
| Available-for-sale securities | 798,183   |         |                  | 798,183    |
| Other investments             | 133       |         | 133              | _          |
| Derivative assets             | 3,592     | 6       | 3,586            |            |
| Liabilities                   |           |         |                  |            |
| ABS issued – Acacia           | 263,741   | _       | —                | 263,741    |
| Derivative liabilities        | 121,888   | 752     | 121,003          | 133        |

Assets and Liabilities Measured at Fair Value on a Recurring Basis as of December 31, 2009

| (In Thousands)                | Carrying     | 5  | Fair Value Measurements Using |    |        |    |         |
|-------------------------------|--------------|----|-------------------------------|----|--------|----|---------|
|                               | Value        | L  | evel 1                        | Ι  | evel 2 |    | Level 3 |
| Assets                        |              |    |                               |    |        |    |         |
| Real estate loans             | \$<br>12,089 | \$ | —                             | \$ | —      | \$ | 12,089  |
| Trading securities            | 277,274      |    |                               |    |        |    | 277,274 |
| Available-for-sale securities | 810,471      |    | —                             |    | —      |    | 810,471 |
| Other investments             | 20,371       |    |                               |    | 20,371 |    | _       |
| Derivative assets             | 12,372       |    |                               |    | 12,326 |    | 46      |
| Liabilities                   |              |    |                               |    |        |    |         |
| ABS issued – Acacia           | 297,596      |    | —                             |    | —      |    | 297,596 |
| Derivative liabilities        | 83,800       |    | —                             |    | 63,499 |    | 20,301  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

# (Unaudited)

## Note 5. Fair Value of Financial Instruments – (continued)

The following table presents additional information about Level 3 assets and liabilities during the nine months ended September 30, 2010.

# Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

|  |                         | As                    | sets              |                      | Liab                      | ilities                   |
|--|-------------------------|-----------------------|-------------------|----------------------|---------------------------|---------------------------|
| (In Thousands)                         | Real<br>Estate<br>Loans | Trading<br>Securities | AFS<br>Securities | Derivative<br>Assets | ABS<br>Issued –<br>Acacia | Derivative<br>Liabilities |
| Beginning balance – December 31, 2009  | \$ 12,089               | \$277,274             | \$ 810,471        | \$ 46                | \$ 297,596                | \$ 20,301                 |
| Principal paydowns                     | 13                      | (45,068)              | (104,986)         |                      | (61,699)                  |                           |
| Gains (losses) in net income, net      | 7,347                   | 65,854                | 25,195            | (22)                 | 19,699                    | (282)                     |
| Gains (losses) in OCI, net             |                         |                       | 26,830            |                      |                           |                           |
| Acquisitions                           |                         | 17,137                | 235,876           |                      |                           |                           |
| Sales                                  |                         | (6,119)               | (195,279)         |                      |                           |                           |
| Other settlements, net                 |                         | 460                   | 76                | (24)                 | 8,145                     | (19,886)                  |
| Ending Balance – September 30,<br>2010 | \$ 19,449               | \$309,538             | \$ 798,183        | \$                   | \$ 263,741                | \$ 133                    |

The following table presents the portion of gains or losses included in our consolidated statement of income (loss) that were attributable to Level 3 assets and liabilities recorded at fair value on a recurring basis and still held at September 30, 2010 and 2009. Gains or losses incurred on assets or liabilities sold or otherwise disposed of during the three and nine months ended September 30, 2010 and 2009 are not included in this presentation.

# Portion of Net Gains (Losses) Attributable to Level 3 Assets and Liabilities Still Held at September 30, 2010 and 2009 Included in Net Income (Loss)

| Included                      |           |   |    |          |    | et Income (Loss) |    |          |  |  |
|-------------------------------|-----------|---|----|----------|----|------------------|----|----------|--|--|
|                               |           | Three Months Ended Nine Months Ended<br>September 30, September 30, |    |          |    |                  |    |          |  |  |
| (In Thousands)                | 2010 2009 |   |    | 2010     |    | 2009             |    |          |  |  |
| Assets                        |           |   |    |          | _  |                  |    |          |  |  |
| Real estate loans             | \$        | 3   | \$ | (1,752)  | \$ | 7,347            | \$ | (5,719)  |  |  |
| Trading securities            |           | 46,819  |    | 42,433   |    | 64,531           |    | 8,939    |  |  |
| Available-for-sale securities |           | (2,580)   |    | (9,198)  |    | (8,361)          |    | (60,721) |  |  |
| Derivative assets             |           | 16  |    | (27)     |    | 16               |    | 204      |  |  |
| Liabilities                   |           |   |    |          |    |                  |    |          |  |  |
| ABS issued – Acacia           |           | (25,703)  |    | (26,656) |    | (19,699)         |    | (23,759) |  |  |
| Derivative liabilities        |           | 19  |    | 298      |    | 129              |    | 690      |  |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

(Unaudited)

# Note 5. Fair Value of Financial Instruments - (continued)

The following table presents information on assets and liabilities recorded at fair value on a non-recurring basis at September 30, 2010 and December 31, 2009.

Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis as of September 30, 2010

|                                   |          |           |  |             | Gai               | n (Loss)    |                                |                                |
|-----------------------------------|----------|-----------|--|-------------|-------------------|-------------|--------------------------------|--------------------------------|
|                                   | Carrying | Fair Valu | ie Measuren  | nents Using | Three Months      | Nine Months |                                |                                |
| (In Thousands)                    | Value    | Level 1   | Fair Value Measurements Using<br>Level 1 Level 2 Level 3 |             | 1 Level 2 Level 3 |             | Ended<br>September 30,<br>2010 | Ended<br>September 30,<br>2010 |
| Assets                            |          |           |  |             |                   |             |                                |                                |
| Real estate loans (held-for-sale) | \$ 1,759 | \$ —      | \$ —   | \$ 1,759    | \$ 159            | \$ 335      |                                |                                |
| REO                               | 10,915   |           |  | 10,915      | (620)             | (1,979)     |                                |                                |

Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis as of December 31, 2009

|                                   |          |           |             |             | Gai                            | n (Loss)                       |
|-----------------------------------|----------|-----------|-------------|-------------|--------------------------------|--------------------------------|
|                                   | Carrying | Fair Valu | ie Measurer | nents Using | Three Months                   | Nine Months                    |
| (In Thousands)                    | Value    | Level 1   | Level 2     | Level 3     | Ended<br>September 30,<br>2009 | Ended<br>September 30,<br>2009 |
| Assets                            |          |           |             |             |                                |                                |
| Real estate loans (held-for-sale) | \$ 2,374 | \$ —      | \$ —        | \$ 2,374    | \$ (9)                         | \$ (86)                        |
| REO                               | 17,421   | —         |             | 17,421      | (574)                          | (2,497)                        |

The following table presents the components of market valuation adjustments, net, recorded in our consolidated statements of income (loss) for the three and nine months ended September 30, 2010 and 2009.

# Market Valuation Adjustments, Net

|                                   | <br>Three Months Ended<br>September 30,<br>2010 2009 |    |          |      | Nine Mo<br>Septe |    |          |
|-----------------------------------|--|----|----------|------|------------------|----|----------|
| (In Thousands)                    | 2010 2009  |    | 2009     | 2010 |                  |    | 2009     |
| Assets                            |  |    |          |      |                  |    |          |
| Real estate loans (fair value)    | \$<br>3  | \$ | (1,752)  | \$   | 7,347            | \$ | (5,719)  |
| Real estate loans (held-for-sale) | 159  |    | (8)      |      | 335              |    | (86)     |
| REO                               | (620)  |    | (574)    |      | (1,979)          |    | (2,497)  |
| Trading securities                | 47,375   |    | 42,266   |      | 65,854           |    | 7,082    |
| Impairments on AFS securities     | (2,580)  |    | (9,198)  |      | (8,742)          |    | (71,470) |
| Liabilities                       |  |    |          |      |                  |    |          |
| ABS issued – Acacia               | (25,703)   |    | (26,656) |      | (19,699)         |    | (23,759) |
| Derivative instruments, net       | (20,207)   |    | (15,136) |      | (63,051)         |    | 13,012   |
| Market Valuation Adjustments, Net | \$<br>(1,573)  | \$ | (11,058) | \$   | (19,935)         | \$ | (83,437) |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 5. Fair Value of Financial Instruments - (continued)

A description of the instruments measured at fair value as well as the general classification of such instruments pursuant to the Level 1, Level 2, and Level 3 valuation hierarchy is listed below.

- Real estate loans
  - Residential real estate loan fair values are determined by available market quotes and discounted cash flow analyses (Level 3).
  - Commercial real estate loan fair values are determined by available market quotes and discounted cash flow analyses (Level 3).
- Real estate securities
  - Real estate securities are residential, commercial, CDO, and other asset-backed securities that are illiquid in nature and trade infrequently. Fair values are determined by discounted cash flow analyses and other valuation techniques using market pricing assumptions that are confirmed by third-party dealer/pricing indications, to the extent available. Significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the lack of readily available market quotes and related inputs. Relevant market indicators that are factored in the analyses include bid/ask spreads, credit losses, interest rates, and prepayment speeds. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3).
  - We request and consider indications of value (marks) from third-party dealers to assist us in our valuation process. The
    availability of third-party marks continues to decline, in part because some dealers no longer exist and others have ceased
    providing client valuation services. For September 30, 2010, we received dealer marks on 78% of our securities. In the
    aggregate, our internal valuations of the securities on which we received dealer marks were 1% lower (i.e., more
    conservative) than the aggregate dealer marks.
- Other investments
  - Other investments currently include a GIC. Management considers the GIC's fair value to approximate its contract value, as the GIC earns a variable interest rate of LIBOR less 5 basis points and resets on a monthly basis (Level 2).
- Derivative assets and liabilities
  - Our derivative instruments include interest rate agreements, TBAs, financial futures, and credit default swaps. Fair values of derivative instruments are determined using quoted prices from active markets when available or valuation models and are verified by valuations provided by dealers active in derivative markets. TBA and financial futures fair values are generally obtained using quoted prices from active markets (Level 1). Valuation models require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of such inputs. Model inputs for interest rate agreements can generally be verified and model selection does not involve significant management judgment (Level 2). For other derivatives, such as certain CDS, valuations are based on various factors such as liquidity, bid/offer spreads, and credit considerations for which we rely on available market evidence. In the absence of such evidence, management's best estimate is used (Level 3).
- Cash and cash equivalents
  - Cash and cash equivalents include cash on hand and highly liquid investments with original maturities of three months or less. Fair values equal carrying values.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 5. Fair Value of Financial Instruments - (continued)

- Restricted cash
  - Restricted cash primarily includes interest-earning cash balances in ABS entities and the Fund for the purpose of distribution to bondholders or limited partners, and reinvestment. Due to the short-term nature of the restrictions, fair values approximate carrying values.
- · Accrued interest receivable and payable
  - Accrued interest receivable and payable includes interest due on our assets and payable on our liabilities. Due to the short-term nature of when these interest payments will be received or paid, fair values approximate carrying values.
- Short-term debt
  - Short-term debt includes our credit facilities that mature within one year. Short-term debt is generally at an adjustable rate. Fair values approximate carrying values.
- ABS issued
  - ABS issued includes asset-backed securities issued through our Sequoia and Acacia programs. These instruments are
    illiquid in nature and trade infrequently, if at all. Fair values are determined by discounted cash flow analyses and other
    valuation techniques using market pricing assumptions that are confirmed by third-party dealer/pricing indications, to the
    extent available. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these
    instruments and the lack of readily available market quotes. Relevant market indicators factored into the analyses include
    dealer price indications to the extent available, bid/ask spreads, external spreads, collateral credit losses, interest rates and
    collateral prepayment speeds. Estimated fair values are based on applying the market indicators to generate discounted cash
    flows (Level 3).
  - We request and consider indications of value (marks) from third-party dealers to assist us in our valuation process. The
    availability of third-party marks continues to decline, in part because some dealers no longer exist and others have ceased
    providing client valuation services. For September 30, 2010, we received dealer marks on 94% of our ABS issued. Our
    internal valuations of our ABS issued on which we received dealer marks were 3% higher (i.e., more conservative) than the
    aggregate dealer marks.
- Long-term debt
  - Long-term debt includes our subordinated notes and trust preferred securities. Fair values are determined using comparable
    market indicators of current pricing. Significant inputs in the valuation analysis are predominantly Level 3 due to the nature
    of these instruments and the lack of readily available market quotes. Estimated fair values are based on applying the market
    indicators to generate discounted cash flows (Level 3).
- Real Estate Owned (REO)
  - REO includes properties owned in satisfaction of foreclosed loans. Fair values are determined using available market quotes, appraisals, broker price opinions, comparable properties, or other indications of value (Level 3).



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

# (Unaudited)

## Note 6. Real Estate Loans

We invest in residential and commercial real estate loans that we acquire from third-party originators. We finance these loans through the Sequoia and Acacia entities that we sponsor or with equity or long-term debt.

The following table summarizes the classifications and carrying value of the residential and commercial real estate loans recorded on our consolidated balance sheets at September 30, 2010 and December 31, 2009.

| (In Thousands)                                      | September 30,<br>2010 | December 31,<br>2009 |
|---|-----------------------|----------------------|
| Residential real estate loans (held-for-sale)       | \$ 1,759              | \$ 2,374             |
| Residential real estate loans (held-for-investment) | 3,730,279             | 3,724,546            |
| Commercial real estate loans (fair value)           | 19,449                | 12,089               |
| Commercial real estate loans (held-for-investment)  | 241                   | 245                  |
| Total Real Estate Loans                             | \$ 3,751,728          | \$ 3,739,254         |

#### Residential Real Estate Loans Held-for-Sale

Residential real estate loans held-for-sale are owned at Redwood and financed with equity. At September 30, 2010, there were 11 residential loans held-for-sale with \$3 million in outstanding principal value and a lower of cost or fair value of \$2 million. At December 31, 2009, there were 14 residential loans held-for-sale with \$4 million in outstanding principal value and a lower of cost or fair value of \$2 million.

#### **Residential Real Estate Loans Held-for-Investment**

The following table provides additional information on residential real estate loans held-for-investment at September 30, 2010 and December 31, 2009.

| (In Thousands)            | September 30,<br>2010 | December 31,<br>2009 |
|---------------------------|-----------------------|----------------------|
| Principal value           | \$3,745,055           | \$ 3,728,738         |
| Unamortized premium, net  | 44,316                | 50,028               |
| Allowance for loan losses | (59,092)              | (54,220)             |
| Carrying Value            | \$3,730,279           | \$ 3,724,546         |

In April 2010, we sponsored a residential prime mortgage securitization through our Sequoia program. At September 30, 2010, the loans owned by this Sequoia entity had an outstanding principal value of \$193 million. In the second quarter of 2010, we began acquiring residential prime loans for a future securitization. At September 30, 2010, the outstanding principal value and carrying value of these loans was \$62 million. The remaining principal value of \$3.49 billion of loans held-for-investment at September 30, 2010, were owned at consolidated Sequoia entities established in 2007 and prior.

Of the \$3.7 billion of principal value and \$44 million of unamortized premium on loans held-for-investment at September 30, 2010, \$1.7 billion of principal value and \$29 million of unamortized premium relates to residential loans acquired prior to July 1, 2004. During the first nine months of 2010, 7% of these residential loans prepaid and we amortized 11% of the premium based upon the accounting elections we apply. For residential loans acquired after July 1, 2004, the principal value was \$2 billion and the unamortized premium was \$15 million. During the first nine months of 2010, 7% of these loans prepaid and we amortized 12% of the premium.

Of the \$3.7 billion of principal value and \$50 million of unamortized premium on loans held-for-investment at December 31, 2009, \$1.8 billion of principal value and \$33 million of unamortized premium relates to residential loans acquired prior to July 1, 2004. For residential loans acquired after July 1, 2004, the principal value was \$1.9 billion and the unamortized premium was \$17 million.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 6. Real Estate Loans - (continued)

#### Commercial Real Estate Loans at Fair Value

Commercial real estate loans at fair value are owned at the consolidated Acacia securitization entities. At September 30, 2010, there were four commercial loans at fair value with an aggregate outstanding principal value of \$23 million and an aggregate fair value of \$19 million, one of which has been delinquent since May 2009 with an outstanding principal balance of \$4 million and a fair value of \$3 million. At December 31, 2009, there were four commercial loans at fair value, with an outstanding principal value of \$23 million and a fair value of \$12 million.

#### **Commercial Real Estate Loans Held-for-Investment**

At September 30, 2010, there was one commercial loan held-for-investment with \$0.5 million in outstanding principal value and a carrying value of \$0.2 million. During the first nine months of 2010, we charged off a \$10 million commercial mezzanine loan with no impact to our consolidated statements of income (loss), as we had fully reserved for this loan in 2007. At December 31, 2009, there were two commercial loans held-for-investment with \$11 million in outstanding principal value and a carrying value of \$0.2 million.

#### Note 7. Allowance for Loan Losses

We establish an allowance for loan losses on our residential and commercial loans held-for-investment based on our estimate of losses incurred in these loan portfolios.

#### Activity in the Allowance for Losses on Residential Loans

The following table summarizes the activity in the allowance for loan losses on residential loans for the three and nine months ended September 30, 2010 and 2009.

|                                | Three Months Ended<br>September 30, |         |    |         |    | Nine Months Ended<br>September 30, |    |          |  |
|--------------------------------|-------------------------------------|---------|----|---------|----|------------------------------------|----|----------|--|
| (In Thousands)                 |                                     | 2010    |    | 2009    |    | 2010                               |    | 2009     |  |
| Balance at Beginning of Period | \$                                  | 61,478  | \$ | 45,877  | \$ | 54,220                             | \$ | 35,713   |  |
| Charge-offs, net               |                                     | (4,822) |    | (5,983) |    | (11,361)                           |    | (11,602) |  |
| Provision for loan losses      |                                     | 2,436   |    | 9,998   |    | 16,233                             |    | 40,576   |  |
| Deconsolidation adjustment     |                                     | —       |    | —       |    | —                                  |    | (14,795) |  |
| Balance at End of Period       | \$                                  | 59,092  | \$ | 49,892  | \$ | 59,092                             | \$ | 49,892   |  |

Serious delinquencies on consolidated Sequoia loans were \$131 million and \$141 million as of September 30, 2010 and 2009, respectively. Serious delinquencies include loans delinquent more than 90 days and in foreclosure. As a percentage of outstanding loan balances, serious delinquencies were 3.55% and 3.69% at September 30, 2010 and 2009, respectively.

When we pursue foreclosure in full satisfaction for a defaulted loan, we estimate the specific loan loss, if any, based on estimated net proceeds from the sale of the property (including accrued but unpaid interest and other costs), and charge this specific estimated loss against the allowance for loan losses. During the first nine months of 2010, there were \$11 million of charge-offs that reduced our allowance for loan losses. These charge-offs arose from \$36 million of defaulted loan principal. Foreclosed property is subsequently recorded as REO, a component of other assets.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

# (Unaudited)

# Note 8. Real Estate Securities

We invest in third-party residential, commercial, and CDO securities. The following table presents the fair values of our real estate securities by collateral type and entity as of September 30, 2010 and December 31, 2009.

| September 30, 2010<br>(In Thousands) | Redwood               | The Fund              | Acacia               | Total<br>Securities        |
|--------------------------------------|-----------------------|-----------------------|----------------------|----------------------------|
| Residential                          | \$ 788,356            | \$ 20,025             | \$ 229,732           | \$ 1,038,113               |
| Commercial                           | 7,912                 |                       | 45,162               | 53,074                     |
| CDO                                  | 960                   | 3,756                 | 11,818               | 16,534                     |
| Total Real Estate Securities         | \$ 797,228            | \$ 23,781             | \$ 286,712           | \$ 1,107,721               |
|                                      |                       |                       |                      |                            |
| December 31, 2009<br>(In Thousands)  | Redwood               | The Fund              | Acacia               | Total<br>Securities        |
|                                      | Redwood<br>\$ 770,916 | The Fund<br>\$ 32,884 | Acacia<br>\$ 201,367 |                            |
| (In Thousands)                       |                       |                       |                      | Securities                 |
| (In Thousands)<br>Residential        | \$ 770,916            |                       | \$ 201,367           | Securities<br>\$ 1,005,167 |

The following table presents our securities by trading and AFS, collateral type, and entity as of September 30, 2010 and December 31, 2009.

| September 30, 2010                  |           | Trading    |            |            | AFS       |            |
|-------------------------------------|-----------|------------|------------|------------|-----------|------------|
| (In Thousands)                      | Redwood   | Acacia     | Total      | Redwood    | The Fund  | Total      |
| Senior Securities                   |           |            |            |            |           |            |
| Residential prime                   | \$ —      | \$ 4,081   | \$ 4,081   | \$ 315,934 | \$ —      | \$ 315,934 |
| Residential non-prime               | 21,277    | 117,269    | 138,546    | 332,829    | 14,305    | 347,134    |
| Commercial                          | —         | 10,832     | 10,832     | —          |           |            |
| <b>Total Senior Securities</b>      | 21,277    | 132,182    | 153,459    | 648,763    | 14,305    | 663,068    |
| Re-REMIC Securities                 |           |            |            | 74,891     |           | 74,891     |
| Subordinate Securities              |           |            |            |            |           |            |
| Residential prime                   | 360       | 36,357     | 36,717     | 33,024     |           | 33,024     |
| Residential non-prime               | 229       | 72,025     | 72,254     | 9,812      | 5,720     | 15,532     |
| Commercial                          | —         | 34,330     | 34,330     | 7,912      |           | 7,912      |
| CDO                                 | 960       | 11,818     | 12,778     |            | 3,756     | 3,756      |
| Total Subordinate Securities        | 1,549     | 154,530    | 156,079    | 50,748     | 9,476     | 60,224     |
| <b>Total Real Estate Securities</b> | \$ 22,826 | \$ 286,712 | \$ 309,538 | \$ 774,402 | \$ 23,781 | \$ 798,183 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

| Note 8. Real Estate Securities -    | (conti | nued)  |          |    |            |            |    |          |    |         |
|-------------------------------------|--------|--------|----------|----|------------|------------|----|----------|----|---------|
| December 31, 2009                   |        |        | Tradin   | g  |            |            |    | AFS      |    |         |
| (In Thousands)                      | R      | edwood | Acacia   |    | Total      | Redwood    | 1  | The Fund | _  | Total   |
| Senior Securities                   |        |        |          |    |            |            |    |          |    |         |
| Residential prime                   | \$     |        | \$ 4,82  | 26 | \$ 4,826   | \$ 329,208 | \$ |          | \$ | 329,208 |
| Residential non-prime               |        | 6,084  | 100,3    | 97 | 106,481    | 308,868    |    | 26,735   |    | 335,603 |
| Commercial                          |        |        | 9,5      | )8 | 9,508      |            |    |          |    |         |
| Total Senior Securities             |        | 6,084  | 114,73   | 31 | 120,815    | 638,076    | _  | 26,735   | _  | 664,811 |
| Re-REMIC Securities                 |        | _      |          | _  |            | 105,951    |    | _        |    | 105,951 |
| Subordinate Securities              |        |        |          |    |            |            |    |          |    |         |
| Residential prime                   |        | 319    | 27,3     | 30 | 27,699     | 19,191     |    |          |    | 19,191  |
| Residential non-prime               |        | 218    | 68,70    | 54 | 68,982     | 1,077      |    | 6,149    |    | 7,226   |
| Commercial                          |        | —      | 44,6     | 98 | 44,698     | 9,200      |    |          |    | 9,200   |
| CDO                                 |        | 1,222  | 13,85    | 58 | 15,080     | 25         |    | 4,067    |    | 4,092   |
| Total Subordinate Securities        |        | 1,759  | 154,7    | 00 | 156,459    | 29,493     |    | 10,216   |    | 39,709  |
| <b>Total Real Estate Securities</b> | \$     | 7,843  | \$ 269,4 | 31 | \$ 277,274 | \$ 773,520 | \$ | 36,951   | \$ | 810,471 |

Senior securities are those interests in a securitization that have the first right to cash flows and are last in line to absorb losses. Re-REMIC securities, as presented herein, were created through the resecuritization of certain senior interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior interest, but senior to any subordinate tranches of the securitization from which they were created. Subordinate securities are all interests below senior and re-REMIC interests.

Prime residential securities are securities backed by prime residential loans that generally have low loan-to-value ratios (typically 75% LTV or less), are made to borrowers who have high FICO (Fair Isaac Corporation) scores (typically 700 or higher), and typically have low concentrations of investor properties. Non-prime residential securities are generally backed by loans that have higher loan-to-value ratios, are made to borrowers who have lower credit scores or impaired credit histories (but exhibit the ability to repay their loans), and may have higher concentrations of investor properties. Regardless of whether or not the loans backing a mortgage-backed security are of prime or non-prime quality, there is a risk that the borrower may not be able to repay the loan.

At September 30, 2010, there were \$4 million of residential securities and \$3 million of CDO securities that had contractual maturities greater than five years but less than ten years, and less than \$1 million of residential securities that had contractual maturities of less than five years. The remainder of our real estate securities had contractual maturities over ten years.

#### **AFS Securities**

We generally purchase AFS securities at a discount. To the extent we purchase an AFS security that has a likelihood of incurring credit loss, we generally will not amortize into income the portion of the purchase discount that, although we are entitled to earn, we do not expect to collect due to the inherent credit risk of the security. We may also expense a portion of our investment in the security to the extent we believe that principal losses will exceed the purchase discount. We designate the amount of principal face that we do not expect to receive and will not amortize into income as a credit reserve on the security, with any remaining net unamortized discounts or premiums amortized into income over time using the interest method.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

# (Unaudited)

#### Note 8. Real Estate Securities - (continued)

The following table presents the components of carrying value (which equals fair value) of AFS securities as of September 30, 2010 and December 31, 2009.

| 2010 and December 51, 2009.   |   |  |   |  |
|---|---|--|---|--|
| September 30, 2010  | Residential   | Commercial   | CDO   | Total  |
| (In Thousands)  |   |  |   |  |
| Current face  | \$1,285,590   | \$ 109,275   | \$ 89,448   | \$ 1,484,313   |
| Credit reserve  | (310,108)   | (96,657)   | (88,366)  | (495,131)  |
| Net unamortized (discount) premium  | (304,131)   | (5,610)  | 11,196  | (298,545)  |
| Amortized cost  | 671,351   | 7,008  | 12,278  | 690,637  |
| Gross unrealized gains  | 128,832   | 1,741  |   | 130,573  |
| Gross unrealized losses   | (13,668)  | (837)  | (8,522)   | (23,027)   |
| Carrying Value  | \$ 786,515  | \$ 7,912   | \$ 3,756  | \$ 798,183   |
|   |   |  |   |  |
| December 31, 2009   | Residential   | Commercial   | CDO   | Total  |
|   | Residential   | Commercial   | CDO   | Total  |
| December 31, 2009   | <b>Residential</b><br>\$1,581,692                           | <b>Commercial</b><br>\$ 158,997                      | <b>CDO</b><br>\$ 89,371                               | <b>Total</b> \$ 1,830,060                                    |
| December 31, 2009<br>(In Thousands)   |   |  |   |  |
| December 31, 2009<br>(In Thousands)<br>Current face   | \$1,581,692   | \$ 158,997   | \$ 89,371   | \$ 1,830,060   |
| December 31, 2009<br>(In Thousands)<br>Current face<br>Credit reserve   | \$1,581,692<br>(469,273)                                    | \$ 158,997<br>(146,018)                              | \$ 89,371<br>(87,017)                                 | \$ 1,830,060<br>(702,308)                                    |
| December 31, 2009<br>(In Thousands)<br>Current face<br>Credit reserve<br>Net unamortized (discount) premium   | \$1,581,692<br>(469,273)<br>(401,808)                       | \$ 158,997<br>(146,018)<br>(5,130)                   | \$ 89,371<br>(87,017)<br>8,941                        | \$ 1,830,060<br>(702,308)<br>(397,997)                       |
| December 31, 2009<br>(In Thousands)<br>Current face<br>Credit reserve<br>Net unamortized (discount) premium<br>Amortized cost                           | \$1,581,692<br>(469,273)<br>(401,808)<br>710,611            | \$ 158,997<br>(146,018)<br>(5,130)<br>7,849          | \$ 89,371<br>(87,017)<br><u>8,941</u><br>11,295       | \$ 1,830,060<br>(702,308)<br>(397,997)<br>729,755            |
| December 31, 2009<br>(In Thousands)<br>Current face<br>Credit reserve<br>Net unamortized (discount) premium<br>Amortized cost<br>Gross unrealized gains | \$1,581,692<br>(469,273)<br>(401,808)<br>710,611<br>130,914 | \$ 158,997<br>(146,018)<br>(5,130)<br>7,849<br>1,422 | \$ 89,371<br>(87,017)<br><u>8,941</u><br>11,295<br>25 | \$ 1,830,060<br>(702,308)<br>(397,997)<br>729,755<br>132,361 |

The following table presents the changes for the three and nine months ended September 30, 2010 of the unamortized discount and designated credit reserves on AFS securities.

