# UNITED STATES OF AMERICA SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	FOR	M 10-Q	
$\boxtimes$	OF THE SECURITI	URSUANT TO SECTION 13 OR 15 ES EXCHANGE ACT OF 1934 Period Ended: June 30, 2013	$i(\mathbf{d})$
		OR	
		URSUANT TO SECTION 13 OR 15 ES EXCHANGE ACT OF 1934	(d)
	For the Transition Period fr Commission Fil	romto e Number 1-13759	
		TRUST, INC.  at as Specified in Its Charter)	
	Maryland	68-03	329422
	ate or Other Jurisdiction of orporation or Organization)		Employer ation No.)
M	telvedere Place, Suite 300 (ill Valley, California of Principal Executive Offices)		9 <b>41</b> Code)
	(Registrant's Telephone N Not A	389-7373 umber, Including Area Code) pplicable er Fiscal Year, if Changed Since Last Report)	
			ities Exchange Act of 1934 during the preceding 12 requirements for the past 90 days. Yes ⊠ No □
			/ Interactive Data File required to be submitted and nt was required to submit and post such files). Yes
Indicate by check mark whether the registra accelerated filer," "accelerated filer" and "s Large accelerated filer ⊠			naller reporting company. See definitions of "large Smaller reporting company $\square$
Indicate by check mark whether the	registrant is a shell company (as defined in	Rule 12b-2 of the Exchange Act). Yes	□ No ⊠
Indicate the number of shares outstar	nding of each of the issuer's classes of com	mon stock, as of the latest practicable	date.
Common Stock, \$0.01 par value per	share	82,325,219 shares outstanding	as of August 5, 2013

# REDWOOD TRUST, INC. 2013 FORM 10-Q REPORT TABLE OF CONTENTS

		Page
PART I		
Item 1.	Financial Statements	1
	Consolidated Balance Sheets at June 30, 2013 (Unaudited) and December 31, 2012	1
	Consolidated Statements of Income for the Three and Six Months Ended June 30, 2013 and 2012 (Unaudited) Statements of Consolidated Comprehensive Income for the Three and Six Months Ended June 30, 2013 and 2012 (Unaudited) Consolidated Statements of Changes in Equity for the Six Months Ended June 30, 2013 and 2012 (Unaudited) Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2013 and 2012 (Unaudited)	2 3 4 5
	Notes to Consolidated Financial Statements	6
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	59
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	111
Item 4.	Controls and Procedures	111
PART II		
Item 1.	<u>Legal Proceedings</u>	112
Item 1A.	Risk Factors	113
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	114
Item 3.	Defaults Upon Senior Securities	114
Item 4.	Mine Safety Disclosures (Not Applicable)	114
Item 5.	Other Information	114
Item 6.	<u>Exhibits</u>	115
<u>Signatures</u>		116

i

# PART I. FINANCIAL INFORMATION

# **Item 1. Financial Statements**

# REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(In Thousands, Except Share Data)

(Unaudited)	Jı	ine 30, 2013	Dece	December 31, 2012		
ASSETS						
Residential loans, held-for-sale (includes \$1,220,490 and \$556,283 at fair value)	\$	1,221,098	\$	562,658		
Residential loans, held-for-investment		1,998,178		2,272,812		
Commercial loans, held-for-sale (includes \$149,470 and \$0 at fair value)		149,470		8,500		
Commercial loans, held-for-investment		345,353		304,510		
Real estate securities, at fair value		1,314,305		1,108,753		
Mortgage servicing rights		43,098		5,315		
Cash and cash equivalents		207,694		81,080		
Total earning assets		5,279,196		4,343,628		
Restricted cash	<u> </u>	405		383		
Accrued interest receivable		16,111		12,442		
Derivative assets		43,341		2,972		
Deferred securities issuance costs		15,976		9,293		
Other assets		80,383		75,380		
Total Assets (1)	\$	5,435,412	\$	4,444,098		
LIABILITIES AND EQUITY			<u></u>			
Liabilities						
Short-term debt	\$	1,445,961	\$	551,918		
Accrued interest payable		8,682		4,592		
Derivative liabilities		29,571		51,081		
Accrued expenses and other liabilities		83,998		26,902		
Asset-backed securities issued		2,214,296		2,529,941		
Long-term debt		443,591		139,500		
Total liabilities (1)		4,226,099		3,303,934		
Equity						
Common stock, par value \$0.01 per share, 180,000,000 and 165,000,000 shares authorized; 82,331,736 and		922		017		
81,716,416 issued and outstanding		823		817		
Additional paid-in capital		1,754,658		1,744,554		
Accumulated other comprehensive income		118,283		138,332		
Cumulative earnings Cumulative distributions to stockholders		759,235		633,052		
		(1,423,686)		(1,376,591)		
Total equity		1,209,313		1,140,164		
Total Liabilities and Equity	\$	5,435,412	\$	4,444,098		

<sup>(1)</sup> Our consolidated balance sheets include assets of consolidated variable interest entities ("VIEs") that can only be used to settle obligations of these VIEs and liabilities of consolidated VIEs for which creditors do not have recourse to the primary beneficiary (Redwood Trust, Inc.). At June 30, 2013 and December 31, 2012, assets of consolidated VIEs totaled \$2,573,802 and \$2,901,214, respectively, and liabilities of consolidated VIEs totaled \$2,216,586 and \$2,532,916, respectively. See Note 4 for further discussion.

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

# REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(In Thousands, Except Share Data)	 <b>Three Months</b>	Ended	l June 30,	 Six Months Ended June 30,			
(Unaudited)	2013		2012	2013		2012	
Interest Income							
Residential loans	\$ 18,845	\$	21,243	\$ 36,469	\$	44,622	
Commercial loans	9,623		5,534	19,794		10,881	
Real estate securities	29,114		32,732	54,831		62,726	
Cash and cash equivalents	 137		14	149		35	
Total interest income	57,719		59,523	111,243		118,264	
Interest Expense							
Short-term debt	(4,686)		(2,299)	(8,494)		(4,126)	
Asset-backed securities issued	(10,297)		(24,203)	(21,309)		(50,655)	
Long-term debt	 (6,480)		(2,379)	 (10,014)		(4,755)	
Total interest expense	 (21,463)		(28,881)	 (39,817)		(59,536)	
Net Interest Income	36,256		30,642	71,426		58,728	
Reversal of provision for loan losses	3,272		1,340	1,233		1,065	
Other market valuation adjustments	(4,616)		217	(4,895)		(708)	
Other-than-temporary impairments (1)	 (1,642)		(303)	(1,666)		(635)	
Other market valuation adjustments, net	(6,258)		(86)	(6,561)		(1,343)	
Net Interest Income After Provision and Other Market Valuation Adjustments	33,270		31,896	66,098		58,450	
Mortgage banking activities, net	58,531		(3,607)	104,552		1,324	
Operating expenses	(23,644)		(15,165)	(43,241)		(29,799)	
Realized gains, net	556		6,995	12,823		20,615	
Net income before provision for income taxes	68,713		20,119	140,232		50,590	
Provision for income taxes	 (3,140)		(592)	 (14,049)		(600)	
Net Income Attributable to Redwood Trust, Inc.	\$ 65,573	\$	19,527	\$ 126,183	\$	49,990	
Basic earnings per common share	\$ 0.78	\$	0.24	\$ 1.50	\$	0.62	
Diluted earnings per common share	\$ 0.71	\$	0.24	\$ 1.40	\$	0.61	
Regular dividends declared per common share	\$ 0.28	\$	0.25	\$ 0.56	\$	0.50	
Basic weighted average shares outstanding	82,123,823		78,815,313	81,729,014		78,606,336	
Diluted weighted average shares outstanding	96,171,713		78,815,313	91,647,400		79,965,406	

<sup>(1)</sup> For the three months ended June 30, 2013, other-than-temporary impairments were \$1,642, none of which were recognized in Accumulated Other Comprehensive Income. For the three months ended June 30, 2012, other-than-temporary impairments were \$411, of which \$108 were recognized in Accumulated Other Comprehensive Income.

 ${\it The\ accompanying\ notes\ are\ an\ integral\ part\ of\ these\ consolidated\ financial\ statements}.$ 

For the six months ended June 30, 2013, other-than-temporary impairments were \$1,666, none of which were recognized in Accumulated Other Comprehensive Income. For the six months ended June 30, 2012, other-than-temporary impairments were \$892, of which \$257 were recognized in Accumulated Other Comprehensive Income.

# REDWOOD TRUST, INC. AND SUBSIDIARIES STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME

(In Thousands)	Three Month	s Ended June 30,	Six Months Ended June 30,			
(Unaudited)	2013	2012	2013	2012		
Net Income	\$ 65,573	\$ 19,527	\$ 126,183	\$ 49,990		
Other comprehensive (loss) income:						
Net unrealized (loss) gain on available-for-sale securities	(38,012)	1,374	(28,982)	42,075		
Reclassification of unrealized (gain) loss to net income	(242)	337	(12,249)	414		
Net unrealized gain (loss) on interest rate agreements	13,585	(16,453)	21,025	(3,260)		
Reclassification of unrealized loss on interest rate agreements to net income	69	1,098	157	2,134		
Total other comprehensive (loss) income	(24,600)	(13,644)	(20,049)	41,363		
Comprehensive Income Attributable to Redwood Trust, Inc.	\$ 40,973	\$ 5,883	\$ 106,134	\$ 91,353		

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

# REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

# For the Six Months Ended June 30, 2013

	Accumulated											
	Common	Common Stock			Other				Cumulat	ive		
(In Thousands, Except Share Data)			P	aid-In	Con	prehensive	Cui	mulative	Distributi	ons		
(Unaudited)	Shares	Amount	C	apital		Income	Ea	arnings	to Stockho	lders		Total
December 31, 2012	81,716,416	\$ 817	\$ 1,	,744,554	\$	138,332	\$ (	633,052	\$ (1,376,5	591)	\$	1,140,164
Net income	-	-		-		-		126,183		-		126,183
Other comprehensive (loss) income	-	-		-		(20,049)		-		-		(20,049)
Issuance of common stock:												
Dividend reinvestment & stock purchase plans	321,120	3		6,043		-		-		-		6,046
Employee stock purchase and incentive plans	294,200	3		(5,454)		-		-		-		(5,451)
Non-cash equity award compensation	-	-		9,515		-		-		-		9,515
Common dividends declared				-		-		-	(47,0	095)		(47,095)
June 30, 2013	82,331,736	\$ 823	\$ 1,	,754,658	\$	118,283	\$ '	759,235	\$ (1,423,6	686)	\$	1,209,313

# For the Six Months Ended June 30, 2012

	Accumulated											
	Common Stock			Additional	Other				Cum	ulative		
(In Thousands, Except Share Data)				Paid-In	Com	prehensive	Cui	mulative	Distri	butions		
(Unaudited)	Shares	Amount		Capital	Inco	me (Loss)	Ea	arnings	to Stoc	kholders		Total
December 31, 2011	78,555,908	\$ 786	\$	1,697,979	\$	(13,151)	\$ :	501,283	\$ (1,2	94,313)	\$	892,584
Net income	-	-		-		-		49,990		-		49,990
Other comprehensive income	-	-		-		41,363		-		-		41,363
Issuance of common stock:												
Dividend reinvestment & stock purchase plans	384,005	4		4,429		-		-		-		4,433
Employee stock purchase and incentive plans	322,915	3		(1,914)		-		-		-		(1,911)
Non-cash equity award compensation	-	-		5,217		-		-		-		5,217
Common dividends declared						-		-	(	40,498)		(40,498)
June 30, 2012	79,262,828	\$ 793	\$	1,705,711	\$	28,212	\$	551,273	\$ (1,	334,811)	\$	951,178

The accompanying notes are an integral part of these consolidated financial statements.

# REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Thousands)	Six Months Ended June 30,							
(Unaudited)	2013		2012					
Cash Flows From Operating Activities:								
Net income attributable to Redwood Trust, Inc.	\$ 126,183	\$	49,990					
Adjustments to reconcile net income to net cash used in operating activities:								
Amortization of premiums, discounts, and securities issuance costs, net	(11,780)		(12,953)					
Depreciation and amortization of non-financial assets	224		1,612					
Purchases of loans	(5,457,558)		(998,906)					
Proceeds from sales of loans	4,635,630		754,175					
Principal payments on loans	5,169		4,102					
Net settlements of derivatives	9,784		(17,160)					
Reversal of provision for loan losses	(1,233)		(1,065)					
Non-cash equity award compensation	9,515		5,217					
Market valuation adjustments, net	(84,560)		12,959					
Realized gains, net	(23,854)		(33,452)					
Net change in:								
Accrued interest receivable, deferred tax assets, and other assets	(10,871)		(701)					
Accrued interest payable and accrued expenses and other liabilities	61,186		16,606					
Net cash used in operating activities	(742,165)		(219,576)					
Cash Flows From Investing Activities:								
Purchases of loans held-for-investment	(54,539)		(95,508)					
Proceeds from sales of loans(1)	440		386,143					
Principal payments on loans	284,076		287,996					
Purchases of real estate securities	(298,946)		(409,788)					
Proceeds from sales of real estate securities								
Principal property on and artists accepting	31,195		101,662					
Principal payments on real estate securities  Proceeds from deconsolidation	81,250		95,536 6,386					
Net increase in restricted cash	(22)		(3,566)					
Net cash provided by investing activities	43,454		368,861					
Cash Flows From Financing Activities:								
Proceeds from borrowings on short-term debt	3,989,557		707,051					
Repayments on short-term debt	(3,095,514)		(679,688)					
Proceeds from issuance of asset-backed securities	-		96					
Repayments on asset-backed securities issued	(313,848)		(322,000)					
Deferred securities issuance costs	(9,184)		-					
Proceeds from issuance of long-term debt	304,100		-					
Repayments on long-term debt	(9)		- (4.5.4.0.5)					
Net settlements of derivatives	(5)		(12,195)					
Net proceeds from issuance of common stock	3,064		292					
Taxes paid on equity award distributions	(5,741)		- (40, 400)					
Dividends paid	(47,095)		(40,498)					
Net cash provided by (used in) financing activities	825,325		(346,942)					
Net increase (decrease) in cash and cash equivalents	126,614		(197,657)					
Cash and cash equivalents at beginning of period	81,080		267,176					
Cash and cash equivalents at end of period	\$ 207,694	\$	69,519					
Supplemental Disclosures:		- ==	, in the second					
Cash paid for interest	\$ 37,581	\$	59,152					
Cash paid for taxes	1.097	4	155					
Transfers from residential loans to real estate owned	2,687		3,406					

<sup>(1)</sup> For the six months ended June 30, 2012, the proceeds from sales of loans included in investing activities related to loans that were reclassified from loans held-for-investment to loans held-for-sale during the fourth quarter of 2011.

 ${\it The\ accompanying\ notes\ are\ an\ integral\ part\ of\ these\ consolidated\ financial\ statements}.$ 

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 1. Redwood Trust

Redwood Trust, Inc., together with its subsidiaries ("Redwood," "we," or "us"), is an internally-managed operating company focused on engaging in residential and commercial mortgage banking activities and investing in mortgage- and other real estate-related assets. We seek to generate fee and gain on sale income through our mortgage banking activities and to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time.

Our investment portfolio includes investments in residential mortgage-backed securities issued in Sequoia securitization transactions, as well as residential securities issued by third parties. We may also invest in other assets, securities, and instruments that are related to residential real estate, such as, mortgage servicing rights ("MSRs"). Our investment portfolio also includes investments in commercial loans that are originated through our commercial mortgage banking activities and may also include investments in commercial mortgage backed securities ("CMBS") or other forms of commercial real estate financing originated by others. We assume a range of risks in our investments and the level of risk is influenced by, among other factors, the manner in which we finance our purchases of, and derive income from, our investments.

Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

# Note 2. Basis of Presentation

The consolidated financial statements presented herein are at June 30, 2013 and December 31, 2012, and for the three and six months ended June 30, 2013 and 2012. These consolidated financial statements have been prepared in conformity with generally accepted accounting principles ("GAAP") in the United States of America — as prescribed by the Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC") — and using the Securities and Exchange Commission's ("SEC") instructions to Form 10-Q.

Beginning in the second quarter of 2013, we are presenting market valuation changes for our retained Sequoia interest-only ("IO") securities in mortgage banking activities and have conformed the presentation of prior periods for consistency of comparison. This change better aligns our reported results with the economics underlying our residential mortgage banking activities as we utilize our retained Sequoia IO securities as an economic hedge to manage interest rate risk on our inventory of residential mortgage loans held for future sale and those indentified for purchase. Certain other prior year amounts have been reclassified in the consolidated financial statements and the related footnotes to conform to the 2013 presentation.

#### Organization

For tax purposes, Redwood Trust, Inc. is structured as a real estate investment trust ("REIT"). Our consolidated financial statements include the accounts of Redwood, its direct and indirect wholly-owned subsidiaries, and other entities in which we have a controlling financial interest. All significant intercompany balances and transactions have been eliminated. Our consolidated subsidiaries include both qualifying REIT subsidiaries and taxable subsidiaries. References to the REIT include Redwood and its qualifying REIT subsidiaries, excluding taxable subsidiaries.

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. References to Sequoia with respect to any time or period generally refer collectively to all the then consolidated Sequoia securitization entities for the periods presented. We have also engaged in securitization transactions in order to obtain financing for certain of our securities and commercial loans. We previously engaged in other securitization transactions through the Acacia program, which was used for the securitization of mortgage-backed securities and other types of financial assets. References to Acacia generally refer collectively to the consolidated Acacia securitization entities for the periods presented.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 2. Basis of Presentation — (continued)

# Financial Information About Industry Segments

FASB ASC 280, Segment Reporting, establishes standards for reporting financial and descriptive information about an enterprise's reportable segments. We currently evaluate all of our residential and commercial real estate-related investments and management activities as one reportable industry segment, and, accordingly, we do not report distinct segment information.

# **Principles of Consolidation**

We apply FASB guidance to determine whether we must consolidate transferred financial assets and variable interest entities ("VIEs") for financial reporting purposes. We currently consolidate the assets and liabilities of the Sequoia securitization entities where we maintain an ongoing involvement, as well as an entity formed in connection with a resecuritization transaction we engaged in during 2011 ("Residential Resecuritization"), and an entity formed in connection with a commercial securitization we engaged in during the fourth quarter of 2012 ("Commercial Securitization"). Prior to December 31, 2012, we consolidated the assets and liabilities of certain Acacia securitization entities. Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

For financial reporting purposes, the underlying loans and securities owned at the consolidated Sequoia entities, the Residential Resecuritization entity, and the Commercial Securitization entity are shown under residential and commercial loans and real estate securities on our consolidated balance sheets. The asset-backed securities ("ABS") issued to third parties by these entities are shown under ABS issued. In our consolidated statements of income, we record interest income on the loans and securities owned at these entities and interest expense on the ABS issued by these entities.

See Note 4 for further discussion on principles of consolidation.

#### Note 3. Summary of Significant Accounting Policies

#### Use of Estimates

The preparation of financial statements requires us to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amount and timing of credit losses, prepayment rates, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the consolidated financial statements and the reported amounts of certain revenues and expenses during the reported period. It is likely that changes in these estimates (e.g., valuation changes due to supply and demand, credit performance, prepayments, interest rates, or other reasons) will occur in the near term. Our estimates are inherently subjective in nature and actual results could differ from our estimates and the differences could be material.

# Fair Value Measurements

Our financial statements include assets and liabilities that are measured at their estimated fair values in accordance with GAAP. A fair value measurement represents the price at which an orderly transaction would occur between willing market participants at the measurement date. We develop fair values for financial assets or liabilities based on available inputs and pricing that is observed in the marketplace. Examples of market information that we attempt to obtain include the following:

- · Quoted prices for the same or similar securities;
- · Relevant reports issued by analysts and rating agencies;
- · The current level of interest rates and any directional movements in relevant indices, such as credit risk indices;
- · Information about the performance of the underlying mortgage loans, such as delinquency and foreclosure rates, loss experience, and prepayment rates;
- Indicative prices or yields from broker/dealers; and,

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

· Other relevant observable inputs, including nonperformance risk and liquidity premiums.

After considering all available indications of the appropriate rate of return that market participants would require, we consider the reasonableness of the range indicated by the results to determine an estimate that is most representative of fair value.

The markets for many of the loans and securities that we invest in and issue are generally illiquid. Establishing fair values for illiquid assets and liabilities is inherently subjective and is often dependent upon our estimates and modeling assumptions. If we determine that either the volume and/or level of trading activity for an asset or liability has significantly decreased from normal market conditions, or price quotations or observable inputs are not associated with orderly transactions, the market inputs that we obtain might not be relevant. For example, broker or pricing service quotes might not be relevant if an active market does not exist for the financial asset or liability. The nature of the quote (for example, whether the quote is an indicative price or a binding offer) is also evaluated.

In circumstances where relevant market inputs cannot be obtained, increased analysis and management judgment are required to estimate fair value. This generally requires us to establish internal assumptions about future cash flows and appropriate risk-adjusted discount rates. Regardless of the valuation inputs we apply, the objective of fair value measurement is unchanged from what it would be if markets were operating at normal activity levels and/or transactions were orderly; that is, to determine the current exit price.

See Note 5 for further discussion on fair value measurements.

#### Fair Value Option

We have the option to measure eligible financial assets, financial liabilities, and commitments at fair value on an instrument-by-instrument basis. This option is available when we first recognize a financial asset or financial liability or enter into a firm commitment. Subsequent changes in the fair value of assets, liabilities, and commitments where we have elected the fair value option are recorded in our consolidated statements of income.

Our decision to apply the fair value option for new financial instruments is generally based upon our funding strategy for the specific financial asset acquired. For example, securities that we anticipate funding with equity will generally be accounted for as available-for-sale ("AFS") securities. Securities that we anticipate funding with a combination of debt and equity or those financed through the issuance of asset-backed liabilities will generally be accounted for in a manner consistent with the associated liabilities. Additionally, we may elect to apply the fair value option for loans we anticipate selling to Sequoia securitizations or third parties and for financial instruments that may not perform similarly to our traditional real estate investments or are particularly volatile or complex in structure.

See Note 5 for further discussion on the fair value option.

#### Real Estate Loans

Residential and Commercial Loans — Held-for-Sale

Residential and commercial loans held-for-sale include loans that we are marketing for sale to third parties, including transfers to securitization entities that we plan to sponsor and expect to be accounted for as sales for financial reporting purposes.

Residential and Commercial Loans — Lower of Cost or Fair Value

Residential and commercial loans, except for those where we have elected the fair value option, are carried at the lower of their cost or fair value, as measured on an individual basis or, in the case of the loans we intend to pool for securitization based upon similar underwriting characteristics, on an aggregate basis. If the fair value of an individual loan or pool of loans held-for-sale is lower than its amortized cost basis, this difference is reported through our consolidated statements of income as a negative market valuation adjustment in mortgage banking activities, net for residential loans and as a negative other market valuation adjustment for commercial loans. Coupon interest for loans held-for-sale is recognized as revenue when earned and deemed collectible or until a loan becomes more than 90 days past due at which point it is placed on non-acceptual

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies — (continued)

status. Gains or losses on the sale of residential or commercial loans are based on the specific identification method for loans measured on an individual basis or in aggregate for those loans measured on a pool basis.

Residential and Commercial Loans — Fair Value

We have elected the fair value option for certain residential and commercial loans held-for-sale. Coupon interest is recognized as revenue when earned and deemed collectible or until a loan becomes more than 90 days past due. Changes in fair value are recurring and are reported through our consolidated statements of income in mortgage banking activities, net for residential and commercial loans held at fair value.

Residential and Commercial Loans — Held-for-Investment

Loans held-for-investment include residential loans owned at consolidated Sequoia entities and commercial loans owned at the Commercial Securitization entity and by us, net of any allowance for loan losses. Coupon interest is recognized as revenue when earned and deemed collectible or until a loan becomes more than 90 days past due or has been individually impaired, at which point the loan is placed on nonaccrual status. Interest previously accrued for loans that have become greater than 90 days past due or individually impaired is reserved for in the allowance for loan losses. Residential loans delinquent more than 90 days or in foreclosure are characterized as a serious delinquency. Cash principal and interest that is advanced from servicers subsequent to a loan becoming greater than 90 days past due or individually impaired is accounted for as a reduction in the outstanding loan principal balance. When a seriously delinquent loan previously placed on nonaccrual status has cured, meaning all delinquent principal and interest have been remitted by the borrower, the loan is placed back on accrual status. Alternately, loans that have been individually impaired may be placed back on accrual status if restructured and after the loan is considered reperforming. A restructured loan is considered reperforming when the loan has been current for at least 12 months.

We use the interest method to determine an effective yield to amortize the premium or discount on real estate loans held-for-investment. For residential loans acquired prior to July 1, 2004, we use coupon interest rates as they change over time and anticipated principal payments to determine periodic amortization. For residential and commercial loans acquired after July 1, 2004, we use the initial coupon interest rate of the loans (without regard to future changes in the underlying indices) and anticipated principal payments, if any, to determine periodic amortization.

We reclassify loans held-for-investment as loans held-for-sale if we determine that these loans will be sold or transferred to third parties. This may occur, for example, if we exercise our right to call ABS issued by a Sequoia securitization trust and decide to subsequently sell the underlying loans to third parties.

See Note 6 for further discussion on residential loans. See Note 7 for further discussion on commercial loans.

Residential Loans — Allowance for Loan Losses

For residential loans classified as held-for-investment, we establish and maintain an allowance for loan losses based on our estimate of credit losses inherent in our loan portfolios at the reporting date. To calculate the allowance for loan losses, we assess inherent losses by determining loss factors (defaults, the timing of defaults, and loss severities upon defaults) that can be specifically applied to each loan or pools of loans.

We consider the following factors in evaluating the allowance for loan losses:

- Ongoing analyses of loans, including, but not limited to, the age of loans and year of origination, underwriting standards, business climate, economic conditions, and other observable data:
- · Historical loss rates and past performance of similar loans;
- Relevant market research and publicly available third-party reference loss rates;
- · Trends in delinquencies and charge-offs;
- · Effects and changes in credit concentrations;

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies — (continued)

- Information supporting a borrower's ability to meet obligations;
- · Ongoing evaluations of fair values of collateral using current appraisals and other valuations; and,
- · Discounted cash flow analyses.

Once we determine the amount of defaults, the timing of the defaults, and severity of losses upon the defaults, we estimate expected losses for each individual loan or pool of loans over its expected life. We then estimate the timing of these losses and the losses probable to occur over an appropriate loss confirmation period. This period is defined as the range of time between the occurrence of a credit loss (such as the initial deterioration of the borrower's financial condition) and the confirmation of that loss (the actual impairment or charge-off of the loan). The losses expected to occur within the estimated loss confirmation period are the basis of our allowance for loan losses, since we believe these losses exist at the reported date of the financial statements. We re-evaluate the adequacy of our allowance for loan losses quarterly.

As part of the loss mitigation efforts undertaken by servicers of residential loans owned at Sequoia securitization entities, a number of loan modifications have been completed to help make mortgage loans more affordable for certain borrowers. Loan modifications may include, but are not limited to: (i) conversion of a floating rate mortgage loan into a fixed rate mortgage loan; (ii) reduction in the contractual interest rate of a mortgage loan; (iii) forgiveness of a portion of the contractual interest and/or principal amounts owed on a mortgage loan; and, (iv) extension of the contractual maturity of a mortgage loan. We evaluate all loan modifications performed by servicers to determine if they constitute troubled debt restructurings ("TDRs") according to GAAP. If a loan is determined to be a TDR, it is removed from the general loan pools used for calculating allowances for loan losses and assessed for impairment on an individual basis based upon any adverse change in the expected future cash flows resulting from the modification. This difference is recorded to the provision for loan losses in our consolidated statements of income.

When foreclosed property is received in full satisfaction for a defaulted loan, we estimate the fair value of the property, based on estimated net proceeds from the sale of the property (including servicer advances and other costs). To the extent that the fair value of the property is below the recorded investment of the loan, we record a charge against the allowance for loan losses for the difference. Foreclosed property is subsequently recorded as real estate owned ("REO"), a component of other assets on our consolidated balance sheets. Actual losses incurred on loans liquidated through a short-sale are also charged against the allowance for loan losses.

See Note 6 for further discussion on the allowance for loan losses for residential loans.

#### Commercial Loans — Allowance for Loan Losses

For commercial loans classified as held-for-investment, we establish and maintain a general allowance for loan losses inherent in our portfolio at the reporting date and, where appropriate, a specific allowance for loan losses for loans we have determined to be impaired at the reporting date. An individual loan is considered impaired when it is deemed probable that we will not be able to collect all amounts due according to the contractual terms of the loan.

Our methodology for assessing the adequacy of the allowance for loan losses begins with a formal review of each commercial loan in the portfolio and the assignment of an internal impairment status. Reviews are performed at least quarterly. We consider the following factors in evaluating each loan:

- Loan to value ratios upon origination or acquisition of the loan;
- The most recent financial information available for each loan and associated properties, including net operating income, debt service coverage ratios, occupancy rates, rent rolls, as well as any other loss factors we consider relevant, such as, but not limited to, specific loan trigger events that would indicate an adverse change in expected cash flows or payment delinquency;
- Economic trends, both macroeconomic as well as those directly affecting the properties associated with our loans, and the supply and demand of competing projects in the sub-market in which the subject property is located; and,
- · The loan sponsor or borrowing entity's ability to ensure that properties associated with the loan are managed and operated sufficiently.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies — (continued)

Loan reviews are completed by asset management and finance personnel and reviewed and approved by senior management.

Based on the assigned impairment status, a loan is categorized as "Pass," "Watch List," or "Workout." Pass loans are defined as loans that are performing in accordance with the contractual terms of the loan agreement. Watch List loans are defined as performing loans for which the timing of cost recovery is under review. Workout loans are defined as loans that we believe have a credit impairment that may lead to a realized loss. Workout loans are typically assessed for impairment on an individual basis. Where an individual commercial loan is impaired, we record an allowance to reduce the carrying value of the loan to the current present value of expected future cash flows discounted at the loan's effective rate or if a loan is collateral dependent, we reduce the carrying value to the fair market value of the loan, with a corresponding charge to provision for loan losses on our consolidated statements of income.

For all commercial loans that are not individually impaired, we assess the commercial loan portfolio in aggregate for loan losses based on our expectation of credit losses inherent in the portfolio at the reporting date. Our expectation of credit losses is informed by, among other things:

- · Historical loss rates and past performance of similar loans in our own portfolio, if any;
- · Publicly available third-party reference loss rates on similar loans; and,
- · Trends in delinquencies and charge-offs in our own portfolio and among industry participants.

See Note 7 for further discussion on the allowance for loan losses for commercial loans.

#### Repurchase Reserves

We do not currently maintain a loan repurchase reserve and management is not aware of any outstanding repurchase claims that would require the establishment of such a reserve.

We do not originate residential loans and believe that the risk of loss due to loan repurchases (i.e., due to a breach of representations and warranties) would generally be a contingency to the companies from whom we acquired the loans and therefore would be covered by our recourse to those companies.

In circumstances where we believe that there is a risk of loss due to a loan repurchase demand (i.e., due to an allegation of a breach of representations and warranties) and we do not believe that full recourse to the company from whom we acquired the loan exists or is enforceable, we will review the need for any loan repurchase reserve in accordance with FASB guidance on accounting for contingencies and establish reserves when, in the opinion of management, it is probable that a repurchase demand would result in a liability and the amount of loss, if any, can be reasonably estimated.

We have originated and sold commercial senior mortgage loans and have made standard representations and warranties upon sale of the loans to the loan purchasers, and in some cases, to securitization trusts. We review the need for a repurchase reserve related to these commercial loans on an ongoing basis and are not aware of any breaches of representations and warranties related to these loans.

#### Real Estate Securities, at Fair Value

We classify our real estate securities as trading or available-for-sale securities. We use the "prime" or "non-prime" designation to categorize our residential securities based upon the general credit characteristics of the residential loans underlying each security at the time of origination. For example, prime residential loans are generally characterized by lower loan-to-value ("LTV") ratios at the time the loans were originated, and are made to borrowers with higher Fair Isaac Corporation ("FICO") scores. Non-prime residential loans are generally characterized by higher LTV ratios at the time the loans were originated and may have been made to borrowers with lower credit scores or impaired credit histories (while exhibiting the ability to repay their loans) at the time the loan was originated. Regardless of whether or not the loans underlying a residential security were designated as prime or non-prime at origination, there is a risk that the borrower may not be able to repay the loan.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

Trading Securities

We primarily denote trading securities as those securities where we have adopted the fair value option. Trading securities may include residential and commercial securities. Trading securities are carried at their estimated fair values. Coupon interest is recognized as interest income when earned and deemed collectible. Changes in the fair value of Sequoia IO securities designated as trading securities are reported in mortgage banking activities, net, a component of our consolidated statements of income. All changes in fair value of other trading securities are reported through our consolidated statements of income in other market valuation adjustments, net.

Available-for-Sale Securities

AFS securities may include certain residential and commercial securities. AFS securities are carried at their estimated fair values with cumulative unrealized gains and losses reported as a component of accumulated other comprehensive income in our consolidated statements of changes in equity. Coupon interest is recognized as interest income when earned and deemed collectible, and the interest method is used to determine an effective yield to amortize purchase premiums, discounts, and fees associated with these securities into income over time. This requires us to project cash flows over the remaining life of each security and make assumptions with regards to interest rates, prepayment rates, the timing and amount of credit losses, and other factors. We review our cash flow projections on an ongoing basis and monitor these projections based on input and analyses received from external sources, internal models, and our own judgment and experience.

For an AFS security where its estimated fair value at the reporting date is below its amortized cost basis, we evaluate the security for other-than-temporary impairment ("OTTI"). If we either — (i) intend to sell the impaired security; (ii) will more likely than not be required to sell the impaired security before it recovers in value; or, (iii) do not expect to recover the impaired security's amortized cost basis even if we do not intend to sell the security — the impairment is deemed an OTTI and we record the entire difference between the security's fair value and its amortized cost in our consolidated statements of income. Conversely, if none of these three conditions is met, we analyze the expected cash flows, or cost recovery of the security, to determine what, if any, OTTI is recognized through our consolidated statements of income. This analysis includes an assessment of any changes in the regulatory and/or economic environment that might affect the performance of the security.

If we conclude through our analysis that there has been no significant adverse change in our cash flow assumptions for the security, then the impairment is deemed temporary in nature and the associated difference between the security's fair value and its amortized cost basis is recorded as an unrealized loss through accumulated other comprehensive income, in our consolidated statements of changes in equity. Alternatively, if we conclude that there has been a significant adverse change in our cash flow assumptions for the security, then the impairment is deemed an OTTI and we perform an additional analysis to determine what portion of OTTI, if any, should be recorded through our consolidated statements of income. This analysis entails discounting the security's cash flows to a present value using the prior period yield for the security to determine an "expected recoverable value." The difference between this expected recoverable value and the amortized cost basis of the security is deemed to be the "credit" component of the OTTI that is recorded in our consolidated statements of income. The amortized cost of the security is then adjusted to the expected recoverable value, and the difference between this expected recoverable value and the estimated fair value is deemed to be the "non-credit" component of the OTTI and is recorded to accumulated other comprehensive income. Future amortization and accretion for the security is computed based upon the new amortized cost basis.

See Note 8 for further discussion on real estate securities.

#### **MSRs**

We recognize MSRs through the acquisition of servicing rights released by third parties or through the retention of MSRs associated with residential loans that we have acquired and subsequently transferred to third parties. Typically, our MSRs are directly acquired from loan originators or created through the transfer of loans to a Sequoia residential mortgage securitization sponsored by us that meets the GAAP criteria for sale accounting.