# Changes in Unamortized Discount and Designated Credit Reserves on AFS Securities

# Three Months Ended September 30, 2010

|  | Resi              | dential                     | Com               | Commercial                    |       |                   | CDO                         |           |             |
|--|-------------------|-----------------------------|-------------------|-------------------------------|-------|-------------------|-----------------------------|-----------|-------------|
| (In Thousands)                               | Credit<br>Reserve | Unamortized<br>Discount Net | Credit<br>Reserve | Unamortized<br>Premium<br>Net |       | Credit<br>Reserve | Unamortized<br>Discount Net |           |             |
| Beginning balance –<br>June 30, 2010         | \$327,636         | \$ 310,131                  | \$127,627         | \$                            | 5,534 | \$ 88,340         | \$ (10,929)                 |           |             |
| Amortization of net (discount) premium       | —                 | (10,752)                    | —                 |                               | 2     | —                 | (241)                       |           |             |
| Realized credit losses                       | (28,261)          |                             | (31,272)          |                               |       |                   |                             |           |             |
| Acquisitions                                 | 1,661             | 13,158                      |                   |                               |       |                   |                             |           |             |
| Sales, calls, other                          | (962)             | (576)                       |                   |                               |       | _                 | _                           |           |             |
| Impairments                                  | 2,204             | _                           | 376               |                               |       |                   |                             |           |             |
| Transfers to (release of) credit<br>reserves | 7,830             | (7,830)                     | (74)              |                               | 74    | 26                | (26)                        |           |             |
| Ending Balance –<br>September 30, 2010       | \$310,108         | \$ 304,131                  | \$ 96,657         | \$ 5,610                      |       | \$ 5,610          |                             | \$ 88,366 | \$ (11,196) |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 8. Real Estate Securities - (continued)

#### Nine Months Ended September 30, 2010

|  | Resid             | lential                     | Com               | mercia                        | 1     | (                 |                          |          |
|--|-------------------|-----------------------------|-------------------|-------------------------------|-------|-------------------|--------------------------|----------|
| (In Thousands)                               | Credit<br>Reserve | Unamortized<br>Discount Net | Credit<br>Reserve | Unamortized<br>Premium<br>Net |       | Credit<br>Reserve | Unamortize<br>Discount N |          |
| Beginning balance –<br>December 31, 2009     | \$ 469,273        | \$ 401,808                  | \$146,018         | \$                            | 5,130 | \$ 87,017         | \$                       | (8,941)  |
| Amortization of net (discount) premium       | —                 | (31,826)                    | —                 |                               | 290   | —                 |                          | (906)    |
| Realized credit losses                       | (128, 140)        | _                           | (49,722)          |                               |       |                   |                          | _        |
| Acquisitions                                 | 12,769            | 65,736                      | _                 |                               | —     |                   |                          | —        |
| Sales, calls, other                          | (65,570)          | (118,002)                   | _                 |                               |       |                   |                          | _        |
| Impairments                                  | 8,191             |                             | 551               |                               |       |                   |                          |          |
| Transfers to (release of) credit<br>reserves | 13,585            | (13,585)                    | (190)             |                               | 190   | 1,349             |                          | (1,349)  |
| Ending Balance –<br>September 30, 2010       | \$ 310,108        | \$ 304,131                  | \$ 96,657         | \$                            | 5,610 | \$ 88,366         | \$                       | (11,196) |

The loans underlying our residential subordinate securities totaled \$44 billion at September 30, 2010. These loans are located nationwide with a large concentration in California (45%). Serious delinquencies (90+ days, in foreclosure or REO) at September 30, 2010 were 6.95% of current principal balances. The loans underlying our commercial subordinate securities totaled \$23 billion at September 30, 2010, and consist primarily of office (32%), retail (34%), and multifamily (12%) loans. These loans are located nationwide with the highest concentration in California (15%). Serious delinquencies (60+ days, in foreclosure or REO) at September 30, 2010 were 4.90% of current principal balances.

# AFS Securities with Unrealized Losses

The following table presents the components comprising the carrying value of AFS securities that were in an unrealized loss position as of September 30, 2010 and December, 31 2009.

|                                       | Less That                               | n 12 Consecuti                                  | ve Months                           | 12 Consecutive Months or Long          |   |      |                                  |  |
|---------------------------------------|---|---|-------------------------------------|--|---|------|----------------------------------|--|
| September 30, 2010<br>(In Thousands)  | Total<br>Amortized<br>Cost              | Gross<br>Unrealized<br>Losses                   | Total<br>Fair<br>Value              | Total<br>Amortized<br>Cost             | Gross<br>Unrealized<br>Losses                   |      | Total<br>Fair<br>Value           |  |
| Residential                           | \$ 91,773                               | \$ (1,770)                                      | \$ 90,003                           | \$ 34,055                              | \$(11,898)                                      | \$   | 22,157                           |  |
| Commercial                            | 4,677                                   | (837)   | 3,840                               |  | _   |      | —                                |  |
| CDO                                   | _                                       |   |                                     | 12,278                                 | (8,522)   |      | 3,756                            |  |
| Total Securities                      | \$ 96,450                               | \$ (2,607)                                      | \$ 93,843                           | \$ 46,333                              | \$ (20,420)                                     | \$   | 25,913                           |  |
|                                       |   |   |                                     |  |   |      |                                  |  |
|                                       | Less Thai                               | n 12 Consecuti                                  | ve Months                           | 12 Conse                               | ecutive Months                                  | or I | onger                            |  |
| December 31, 2009<br>(In Thousands)   | Less Than<br>Total<br>Amortized<br>Cost | n 12 Consecuti<br>Gross<br>Unrealized<br>Losses | ve Months<br>Total<br>Fair<br>Value | 12 Conso<br>Total<br>Amortized<br>Cost | ecutive Months<br>Gross<br>Unrealized<br>Losses | or I | Longer<br>Total<br>Fair<br>Value |  |
| · · · · · · · · · · · · · · · · · · · | Total<br>Amortized                      | Gross<br>Unrealized                             | Total<br>Fair                       | Total<br>Amortized                     | Gross<br>Unrealized                             | or I | Total<br>Fair                    |  |
| (In Thousands)                        | Total<br>Amortized<br>Cost              | Gross<br>Unrealized<br>Losses                   | Total<br>Fair<br>Value              | Total<br>Amortized<br>Cost             | Gross<br>Unrealized<br>Losses                   |      | Total<br>Fair<br>Value           |  |
| (In Thousands) Residential            | Total<br>Amortized<br>Cost<br>\$ 73,075 | Gross<br>Unrealized<br>Losses<br>\$ (30,520)    | Total<br>Fair<br>Value<br>\$ 42,555 | Total<br>Amortized<br>Cost             | Gross<br>Unrealized<br>Losses                   |      | Total<br>Fair<br>Value           |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 8. Real Estate Securities - (continued)

At September 30, 2010, after giving effect to purchases, sales, and extinguishments due to credit losses, our consolidated balance sheet included 517 AFS securities, of which 110 were in an unrealized loss position, of which 73 were in a continuous unrealized loss position for twelve consecutive months or longer. At December 31, 2009, our consolidated balance sheet included 554 AFS securities, of which 220 were in a continuous unrealized loss position and 72 were in a continuous unrealized loss position for twelve months or longer.

Of the total unrealized losses at September 30, 2010 and December 31, 2009, \$10 million and \$14 million, respectively, relate to securities owned at the Fund. The remaining unrealized losses relate to securities owned at Redwood.

#### **Evaluating AFS Securities for Other-than-Temporary Impairments**

When the fair value of an AFS security is below our cost basis, we evaluate the security for other-than-temporary impairment (OTTI). Part of this evaluation is based upon significant adverse changes in the assumptions used to value the security. The table below summarizes the significant valuation assumptions we used for our AFS securities as of September 30, 2010.

#### Significant Valuation Assumptions

|                                 | F        | Range for Securities |            |  |  |  |  |
|---------------------------------|----------|----------------------|------------|--|--|--|--|
| September 30, 2010              | Prime    | Non-prime            | Commercial |  |  |  |  |
| Prepayment rates                | 1 - 15%  | 1 - 15%              | N/A        |  |  |  |  |
| Loss severity <sup>(1)</sup>    | 11 - 58% | 21 - 63%             | 33 - 50%   |  |  |  |  |
| Projected losses <sup>(1)</sup> | 0 - 22%  | 1 - 61%              | 2 - 14%    |  |  |  |  |

(1) Projected losses and severities are generally vintage specific, with the 2005 and later vintage securities having higher projected losses and severities and the 2004 and earlier vintages having the lower projected losses and severities.

The following table details the components of OTTI for the three and nine months ended September 30, 2010. The credit component of OTTI is recognized through our consolidated statement of income (loss) while the non-credit component of OTTI is recorded in accumulated other comprehensive income (loss).

### **Components of Other-than-Temporary Impairments**

| (In Thousands)                                      | Three Months<br>Ended<br>September 30,<br>2010 |       | <br>ine Months<br>Ended<br>ptember 30,<br>2010 |
|---|--|-------|--|
| For securities with a non-credit component of OTTI: |  |       |  |
| Initial credit impairment                           | \$   | 377   | \$<br>680                                      |
| Subsequent credit impairment                        |  | 2,174 | 6,613  |
| Securities with no non-credit component of OTTI     |  | 29    | 1,449  |
| Total credit OTTI                                   |  | 2,580 | <br>8,742                                      |
| Non-credit component of OTTI                        |  | 3,707 | 8,246  |
| Total OTTI  | \$   | 6,287 | \$<br>16,988                                   |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

# Note 8. Real Estate Securities – (continued)

The following table details the activity related to the credit component of OTTI (i.e., OTTI in either current earnings or retained earnings) for AFS securities that also had a non-credit component and were still held at September 30, 2010. The credit loss component is reduced if we sell, intend to sell or believe we will be required to sell previously credit-impaired debt securities. Additionally, the credit loss component is reduced if we receive or expect to receive cash flows in excess of what we previously expected to receive over the remaining life of the credit-impaired debt security, the security matures, or is fully written down.

# Activity of Credit Component of Other-than-Temporary Impairments

| n Thousands)                                      |    | ree Months<br>Ended<br>ptember 30,<br>2010 | Nine Months<br>Ended<br>September 30,<br>2010 |          |  |
|---|----|--|---|----------|--|
| Balance at beginning of period                    | \$ | 132,030                                    | \$  | 146,454  |  |
| Additions:  |    |  |   |          |  |
| Initial credit impairments                        |    | 377  |   | 680      |  |
| Subsequent credit impairments                     |    | 2,174                                      |   | 6,613    |  |
| Reductions:                                       |    |  |   |          |  |
| Securities sold                                   |    |  |   | (5,113)  |  |
| Securities matured, called, or fully written down |    | (7,086)                                    |   | (21,139) |  |
| Balance at End of Period                          | \$ | 127,495                                    | \$  | 127,495  |  |

#### Gross Realized Gains and Losses

Gains and losses from the sale of AFS securities are recorded as realized gains, net, in our consolidated statements of income (loss). The following table presents the gross realized gains and losses on sales of AFS securities for the three and nine months ended September 30, 2010 and 2009.

|  | Three Months Ended<br>September 30, |       |    | Nine Mo<br>Septer |           |    |        |
|--|-------------------------------------|-------|----|-------------------|-----------|----|--------|
| (In Thousands)   |                                     | 2010  |    | 2009              | 2010      |    | 2009   |
| Gross realized gains – sales                               | \$                                  | 22    | \$ | 10,936            | \$ 56,546 | \$ | 18,134 |
| Gross realized gains – calls                               |                                     | 1,494 |    | —                 | 1,494     |    | —      |
| Gross realized losses – sales                              |                                     |       |    |                   | (3,335)   |    | _      |
| Total Realized Gains on Sales and Calls of AFS Securities, | \$                                  | 1,516 | \$ | 10,936            | \$ 54,705 | \$ | 18,134 |
| net  |                                     |       |    |                   |           |    |        |

# Note 9. Other Investments

Other investments include a GIC owned by an Acacia securitization entity and recorded on our consolidated balance sheets at its estimated fair value. This GIC represents a deposit certificate issued by a rated investment bank and serves as collateral to cover realized losses on CDS entered into by this same Acacia entity. The CDS reference residential mortgage-backed securities issued in 2006 that were initially A and BBB-rated and have subsequently been downgraded. The fair value of the GIC was \$0.1 million as of September 30, 2010, which is equal to its carrying value. The GIC has been drawn down by \$79.9 million since its acquisition to cover credit losses and principal reductions on the referenced securities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

### Note 10. Derivative Financial Instruments

Redwood and the consolidated Acacia entities held derivative financial instruments at September 30, 2010. The derivatives held at Acacia entities are not the obligations of Redwood.

The following table presents the aggregate fair value and notional amount by entity of these derivative financial instruments as of September 30, 2010 and December 31, 2009.

|                                      | Red           | wood               | Ac                                      | acia                                    | Т             | otal               |  |
|--------------------------------------|---------------|--------------------|---|---|---------------|--------------------|--|
| September 30, 2010<br>(In Thousands) | Fair<br>Value | Notional<br>Amount | Fair<br>Value                           | Notional<br>Amount                      | Fair<br>Value | Notional<br>Amount |  |
| Assets – Risk Management             |               |                    |   |   |               |                    |  |
| Derivatives                          |               |                    |   |   |               |                    |  |
| Interest rate swaps                  | \$ —          | \$ —               | \$ 1,006                                | \$ 25,446                               | \$ 1,006      | \$ 25,446          |  |
| TBAs                                 | 6             | 23,000             | _                                       |   | 6             | 23,000             |  |
| Interest rate caps purchased         |               |                    | 2,580                                   | 712,400                                 | 2,580         | 712,400            |  |
| Total Assets                         | 6             | 23,000             | 3,586                                   | 737,846                                 | 3,592         | 760,846            |  |
| Liabilities – Cash Flow Hedges       |               |                    |   |   |               |                    |  |
| Interest rate swaps                  | (32,537)      | 156,000            |   |   | (32,537)      | 156,000            |  |
| Liabilities – Risk Management        |               |                    |   |   |               |                    |  |
| Derivatives                          |               |                    |   |   |               |                    |  |
| Interest rate swaps                  | (2,275)       | 39,500             | (86,191)                                | 700,997                                 | (88,466)      | 740,497            |  |
| TBAs                                 | (193)         | 62,000             | _                                       |   | (193)         | 62,000             |  |
| Futures                              | (559)         | 699,000            |   |   | (559)         | 699,000            |  |
| Credit default swaps                 |               | —                  | (133)                                   | 133                                     | (133)         | 133                |  |
| Total Liabilities                    | (35,564)      | 956,500            | (86,324)                                | 701,130                                 | (121,888)     | 1,657,630          |  |
| Total Derivative Financial           | \$(35,558)    | \$979,500          | \$(82,738)                              | \$1,438,976                             | \$(118,296)   | \$2,418,476        |  |
| Instruments, net                     |               |                    |   |   |               |                    |  |
|                                      | Re            | dwood              | A                                       | Acacia                                  | 1             | Total              |  |
| December 31, 2009                    | Fair          | Notional           | Fair                                    | Notional                                | Fair          | Notional           |  |
| (In Thousands)                       | Value         | Amount             | Value                                   | Amount                                  | Value         | Amount             |  |
| Assets – Risk Management             |               | _                  |   |   |               |                    |  |
| Derivatives                          |               |                    |   |   |               |                    |  |
| Interest rate swaps                  | \$ —          | \$ —               | \$ 738                                  | \$ 73,563                               | \$ 738        | \$ 73,563          |  |
| Interest rate caps purchased         | _             | _                  | 11,634                                  | 711,800                                 | 11,634        | 711,800            |  |
| Total Assets                         |               |                    | 12,372                                  | 785,363                                 | 12,372        | 785,363            |  |
| Liabilities – Risk Management        |               |                    | , i i i i i i i i i i i i i i i i i i i | , i i i i i i i i i i i i i i i i i i i |               |                    |  |
| Derivatives                          |               |                    |   |   |               |                    |  |
| Interest rate swaps                  | (1,597)       | 14,100             | (61,902)                                | 784,856                                 | (63,499)      | 798,956            |  |
| Credit default swaps                 |               |                    | (20,301)                                | 20,301                                  | (20,301)      | 20,301             |  |
| Total Liabilities                    | (1,597)       | 14,100             | <u> </u>                                | 805,157                                 | (83,800)      | 819,257            |  |
| Total Derivative Financial           | \$ (1,597     |                    |   | \$1,590,520                             | \$(71,428)    | \$1,604,620        |  |
| Instruments, net                     | ÷ (1,057)     |                    | ÷(:),001)                               | ÷ -,- > 0,0 ± 0                         | ÷(. 1,120)    | ÷ -,- > 1,020      |  |
| more amonto, not                     |               |                    |   |   |               |                    |  |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 10. Derivative Financial Instruments – (continued)

#### **Risk Management Derivatives**

To offset — to varying degrees — the changes in the value of mortgage products where we have exposure, we enter into interest rate agreements, TBA contracts, and financial futures contracts. We account for our risk management derivatives as trading instruments, and record valuation adjustments, including any associated interest income or expense, in our consolidated statements of income (loss) through market valuation adjustments, net.

Net valuation adjustments on interest rate agreements at Acacia were negative \$18 million and negative \$59 million for the three and nine months ended September 30, 2010, respectively, and negative \$14 million and positive \$11 million for the three and nine months ended September 30, 2009, respectively.

We also had interest rate agreements in place at Redwood to manage risks associated with certain securities we own and the net valuation adjustments on these interest rate agreements were less than \$1 million and negative \$2 million for the three and nine months ended September 30, 2010, respectively, and negative \$1 million and positive \$1 million for the three and nine months ended September 30, 2009, respectively.

In order to manage risks associated with residential loans we own and plan to acquire in order to securitize, as of September 30, 2010, we were party to interest rate agreements with an aggregate notional amount of \$34 million, TBA contracts sold with a notional amount of \$85 million, Treasury futures sold with a notional amount of \$13 million, and Eurodollar futures sold with a notional amount of \$686 million. (These Eurodollar futures contracts, unlike our other derivatives, have maturities of only three months. Therefore, in order to achieve the desired interest rate offset necessary to manage our risk, consecutively maturing contracts are required resulting in a notional amount higher than would be needed with our other derivatives.) Net valuation adjustments on these derivatives were negative \$3 million for the three and nine months ended September 30, 2010.

#### Cash Flow Hedges

To hedge the variability in interest expense related to our long-term debt and certain adjustable-rate securitization entity liabilities, we entered into interest rate swaps during the first nine months of 2010 with an aggregate notional balance of \$156 million at September 30, 2010. We designated these derivatives as cash flow hedges. For the nine months ended September 30, 2010, these hedges decreased in value by \$33 million, of which \$2 million was recorded as a component of interest expense and the remaining \$31 million was recorded as a reduction to accumulated other comprehensive income (loss), a component of stockholders' equity.

For interest rate agreements currently or previously designated as cash flow hedges, our total unrealized loss reported in accumulated other comprehensive income (loss) was negative \$51 million at September 30, 2010, and negative \$23 million at December 31, 2009.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

## (Unaudited)

### Note 10. Derivative Financial Instruments – (continued)

The following table illustrates the impact on interest income (expense) of our interest rate agreements accounted for as cash flow hedges for the three and nine months ended September 30, 2010 and 2009.

Impact on Interest Income (Expense) of Our Interest Rate Agreements Accounted for as Cash Flow Hedges

|   |           | nths Ended<br>nber 30, |            | nths Ended<br>mber 30, |
|---|-----------|------------------------|------------|------------------------|
| (In Thousands)  | 2010      | 2009                   | 2010       | 2009                   |
| Net interest expense on cash flow interest rate agreements                | \$(1,486) | \$ —                   | \$ (2,523) | \$ —                   |
| Realized net income (expense) due to net ineffective portion of<br>hedges | 19        | —                      | (7)        | —                      |
| Realized net losses reclassified from other comprehensive loss            | (1,058)   | (1,123)                | (2,604)    | (3,334)                |
| Total Interest (Expense) Income   | \$(2,525) | \$ (1,123)             | \$ (5,134) | \$ (3,334)             |

### Credit Derivatives

At September 30, 2010, we had one outstanding CDS contract with a fair value of less than \$1 million and a notional amount of less than \$1 million that was initiated during 2007 by an Acacia securitization entity that we have consolidated for financial reporting purposes. At December 31, 2009, there were four outstanding CDS contracts with a fair value of negative \$20 million and a notional amount of \$20 million at this Acacia securitization entity. At both September 30, 2010 and December, 31 2009, all of our CDS had expiration dates of greater than 15 years and the credit ratings of the reference securities were CCC or lower. During the three and nine months ended September 30, 2010, the reference securities underlying our CDS experienced principal losses resulting in obligations of \$3 million and \$20 million, respectively.

## **Counterparty Credit Risk**

We incur credit risk to the extent that counterparties to our derivative financial instruments do not perform their obligations under specified contractual agreements. If a derivative counterparty does not perform, we may not receive the proceeds to which we may be entitled under these agreements. To mitigate this risk, we enter into agreements that are either a) transacted on a national exchange or b) transacted with counterparties that are either i) designated by the Federal Reserve Bank of New York as a primary government dealer, ii) affiliates of primary government dealers, or iii) rated A or higher. We also attempt to transact with several different counterparties in order to reduce our specific counterparty exposure. We consider counterparty risk as part of our fair value assessments of all derivative financial instruments.

As of September 30, 2010, Redwood had outstanding derivative agreements with six bank counterparties and Acacia entities had outstanding derivative agreements with seven bank counterparties. As of September 30, 2010, Redwood and the Acacia entities were in compliance with International Swaps and Derivatives Association (ISDA) agreements governing these open derivative positions.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

## (Unaudited)

### Note 11. Other Assets

Other assets as of September 30, 2010 and December 31, 2009, are summarized in the following table.

| Other Assets<br>(In Thousands)          | S  | September<br>30,<br>2010 |    | cember 31,<br>2009 |
|---|----|--------------------------|----|--------------------|
| Real estate owned (REO)                 | \$ | 10,915                   | \$ | 17,421             |
| Fixed assets and leasehold improvements |    | 3,953                    |    | 3,630              |
| Derivative margin posted, net           |    | 41,935                   |    | 1,830              |
| Investment receivable                   |    | 1,245                    |    | 667                |
| Income tax receivables                  |    | 1,899                    |    | 65                 |
| Prepaid expenses                        |    | 2,451                    |    | 2,180              |
| Other                                   |    | 157                      |    | 349                |
| Total Other Assets                      | \$ | 62,555                   | \$ | 26,142             |

REO consists of foreclosed properties received in full satisfaction of defaulted real estate loans. The carrying value of REO at September 30, 2010, was \$11 million, of which \$14 million related to transfers into REO during the first nine months of 2010, offset by \$17 million of REO liquidations and \$3 million of negative market valuation adjustments. The carrying value of REO as of December 31, 2009, was \$17 million, of which \$29 million related to transfers into REO during 2009, offset by \$24 million of REO liquidations, \$3 million of negative valuation changes, and \$4 million of REO derecognized as a result of our deconsolidation of certain Sequoia entities.

At September 30, 2010, there were 69 REO properties recorded on our balance sheet, of which 67 were owned at Sequoia and two were owned at Redwood. At December 31, 2009, there were 79 REO properties recorded on our balance sheet, of which 78 were owned at Sequoia and one was owned at Redwood. Properties located in California, Colorado, Florida, and Nevada accounted for 50% of our REO properties at September 30, 2010.

Derivative margin posted, net was \$42 million at September 30, 2010, resulting from margin calls from our swap counterparties.

## Note 12. Asset-Backed Securities Issued

The Sequoia and Acacia securitization entities that we sponsor issue ABS to acquire assets from us and from third parties. Each series of ABS issued consists of various classes that pay interest on a monthly or quarterly basis. Substantially all ABS issued pay variable rates of interest, which are indexed to one, three, or six-month LIBOR. Some ABS issued pay fixed rates of interest or pay hybrid rates, which are fixed rates that subsequently adjust to variable rates. ABS issued also include some interest-only classes with coupons set at a fixed-rate or a fixed spread, or set at a spread to the interest rates earned on the assets less the interest rates paid on the liabilities of a securitization entity.

In April 2010, Redwood securitized \$238 million of loans through our Sequoia program, with \$211 million of ABS issued to third parties.

The components of ABS issued by consolidated securitization entities we sponsor as of September 30, 2010 and December 31, 2009, along with other selected information, are summarized in the following table.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

Note 12. Asset-Backed Securities Issued - (continued)

Asset-Backed Securities Issued

|                                   | Se           | ptember 30, 201 | 0            | December 31, 2009 |              |              |  |
|-----------------------------------|--------------|-----------------|--------------|-------------------|--------------|--------------|--|
| (In Thousands)                    | Sequoia      | Acacia          | Total        | Sequoia           | Acacia       | Total        |  |
| Certificates with principal value | \$ 3,554,354 | \$ 2,970,643    | \$ 6,524,997 | \$3,627,952       | \$ 3,026,307 | \$ 6,654,259 |  |
| Interest-only certificates        | 16,330       | —               | 16,330       | 19,190            |              | 19,190       |  |
| Unamortized premium               | 1,870        | _               | 1,870        | 2,371             | _            | 2,371        |  |
| Unamortized discount              | (4,670)      |                 | (4,670)      | (4,580)           | —            | (4,580)      |  |
| Fair value adjustment, net        |              | (2,706,902)     | (2,706,902)  |                   | (2,728,711)  | (2,728,711)  |  |
| Total ABS Issued                  | \$ 3,567,884 | \$ 263,741      | \$ 3,831,625 | \$3,644,933       | \$ 297,596   | \$ 3,942,529 |  |
| Range of weighted average         | 0.46% to     | 0.79% to        |              | 0.44% to          | 0.70% to     |              |  |
| interest rates, by series         | 4.78%        | 1.27%           |              | 4.69%             | 1.13%        |              |  |
| Stated maturities                 | 2024 - 2047  | 2039 -          |              | 2024              | 2039 -       |              |  |
|                                   |              | 2052            |              | -2047             | 2052         |              |  |
| Number of series                  | 37           | 10              |              | 36                | 10           |              |  |

The maturity of each class of ABS issued is primarily determined by the rate of principal prepayments on the assets of the issuing entity. Each series is also subject to redemption (call) according to the specific terms of the respective governing documents. As a result, the actual maturity of ABS issued will often occur earlier than its stated maturity. As of September 30, 2010, all of the \$3.8 billion reported value of ABS issued (\$6.5 billion principal value) had contractual maturities of over five years. Amortization of Sequoia deferred ABS issuance costs was less than \$1 million for both the three months ended September 30, 2010 and 2009, and \$1 million for both the nine months ended September 30, 2010 and 2009.

The following table summarizes the accrued interest payable on ABS issued as of September 30, 2010 and December 31, 2009. Interest due on Sequoia ABS issued is settled monthly and interest due on Acacia ABS issued is settled quarterly.

December 31,

September

Accrued Interest Payable on Asset-Backed Securities Issued (In Thousands)

|  | 30,<br>2010 | 2009        |
|--|-------------|-------------|
| Sequoia                                      | \$<br>2,509 | \$<br>2,356 |
| Acacia                                       | <br>3,742   | <br>3,002   |
| Total Accrued Interest Payable on ABS Issued | \$<br>6,251 | \$<br>5,358 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

## (Unaudited)

### Note 12. Asset-Backed Securities Issued - (continued)

The following table summarizes the carrying value components of the collateral for ABS issued and outstanding as of September 30, 2010 and December 31, 2009.

#### Collateral for Asset-Backed Securities Issued

|                                 | Se          | ptember 30, 2 | 010         | D           | 009       |             |
|---------------------------------|-------------|---------------|-------------|-------------|-----------|-------------|
| (In Thousands)                  | Sequoia     | Acacia        | Total       | Sequoia     | Acacia    | Total       |
| Real estate loans               | \$3,668,551 | \$ 19,449     | \$3,688,000 | \$3,724,546 | \$ 12,090 | \$3,736,636 |
| Real estate securities          |             | 310,017       | 310,017     |             | 303,852   | 303,852     |
| Other investments               | _           | 133           | 133         | _           | 20,371    | 20,371      |
| Real estate owned (REO)         | 10,654      | —             | 10,654      | 17,087      | —         | 17,087      |
| Restricted cash                 | 282         | 21,478        | 21,760      | 310         | 89,057    | 89,367      |
| Accrued interest receivable     | 6,554       | 3,092         | 9,646       | 6,931       | 4,731     | 11,662      |
| Total Collateral for ABS Issued | \$3,686,041 | \$354,169     | \$4,040,210 | \$3,748,874 | \$430,101 | \$4,178,975 |

### Note 13. Long-Term Debt

In 2006, we issued \$100 million of trust preferred securities through Redwood Capital Trust I, a Delaware statutory trust, in a private placement transaction. These trust preferred securities require quarterly distributions at a floating coupon rate equal to three-month LIBOR plus 2.25% until the notes are redeemed in whole, which will be no later than January 30, 2037. The weighted average interest rate on our trust preferred securities, including hedging costs, was 7.56% and 5.66%, for the three and nine months ended September 30, 2010, respectively, and 3.76% and 4.26%, for the three and nine months ended September 30 2009, respectively. The earliest optional redemption date without penalty is January 30, 2012.