Our MSRs are held and managed at Redwood Residential Acquisition Corporation, a wholly-owned subsidiary of RWT Holdings, Inc., which is a taxable REIT subsidiary of ours. We contract with a licensed sub-servicer to perform servicing functions for loans

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

underlying our MSRs. MSRs are initially recognized and carried at their estimated fair values. Changes in the fair value of MSRs are reported in mortgage banking activities, net, a component of our consolidated statements of income.

See Note 17 for further discussion on MSRs.

#### Cash and Cash Equivalents

Cash and cash equivalents include non-restricted cash and highly liquid investments with original maturities of three months or less.

#### Restricted Cash

Restricted cash primarily includes principal and interest payments that are collateral for, or payable to, owners of ABS issued by consolidated securitization entities. Restricted cash may also include cash retained in the Sequoia securitization entities or in the Residential Resecuritization or Commercial Securitization entities prior to the payments on or redemptions of outstanding ABS issued.

#### Accrued Interest Receivable

Accrued interest receivable includes interest that is due and payable to us and deemed collectible. Cash interest is generally received within thirty days of recording the receivable. For financial assets where we have elected the fair value option, the associated accrued interest receivable on these assets is measured at fair value. For financial assets where we have not elected the fair value option, the associated accrued interest carrying values approximate fair values.

#### **Derivative Financial Instruments**

Derivative financial instruments we typically utilize include contractual interest rate agreements, financial futures contracts, and "To Be Announced" ("TBA") contracts. All derivative financial instruments are recorded at fair value in our consolidated balance sheets. Derivatives with positive fair values to us are reported as assets and derivatives with negative fair values to us are reported as liabilities. We classify each of our derivative financial instruments as either (i) a trading instrument (no specific hedging designation for financial reporting purposes) or (ii) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge).

Changes in the fair values of derivatives accounted for as trading instruments, including any associated interest income or expense, are recorded in our consolidated statements of income through other market valuation adjustments, net. The valuation changes related to derivatives used to manage certain risks associated with the residential and commercial loans we own or plan to acquire and sell or securitize are excluded from other market valuation adjustments, net, and are included in mortgage banking activities, net, on our consolidated statements of income. Changes in the fair values of derivatives accounted for as cash flow hedges, to the extent they are effective, are recorded in accumulated other comprehensive income, a component of equity. Interest income or expense, and any ineffectiveness associated with these derivatives, are recorded as a component of net interest income in our consolidated statements of income. We measure the effective portion of cash flow hedges by comparing the change in fair value of the expected future variable cash flows of the hedged item.

We will discontinue cash flow hedge accounting if (i) we determine that the hedging derivative is no longer expected to be effective in offsetting changes in the cash flows of the designated hedged item; (ii) the derivative expires or is sold, terminated, or exercised; (iii) the derivative is de-designated as a cash flow hedge; or, (iv) it is probable that a forecasted transaction associated with the hedged item will not occur by the end of the originally specified time period. To the extent we de-designate or terminate a cash flow hedging relationship and the associated hedged item continues to exist, any unrealized gain or loss of the cash flow hedge at the time of de-designation remains in accumulated other comprehensive income and is amortized using the straight-line method through interest expense over the remaining life of the hedged item.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies — (continued)

Interest Rate Agreements

Interest rate agreements that we currently utilize include swaps and swaptions. Interest rate swaps are agreements in which (i) one counterparty exchanges a stream of fixed interest payments for another counterparty's stream of variable interest cash flows; or, (ii) each counterparty exchanges variable interest cash flows that are referenced to different indices. Interest rate swaptions are agreements that provide the owner the right but not the obligation to enter into an underlying interest rate swap with a counterparty in the future. Interest rate caps are agreements in which the owner receives payments at the end of each period for which the prevailing interest rate exceeds an agreed upon strike price. We enter into interest rate agreements primarily to reduce significant changes in our income or equity caused by interest rate volatility. Certain of these interest rate agreements may be designated as cash flow hedges.

Eurodollar Futures, Financial Futures and TBA Contracts

Eurodollar futures are futures contracts on time deposits denominated in U.S. dollars at banks outside the United States. Eurodollar futures, unlike our other derivatives, have maturities of only three months. Therefore, in order to achieve the desired interest rate offset necessary to manage our risk, consecutively maturing contracts are required, resulting in a stated notional amount that is typically higher than our other derivatives. Treasury futures are futures contracts on benchmark U.S. Treasury rates. TBA contracts are forward contracts to purchase mortgage-backed securities that will be issued by a U.S. government sponsored enterprise ("GSE") in the future. We purchase or sell these derivatives to offset — to varying degrees — changes in the values of mortgage products for which we have exposure to interest rate volatility.

See *Note 9* for further discussion on derivative financial instruments.

#### Deferred Tax Assets

Our deferred tax assets/liabilities are generated by temporary differences in GAAP and taxable income at our taxable subsidiaries. These differences generally reflect differing accounting treatments for GAAP and tax, such as accounting for mortgage servicing rights, discount and premium amortization, credit losses, equity awards, asset impairments, and certain valuation estimates. As a result of these differences, we may recognize taxable income in periods prior to when we recognize income for GAAP. When this occurs, we pay the tax liability as required and establish a deferred tax asset for GAAP. As the income is subsequently realized in future periods under GAAP, the deferred tax asset is reduced. We may also recognize GAAP income in periods prior to when we recognize income for tax. When this occurs, we establish a deferred tax liability for GAAP. As the income is subsequently realized in future periods for tax, the deferred tax liability is reduced.

In assessing the realizability of deferred tax assets, we consider whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. We consider historical and projected future taxable income and capital gains as well as tax planning strategies in making this assessment. We determine the extent to which realization of this deferred asset is not assured and establish a valuation allowance accordingly. The estimate of net deferred tax assets could change in future periods to the extent that actual or revised estimates of future taxable income during the carryforward periods change from current expectations.

#### **Deferred Securities Issuance Costs**

Securities issuance costs are expenses associated with the issuance of long-term debt, and the ABS issued from the Residential Resecuritization, the Commercial Securitization, and Sequoia securitization entities we sponsor and consolidate for financial reporting purposes. These expenses typically include underwriting, rating agency, legal, accounting, and other fees. ABS issuance costs associated with liabilities accounted for under the fair value option are expensed as incurred. ABS issuance costs associated with liabilities reported at cost are deferred. Deferred securities issuance costs are reported on our consolidated balance sheets as deferred charges (an asset) and are amortized as an adjustment to interest expense using the interest method, based upon the actual and estimated repayment schedules of the related securities issued.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

#### Other Assets

Other assets include REO, margin receivable, income tax receivables, fixed assets, principal receivable, and other prepaid expenses.

REO property acquired through, or in lieu of, foreclosure is initially recorded at fair value, and subsequently reported at the lower of its carrying amount or fair value (less estimated cost to sell). Changes in the fair value of an REO property that has a fair value at or below its carrying amount are recorded in our consolidated statements of income as a component of other market valuation adjustments, net. Margin receivable reflects cash collateral we have posted with various counterparties relating to our derivative and lending agreements with those counterparties, as applicable.

See Note 10 for further discussion on other assets.

#### Short-Term Debt

Short-term debt includes borrowings under master repurchase agreements and other forms of borrowings that expire within one year with various counterparties. These borrowings may be unsecured or collateralized by cash, loans, or securities. If the value (as determined by the applicable counterparty) of the collateral securing those borrowings decreases, we may be subject to margin calls during the period the borrowings are outstanding. In instances where we do not satisfy the margin calls within the required time frame, the counterparty may retain the collateral and pursue any outstanding debt amount from us.

See Note 11 for further discussion on short-term debt.

#### Accrued Interest Payable

Accrued interest payable includes interest that is due and payable to third parties. Interest is generally paid within one to three months of recording the payable, based upon our remittance requirements, and is paid semi-annually for our convertible debt. For borrowings where we have elected the fair value option, the associated accrued interest on these liabilities is measured at fair value. For financial liabilities where we have not elected the fair value option, the associated accrued interest carrying values approximate fair values.

# Asset-Backed Securities Issued

The majority of the liabilities reported on our consolidated balance sheets represent ABS issued by bankruptcy-remote entities sponsored by Redwood. Sequoia, Acacia, the Residential Resecuritization, and the Commercial Securitization assets are held in the custody of securitization trustees and are not owned by Redwood. These trustees collect principal and interest payments (less servicing and related fees) from the assets and make corresponding principal and interest payments to the ABS investors.

Sequoia ABS Issued

Sequoia ABS issued are carried at their unpaid principal balances net of any unamortized discount or premium.

Acacia ABS Issued

Prior to the fourth quarter of 2012, we consolidated certain Acacia securitization entities. Acacia ABS issued were accounted for under the fair value option and carried at their estimated fair values. Changes in fair value (gains or losses) were reported in our consolidated statements of income through other market valuation adjustments, net.

Residential Resecuritization ABS Issued

Residential Resecuritization ABS issued are carried at their unpaid principal balances net of any unamortized discount or premium.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

Commercial Securitization ABS Issued

Commercial Securitization ABS issued are carried at their unpaid principal balances net of any unamortized discount or premium.

See Note 12 for further discussion on ABS issued.

# Long-Term Debt

Commercial Borrowings

Commercial borrowings include borrowings under a master repurchase agreement that expires in more than one year with a financial institution counterparty. These borrowings are collateralized by commercial loans. If the value (as determined by the applicable counterparty) of the collateral securing those borrowings decreases, we may be subject to margin calls during the period the borrowings are outstanding. In instances where we do not satisfy the margin calls within the required time frame, the counterparty may retain the collateral and pursue any outstanding debt amount from us.

Convertible Notes

Convertible notes include unsecured convertible senior notes and are carried at their unpaid principal balance. Interest on the notes is payable semiannually and the notes mature on April 15, 2018. If converted by a holder, upon conversion, the holder of the notes would receive shares of our common stock.

Trust Preferred Securities and Subordinated Notes

Trust preferred securities and subordinated notes are carried at their unpaid principal balance. This long-term debt is unsecured with quarterly interest payments determined based upon a floating rate equal to the three-month London Interbank Offered Rate ("LIBOR") plus a margin until it is redeemed in whole or matures at a future date.

See Note 13 for further discussion on long-term debt.

#### Equity

Accumulated Other Comprehensive Income (Loss)

Net unrealized gains and losses on real estate securities available-for-sale and interest rate agreements designated as cash flow hedges are reported as components of accumulated other comprehensive income on our consolidated statements of changes in equity and our statements of consolidated comprehensive income. Net unrealized gains and losses on securities and interest rate agreements held by our taxable subsidiaries that are reported in other comprehensive income are adjusted for the effects of taxation and may create deferred tax assets or liabilities.

Earnings Per Common Share

Basic earnings per common share ("EPS") is computed by dividing net income allocated to common shareholders by the weighted average common shares outstanding. Net income allocated to common shareholders represents net income allocable to common shareholders, less income allocated to participating securities (as described herein). Diluted earnings per common share is computed by dividing income allocated to common shareholders by the weighted average common shares outstanding plus amounts representing the dilutive effect of share-based payment awards and the assumed conversion of convertible notes to common shares.

The two-class method is an earnings allocation formula under which EPS is calculated for common stock and participating securities according to dividends declared and participating rights in undistributed earnings. Under this method, all earnings (distributed and undistributed) are allocated between participating securities and common shares based on their respective rights to receive dividends or dividend equivalents. Accounting guidance on EPS defines vested and unvested share-based payment awards containing nonforfeitable rights to dividends or dividend equivalents as participating securities that are included in computing EPS under the two-class method.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 3. Summary of Significant Accounting Policies — (continued)

See Note 15 for further discussion on equity.

#### Incentive Plans

In May 2013, our shareholders approved an amendment and restatement to our previously amended 2002 Redwood Trust, Inc. Incentive Plan ("Incentive Plan") for executive officers, employees, and non-employee directors. The amendment provided, among other things, for an increase in the number of shares available for distribution under the plan. The Incentive Plan authorizes our Board of Directors (or a committee appointed by our Board of Directors) to grant incentive stock options ("ISOs"), non-qualifying stock options ("NQSOs"), performance stock units ("PSUs"), deferred stock units ("DSUs"), restricted stock, performance shares, performance units, stock appreciation rights, limited stock appreciation rights (awards), and dividend equivalent rights ("DERs") to eligible recipients other than non-employee directors. Long-term incentive awards granted under the Incentive Plan generally vest over a three- or four-year period. Awards made under the Incentive Plan to officers and other employees in lieu of the payment in cash of a portion of annual bonuses earned generally vest immediately, but are subject to a three-year mandatory holding period. Non-employee directors are also provided annual awards under the Incentive Plan that generally vest immediately.

For equity awards granted after December 1, 2008, the cost of the awards is amortized over the vesting period on a straight-line basis.

#### Employee Stock Purchase Plan

In May 2013, our shareholders approved an amendment to our previously amended 2002 Redwood Trust, Inc. Employee Stock Purchase Plan ("ESPP") to increase the number of shares available under the ESPP. The purpose of the ESPP is to give our employees an opportunity to acquire an equity interest in the Company through the purchase of shares of common stock at a discount. The ESPP allows eligible employees to purchase common stock at 85% of its fair value, subject to certain limits. Fair value as defined under the ESPP is the lesser of the closing market price of the common stock on the first day of the calendar year or the last day of the calendar quarter.

#### Executive Deferred Compensation Plan

In May 2002, our Board of Directors approved our 2002 Executive Deferred Compensation Plan ("EDCP"). The EDCP allows eligible employees and directors to defer portions of current salary and certain other forms of compensation. The Company matches some deferrals. Compensation deferred under the EDCP is recorded as a liability on our consolidated balance sheets. The EDCP allows for the investment of deferrals in either an interest crediting account or DSUs.

### 401(k) Plan

We offer a tax-qualified 401(k) Plan to all employees for retirement savings. Under this Plan, employees are allowed to defer and invest up to 100% of their cash earnings, subject to the maximum 401(k) Plan contribution limit set forth by the Internal Revenue Service. We match some employee contributions to encourage participation and to provide a retirement planning benefit to employees. Vesting of the 401(k) Plan matching contributions is based on the employee's tenure at the Company, and over time an employee becomes increasingly vested in both prior and new matching contributions.

See Note 16 for further discussion on equity compensation plans.

# Taxes

We have elected to be taxed as a REIT under the Internal Revenue Code and the corresponding provisions of state law. To qualify as a REIT we must distribute at least 90% of our annual REIT taxable income to shareholders (not including taxable income retained in our taxable subsidiaries) within the time frame set forth in the tax code and also meet certain other requirements related to assets, income, and stock ownership. We assess our tax positions for all open tax years and record tax benefits only if tax positions meet a more-likely-than-not threshold in accordance with FASB guidance on accounting for uncertainty in income taxes. We classify interest and penalties on material uncertain tax positions as interest expense and operating expense, respectively, in our consolidated statements of income.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

See Note 19 for further discussion on taxes.

#### Recent Accounting Pronouncements

In December 2011, FASB issued Accounting Standards Update ("ASU") 2011-11, Disclosures about Offsetting Assets and Liabilities. This ASU requires the presentation of gross and net information about transactions that are (1) offset in the financial statements or (2) subject to an enforceable master netting arrangement or similar agreement, regardless of whether the transactions are actually offset in the statement of financial position. The ASU is effective prospectively for fiscal years beginning on or after January 1, 2013. We adopted ASU 2011-11 in the first quarter of 2013 and, as a result, presented disclosures on financial assets and liabilities subject to master netting agreements, which can be found below in this Note 3.

In February 2013, the FASB issued ASU 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income, which adds new disclosure requirements for items reclassified out of accumulated other comprehensive income. The ASU does not amend any existing requirements for reporting net income or other comprehensive income in the financial statements and is effective prospectively for reporting periods beginning after December 15, 2012. We adopted ASU 2013-02 in the first quarter of 2013 and, as a result, expanded our disclosures related to items reclassified out of accumulated other comprehensive income. These disclosures can be found in Note 15.

#### **Balance Sheet Netting**

Certain of our derivatives, warehouse, and repurchase agreements are subject to master netting arrangements or similar agreements. Under GAAP, in certain circumstances we may elect to present certain financial assets and liabilities and collateral subject to master netting arrangements in a net position on our consolidated balance sheet. However, we do not report any of these financial assets or liabilities on a net basis, and instead present them on a gross basis on our consolidated balance sheet.

The table below presents financial assets and liabilities that are subject to master netting arrangements or similar agreements categorized by financial instrument, together with corresponding financial instruments and corresponding collateral received or pledged at June 30, 2013 and December 31, 2012.