In 2007, we issued an additional \$50 million of subordinated notes, which require quarterly distributions at a floating interest rate equal to three-month LIBOR plus 2.25% until the notes are redeemed in whole, which will be no later than July 30, 2037. The weighted average interest rate on our subordinated notes, including hedging costs, was 7.56% and 5.66%, for the three and nine months ended September 30, 2010, respectively, and 3.76% and 4.26%, for the three and nine months ended September 30, 2010, respectively, and 3.76% and 4.26%, for the three and nine months ended September 30, 2009, respectively. The earliest optional redemption date without a penalty is July 30, 2012. In July 2009, we repurchased \$10 million principal amount of this subordinated debt for \$3.4 million and recorded a \$6.6 million gain on extinguishment of debt in realized gains, net, on our consolidated statements of income (loss).

At both September 30, 2010 and December 31, 2009, the accrued interest payable balance on long-term Redwood debt was \$1 million. There are no financial covenants associated with our long-term debt.

#### Note 14. Commitments and Contingencies

#### Lease Commitments

As of September 30, 2010, we were obligated under non-cancelable operating leases with expiration dates through 2018 for \$11 million. The majority of the future lease obligations relates to a ten-year operating lease for our executive office that expires in 2013 and a lease for additional space that expires in 2018. The total payments required under these leases are recognized as office rent expense on a straight-line basis over the lease terms. Operating lease expense was \$1 million for both the nine months ended September 30, 2010 and 2009.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 14. Commitments and Contingencies - (continued)

The following table presents our future lease commitments as of September 30, 2010.

| Future Lease Commitments by Year<br>(In Thousands) | Sept | ember 30,<br>2010 |
|--|------|-------------------|
| 2010 (three months)                                | \$   | 481               |
| 2011   |      | 1,857             |
| 2012   |      | 1,882             |
| 2013   |      | 1,439             |
| 2014   |      | 1,132             |
| 2015 and thereafter                                |      | 4,120             |
| Total  | \$   | 10,911            |

Leasehold improvements for our offices are amortized into expense over the ten-year lease term, expiring in 2013. The unamortized leasehold improvement balance was \$3 million at both September 30, 2010 and December 31, 2009.

#### Loss Contingencies — Litigation

On December 23, 2009, the Federal Home Loan Bank of Seattle (the "FHLB-Seattle") filed a claim in Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against us, our subsidiary, Sequoia Residential Funding, Inc. ("SRF"), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the "FHLB-Seattle Defendants"). The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and seeks to rescind the purchase of a mortgage pass-through certificate (or, residential mortgage backed securities, "RMBS") issued through our Sequoia RMBS platform as part of the Sequoia Mortgage Trust 2005-4 securitization transaction and purchased by the FHLB-Seattle. The FHLB-Seattle seeks to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received), as well as attorneys' fees and costs. On January 22, 2010, the case was removed to the United States District Court for the Western District of Washington (case number 2:10-cv-00132-RSM). The FHLB-Seattle moved to remand the case to state court on March 11, 2010. On June 10, 2010, the FHLB-Seattle filed an amended complaint in the District Court. On September 1, 2010, the District Court remanded the case to Washington state court. Subsequently, on October 18, 2010, the FHLB-Seattle Defendants filed motions to dismiss the FHLB-Seattle's complaint, which motions are pending. The FHLB-Seattle alleges that the FHLB-Seattle Defendants' offering materials for this RMBS contained materially untrue statements and omitted material facts about this RMBS and the credit quality of the mortgage loans that backed it. Among other things, the FHLB-Seattle alleges that the FHLB-Seattle Defendants made untrue statements or omissions regarding the (1) loan-to-value ratios of these mortgage loans and the appraisals of the properties that secured these mortgage loans, (2) occupancy status of those properties, (3) underwriting standards of the originators of these mortgage loans, and (4) ratings assigned to this RMBS. The Sequoia RMBS that is the subject of the FHLB-Seattle's claim was issued with an original principal amount of approximately \$133 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$31 million. We believe that this claim is without merit and we intend to defend the action vigorously.

On August 18, 2010, our subsidiary, SRF, received service of process with respect to a claim filed on July 15, 2010 in Superior Court for the State of California in San Francisco (case number CGC-10-501610) by The Charles Schwab Corporation ("Schwab"). In the claim, Schwab is suing SRF and 26 other named defendants (collectively, the "Schwab Defendants") in relation to RMBS sold or issued by the Schwab Defendants. With respect to SRF, Schwab alleges a claim of negligent misrepresentation under California state

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 14. Commitments and Contingencies – (continued)

law and seeks unspecified damages and attorneys' fees and costs with respect to a RMBS issued through the Sequoia RMBS platform as part of the Sequoia Mortgage Trust 2005-4 securitization transaction (which is the same securitization transaction at issue in the litigation initiated by the FHLB-Seattle described in the preceding paragraph). Among other things, Schwab alleges that the offering materials for this Sequoia RMBS contained materially untrue statements or omissions regarding this RMBS and the loans securitized in this securitization transaction, including untrue statements or omissions regarding the (1) loan-to-value ratios of these mortgage loans and the appraisals of the properties that secured these mortgage loans, (2) occupancy status of those properties, (3) underwriting standards of the originators of these mortgage loans, and (4) ratings assigned to this RMBS. On September 8, 2010, the matter was removed to the United States District Court for the Northern District of California, Case No. C 10-04030SI. On October 1, 2010, Schwab's claim was issued with an original principal amount of approximately \$14.8 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$3 million. We believe that this claim is without merit and we intend to defend the action vigorously.

On July 12, 2010, we received two notices of "Election to Void Sale of Securities" pursuant to Illinois Securities Law (815 ILCS Section 5/13(A)) from the Federal Home Loan Bank of Chicago ("FHLB-Chicago"). In the notices, the FHLB-Chicago sought to void its purchase of two RMBS that were issued in 2006 by a securitization trust with respect to which SRF was the depositor. Subsequently, on October 15, 2010, the FHLB-Chicago filed a claim in the Circuit Court of Cook County, Illinois (case number 10CH450B3) against SRF and more than 45 other named defendants (collectively, the "FHLB-Chicago Defendants") in relation to RMBS sold or issued by the FHLB-Chicago Defendants or by entities controlled by the FHLB-Chicago Defendants. With respect to Sequoia, the FHLB-Chicago alleges that the offering materials for two RMBS issued through the Sequoia RMBS platform as part of the Sequoia Mortgage Trust 2006-1 securitization transaction contained untrue and misleading statements and material representations in violation of Illinois Securities Law (815 ILCS Sections 5/12(F)-(H)), and alleges claims of negligent misrepresentations under Illinois common law. On some of the claims, the FHLB-Chicago seeks to rescind the purchase of these RMBS and to collect interest on the original purchase price at the statutory interest rate of 10% per annum from the date of original purchase (net of interest received). On one claim, the FHLB-Chicago seeks unspecified damages. The FHLB-Chicago also seeks attorneys' fees and costs. Among other things, the FHLB-Chicago alleges that the offering materials for this RMBS contained materially untrue statements or omissions regarding this RMBS and the loans securitized in this securitization transaction, including untrue statements or omissions regarding the (1) loan-to-value ratios of these mortgage loans and the appraisals of the properties that secured these mortgage loans, (2) occupancy status of those properties, (3) underwriting standards of the originators of these mortgage loans, (4) ratings assigned to this RMBS, and (5) due diligence performed on these mortgage loans. The first of these two Sequoia RMBS was issued with an original principal amount of approximately \$105 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$53 million. The second of these two Sequoia RMBS was issued with an original principal amount of approximately \$379 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$184 million. We believe that these claims are without merit, and we intend to defend the action vigorously.

We cannot determine the outcome of any of the above-referenced litigation matters at this time or predict the results with certainty. We cannot assure you that any of these matters will not have a material adverse effect on our results of operations in any future period, and any loss and expense related to any of this litigation could have a material adverse impact on our consolidated financial statements.

In accordance with FASB guidance on accounting for contingencies, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

## (Unaudited)

### Note 14. Commitments and Contingencies - (continued)

would result in a liability, and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due.

### Note 15. Equity

The following table provides a summary of changes to stockholders' equity for the three and nine months ended September 30, 2010.

# Stockholders' Equity

| Sideknotuers Equity  |  |           |    |           |  |                                   |
|--|--|-----------|----|-----------|--|-----------------------------------|
| (In Thousands)   | Three Months Ended<br>September 30, 2010 |           |    |           |  | e Months Ended<br>tember 30, 2010 |
| Balance at beginning of period                               | \$                                       | 990,535   | \$ | 971,721   |  |                                   |
| Issuance of new equity capital, net                          |  | 2,660     |    | 12,599    |  |                                   |
| Unrealized gains (losses) on securities and derivatives, net |  | 22,599    |    | (4,062)   |  |                                   |
| Distributions to shareholders                                |  | (20,020)  |    | (59,929)  |  |                                   |
| Net income attributable to Redwood Trust, Inc.               |  | 19,898    |    | 95,343    |  |                                   |
| Balance at End of Period                                     | \$                                       | 1,015,672 | \$ | 1,015,672 |  |                                   |

## Accumulated Other Comprehensive Income

The following table provides a summary of the components of accumulated other comprehensive income as of September 30, 2010 and December 31, 2009.

| (In Thousands)  | Se | ptember 30, 2010 | De | ecember 31,<br>2009 |
|---|----|------------------|----|---------------------|
| Net unrealized gains on real estate securities                                      | \$ | 107,546          | \$ | 80,716              |
| Less: Unrealized losses attributable to noncontrolling interest                     |    | (4,571)          |    | (6,614)             |
| Net unrealized gains on real estate securities recognized in equity                 |    | 112,117          |    | 87,330              |
| Net unrealized losses on interest rate agreements accounted for as cash flow hedges |    | (51,319)         |    | (22,470)            |
| Total Accumulated Other Comprehensive Income  | \$ | 60,798           | \$ | 64,860              |

At September 30, 2010, the net unrealized gains on AFS securities were \$108 million, a \$27 million increase from the net unrealized gains of \$81 million at December 31, 2009. During the first nine months of 2010, \$10 million of net unrealized losses were reclassified to earnings upon recognition of OTTI, a \$32 million decrease in unrealized gains was recognized on the sale of securities, and \$49 million of fair value increases in securities were recognized in net unrealized gains. A portion of these net unrealized losses, \$5 million at September 30, 2010 and \$7 million at December 31, 2009, were attributable to the noncontrolling interest on AFS securities owned by the Fund.

At September 30, 2010, interest rate agreements, previously or currently accounted for as cash flow hedges, had an unrealized loss of \$51 million. The portion attributable to previously accounted for cash flow hedges (\$20 million), will be expensed through our consolidated statements of income (loss) over the remaining lives of previously designated hedged items (See Note 10), which will generally be \$1 million per quarter. The balance associated with the derivatives currently accounted for cash flow hedges (\$31 million) will not be expensed until such time that the hedges mature or are otherwise terminated.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 15. Equity - (continued)

#### Noncontrolling Interest

Of the total equity on our balance sheet at September 30, 2010, \$11 million is noncontrolling interest. Noncontrolling interest represents the aggregate limited partnership (LP) interests in the Fund held by third parties. As of September 30, 2010, the noncontrolling interest represents a 48% third-party interest in the Fund. Income allocated to the noncontrolling interest is based on the third-party LP ownership percentage. The ownership percentage is determined by dividing the number of units held by third-party LP investors by the total units outstanding. Subsequent changes, if any, in our ownership percentage would be treated as equity transactions and result in a reallocation between shareholders' equity and noncontrolling interest in our consolidated balance sheets.

#### Earnings Per Common Share

The following table provides the basic and diluted earnings (loss) per common share computations for the three and nine months ended September 30, 2010 and 2009.

### Basic and Diluted Earnings (Loss) Per Common Share

|  | Three Months Ended<br>September 30, |                |    |           | Ni | September |    |           |  |      |
|--|-------------------------------------|----------------|----|-----------|----|-----------|----|-----------|--|------|
| (In Thousands, Except Share Data)  |                                     | 2010 2009 2010 |    | 2009      |    | 2009      |    | 2010      |  | 2009 |
| Basic Earnings (Loss) Per Common Share:  |                                     |                |    |           |    |           |    |           |  |      |
| Net income (loss) attributable to Redwood  | \$                                  | 19,898         | \$ | 27,128    | \$ | 95,343    | \$ | (1,095)   |  |      |
| Less: Dividends and undistributed earnings allocated to participating securities |                                     | 539            |    | 547       |    | 2,655     |    | _         |  |      |
| Net income (loss) allocated to common shareholders                               | \$                                  | 19,359         | \$ | 26,581    | \$ | 92,688    | \$ | (1,095)   |  |      |
| Basic weighted average common shares outstanding                                 | 77                                  | ,901,970       | 77 | ,610,658  | 73 | 7,794,106 | 65 | 5,363,128 |  |      |
| Basic Earnings (Loss) Per Common Share   | \$                                  | 0.25           | \$ | 0.34      | \$ | 1.19      | \$ | (0.02)    |  |      |
| Diluted Earnings (Loss) Per Common Share:  |                                     |                |    |           |    |           |    |           |  |      |
| Net income (loss) attributable to Redwood  | \$                                  | 19,898         | \$ | 27,128    | \$ | 95,343    | \$ | (1,095)   |  |      |
| Less: Dividends and undistributed earnings allocated to participating securities |                                     | 541            |    | 506       |    | 2,235     |    | _         |  |      |
| Net income (loss) allocated to common shareholders                               | \$                                  | 19,357         | \$ | 26,622    | \$ | 93,108    | \$ | (1,095)   |  |      |
| Basic weighted average common shares outstanding                                 | 77                                  | ,901,970       | 77 | ,610,658  | 73 | 7,794,106 | 65 | 5,363,128 |  |      |
| Net effect of dilutive equity awards   | 1                                   | ,059,235       |    | 448,770   |    | 969,583   |    |           |  |      |
| Diluted weighted average common shares outstanding                               | 78                                  | ,961,205       | 78 | 3,059,428 | 78 | 3,763,689 | 65 | 5,363,128 |  |      |
| Diluted Earnings (Loss) Per Common<br>Share                                      | \$                                  | 0.25           | \$ | 0.34      | \$ | 1.18      | \$ | (0.02)    |  |      |

For the three and nine months ended September 30, 2010, there were 1,059,235 and 969,583 dilutive equity awards under the twoclass method, respectively. For the three months ended September 30, 2009, there were 448,770 dilutive equity awards under the twoclass method. For the nine months ended September 30,

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 15. Equity - (continued)

2009, there were no dilutive equity awards based on our reported net loss for this period. Participating securities were included in the calculation of diluted earnings per common share using the two-class method for the three and nine months ended September 30, 2010 and for the three months ended September 30, 2009, as this computation was more dilutive than using the treasury stock method. For the three and nine months ended September 30, 2010, the number of outstanding equity awards that were antidilutive totaled 648,963 and 590,578, respectively, under the two-class method. For the three and nine months ended September 30, 2010, the number of outstanding equity awards that were antidilutive totaled 684,164 and 1,107,192, respectively. There were no other participating securities during these periods.

## Stock Repurchases

We announced a stock repurchase authorization in November 2007 for the repurchase of up to 5,000,000 common shares. This plan replaced all previous share repurchase plans and has no expiration date. During the three and nine months ended September 30, 2010 and 2009, there were no shares acquired under the plan. As of September 30, 2010, there remained 4,658,071 shares available for repurchase under this plan.

### Note 16. Equity Compensation Plans

As of September 30, 2010 and December 31, 2009, 1,933,806 and 783,911 shares of common stock, respectively, were available for grant under Redwood's Incentive Plan. The unamortized compensation cost under the Incentive Plan and the Employee Stock Purchase Plan totaled \$12 million at September 30, 2010, as shown in the following table.

| Nine Months Ended September 30, 2010                     |               |        |           |       |           |  |
|--|---------------|--------|-----------|-------|-----------|--|
| (In Thousands)   | Options Stock |        | Units     |       | Total     |  |
| Unrecognized compensation cost at beginning of<br>period | \$ —          | \$ 879 | \$ 16,081 | \$ —  | \$ 16,960 |  |
| Equity grants  | —             | 24     | 4,015     | 178   | 4,217     |  |
| Equity compensation cost                                 | _             | (259)  | (9,247)   | (137) | (9,643)   |  |
| Unrecognized Compensation Cost at End of<br>Period       | \$ _          | \$ 644 | \$ 10,849 | \$ 41 | \$ 11,534 |  |

At September 30, 2010, the weighted average amortization period remaining for all of our equity awards was one year.

#### Stock Options

As of September 30, 2010 and December 31, 2009, there were 487,573 and 500,073, respectively, of fully vested stock options outstanding. There was no aggregate intrinsic value for the options outstanding and exercisable at September 30, 2010. The aggregate intrinsic value of the options outstanding and exercisable was negligible at December 31, 2009.

For the three months ended September 30, 2010, there were no stock options exercised. For the nine months ended September 30, 2010, there were 11,500 stock options exercised with an intrinsic value or gain (fair market value less exercise price) of a negligible amount.

# **Restricted Stock**

As of September 30, 2010 and December 31, 2009, there were 58,988 and 75,645 shares, respectively, of restricted stock outstanding. Restrictions on these shares lapse through January 2014. There were no restricted stock awards granted during the three and nine months ended September 30, 2010.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010 (Unaudited)

#### Note 16. Equity Compensation Plans – (continued)

#### **Deferred Stock Units**

As of September 30, 2010 and December 31, 2009, there were 1,989,948 and 1,708,326, respectively, DSUs outstanding, of which 982,361 and 294,430, respectively, had vested. There were 5,380 and 476,690 DSUs granted during the three and nine months ended September 30, 2010, respectively. During the three and nine months ended September 30, 2010, the number of DSUs distributed to participants in the Executive Deferred Compensation Plan (EDCP) totaled 508 and 60,067, respectively. Cash distributions to EDCP participants of some of their previously deferred compensation and vested matching totaled less than \$1 million during the nine months ended September 30, 2010. No cash distributions to EDCP participants were made during the three months ended September 30, 2010.

In March 2010, vesting of 376,564 DSUs previously awarded to Mr. George E. Bull, III, was accelerated to June 1, 2010, in connection with the announcement that he would retire from serving as Chief Executive Officer in the second quarter of 2010. We recorded a \$4 million equity compensation expense during the first quarter of 2010 related to modifications of these DSUs.

### **Employee Stock Purchase Plan**

The ESPP allows a maximum of 200,000 shares of common stock to be purchased in aggregate for all employees. As of September 30, 2010 and December 31, 2009, 114,572 and 92,479 shares have been purchased, respectively, and there remained a negligible amount of uninvested employee contributions in the ESPP.

### Note 17. Operating Expenses

Components of our operating expenses for the three and nine months ended September 30, 2010 and 2009 are presented in the following table.

### **Operating Expenses**

|                               |    | Three Mo<br>Septen |    | Nine Months Ended<br>September 30, |    |        |    |        |
|-------------------------------|----|--------------------|----|------------------------------------|----|--------|----|--------|
| (In Thousands)                |    | 2010               |    | 2009                               |    | 2010   |    | 2009   |
| Fixed compensation expense    | \$ | 3,314              | \$ | 3,726                              | \$ | 11,086 | \$ | 11,325 |
| Variable compensation expense |    | 2,206              |    | 5,216                              |    | 5,389  |    | 6,905  |
| Equity compensation expense   |    | 1,507              |    | 420                                |    | 9,643  |    | 4,551  |
| Severance expense             |    | 48                 |    | 398                                |    | 358    |    | 426    |
| Total compensation expense    |    | 7,075              |    | 9,760                              |    | 26,476 |    | 23,207 |
| Systems                       |    | 2,220              |    | 1,901                              |    | 5,531  |    | 4,727  |
| Office costs                  |    | 1,791              |    | 1,691                              |    | 5,338  |    | 5,117  |
| Accounting and legal          |    | 852                |    | 897                                |    | 2,362  |    | 1,876  |
| Other operating expenses      |    | 307                |    | 557                                |    | 1,071  |    | 1,235  |
| Total Operating Expenses      | \$ | 12,245             | \$ | 14,806                             | \$ | 40,778 | \$ | 36,162 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2010

# (Unaudited)

## Note 18. Taxes

For both the three and nine months ended September 30, 2010, we recognized a provision for income taxes of less than \$1 million. For both the three and nine months ended September 30, 2009, we recognized a benefit for income taxes of less than \$1 million. The following is a reconciliation of the statutory federal and state tax rates to our projected annual effective rate at September 30, 2010 and 2009.

## Reconciliation of Statutory Tax Rate to Effective Tax Rate

|  | Septen  | 1ber 30, |
|--|---------|----------|
|  | 2010    | 2009     |
| Federal statutory rate                                       | 34.0%   | 34.0%    |
| State statutory rate, net of Federal tax effect              | 7.2%    | 7.2%     |
| Differences in taxable (loss) income from GAAP income (loss) | (40.9)% | (3.7)%   |
| Effective Tax Rate   | 0.3%    | 37.5%    |

We assessed our tax positions for all open tax years (Federal — years 2007 to 2009, State — years 2005 to 2009) and concluded as of September 30, 2010 and December 31, 2009, that we have no material unrecognized tax liabilities.

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### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Introduction

Redwood Trust, Inc., together with its subsidiaries, is a financial institution that seeks to invest in real estate related assets that have the potential to provide attractive cash flows over a long period of time and support our goal of distributing attractive levels of dividends to our stockholders. For tax purposes, we are structured as a real estate investment trust, or REIT. We are able to pass through substantially all of our earnings generated at our REIT to our stockholders without paying income tax at the corporate level. We pay income tax on the REIT taxable income we retain and on the income we earn at our taxable subsidiaries. Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

References herein to "Redwood," the "company," "we," "us," and "our" include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires. Financial information concerning our business is set forth in "Management's Discussion and Analysis of Financial Condition and Results of Operations," the consolidated financial statements and the notes thereto, and the supplemental financial information, which is included in Part I, Items 1 and 2 of this Quarterly Report on Form 10-Q.

Our website can be found at*www.redwoodtrust.com*. We make available, free of charge through the investor information section of our website, access to our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the U.S. Securities Exchange Act of 1934, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission (SEC). We also make available, free of charge, access to our Corporate Governance Standards, charters for our Audit Committee, Compensation Committee, and Corporate Governance and Nominating Committee, our Corporate Governance Standards, and our Code of Ethics governing our directors, officers, and employees. Within the time period required by the SEC and the New York Stock Exchange, we will post on our website any amendment to the Code of Ethics and any waiver applicable to any executive officer, director, or senior officer (as defined in the Code). In addition, our website includes information concerning purchases and sales of our equity securities by our executive officers and directors, as well as disclosure relating to certain non-GAAP and financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time. The information on our website is not part of this Quarterly Report on Form 10-Q.

Our Investor Relations Department can be contacted at One Belvedere Place, Suite 300, Mill Valley, CA 94941, Attn: Investor Relations, telephone (866) 269-4976.

#### **Cautionary Statement**

This Quarterly Report on Form 10-Q and the documents incorporated by reference herein contain forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "believe," "intend," "seek," "plan" and similar expressions or their negative forms, or by references to strategy, plans, or intentions. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009, under the caption "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports we file with the SEC, including reports on Forms 10-Q and 8-K. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Statements regarding the following subjects, among others, are forward-looking by their nature:

- (i) our belief that we are making progress toward our goal of revitalizing our residential and commercial real estate investment businesses and our beliefs regarding our competitive position and our ability to compete in the future;
- (ii) our belief that we will be able to deploy capital into investment opportunities over the next few quarters and other statements regarding our future investment strategy and our ability to find attractive investments and future trends relating to our pace of acquiring or selling assets, including, without limitation, statements relating to our efforts to acquire residential mortgage loans;
- (iii) our statements relating to completing a securitization transaction in the first quarter of 2011 and, more generally, regarding the likelihood and timing of, and our participation in, future securitization transactions and our ability to finance loan acquisitions through the execution of securitization transactions,
- (iv) our statements that we expect new Sequoia securitization entities to represent a larger portion of our balance sheet in the future, and our belief that progress in our residential and commercial real estate businesses will allow us to get fully and profitably invested;
- (v) our statements regarding our potential future investment activity in the commercial real estate sector, our expectation that we will fund additional commercial real estate loans in future quarters, and that the investment opportunity in commercial mortgages could account for a significant portion of the capital we invest in 2011;
- (vi) our ability to access additional capital if needed, and our expectations regarding the future use of short-term debt financing, including through warehouse credit and repurchase facilities;
- (vii) statements relating to our estimate of our current excess capital and changes we may make in the amount of capital we allocate under our risk-adjusted capital policy;
- (viii) the future returns we may earn on our investment portfolio, including future trends in interest income and interest expense;
- (ix) future market and economic conditions, including, without limitation, future conditions in the residential and commercial real estate markets and related financing markets, and the related potential opportunities for our residential and commercial businesses;
- (x) the future competitiveness of our Sequoia securitization platform, including our belief that private sector investors will favor platforms such as the Sequoia platform due to, among other things, factors that differentiate our platform from those of competitors, and our beliefs regarding the willingness of private sector investors to invest in future private sector securitizations of residential mortgage loans, the conditions those investors would require before investing, and the amount of capital those investors might allocate to these types of investment opportunities;
- (xi) our belief that there will be a minimal impact on us from the issues that have been identified with respect to the integrity of loan servicers' processes for handling foreclosures on residential borrowers, from the issues that have been raised relating to the documentation of transfers of residential mortgage debt and whether these transfers were legally effective, and from the renewed focus by investors on demanding that loan originators repurchase securitized residential mortgage loans based on alleged violations of representations and warranties;
- (xii) our belief that some of the senior securities previously issued through our Sequoia securitization platform may incur losses in the future, depending on the magnitude and timing of additional credit losses incurred on the underlying loans;

- (xiii) our beliefs about the future direction of housing market fundamentals, including, without limitation, home prices, demand for housing, delinquency rates, foreclosure rates, prepayment rates, inventory of homes for sale, and mortgage interest rates and their potential impact on our business and results of operations;
- (xiv) our beliefs about the future direction of commercial real estate fundamentals, including, without limitation, vacancy rates, rental rates, default rates, and availability of financing;
- (xv) the impact of recent and future legislative and regulatory changes that affect our business and the mortgage finance markets and the future of the status of the GSEs, including Fannie Mae and Freddie Mac, including our statement that we believe the GSEs role in mortgage finance will eventually diminish creating investment opportunities for us;
- (xvi) our expectations regarding future credit losses and impairments on our investments (including as compared to our original expectations and credit reserve levels) and the timing of those losses and impairments, our statement that the amount of credit reserves we designate may require changes in the future, and our belief that our current GAAP income statements are reflective of our current underlying business trends;
- (xvii)the drivers of our future earnings, future earnings volatility, and future trends in operating expenses;
- (xviii)our board of directors' intention to pay a regular dividend of \$0.25 per share per quarter in 2010;
- (xix) that we do not anticipate raising additional capital in the near future or anticipate that Redwood will pay a special dividend; and
- (xx) our expectations relating to tax accounting, including our anticipation of additional losses for tax accounting purposes, that we currently anticipate reporting a taxable loss in 2010, and that we anticipate that all 2010 dividends will be characterized as a return of capital

Important factors, among others, that may affect our actual results include: general economic trends, the performance of the housing, mortgage, credit, and broader financial markets, and their effects on the prices of earning assets and the credit status of borrowers; federal and state legislative and regulatory developments, and the actions of governmental authorities, including those affecting the mortgage industry or our business; our exposure to credit risk and the timing of credit losses within our portfolio; the concentration of the credit risks we are exposed to, including due to the structure of assets we hold and the geographical concentration of real estate underlying assets we own; our exposure to adjustable-rate and negative amortization mortgage loans; the efficacy and expense of our efforts to manage or hedge credit risk, interest rate risk, and other financial and operational risks; changes in credit ratings on assets we own and changes in the rating agencies' credit rating methodologies; changes in interest rates; changes in mortgage prepayment rates; the availability of high-quality assets for purchase at attractive prices and our ability to reinvest cash we hold; changes in the values of assets we own; changes in liquidity in the market for real estate securities; our ability to finance the acquisition of real estate-related assets with short-term debt; the ability of counterparties to satisfy their obligations to us; our involvement in securitization transactions and the risks we are exposed to in executing securitization transactions; exposure to litigation arising from our involvement in securitization transactions; whether we have sufficient liquid assets to meet short-term needs; our ability to successfully compete and retain or attract key personnel; our ability to adapt our business model and strategies to changing circumstances; changes in our investment, financing, and hedging strategies and new risks we may be exposed to if we expand our business activities; exposure to environmental liabilities and the effects of global climate change; failure to comply with applicable laws and regulations; our failure to maintain appropriate internal controls over financial reporting and disclosure controls and procedures; changes in accounting principles and tax rules; our ability to maintain our status as a real estate investment trust (REIT) for tax purposes; limitations imposed on our business due to our REIT status and our status as exempt from registration under the Investment Company Act of 1940; decisions about raising, managing, and distributing capital; and other factors not presently identified.