#### Offsetting of Financial Assets, Liabilities, and Collateral

	Gross	Gross Amounts	Net Amounts of Assets	Offi in Cons	fset olidated Sheet (1)	
June 30, 2013 (In Thousands)	Amounts of Recognized Assets (Liabilities)	Offset in Consolidated Balance Sheet	(Liabilities) Presented in Consolidated Balance Sheet	Financial Instruments	Cash Collateral (Received) Pledged	Net Amount
Assets (2) Interest rate agreements	\$ 34,358	\$ -	\$ 34,358	\$ (11,092)	\$ (19,796)	\$ 3,470
TBAs Futures	8,655 328	- -	8,655 328	(1,139) (328)	(4,624)	2,892
Total Assets	\$ 43,341	\$ -	\$ 43,341	\$ (12,559)	\$ (24,420)	\$ 6,362

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

Note 3. Summary of Significant Accounting Policies — (continued)

Liabilities (2)						
Interest rate agreements	\$ (27,785)	\$ -	\$ (27,785)	\$ 11,092	\$ 15,444	\$ (1,249)
TBAs	(1,139)	-	(1,139)	1,139	-	-
Futures	(647)	-	(647)	328	319	-
Loan warehouse debt	(1,082,726)	-	(1,082,726)	1,082,726	-	-
Security repurchase agreements	(363,235)	-	(363,235)	363,235	-	-
Commercial borrowings	(16,591)	-	(16,591)	16,591	-	-
<b>Total Liabilities</b>	\$ (1,492,123)	\$ -	\$ (1,492,123)	\$ 1,475,111	\$ 15,763	\$ (1,249)

	Gross	Gro Amo			Net Amounts of Assets		Gross Amour in Conse Balance				
December 31, 2012 (In Thousands)	Amounts of Recognized Assets (Liabilities)	Offse Consol Bala She	idated nce	Pro Cor	iabilities) esented in nsolidated ance Sheet		inancial struments	(I	Cash follateral Received) Pledged	Net	Amount
Assets (2)	(Elabilities)				ance succe		ti unicitis		reagea	1100	Inount
Interest rate agreements	\$ 2,972	\$	-	\$	2,972	\$	(2,210)	\$	-	\$	762
TBAs	-		-		-		- ′		-		-
Futures			-		-		-				-
Total Assets	\$ 2,972	\$	-	\$	2,972	\$	(2,210)	\$	-	\$	762
Liabilities (2)											
Interest rate agreements	\$ (50,476)	\$	-	\$	(50,476)	\$	2,210	\$	48,266	\$	-
TBAs	-		-		-		-		-		-
Futures	(607)		-		(607)		-		607		-
Loan warehouse debt	(179,982)		-		(179,982)		179,982		-		-
Security repurchase agreements	(371,936)		-		(371,936)		371,936		-		-
<b>Total Liabilities</b>	\$ (603,001)	\$		\$	(603,001)	\$	554,128	\$	48,873	\$	-

- (1) Amounts presented in these columns are limited in total to the net amount of assets or liabilities presented in the prior column by instrument. In certain cases, there is excess cash collateral or financial assets we have pledged to a counterparty that exceed the financial liabilities subject to a master netting arrangement or similar agreement. Additionally, in certain cases, counterparties have pledged excess cash collateral to us that exceeds our corresponding financial assets. In each case, these excess amounts are excluded from the table although they are separately reported in our consolidated balance sheets as assets or liabilities, respectively.
- (2) Interest rate agreements, TBAs, and futures are components of derivatives instruments on our consolidated balance sheets. Loan warehouse debt, which is secured by residential mortgage loans, and security repurchase agreements are components of short-term debt on our consolidated balance sheets. Commercial borrowings are a component of long-term debt on our consolidated balance sheet.

With respect to each category of financial instrument set forth in the table above, the assets and liabilities resulting from individual transactions between Redwood and a counterparty are subject to a master netting arrangement or similar agreement that provides for all such individual transactions to be treated as a single transaction and, in the event of the termination and close-out of such transactions, to be settled on a net basis and for settlement to include the proceeds of the liquidation of any corresponding collateral, subject to certain

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 3. Summary of Significant Accounting Policies — (continued)

limitations on termination, settlement, and liquidation of collateral that may apply in the event of the bankruptcy or insolvency of a party which limitations should not inhibit the eventual practical realization of the principal benefits of the transactions or the master netting arrangement or similar agreement and any corresponding collateral.

#### Note 4. Principles of Consolidation

GAAP requires us to consider whether securitizations and other transfers of financial assets should be treated as sales or financings, as well as whether any VIEs – for example, certain legal entities often used in securitization and other structured finance transactions – should be included in our consolidated financial statements. The GAAP principles we apply require us to reassess our requirement to consolidate VIEs each quarter and therefore our determination may change based upon new facts and circumstances pertaining to each VIE. This could result in a material impact to our consolidated financial statements during subsequent reporting periods.

# Analysis of Consolidated VIEs

The VIEs we are required to consolidate include certain Sequoia securitization entities, the Residential Resecuritization entity, and the Commercial Securitization entity. Each of these entities is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of ours, although we are exposed to certain financial risks associated with our role as the sponsor or manager of these entities. Prior to the fourth quarter of 2012, we were also required to consolidate certain other securitization entities. The following table presents a summary of the assets and liabilities of these VIEs. Intercompany balances have been eliminated for purposes of this presentation.

# Assets and Liabilities of Consolidated VIEs at June 30, 2013

June 30, 2013 (Dollars in Thousands)	Sequoia Entities	Residential Resecuritization	Commercial Securitization	Total
Residential loans, held-for-investment	\$ 1,998,178	\$ -	\$ -	\$ 1,998,178
Commercial loans, held-for-investment	· -	-	270,449	270,449
Real estate securities, at fair value	-	294,771	-	294,771
Restricted cash	148	2	138	288
Accrued interest receivable	3,461	751	1,939	6,151
Other assets	3,965			3,965
Total Assets	\$ 2,005,752	\$ 295,524	\$ 272,526	\$ 2,573,802
Accrued interest payable	\$ 1,509	\$ 33	\$ 748	\$ 2,290
Asset-backed securities issued	1,920,614	134,156	159,526	2,214,296
Total Liabilities	\$ 1,922,123	\$ 134,189	\$ 160,274	\$ 2,216,586
Number of VIEs	24	1	1	26

We consolidate the assets and liabilities of certain Sequoia securitization entities, as we did not meet the GAAP sale criteria at the time we transferred financial assets to these entities. Our involvement in consolidated Sequoia entities continues in the following ways: (i) we continue to hold subordinate investments in each entity, and for certain entities, more senior investments; (ii) we maintain certain discretionary rights associated with our sponsorship of, or subordinate investments in, each entity; and (iii) we continue to hold a right to call the assets of certain entities (once they have been paid down below a specified threshold) at a price equal to, or in excess of, the current outstanding principal amount of the entity's asset-backed securities issued. These factors have resulted in our continuing to consolidate the assets and liabilities of these Sequoia entities in accordance with GAAP

We consolidate the assets and liabilities of the Residential Resecuritization entity as we did not meet the GAAP sale criteria at the time the financial assets were transferred to this entity based on our role in the entity's inception and design. We transferred senior residential securities to Credit Suisse First Boston Mortgage Securities Corp., which subsequently sold them to CSMC 2011-9R, the

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 4. Principles of Consolidation — (continued)

Residential Resecuritization entity. In connection with this transaction, we acquired certain senior and subordinate securities that we continue to hold. We engaged in the Residential Resecuritization primarily for the purpose of obtaining permanent non-recourse financing on a portion of our senior residential securities portfolio.

We consolidate the assets and liabilities of the Commercial Securitization entity, as we did not meet the GAAP sale criteria at the time the financial assets were transferred to this entity based on our role in the entity's inception and design. We transferred subordinate commercial loans to RCMC 2012-CREL1, a securitization entity. In connection with this transaction, we acquired certain subordinate securities that we continue to hold. We engaged in the Commercial Securitization primarily for the purpose of obtaining permanent non-recourse financing on a portion of our commercial mezzanine portfolio. Our credit risk exposure is largely unchanged as a result of engaging in the transaction, as we remain economically exposed to the financed loans through our subordinate investment in the Commercial Securitization.

# Analysis of Unconsolidated VIEs with Continuing Involvement

During 2012 and the six months ended June 30, 2013, we transferred residential loans to 14 Sequoia securitization entities sponsored by us and accounted for these transfers as sales for financial reporting purposes. We also determined we were not the primary beneficiary of these VIEs as we lacked the power to direct the activities that will have the most significant economic impact on the entities. For the transferred loans where we held the servicing rights prior to the transfer and continue to hold the servicing rights, we recorded MSRs on our consolidated balance sheet at June 30, 2013, and classify those MSRs as Level 3 assets. We also retained senior and subordinate securities in these securitizations that we classify as Level 3 assets.

The following table presents information related to securitization transactions that occurred during the three and six months ended June 30, 2013 and 2012.

#### Securitization Activity Related to Unconsolidated VIEs Sponsored by Redwood

	 Three Months	Ended a	June 30,	 Six Months	Ended	Ended June 30,	
(In Thousands)	2013		2012	 2013		2012	
Principal balance of loans transferred	\$ 1,802,058	\$	293,590	\$ 4,042,710	\$	1,036,856	
Trading securities retained, at fair value	40,642		5,610	91,850		26,786	
AFS securities retained, at fair value	92,367		17,267	207,095		56,717	
Gains on sale	-		4,243	-		11,609	
MSRs recognized	16,148		1,029	28,614		2,608	

Our continuing involvement in these securitizations is limited to customary servicing obligations associated with retaining residential MSRs (which we retain a third-party servicer to perform) and the receipt of interest income associated with the securities we retained. The following table summarizes the cash flows between us and the unconsolidated VIEs sponsored by us for the three and six months ended June 30, 2013 and 2012.

# Cash Flows Related to Unconsolidated VIEs Sponsored by Redwood

	Three Months	Ended June 30,	Six Months E	nded June 30,
(In Thousands)	2013	2012	2013	2012
Cash proceeds	\$ 1,705,504	\$ 277,269	\$ 3,859,354	\$ 972,073
MSR fees received	2,099	137	3,075	154
Funding of compensating interest	(145)	(13)	(263)	(16)
Cash flows received on retained securities	9,883	2,071	14,950	3,099

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 4. Principles of Consolidation — (continued)

The following table presents the key weighted-average assumptions to measure MSRs at the date of securitization.

# MSR Assumptions Related to Unconsolidated VIEs Sponsored by Redwood

		Issued During									
	Three Months En	ded June 30,	Six Months Ende	ed June 30,							
At Date of Securitization	2013	2012	2013	2012							
Prepayment speeds	5 - 12 %	5 - 21 %	5 - 14 %	5 - 19 %							
Discount rates	12 %	10 %	12 %	9 %							

The following table presents additional information at June 30, 2013 and December 31, 2012, related to unconsolidated securitizations sponsored by us during 2012 and the six months ended June 30, 2013.

# Unconsolidated VIEs Sponsored by Redwood

(In Thousands)		June 30, 2013	 December 31, 2012
On-balance sheet assets, at fair value:	_		
Interest-only securities, classified as trading	9	123,591	\$ 10,409
Subordinate securities, classified as AFS		318,789	113,681
Maximum loss exposure (1)		442,380	124,090
Principal balance of loans outstanding		5,383,219	1,736,331

(1) Maximum loss exposure from our involvement with unconsolidated VIEs pertains to the carrying value of our securities retained from these VIEs and represents estimated losses that would be incurred under severe, hypothetical circumstances, such as if the value of our interests and any associated collateral declines to zero. This does not include, for example, any potential exposure to representation and warranty claims associated with our initial transfer of loans into a securitization.

The following table presents key economic assumptions for assets retained from unconsolidated VIEs and the sensitivity of their fair values to immediate adverse changes in those assumptions at June 30, 2013 and December 31, 2012.

# Key Assumptions and Sensitivity Analysis for Assets Retained from Unconsolidated VIEs Sponsored by Redwood

June 30, 2013 (Dollars in Thousands)	MSRs	· Interest-only securities	Subordinate Securities			
Fair value at June 30, 2013	\$ 43,098	\$ 123,591	\$	318,789		
Expected weighted-average life (in years)	8	6		13		
Prepayment speed assumption (annual CPR)	8 %	13 %		14 %		
Decrease in fair value from:						
10% adverse change	\$ 1,367	\$ 4,275	\$	844		
25% adverse change	3,284	34,398		1,974		
Discount rate assumption	12 %	5 %		6 %		
Decrease in fair value from:						
100 basis point increase	\$ 1,822	\$ 5,931	\$	28,365		
200 basis point increase	3,309	11,357		52,835		
Credit loss assumption	N/A	0.22 %		0.22 %		
Decrease in fair value from:						
10% higher losses	N/A	\$ 39	\$	1,128		
25% higher losses	N/A	98		2,816		

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 4. Principles of Consolidation — (continued)

December 31, 2012 (Dollars in Thousands)	MSRs		r Interest-only Securities	Subordinate Securities			
Fair value at December 31, 2012	\$ 5,315	\$	10,409	\$	113,681		
Expected weighted-average life (in years)	3		3		10		
Prepayment speed assumption (annual CPR)	33 %		29 %		24 %		
Decrease in fair value from:							
10% adverse change	\$ 351	\$	724	\$	858		
25% adverse change	812		1,674		1,909		
Discount rate assumption	12 %		17 %		6 %		
Decrease in fair value from:							
100 basis point increase	\$ 121	\$	20	\$	901		
200 basis point increase	235		40		1,791		
Credit loss assumption	N/A		0.48 %		0.47 %		
Decrease in fair value from:							
10% higher losses	N/A	\$	5	\$	578		
25% higher losses	N/A		12		1,446		

#### Continuing Involvement with VIEs with No Economic Interest

During 2012, we sold all of our remaining economic interests in Acacia entities and, pursuant to an accounting analysis, deconsolidated the Acacia entities and derecognized the associated assets and liabilities for financial reporting purposes. We maintain limited continuing involvement through our role as collateral manager for all but one of these Acacia entities. Our role as collateral manager has, under the terms of the applicable management agreements, been significantly curtailed or eliminated with respect to the Acacia entities, as all but two of these entities have experienced events of default. Additionally, we will continue to receive the collateral management fee for these entities, which has decreased significantly and will continue to do so as the balance on which the fee is determined continues to decline.

# Analysis of Third-Party VIEs

Third-party VIEs are securitization entities for which we maintain an economic interest but do not sponsor. Our economic interest may include several securities from the same third-party VIE, and in those cases, the consolidation analysis is performed in consideration of all of our interests. The following table presents a summary of our interests in third-party VIEs at June 30, 2013, grouped by collateral type and ownership interest.

# Third-Party VIE Summary

June 30, 2013

(Dollars in Thousands)	F	air Value
Residential real estate securities at Redwood		
Senior	\$	481,190
Re-REMIC		154,167
Subordinate		384,176
Total Investments in Third-Party Real Estate Securities	\$	1,019,533

We determined that we are not the primary beneficiary of any third-party residential or commercial entities, as we do not have the required power to direct the activities that most significantly impact the economic performance of these entities. Specifically, we do

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 4. Principles of Consolidation — (continued)

not service or manage these entities or otherwise hold decision making powers that are significant. As a result of this assessment, we do not consolidate any of the underlying assets and liabilities of these third-party VIEs – we only account for our specific interests in them.

Our assessments of whether we are required to consolidate a VIE may change in subsequent reporting periods based upon changing facts and circumstances pertaining to each VIE. Any related accounting changes could result in a material impact to our financial statements.

#### Note 5. Fair Value of Financial Instruments

For financial reporting purposes, we follow a fair value hierarchy established under GAAP that is used to determine the fair value of financial instruments. This hierarchy prioritizes relevant market inputs in order to determine an "exit price" at the measurement date, or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale. Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., our own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability required to be measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level at which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. Our assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value at June 30, 2013 and December 31, 2012.

June	e 30, 2013		<b>December 31, 2012</b>					
 		Fair	•					Fair
 Value		Value		Value				Value
\$ / /	\$	, ,		5	,		\$	553,576
,		,						9,324
1,998,178		1,801,052			2,272,812			2,062,352
149,470		149,470			-			-
-		-			8,500			8,500
345,353		349,212			304,510			309,547
141,615		141,615			33,172			33,172
1,172,690		1,172,690			1,075,581			1,075,581
43,098		43,098			5,315			5,315
207,694		207,694			81,080			81,080
405		405			383			383
16,111		16,111			12,442			12,442
43,341		43,341			2,972			2,972
3,965		4,971			4,245			5,540
55,926		55,926			63,424			63,424
5,000		5,000			-			-
\$ 1,445,961	\$	1,445,961	(	5	551,918		\$	551,918
8,682		8,682			4,592			4,592
29,571		29,571			51,081			51,081
2,214,296		1,991,401			2,529,941			2,372,971
16,591		16,591			_			_
287,500		283,547			-			-
139,500		104,625			139,500			90,675
\$	\$ 1,219,368 1,730 1,998,178 149,470 345,353 141,615 1,172,690 43,098 207,694 405 16,111 43,341 3,965 55,926 5,000 \$ 1,445,961 8,682 29,571 2,214,296 16,591 287,500	\$ 1,219,368 \$ 1,730 1,998,178    149,470	Carrying Value         Fair Value           \$ 1,219,368         \$ 1,219,368           1,730         1,807           1,998,178         1,801,052           149,470         149,470           -         -           345,353         349,212           141,615         141,615           1,172,690         1,172,690           43,098         43,098           207,694         207,694           405         405           16,111         16,111           43,341         43,341           3,965         4,971           55,926         55,926           5,000         5,000           \$ 1,445,961         \$ 1,445,961           8,682         8,682           29,571         29,571           2,214,296         1,991,401           16,591         16,591           287,500         283,547	Carrying Value         Fair Value           \$ 1,219,368         \$ 1,219,368           1,730         1,807           1,998,178         1,801,052           149,470         149,470           345,353         349,212           141,615         141,615           1,172,690         1,172,690           43,098         43,098           207,694         207,694           405         405           16,111         16,111           43,341         43,341           3,965         4,971           55,926         55,926           5,000         5,000           \$ 1,445,961         \$ 1,445,961           \$ 8,682         8,682           29,571         29,571           2,214,296         1,991,401           16,591         16,591           287,500         283,547	Carrying Value         Fair Value         Ca V           \$ 1,219,368         \$ 1,219,368         \$           1,730         1,807         1,807           1,998,178         1,801,052         1           149,470         149,470         149,470           345,353         349,212         141,615           1,172,690         1,172,690         43,098           207,694         207,694         405           405         405         16,111           43,341         43,341         33,41           3,965         4,971         55,926           5,000         5,000           \$         1,445,961         \$           8,682         8,682         29,571           2,214,296         1,991,401         16,591           16,591         16,591         16,591           287,500         283,547	Carrying Value         Fair Value         Carrying Value           \$ 1,219,368         \$ 1,219,368         \$ 553,576           1,730         1,807         9,082           1,998,178         1,801,052         2,272,812           149,470         149,470         -           -         -         8,500           345,353         349,212         304,510           141,615         141,615         33,172           1,172,690         1,172,690         1,075,581           43,098         43,098         5,315           207,694         207,694         81,080           405         405         383           16,111         16,111         12,442           43,341         43,341         2,972           3,965         4,971         4,245           55,926         55,926         63,424           5,000         5,000         -           \$ 1,445,961         \$ 1,445,961         \$ 551,918           8,682         8,682         4,592           29,571         29,571         51,081           2,214,296         1,991,401         2,529,941           16,591         -         287,500 <td>Carrying Value         Fair Value         Carrying Value           \$ 1,219,368         \$ 1,219,368         \$ 553,576           1,730         1,807         9,082           1,998,178         1,801,052         2,272,812           149,470         149,470         -           -         -         8,500           345,353         349,212         304,510           141,615         141,615         33,172           1,172,690         1,172,690         1,075,581           43,098         43,098         5,315           207,694         207,694         81,080           405         405         383           16,111         16,111         12,442           43,341         43,341         2,972           3,965         4,971         4,245           55,926         55,926         63,424           5,000         5,000         -           \$ 1,445,961         \$ 1,445,961         \$ 551,918           8,682         8,682         4,592           29,571         29,571         51,081           2,214,296         1,991,401         2,529,941           16,591         -         -</td> <td>Carrying Value         Fair Value         Carrying Value           \$ 1,219,368         \$ 1,219,368         \$ 553,576         \$ 1,730           \$ 1,998,178         \$ 1,801,052         \$ 2,272,812           \$ 149,470         \$ 149,470         \$ 500           \$ 345,353         \$ 349,212         \$ 304,510           \$ 141,615         \$ 141,615         \$ 33,172           \$ 1,772,690         \$ 1,772,690         \$ 1,075,581           \$ 43,098         \$ 43,098         \$ 5,315           \$ 207,694         \$ 207,694         \$ 81,080           \$ 405         \$ 405         \$ 383           \$ 16,111         \$ 16,111         \$ 12,442           \$ 43,341         \$ 43,341         \$ 2,972           \$ 3,965         \$ 4,971         \$ 4,245           \$ 55,926         \$ 55,926         \$ 63,424           \$ 5,000         \$ 5,000         \$ 51,918         \$           \$ 8,682         \$ 8,682         \$ 4,592           \$ 29,571         \$ 29,571         \$ 51,081           \$ 2,214,296         \$ 1,991,401         \$ 2,529,941           \$ 16,591         \$ 287,500         \$ 283,547         \$ 5</td>	Carrying Value         Fair Value         Carrying Value           \$ 1,219,368         \$ 1,219,368         \$ 553,576           1,730         1,807         9,082           1,998,178         1,801,052         2,272,812           149,470         149,470         -           -         -         8,500           345,353         349,212         304,510           141,615         141,615         33,172           1,172,690         1,172,690         1,075,581           43,098         43,098         5,315           207,694         207,694         81,080           405         405         383           16,111         16,111         12,442           43,341         43,341         2,972           3,965         4,971         4,245           55,926         55,926         63,424           5,000         5,000         -           \$ 1,445,961         \$ 1,445,961         \$ 551,918           8,682         8,682         4,592           29,571         29,571         51,081           2,214,296         1,991,401         2,529,941           16,591         -         -	Carrying Value         Fair Value         Carrying Value           \$ 1,219,368         \$ 1,219,368         \$ 553,576         \$ 1,730           \$ 1,998,178         \$ 1,801,052         \$ 2,272,812           \$ 149,470         \$ 149,470         \$ 500           \$ 345,353         \$ 349,212         \$ 304,510           \$ 141,615         \$ 141,615         \$ 33,172           \$ 1,772,690         \$ 1,772,690         \$ 1,075,581           \$ 43,098         \$ 43,098         \$ 5,315           \$ 207,694         \$ 207,694         \$ 81,080           \$ 405         \$ 405         \$ 383           \$ 16,111         \$ 16,111         \$ 12,442           \$ 43,341         \$ 43,341         \$ 2,972           \$ 3,965         \$ 4,971         \$ 4,245           \$ 55,926         \$ 55,926         \$ 63,424           \$ 5,000         \$ 5,000         \$ 51,918         \$           \$ 8,682         \$ 8,682         \$ 4,592           \$ 29,571         \$ 29,571         \$ 51,081           \$ 2,214,296         \$ 1,991,401         \$ 2,529,941           \$ 16,591         \$ 287,500         \$ 283,547         \$ 5