This Quarterly Report on Form 10-Q may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.

### **Our Business**

Redwood is a financial institution focused on investing in, financing, and managing residential and commercial real estate loans and securities. Our primary source of income is typically net interest income, which consists of the interest income we earn from our investments less the interest expenses we incur on our borrowed funds and other liabilities. We assume a range of risks in our investments and the level of risk is influenced by the manner in which we finance our purchases of, and derive income from, our investments. Our primary real estate investments include investments in real estate loans and securities, an investment in a private fund that we sponsor — Redwood Opportunity Fund, LP (the Fund), and investments in securitization entities that we sponsor — Sequoia and Acacia.

Our direct investments in residential, commercial, and collateralized debt obligations (CDO) securities are currently financed with equity and long-term debt, although we may use short-term debt financing from time to time, and we may pledge our securities to borrow short-term to fund loans to the extent our securities are more liquid collateral. Our investments are primarily senior and subordinate mortgage-backed securities (MBS) backed by residential and commercial real estate loans. Senior securities (often investment-grade) are those interests in a securitization that have the first right to cash flows and are last to absorb losses. Subordinate securities (often below investment-grade) are those interests in a securitization that have the first right to cash flows and are first in line to absorb losses. We also invest in Re-REMIC securities, which, as presented herein, represent securities that were created through the resecuritization of certain senior interests in residential mortgage securitizations to provide additional credit support to those interests.

The entities that we sponsor — the Fund, Sequoia, and Acacia — invest in real estate assets. Assets held at the Fund include senior securities backed by non-prime residential and CDO collateral, which were funded through the sale of limited partnership interests to us and to third-party investors. The offer and sale of these interests were privately placed and were not registered under the federal securities laws in reliance on an exemption from registration. Assets held at the Sequoia entities include residential real estate loans, which are funded through the issuance of ABS to us and to third-party investors. Assets held at the Acacia entities include real estate securities, and some loans and other mortgage related investments, which are funded through the issuance of ABS and equity to us and to third-party investors. Our investments in each of these entities are currently financed with equity and long-term debt.

Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not obligations of Redwood, although we are exposed to certain financial risks associated with our role as the sponsor of these entities. For financial reporting purposes, we are generally required to consolidate these entities' assets, liabilities, and noncontrolling interests.

### Third Quarter 2010

We remain focused and resolute as we progress toward our goal of revitalizing our residential and commercial investment franchises. Progress is slower than we would like, but we are making progress nonetheless. Our residential loan business is up and running and we are hopeful that we can complete our second securitization in the first quarter of 2011. On the commercial business front — the team has come together, originated its first loan, and is seeing an increasing number of potential opportunities to invest at attractive yields. It will take some time, but we believe these two efforts will allow us to get fully and profitably invested.

We are keenly aware that in rebuilding our residential franchise, we are facing serious headwinds. Reform of Fannie Mae and Freddie Mac (the government-sponsored entities or GSEs) has not yet begun, major banks are reluctant to sell residential loans due to their high level of excess liquidity, and uncertainty abounds as the implementation of the financial reform legislation (the Dodd-Frank Wall Street Reform and Consumer Protection Act) proceeds, with intended and unintended consequences beginning to emerge.

While one strategy might be to wait until the headwinds facing our business subside, we believe that waiting will cause us to lose a significant competitive opportunity. If we are right, the GSEs will eventually

shrink, resulting in significant investment opportunities for companies like Redwood to act as an intermediary between residential borrowers and suppliers of private mortgage capital. Our goal has been to align ourselves early with residential mortgage loan originators and become the partner of choice for originators and triple-A investors, based on our consistent and reliable execution.

As an early and active participant with a proven track record, we believe that we have an important opportunity to help standardize and shape the new rules of the road that will govern private (non government-backed) mortgage securitization. We have worked with prospective investors to understand their concerns and preferences and we are convinced that private mortgage securitization can flourish under the right rules or flounder if important fixes are not put in place.

### **Financial Results**

Our third quarter 2010 earnings contained few surprises. We reported \$20 million in GAAP income, or \$0.25 per fully diluted share. In the second quarter of 2010, we reported \$29 million in GAAP income, or \$0.35 per fully diluted share. The third quarter contained modest gains on sales of assets: \$2 million — predominantly related to gains from calls on securities we owned below par. Gains are markedly lower than what was realized in the prior quarters of 2010. We benefited from \$16 million in gains in the second quarter of 2010 and from \$44 million in gains in the first quarter of 2010. Net interest income in the third quarter was approximately equal to the second quarter of 2010. Operating expenses in the third quarter of 2010 of \$12 million were \$1 million higher than the prior quarter, roughly in line with expectations.

Redwood's estimated taxable loss for the third quarter of 2010 was \$9 million, or \$0.11 per share, as compared to estimated taxable loss of \$3 million, or \$0.03 per share, for the second quarter of 2010. Because of the backlog of unrecognized tax credit losses, we still expect significant credit charges to work their way through taxable income over the balance of 2010 and 2011. This will likely result in a taxable loss for 2010 with the full year's dividend classified as a return of capital. However, it is possible that a relatively small portion of this year's dividend distribution could be characterized as ordinary income if fourth quarter credit losses come in substantially below third quarter levels.

Book value per share rose to \$13.02 at September 30, 2010, a \$0.31 increase from the \$12.71 per share reported on June 30, 2010. This increase in book value primarily reflected net appreciation in our mortgage securities portfolio, as quarterly GAAP earnings of \$0.25 per share matched our dividend of \$0.25 per share.

Estimated non-GAAP economic book value per share rose to \$13.73 at September 30, 2010 from \$13.37 at June 30, 2010. The \$0.36 per share increase in estimated economic book value reflected essentially the same factors that drove GAAP book value up: earnings that covered dividends plus an increase in net unrealized gains. Non-GAAP economic value per share is reconciled to GAAP book value per share in Table 5 in Management's Discussion and Analysis.

#### **Business Update**

#### Commercial Loan Business

A year ago we began building a commercial team with the long-term objective of originating a portfolio of individual, high quality commercial real estate investments. We plan to selectively provide capital to established borrowers with successful track records on stabilized commercial real estate. Thanks in part to our efforts in building our platform and to general market trends, we are seeing a significant increase in the flow of opportunities to make targeted investments. We funded a mezzanine loan (\$12 million) shortly after September 30, 2010. We expect to fund additional loans in the coming quarters and we believe the investment opportunity in commercial real estate could account for a significant portion of the capital we invest in 2011.

There is an estimated \$1.4 trillion in commercial real estate debt (out of a total market of approximately \$3 trillion) that will likely need to be financed over the next five years. In recent years, the largest suppliers of commercial real estate debt capital — commercial banks and CMBS lenders — have been absent. Recently, there has been a resurgence of interest in commercial real estate lending, especially from CMBS lenders. However, given tighter prevailing underwriting standards, a decrease in capacity, and significantly less appetite for risk, we believe our commercial efforts are timely.



Our focus has been and continues to be on stabilized commercial real estate properties, not distressed or transitional properties. While the demand for our targeted assets from both debt and equity investors continues to escalate, we believe we are well positioned given our experienced team's long-standing relationships, our balance sheet, and our disciplined underwriting. We are excited about the opportunity to be an originator and capital provider for well-underwritten commercial real estate loans throughout this cycle and throughout the eventual recovery.

#### Residential Mortgage Loan Business

We are open for business and purchasing mortgage loans, primarily on a flow basis, from a few originators, with the intent of financing those loans over the long-term through securitization. We remain engaged in discussions with additional originators to purchase loans from them in the coming quarters. As of October 31, 2010, we had purchased \$160 million of residential mortgage loans, as compared with \$5 million at July 31, 2010. As of October 31, 2010, we had commitments to purchase \$138 million in mortgage loans, compared with \$149 million at July 31, 2010. We continue to target another securitization, likely in the first quarter of 2011, assuming market conditions are favorable and that the rating agency issues are resolved (as discussed below).

There continue to be numerous headwinds confronting this business. The government continues to support over 90% of the residential mortgage market and banks are generally reluctant sellers of non-agency residential mortgages. Activity in the high-end home market is limited — partly related to uncertainty regarding home values. Regulatory uncertainty persists, with the method and amount of risk retention required of residential mortgage securitization sponsors yet to be determined and the lack of clarity regarding the future role of rating agencies in asset-backed securitizations. In the Dodd-Frank Wall Street Reform and Consumer Protection Act, increased liability was imposed on rating agencies for their ratings of publicly issued asset-backed securities (ABS). The rating agencies responded by refusing to rate new ABS offerings, which then led the SEC to promulgate a six-month solution, in order to avoid an immediate shut down of the ABS market. The temporary solution ends in late January 2011, at which point the public ABS market is likely to shut down unless an additional extension is granted or another solution is formulated that works for issuers and rating agencies.

Another important regulatory issue is that the method and amount of risk retention required of residential mortgage securitization sponsors has yet to be determined.

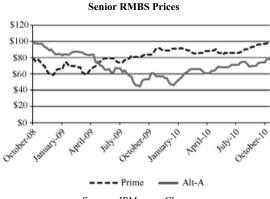
Despite these obstacles, we are encouraged by our competitive positioning. Further, there are a number of macro factors that make us optimistic about the future of our residential mortgage loan business. First, there is consensus among policy makers that the GSEs need to shrink. Second, bank capital requirements under Basel III are increasing, which will likely cause some increase in bank sales of residential mortgage loans over time. Third, as a non-bank, we believe Redwood is better positioned to partner with banks as a loan buyer and securitization sponsor (as compared with prospective bank partners). Fourth, we are structuring our securitizations with triple-A investors in mind (including our holding first-loss risk even if not required by regulators) and, expect this will differentiate our securitizations from others.

#### Residential Portfolio Business

Fixed-income investors have continued their race to the bottom for yields: the 10-year Treasury yield declined in the third quarter by 43 basis points and year-to-date by 132 basis points to a 2.52% level at September 30, 2010. Against this backdrop, our investment activity in seasoned private-label residential MBS remained subdued in the third quarter.

As we have noted in the past, the opportunity to acquire seasoned senior private-label RMBS at extraordinary prices was a very good opportunity that began in late 2008 and had largely run its course by mid-2009, with prices appreciating rapidly. Unleveraged base case yields for the older vintage RMBS declined from high teens in late 2008 to low teens by mid-year 2009, to mid-single digits currently.

The following chart shows market prices for senior RMBS securities since October 2008.



Source: JPMorgan Chase

During the third quarter, our investment portfolio increased by \$63 million to \$797 million at September 30, 2010. The increase was driven by \$50 million in acquisitions, and \$34 million in price appreciation, only partly offset by \$21 million in pay downs. We had no sales in the third quarter. In October 2010, we acquired \$16 million and had no sales of securities.

### **Recent Events**

There are a number of mortgage-related issues in the news as a result of allegations and conjectures made by various and, at many times, competing stakeholders. Views on these issues are passionate and divergent and have been the source of much media attention.

As both an investor in and sponsor of residential mortgage securitizations, these are issues we and our shareholders need to understand. We offer our thoughts on these issues based on today's facts and circumstances. Ultimately, because of the importance, scope, and complexity of the issues, it is difficult to make definitive statements about where the dust will settle. At this point, as we look at our investment portfolio and our position as a sponsor, we see a minimal impact on Redwood. For what it is worth, the fixed-income market's reaction to the headlines has been fairly muted and prices for RMBS have generally held steady.

The first issue is the use of so-called "robo-signers" and other process shortcuts taken by mortgage servicers to expedite foreclosures. Second, there are questions regarding the documentation and enforceability of legal assignments or transfers of residential mortgages and the related deeds of trust, with particular concerns when the receiving entity is a securitization trust. Third, there has been a renewed focus on repurchase requests or loan put-backs to originators and securitization sponsors for breaches of loan level representations and warranties.

With respect to servicers' foreclosures practices, it is clear that there have been mistakes on the part of some mortgage servicers, who have been operationally challenged to handle an unprecedented volume of foreclosures. Although we believe that servicers need to improve their processes and procedures, in most cases, we don't think such mistakes will excuse borrower defaults. We believe the issue boils down to one of time delays and will result in additional cost and reputational damage to servicers, but we expect relatively minimal additional losses to investors.

The issue of whether there are inherent flaws in how securitization trusts and other secondary purchasers took legal ownership of mortgage debt seems unlikely to result in the large-scale forgiveness or invalidation of mortgage liens. For instance, we believe that the federal government — which arguably has the largest exposure to this issue through the GSEs — is unlikely to permit vast numbers of homeowners to walk away from their debt obligations. Although there may be anecdotal instances of documentation problems that result in windfalls to individual homeowners, we do not believe that this is a significant issue for Redwood.

Finally, the renewed focus on loan put-backs — when loan investors demand that loan originators or securitization sponsors repurchase loans they claim have not performed because of faulty underwriting — is one we are familiar with as both an investor and a securitization sponsor. As a sponsor, we believe our exposure to this issue is limited, as representations and warranty violations for loans within Sequoia securitizations would generally be a contingency to the company from whom we acquired the loans and covered by our recourse to those companies. Thus, we believe that the impact on Redwood as a sponsor will be minimal.

As an investor, we are cognizant of the difficulties in getting past the allegation stage and actually meeting the burden of proof necessary to compel a loan repurchase. In 2008, we spent a considerable sum to have lawyers research the legal hurdles and help us to analyze the costs and potential benefits of pursuing possible representation and warranty violations relating to loans underlying third-party securities that we had purchased. Loans that have gone delinquent because of declines in the borrowers' creditworthiness are not likely to be repurchased, as representations and warranties generally address the loan underwriting process rather than the impact of subsequent credit events, such as unemployment. Consequently, we believe the impact on our investments will be minimal.

#### Outlook

We like our competitive positioning and we believe that we are on the correct path. Building a strong franchise in accumulating prime quality, non government-guaranteed loans for future securitization makes sense. The government will not consistently back 90% to 95% of residential mortgages; taxpayers cannot afford this level of government involvement. We also believe that commercial real estate debt will present opportunities for good investments. We will keep our heads down, focus on execution, and clear roadblocks as best we can.

We have carried a reasonable amount of excess cash in recent quarters — frustrated by low yields, but confident we would find investment opportunities in our residential and commercial loan businesses. In the third quarter, we used some of our excess cash to fund the acquisition of residential loans, which was the primary reason our cash balance declined by roughly \$100 million during the third quarter, to \$189 million at September 30, 2010.

We intend to continue to use excess cash to fund the accumulation of loans prior to securitization. In addition, we will look to our senior RMBS portfolio and the residential loans themselves to provide a source of temporary liquidity for this purpose. We will continue to be prudent in our use of any borrowings. We do not anticipate raising additional capital in the near future and we do not anticipate paying a special dividend.

## Summary of Results of Operations, Financial Condition, Capital Resources, and Liquidity

Our reported GAAP net income was \$20 million (\$0.25 per share) for the third quarter of 2010, as compared to \$27 million (\$0.34 per share) for the third quarter of 2009. We declared regular quarterly dividends of \$0.25 per share for each of the first three quarters of 2010 and 2009.

The following table presents the components of our GAAP net income (loss) for the three and nine months ended September 30, 2010 and 2009.

#### Table 1 Net Income

|   |    | Three Mor<br>Septen |    |           |    | Nine Mon<br>Septen |    |           |
|---|----|---------------------|----|-----------|----|--------------------|----|-----------|
| (In Thousands, Except Share Data)                               |    | 2010                |    | 2009      |    | 2010               |    | 2009      |
| Interest income   | \$ | 59,015              | \$ | 70,382    | \$ | 174,301            | \$ | 226,081   |
| Interest expense  |    | (23,695)            |    | (24,837)  |    | (63,040)           |    | (111,431) |
| Net interest income   |    | 35,320              |    | 45,545    |    | 111,261            |    | 114,650   |
| Provision for loan losses                                       |    | (2,436)             |    | (9,998)   |    | (16,233)           |    | (40,576)  |
| Market valuation adjustments, net                               |    | (1,573)             |    | (11,058)  |    | (19,935)           |    | (83,437)  |
| Net interest income (loss) after provision and                  |    | 31,311              |    | 24,489    |    | 75,093             |    | (9,363)   |
| market valuation adjustments                                    |    |                     |    |           |    |                    |    |           |
| Operating expenses  |    | (12,245)            |    | (14,806)  |    | (40,778)           |    | (36,162)  |
| Realized gains on sales and calls, net                          |    | 1,566               |    | 17,561    |    | 61,985             |    | 43,548    |
| Provision for income taxes                                      |    | (202)               |    | 247       |    | (254)              |    | 656       |
| Less: Net income (loss) attributable to noncontrolling interest |    | 532                 |    | 363       |    | 703                |    | (226)     |
| Net Income (Loss)   | \$ | 19,898              | \$ | 27,128    | \$ | 95,343             | \$ | (1,095)   |
| Diluted weighted average common shares<br>outstanding           | 73 | 8,961,205           | 78 | 3,059,428 | 78 | 8,763,689          | 6  | 5,363,128 |
| Net earnings (loss) per share                                   | \$ | 0.25                | \$ | 0.34      | \$ | 1.18               | \$ | (0.02)    |

Net interest income was \$35 million and \$46 million for the three months ended September 30, 2010 and 2009, respectively. The \$11 million decline was primarily due to declining interest rates resulting in lower interest income on securities and loans. Net interest income after provision and market valuation adjustments (MVA) was \$31 million for the third quarter of 2010, as compared to \$24 million in the third quarter of 2009, an increase of \$7 million. This increase was primarily due to lower negative market valuation adjustments on securities at Redwood and a lower provision for loan losses at Sequoia.

The following table details the components of market valuation adjustments for the three and nine months ended September 30, 2010 and 2009.

### Table 2 Components of Market Valuation Adjustments

|   | 1    |         |    |          |    | nths Ended<br>mber 30, |    |          |
|---|------|---------|----|----------|----|------------------------|----|----------|
| (In Thousands)                                | 2    | 2010    |    | 2009     |    | 2010                   |    | 2009     |
| Residential real estate loans (fair value)    | \$   | 3       | \$ | (1,752)  | \$ | 7,347                  | \$ | (5,719)  |
| Residential real estate loans (held-for-sale) |      | 159     |    | (8)      |    | 335                    |    | (86)     |
| Trading securities                            | 4    | 7,375   |    | 42,266   |    | 65,854                 |    | 7,082    |
| Impairment on AFS securities                  | (    | 2,580)  |    | (9,198)  |    | (8,742)                |    | (71,470) |
| REO   |      | (620)   |    | (574)    |    | (1,979)                |    | (2,497)  |
| Risk management derivatives                   | (2   | 20,207) |    | (15,136) |    | (63,051)               |    | 13,012   |
| ABS issued – Acacia                           | (2   | 25,703) |    | (26,656) |    | (19,699)               |    | (23,759) |
| Total Market Valuation Adjustments, Net       | \$ ( | (1,573) | \$ | (11,058) | \$ | (19,935)               | \$ | (83,437) |

Operating expenses were \$12 million and \$15 million for the three months ended September 30, 2010 and 2009, respectively. Operating expenses were \$41 million and \$36 million for the nine months ended

September 30, 2010 and 2009, respectively. This increase was primarily due to a \$4 million non-recurring equity compensation expense related to the accelerated vesting of equity awards from the announced retirement of our former Chief Executive Officer. The remaining increase was the result of a rise in our operating expenses associated with the expansion of our residential and commercial businesses. We currently expect our quarterly operating costs in 2010 to remain generally consistent with recent quarters (excluding the non-recurring charge noted above).

The following table details the components of realized gains on sales of investments, net, for the three and nine months ended September 30, 2010 and 2009.

#### Table 3 Realized Gains on Sales and Calls, Net

|  | _  | Three Mo<br>Septer | <br>         | <br>Nine Mo<br>Septe | <br>         |
|--|----|--------------------|--------------|----------------------|--------------|
| (In Thousands)                               |    | 2010               | 2009         | <br>2010             | 2009         |
| Net gains on sales of real estate securities | \$ | 22                 | \$<br>10,936 | \$<br>53,213         | \$<br>18,134 |
| Net gains on repurchase of Sequoia ABS       |    | —                  | _            | 6,959                |              |
| Net gains on extinguishment of debt          |    | 39                 | 6,625        | 317                  | 6,843        |
| Net gains on calls                           |    | 1,494              | _            | 1,494                |              |
| Net losses on U.S. Treasuries                |    | 11                 | _            | 2                    | _            |
| Gains on deconsolidation                     |    | —                  | _            | —                    | 18,571       |
| Total Realized Gains on Sales and Calls, Net | \$ | 1,566              | \$<br>17,561 | \$<br>61,985         | \$<br>43,548 |

Realized gains on sales and calls, net, were \$2 million for the third quarter of 2010 as compared to \$18 million for the third quarter of 2009, a decrease of \$16 million. This decrease was due to a \$7 million gain on the repurchase of long-term debt in the third quarter of 2009 and higher gains on the sale of securities in the third quarter of 2009.

The "Results of Operations and Financial Condition" section of this "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains a detailed analysis of the components of net income.

#### Taxable Loss

Our estimated total taxable loss was \$9 million (\$0.11 per share) for the third quarter of 2010 as compared to a taxable loss of \$23 million (\$0.30 per share) for the third quarter of 2009. Our estimated REIT taxable loss was \$9 million (\$0.11 per share) for the third quarter of 2010 as compared to a REIT taxable loss of \$25 million (\$0.32 per share) for the third quarter of 2009. The decline in estimated taxable loss was primarily due to a decrease in realized credit losses on subordinate securities. Total realized credit losses for the third quarters of 2010 and 2009 were \$31 million (\$0.40 per share) and \$67 million (\$0.86 per share), respectively.

Our REIT taxable income is that portion of our total taxable income that we earn at Redwood and its qualifying REIT subsidiaries and determines the minimum amount of dividends we must distribute to shareholders in order to maintain our tax status as a REIT.

## GAAP Book Value

Our GAAP book value increased by \$44 million (or \$0.52 per share) to \$1,016 million (or \$13.02 per share) at September 30, 2010, as compared to \$972 million (or \$12.50 per share) at December 31, 2009. The following table provides a summary of changes to GAAP book value for the three and nine months ended September 30, 2010.

# Table 4 Changes in GAAP Book Value

| (In Millions)  | 1  | ee Months<br>Ended<br>ember 30,<br>2010 | <br>Nine Months<br>Ended<br>September 30,<br>2010 |  |  |
|--|----|---|---|--|--|
| Balance at beginning of period                               | \$ | 991                                     | \$<br>972   |  |  |
| Issuance of new equity capital, net                          |    | 2                                       | 13  |  |  |
| Unrealized gains (losses) on securities and derivatives, net |    | 23                                      | (4)   |  |  |
| Distributions to shareholders                                |    | (20)                                    | (60)  |  |  |
| Net income attributable to Redwood Trust, Inc.               |    | 20                                      | 95  |  |  |
| Balance at End of Period                                     | \$ | 1,016                                   | \$<br>1,016                                       |  |  |

### Components of GAAP and Economic Book Value

The following supplemental non-GAAP components of book value illustrate our assets and liabilities at September 30, 2010, as estimated under GAAP and as estimated using fair values for our investments and long-term debt. We show our investments in the Fund and the Sequoia and Acacia entities as separate line items to highlight our specific ownership interests, as the underlying assets and liabilities of these entities are legally not ours even though we are required to consolidate them for financial reporting purposes. Accordingly, we determine the estimated economic value of these investments directly as opposed to deriving their reported GAAP values by netting their consolidated assets and liabilities. We also value our long-term debt at its estimated fair value rather than its amortized cost basis as reported for GAAP to determine our estimated economic book value.

# Table 5 GAAP and Economic Book Value at September 30, 2010

| (In Millions, Except per Share Data)    | GAAP<br>ok Value | Adjustments | N  | stimate of<br>on-GAAP<br>Cconomic<br>Value |
|---|------------------|-------------|----|--|
| Cash and cash equivalents               | \$<br>189        | \$          | \$ | 189  |
| Real estate loans                       | 64               |             |    | 64   |
| Real estate securities at Redwood       |                  |             |    |  |
| Residential                             | 788              |             |    | 788  |
| Commercial                              | 8                |             |    | 8  |
| CDO                                     | 1                |             |    | 1  |
| Total real estate securities at Redwood | 797              |             |    | 797  |
| Investments in the Fund                 | 14               |             |    | 14   |
| Investments in Sequoia                  | 97               | (19)        |    | 78   |
| Investments in Acacia                   | 4                | (3)         |    | 1  |
| Other assets                            | 59               |             |    | 59   |
| Total investments                       | <br>1,224        |             |    | 1,202                                      |
| Long-term debt                          | (140)            | 77          |    | (63)                                       |
| Other liabilities                       | (68)             |             |    | (68)                                       |
| Stockholders' Equity                    | \$<br>1,016      |             | \$ | 1,071                                      |
| Book Value Per Share                    | \$<br>13.02      |             | \$ | 13.73                                      |

During the third quarter of 2010, our estimate of non-GAAP economic value increased by \$0.36 per share to \$13.73 per share. The net increase resulted from \$0.69 per share net cash flows and net positive market valuation adjustments on our securities and investments plus \$0.01 per share from equity issuance related to dividend reinvestment, less \$0.01 per share from valuation changes related to our long-term debt, \$0.08 per share of cash operating and interest expense, and \$0.25 per share of dividends paid to shareholders.

### Factors Affecting Management's Estimate of Economic Book Value

In reviewing our non-GAAP estimate of economic value, there are a number of important factors and limitations to consider. The estimated economic value of our stockholders' equity is calculated as of a particular point in time based on our existing assets and liabilities or, in certain cases, our estimate of economic value of our existing assets and liabilities, and does not incorporate other factors that may have a significant impact on that value, most notably the impact of future business activities and cash flows. As a result, the estimated economic value of our stockholders' equity does not necessarily represent an estimate of our net realizable value, liquidation value, or our market value as a whole. Amounts we ultimately realize from the disposition of assets or settlement of liabilities may vary significantly from the estimate deconomic values of those assets and liabilities. Because temporary changes in market conditions an substantially affect our estimate of the economic value of our stockholders' equity, we do not believe that short-term fluctuations in the economic value of our assets and liabilities are necessarily representative of the effectiveness of our investment strategy or the long-term underlying value of our business.

Our non-GAAP estimated economic value is calculated using bid-side asset marks (or estimated bid-side values) and offer-side marks for our financial liabilities (or estimated offered-side values), as required to determine fair value under GAAP. When quoted market prices or observable market data are not available to estimate fair value, we rely on Level 3 inputs. Because assets and liabilities classified as Level 3 are generally based on unobservable inputs, the process of calculating economic value is generally subjective and involves a high degree of management judgment and assumptions. These assumptions may have a significant effect on our estimates of economic value, and the use of different assumptions as well as changes in market conditions could have a material effect on our results of operations or financial condition.

#### Capital Resources and Liquidity

Throughout the third quarter of 2010, we maintained our strong balance sheet and liquidity. We had no short-term debt at September 30, 2010 and our total capital was \$1.1 billion, including \$1.0 billion in shareholders' equity and \$140 million of long-term debt. We use our capital to invest in earning assets, meet lender capital requirements, and to fund our operations and working capital needs. Under our risk-adjusted capital guidelines, we estimate that our investment capacity is \$222 million at September 30, 2010, down slightly from \$240 million at June 30, 2010.

Over the past several years we generally allocated capital equal to 100% of the fair value of all our investments through our riskadjusted capital policy. Now with more stability in the funding markets and greater ability to access financing through a variety of counterparties, we may consider allocating less than 100% capital to some of the more liquid assets in our portfolio. We believe we have sufficient capital to fund our investment growth opportunities for the foreseeable future and do not anticipate raising additional equity capital in the near future.

We manage our capital through our risk-adjusted capital policy which has served us well over the past few years of market turmoil. We have successfully managed through two tumultuous periods (1998 and 2008) and we remain thoughtful about managing funding risk as we re-enter the short-term recourse market.

## Cash and Cash Equivalents

At September 30, 2010, we had \$189 million in cash and cash equivalents. During the third quarter of 2010, we used some of our excess cash to fund the acquisition of residential loans we are accumulating to securitize, which was a key reason our cash balance declined by \$100 million from the beginning of the quarter. At November 1, 2010, we had \$79 million in cash and cash equivalents. Most of our cash and cash equivalents was invested in U.S. Treasury Bills.



As a supplement to the Consolidated Statements of Cash Flows included in this Quarterly Report on Form 10-Q, the following table details our sources and uses of cash for the three and nine months ended September 30, 2010. This table illustrates our cash balances at December 31, 2009, June 30, 2010 and September 30, 2010 (all GAAP amounts), and the components of sources and uses of cash organized in a manner consistent with the way management analyzes them by aggregating and netting all items within our GAAP Consolidated Statements of Cash Flows that were attributable to the periods presented.