<sup>(1)</sup> These assets are included in Other Assets on our consolidated balance sheets.

We elected the fair value option for \$41 million and \$92 million of residential senior securities and \$2.53 billion and \$5.07 billion of residential loans (principal balance) that we acquired during the three and six months ended June 30, 2013, respectively. During the three months ended June 30, 2013, we also elected the fair value option for \$150 million of commercial senior loans we acquired. We anticipate electing the fair value option residential senior securities and all future purchases of loans that we intend to sell to third parties or transfer to Sequoia securitizations. We have historically elected the fair value option for certain commercial loans and trading securities, as well as certain third-party residential securities.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

The following table presents the assets and liabilities recorded that are reported at fair value on our consolidated balance sheets on a recurring basis at June 30, 2013, as well as the fair value hierarchy of the valuation inputs used to measure fair value.

# Assets and Liabilities Measured at Fair Value on a Recurring Basis at June 30, 2013

June 30, 2013	Carrying			Fair Value Measurements Using							
(In Thousands)	Value			Level 1		Level 2		Level 3			
Assets	'										
Residential loans, at fair value	\$	1,219,368	\$	-	\$	-	\$	1,219,368			
Commercial loans, at fair value		149,470		-		149,470		-			
Trading securities		141,615		-		-		141,615			
Available-for-sale securities		1,172,690		-		-		1,172,690			
MSRs		43,098		-		-		43,098			
Derivative assets		43,341		8,983		34,358		-			
Liabilities											
Derivative liabilities		29,571		1,786		27,785		-			

The following table presents additional information about Level 3 assets and liabilities measured at fair value on a recurring basis for the six months ended June 30, 2013.

# Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

	Assets							
	Residential			Trading		AFS		
(In Thousands)		Loans	Securities		Securities			MSRs
Beginning balance - December 31, 2012	\$	553,576	\$	33,172	\$	1,075,581	\$	5,315
Principal paydowns		(2,486)		(31)		(81,218)		-
(Losses) gains in net income, net		(19,601)		33,558		26,722		9,169
Unrealized losses in OCI, net		-		-		(41,230)		-
Acquisitions		5,154,352		91,850		207,096		28,614
Sales		(4,465,558)		(16,934)		(14,261)		-
Other settlements, net		(915)		-		-		-
Ending Balance - June 30, 2013	\$	1,219,368	\$	141,615	\$	1,172,690	\$	43,098

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

The following table presents the portion of gains or losses included in our consolidated statements of income that were attributable to Level 3 assets and liabilities recorded at fair value on a recurring basis and held at both June 30, 2013 and 2012. Gains or losses incurred on assets or liabilities sold, matured, called, or fully written down during the three and six months ended June 30, 2013 and 2012 are not included in this presentation.

Portion of Net Gains (Losses) Attributable to Level 3 Assets and Liabilities Still Held at June 30, 2013 and 2012 Included in Net Income

	Included in Net Income										
	T	hree Months	Ended	June 30,	Six Months Ended June 30,						
(In Thousands)		2013		2012	2013			2012			
Assets											
Residential loans, at fair value	\$	(59,649)	\$	-	\$	(59,641)	\$	-			
Commercial loans, at fair value		-		111		-		122			
Trading securities		31,354		10,585		30,866		43,019			
Available-for-sale securities		(1,642)		(303)		(1,665)		(635)			
MSRs		9,450		(476)		9,532		(482)			
Liabilities											
Derivative liabilities		-		(195)		-		(1,090)			
ABS issued - Acacia		-		(12,973)		-		(45,026)			

The following table presents information on assets recorded at fair value on a non-recurring basis at June 30, 2013. This table does not include the carrying value and gains or losses associated with the asset types below that were not recorded at fair value on our balance sheet at June 30, 2013.

Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis at June 30, 2013

										Gain (Lo	ss) for	
June 30, 2013	C	arrying	]	Fair Va	lue Mea	sureme	ents U	sing	Thre	ee Months Ended	Six Mo	onths Ended
(In Thousands)	,	Value	Level 1		Level 2		Level 3		June 30, 2013		June 30, 2013	
Assets			'		'							
Residential loans, at lower of cost or fair value	\$	1,122	\$	-	\$	-	\$	1,122	\$	37	\$	42
REO		2,117		_		-		2,117		(368)		(459)

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

The following table presents the components of market valuation adjustments, net, recorded in our consolidated statements of income for the three and six months ended June 30, 2013 and 2012.

#### Market Valuation Adjustments, Net

	Three Months Ended June 30,					June 30,		
(In Thousands)		2013		2012		2013		2012
Other		_				_		_
Residential loans, at lower of cost or fair value	\$	38	\$	405	\$	78	\$	498
Commercial loans, at fair value		-		111		-		122
Trading securities		(4,140)		16,349		(4,707)		49,824
Impairments on AFS securities		(1,642)		(303)		(1,665)		(635)
REO		(558)		(162)		(331)		(144)
Other derivative instruments, net		44		(3,513)		64		(5,982)
ABS issued - Acacia				(12,973)				(45,026)
Total other		(6,258)		(86)		(6,561)		(1,343)
Mortgage banking activities								
Residential loans, at fair value		(41,405)		-		(6,535)		-
Commercial loans, at fair value		(345)		-		(345)		-
Trading securities		36,336		(5,363)		38,265		(4,674)
MSRs		8,827		(527)		9,169		(544)
Derivative instruments, net		49,544		(3,282)		50,567		(6,398)
Total mortgage banking activities		52,957		(9,172)		91,121		(11,616)
Total Market Valuation Adjustments, Net	\$	46,699	\$	(9,258)	\$	84,560	\$	(12,959)

# Valuation Policy

We maintain a policy that specifies the methodology we use to value different types of financial instruments. Significant changes to the valuation methodology are reviewed by members of senior management to confirm the changes are appropriate and reasonable. Valuations based on information from external sources are performed on an instrument-by-instrument basis with the resulting amounts analyzed individually against internal calculations as well as in the aggregate by product type classification. Initial valuations are performed by our portfolio management group using the valuation process described below. A subset of our finance department then independently reviews all fair value estimates using available market, portfolio, and industry information to ensure they are reasonable. Finally, members of senior management review all fair value estimates, including an analysis of valuation changes from prior reporting periods.

# Valuation Process

We estimate fair values for financial assets or liabilities based on available observable and unobservable inputs observed in the marketplace. We primarily use two pricing valuation techniques: market comparable pricing and discounted cash flow analysis. Market comparable pricing is used to determine the estimated fair value of certain instruments by incorporating known inputs and performance metrics, such as observed prepayment rates, delinquencies, credit support, recent transaction prices, pending transactions, or prices of other similar instruments. Discounted cash flow analysis techniques generally consist of developing an estimate of future cash flows that are expected to occur over the life of an instrument and then discounting those cash flows at a rate of return that results in an estimate of fair value. After considering all available indications of the appropriate rate of return that market participants would require, we consider the reasonableness of the range indicated by the results to determine an estimate that is most representative of fair value. We also consider counterparty credit quality and risk as part of our fair value assessments.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

The following table provides quantitative information about the significant unobservable inputs used in the valuation of our Level 3 assets and liabilities measured at fair value.

# Fair Value Methodology for Level 3 Financial Instruments

June 30, 2013 (Dollars in Thousands)	Fair Value	Unobservable Input	Range	Weighted Average
Assets				
Residential loans, at fair value				
Loans priced to securitization	\$1,047,686	Discount rate	4 - 4 %	4 %
		Prepayment rate	10 - 10 %	10 %
		Default rate	1 - 1 %	1 %
		Loss severity	22 - 22 %	22 %
		Credit support	7 - 7 %	7 %
Loans priced to whole loan market	171,682	Pool fallout assumption	0 - 5 %	4 %
		Fallout assumption price discount	0 - 5 pts	4 pts
Residential loans, at lower of cost or fair value	1,122	Loss severity	15 - 28 %	21 %
Trading and AFS securities	1,314,305	Discount rate	5 - 18 %	7 %
		Prepayment speed	1 - 40 %	14 %
		Default rate	0 - 37 %	10 %
		Loss severity	20 - 64 %	38 %
		Credit support	0 - 59 %	6 %
		* *		
MSRs	43,098	Discount rate	12 - 12 %	12 %
		Prepayment rate	6 - 50 %	8 %
REO	2,117	Historical loss adjustment	0 - 40 %	10 %

# Determination of Fair Value

A description of the instruments measured at fair value as well as the general classification of such instruments pursuant to the Level 1, Level 2, and Level 3 valuation hierarchy is listed herein. We generally use both market comparable information and discounted cash flow modeling techniques to determine the fair value of our Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, a significant increase or decrease in any of these inputs – such as anticipated credit losses, prepayment speeds, interest rates, or other valuation assumptions – in isolation, would likely result in a significantly lower or higher fair value measurement.

# Residential loans

Estimated fair values for residential loans are determined based on either an exit price to securitization or the whole loan market. For loans valued based on an exit to securitization, significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the limited availability of market quotes on newly issued RMBS and related inputs. Relevant market indicators that are factored into the analyses include third-party RMBS sales, pricing points for secondary sales of RMBS we have issued in past periods, yields for RMBS issued by government sponsored enterprises, indexed swap yields, credit rating agency guidance on expected credit enhancement levels for newly issued RMBS transactions, interest rates, and prepayment speeds (Level 3).

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

For loans valued based on an exit to the whole loan market, significant inputs in the valuation analysis are predominantly Level 3 in nature. Relevant market indicators that are factored into the analyses include prices on recent sales of our own whole loans, indexed swap yields, interest rates, prepayment speeds, and loss severities (Level 3). These assets would generally decrease in value based upon an increase in the loss severity assumption and would generally increase in value if the loss severity assumption were to decrease.

# Commercial loans

Estimated fair values for commercial mezzanine loans are determined by both market comparable pricing and discounted cash flow analysis valuation techniques (Level 3). Our discounted cash flow models utilize certain significant unobservable inputs including the underwritten net operating income and debt coverage ratio assumptions and actual performance relative to those underwritten metrics. A decrease in these unobservable inputs will reduce the fair value of the commercial loans.

Estimated fair values for commercial senior mortgage loans are determined by an exit price to securitization. Certain significant inputs in the valuation analysis are Level 3 in nature. Relevant market indicators that are factored into the analyses include third-party CMBS sales, pricing points for secondary sales of CMBS, yields for synthetic instruments that use CMBS bonds as an underlying index, indexed swap yields, credit rating agency guidance on expected credit enhancement levels for newly issued CMBS transactions, and interest rates (Level 3). In certain cases, commercial senior mortgage loans are valued based on third-party offers for purchase into securitization (Level 2).

#### Real estate securities

Real estate securities include residential, commercial, and other asset-backed securities that are generally illiquid in nature and trade infrequently. For real estate securities, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the lack of readily available market quotes and related inputs. Relevant market indicators that are factored into the analyses include bid/ask spreads, credit losses, interest rates, and prepayment speeds. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These cash flow models use significant unobservable inputs such as a discount rate, prepayment rate, default rate, loss severity and credit support. The fair value of our securities would generally decrease in value based upon an increase in serious delinquencies. Conversely, the fair value of our securities would generally increase if the prepayment rate or credit support inputs were to increase.

As part of our securities valuation process, we request and consider indications of value from third-party securities dealers. For purposes of pricing our securities at June 30, 2013, we received dealer price indications on 76% of our securities. In the aggregate, our internal valuations of the securities for which we received dealer price indications were 3% lower than the aggregate dealer valuations. Once we receive the price indications from dealers, they are compared to other relevant market inputs, such as actual or comparable trades, and the results of our discounted cash flow analysis. In circumstances where relevant market inputs cannot be obtained, increased reliance on discounted cash flow analysis and management judgment are required to estimate fair value.

### Derivative assets and liabilities

Our derivative instruments include interest rate agreements, TBAs, and financial futures. Fair values of derivative instruments are determined using quoted prices from active markets, when available, or valuation models and are supported by valuations provided by dealers active in derivative markets. TBA and financial futures fair values are generally obtained using quoted prices from active markets (Level 1). Our derivative valuation models for interest rate agreements require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of certain inputs. Model inputs for interest rate agreements can generally be verified and model selection does not involve significant management judgment (Level 2).

For other derivatives, valuations are based on various factors such as liquidity, bid/ask spreads, and credit considerations for which we rely on available market inputs. In the absence of such inputs, management's best estimate is used (Level 3). At June 30, 2013 and December 31, 2012, we had no Level 3 derivatives.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 5. Fair Value of Financial Instruments — (continued)

Cash and cash equivalents

Cash and cash equivalents include cash on hand and highly liquid investments with original maturities of three months or less. Fair values equal carrying values (Level 1).

Restricted cash

Restricted cash primarily includes interest-earning cash balances at consolidated Sequoia entities and at the Residential Resecuritization and Commercial Securitization entities for the purpose of distribution to investors and reinvestment. Due to the short-term nature of the restrictions, fair values approximate carrying values (Level 1).

Accrued interest receivable and payable

Accrued interest receivable and payable includes interest due on our assets and payable on our liabilities. Due to the short-term nature of when these interest payments will be received or paid, fair values approximate carrying values (Level 1).

MSRs

MSRs include the rights to service mortgage loans. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. These inputs include market discount rates, prepayment speeds of serviced loans, and the market cost of servicing. Changes in the fair value of MSRs occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions. Estimated fair values are based on applying the inputs to generate the net present value of estimated MSR income, which is what we believe market participants would use to estimate fair value (Level 3). These discounted cash flow models utilize certain significant unobservable inputs including prepayment rate and discount rate assumptions. An increase in these unobservable inputs will reduce the fair value of the MSRs and alternatively, a decrease in these inputs will increase the values of the MSRs. Additionally, if prepayments occur at a rate greater than our estimate, the fair value of the MSRs will decrease accordingly.

As part of our MSR valuation process, we received a valuation estimate from a third-party valuations group. In the aggregate, our internal valuations of the MSRs were 1% lower than the third-party valuation.

REO

REO includes properties owned in satisfaction of foreclosed loans. Fair values are determined using available market quotes, appraisals, broker price opinions, comparable properties, or other indications of value (Level 3).

 $Margin\ receivable$ 

Margin receivable reflects cash collateral we have posted with our various derivative and debt counterparties as required to satisfy margin requirements. Fair values approximate carrying values (Level 1).

Short-term debt

Short-term debt includes our credit facilities that mature within one year. Fair values approximate carrying values (Level 1).