# Table 6 Sources and Uses of $Cash^{(1)}$

| (In Millions)                                  | Three M<br>Ende<br>Septemb<br>2010 | er 30, S | Nine Months<br>Ended<br>September 30,<br>2010 |  |  |
|--|------------------------------------|----------|---|--|--|
| Beginning Cash Balance                         | \$ 2                               | 288 \$   | 243   |  |  |
| Sources of Cash <sup>(2)</sup>                 |                                    |          |   |  |  |
| Securities at Redwood – Principal and Interest |                                    |          |   |  |  |
| Residential senior                             |                                    | 36       | 118   |  |  |
| Residential Re-REMIC                           |                                    | 2        | 7   |  |  |
| Residential subordinate                        |                                    | 9        | 25  |  |  |
| Commercial and CDO                             |                                    | 2        | 4   |  |  |
| Securities at Redwood – Sales                  |                                    | _        | 240   |  |  |
| Investments in Consolidated Entities           |                                    | 11       | 36  |  |  |
| Total Sources of Cash                          | \$                                 | 60 \$    | 430   |  |  |
| Uses of Cash                                   |                                    |          |   |  |  |
| Acquisitions of loans                          |                                    | (62)     | (62)  |  |  |
| Acquisitions of securities <sup>(3)</sup>      |                                    | (48)     | (259)   |  |  |
| Investment in 2010 Sequoia                     |                                    | _        | (28)  |  |  |
| Cash operating expenses                        |                                    | (9)      | (34)  |  |  |
| Interest expense on long-term debt             |                                    | (2)      | (4)   |  |  |
| Derivative margin posted                       |                                    | (17)     | (37)  |  |  |
| Dividends                                      |                                    | (20)     | (60)  |  |  |
| Changes in working capital                     |                                    | (1)      |   |  |  |
| Total Uses of Cash                             | (1                                 | 159)     | (484)   |  |  |
| Net (Uses) Sources of Cash                     |                                    | (99)     | (54)  |  |  |
| Ending Cash Balance                            | \$ 1                               | 189 \$   | 189   |  |  |

<sup>(1)</sup> This table excludes the gross cash flow generated by our investments in the Fund, Sequoia, and Acacia entities (cash flow that is not available to Redwood), but does include the cash flow distributed to Redwood as a result of our investments in these entities.

<sup>(2)</sup> Cash flow from securities and investments can be volatile from quarter to quarter depending on the level of invested capital, the timing of credit losses, acquisitions, sales, and changes in prepayments and interest rates. Therefore, (i) cash flow generated by these investments is not necessarily reflective of the long-term economic yield we will earn on the investments in a given period; and, (ii) it is difficult to determine what portion of the cash received from an investment is a return "of" principal and what portion is a return "of" principal in a given period.

<sup>(3)</sup> Total acquisitions in the third quarter of 2010 were \$50 million, \$3 million of which are not reflected in this table because they did not settle until early October. Also, \$1 million of acquisitions made in the second quarter that did not settle until early July are reflected in this table.

# Real Estate Securities at Redwood

The following table presents the components of fair value (which equals GAAP carrying value) for real estate securities at Redwood at September 30, 2010. We categorize our securities by portfolio vintage (the year(s) the securities were issued), by priority of cash flows — senior, re-REMIC, and subordinate — and, for residential, by quality of underlying loans — prime and non-prime.

| Table 7 Securities at Rea | lwood by Vintage and | l as a Percentage o | f Total Securities |
|---------------------------|----------------------|---------------------|--------------------|
|                           |                      |                     |                    |

| September 30, 2010<br>(In Millions) | <br>2004 &<br>Earlier | <br>2005  | 2006 | 5 – 2008 | Total     | % of Total<br>Securities |
|-------------------------------------|-----------------------|-----------|------|----------|-----------|--------------------------|
| Residential                         |                       |           |      |          |           |                          |
| Senior                              |                       |           |      |          |           |                          |
| Prime                               | \$<br>14              | \$<br>226 | \$   | 76       | \$<br>316 | 40%                      |
| Non-prime                           | 117                   | 228       |      | 9        | 354       | 44%                      |
| Total Senior                        | 131                   | 454       |      | 85       | 670       | 84%                      |
| Re-REMIC prime                      | 5                     | 11        |      | 59       | 75        | 9%                       |
| Subordinate                         |                       |           |      |          |           |                          |
| Prime                               | 26                    | 5         |      | 2        | 33        | 4%                       |
| Non-prime                           | <br>10                | <br>      |      |          | <br>10    | 2%                       |
| Total Subordinate                   | 36                    | 5         |      | 2        | <br>43    | 6%                       |
| Total Residential                   | <br>172               | 470       | _    | 146      | 788       | 99%                      |
| Commercial                          | 7                     | 1         |      | _        | 8         | 1%                       |
| CDO                                 | —                     | 1         |      | —        | 1         | %                        |
| Total Securities at Redwood         | \$<br>179             | \$<br>472 | \$   | 146      | \$<br>797 | 100%                     |

During the third quarter of 2010, our securities portfolio increased from \$734 million to \$797 million, primarily as a result of purchases of \$50 million. In addition, the value of the securities still held at September 30, 2010, increased by \$34 million during the period.

## Unrealized Gains and Losses on Real Estate Securities and Derivatives

At September 30, 2010, we had net unrealized gains of \$61 million recorded to cumulative other comprehensive income (loss), a component of stockholders' equity, a \$4 million decrease from the net unrealized gains of \$65 million at December 31, 2009. The following table presents the activity of unrealized gains and losses on securities and derivatives.

## Table 8 Cumulative Other Comprehensive Income (Loss)

| _   | 5  | Senior    |    | Re-             |    | S         | ubord | linate  |       | De | rivatives | Total |
|---|----|-----------|----|-----------------|----|-----------|-------|---------|-------|----|-----------|-------|
| (In Millions)   | Re | sidential |    | EMIC<br>dential | Re | sidential | Con   | mercial | CDO   |    |           |       |
| December 31, 2009   | \$ | 73        | \$ | 42              | \$ | (25)      | \$    | 1       | \$(3) | \$ | (23)      | \$ 65 |
| OTTI recognized in OCI  |    | _         |    | _               |    | (8)       |       | —       | —     |    | —         | (8)   |
| Net unrealized gain (loss) on real estate securities              |    | 5         |    | —               |    | 21        |       | —       | (1)   |    | —         | 25    |
| Net unrealized loss on interest rate<br>agreements                |    | —         |    | —               |    | —         |       | —       | —     |    | (31)      | (31)  |
| Reclassification:   |    |           |    |                 |    |           |       |         |       |    |           |       |
| Other-than-temporary impairment to<br>net income                  |    | 1         |    | —               |    | 8         |       | —       | —     |    | —         | 9     |
| Unrealized loss to noncontrolling<br>interest                     |    | (2)       |    | —               |    | —         |       | —       | -     |    | —         | (2)   |
| Unrealized loss on interest rate<br>agreements to net income      |    | —         |    | —               |    | —         |       | —       | —     |    | 3         | 3     |
| Cumulative Income (Loss) Recognized<br>in Stockholders' Equity at | \$ | 77        | \$ | 42              | \$ | (4)       | \$    | 1       | \$(4) | \$ | (51)      | \$ 61 |
| September 30, 2010  | =  |           | _  |                 | _  |           |       |         | —     | -  |           | —     |

During the first nine months of 2010, \$9 million of net unrealized losses were reclassified to earnings upon recognition of OTTI, \$8 million of OTTI were recognized in unrealized losses, and \$25 million of fair value increases in securities were recognized in net unrealized gains. A portion of these fair value changes (\$2 million for the first nine months of 2010) was attributable to available-for-sale (AFS) securities owned by the Fund and reclassified to noncontrolling interest.

At September 30, 2010, interest rate agreements previously or currently accounted for as cash flow hedges had an unrealized loss of \$51 million, a \$28 million increase from the net unrealized loss of \$23 million at December 31, 2009. Through the first nine months of 2010, \$3 million of net unrealized losses on interest rate agreements related to derivatives previously designated as cash flow hedges were reclassified to earnings, and \$31 million of valuation declines associated with derivatives currently accounted for cash flow hedges were recognized in other comprehensive income (loss).

#### Investments in the Fund and Securitization Entities

The GAAP reported value of our investments in the Fund, Sequoia entities, and Acacia entities totaled \$115 million, or 11% of our equity at September 30, 2010.

The fair value (which equals GAAP carrying value) of our investment in the Fund was \$14 million. The Fund is primarily invested in non-prime residential securities and is managed by a subsidiary of Redwood. Our investment represents a 52% interest in the Fund.

The GAAP carrying value of our investments in Sequoia entities was \$97 million and the fair value was \$78 million. The \$78 million of fair value consists of \$44 million of interest-only securities (IOs) and \$34 million of senior and subordinate securities and is calculated using the same valuation process that we follow to fair value our other real estate securities. For GAAP, we account for the assets and liabilities at historical cost and the net \$97 million carrying value represents the difference between the carrying costs of the assets (\$3.7 billion at September 30, 2010) and liabilities (\$3.6 billion at September 30, 2010) owned by the Sequoia entities

The GAAP carrying value and fair value of our investments in Acacia entities was \$4 million and \$1 million, respectively, at both September 30, 2010 and December 31, 2009. The fair value primarily reflects the value of future management fees we expect to receive from Acacia entities. The equity interests and securities we own in the Acacia entities have minimal value.

# **Results of Operations and Financial Condition**

The tables below present the results of Redwood (Parent), our 2010 Sequoia securitization, and other consolidated entities and supplement our consolidated GAAP results for the three and nine months ended September 30, 2010 and 2009. Other consolidated entities include the Fund, Sequoia entities issued prior to 2010, and Acacia entities that have been consolidated for financial reporting purposes.

# Table 9 Consolidating Income Statements

| 0   | Three Months Ended September 30, 2010 |                 |                                   |                             |                         |  |  |  |  |
|---|---------------------------------------|-----------------|-----------------------------------|-----------------------------|-------------------------|--|--|--|--|
| (In Thousands)  | Redwood<br>(Parent)                   | 2010<br>Sequoia | Other<br>Consolidated<br>Entities | Intercompany<br>Adjustments | Redwood<br>Consolidated |  |  |  |  |
| Interest income   | \$ 26,445                             | \$ 2,315        | \$ 30,255                         | \$ —                        | \$ 59,015               |  |  |  |  |
| Interest expense  | (2,621)                               | (1,760)         | (19,314)                          | —                           | (23,695)                |  |  |  |  |
| Net interest income   | 23,824                                | 555             | 10,941                            |                             | 35,320                  |  |  |  |  |
| Provision for loan losses   |                                       | (9)             | (2,427)                           |                             | (2,436)                 |  |  |  |  |
| Market valuation adjustments, net                                       | 114                                   |                 | (1,687)                           |                             | (1,573)                 |  |  |  |  |
| Net interest income after provision and                                 | 23,938                                | 546             | 6,827                             | _                           | 31,311                  |  |  |  |  |
| market valuation adjustments  |                                       |                 |                                   |                             |                         |  |  |  |  |
| Operating expenses  | (12,207)                              |                 | (38)                              | _                           | (12,245)                |  |  |  |  |
| Realized gains on sales and calls, net                                  | 1,505                                 |                 | 61                                | —                           | 1,566                   |  |  |  |  |
| Income from 2010 Sequoia  | 546                                   |                 |                                   | (546)                       | _                       |  |  |  |  |
| Income from Other Consolidated Entities                                 | 6,318                                 | —               |                                   | (6,318)                     |                         |  |  |  |  |
| Noncontrolling interest   |                                       |                 | (532)                             |                             | (532)                   |  |  |  |  |
| Net income before provision for taxes                                   | 20,100                                | 546             | 6,318                             | (6,864)                     | 20,100                  |  |  |  |  |
| Provision for income taxes  | (202)                                 |                 |                                   | _                           | (202)                   |  |  |  |  |
| Net Income  | \$ 19,898                             | \$ 546          | \$ 6,318                          | \$ (6,864)                  | \$ 19,898               |  |  |  |  |
|   |                                       | Three M         | onths Ended Sep                   | otember 30, 2009            |                         |  |  |  |  |
| (In Thousands)  | Redwood                               | 2010            | Other                             | Intercompany                | Redwood                 |  |  |  |  |
|   | (Parent)                              | Sequoia         | Consolidated<br>Entities          | Adjustments                 | Consolidated            |  |  |  |  |
| Interest income   | \$ 29,992                             | \$ —            | \$ 40,390                         | \$                          | \$ 70,382               |  |  |  |  |
| Interest expense  | (1,307)                               | —               | (23,530)                          | —                           | (24,837)                |  |  |  |  |
| Net interest income   | 28,685                                |                 | 16,860                            |                             | 45,545                  |  |  |  |  |
| Provision for loan losses   |                                       | _               | (9,998)                           | _                           | (9,998)                 |  |  |  |  |
| Market valuation adjustments, net                                       | (8,415)                               |                 | (2,643)                           | _                           | (11,058)                |  |  |  |  |
| Net interest income after provision and market                          | 20,270                                |                 | 4,219                             |                             | 24,489                  |  |  |  |  |
| valuation adjustments   |                                       |                 |                                   |                             |                         |  |  |  |  |
| Operating expenses  | (13,963)                              | _               | (843)                             | _                           | (14,806)                |  |  |  |  |
| Realized gains on sales and calls, net                                  | 17,561                                | _               |                                   | _                           | 17,561                  |  |  |  |  |
| Income from Other Consolidated Entities                                 | 3,013                                 |                 |                                   | (3,013)                     |                         |  |  |  |  |
|   | 5,015                                 |                 |                                   |                             |                         |  |  |  |  |
| Noncontrolling interest   | 5,015                                 |                 | (363)                             | —                           | (363)                   |  |  |  |  |
| Noncontrolling interest<br>Net income (loss) before provision for taxes | 26,881                                |                 | (363)<br>3,013                    | (3,013)                     | (363)<br>26,881         |  |  |  |  |
| e   |                                       |                 |                                   | (3,013)                     |                         |  |  |  |  |

|  | Nine Months Ended September 30, 2010  |                       |  |                             |   |  |  |  |  |
|--|---|-----------------------|--|-----------------------------|---|--|--|--|--|
| (In Thousands)   | Redwood<br>(Parent)   | 2010<br>Sequoia       | Intercompany<br>Adjustments  | Redwood<br>Consolidated     |   |  |  |  |  |
| Interest income  | \$ 79,292   | \$ 3,905              | \$ 91,104  | \$ —                        | \$ 174,301  |  |  |  |  |
| Interest expense   | (5,913)   | (3,147)               | (53,980)   |                             | (63,040)  |  |  |  |  |
| Net interest income  | 73,379  | 758                   | 37,124   |                             | 111,261   |  |  |  |  |
| Provision for loan losses  |   | (21)                  | (16,212)   | —                           | (16,233)  |  |  |  |  |
| Market valuation adjustments, net  | (6,543)   |                       | (13,392)   | _                           | (19,935)  |  |  |  |  |
| Net interest income after provision and  | 66,836  | 737                   | 7,520  |                             | 75,093  |  |  |  |  |
| market valuation adjustments   |   |                       |  |                             |   |  |  |  |  |
| Operating expenses   | (40,272)  | —                     | (506)  | _                           | (40,778)  |  |  |  |  |
| Realized gains on sales and calls, net   | 55,543  | —                     | 6,442  | —                           | 61,985  |  |  |  |  |
| Income from 2010 Sequoia   | 737   | —                     |  | (737)                       | —   |  |  |  |  |
| Income from Other Consolidated Entities  | 12,753  | —                     |  | (12,753)                    | —   |  |  |  |  |
| Noncontrolling interest  |   |                       | (703)  |                             | (703)   |  |  |  |  |
| Net income (loss) before provision for taxes   | 95,597  | 737                   | 12,753   | (13,490)                    | 95,597  |  |  |  |  |
| Provision for income taxes   | (254)   |                       |  |                             | (254)   |  |  |  |  |
| Net Income   | \$ 95,343   | \$ 737                | \$ 12,753  | \$ (13,490)                 | \$ 95,343   |  |  |  |  |
|  |   | Nine Mo               | onths Ended Sep  | tember 30, 2009             |   |  |  |  |  |
|  |   |                       |  |                             | Redwood   |  |  |  |  |
| (In Thousands)   | Redwood   | 2010                  | Other  | Intercompany                |   |  |  |  |  |
| (In Thousands)   | Redwood<br>(Parent)   | 2010<br>Sequoia       | Other<br>Consolidated<br>Entities  | Intercompany<br>Adjustments | Redwood<br>Consolidated   |  |  |  |  |
| (In Thousands)   |   |                       | Consolidated   |                             |   |  |  |  |  |
|  | (Parent)  | Sequoia<br>\$         | Consolidated<br>Entities   | Adjustments                 | Consolidated  |  |  |  |  |
| Interest income  | (Parent)<br>\$ 72,489   | Sequoia<br>\$         | Consolidated<br>Entities<br>\$ 153,592   | Adjustments                 | Consolidated<br>\$ 226,081  |  |  |  |  |
| Interest income<br>Interest expense  | (Parent)<br>\$ 72,489<br>(4,618)  | Sequoia<br>\$         | Consolidated<br>Entities<br>\$ 153,592<br>(106,813)  | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)   |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income   | (Parent)<br>\$ 72,489<br>(4,618)  | Sequoia<br>\$<br><br> | Consolidated<br><u>Entities</u><br>\$ 153,592<br>(106,813)<br>46,779   | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650  |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses  | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871  | Sequoia<br>\$<br><br> | Consolidated<br>Entities<br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)  | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)  |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net   | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br><br>(66,296)                                | Sequoia<br>\$<br><br> | Consolidated<br>Entities<br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)  | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)<br>(83,437)  |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net<br>Net interest (loss) income after provision and   | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br><br>(66,296)                                | Sequoia<br>\$         | Consolidated<br>Entities<br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)  | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)<br>(83,437)  |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net<br>Net interest (loss) income after provision and<br>market valuation adjustments   | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br>(66,296)<br>1,575                           | Sequoia<br>\$         | Consolidated<br>Entities<br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)<br>(10,938)                                    | Adjustments                 | Consolidated           \$ 226,081           (111,431)           114,650           (40,576)           (83,437)           (9,363) |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net<br>Net interest (loss) income after provision and<br>market valuation adjustments<br>Operating expenses   | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br><br>(66,296)<br>1,575<br>(33,254)           | Sequoia<br>\$         | Consolidated<br><u>Entities</u><br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)<br>(10,938)<br>(2,908)                  | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)<br>(83,437)<br>(9,363)<br>(36,162)                               |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net<br>Net interest (loss) income after provision and<br>market valuation adjustments<br>Operating expenses<br>Realized gains on sales and calls, net   | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br><br>(66,296)<br>1,575<br>(33,254)<br>24,759 | Sequoia<br>\$         | Consolidated<br><u>Entities</u><br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)<br>(10,938)<br>(2,908)                  | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)<br>(83,437)<br>(9,363)<br>(36,162)                               |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net<br>Net interest (loss) income after provision and<br>market valuation adjustments<br>Operating expenses<br>Realized gains on sales and calls, net<br>Income from Other Consolidated Entities                            | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br><br>(66,296)<br>1,575<br>(33,254)<br>24,759 | Sequoia<br>           | Consolidated<br><u>Entities</u><br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)<br>(10,938)<br>(2,908)<br>18,789<br>    | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)<br>(83,437)<br>(9,363)<br>(36,162)<br>43,548<br>                 |  |  |  |  |
| Interest income<br>Interest expense<br>Net interest income<br>Provision for loan losses<br>Market valuation adjustments, net<br>Net interest (loss) income after provision and<br>market valuation adjustments<br>Operating expenses<br>Realized gains on sales and calls, net<br>Income from Other Consolidated Entities<br>Noncontrolling interest | (Parent)<br>\$ 72,489<br>(4,618)<br>67,871<br>  | Sequoia<br>           | Consolidated<br><u>Entities</u><br>\$ 153,592<br>(106,813)<br>46,779<br>(40,576)<br>(17,141)<br>(10,938)<br>(2,908)<br>18,789<br>226 | Adjustments                 | Consolidated<br>\$ 226,081<br>(111,431)<br>114,650<br>(40,576)<br>(83,437)<br>(9,363)<br>(36,162)<br>43,548<br><br>226          |  |  |  |  |

The majority of the assets shown on our consolidated balance sheets are owned by our consolidated securitization and fund entities. These consolidated entities represent 79% of our consolidated assets and 95% of our consolidated liabilities. Although we consolidate these assets and liabilities for financial reporting purposes, they are bankruptcy-remote from us. That is, they are structured so that our liabilities are not liabilities of the consolidated securitization and fund entities and the ABS issued by the securitization entities are not obligations of ours.

The following table presents the components of our non-GAAP consolidating balance sheet at September 30, 2010.

| Table 10 Consolidating Balance Sheet         September 30, 2010       (In Thousands) | Redwood<br>(Parent) | 2010<br>Sequoia | Other<br>Consolidated<br>Entities | Intercompany<br>Adjustments | Redwood<br>Consolidated |
|--|---------------------|-----------------|-----------------------------------|-----------------------------|-------------------------|
| Real estate loans  | \$ 63,728           | \$ 192,523      | \$3,495,477                       | \$ —                        | \$ 3,751,728            |
| Real estate securities, at fair value:   |                     |                 |                                   |                             |                         |
| Trading securities   | 22,826              |                 | 286,712                           | —                           | 309,538                 |
| Available-for-sale securities  | 774,402             |                 | 23,781                            | _                           | 798,183                 |
| Other investments  |                     |                 | 133                               |                             | 133                     |
| Cash and cash equivalents  | 189,263             |                 | _                                 | _                           | 189,263                 |
| Investment in the 2010 Sequoia   | 25,770              |                 |                                   | (25,770)                    |                         |
| Investment in Other Consolidated   | 88,850              |                 | _                                 | (88,850)                    | _                       |
| Entities   |                     |                 |                                   |                             |                         |
| Total earning assets   | 1,164,839           | 192,523         | 3,806,103                         | (114,620)                   | 5,048,845               |
| Other assets   | 59,361              | 2,271           | 51,671                            | _                           | 113,303                 |
| Total Assets   | \$1,224,200         | \$ 194,794      | \$3,857,774                       | \$ (114,620)                | \$ 5,162,148            |
| Short-term debt  | \$ —                | \$              | \$                                | \$ —                        | \$ —                    |
| Other liabilities  | 68,528              | 793             | 94,411                            | —                           | 163,732                 |
| Asset-backed securities issued   |                     | 168,231         | 3,663,394                         | _                           | 3,831,625               |
| Long-term debt   | 140,000             |                 | —                                 | —                           | 140,000                 |
| Total liabilities  | 208,528             | 169,024         | 3,757,805                         |                             | 4,135,357               |
| Stockholders' equity   | 1,015,672           | 25,770          | 88,850                            | (114,620)                   | 1,015,672               |
| Noncontrolling interest  |                     |                 | 11,119                            |                             | 11,119                  |
| Total equity   | 1,015,672           | 25,770          | 99,969                            | (114,620)                   | 1,026,791               |
| Total Liabilities and Equity   | \$1,224,200         | \$ 194,794      | \$3,857,774                       | \$ (114,620)                | \$ 5,162,148            |

# Results of Operations and Financial Condition - Redwood (Parent)

The following tables present the net interest income after market valuation adjustments (MVA) at Redwood for the three and nine months ended September 30, 2010 and 2009.

## Table 11 Net Interest Income after MVA at Redwood (Parent)

|   | Three Months Ended September 30,   |         |                                  |                              |          |           |  |  |  |  |  |
|---|------------------------------------|---------|----------------------------------|------------------------------|----------|-----------|--|--|--|--|--|
|   |                                    | 2010    |                                  |                              | 2009     |           |  |  |  |  |  |
| (Dollars in Thousands)                      | Average Yield<br>Amortized<br>Cost |         | Interest<br>Income/<br>(Expense) | Average<br>Amortized<br>Cost | nortized |           |  |  |  |  |  |
| Interest Income                             |                                    |         |                                  |                              |          |           |  |  |  |  |  |
| Real estate loans                           | \$ 16,705                          | 7.93%   | \$ 331                           | \$ 2,561                     | 7.18%    | \$ 46     |  |  |  |  |  |
| Trading securities                          | 20,540                             | 45.78%  | 2,351                            | 3,906                        | 126.06%  | 1,231     |  |  |  |  |  |
| Available-for-sale securities               | 652,438                            | 14.52%  | 23,673                           | 677,814                      | 16.91%   | 28,658    |  |  |  |  |  |
| Cash and cash equivalents                   | 241,278                            | 0.15%   | 89                               | 208,899                      | 0.11%    | 57        |  |  |  |  |  |
| Total Interest Income                       | 930,961                            | 11.36%  | 26,444                           | 893,180                      | 13.43%   | 29,992    |  |  |  |  |  |
| Interest Expense                            |                                    |         |                                  |                              |          |           |  |  |  |  |  |
| Short-term debt                             | —                                  | —       | (2)                              | —                            |          | _         |  |  |  |  |  |
| Long-term debt <sup>(1)</sup>               | 138,620                            | (3.45)% | (1,197)                          | 139,190                      | (3.76)%  | (1,307)   |  |  |  |  |  |
| Interest rate agreements <sup>(1)</sup>     | 138,620                            | (4.10)% | (1,421)                          |                              | _        |           |  |  |  |  |  |
| Total Interest Expense                      | 138,620                            | (7.56)% | (2,620)                          | 139,190                      | (3.76)%  | (1,307)   |  |  |  |  |  |
| Net Interest Income                         |                                    |         | 23,824                           |                              |          | 28,685    |  |  |  |  |  |
| Market valuation adjustments, net           |                                    |         | 114                              |                              |          | (8,415)   |  |  |  |  |  |
| Net Interest Income After MVA at<br>Redwood |                                    |         | \$ 23,938                        |                              |          | \$ 20,270 |  |  |  |  |  |
| Reamon                                      |                                    |         |                                  |                              |          |           |  |  |  |  |  |

 All interest rate agreements expense relates to cash-flow hedges on long-term debt. The combined expense yield on our hedged long-term debt is 7.56%.

|   | Nine Months Ended September 30, |                             |         |    |                                 |           |         |         |                                  |         |  |
|---|---------------------------------|-----------------------------|---------|----|---------------------------------|-----------|---------|---------|----------------------------------|---------|--|
|   |                                 |                             | 2010    |    |                                 |           |         | 2009    |                                  |         |  |
| (Dollars in Thousands)                      |                                 | Average<br>mortized<br>Cost | Inco    |    | Interest<br>Income/<br>Expense) | Amortized |         | Yield   | Interest<br>Income/<br>(Expense) |         |  |
| Interest Income                             |                                 |                             |         |    |                                 |           |         |         | _                                |         |  |
| Real estate loans                           | \$                              | 7,320                       | 7.40%   | \$ | 406                             | \$        | 2,696   | 7.86%   | \$                               | 159     |  |
| Trading securities                          |                                 | 19,592                      | 53.53%  |    | 7,866                           |           | 4,588   | 147.52% |                                  | 5,076   |  |
| Available-for-sale securities               |                                 | 659,603                     | 14.32%  |    | 70,825                          |           | 456,851 | 19.57%  |                                  | 67,065  |  |
| Cash and cash equivalents                   |                                 | 249,745                     | 0.10%   |    | 194                             |           | 247,123 | 0.10%   | _                                | 189     |  |
| <b>Total Interest Income</b>                |                                 | 936,260                     | 11.29%  |    | 79,291                          |           | 711,258 | 13.59%  |                                  | 72,489  |  |
| Interest Expense                            |                                 |                             |         |    |                                 |           |         |         |                                  |         |  |
| Short-term debt                             |                                 | 2,640                       | (1.92)% |    | (38)                            |           | —       | —       |                                  | —       |  |
| Long-term debt <sup>(1)</sup>               |                                 | 138,384                     | (3.34)% |    | (3,467)                         |           | 144,585 | (4.26)% |                                  | (4,618) |  |
| Interest rate agreements <sup>(1)</sup>     |                                 | 138,384                     | (2.32)% |    | (2,408)                         |           | —       | _       |                                  |         |  |
| Total Interest Expense                      |                                 | 141,024                     | (5.59)% |    | (5,913)                         |           | 144,585 | (4.26)% |                                  | (4,618) |  |
| Net Interest Income                         |                                 |                             |         |    | 73,378                          |           |         |         |                                  | 67,871  |  |
| Market valuation                            |                                 |                             |         |    | (6,543)                         |           |         |         | (                                | 66,296) |  |
| adjustments, net                            |                                 |                             |         |    |                                 |           |         |         |                                  |         |  |
| Net Interest Income After<br>MVA at Redwood |                                 |                             |         | \$ | 66,835                          |           |         |         | \$                               | 1,575   |  |

(1) All interest rate agreements expense relates to cash-flow hedges on long-term debt. The combined expense yield on our hedged long-term debt is 5.66%.

# Analysis of Interest Income

Interest income at Redwood was \$26 million for the three months ended September 30, 2010, as compared to \$30 million for the three months ended September 30, 2009, a decrease of \$4 million. This decrease was primarily due to the decrease in balance of our AFS portfolio coupled with decreases in interest yields. Interest income at Redwood was \$79 million for the nine months ended September 30, 2010, as compared to \$72 million for the nine months ended September 30, 2009, an increase of \$7 million. Increases in balances were partially offset by lower interest rates and yields.