ABS issued

ABS issued includes asset-backed securities issued through the Sequoia, Residential Resecuritization, and Commercial Securitization entities. These instruments are illiquid in nature and trade infrequently, if at all. For ABS issued, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Relevant market indicators factored into the analyses include dealer price indications to the extent available, bid/ask spreads, external spreads, collateral credit losses, interest rates, default rates, loss severities, and collateral prepayment speeds. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These liabilities would generally increase in

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 5. Fair Value of Financial Instruments — (continued)

value based upon a decrease in default rates and would generally decrease in value if the prepayment rate or credit support input were to decrease.

As part of our ABS issued valuation process, we request and consider indications of value from third-party securities dealers. For purposes of pricing our ABS issued at June 30, 2013, we received dealer price indications on 38% of our ABS issued. In the aggregate, our internal valuations of the ABS issued for which we received dealer price indications were 1% higher than the aggregate dealer valuations. Once we receive the price indications from dealers, they are compared to other relevant market inputs, such as actual or comparable trades, and the results of our discounted cash flow analysis. In circumstances where relevant market inputs cannot be obtained, increased reliance on discounted cash flow analysis and management judgment are required to estimate fair value.

#### Commercial borrowings

Commercial borrowings include our commercial loan repurchase agreement that matures in more than one year. Fair values approximate carrying values (Level 1).

#### Convertible notes

Convertible notes include unsecured convertible senior notes. Fair values are determined using quoted prices in active markets (Level 1).

# Other long-term debt

Other long-term debt includes trust preferred securities and subordinated notes. Estimated fair values are determined using discounted cash flow analysis valuation techniques. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3).

#### Note 6. Residential Loans

We acquire residential loans from third-party originators. During the six months ended June 30, 2013, we purchased \$5.07 billion (principal balance) of residential loans primarily in connection with our Sequoia securitization program, for which we elected the fair value option. The following table summarizes the classifications and carrying value of the residential loans owned at Redwood and at consolidated Sequoia entities at June 30, 2013 and December 31, 2012.

Redwood

553,576

\$

\$

Sequoia

**Total** 

553,576

2,272,812

2,835,470

9,082

\$

June 30, 2013
(In Thousands)

Fair value

Held-for-sale			
Fair value	\$ 1,219,368	\$ -	\$ 1,219,368
Lower of cost or fair value	1,730	-	1,730
Held-for-investment	 -	 1,998,178	 1,998,178
Total Residential Loans	\$ 1,221,098	\$ 1,998,178	\$ 3,219,276
December 31, 2012			
(In Thousands)	Redwood	Sequoia	Total
Held-for-sale		 	 

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 6. Residential Loans — (continued)

We do not currently service any residential loans, although at June 30, 2013, we did own MSRs that provided us with the rights to service \$1.25 billion (principal balance) of consolidated residential loans purchased from third-party originators.

#### Residential Loans Held-for-Sale

Residential Loans at Fair Value

At June 30, 2013, there were 1,645 residential loans at fair value, with an aggregate outstanding principal balance of \$1.26 billion and an aggregate fair value of \$1.22 billion. During the three and six months ended June 30, 2013, we recorded \$41 million and \$7 million of negative valuation adjustments, respectively, on residential loans for which we elected the fair value option through mortgage banking activities, net, a component of our consolidated income statement. At December 31, 2012, there were 685 residential loans at fair value, with an aggregate outstanding principal balance of \$533 million and an aggregate fair value of \$554 million.

Residential Loans at Lower of Cost or Fair Value

At June 30, 2013, there were 10 residential loans at lower of cost or fair value with \$2 million in outstanding principal balance and a carrying value of \$2 million. At December 31, 2012, there were 17 residential loans at lower of cost or fair value with \$10 million in outstanding principal balance and a carrying value of \$9 million. During the three and six months ended June 30, 2013, we recorded valuation adjustments for residential loans held-for-sale of positive \$38 thousand and positive \$78 thousand, respectively. During the three and six months ended June 30, 2012, we recorded valuation adjustments for residential loans held-for-sale of positive \$405 thousand and positive \$498 thousand, respectively.

#### Residential Loans Held-for-Investment

The following table details the carrying value for residential loans held-for-investment at June 30, 2013 and December 31, 2012. These loans are owned at Sequoia securitization entities that we consolidate for financial reporting purposes.

(In Thousands)	J	une 30, 2013	De	cember 31, 2012
Principal balance	\$	2,001,544	\$	2,278,069
Unamortized premium, net		19,784		23,247
Recorded investment		2,021,328		2,301,316
Allowance for loan losses		(23,150)		(28,504)
Carrying Value	\$	1,998,178	\$	2,272,812

Of the \$2.00 billion of principal balance and \$20 million of unamortized premium on loans held-for-investment at June 30, 2013, \$832 million of principal balance and \$13 million of unamortized premium relate to residential loans acquired prior to July 1, 2004. During the six months ended June 30, 2013, 9% of these residential loans prepaid and we amortized 18% of the premium based upon the accounting elections we apply. For residential loans acquired after July 1, 2004, the principal balance was \$1.20 billion and the unamortized premium was \$7 million. During the six months ended June 30, 2013, 14% of these loans prepaid and we amortized 9% of the premium.

Of the \$2.28 billion of principal balance and \$23 million of unamortized premium on loans held-for-investment at December 31, 2012, \$912 million of principal balance and \$16 million of unamortized premium relate to residential loans acquired prior to July 1, 2004. For residential loans acquired after July 1, 2004, the principal balance was \$1.37 billion and the unamortized premium was \$8 million.

#### Credit Characteristics of Residential Loans Held-for-Investment

As a percentage of our recorded investment, 98% of residential loans held-for-investment at June 30, 2013, were first lien, predominately prime-quality loans at the time of origination. The remaining 2% of loans were second lien, home equity lines of credit.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 6. Residential Loans — (continued)

The weighted average original LTV ratio for our residential loans held-for-investment outstanding at June 30, 2013, was 65%. The weighted average FICO score for the borrowers of these loans was 734 at the time the loans were originated.

We consider the year of origination of our residential loans held-for-investment to be a general indicator of credit performance as loans originated in specific years have often possessed similar product and credit characteristics. The following table displays our recorded investment in residential loans held-for-investment at June 30, 2013 and December 31, 2012, organized by year of origination.

(In Thousands)	Ju	ne 30, 2013	D	ecember 31, 2012
2003 & Earlier	\$	1,017,135	\$	1,131,200
2004		545,935		569,379
2005		67,266		71,792
2006		157,349		164,333
2007		-		-
2008		-		-
2009		37,823		58,628
2010		121,581		197,964
2011		74,239		108,020
Total Recorded Investment	\$	2,021,328	\$	2,301,316

# Allowance for Loan Losses on Residential Loans

For residential loans held-for-investment, we establish and maintain an allowance for loan losses. The allowance includes a component for pools of residential loans owned at Sequoia securitization entities that we collectively evaluated for impairment, and a component for loans individually evaluated for impairment that includes modified residential loans at Sequoia entities that have been determined to be troubled debt restructurings.

#### Activity in the Allowance for Loan Losses on Residential Loans

The following table summarizes the activity in the allowance for loan losses for the three and six months ended June 30, 2013 and 2012.

	Three Months Ended June 30,				Six Months Ended June 30,			
(In Thousands)	2013		2012		2013			2012
Balance at beginning of period	\$	29,064	\$	59,155	\$	28,504	\$	66,881
Charge-offs, net		(1,751)		(1,991)		(2,545)		(5,139)
Reversal of provision for loan losses		(4,163)		(1,715)		(2,809)		(1,715)
Deconsolidation adjustment						-		(4,578)
Balance at End of Period	\$	23,150	\$	55,449	\$	23,150	\$	55,449

During both the three months ended June 30, 2013 and 2012, there were \$2 million of charge-offs of residential loans that reduced our allowance for loan losses. These charge-offs arose from \$5 million and \$4 million of defaulted loan principal, respectively. During the six months ended June 30, 2013 and 2012, there were \$3 million and \$5 million of charge-offs of residential loans, respectively, that reduced our allowance for loan losses. These charge-offs arose from \$7 million and \$14 million of defaulted loan principal, respectively.

# Residential Loans Collectively Evaluated for Impairment

We establish the collective component of the allowance for residential loan losses based primarily on the characteristics of the loan pools underlying the securitization entities that own the loans, including loan product types, credit characteristics, and

## REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

## Note 6. Residential Loans — (continued)

origination years. The collective analysis is further divided into two segments. The first segment reflects our estimate of losses on delinquent loans within each loan pool. These loss estimates are determined by applying the loss factors described in *Note 3* to the delinquent loans, including our expectations of the timing of defaults and the loss severities we expect once defaults occur. The second segment relates to our estimate of losses incurred on nondelinquent loans within each loan pool. This estimate is based on losses we expect to realize over a 23 month loss confirmation period, which is based on our historical loss experience as well as consideration of the loss factors described in *Note 3*.

The following table summarizes the balances for loans collectively evaluated for impairment at June 30, 2013 and December 31, 2012.

(In Thousands)	June 30, 2013	December 31, 2012
Principal balance	\$ 1,993,690	\$ 2,272,104
Recorded investment	2,013,694	2,295,471
Related allowance	22,520	27,891

The following table summarizes the recorded investment and past due status of residential loans collectively evaluated for impairment at June 30, 2013 and December 31, 2012.

	30	0-59 Days	60	-89 Days	9	90 + Days		
(In Thousands)	]	Past Due	F	Past Due		Past Due	Current	<b>Total Loans</b>
June 30, 2013	\$	22,968	\$	9,909	\$	65,476	\$ 1,915,341	\$ 2,013,694
December 31, 2012		29,345		17,593		62,937	2,185,596	2,295,471

#### Residential Loans Individually Evaluated for Impairment

As part of the loss mitigation efforts undertaken by servicers of residential loans owned at Sequoia securitization entities, a number of loan modifications have been completed to help make mortgage loans more affordable for qualifying borrowers and potentially reduce a future impairment. For the six months ended June 30, 2013 and 2012, the loan modifications determined to be TDRs were either: (i) conversions of a floating rate mortgage loan into a fixed rate mortgage loan; (ii) reductions in the contractual interest rates of a mortgage loan paired with capitalization of accrued interest; or (iii) principal forgiveness paired with interest rate reductions.

The following table presents the details of the loan modifications determined to be TDRs for the three and six months ended June 30, 2013 and 2012.

	T	Three Months Ended June 30,			S	ix Months I	Inded J	une 30,
(Dollars in Thousands)		2013 2012		2013 2012 2013		2013	20	
TDRs								
Number of modifications		4		2		7		6
Pre-modification outstanding recorded investment	\$	1,031	\$	884	\$	1,795	\$	2,672
Post-modification outstanding recorded investment		1,145		626		1,941		2,425
Loan modification effect on net interest income after provision and other MVA		(140)		(118)		(309)		(597)
TDRs that Subsequently Defaulted								
Number of modifications		1		2		3		4
Recorded investment	\$	178	\$	603	\$	587	\$	1,702

If we determine that a restructured loan is a TDR, we remove it from the general loan pools used for determining the allowance for residential loan losses and assess it for impairment on an individual basis. This assessment is based primarily on whether an

## REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 6. Residential Loans — (continued)

adverse change in the expected future cash flows resulted from the restructuring. The average recorded investment of loans individually evaluated for impairment for the three months ended June 30, 2013 and 2012, was \$7 million and \$15 million, respectively. For the three months ended June 30, 2013 and 2012, we recorded interest income of \$10 thousand and \$149 thousand, respectively, on individually impaired loans. The average recorded investment of loans individually evaluated for impairment for the six months ended June 30, 2013 and 2012, was \$7 million and \$15 million, respectively. For the six months ended June 30, 2013 and 2012, we recorded interest income of \$21 thousand and \$259 thousand, respectively, on individually impaired loans.

The following table summarizes the balances for loans individually evaluated for impairment, all of which had an allowance, at June 30, 2013 and December 31, 2012.

(In Thousands)	June 30, 2013	Dece	mber 31, 2012
Principal balance	\$ 7,854	\$	5,965
Recorded investment	7,634		5,845
Related allowance	630		613

The following table summarizes the recorded investment and past due status of residential loans individually evaluated for impairment at June 30, 2013 and December 31, 2012.

	30-59 Days	60-89 Days	90 + Days		
(In Thousands)	Past Due	Past Due	Past Due	Current	<b>Total Loans</b>
June 30, 2013	\$ 1,021	\$ -	\$ 195	\$ 6,418	\$ 7,634
December 31, 2012	160	645	-	5,040	5,845

## Note 7. Commercial Loans

We invest in commercial loans that we originate and service as well as loans that we acquire from third-party originators. The following table summarizes the classifications and carrying value of commercial loans at June 30, 2013 and December 31, 2012.

(In Thousands)		June 30, 2013	D	ecember 31, 2012
Held-for-sale				
Fair value	\$	149,470	\$	-
Lower of cost or fair value		-		8,500
Held-for-investment		345,353		304,510
Total Commercial Loans	<u>\$</u>	494,823	\$	313,010

## Commercial Loans Held-for-Sale

Commercial loans held-for-sale include loans we originate and intend to sell to third parties.

# Commercial Loans at Fair Value

At June 30, 2013, there were 10 commercial loans at fair value, with an aggregate outstanding principal balance of \$150 million and an aggregate fair value of \$149 million. During the three and six months ended June 30, 2013, we recorded less than \$1 million of negative valuation adjustments on commercial loans for which we elected the fair value option through mortgage banking activities, net, a component of our consolidated income statement. At December 31, 2012, there were no commercial loans at fair value.

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 7. Commercial Loans — (continued)

Commercial Loans at Lower of Cost or Fair Value

At June 30, 2013, there were no commercial loans held at the lower of cost or fair value. During both the six months ended June 30, 2013 and 2012, we did not record a valuation adjustment on commercial loans held-for-sale. At December 31, 2012, there was one senior commercial loan held-for-sale with \$9 million in outstanding principal balance and a lower of cost or fair value of \$9 million. During six months ended June 30, 2012, we did not record a valuation adjustment.

## Commercial Loans Held-for-Investment

Commercial loans held-for-investment include loans we originate and preferred equity investments we make or, in either case, acquire from third parties. Through June 30, 2013, these loans have typically been mezzanine loans that are secured by a borrower's ownership interest in a single purpose entity that owns commercial property, rather than a lien on the commercial property. The preferred equity investments are typically preferred equity interests in a single purpose entity that owns commercial property and are included within, and referred to herein, as commercial loans held-for-investment due to the fact that their risks and payment characteristics are nearly equivalent to commercial mezzanine loans.

The following table provides additional information for our commercial loans held-for-investment at June 30, 2013 and December 31, 2012.

(In Thousands)	Ju	ine 30, 2013	De	cember 31, 2012
Principal balance	\$	353,898	\$	312,400
Unamortized discount, net		(2,885)		(3,806)
Recorded investment		351,013		308,594
Allowance for loan losses		(5,660)		(4,084)
Carrying Value	\$	345,353	\$	304,510

At June 30, 2013, there were 48 commercial loans held-for-investment with an outstanding principal balance of \$354 million and a carrying value of \$345 million. Of the \$351 million of recorded investment in commercial loans held-for-investment at June 30, 2013, 16% was originated in 2013, 45% was originated in 2012, 34% was originated in 2011, and 5% was originated in 2010. At December 31, 2012, there were 35 commercial loans held-for-investment with an outstanding principal balance of \$312 million and a carrying value of \$305 million. Of the \$309 million of recorded investment in commercial loans held-for-investment at December 31, 2012, 53% was originated in 2012, 38% was originated in 2011, 9% was originated in 2010, and less than 1% was acquired in 2004.

## Allowance for Loan Losses on Commercial Loans

For commercial loans classified as held-for-investment, we establish and maintain an allowance for loan losses. The allowance includes a component for loans collectively evaluated for impairment and a component for loans individually evaluated for impairment.

#### Activity in the Allowance for Loan Losses on Commercial Loans

The following table summarizes the activity in the allowance for commercial loan losses for the three and six months ended June 30, 2013 and 2012.

	Three Months Ended June 30,					Six Months E	hs Ended June 30,	
(In Thousands)		2013		2012	·	2013		2012
Balance at beginning of period	\$	4,769	\$	882	\$	4,084	\$	608
Charge-offs, net		-		-		-		-
Provision for loan losses		891		376		1,576		650
Balance at End of Period	\$	5,660	\$	1,258	\$	5,660	\$	1,258

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

## Note 7. Commercial Loans — (continued)

## Commercial Loans Collectively Evaluated for Impairment

We record an allowance for loan losses based on our estimate of credit losses inherent in our portfolio at the reporting date. Our estimate of credit losses is informed by loss rates and delinquency trends. At June 30, 2013 and December 31, 2012, all of the commercial loans collectively evaluated for impairment were current and were assigned an impairment status of "Pass." The following table summarizes the balances for loans collectively evaluated for impairment at June 30, 2013 and December 31, 2012.

(In Thousands)	June 30, 2013			December 31, 2012
Principal balance	\$	353,898	\$	312,400
Recorded investment		351,013		308,594
Related allowance		5,660		4,084

#### Commercial Loans Individually Evaluated for Impairment

We did not have any loans individually evaluated for impairment at either June 30, 2013 or December 31, 2012.

#### **Note 8. Real Estate Securities**

We invest in mortgage-backed securities. The following table presents the fair values of our real estate securities by collateral type at June 30, 2013 and December 31, 2012.

(In Thousands)	Jı	une 30, 2013	Dec	ember 31, 2012
Residential	\$	1,314,305	\$	1,094,684
Commercial				14,069
Total Real Estate Securities	\$	1,314,305	\$	1,108,753

Our residential securities are presented in accordance with their general position within a securitization structure based on their rights to cash flows. Senior securities are those interests in a securitization that have the first right to cash flows and are last in line to absorb losses. Re-REMIC securities, as presented herein, were created through the resecuritization of certain senior interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior interest, but senior to any subordinate tranches of the securitization from which they were created. Subordinate securities are all interests below senior and re-REMIC interests.

## REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 8. Real Estate Securities — (continued)

## **Trading Securities**

We elected the fair value option for certain securities and classify them as trading securities. At June 30, 2013, our trading securities included \$141 million of interest-only securities, for which there is no principal balance, and \$242 thousand of residential subordinate securities. The unpaid principal balance of residential subordinate securities classified as trading was \$12 million at both June 30, 2013 and December 31, 2012. The following table presents trading securities by collateral type at June 30, 2013 and December 31, 2012.

(In Thousands)	June 30, 2013		December 31, 2012
Senior Securities		· ·	
Residential prime	\$ 123,591	\$	10,409
Residential non-prime	 17,525		22,134
Total Senior Securities	141,116		32,543
Subordinate Securities			
Residential prime	354		468
Residential non-prime	145		161
Total Subordinate Securities	499		629
Total Trading Securities	\$ 141,615	\$	33,172

#### AFS Securities

The following table presents the fair value of our available-for-sale securities held at Redwood by collateral type at June 30, 2013 and December 31, 2012.

(In Thousands)	June 30, 2013			December 31, 2012
Senior Securities		_		_
Residential prime	\$	410,159	\$	466,523
Residential non-prime		224,687		245,266
Total Senior Securities		634,846		711,789
Re-REMIC Securities		154,167		163,035
Subordinate Securities				
Residential prime		381,631		184,528
Residential non-prime		2,046		2,160
Commercial		<u>-</u> _		14,069
Total Subordinate Securities		383,677		200,757
Total AFS Securities	\$	1,172,690	\$	1,075,581

Of the senior securities shown above at June 30, 2013 and December 31, 2012, included \$154 million and \$172 million, respectively, of prime securities, and \$141 million and \$152 million, respectively, of non-prime securities that were financed through the Residential Resecuritization entity, as discussed in *Note 4*.

We often purchase AFS securities at a discount to their outstanding principal balances. To the extent we purchase an AFS security that has a likelihood of incurring a loss, we do not amortize into income the portion of the purchase discount that we do not expect to collect due to the inherent credit risk of the security. We may also expense a portion of our investment in the security to the extent we believe that principal losses will exceed the purchase discount. We designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on the security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the interest method.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 8. Real Estate Securities — (continued)

At June 30, 2013, there were \$3 thousand of AFS residential securities with contractual maturities less than five years, \$3 million of AFS residential securities with contractual maturities greater than five years but less than ten years, and the remainder of our real estate securities had contractual maturities greater than ten years.

During the first quarter of 2013, we sold all of our commercial AFS securities, resulting in a realized gain of \$12 million. The following table presents the components of carrying value (which equals fair value) of residential AFS securities at June 30, 2013 and December 31, 2012.

# Carrying Value of Residential AFS Securities

(In Thousands)	Ju	ne 30, 2013	December 31, 2012		
Principal balance	\$	1,453,596	\$	1,277,401	
Credit reserve		(190,410)		(187,032)	
Unamortized discount, net		(235,846)		(203,421)	
Amortized cost		1,027,340		886,948	
Gross unrealized gains		158,883		176,929	
Gross unrealized losses		(13,533)		(2,365)	
Carrying Value	\$	1,172,690	\$	1,061,512	

The following table presents the changes for the three and six months ended June 30, 2013, in unamortized discount and designated credit reserves on residential AFS securities.

# Changes in Unamortized Discount and Designated Credit Reserves on Residential AFS Securities

	Three Months Ended June 30, 2013							
		Credit		Unamortized				
(In Thousands)		Reserve		Discount, Net				
Beginning balance	\$	190,690	\$	220,568				
Amortization of net discount		-		(8,153)				
Realized credit losses		(4,117)		-				
Acquisitions		3,495		23,102				
Sales, calls, other		(338)		(633)				
Impairments		1,642		-				
(Release of) transfers to credit reserves		(962)		962				
Ending Balance	\$	190,410	\$	235,846				

	Six Months Ended June 30, 2013							
(In Thousands)		Credit		Unamortized				
(In Thousands)		Reserve		Discount, Net				
Beginning balance	\$	187,032	\$	203,421				
Amortization of net discount		-		(15,847)				
Realized credit losses		(11,965)		-				
Acquisitions		8,397		54,523				
Sales, calls, other		(338)		(633)				
Impairments		1,666		-				
Transfers to (release of) credit reserves		5,618		(5,618)				
Ending Balance	\$	190,410	\$	235,846				

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 8. Real Estate Securities — (continued)

## Credit Characteristics of Residential AFS Securities

Of the \$190 million of credit reserve on our residential securities at June 30, 2013, \$50 million was related to residential senior securities, \$44 million was related to residential re-REMIC securities, and \$96 million was related to residential subordinate securities. The loans underlying our \$410 million of prime residential senior securities totaled \$8 billion at June 30, 2013, and the loans underlying our \$225 million of non-prime residential senior securities totaled \$4 billion. Serious delinquencies on loans underlying our senior securities at June 30, 2013, were 10.08% of outstanding principal balances. The loans underlying our residential re-REMIC securities totaled \$5 billion at June 30, 2013, and consisted of \$5 billion prime and \$106 million non-prime credit quality collateral at time of origination. Serious delinquencies on loans underlying our residential subordinate securities totaled \$16 billion at June 30, 2013, and consisted of \$16 billion prime and \$431 million non-prime credit quality at time of origination. Serious delinquencies on loans underlying our subordinate securities at June 30, 2013, were 4.18% of outstanding principal balances.

#### Residential AFS Securities with Unrealized Losses

The following table presents the components comprising the total carrying value of residential AFS securities that were in a gross unrealized loss position at June 30, 2013 and December 31, 2012.

	Less Than 12 Consecutive Months							12 Consecutive Months or Longer					
	A	Amortized		Unrealized		Fair		Amortized		Unrealized		Fair	
(In Thousands)		Cost		Losses		Value		Cost		Losses		Value	
June 30, 2013	\$	299,244	\$	(11,837)	\$	287,407	\$	13,974	\$	(1,696)	\$	12,278	
December 31, 2012		22,803		(293)		22,510		26,729		(2,072)		24,657	

At June 30, 2013, after giving effect to purchases, sales, and extinguishments due to credit losses, our consolidated balance sheet included 294 AFS securities, of which 47 were in an unrealized loss position and nine were in a continuous unrealized loss position for 12 consecutive months or longer. At December 31, 2012, our consolidated balance sheet included 284 AFS securities, of which 22 were in an unrealized loss position and 14 were in a continuous unrealized loss position for 12 consecutive months or longer.

#### Evaluating AFS Securities for Other-than-Temporary Impairments

When the fair value of an AFS security is below its cost basis, we evaluate the security for OTTI. Part of this evaluation is based upon adverse changes in the assumptions used to value the security. The table below summarizes the significant valuation assumptions we used for our AFS securities at June 30, 2013.

## Significant Valuation Assumptions

	Range for	Securities
June 30, 2013	Prime	Non-prime
Prepayment rates	4 - 50 %	3 - 10 %
Loss severity	22 - 56 %	30 - 58 %
Projected losses	0 - 38 %	3 - 24 %

For an AFS security where its fair value has declined below its amortized cost basis, we evaluate the security for OTTI. The credit component of OTTI is recognized through our consolidated statements of income as a component of other market valuation adjustments, net, while the non-credit component of OTTI is recognized through accumulated other comprehensive income, a component of equity. The following table details the activity related to the credit component of OTTI (i.e., OTTI in either current earnings or retained earnings) for AFS securities that also had a non-credit component and were still held at June 30, 2013 and 2012. The balance of the credit component of OTTI at June 30, 2013 and 2012, includes all market valuation adjustments recorded through

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 8. Real Estate Securities — (continued)

the income statement for securities still held on our balance sheet at June 30, 2013 and 2012, as well as a portion of OTTI previously recognized in other comprehensive income

## Activity of the Credit Component of Other-than-Temporary Impairments

	Three Months Ended June 30,					Six Months Ended June 30,			
(In Thousands)	2013 2012			2013		2012			
Balance at beginning of period	\$	45,611	\$	73,698	\$	50,852	\$	78,126	
Additions									
Initial credit impairments		-		55		-		161	
Subsequent credit impairments		-		91		-		91	
Reductions									
Securities sold, or expected to sell		(2,191)		-		(2,191)		-	
Securities with no outstanding principal at period end		(746)		(6,790)		(5,987)		(11,324)	
Balance at End of Period	\$	42,674	\$	67,054	\$	42,674	\$	67,054	

The credit component of OTTI is reduced if we sell, intend to sell, or believe we will be required to sell previously credit-impaired debt securities. Additionally, the credit component of OTTI is reduced if we receive or expect to receive cash flows in excess of what we previously expected to receive over the remaining life of the credit-impaired debt security, the security matures, or the security experiences an event (such as full prepayment or principal losses) such that the outstanding principal is reduced to zero.

# Gross Realized Gains and Losses on AFS Securities

Gains and losses from the sale of AFS securities are recorded as realized gains, net, in our consolidated statements of income. The following table presents the gross realized gains on sales and calls of AFS securities for the three and six months ended June 30, 2013 and 2012.

	Th	ree Months	Ended J	une 30,	Six Months Ended June 30,				
(In Thousands)		2013		2012		2013		2012	
Gross realized gains - sales	\$	193	\$	6,989	\$	12,231	\$	14,774	
Gross realized gains - calls		333		-		333		113	
Gross realized losses - sales		-		-		-		(1,600)	
Gross realized losses - calls	_	-		-		-		-	
Total Realized Gains on Sales and Calls of AFS Securities, net	\$	526	\$	6,989	\$	12,564	\$	13,287	

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 9. Derivative Financial Instruments

The following table presents the fair value and notional amount of derivative financial instruments held by us at June 30, 2013 and December 31, 2012.

		June 30, 2013					December 31, 2012				
(In Thousands)		Fair Value	Notional Amount		Fair Value			Notional Amount			
Assets - Risk Management Derivatives											
Interest rate swaps	\$	32,742	\$	1,044,000	\$	739	\$	147,000			
TBAs		8,655		345,000		-		-			
Futures		328		30,000		-		-			
Swaptions		1,616		615,000		2,233		575,000			
Total Assets	\$	43,341	\$	2,034,000	\$	2,972	\$	722,000			
Liabilities - Cash Flow Hedges											
Interest rate swaps	\$	(27,566)	\$	139,500	\$	(48,581)	\$	139,500			
Liabilities - Risk Management Derivatives											
Interest rate swaps		(219)		20,500		(1,893)		357,500			
TBAs		(1,139)		105,000		-		-			
Futures		(647)		238,000		(607)		234,000			
Total Liabilities	\$	(29,571)	\$	503,000	\$	(51,081)	\$	731,000			
Total Derivative											
Financial Instruments, Net	<u>\$</u>	13,770	\$	2,537,000	\$	(48,109)	\$	1,453,000			

#### Risk Management Derivatives

To offset, to varying degrees, risks associated with certain assets and liabilities on our consolidated balance sheet, we may enter into derivative contracts.

Certain Risks Related to Unsecuritized Residential and Commercial Loans at Redwood

In order to manage certain risks associated with residential and commercial loans we own or plan to acquire, at June 30, 2013, we were party to interest rate agreements with an aggregate notional amount of \$1.7 billion, TBA contracts sold with an aggregate notional amount of \$450 million and financial futures contracts with an aggregate notional amount of \$268 million. Net market valuation adjustments on risk management derivatives related to unsecuritized loans we own or plan to acquire were positive \$50 million and negative \$3 million for the three months ended June 30, 2013 and 2012, respectively. Net market valuation adjustments on risk management derivatives related to unsecuritized loans we own or plan to acquire were positive \$51 million and negative \$7 million for the six months ended June 30, 2013 and 2012, respectively.

# Derivatives Designated as Cash Flow Hedges

To hedge the variability in interest expense related to our long-term debt and certain adjustable-rate securitization entity liabilities that are included in our consolidated balance sheets for financial reporting purposes, we designated interest rate swaps as cash flow hedges during 2010 and during the second quarter of 2011 with an aggregate notional balance of \$165 million. During the first half of 2012, we unwound swaps with an aggregate notional balance of \$26 million that had been designated against certain adjustable-rate securitization entity liabilities.

For the three months ended June 30, 2013 and 2012, these cash flow hedges increased in value by \$14 million and decreased in value by \$16 million, respectively, which was recorded as an increase and decrease, respectively, to accumulated other comprehensive income, a component of equity. For the six months ended June 30, 2013 and 2012, these cash flow hedges increased in value by \$21

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 9. Derivative Financial Instruments — (continued)

million and decreased in value by \$3 million, respectively. For interest rate agreements currently or previously designated as cash flow hedges, our total unrealized loss reported in accumulated other comprehensive income was \$27 million and \$48 million at June 30, 2013 and December 31, 2012, respectively. For the three months ended June 30, 2013 and 2012, we reclassified \$69 thousand and \$1 million, respectively, of unrealized losses on derivatives to interest expense. For the six months ended June 30, 2013 and 2012, we reclassified \$157 thousand and \$2 million, respectively, of unrealized losses on derivatives to interest expense. Accumulated other comprehensive loss of less than \$1 million will be amortized into interest expense, a component of our consolidated income statements, over the remaining life of the hedged liabilities.

The following table illustrates the impact on interest expense of our interest rate agreements accounted for as cash flow hedges for the three and six months ended June 30, 2013 and 2012.

#### Impact on Interest Expense of Our Interest Rate Agreements Accounted for as Cash Flow Hedges

		Three Month	s Ende	d June 30,	 Six Months Ended June 30,			
(In Thousands)	2013			2012	2013	2012		
Net interest expense on cash flow interest rate agreements	\$	(1,470)	\$	(1,437)	\$ (2,934)	\$	(2,953)	
Realized income (expense) due to ineffective portion of hedges		-		5	-		(34)	
Realized net losses reclassified from other comprehensive income		(69)		(1,098)	 (157)		(2,134)	
Total Interest Expense	\$	(1,539)	\$	(2,530)	\$ (3,091)	\$	(5,121)	

## Derivative Counterparty Credit Risk

We incur credit risk to the extent that counterparties to our derivative financial instruments do not perform their obligations under specified contractual agreements. If a derivative counterparty does not perform, we may not receive the proceeds to which we may be entitled under these agreements. Each of our derivative counterparties must maintain compliance with International Swaps and Derivatives Association ("ISDA") agreements (or receive a waiver of non-compliance after a specific assessment) in order to conduct derivative transactions with us. Additionally, we review derivative counterparty credit standings, and in the case of a deterioration of creditworthiness, appropriate remedial action is taken. To further mitigate counterparty risk, we exit derivatives contracts with counterparties that (i) do not maintain compliance with (or obtain a waiver from) the terms of their ISDA agreements with us; or (ii) do not maintain their status as a primary government dealer or affiliate by the U.S. Department of Treasury or do not meet internally established guidelines regarding credit worthiness. Our ISDA agreements currently require full bilateral collateralization of unrealized loss exposures with our derivative counterparties. Through a margin posting process, our positions are revalued with counterparties each business day and cash margin is generally transferred to either us or our derivative counterparties as collateral based upon the directional changes in fair value of the positions. We also attempt to transact with several different counterparties in order to reduce our specific counterparty exposure. We consider counterparty risk as part of our fair value assessments of all derivative financial instruments. At June 30, 2013, we assessed this risk as remote and did not record a specific valuation adjustment.

At June 30, 2013, we had outstanding derivative agreements with six counterparties and were in compliance with ISDA agreements governing our open derivative positions.

## REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 10. Other Assets

Other assets at June 30, 2013 and December 31, 2012, are summarized in the following table.

#### Other Assets

(In Thousands)	June 30, 2013	December 31, 2012
Margin receivable	\$55,926	\$ 63,424
Investment receivable	12,076	153
Other pledged collateral	5,000	-
REO	3,965	4,245
Prepaid expenses	1,219	1,684
Fixed assets and leasehold improvements	859	494
Income tax receivables	306	4,762
Other	1,032	618
Total Other Assets	\$ 80,383	\$ 75,380

REO consists of foreclosed properties received in satisfaction of defaulted real estate loans. The carrying value of REO at June 30, 2013, was \$4 million, which includes the net effect of \$3 million related to transfers into REO during the first half of 2013, offset by \$2 million of REO liquidations, and less than \$1 million of negative market valuation adjustments. At June 30, 2013 and December 31, 2012, there were 21 and 24 REO properties, respectively, recorded on our consolidated balance sheets, all of which were owned at consolidated Sequoia entities. Properties located in Ohio, Florida, Georgia, Illinois, and Michigan accounted for 76% of our REO properties at June 30, 2013.

Margin receivable resulted from margin calls from our swap, master repurchase agreements, and warehouse facility counterparties that required us to post collateral.

# Note 11. Short-Term Debt

We enter into repurchase agreements, bank warehouse agreements, and other forms of collateralized (and generally uncommitted) short-term borrowings with several banks and major investment banking firms. At June 30, 2013, we had outstanding agreements with 11 counterparties and we were in compliance with all of the related covenants. Further information about these financial covenants is set forth in Part I, Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations of this Quarterly Report on Form 10-Q. The table below summarizes the facilities that are available to us and the balances of short-term debt at June 30, 2013 and December 31, 2012, by the type of collateral securing the debt.

	June 30, 2013								
	Number of								
(Dollars in Thousands)	Facilities	O	utstanding	Limit		Maturity			
Collateral Type					_				
Residential loans	4	\$	1,082,726	\$	1,350,000	7/2013 - 1/2014			
Real estate securities	7		363,235		-	7/2013 - 8/2013			
Total	11	\$	1,445,961						

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 11. Short-Term Debt — (continued)

	December 31, 2012									
	Number of									
(Dollars in Thousands)	<b>Facilities</b>	Ou	itstanding		Limit	Maturity				
Collateral Type		' <u></u>		<u></u>						
Residential loans	4	\$	179,982	\$	800,000	1/2013 - 11/2013				
Real estate securities	7		371,936		<b>=</b> .	1/2013 - 3/2013				
Total	11	\$	551,918							

Borrowings under these facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. At June 30, 2013, all of these borrowings were under uncommitted facilities and were due within 364 days (or less) of the borrowing date. The fair value of residential loans and real estate securities pledged as collateral was \$1.20 billion and \$455 million, respectively, at June 30, 2013. For the three and six months ended June 30, 2013, the average balance of short-term debt was \$1.05 billion and \$954 million, respectively. For the three and six months ended June 30, 2012, the average balance of short-term debt was \$474 million and \$418 million, respectively. At both June 30, 2013 and December 31, 2012, accrued interest payable on short-term debt was \$1 million.