The following tables present the components of the interest income we earned on AFS securities for the three and nine months ended September 30, 2010 and 2009.

Three Months Ended September 30, 2010

| Three Months Ended Sep      |                              |                    | Yield as a Result of <sup>(1)</sup>          |                             |                    |                                       |                             |
|-----------------------------|------------------------------|--------------------|--|-----------------------------|--------------------|---------------------------------------|-----------------------------|
| (Dollars in Thousands)      | Average<br>Amortized<br>Cost | Interest<br>Income | Discount<br>(Premium)<br>Amortization        | Total<br>Interest<br>Income | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |
| Residential                 |                              |                    |  |                             |                    |                                       |                             |
| Senior                      | \$ 567,483                   | \$ 6,583           | \$ 9,617                                     | \$ 16,200                   | 4.64%              | 6.78%                                 | 11.42%                      |
| Re-REMIC                    | 33,250                       | 1,794              | (336)  | 1,458                       | 21.59%             | (4.04)%                               | 17.55%                      |
| Subordinate                 | 44,431                       | 3,002              | 871  | 3,873                       | 27.02%             | 7.84%                                 | 34.86%                      |
| Total Residential           | 645,164                      | 11,379             | 10,152                                       | 21,531                      | 7.05%              | 6.29%                                 | 13.34%                      |
| Commercial                  | 7,274                        | 2,137              | (2)  | 2,135                       | 117.50%            | (0.10)%                               | 117.40%                     |
| CDO                         |                              | 34                 | (26)   | 8                           | N/A                | N/A                                   | N/A                         |
| <b>Total AFS Securities</b> | \$ 652,438                   | \$ 13,550          | \$ 10,124                                    | \$ 23,674                   | 8.31%              | 6.21%                                 | 14.52%                      |
| Three Months Ended Sep      | Yi                           | eld as a Result of | (1)  |                             |                    |                                       |                             |
| (Dollars in Thousands)      | Average<br>Amortized<br>Cost | Interest<br>Income | Discount<br>(Premium)<br>Amortization        | Total<br>Interest<br>Income | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |
| Residential                 |                              |                    |  |                             |                    |                                       |                             |
| Senior                      | \$ 534,273                   | \$ 8,761           | \$ 10,044                                    | \$ 18,805                   | 6.56%              | 7.52%                                 | 14.08%                      |
| Re-REMIC                    | 69,980                       | 4,032              | (922)  | 3,110                       | 23.05%             | (5.27)%                               | 17.78%                      |
| Subordinate                 | 60,057                       | 4,783              | (256)  | 4,527                       | 31.86%             | (1.71)%                               | 30.15%                      |
| Total Residential           | 664,310                      | 17,576             | 8,866  | 26,442                      | 10.58%             | 5.34%                                 | 15.92%                      |
| Commercial                  | 13,504                       | 3,041              | (849)  | 2,192                       | 90.08%             | (25.15)%                              | 64.93%                      |
| CDO                         |                              | 24                 |  | 24                          | N/A                | N/A                                   | N/A                         |
| <b>Total AFS Securities</b> | \$ 677,814                   | \$ 20,641          | \$ 8,017                                     | \$ 28,658                   | 12.18%             | 4.73%                                 | 16.91%                      |
| Nine Months Ended Septe     | ember 30, 2010               |                    |  |                             | Yi                 | eld as a Result of                    | (1)                         |
| (Dollars in Thousands)      | Average<br>Amortized<br>Cost | Interest<br>Income | Discount<br>(Premium)<br><u>Amortization</u> | Total<br>Interest<br>Income | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |
| Residential                 |                              |                    |  |                             |                    |                                       |                             |
| Senior                      | \$ 569,338                   | \$ 21,598          | \$ 30,141                                    | \$ 51,739                   | 5.06%              | 7.06%                                 | 12.12%                      |
| Re-REMIC                    | 37,783                       | 6,237              | (1,471)                                      | 4,766                       | 22.01%             | (5.19)%                               | 16.82%                      |
| Subordinate                 | 45,030                       | 9,658              | 1,013  | 10,671                      | 28.60%             | 3.00%                                 | 31.60%                      |
| Total Residential           | 652,151                      | 37,493             | 29,683                                       | 67,176                      | 7.67%              | 6.07%                                 | 13.74%                      |
| Commercial                  | 7,452                        | 3,838              | (290)  | 3,548                       | 68.67%             | (5.20)%                               | 63.47%                      |
| CDO                         |                              | 179                | (77)   | 102                         | N/A                | N/A                                   | N/A                         |
| <b>Total AFS Securities</b> | \$ 659,603                   | \$ 41,510          | \$ 29,316                                    | \$ 70,826                   | 8.39%              | 5.93%                                 | 14.32%                      |
|                             |                              |                    |  |                             |                    |                                       |                             |

| Nine Months Ended Septe  | mber 30, 2009                | Yield as a Result of <sup>(1)</sup>                   |           |                             |                    |                                       |                             |
|--------------------------|------------------------------|---|-----------|-----------------------------|--------------------|---------------------------------------|-----------------------------|
| (Dollars in Thousands)   | Average<br>Amortized<br>Cost | Interest Discount<br>Income (Premium)<br>Amortization |           | Total<br>Interest<br>Income | Interest<br>Income | Discount<br>(Premium)<br>Amortization | Total<br>Interest<br>Income |
| Residential              |                              |   |           |                             |                    |                                       |                             |
| Senior                   | \$ 344,869                   | \$ 17,322   | \$ 19,641 | \$ 36,963                   | 6.70%              | 7.59%                                 | 14.29%                      |
| Re-REMIC                 | 32,389                       | 4,592   | (910)     | 3,682                       | 18.90%             | (3.75)%                               | 15.15%                      |
| Subordinate              | 51,401                       | 20,743  | 1,233     | 21,976                      | 53.81%             | 3.20%                                 | 57.01%                      |
| <b>Total Residential</b> | 428,659                      | 42,657  | 19,964    | 62,621                      | 13.27%             | 6.21%                                 | 19.48%                      |
| Commercial               | 28,177                       | 10,977  | (6,687)   | 4,290                       | 51.94%             | (31.64)%                              | 20.30%                      |
| CDO                      | 15                           | 154   |           | 154                         | N/A                | N/A                                   | N/A                         |
| Total AFS Securities     | \$ 456,851                   | \$ 53,788   | \$ 13,277 | \$ 67,065                   | 15.70%             | 3.87%                                 | 19.57%                      |

<sup>(1)</sup> Cash flow from many of our subordinate securities can be volatile and in certain cases (e.g., when the fair values of certain securities are close to zero) any interest income earned can result in unusually high reported yields that are not sustainable and not necessarily meaningful.

### Analysis of Interest Expense

Interest expense at Redwood was \$3 million for the three months ended September 30, 2010, as compared to \$1 million for the three months ended September 30, 2009, an increase of \$2 million. This increase was primarily a result of interest expense recognized on cash flow hedges entered into during the first quarter of 2010 to hedge interest rate exposure on our long-term debt, partially offset by lower average debt balances as a result of the extinguishment of \$10 million of long-term debt during 2009. Interest expense at Redwood was \$6 million for the nine months ended September 30, 2010, as compared to \$5 million for the nine months ended September 30, 2010, as compared to \$5 million for the nine months ended September 30, 2009, an increase of \$1 million.

#### Earning Assets at Redwood (Parent)

### Residential Real Estate Loans Held-for-Investment at Redwood (Parent)

During the third quarter of 2010 Redwood began acquiring newly originated prime quality jumbo loans through our Sequoia conduit program. The following table details outstanding balances for these loans by product type as of September 30, 2010.

# Table 13 Residential Real Estate Loan Characteristics at Redwood (Parent)

| September 30, 2010<br>(Dollars in Thousands) | Principal<br>Value | Weighted<br>Average<br>Coupon |
|--|--------------------|-------------------------------|
| First Lien Prime                             |                    |                               |
| Fixed  | \$ 35,235          | 5.03%                         |
| Hybrid                                       | 26,861             | 4.70%                         |
| Total Outstanding Principal                  | \$ 62,096          | 4.89%                         |

#### Securities at Redwood (Parent)

We classify most senior, re-REMIC, and subordinate securities as available-for-sale (AFS) securities under GAAP. Senior securities are those interests in a securitization that have the first right to cash flows and are last in line to absorb losses. Re-REMIC securities, as presented herein, were created through the resecuritization of certain senior interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior interest, but senior to any subordinate tranches of the securitization from which they were created. Subordinate securities are all interests below senior and re-REMIC interests. The commercial and CDO securities that we own are subordinate securities.

The following tables provide real estate securities activity at Redwood for the three and nine months ended September 30, 2010.

 Table 14 Real Estate Securities Activity at Redwood (Parent)

Three Months Ended September 30, 2010

|                              |            | Residential |             |            |          |            |
|------------------------------|------------|-------------|-------------|------------|----------|------------|
| (In Thousands)               | Senior     | Re-REMIC    | Subordinate | Commercial | CDO      | Total      |
| Beginning fair value         | \$ 630,099 | \$ 69,070   | \$ 26,436   | \$ 7,610   | \$ 1,132 | \$ 734,347 |
| Acquisitions                 | 42,731     |             | 7,088       |            |          | 49,819     |
| Sales                        |            |             |             |            | _        | _          |
| Gains on sales, net          |            |             |             |            | —        | —          |
| Gains on calls, net          |            |             | 1,494       |            | _        | 1,494      |
| Effect of principal payments | (21,843)   |             | (931)       |            |          | (22,774)   |
| Change in fair value, net    | 19,053     | 5,821       | 9,338       | 302        | (172)    | 34,342     |
| Ending Fair Value            | \$ 670,040 | \$ 74,891   | \$ 43,425   | \$ 7,912   | \$ 960   | \$ 797,228 |

### Nine Months Ended September 30, 2010

|                              |            | Residential |             |            |          |    |           |
|------------------------------|------------|-------------|-------------|------------|----------|----|-----------|
| (In Thousands)               | Senior     | Re-REMIC    | Subordinate | Commercial | CDO      |    | Total     |
| Beginning fair value         | \$ 644,160 | \$ 105,951  | \$ 20,805   | \$ 9,200   | \$ 1,247 | \$ | 781,363   |
| Acquisitions                 | 234,335    |             | 18,677      |            |          |    | 253,012   |
| Sales                        | (184,597)  | (55,485)    | _           |            |          | (  | (240,082) |
| Gains on sales, net          | 28,453     | 25,593      | —           | —          | —        |    | 54,046    |
| Gains on calls, net          |            | _           | 1,494       | _          | —        |    | 1,494     |
| Effect of principal payments | (68,951)   | —           | (2,283)     | —          | —        |    | (71,234)  |
| Change in fair value, net    | 16,640     | (1,168)     | 4,732       | (1,288)    | (287)    |    | 18,629    |
| Ending Fair Value            | \$ 670,040 | \$ 74,891   | \$ 43,425   | \$ 7,912   | \$ 960   | \$ | 797,228   |

The following tables present the carrying value (which equals fair value) as a percent of face value for securities owned at Redwood at September 30, 2010 and December 31, 2009.

%

| Table 15 Fair Value as Percer               | nt of Principal Va | lue for H                    | Real Estate | Securit | ies at Redw | ood (Pa | rent)  |   |  |
|---|--------------------|------------------------------|-------------|---------|-------------|---------|--------|---|--|
| September 30, 2010<br>(Dollars in Millions) | 2004 &             | 4 & Earlier 2005 2006 – 2008 |             |         |             | - 2008  | 8 Tota |   |  |
|   | Value              | %                            | Value       | %       | Value       | %       | Value  |   |  |
| Residential Senior                          |                    |                              |             |         |             |         |        |   |  |
| During a                                    | ¢ 14               | Q 10/                        | ¢ 226       | 960/    | ¢ 76        | 070/    | \$ 216 | 0 |  |

| itesiaennai senioi          |        |     |        |     |        |     |        |     |
|-----------------------------|--------|-----|--------|-----|--------|-----|--------|-----|
| Prime                       | \$ 14  | 84% | \$ 226 | 86% | \$ 76  | 87% | \$ 316 | 86% |
| Non-prime                   | 117    | 84% | 228    | 81% | 9      | 79% | 354    | 82% |
| Total                       | 131    | 84% | 454    | 83% | 85     | 86% | 670    | 84% |
| <b>Residential Re-REMIC</b> | 5      | 56% | 11     | 57% | 59     | 53% | 75     | 54% |
| Residential Subordinate     |        |     |        |     |        |     |        |     |
| Prime                       | 26     | 16% | 5      | 10% | 2      | 3%  | 33     | 12% |
| Non-prime                   | 10     | 25% |        | —   | —      | —   | 10     | 25% |
| Total                       | 36     | 19% | 5      | 10% | 2      | 3%  | 43     | 14% |
| Commercial                  | 7      | 17% | 1      | 1%  |        | —   | 8      | 7%  |
| CDO                         |        | _   | 1      | 5%  |        |     | 1      | 5%  |
| Total Securities at Redwood | \$ 179 |     | \$ 472 |     | \$ 146 |     | \$ 797 |     |
|                             |        |     |        |     |        |     |        |     |

| December 31, 2009<br>(Dollars in Millions) | 2004 & | 2004 & Earlier |        | 05  | 2006 - | - 2008 | Total  |     |
|--|--------|----------------|--------|-----|--------|--------|--------|-----|
|  | Value  | %              | Value  | %   | Value  | %      | Value  | %   |
| Residential Senior                         |        |                |        |     |        |        |        |     |
| Prime                                      | \$ 14  | 81%            | \$ 248 | 81% | \$ 67  | 76%    | \$ 329 | 80% |
| Non-prime                                  | 118    | 81%            | 183    | 72% | 14     | 43%    | 315    | 73% |
| Total                                      | 132    | 81%            | 431    | 77% | 81     | 67%    | 644    | 76% |
| Residential Re-REMIC                       | 4      | 41%            | 13     | 41% | 89     | 42%    | 106    | 41% |
| Residential Subordinate                    |        |                |        |     |        |        |        |     |
| Prime                                      | 15     | 8%             | 3      | 5%  | 2      | 2%     | 20     | 6%  |
| Non-prime                                  | —      | —              | 1      | 11% | —      | —      | 1      | 11% |
| Total                                      | 15     | 8%             | 4      | 5%  | 2      | 2%     | 21     | 5%  |
| Commercial                                 | 7      | 16%            | 2      | 1%  |        |        | 9      | 6%  |
| СDО  |        | _              | 1      | 7%  |        | _      | 1      | 7%  |
| Total Securities at Redwood                | \$ 158 |                | \$ 451 |     | \$ 172 |        | \$ 781 |     |

## **Residential Securities at Redwood (Parent)**

The following tables present the components of carrying value at September 30, 2010 and December 31, 2009, for our residential securities.

# Table 16 Carrying Value of Residential Securities at Redwood (Parent)

| September 30, 2010<br>(In Thousands)  |  | Residential   |  |  |
|---|--|---|--|--|
|   | Senior   | Re-REMIC  | Subordinate  |  |
| Current face of AFS securities  | \$ 799,333   | \$ 139,426  | \$ 305,632   |  |
| Credit reserve  | (27,015)   | (40,656)  | (229,319)  |  |
| Net unamortized discount  | (200,686)  | (65,691)  | (30,767)   |  |
| Amortized cost  | 571,632  | 33,079  | 45,546   |  |
| Gross unrealized gains  | 78,973   | 41,812  | 7,232  |  |
| Gross unrealized losses   | (1,842)  |   | (9,942)  |  |
| Carrying value of AFS securities  | 648,763  | 74,891  | 42,836   |  |
| Carrying value of trading securities  | 21,277   |   | 589  |  |
| Total Carrying Value of Residential Securities  | \$ 670,040   | \$ 74,891   | \$ 43,425  |  |
|   |  | Residential   |  |  |
|   |  | Residential   |  |  |
| December 31, 2009   | Senior   | Re-REMIC  | Subordinate  |  |
| December 31, 2009<br>(In Thousands)   | Senior   |   | Subordinate  |  |
|   | Senior<br>\$ 836,430   |   | Subordinate \$ 419,810   |  |
| (In Thousands)  |  | Re-REMIC  |  |  |
| (In Thousands)<br>Current face of AFS securities  | \$ 836,430   | <b>Re-REMIC</b><br>\$ 255,975   | \$ 419,810   |  |
| (In Thousands)<br>Current face of AFS securities<br>Credit reserve  | \$ 836,430<br>(23,366)   | <b>Re-REMIC</b><br>\$ 255,975<br>(81,726)   | \$ 419,810<br>(353,619)  |  |
| (In Thousands)<br>Current face of AFS securities<br>Credit reserve<br>Net unamortized discount  | \$ 836,430<br>(23,366)<br>(250,795)                                  | Re-REMIC           \$ 255,975           (81,726)           (109,807)  | \$ 419,810<br>(353,619)<br>(21,829)                                |  |
| (In Thousands)<br>Current face of AFS securities<br>Credit reserve<br>Net unamortized discount<br>Amortized cost  | \$ 836,430<br>(23,366)<br>(250,795)<br>562,269                       | Re-REMIC           \$ 255,975           (81,726)           (109,807)           64,442                                 | \$ 419,810<br>(353,619)<br>(21,829)<br>44,362                      |  |
| (In Thousands)<br>Current face of AFS securities<br>Credit reserve<br>Net unamortized discount<br>Amortized cost<br>Gross unrealized gains                            | \$ 836,430<br>(23,366)<br>(250,795)<br>562,269<br>86,972             | Re-REMIC           \$ 255,975           (81,726)           (109,807)           64,442           41,560                | \$ 419,810<br>(353,619)<br>(21,829)<br>44,362<br>1,815             |  |
| (In Thousands)<br>Current face of AFS securities<br>Credit reserve<br>Net unamortized discount<br>Amortized cost<br>Gross unrealized gains<br>Gross unrealized losses | \$ 836,430<br>(23,366)<br>(250,795)<br>562,269<br>86,972<br>(11,164) | Re-REMIC           \$ 255,975           (81,726)           (109,807)           64,442           41,560           (51) | \$ 419,810<br>(353,619)<br>(21,829)<br>44,362<br>1,815<br>(25,909) |  |

At September 30, 2010, the securities we held consisted of fixed-rate assets (39%), adjustable-rate assets that reset within the next year (42%), hybrid assets that reset between 12 and 36 months (5%), and hybrid assets that reset after 36 months (14%).

The fair value of our senior AFS securities was equal to 81% of the face value of the portfolio, while our amortized cost was equal to 72% of the face value at September 30, 2010. We also own senior securities that are accounted for as trading securities, are carried at their fair value of \$21 million, and do not have GAAP credit reserves or purchase discounts.

The loans underlying all of our residential senior securities totaled \$23 billion at September 30, 2010, consisting of \$12 billion prime and \$11 billion non-prime. These loans are located nationwide with a large concentration in California (41%). Serious delinquencies (90+ days, in foreclosure or REO) at September 30, 2010 were 11.46% of current balances. Serious delinquencies were 8.95% of current balances for loans in prime pools and 14.40% of current balances for loans in non-prime pools.

The fair value of our re-REMIC securities was equal to 54% of the face value of the portfolio, while our amortized cost was equal to 24% of the face value at September 30, 2010. Our existing portfolio of re-REMIC securities consists of prime residential senior securities that were pooled and re-securitized in 2009 to create two-tranche structures; we own support securities within those structures. There were no credit losses in our re-REMIC portfolio in the third quarter of 2010. We anticipate losses, which were included in our acquisition assumptions, and have allocated \$41 million of the purchase discount to credit reserves of the \$139 million face value.

The loans underlying all of our residential re-REMIC securities totaled \$6 billion at September 30, 2010, and are all prime. These loans are located nationwide with a large concentration in California (45%). Serious delinquencies (90+ days, in foreclosure or REO) at September 30, 2010 were 8.91% of current balances.

The fair value of our subordinate securities was equal to 14% of the face value, while our amortized cost was equal to 15% of the face value of the portfolio at September 30, 2010. Credit losses totaled \$28 million in our residential subordinate portfolio in the third quarter of 2010, compared to \$57 million of losses in the second quarter of 2010. We expect future losses will extinguish the majority of these securities as reflected by the \$229 million of credit reserves we have provided for on the \$306 million face value of those securities.

The loans underlying all of our residential subordinate securities totaled \$46 billion at September 30, 2010, consisting of \$41 billion prime and \$5 billion non-prime. These loans are located nationwide with a large concentration in California (45%). Serious delinquencies (90+ days, in foreclosure or REO) at September 30, 2010 were 8.07% of current balances. Serious delinquencies were 6.07% of current balances for loans in prime pools and 26.02% of current balances for loans in non-prime pools.

### **Commercial Securities at Redwood (Parent)**

We invest in commercial securities, a type of mortgage-backed security that is secured by one or more loans on commercial properties. We have not acquired any commercial securities in two years, though we may acquire commercial securities in the future if pricing for these securities becomes attractive to us relative to the risks taken.

As of September 30, 2010, all of our existing commercial investments at Redwood were subordinate securities predominantly issued in 2004 and 2005. The fair value of these securities totaled \$8 million and \$9 million at September 30, 2010 and December 31, 2009, respectively. These securities provided credit enhancement on \$23 billion of underlying loans on office, retail, multifamily, industrial, and other income-producing properties nationwide. Seriously delinquent loans (60+ days delinquent, in foreclosure or REO) underlying commercial subordinate securities were \$1.1 billion at September 30, 2010, an increase of \$429 million from December 31, 2009. Our credit reserve of \$97 million on current face of \$109 million at September 30, 2010, reflects our expectation that we will only receive a small amount of principal over the remaining life of these securities, as credit losses in excess of our investments in each securitization will be borne by other investors senior to us. Therefore a significant portion of our cash flow on these securities will come from coupon interest. Realized credit losses on our commercial securities were \$31 million during the third quarter of 2010 and were charged against our designated credit reserve.

## Results of Operations and Financial Condition - 2010 Sequoia Entity

During the second quarter of 2010, we acquired and transferred \$238 million of prime, first-lien, residential mortgage loans originated in 2009 into a Sequoia securitization entity that we sponsor and consolidate for financial reporting purposes. The weighted average FICO score for loans outstanding at origination was 768 and the weighted average original loan-to-value ratio (LTV) was 57%. During the third quarter of 2010, there were \$34 million in principal repayments on these loans. At September 30, 2010, the current outstanding principal value of these loans \$193 million.

The following table presents the net interest income at our 2010 Sequoia securitization entity for the three and nine months ended September 30, 2010.

## Table 17 Net Interest Income at 2010 Sequoia Securitization Entity

| (Dollars in Thousands)                            | Three Mon  | ths Ended Se<br>2010               | ptember 30, | Nine Months Ended September 30, 2010 |         |          |  |  |
|---|------------|------------------------------------|-------------|--------------------------------------|---------|----------|--|--|
| AverageYieldInterestAmortizedIncome/Cost(Expense) |            | Average Yield<br>Amortized<br>Cost |             | Interest<br>Income/<br>(Expense)     |         |          |  |  |
| Interest Income                                   |            |                                    |             |                                      |         |          |  |  |
| Residential real estate loans                     | \$ 204,504 | 4.53%                              | \$ 2,315    | \$ 122,751                           | 4.24%   | \$ 3,905 |  |  |
| Interest Expense                                  |            |                                    |             |                                      |         |          |  |  |
| ABS issued  | 184,615    | (3.81)%                            | (1,760)     | 110,282                              | (3.81)% | (3,148)  |  |  |
| Net Interest Income                               |            |                                    | 555         |                                      |         | 757      |  |  |
| Provision for loan losses                         |            |                                    | (9)         |                                      |         | (21)     |  |  |
| Net Interest Income After<br>Provision            |            |                                    | \$ 546      |                                      |         | \$ 736   |  |  |

Net interest income at our 2010 Sequoia securitization was \$546 thousand for the three months ended September 30, 2010. Our loan loss provision for the same period was \$9 thousand.

# Results of Operations and Financial Condition — Other Consolidated Entities

## **Results of Operations — Other Consolidated Entities**

The following tables present the net interest income at our other consolidated entities for the three and nine months ended September 30, 2010 and 2009.

## Table 18 Net Interest Income at Other Consolidated Entities

| Three Months Ended September 30,      |                              |          |  |             |          |                                  |  |
|---------------------------------------|------------------------------|----------|--|-------------|----------|----------------------------------|--|
|                                       |                              | 2010     |  | 2009        |          |                                  |  |
| (Dollars in Thousands)                | Average<br>Amortized<br>Cost | Yield    | InterestAverageIncome/Amortized(Expense)Cost |             | Yield    | Interest<br>Income/<br>(Expense) |  |
| Interest Income                       |                              |          |  |             |          |                                  |  |
| Residential real estate loans         | \$3,505,497                  | 1.70%    | \$ 14,929                                    | \$3,864,796 | 1.99%    | \$ 19,222                        |  |
| Commercial real estate loans          | 19,460                       | 5.41%    | 263  | 7,225       | 17.00%   | 307                              |  |
| Trading securities                    | 270,386                      | 20.42%   | 13,803                                       | 249,784     | 30.20%   | 18,856                           |  |
| Available-for-sale securities         | 34,334                       | 13.78%   | 1,183  | 46,262      | 16.96%   | 1,962                            |  |
| Other investments                     | 2,622                        | 0.31%    | 2  | 41,607      | 0.24%    | 25                               |  |
| Cash and cash equivalents             | 23,434                       | 0.07%    | 4  | 70,005      | 0.10%    | 18                               |  |
| Total Interest Income                 | 3,855,733                    | 3.13%    | 30,184                                       | 4,279,679   | 3.78%    | 40,390                           |  |
| Interest Expense                      |                              |          |  |             |          |                                  |  |
| ABS issued - Sequoia                  | 3,439,201                    | (1.08)%  | (9,261)                                      | 3,765,292   | (1.33)%  | (12,475)                         |  |
| ABS issued – Acacia                   | 254,244                      | (13.97)% | (8,877)                                      | 283,996     | (14.55)% | (10,333)                         |  |
| Interest rate<br>agreements – Sequoia | 3,439,201                    | (0.00)%  | (33)   | 3,765,292   | (0.00)%  | (22)                             |  |
| Interest rate<br>agreements – Acacia  | 254,244                      | (1.69)%  | (1,072)                                      | 283,996     | (1.55)%  | (1,102)                          |  |
| Total Interest Expense                | 3,693,445                    | (2.08)%  | (19,243)                                     | 4,049,288   | (2.36)%  | (23,932)                         |  |
| Net Interest Income                   |                              |          | \$ 10,941                                    |             |          | \$ 16,458                        |  |

|                                       | Nine Months Ended September 30, |          |                                  |                              |          |                                  |  |
|---------------------------------------|---------------------------------|----------|----------------------------------|------------------------------|----------|----------------------------------|--|
|                                       |                                 | 2010     |                                  |                              |          |                                  |  |
| (Dollars in Thousands)                | Average<br>Amortized<br>Cost    | Yield    | Interest<br>Income/<br>(Expense) | Average<br>Amortized<br>Cost | Yield    | Interest<br>Income/<br>(Expense) |  |
| Interest Income                       |                                 |          |                                  |                              |          |                                  |  |
| Residential real estate loans         | \$3,586,830                     | 1.62%    | 43,512                           | \$4,243,479                  | 2.61%    | 83,023                           |  |
| Commercial real estate loans          | 16,954                          | 6.46%    | 821                              | 9,110                        | 14.27%   | 975                              |  |
| Trading securities                    | 267,445                         | 21.07%   | 42,258                           | 274,213                      | 30.47%   | 62,670                           |  |
| Available-for-sale securities         | 37,303                          | 14.54%   | 4,067                            | 59,128                       | 14.94%   | 6,625                            |  |
| Other investments                     | 9,698                           | 0.19%    | 14                               | 57,761                       | 0.36%    | 155                              |  |
| Cash and cash equivalents             | 55,358                          | 0.02%    | 10                               | 57,699                       | 0.34%    | 145                              |  |
| <b>Total Interest Income</b>          | 3,973,588                       | 3.04%    | 90,682                           | 4,701,390                    | 4.36%    | 153,593                          |  |
| Interest Expense                      |                                 |          |                                  |                              |          |                                  |  |
| ABS issued – Sequoia                  | 3,515,198                       | (1.04)%  | (27,429)                         | 4,144,674                    | (1.95)%  | (60,466)                         |  |
| ABS issued – Acacia                   | 270,276                         | (11.55)% | (23,404)                         | 298,377                      | (19.92)% | (44,577)                         |  |
| Interest rate<br>agreements – Sequoia | 3,515,198                       | 0.00%    | 44                               | 4,144,674                    | (0.00)%  | (65)                             |  |
| Interest rate<br>agreements – Acacia  | 270,276                         | (1.37)%  | (2,770)                          | 298,377                      | (1.46)%  | (3,269)                          |  |
| <b>Total Interest Expense</b>         | 3,785,474                       | (1.89)%  | (53,559)                         | 4,443,051                    | (3.25)%  | (108,377)                        |  |
| Net Interest Income                   |                                 |          | \$ 37,123                        |                              |          | \$ 45,216                        |  |

Interest income at our other consolidated entities was \$30 million for the three months ended September 30, 2010, as compared to \$40 million for the three months ended September 30, 2009, a decline of \$10 million. Interest income at our consolidated entities was \$91 million for the nine months ended September 30, 2010, as compared to \$154 million for the nine months ended September 30, 2009, a decline of \$63 million. Interest income declined primarily due to lower benchmark LIBOR interest rates on loans and securities along with lower average balances at our consolidated entities. Average balances of loans at consolidated Sequoia entities with no offsetting acquisition activity. The average prepayment rate for loans at consolidated Sequoia entities was 8% during the third quarter of 2010 as compared to 11% in the third quarter of 2009. Average balances of loans at consolidated Sequoia entities during the past twelve months.

Interest expense at our consolidated entities was \$19 million and \$54 million for the three and nine months ended September 30, 2010, respectively, as compared to \$24 million and \$108 million for the three and nine months ended September 30, 2009, respectively. Interest expense declined primarily due to lower average balances of ABS issued at our securitization entities along with lower benchmark LIBOR interest rates on obligations of consolidated securitization entities.

## Real Estate Loans at Sequoia Entities Issued Prior to 2010

The following tables provide details of residential real estate loans activity at the Sequoia securitization entities during the three and nine months ended September 30, 2010.

# Table 19 Residential Real Estate Loans at Sequoia Entities Issued Prior to 2010 — Activity

| (In Thousands)                 | Three Months<br>Ended<br>September 30, | Nine Months<br>Ended<br>September 30, |
|--------------------------------|--|---------------------------------------|
|                                | 2010                                   | 2010                                  |
| Balance at beginning of period | \$ 3,561,725                           | \$ 3,724,546                          |
| Principal repayments           | (77,449)                               | (215,711)                             |
| Charge-offs, net               | 4,823                                  | 11,361                                |
| Transfers to REO               | (9,417)                                | (22,612)                              |
| Premium amortization           | (1,227)                                | (5,345)                               |
| Provision for credit losses    | (2,427)                                | (16,211)                              |
| Balance at End of Period       | \$ 3,476,028                           | \$ 3,476,028                          |

## Loan Characteristics

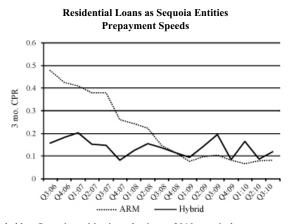
The following table highlights unpaid principal balances for these consolidated Sequoia loans by product type. First lien prime quality ARM loans comprise 95% of this portion of our consolidated Sequoia loan portfolio. Of the \$148 million of hybrid loans held at Sequoia securitization entities at September 30, 2010, \$69 million (or 47%) had reset as of September 30, 2010, and are now ARM loans.

 Table 20 Held-for-Investment Real Estate Loan Characteristics at Sequoia Entities Issued Prior to 2010

| September 30, 2010<br>(Dollars In Thousands) | Principal<br>Value | Percent of<br>Total |
|--|--------------------|---------------------|
| First Lien Prime                             |                    |                     |
| ARM  | \$ 3,302,232       | 94.61%              |
| Hybrid (Years to Reset)                      |                    |                     |
| Reset  | 68,916             | 1.97%               |
| 0 - 4  | 62,666             | 1.80%               |
| 5 - 8  | 16,031             | 0.46%               |
| Second Lien                                  |                    |                     |
| ARM  | 40,655             | 1.16%               |
| Total Outstanding Principal                  | \$ 3,490,500       | 100.00%             |

As of September 30, 2010, \$3.22 billion of Sequoia loans (92% of outstanding principal balances) were originated in 2005 or prior and have many years of demonstrated payment histories. The weighted average FICO score for our Sequoia loans outstanding was 733 and the weighted average original loan-to-value ratio (LTV) was 66%.

The following chart presents the weighted average prepayment speeds of loans held at these Sequoia securitization entities over the past four years.



Prepayment speeds on loans held at Sequoia entities issued prior to 2010 remain low as one- and six-month LIBOR rates have remained low relative to historical averages. As of September 30, 2010, LIBOR ARM loans at Sequoia had a weighted average coupon of 1.79% and hybrid loans had a weighted average coupon of 4.41%.

## Allowance for Loan Losses at all Sequoia Entities

Each quarter we perform a process in accordance with GAAP to provide management with a reasonable and adequate estimate of loan loss reserving needs. This methodology is disclosed in Note 3 to the financial statements included in Part I Item 1 of this Quarterly Report on Form 10-Q. Our analysis is also discussed in Note 7 to the financial statements.

The allowance for loan losses was \$59 million at September 30, 2010 as compared to \$50 million at September 30, 2009.

The provision for loan losses was \$2 million for the three months ended September 30, 2010, as compared to \$10 million for the three months ended September 30, 2009. The decrease in the provision was primarily attributable to a gradual decline in our seriously delinquent loan population over the past two quarters. Charge-offs for the third quarter of 2010 exceeded the provision, resulting in a \$2 million decrease in the allowance for the quarter. Net charge-offs of \$5 million (or 0.13% of outstanding loan balances) during the third quarter of 2010 were generated by \$15 million of defaulted loan principal, for an implied loss severity of 33%. Net charge-offs of \$6 million (or 0.16% of outstanding loan balances) during the third quarter of 2009 were generated by \$19 million of defaulted loan principal, for an implied loss severity of 32%. At September 30, 2010, there were four Sequoia entities we consolidate for which we have expensed aggregate loan loss provisions of \$2 million in excess of our reported investment for GAAP purposes.

The provision for loan losses was \$16 million for the nine months ended September 30, 2010, as compared to \$41 million for the nine months ended September 30, 2009. The provision for loan losses exceeded net charge-offs for the nine months ended September 30, 2010 and 2009 resulting in an increase in the allowance for loan losses of \$5 million and \$14 million for the nine months ended September 30, 2010 and 2009, respectively. Net charge-offs of \$11 million (or 0.31% of outstanding loan balances) for the nine months ended September 30, 2010, were generated by \$36 million of defaulted loan principal, for an implied loss severity of 32%.

Credit deterioration in the loan portfolio has been most notable in certain states and more recent loan vintages. Loans originated in California, Florida, Georgia, and Arizona accounted for a disproportionately large share (55%) of seriously delinquent loans held by consolidated Sequoia entities at September 30, 2010.

#### **Real Estate Securities at Other Consolidated Entities**

The following tables provide information on the activity at the other consolidated entities for the three and nine months ended September 30, 2010.

#### Table 21 Securities at Other Consolidated Entities — Activity

#### Three Months Ended September 30, 2010

|                              | Resid      | lential     |            |           |            |
|------------------------------|------------|-------------|------------|-----------|------------|
| (In Thousands)               | Senior     | Subordinate | Commercial | CDO       | Total      |
| Beginning fair value         | \$ 120,936 | \$ 97,366   | \$ 48,979  | \$ 15,329 | \$ 282,610 |
| Sales                        | (963)      |             | —          | —         | (963)      |
| Gains on sales, net          | 22         |             | _          | _         | 22         |
| Effect of principal payments | (2,116)    | (3,121)     | (74)       | (555)     | (5,866)    |
| Change in fair value, net    | 17,776     | 19,857      | (3,743)    | 800       | 34,690     |
| Ending Fair Value            | \$ 135,655 | \$ 114,102  | \$ 45,162  | \$ 15,574 | \$ 310,493 |

#### Nine Months Ended September 30, 2010

|                              | Resid      | dential     |            |           |            |
|------------------------------|------------|-------------|------------|-----------|------------|
| (In Thousands)               | Senior     | Subordinate | Commercial | CDO       | Total      |
| Beginning fair value         | \$ 131,958 | \$ 102,293  | \$ 54,206  | \$ 17,925 | \$ 306,382 |
| Sales                        | (14,045)   | (484)       | _          | —         | (14,529)   |
| Gains on sales, net          | (840)      | 6           | _          | _         | (834)      |
| Effect of principal payments | (6,592)    | (9,578)     | (1,313)    | (2,356)   | (19,839)   |
| Change in fair value, net    | 25,174     | 21,865      | (7,731)    | 5         | 39,313     |
| Ending Fair Value            | \$ 135,655 | \$ 114,102  | \$ 45,162  | \$ 15,574 | \$ 310,493 |
|                              |            |             |            |           |            |

The fair value of securities held at the Fund was \$24 million at September 30, 2010, which includes \$10 million of unrealized losses. We recognized less than \$1 million of other-than-temporary impairments on these securities in the third quarter of 2010. In addition to the \$287 million of real estate securities included in the table above, consolidated Acacia securitization entities owned \$23 million of ABS issued by Sequoia securitization entities, less than \$1 million in non-real estate securities, and \$19 million in commercial loans at September 30, 2010.

#### Derivative Financial Instruments at Acacia Securitization Entities

At September 30, 2010, consolidated Acacia securitization entities were party to interest rate agreements with an aggregate notional value of \$1.4 billion and an aggregate fair value of net negative \$83 million. Derivative obligations of Acacia entities are payable solely from the assets of those Acacia entities and are not obligations of Redwood. These derivatives are accounted for as trading instruments with all changes in value and any net payments and receipts recognized through market valuation adjustments, net, in our consolidated statements of income (loss).

At September 30, 2010, one Acacia entity held a credit default swap (CDS) with a less than \$1 million notional balance and a fair value of less than negative \$1 million. At December 31, 2009, one Acacia entity held CDS with a notional balance of \$20 million and a fair value of negative \$20 million. During the three and nine months ended September 30, 2010, the reference securities underlying these CDS experienced principal losses resulting in a \$3 million and \$20 million obligation, respectively. The increase in fair value, net of principal losses, on CDS is recognized through market valuation adjustments, net, in our consolidated statements of income (loss).



### Market Valuation Adjustments at Other Consolidated Entities

We apply the fair value option provided under GAAP for the assets (loans, securities, and unamortized deferred ABS issuance costs) and liabilities (ABS issued) of our consolidated Acacia securitization entities. This option requires that changes in the fair value of these assets, liabilities, and commitments be recorded in the consolidated statements of income (loss) each reporting period. Derivative assets and liabilities at Acacia securitization entities are accounted for as trading derivatives with all changes in the fair value of these assets and liabilities recorded through our consolidated statements of income (loss). There were a net negative \$1 million and negative \$10 million of market valuation adjustments on these assets and liabilities recognized through our consolidated statements 0, 2010, respectively. At the Fund, there was less than \$1 million and \$1 million of negative market valuation adjustments on AFS securities recognized through our consolidated statements of income (loss) for the three and nine months ended September 30, 2010, respectively, all of which were deemed to be OTTI related to income (loss) for the three and nine months ended September 30, 2010, respectively, all of which were deemed to be OTTI related to eredit factors. At consolidated Sequoia entities, there were \$1 million and \$2 million of negative market valuation adjustments or real estate owned (REO) properties recognized through our consolidated statements of income (loss) for the three and nine months ended September 30, 2010, respectively.

#### Liabilities, Obligations, and Commitments

#### **Redwood's Obligations**

In 2006, we issued \$100 million of long-term debt in the form of trust preferred securities through Redwood Capital Trust I, a Delaware statutory trust, in a private placement transaction. These trust preferred securities require quarterly distributions at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed in whole, which will be no later than January 30, 2037. The earliest optional redemption date without a penalty is January 30, 2012. In 2007, we issued \$50 million of long-term debt in the form of subordinated notes, which require quarterly distributions at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed, no later than July 30, 2037. The earliest optional redemption date without penalty is July 30, 2012. In July 2008 we repurchased \$10 million principal amount of this subordinated debt in the open market at a cost of \$3.4 million. We may from time to time seek to purchase outstanding long-term debt in open market purchases, privately negotiated transactions, or otherwise. Any future repurchases would depend on numerous factors including, without limitation, pricing, market conditions, and our capital requirements.

To hedge the variability in our long-term debt interest expense, we entered into interest rate swaps with aggregate notional values totaling \$140 million during the first quarter of 2010, fixing our gross interest expense yield at 6.75%. These swaps are accounted for as cash flow hedges with all interest income recorded as a component of net interest income and other valuation changes recorded as a component of equity through the life of the hedge.

#### All Consolidated Entities' Obligations

At September 30, 2010, there were \$3.7 billion of loans owned by Sequoia securitization entities and reported at cost, which were funded with \$3.6 billion of ABS issued by Sequoia entities that were also reported at cost. To date, credit losses have not yet been incurred on any of the senior securities issued by Sequoia securitization entities, although some of these senior securities may incur losses in the future, depending on the magnitude and timing of additional credit losses incurred on the underlying loans. In April 2010, Redwood securitized \$238 million of loans through our Sequoia program, with approximately \$211 million of ABS issued to third parties. At September 30, 2010, there were \$287 million of securities owned by Acacia securitization entities and reported at fair value, which were funded with \$264 million of ABS issued by Acacia entities that were also reported at fair value.

The following tables provide detail on the activity for asset-backed securities issued by all of our consolidated entities for the three and nine months ended September 30, 2010.

## Table 22 ABS Issued Activity — Securitization Entities

| (In Thousands)   | 2010 Sequoia  | Pre-2010<br>Sequoia                             | Acacia               | Total  |
|--|---------------|---|----------------------|--|
| Balance at beginning of period   | \$ 200,243    | \$3,481,379                                     | \$ 253,104           | \$ 3,934,726                                     |
| Paydowns   | (32,012)      | (80,682)  | (17,956)             | (130,650)  |
| Extinguishment of debt   | _             | (39)  |                      | (39)   |
| Amortization   |               | (1,005)   |                      | (1,005)  |
| Valuation Adjustments  |               |   | 28,593               | 28,593   |
| Balance at End of Period   | \$ 168,231    | \$3,399,653                                     | \$ 263,741           | \$ 3,831,625                                     |
| Nine Months Ended September 30, 2010   |               |   |                      |  |
| The Month's Ended September 50, 2010   |               |   |                      |  |
| (In Thousands)   | 2010 Sequoia  | Pre-2010<br>Sequoia                             | Acacia               | Total  |
| · · ·  | 2010 Sequoia  |   | Acacia<br>\$ 297,596 | Total \$ 3,942,529                               |
| (In Thousands)   |               | Sequoia   |                      |  |
| (In Thousands) Balance at beginning of period  | <u> </u>      | Sequoia   |                      | \$ 3,942,529                                     |
| (In Thousands)<br>Balance at beginning of period<br>New issuance                                       | \$<br>211,178 | Sequoia<br>\$3,644,933<br>—                     | \$ 297,596           | \$ 3,942,529<br>211,178                          |
| (In Thousands)<br>Balance at beginning of period<br>New issuance<br>Paydowns                           | \$<br>211,178 | Sequoia<br>\$3,644,933<br>(226,218)             | \$ 297,596           | \$ 3,942,529<br>211,178<br>(330,864)             |
| (In Thousands)<br>Balance at beginning of period<br>New issuance<br>Paydowns<br>Extinguishment of debt | \$<br>211,178 | Sequoia<br>\$3,644,933<br>(226,218)<br>(15,912) | \$ 297,596           | \$ 3,942,529<br>211,178<br>(330,864)<br>(15,912) |

The following table presents our contractual obligations and commitments as of September 30, 2010, as well as the obligations of the securitization entities that we sponsor and consolidate for financial reporting purposes.

## Table 23 Contractual Obligations and Commitments as of September 30, 2010

| (In Millions)                                       | Payments Due or Commitment Expiration by Perio |       |    |                |    |                 | d  |                 |    |                  |
|---|--|-------|----|----------------|----|-----------------|----|-----------------|----|------------------|
|   |  | Total |    | s Than<br>Year |    | l to 3<br>Years |    | 3 to 5<br>Years | 4  | After<br>5 Years |
| Obligations of Redwood                              |  |       |    |                |    |                 |    |                 |    |                  |
| Short-term debt                                     | \$   |       | \$ |                | \$ | —               | \$ |                 | \$ |                  |
| Long-term debt                                      |  | 140   |    |                |    |                 |    |                 |    | 140              |
| Anticipated interest payments on long-term debt     |  | 229   |    | 4              |    | 10              |    | 15              |    | 200              |
| Accrued interest payable                            |  | 1     |    | 1              |    |                 |    |                 |    |                  |
| Operating leases                                    |  | 11    |    | 2              |    | 4               |    | 2               |    | 3                |
| Purchase commitments                                |  | 51    |    | 51             |    |                 |    |                 |    |                  |
| Total Redwood Obligations and Commitments           | \$   | 432   | \$ | 58             | \$ | 14              | \$ | 17              | \$ | 343              |
| <b>Obligations of Securitization Entities</b>       |  |       | -  |                |    |                 |    |                 |    |                  |
| Consolidated ABS <sup>(1)</sup>                     | \$   | 6,525 | \$ | —              | \$ | —               | \$ | —               | \$ | 6,525            |
| Anticipated interest payments on ABS <sup>(2)</sup> |  | 3,010 |    | 60             |    | 187             |    | 303             |    | 2,460            |
| Accrued interest payable                            |  | 6     |    | 6              |    | —               |    | —               |    | —                |
| Total obligations of Securitization Entities        | \$   | 9,541 | \$ | 66             | \$ | 187             | \$ | 303             | \$ | 8,985            |
| Total Consolidated Obligations and                  | \$   | 9,973 | \$ | 124            | \$ | 201             | \$ | 320             | \$ | 9,328            |
| Commitments   |  |       |    |                |    |                 |    |                 |    |                  |
|   | _  |       | _  |                | _  |                 | _  |                 | _  |                  |

(1) All consolidated ABS issued are collateralized by real estate loans and securities. Although the stated maturity is as shown, the ABS obligations will pay down as the principal of these real estate loans or securities pay down. The amount shown is the face value of the ABS issued and not necessarily the value reported in our consolidated financial statements.

(2) The anticipated interest payments on consolidated ABS issued is calculated based on the contractual maturity of the ABS and therefore assumes no prepayments of the principal outstanding as of September 30, 2010.

### Potential GAAP Earnings Volatility

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, including the timing and amount of purchases, sales, calls, and repayment of consolidated assets, changes in the fair values of consolidated assets and liabilities, and certain non-recurring events. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues, some of which are described below.

### Changes in Premium Amortization for Loans

The unamortized premium for loans owned by Sequoia was \$44 million at September 30, 2010. The amount of periodic premium amortization expense we recognize is volatile and dependent on a number of factors, including credit performance of the underlying loans, changes in prepayment speeds, and changes in short-term interest rates. Loan premium amortization was \$5 million in the first nine months of 2010, compared to \$14 million in the first nine months of 2009.

### Changes in Yields for Securities

The yields we project on real estate securities can have a significant effect on the periodic interest income we recognize for financial reporting purposes. Yields can vary as a function of credit results, prepayment rates, and interest rates. If estimated future credit losses are less than our prior estimate, credit losses occur later than expected, or prepayment rates are faster than expected (meaning the present value of projected cash flows is greater than previously expected for assets acquired at a discount to face value), the yield over the remaining life of the security may be adjusted upwards. If estimated future credit losses exceed our prior expectations, credit losses occur more quickly than expected, or prepayments occur more slowly than expected (meaning the present value of projected cash flows is less than previously expected for assets acquired at a discount to face value), the yield over the remaining life of the security may be adjusted for assets acquired at a discount to face value), the yield over the remaining life of the security may be adjusted for assets acquired at a discount to face value), the yield over the remaining life of the security may be adjusted for assets acquired at a discount to face value), the yield over the remaining life of the security may be adjusted downward.

Changes in the actual maturities of real estate securities may also affect their yields to maturity. Actual maturities are affected by the contractual lives of the associated mortgage collateral, periodic payments of principal, and prepayments of principal. Therefore, actual maturities of AFS securities are generally shorter than stated contractual maturities. Stated contractual maturities are generally greater than ten years. There is no assurance that our assumptions used to estimate future cash flows or the current period's yield for each asset will not change in the near term, and any change could be material.

### Changes in Fair Values of Securities

All securities owned at Redwood and consolidated entities are classified as either trading or AFS securities, and in both cases are carried on our consolidated balance sheets at their estimated fair values. For trading securities, changes in fair values are recorded in the consolidated statements of income (loss). Periodic fluctuations in the values of these investments are inherently volatile and thus can lead to significant GAAP earnings volatility each quarter.

For AFS securities, cumulative unrealized gains and losses are recorded as a component of accumulated other comprehensive income (loss) in our consolidated statements of equity. Unrealized gains and losses are not charged against current earnings to the extent they are temporary in nature. Certain factors may require us, however, to recognize these amounts as other-than-temporary impairments and record them through our current earnings. Factors that determine other-than-temporary-impairment include a change in our ability or intent to hold assets, adverse changes to projected cash flows of assets, or the likelihood that declines in the fair values of assets would not return to their previous levels within a reasonable time. Impairments can lead to significant GAAP earnings volatility each quarter.

#### Changes in Fair Values of Derivative Financial Instruments

We can experience significant earnings volatility from our use of derivatives. We generally use derivatives to hedge cash flows on assets and liabilities that have different coupon rates (fixed rates versus floating rates, or floating rates based on different indices). The nature of the instruments we use and the accounting treatment for the specific assets, liabilities, and derivatives may lead to volatile periodic earnings, even when we are meeting our hedging objectives.

Some of our derivatives are accounted for as trading instruments and their changes in market values flow through our consolidated statements of income (loss). The assets and liabilities we hedge may not be similarly accounted for as our hedging derivatives (e.g., they may be reported at cost, or only other-than-temporary impairments may be reported through our consolidated statements of income (loss)). This could lead to reported income and book values in specific periods that do not necessarily reflect the economics of our hedging strategy. Even when the assets and liabilities are similarly accounted for as trading instruments, periodic changes in their values may not coincide as other market factors (e.g., supply and demand) may affect certain instruments and not others at any given time.

## Results of Operations — Estimated Taxable Income (Loss)

The following table summarizes our estimated taxable income (loss) and distributions to shareholders for the three and nine months ended September 30, 2010 and 2009. At both September 30, 2010 and 2009, we had no undistributed REIT taxable income.

| Table 24 Estimated Taxable Income (Loss) and D | Distributio                         | ns to Shai | reho | olders                             |      |          |    |          |
|--|-------------------------------------|------------|------|------------------------------------|------|----------|----|----------|
|  | Three Months Ended<br>September 30, |            |      | Nine Months Ended<br>September 30, |      |          |    |          |
| (In Thousands, Except per Share Data)          | 2010                                |            | _    | 2009                               | 2010 |          |    | 2009     |
| Estimated Taxable Income (Loss)                |                                     |            |      |                                    |      |          |    |          |
| REIT taxable income (loss)                     | \$                                  | (8,763)    | \$   | (24,933)                           | \$   | 3,951    | \$ | (44,013) |
| Taxable REIT subsidiary income (loss)          |                                     | 191        |      | 1,550                              |      | (13,926) |    | (4,958)  |
| Total Estimated Taxable Income (Loss)          | \$                                  | (8,572)    | \$   | (23,383)                           | \$   | (9,975)  | \$ | (48,971) |
| Distributed to shareholders                    | \$                                  | 19,517     | \$   | 19,419                             | \$   | 58,491   | \$ | 53,888   |

Our estimated total taxable loss for the third quarter of 2010 was \$9 million (\$0.11 per share) and included \$31 million in credit losses. This compared to an estimated total taxable loss for the third quarter of 2009 of \$23 million (\$0.30 per share), which included \$67 million of credit losses. We continue to expect credit losses to be the primary factor in 2010 and result in a taxable loss for the year.

For the three months ended September 30, 2010, we paid a regular quarterly dividend of \$0.25 per share. We currently expect that credit losses realized in 2010 will exceed our taxable income and, therefore, we anticipate that this year's dividend distributions will be characterized as return of capital. Dividends characterized as return of capital are not taxable and reduce the basis of shares held at each quarterly distribution date. However, if fourth quarter credit losses are sufficiently delayed, then a portion of this year's dividend distributions could be characterized as ordinary income. This portion, if any, will be based upon the amount of REIT taxable income we generate in 2010 prior to the application of any REIT tax loss carry-forwards from prior periods that may ultimately reduce our reported REIT taxable income in 2010 to zero.

#### Differences between Taxable Income (Loss) and GAAP Income (Loss)

Differences between taxable income and GAAP income are largely due to the following: (i) we cannot establish loss reserves for future anticipated events for tax but can for GAAP as realized credit losses are expensed when incurred for tax and these losses are anticipated through lower yields on assets or through loss provisions for GAAP; (ii) the timing, and possibly the amount, of some expenses (e.g., compensation expenses) are different for tax than for GAAP; (iii) since amortization and impairments differ for tax and GAAP, the tax and GAAP gains and losses on sales may differ, resulting in differences in realized gains on sale; for tax, we net capital gains on sales against any available capital losses; and, (iv) for tax, we do not consolidate noncontrolling interests or securitization entities as we do under GAAP. As a result of these differences in accounting, our taxable income can vary significantly from our GAAP income during certain reporting periods.

The tables below reconcile our tax and GAAP income (loss) for the three and nine months ended September 30, 2010 and 2009.

| Table 25 Differences between | ı Estimated Taxable | Income (Loss) and | GAAP Net Income (Loss) |
|------------------------------|---------------------|-------------------|------------------------|
|------------------------------|---------------------|-------------------|------------------------|

| Tuble 25 Differences between Estimated Tuxuble Income (Loss) | <br>Three Months Ended September 30, 2010 |       |             |               |             |
|--|---|-------|-------------|---------------|-------------|
| (In Thousands, Except per Share Data)                        | <br>Tax                                   | GAAP  |             | Differences   |             |
| Interest income  | \$<br>36,957                              | \$    | 59,015      | \$            | (22,058)    |
| Interest expense   | (2,921)                                   |       | (23,695)    |               | 20,774      |
| Net interest income  | <br>34,036                                | -     | 35,320      |               | (1,284)     |
| Provision for loan losses                                    | _   |       | (2,436)     |               | 2,436       |
| Realized credit losses                                       | (31,232)                                  |       |             |               | (31,232)    |
| Market valuation adjustments, net                            |   |       | (1,573)     |               | 1,573       |
| Operating expenses   | (11,376)                                  |       | (12,245)    |               | 869         |
| Realized gains, net  | _   |       | 1,566       |               | (1,566)     |
| Provision for income taxes                                   |   |       | (202)       |               | 202         |
| Less: Net income attributable to noncontrolling interest     |   |       | 532         |               | (532)       |
| Net (Loss) Income  | \$<br>(8,572)                             | \$    | 19,898      | \$            | (28,470)    |
| Estimated (loss) income per share                            | \$<br>(0.11)                              | \$    | 0.25        | \$            | (0.36)      |
|  | <br>Three Mon                             | ths l | Ended Septe | mber          | 30, 2009    |
| (In Thousands, Except per Share Data)                        | <br>Tax                                   |       | GAAP        | I             | Differences |
| Interest income  | \$<br>54,365                              | \$    | 70,382      | \$            | (16,017)    |
| Interest expense   | <br>(1,248)                               |       | (24,837)    |               | 23,589      |
| Net interest income  | <br>53,117                                |       | 45,545      |               | 7,572       |
| Provision for loan losses                                    | —   |       | (9,998)     |               | 9,998       |
| Realized credit losses                                       | (66,669)                                  |       | _           |               | (66,669)    |
| Market valuation adjustments, net                            | _   |       | (11,058)    |               | 11,058      |
| Operating expenses   | (16,455)                                  |       | (14,806)    |               | (1,649)     |
| Realized gains, net  | 6,625                                     |       | 17,561      |               | (10,936)    |
| (Provision for) benefit from income taxes                    | (1)                                       |       | 247         |               | (248)       |
| Less: Net income attributable to noncontrolling interest     |   |       | 363         |               | (363)       |
| Net (Loss) Income  | \$<br>(23,383)                            | \$    | 27,128      | \$            | (50,511)    |
| Estimated (loss) income per share                            | \$<br>(0.30)                              | \$    | 0.34        | \$            | (0.64)      |
|  | <br>Nine Months Ended Septem              |       |             | 1ber 30, 2010 |             |
| (In Thousands, Except per Share Data)                        | <br>Tax                                   |       | GAAP        | I             | Differences |
| Interest income  | \$<br>108,461                             | \$    | 174,301     | \$            | (65,840)    |
| Interest expense   | (6,379)                                   |       | (63,040)    |               | 56,661      |
| Net Interest Income  | 102,082                                   |       | 111,261     |               | (9,179)     |
| Provision for loan losses                                    | —   |       | (16,233)    |               | 16,233      |
| Realized credit losses                                       | (79,909)                                  |       | _           |               | (79,909)    |
| Market valuation adjustments, net                            | _   |       | (19,935)    |               | 19,935      |
| Operating expenses   | (32,148)                                  |       | (40,778)    |               | 8,630       |
| Realized gains, net  | —   |       | 61,985      |               | (61,985)    |
| Provision for income taxes                                   |   |       | (254)       |               | 254         |
| Less: Net loss attributable to noncontrolling interest       | —   |       | 703         |               | (703)       |
| Net (Loss) Income  | \$<br>(9,975)                             | \$    | 95,343      | \$            | (105,318)   |
| Estimated (loss) income per share                            | \$<br>(0.13)                              | \$    | 1.18        | \$            | (1.31)      |
|  | . ,                                       |       |             |               | . ,         |

|  | Nine Mont   | Nine Months Ended September 30, 2009 |             |  |  |  |
|--|-------------|--------------------------------------|-------------|--|--|--|
| (In Thousands, Except per Share Data)                    | Tax         | GAAP                                 | Differences |  |  |  |
| Interest income  | \$ 154,095  | \$ 226,081                           | \$ (71,986) |  |  |  |
| Interest expense   | (3,866)     | (111,431)                            | 107,565     |  |  |  |
| Net Interest Income                                      | 150,229     | 114,650                              | 35,579      |  |  |  |
| Provision for loan losses                                |             | (40,576)                             | 40,576      |  |  |  |
| Realized credit losses                                   | (169,424)   |                                      | (169,424)   |  |  |  |
| Market valuation adjustments, net                        |             | (83,437)                             | 83,437      |  |  |  |
| Operating expenses                                       | (36,400)    | (36,162)                             | (238)       |  |  |  |
| Realized gains, net                                      | 6,625       | 43,548                               | (36,923)    |  |  |  |
| (Provision for) benefit from income taxes                | (1)         | 656                                  | (657)       |  |  |  |
| Less: Net income attributable to noncontrolling interest |             | (226)                                | 226         |  |  |  |
| Net (Loss) Income  | \$ (48,971) | \$ (1,095)                           | \$ (47,876) |  |  |  |
| Estimated (loss) income per share                        | \$ (0.68)   | \$ (0.02)                            | \$ (0.66)   |  |  |  |

#### Potential Taxable Income Volatility

We expect quarter-to-quarter estimated taxable income volatility for a variety of reasons, including those described below.

Credit Losses on Securities and Loans at Redwood

To determine estimated taxable income we are generally not permitted to anticipate, or reserve for, credit losses on investments which are generally purchased at a discount. For tax purposes, we accrue the entire purchase discount on a security into taxable income over the expected life of the security. Estimated taxable income is reduced when actual credit losses occur. For GAAP purposes, we establish a credit reserve and only accrete a portion of the purchase discount, if any, into income and write-down securities that become impaired. Our income recognition is therefore faster for tax as compared to GAAP, especially in the early years of owning a security (when there are generally few credit losses). At September 30, 2010, the cumulative difference between the GAAP and tax amortized cost basis of our residential, commercial, and CDO subordinate securities (excluding our investments in the Fund and our securitization entities) was \$193 million.

As we have no credit reserves or allowances for tax, any future credit losses on securities or loans will have a more significant impact on tax earnings than on GAAP earnings and may create significant taxable income volatility to the extent the level of credit losses fluctuates during reporting periods. During the three and nine months ended September 30, 2010, we realized \$31 million and \$80 million, respectively, of credit losses on securities for tax that we had previously provisioned for under GAAP. We anticipate that credit losses will continue to be a significant factor for determining 2010 taxable income. Credit losses are based on our tax basis, which differs materially from our basis for GAAP purposes. We anticipate an additional \$201 million of credit losses for tax on securities, based on our projection of face losses and assuming a similar tax basis as we have recently experienced, although the quarterly timing of actual losses is difficult to accurately project. As of September 30, 2010, for GAAP we had a designated credit reserve of \$495 million on our securities and an allowance for loan losses of \$59 million for our consolidated residential and commercial loans.

#### Recognition of Gains and Losses on Sale

Since amortization and impairments on assets differ for GAAP and tax, the GAAP and tax basis on assets sold or called may differ, resulting in differences in gains and losses on sale or call. Thus, while the assets called in the third quarter of 2010 resulted in realized gains for GAAP purposes of \$2 million, for tax purposes these called securities generated gains of \$1 million. In addition, gains realized for tax may be offset by prior capital losses and, thus, not affect taxable income which is what occurred in the third quarter of 2010. As of September 30, 2010, the REIT had \$81 million in capital loss carry-forwards (\$1.03 per share) that can be used to offset future capital gains over the next five years. Since our intention is to generally invest in assets for the long-term, it is difficult to anticipate when sales may occur and, thus, when or whether we might exhaust these capital loss carry-forwards.

#### Prepayments on Securities

As part of our investment in Sequoia securitization entities, we have retained interest-only (IOs) securities at the time they are issued. Our current tax basis in these securities is \$26 million. The return on IOs is sensitive to prepayments, and, to the extent prepayments vary quarter over quarter, income from these IOs will vary. Typically, fast prepayments reduce yields and slow prepayments increase yields. We are not permitted to recognize a negative yield under tax accounting rules, so during periods of fast prepayments our periodic premium expense for tax purposes can be relatively low and the tax cost basis for these securities may not be significantly reduced. In periods prior to 2008, we did experience fast prepayments on these loans. More recently, prepayments have been slowing, and our tax basis is now below the fair values for these IOs in the aggregate. Most of our Sequoia securitizations are callable or will become callable over the next two years, although we do not currently anticipate calling any Sequoia securitizations in the forseeable future. If we do call a Sequoia securitization, the remaining tax basis in the IO is written off, creating an ordinary loss at the call date.

Prepayments also affect the quarterly recognition on other securities we own. We are required to use particular prepayment assumptions for the remaining lives of each security. As actual prepayment speeds vary, the yield we recognize for tax purposes in a quarter will be adjusted accordingly. Thus, to the extent prepayments differ from our long-term assumptions or vary from quarter to quarter, the yield recognized will also vary and this difference could be material for a specific security.

#### Compensation Expense

The total tax expense for equity award compensation is dependent upon varying factors such as the timing of payments of dividend equivalent rights, the exercise of stock options, the distribution of deferred stock units, and the cash deferrals to and withdrawals from our Executive Deferred Compensation Plan. For GAAP, the total expense associated with an equity award is determined at the award date and is recognized over the vesting period. For tax, the total expense is recognized at the date of distribution or exercise, not the award date. In addition, some compensation may not be deductible for tax if it exceeds certain levels and is not performance-based. Thus, the total amount of compensation expense, as well as the timing, could be significantly different for tax than for GAAP. In addition, since the decision to exercise options or distribute DSUs or cash out of the Executive Deferred Compensation Plan is an employee's, it can be difficult to project when the tax expense will occur. Should there be significant differences in quarterly activity in this regard, our taxable income could be volatile.

#### **Critical Accounting Policies**

See the "Critical Accounting Policies" section in "Management's Discussion and Analysis of Financial Condition and Results of Operations", as well as *Note* 3 to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2009, for a detailed discussion of the Company's critical accounting policies. Since the issuance of our Annual Report on Form 10-K for the year ended December 31, 2009, any changes to our critical accounting policies or the methodologies or assumptions we apply under them are noted in *Note* 3 to the consolidated financial statements presented in this Quarterly Report on Form 10-Q. We also describe in *Note* 3 certain recent accounting pronouncements that will amend the critical accounting policies we apply in future periods.

## **Market Risks**

We seek to manage the risks inherent in our business — including but not limited to credit risk, interest rate risk, prepayment risk, liquidity risk, and fair value risk — in a prudent manner designed to enhance our earnings and dividends and preserve our capital. In general, we seek to assume risks that can be quantified from historical experience, to actively manage such risks, and to maintain capital levels consistent with these risks.

#### Credit Risk

Integral to our core business is assuming the credit risk of real estate loans primarily through the ownership of residential and commercial real estate loans and securities. Some of our capital base is employed in owning credit enhancement securities that have below investment-grade credit ratings due to their concentrated credit risks with respect to underlying real estate loans and investment-grade securities. We believe that many of the loans underlying these securities are above-average in credit quality as compared to U.S. real estate loans in general (although there may nevertheless be significant credit losses related to these loans), but the balance and percentage of loans with special risk factors (higher risk commercial loans, interest-only and negative amortization residential loan types, and Alt-A and subprime residential loans) have increased and continues to increase. We may also own residential real estate loans that are not securitized.

Credit losses from the loans in securitized loan pools, in general, first reduce the principal value of and economic returns on the lower-rated securities in these pools. Credit losses on real estate loans can occur for many reasons, including: poor origination practices; fraud; faulty appraisals; documentation errors; poor underwriting; legal errors; poor servicing practices; weak economic conditions; decline in the value of homes, businesses, or commercial properties; special hazards; earthquakes and other natural events; over-leveraging of the borrower or on the property; reduction in market rents and occupancies and poor property management practices; changes in legal protections for lenders; reduction in personal incomes; job loss; and personal events such as divorce or health problems. In addition, if the U.S. economy or the housing market weakens further than we have anticipated, our credit losses could increase beyond levels that we have anticipated. Credit losses on real estate loans can vary for reasons not related to the general economy.

With respect to most of the loans securitized by securitization entities sponsored by us and for a portion of the loans underlying residential loan securities we have acquired from securitizations sponsored by others, the interest rate is adjustable. Accordingly, when short-term interest rates rise, required monthly payments from homeowners may rise under the terms of these loans, and this may increase borrowers' delinquencies and defaults.

We also own securities backed by negative amortization adjustable-rate loans made to residential borrowers, some of which are prime-quality loans while many are Alt-A quality loans (and a few are subprime loans). We invest in these riskier loan types with the expectation of significantly higher delinquencies and losses as compared to regular amortization loans, but believe these securities offer us the opportunity to generate attractive risk-adjusted returns as a result of attractive pricing and the manner in which these securitizations are structured. Nevertheless, there remains substantial uncertainty about the future performance of these assets.

The large majority of the commercial loans we credit-enhance are fixed-rate loans, the majority of which are interest-only loans. In general, these loans are not fully amortizing and therefore require balloon payments at maturity. Consequently, we could be exposed to credit losses at the maturity of these loans if the borrower is unable to repay or refinance the borrowing with another third-party lender.

We will experience credit losses on residential and commercial loans and securities, and to the extent the losses are consistent with the amount and timing of our assumptions, we expect to earn attractive returns on our investments. We manage our credit risks by understanding the extent of the risk we are taking and insuring the appropriate underwriting criteria are met, and we utilize systems and staff to continually monitor the ongoing credit performance of each loan and security. To the extent we find the credit risks on specific assets are changing adversely, we may be able to take actions (which may include selling the assets) to mitigate potential losses. However, we may not always be successful in foreseeing adverse changes in credit performance or in effectively mitigating future credit losses and the ability to sell an asset may be limited due to the structure of the asset or the absence of a liquid market for the asset.

In addition to residential and commercial subordinate securities, Redwood, the Fund, and Acacia own senior and other securities issued by securitization entities that are sponsored by others. A risk we face with respect to these securities is that we do not generally control or influence the underwriting, servicing, management, or loss mitigation with respect to these underlying loans.

The Acacia entities, the Fund, and Redwood also own securities backed by subprime and Alt-A residential loans that have substantially higher credit risk characteristics than prime-quality loans. Consequently, we can expect these lower-quality loans to have higher rates of delinquency and loss, and if such losses differ from our assumptions, Acacia, the Fund, and Redwood could suffer losses.

The Acacia entities also own certain senior securities and subordinate securities purchased from the Sequoia securitization entities we sponsor. If the pools of residential and commercial loans underlying these securities were to experience poor credit results, these securities could suffer decreases in fair value, or could experience principal losses. If any of these events occurs, it would likely reduce our returns from these investments.

## Interest Rate Risk

Interest rates and the shape of the yield curve can affect the cash flows and fair values of our assets, liabilities, and interest rate agreements and, consequently, affect our earnings and reported equity. Our general strategy with respect to interest rates is to maintain an asset/liability posture (including hedges) on a consolidated basis that assumes some interest rate risks but not to such a degree that the achievement of our long-term goals would likely be affected by changes in interest rates. Accordingly, we are willing to accept short-term volatility of earnings and changes in our reported equity in order to accomplish our goal of achieving attractive long-term returns.

To implement our interest rate risk strategy, we may use interest rate agreements in an effort to maintain a close match between pledged assets and debt, as well as between the interest rate characteristics of the assets in the securitization entities and the corresponding ABS issued. However, we generally do not attempt to completely hedge changes in interest rates, and at times, we may be subject to more interest rate risk than we generally desire in the long term. Changes in interest rates will have an impact on the values and cash flows of our assets and corresponding liabilities.

#### Prepayment Risk

We seek to maintain an asset/liability posture that benefits from investments in prepayment-sensitive assets while limiting the risk of adverse prepayment fluctuations to an amount that, in most circumstances, can be absorbed by our capital base while still allowing us to make regular dividend payments.

Prepayments affect GAAP earnings in the near-term primarily through the timing of the amortization of purchase premium and discount and through triggering market valuation adjustments. For example, amortization income from discount assets may not necessarily offset amortization expense from premium assets, and vice-versa. In addition, variations in current and projected prepayment rates for individual assets and changes in interest rates (as they affect projected coupons on ARMs and other assets and thus change effective yield calculations) may cause net premium amortization expense or net discount amortization income



to vary substantially from quarter to quarter. Moreover, the timing of premium amortization on assets may not always match the timing of the premium amortization on liabilities even when the underlying assets and liabilities are in the same securitization and pay down at the same rate.

Prepayment risks exist in the assets and associated liabilities consolidated on our balance sheets. In general, discount securities benefit from faster prepayment rates on the underlying real estate loans while premium securities (such as IOs) benefit from slower prepayments on the underlying loans. We are currently biased in favor of faster prepayment speeds with respect to the long-term economic effect of residential loan prepayments. We note that changes in residential loan prepayment rates could result in GAAP and tax earnings volatility.

With respect to securities backed by residential mortgage loans (and in particular, IOs), changes in prepayment forecasts by market participants could affect the market values of those securities sold by securitization entities, and thus could affect the economics associated with securitizing assets.

Our credit results and risks can also be affected by prepayments. For example, credit risks for the securities we own are reduced each time a loan prepays. All other factors being equal, faster prepayment rates reduce our credit risks on our existing portfolio.

We caution that prepayment rates are difficult to predict or anticipate, and variations in prepayment rates can materially affect our earnings and dividend distribution requirements. ARM prepayment rates, for example, are driven by many factors, one of which is the steepness of the yield curve. As the yield curve flattens (short-term interest rates rise relative to longer-term interest rates), ARM prepayments typically increase. However, for borrowers who have impaired credit or who otherwise do not meet loan underwriting criteria, the ability to refinance (i.e., prepay) a loan even when interest rates decline may be limited.

### Fair Value and Liquidity Risks

The securities that we acquire are generally funded with equity with no associated recourse debt that might affect our liquidity position. The assets and liabilities at Acacia are accounted for under the fair value option, with all changes in market values being recorded through our income statement. Though this potentially creates earnings volatility, the securities and ABS issued by Acacia entities have no recourse to us that would otherwise affect our liquidity position.

Most of the real estate loans that we consolidate are accounted for using the "held-for-investment" GAAP classification and are reported at their amortized cost. Most of these loans have been sold to Sequoia entities and, thus, changes in the fair value of the loans do not have an impact on our liquidity. However, changes in fair values during the accumulation period (while these loans are funded with short-term debt before they are sold to a Sequoia entity) may have a short-term effect on our liquidity. We may also own some real estate loans accounted for as held-for-sale and adverse changes in their value would be recognized through our income statement and may have an impact on our ability to obtain financing for them.

Our consolidated obligations consist primarily of ABS issued. Changes in fair value of ABS issued have no impact on our liquidity. ABS issued by Sequoia are reported at amortized cost as are the residential loans collateralizing these ABS. We report at fair value the ABS issued by Acacia and also report the underlying securities collateralizing the ABS issued at fair value. In either case, the resulting net equity (assets less liabilities) may not necessarily be reflective of the fair value of our interests in these securitization entities. However, since the ABS issued can only look to the cash flows generated by the assets within that securitization for payments of interest and repayments of the face value of the ABS, the changes in fair value do not have an effect on Redwood's liquidity. Only to the extent that changes in fair values affect the timing of the cash flows we might receive on our investments in the Acacia entities is there an effect to Redwood from changes in fair values of these securities.

We may fund some assets with a combination of short-term debt and equity (generally prior to securitization) that is recourse to Redwood. This generally increases our fair value and liquidity risks. We manage these risks by maintaining what we believe to be conservative capital levels under our internal risk-adjusted capital and risk management policies and by ensuring we have a variety of financing facilities available to fund each of our assets. We also manage risk by hedging the loans held for securitization to minimize the fluctuations in value prior to securitization.



## Inflation Risk

Virtually all of our consolidated assets and liabilities are financial in nature. As a result, changes in interest rates and other factors drive our performance far more than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. Inflation or deflation in home prices can affect our credit risk.

Our financial statements are prepared in accordance with GAAP. Our activities and balance sheets are measured with reference to historical cost or fair value without considering inflation.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information concerning market risk is incorporated herein by reference to Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2009, as supplemented by the information under "Management's Discussion and Analysis of Financial Condition and Results of Operations — Market Risks" within Item 2 above and under the same heading in Part 1, Item 2 of our Quarterly Reports on Form 10-Q for the quarters ending March 31, 2010 and June 30, 2010. Other than the developments described thereunder, including changes in the fair values of our assets, there have been no other material changes in our quantitative or qualitative exposure to market risk since December 31, 2009.

#### **Item 4. Controls and Procedures**

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed on our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act) is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that the information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level.

There have been no changes in our internal control over financial reporting during the third quarter of 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II

#### **Item 1. Legal Proceedings**

As described in Part I, Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2009 and in our subsequent Quarterly Reports on Form 10-Q, on December 23, 2009, the Federal Home Loan Bank of Seattle (the "FHLB-Seattle") filed a claim in Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against us, our subsidiary, Sequoia Residential Funding, Inc. ("SRF"), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the "FHLB-Seattle Defendants"). The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and seeks to rescind the purchase of a mortgage pass-through certificate (or, residential mortgage backed securities, "RMBS") issued through our Sequoia RMBS platform as part of the Sequoia Mortgage Trust 2005-4 securitization transaction and purchased by the FHLB-Seattle. The FHLB-Seattle seeks to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received), as well as attorneys' fees and costs. On January 22, 2010, the case was removed to the United States District Court for the Western District of Washington (case number 2:10-cv-00132-RSM). The FHLB-Seattle moved to remand the case to state court on March 11, 2010. On June 10, 2010, the FHLB-Seattle filed an amended complaint in the District Court. On September 1, 2010, the District Court remanded the case to Washington state court. Subsequently, on October 18, 2010, the FHLB-Seattle Defendants filed motions to dismiss the FHLB-Seattle's complaint, which motions are pending. The FHLB-Seattle alleges that the FHLB-Seattle Defendants' offering materials for this RMBS contained materially untrue statements and omitted material facts about this RMBS and the credit quality of the mortgage loans that backed it. Among other things, the FHLB-Seattle alleges that the FHLB-Seattle Defendants made untrue statements or omissions regarding the (1) loan-to-value ratios of these mortgage loans and the appraisals of the properties that secured these mortgage loans, (2) occupancy status of those properties, (3) underwriting standards of the originators of these mortgage loans, and (4) ratings assigned to this RMBS. The Sequoia RMBS that is the subject of the FHLB-Seattle's claim was issued with an original principal amount of approximately \$133 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$31 million. We believe that this claim is without merit and we intend to defend the action vigorously.

On August 18, 2010, our subsidiary, SRF, received service of process with respect to a claim filed on July 15, 2010 in Superior Court for the State of California in San Francisco (case number CGC-10-501610) by The Charles Schwab Corporation ("Schwab"). In the claim, Schwab is suing SRF and 26 other named defendants (collectively, the "Schwab Defendants") in relation to RMBS sold or issued by the Schwab Defendants. With respect to SRF, Schwab alleges a claim of negligent misrepresentation under California state law and seeks unspecified damages and attorneys' fees and costs with respect to a RMBS issued through the Sequoia RMBS platform as part of the Sequoia Mortgage Trust 2005-4 securitization transaction (which is the same securitization transaction at issue in the litigation initiated by the FHLB-Seattle described in the preceding paragraph). Among other things, Schwab alleges that the offering materials for this Sequoia RMBS contained materially untrue statements or omissions regarding this RMBS and the loans securitized in this securitization transaction, including untrue statements or omissions regarding the (1) loan-to-value ratios of these mortgage loans and the appraisals of the properties that secured these mortgage loans, (2) occupancy status of those properties, (3) underwriting standards of the originators of these mortgage loans, and (4) ratings assigned to this RMBS. On September 8, 2010, the matter was removed to the United States District Court for the Northern District of California, Case No. C 10-04030SI. On October 1, 2010, Schwab filed a motion to remand the matter to state court, which motion is pending. The Sequoia RMBS that is the subject of Schwab's claim was issued with an original principal amount of approximately \$14.8 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$3 million. We believe that this claim is without merit and we intend to defend the action vigorously.

As described in Part II, Item 1 of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2010, on July 12, 2010, we received two notices of "Election to Void Sale of Securities" pursuant to Illinois Securities Law (815 ILCS Section 5/13(A)) from the Federal Home Loan Bank of Chicago ("FHLB-Chicago"). In the notices, the FHLB-Chicago sought to void its purchase of two RMBS that were issued in 2006 by a securitization trust with respect to which SRF was the depositor. Subsequently, on

October 15, 2010, the FHLB-Chicago filed a claim in the Circuit Court of Cook County, Illinois (case number 10CH450B3) against SRF and more than 45 other named defendants (collectively, the "FHLB-Chicago Defendants") in relation to RMBS sold or issued by the FHLB-Chicago Defendants or by entities controlled by the FHLB-Chicago Defendants. With respect to SRF, the FHLB-Chicago alleges that the offering materials for two RMBS issued through the Sequoia RMBS platform as part of the Sequoia Mortgage Trust 2006-1 securitization transaction contained untrue and misleading statements and material representations in violation of Illinois Securities Law (815 ILCS Sections 5/12(F)-(H)), and alleges claims of negligent misrepresentations under Illinois common law. On some of the claims, the FHLB-Chicago seeks to rescind the purchase of these RMBS and to collect interest on the original purchase price at the statutory interest rate of 10% per annum from the date of original purchase (net of interest received). On one claim, the FHLB-Chicago seeks unspecified damages. The FHLB-Chicago also seeks attorneys' fees and costs. Among other things, the FHLB-Chicago alleges that the offering materials for this RMBS contained materially untrue statements or omissions regarding this RMBS and the loans securitized in this securitization transaction, including untrue statements or omissions regarding the (1) loan-to-value ratios of these mortgage loans and the appraisals of the properties that secured these mortgage loans, (2) occupancy status of those properties, (3) underwriting standards of the originators of these mortgage loans, (4) ratings assigned to this RMBS, and (5) due diligence performed on these mortgage loans. The first of these two Sequoia RMBS was issued with an original principal amount of approximately \$105 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$53 million. The second of these two Sequoia RMBS was issued with an original principal amount of approximately \$379 million and, as of September 30, 2010, had a remaining outstanding principal balance of approximately \$184 million. We believe that these claims are without merit, and we intend to defend the action vigorously.

Other than as disclosed in (i) the preceding paragraphs of this Item 1, (ii)*Note 14* — Commitments and Contingencies, within the Notes to Consolidated Financial Statements set forth within Part I, Item 1 of this Quarterly Report on Form 10-Q, (iii) Part II, Item 1 of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 and *Note 14* — Commitments and Contingencies, within the Notes to Consolidated Financial Statements set forth in Part I, Item 1 therein, (iv) *Note 15* — Commitments and Contingencies, which is included within the Notes to Consolidated Financial Statements set forth in Part I, Item 1 therein, (iv) *Note 15* — Commitments and Contingencies, which is included within the Notes to Consolidated Financial Statements set forth within Part I, Item 1 of our Quarterly Report on Form 10-Q for the quarter ended March 31, 2010, and (v) Part I, Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2009 and *Note 15* — Commitments and Contingencies, within the Notes to Consolidated Financial Statements, within the Notes to Consolidated Financial Statements and Contingencies, within the Notes to Consolidated Financial Statements and contingencies, within the Notes to Consolidated Financial Statements and Contingencies, within the Notes to Consolidated Financial Statements and contingencies, within the Notes to Consolidated Financial Statements and Contingencies, within the Notes to Consolidated Financial Statements set forth in Part I, Item 1 therein, there are no material pending legal proceedings, or material changes with respect to pending legal proceedings, in each case, to which we or any of our subsidiaries is a party or of which our property is the subject.

## Item 1A. Risk Factors

Our risk factors are discussed under Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2009 and Part II, Item 1A of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2010.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the nine months ended September 30, 2010, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended. We announced a stock repurchase plan on November 5, 2007 for the repurchase of up to a total of 5,000,000 shares. This plan replaced all previous share repurchase plans and has no expiration date. As of September 30, 2010, 4,658,071 shares remained available for repurchase under our stock repurchase plan.

The following table contains information on the shares of our common stock that we purchased during the nine months ended September 30, 2010.

|                                       | Total<br>Number of<br>Shares<br>Purchased | Р  | verage<br>rice per<br>are Paid | Total Number of<br>Shares Purchased<br>as<br>Part of Publicly<br>Announced Plans<br>or Programs | Maximum Number<br>of<br>Shares that May<br>Yet be Purchased<br>Under the Plans<br>or Programs |
|---------------------------------------|---|----|--------------------------------|---|---|
| January 1, 2010 – January 31, 2010    | 4,923 <sup>(1)</sup>                      | \$ | 14.46                          | _   | 4,658,071   |
| February 1, 2010 – June 30, 2010      | _   |    | —                              | _   | 4,658,071   |
| July 1, 2010 – July 31, 2010          | $123^{(1)}$                               | \$ | 14.64                          | _   | 4,658,071   |
| February 1, 2010 – September 30, 2010 |   |    |                                |   | 4,658,071   |
|                                       | 5,046                                     | \$ | 14.47                          |   | 4,658,071   |

(1) The 4,923 and 123 shares repurchased during January and July 2010 represent shares reacquired to satisfy tax withholding requirements on the vesting of restricted shares.

## Item 3. Defaults Upon Senior Securities

None.

Item 4. (Removed and Reserved)

## Item 5. Other Information

None.



text.

| Item 6. | Exhibits   |
|---------|--|
| Exhibit | Exhibit  |
| Number  |  |
| 3.1     | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by       |
|         | reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)     |
| 3.1.1   | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the  |
|         | Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)                    |
| 3.1.2   | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the  |
|         | Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)                    |
| 3.1.3   | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the   |
|         | Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)                    |
| 3.1.4   | Certificate of Amendment of the Registrant, effective September 30, 1998 (incorporated by reference to |
|         | the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)                |
| 3.1.5   | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the    |
|         | Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)                    |
| 3.1.6   | Articles Supplementary of the Registrant, effective June 12, 2008 (incorporated by reference to the    |
|         | Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)                    |
| 3.1.7   | Articles of Amendment effective May 19, 2009 (incorporated by reference to the Registrant's Current    |
|         | Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)  |
| 3.2     | Amended and Restated Bylaws, as adopted on March 5, 2008 (incorporated by reference to Registrant's    |
|         | Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)                                      |
| 31.1    | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2    | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1    | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2    | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101     | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's         |
|         | Quarterly Report on Form 10-Q for the period ended September 30, 2010, is furnished in XBRL-formatted  |
|         | interactive data files: (i) Consolidated Statements of Income for the three and nine months ended      |
|         | September 30, 2010 and 2009; (ii) Consolidated Balance Sheets at September 30, 2010 and December 31,   |
|         | 2009; (iii) Consolidated Statements of Changes in Equity and Comprehensive Income for the three and    |
|         | nine months ended September 30, 2010 and 2009; (iv) Consolidated Statements of Cash Flows for the nine |
|         | months ended September 30, 2010 and 2009; and (v) Notes to Financial Statements, tagged as blocks of   |
|         | toxt   |

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

|                        | REDWOOD TRUST, INC.                   |
|------------------------|---------------------------------------|
| Date: November 3, 2010 | By: /s/ Martin S. Hughes              |
|                        | Martin S. Hughes                      |
|                        | President and Chief Executive Officer |
|                        | (Principal Executive Officer)         |
| Date: November 3, 2010 | By: /s/ Diane L. Merdian              |
|                        | Diane L. Merdian                      |
|                        | Chief Financial Officer               |
|                        | (Principal Financial Officer)         |
| Date: November 3, 2010 | By: <u>/s/ Christopher J. Abate</u>   |
|                        | Christopher J. Abate                  |
|                        | Controller                            |
|                        | (Principal Accounting Officer)        |
|                        |                                       |
|                        |                                       |

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|                   | months ended September 30, 2010 and 2009; and (v) Notes to Financial Statements, tagged as blocks of   |
|                   | text.  |
|                   |  |

## CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Martin S. Hughes, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2010

/s/ Martin S. Hughes Martin S. Hughes President and Chief Executive Officer

## CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Diane L. Merdian, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 3, 2010

/s/ Diane L. Merdian Diane L. Merdian Chief Financial Officer

## CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended September 30, 2010 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 3, 2010

/s/ Martin S. Hughes Martin S. Hughes President and Chief Executive Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.

## CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended September 30, 2010 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 3, 2010

/s/ Diane L. Merdian Diane L. Merdian Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.