# Characteristics of Short-Term Debt

The table below summarizes short-term debt by weighted average interest rates and by collateral type at June 30, 2013 and December 31, 2012.

		June 30, 2013		De	12	
	Amount	Weighted Average Interest	Weighted Average Davs Until	Amount	Weighted Average Interest	Weighted Average Days Until
(Dollars in Thousands)	Borrowed	Rate	Maturity	Borrowed	Rate	Maturity
Collateral Type					<u>,                                      </u>	
Residential loan collateral	\$1,082,726	1.76%	120	\$179,982	1.76%	212
Real estate securities collateral	363,235	1.76%	22	371,936	1.83%	23
Total Short-Term Debt	\$1,445,961	1.76%	95	\$551,918	1.81%	84

# Remaining Maturities of Short-Term Debt

The following table presents the remaining maturities of short-term debt at June 30, 2013 and December 31, 2012.

(In Thousands)	Ju	ne 30, 2013	December 31, 2012		
Within 30 days	\$	663,659	\$	362,279	
31 to 90 days		5,726		48,848	
Over 90 days		776,576		140,791	
Total Short-Term Debt	\$	1,445,961	\$	551,918	

## Note 12. Asset-Backed Securities Issued

Through our Sequoia securitization program, we sponsor securitization transactions in which ABS backed by residential mortgage loans are issued by Sequoia entities. ABS were also issued by securitization entities in the Residential Resecuritization and the Commercial Securitization. Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood, although we are exposed to certain financial risks associated with our role as a sponsor, manager, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

## Note 12. Asset-Backed Securities Issued — (continued)

As a general matter, ABS have been issued by these entities to fund the acquisition of assets from us or from third parties. The ABS issued by these entities consist of various classes of securities that pay interest on a monthly or quarterly basis. Substantially all ABS issued pay variable rates of interest, which are indexed to one-, three-, or six-month LIBOR. Some ABS issued pay fixed rates of interest or pay hybrid rates, which are fixed rates that subsequently adjust to variable rates. ABS issued also includes some interest-only classes with coupons set at a fixed rate or a fixed spread to a benchmark rate, or set at a spread to the interest rates earned on the assets less the interest rates paid on the liabilities of a securitization entity.

The carrying value of ABS issued by consolidated securitization entities we sponsored at June 30, 2013 and December 31, 2012, along with other selected information, are summarized in the following table.

## Asset-Backed Securities Issued

		June 30, 2013									
		Residential	Commercial								
(Dollars in Thousands)	Sequoia	Resecuritization	Securitization	Total							
Certificates with principal balance	\$ 1,935,113	\$ 134,156	\$ 159,526	\$2,228,795							
Interest-only certificates	4,903	-	-	4,903							
Unamortized premium	-	-	-	-							
Unamortized discount	(19,402)			(19,402)							
Total ABS Issued	\$ 1,920,614	\$ 134,156	\$ 159,526	\$2,214,296							
Range of weighted average interest rates, by series	0.40% to 4.20%	2.21%	5.62%								
Stated maturities	2014 - 2047	2046	2018								
Number of series	24	1	1								

	December 31, 2012							
			Re	sidential	Commercial			
(Dollars in Thousands)		Sequoia	Resecuritization		Sec	uritization	Total	
Certificates with principal balance	\$	2,207,851	\$	164,746	\$	171,714	\$2,544,311	
Interest-only certificates		7,769		-		-	7,769	
Unamortized premium		921		-		-	921	
Unamortized discount		(23,060)					(23,060)	
Total ABS Issued	\$	2,193,481	\$	164,746	\$	171,714	\$2,529,941	
Range of weighted average interest rates, by series	0.4	1% to 4.16%		2.21%		5.62%	·	
Stated maturities		2014 - 2047		2046		2018		
Number of series		24		1		1		

The actual maturity of each class of ABS issued is primarily determined by the rate of principal prepayments on the assets of the issuing entity. Each series is also subject to redemption prior to the stated maturity according to the terms of the respective governing documents of each ABS issuing entity. As a result, the actual maturity of ABS issued may occur earlier than its stated maturity. At June 30, 2013, \$2.18 billion of ABS issued (\$2.19 billion principal balance) had contractual maturities of over five years and \$38 million of ABS issued (\$38 million principal balance) had contractual maturities of one to five years. Amortization of deferred ABS issuance costs was less than \$1 million and \$1 million for the six months ended June 30, 2013 and 2012, respectively.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 12. Asset-Backed Securities Issued — (continued)

The following table summarizes the accrued interest payable on ABS issued at June 30, 2013 and December 31, 2012. Interest due on consolidated ABS issued is payable monthly.

## Accrued Interest Payable on Asset-Backed Securities Issued

(In Thousands)	Ju	ne 30, 2013	December 31, 2012			
Sequoia	\$	1,509	\$	2,103		
Residential Resecuritization		33		40		
Commercial Securitization		748		832		
Total Accrued Interest Payable on ABS Issued	\$	2,290	\$	\$ 2,975		

The following table summarizes the carrying value components of the collateral for ABS issued and outstanding at June 30, 2013 and December 31, 2012.

## Collateral for Asset-Backed Securities Issued

	June 30, 2013								
			Re	esidential	Co	mmercial			
(In Thousands)		Sequoia	Resecuritization		Securitization			Total	
Residential loans	\$	1,998,178	\$	-	\$	-	\$	1,998,178	
Commercial loans		-		-		270,449		270,449	
Real estate securities		-		294,771		-		294,771	
Restricted cash		148		2		138		288	
Accrued interest receivable		3,461		751		1,939		6,151	
REO		3,965				_		3,965	
Total Collateral for ABS Issued	\$	2,005,752	\$	295,524	\$	272,526	\$	2,573,802	

	December 31, 2012								
			R	esidential	Co	mmercial			
(In Thousands)		Sequoia	Resecuritization		Securitization			Total	
Residential loans	\$	2,272,812	\$	-	\$	-	\$	2,272,812	
Commercial loans		-		-		283,610		283,610	
Real estate securities		-		324,606		-		324,606	
Restricted cash		147		-		137		284	
Accrued interest receivable		4,484		839		2,132		7,455	
REO		4,245				_		4,245	
Total Collateral for ABS Issued	\$	2,281,688	\$	325,445	\$	285,879	\$	2,893,012	

## Note 13. Long-Term Debt

# Commercial Borrowings

At June 30, 2013, we had one commercial loan repurchase facility with an outstanding balance of \$17 million and a total borrowing limit of \$150 million, with a remaining maturity of 27 months. Borrowings under this facility are generally charged interest based on a specified margin over the one-month LIBOR interest rate. For the three and six months ended June 30, 2013, the average balance of this commercial borrowing was \$17 million and \$11 million, respectively. The fair value of commercial loans pledged as collateral was \$26 million at June 30, 2013. The interest expense yield on this borrowing was 5.50%

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 13. Long-Term Debt — (continued)

and 5.59%, respectively, for the three and six months ended June 30, 2013. There was no balance on this warehouse facility at December 31, 2012.

At June 30, 2013, we were in compliance with all of the covenants related to our commercial loan repurchase facility. Further information about the financial covenants under this facility is set forth in Part I, Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations of this Quarterly Report on Form 10-

#### Convertible Notes

In March 2013, we issued in a public offering \$287.5 million principal amount of 4.625% convertible senior notes due 2018. These convertibles notes require semi-annual interest distributions at a fixed coupon rate of 4.625% until maturity or conversion, which will be no later than April 15, 2018. After deducting the underwriting discount and offering costs, we received approximately \$279 million of net proceeds. Including amortization of deferred securities issuance costs, the interest expense yield on our convertibles notes was 5.53% and 5.48%, respectively, for the three and six months ended June 30, 2013. At June 30, 2013, the accrued interest payable balance on this debt was \$4 million.

Our convertible senior notes are convertible at the option of the holder at a conversion rate of 41.1320 common shares per \$1,000 principal amount of convertible senior notes at June 30, 2013 (equivalent to a conversion price of \$24.31 per common share). Upon conversion of these convertible senior notes by a holder, the holder will receive shares our common stock.

#### Trust Preferred Securities and Subordinated Notes

In 2006, we issued \$100 million of trust preferred securities through Redwood Capital Trust I, a Delaware statutory trust, in a private placement transaction. These trust preferred securities require quarterly distributions at a floating coupon rate equal to three-month LIBOR plus 2.25% until the securities are redeemed, which will be no later than January 30, 2037. The interest expense yield on our trust preferred securities was 2.65% and 2.91% for the six months ended June 30, 2013 and 2012, respectively. Including hedging costs and amortization of deferred securities issuance costs, the interest expense yield on our trust preferred securities was 6.89% and 6.88% for the six months ended June 30, 2013 and 2012, respectively. The earliest optional redemption date without penalty was January 30, 2012. In December 2010, we repurchased \$500 thousand principal amount of these trust preferred securities.

In 2007, we issued an additional \$50 million of subordinated notes. These subordinated notes require quarterly distributions at a floating interest rate equal to six-month LIBOR plus 2.25% until the notes are redeemed, which will be no later than July 30, 2037. The interest expense yield on our subordinated notes was 2.65% and 2.91% for the six months ended June 30, 2013 and 2012, respectively. Including hedging costs and amortization of deferred securities issuance costs, the interest expense yield on our subordinated notes was 6.89% and 6.88% for the six months ended June 30, 2013 and 2012, respectively. The earliest optional redemption date without a penalty was July 30, 2012. In July 2009, we repurchased \$10 million principal amount of this subordinated debt.

At both June 30, 2013 and December 31, 2012, the accrued interest payable balance on this long-term debt was less than \$1 million. Under the terms of this long-term debt, we covenant, among other things, to use our best efforts to continue to qualify as a REIT. If an event of default were to occur in respect of this long-term debt, we would generally be restricted under its terms (subject to certain exceptions) from making dividend distributions to stockholders, from repurchasing common stock or repurchasing or redeeming any other then-outstanding equity securities, and from making any other payments in respect of any equity interests in us or in respect of any then-outstanding debt that is *pari passu* or subordinate to this long-term debt.

# Note 14. Commitments and Contingencies

# Lease Commitments

At June 30, 2013, we were obligated under four non-cancelable operating leases with expiration dates through 2021 for \$12 million. In the second quarter of 2013, a new lease for our Denver-based operations became effective. We do not have a 2013 rent obligation for this lease due to an abatement period through the first quarter of 2014. The total rent obligation through 2020 is \$1.9 million. During the second quarter of 2013, we also entered into an amendment to this lease to expand the original premises. The 2013

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

#### Note 14. Commitments and Contingencies — (continued)

rent obligation related to this amendment is \$88 thousand, and the total rent obligation through 2021 is \$2 million. Operating lease expense was less than \$1 million for both the six months ended June 30, 2013 and 2012.

The following table presents our future lease commitments at June 30, 2013.

#### Future Lease Commitments by Year

(In Thousands)	June 30, 2013
2013 (six months)	\$ 975
2014	2,294
2015	2,302
2016	2,056
2017	2,111
2018 and thereafter	 2,384
Total	\$ 12,122

Leasehold improvements for our offices are amortized into expense over the lease term. There were \$12 thousand of unamortized leasehold improvements at June 30, 2013. For the six months ended June 30, 2013 and 2012, we recognized a negligible amount of leasehold amortization.

## Loss Contingencies — Litigation

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the "FHLB-Seattle") filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. ("SRF"), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the "FHLB-Seattle Defendants") alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Seattle Certificate") issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the "2005-4 RMBS") and purchased by the FHLB-Seattle. Specifically, the complaint alleges that the alleged misstatements concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and seeks to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys' fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, as of June 30, 2013, the FHLB-Seattle has received approximately \$113.0 million of principal and \$11.0 million of interest payments in respect of the Seattle Certificate. The claims were subsequently dismissed for lack of personal jurisdiction as to Redwood Trust and SRF. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. The FHLB-Seattle's claims against the underwriters of this

On or about July 15, 2010, The Charles Schwab Corporation ("Schwab") filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the "Schwab Defendants") alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. With respect to SRF, Schwab alleges that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Schwab Certificate") issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleges that the misstatements for the 2005-4 RMBS concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. Schwab alleges a claim for negligent misrepresentation under California state law and seeks unspecified damages and attorneys' fees and costs. The Schwab Certificate was issued with an original principal amount of approximately \$14.8 million, and, as of June 30, 2013, Schwab has received approximately \$12.6 million of principal and \$1.3 million of interest payments in respect of the Schwab

#### REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

## Note 14. Commitments and Contingencies — (continued)

Certificate. SRF has denied Schwab's allegations. This case is in early stages of discovery, and no trial date has been set. We believe that this case is without merit, and we intend to defend the action vigorously. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters are also named defendants in this action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, Redwood could incur a loss as a result of these indemnities.

On or about October 15, 2010, the Federal Home Loan Bank of Chicago ("FHLB-Chicago") filed a complaint in the Circuit Court of Cook County, Illinois (case number 10-CH-45033) against SRF and more than 45 other named defendants (collectively, the "FHLB-Chicago Defendants") alleging that the FHLB-Chicago Defendants made false or misleading statements in offering materials for various RMBS sold or issued by the FHLB-Chicago Defendants or entities controlled by them. FHLB-Chicago subsequently amended the complaint to name Redwood Trust, Inc. and another one of our subsidiaries, RWT Holdings, Inc., as defendants. With respect to Redwood Trust, Inc., RWT Holdings, Inc., and SRF, the FHLB-Chicago alleges that SRF, Redwood Trust, Inc., and RWT Holdings, Inc. made false or misleading statements in the offering materials for two mortgage pass-through certificates (the "Chicago Certificates") issued in the Sequoia Mortgage Trust 2006-1 securitization transaction (the "2006-1 RMBS") and purchased by the FHLB-Chicago. The complaint alleges that the alleged misstatements concern, among other things, the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2006-1 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, (4) ratings assigned to the Chicago Certificates, and (5) due diligence performed on these mortgage loans. The FHLB-Chicago alleges claims under Illinois Securities Law (815 ILCS Sections 5/12(F)-(H)) and North Carolina Securities Law (N.C.G.S.A. §78A-8(2) & §78A-56(a)) as well as a claim for negligent misrepresentation under Illinois common law. On some of the causes of action, the FHLB-Chicago seeks to rescind the purchase of the Chicago Certificates and to collect interest on the original purchase prices at the statutory interest rate of 10% per annum from the dates of original purchase (net of interest received). On one cause of action, the FHLB-Chicago seeks unspecified damages. The FHLB-Chicago also seeks attorneys' fees and costs. The first of the Chicago Certificates was issued with an original principal amount of approximately \$105 million and, at June 30, 2013, the FHLB Chicago has received approximately \$70.3 million of principal and \$23.8 million of interest payments in respect of this Chicago Certificate. The second of the Chicago Certificates was issued with an original principal amount of approximately \$379 million and, at June 30, 2013, the FHLB Chicago has received approximately \$251.8 million of principal and \$79.9 million of interest payments in respect of this Chicago Certificate. SRF, Redwood Trust, Inc., and RWT Holdings, Inc. have denied FHLB-Chicago's allegations. This case is in early stages of discovery, and no trial date has been set. We believe that this case is without merit, and we intend to defend the action vigorously. Redwood agreed to indemnify the underwriters of the 2006-1 RMBS, which underwriters are also named defendants in this action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, Redwood could incur a loss as a result of these indemnities.

We cannot determine the outcome of any of the above-referenced litigation matters at this time or predict the results with certainty. We cannot be certain that any of these matters will not have a material adverse effect on our results of operations in any future period, and any loss or expense related to any of this litigation could have a material adverse impact on our consolidated financial statements.

In accordance with FASB guidance on accounting for contingencies, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability, and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. If, with respect to a matter, it is not both probable to result in liability and the amount of loss cannot be reasonably estimated (as is the case for each of the above-referenced litigation matters), FASB guidance on accounting for contingencies provides that an estimate of possible loss or range of loss be disclosed unless such an estimate cannot be made. There are numerous factors that make it difficult to meaningfully estimate possible loss or range of loss at this stage of these litigation matters, including that: we are no longer a party to the FHLB-Seattle matter, the proceedings to which we are a party are in relatively early stages with no trial dates set, there are significant factual and legal issues to be resolved, information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies, our belief that these litigations are without merit, and our intent to defend these actions vigorously. In addition, with respect to claims where damages are the requested relief, no amount of loss or damages has been specified. We also may have additional rights and/or obligations pursuant to indemnity agreements, representations and warranties, and other contractual

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 14. Commitments and Contingencies — (continued)

provisions with other parties relating to these litigation matters. These rights and obligations could offset or increase our potential losses. We are unable at this time to estimate the potential amount of any such offset or loss.

Although we believe the above-referenced litigation matters are without merit and we intend to defend vigorously the actions to which we are a party, in the ordinary course of any litigation matter, including the above-referenced matters, we may engage in formal or informal settlement communications. While we have not had any settlement discussions in the above-referenced matters that cause us to determine that a material loss is probable or be able to estimate an amount or range of material loss liability, future settlement discussions relating to these matters could result in our concluding to establish loss contingency reserves or make additional disclosures regarding an estimate of possible loss or range of loss with respect to one or more of these matters. Any settlement agreements could have a material impact on our consolidated financial statements.

# Note 15. Equity

The following table provides a summary of changes to accumulated other comprehensive income by component for the three and six months ended June 30, 2013.

## Changes in Accumulated Other Comprehensive Income by Component

Three Months Ended June 30, 2013 (In Thousands)		unrealized gains on vailable-for-sale securities	agre	t unrealized losses on interest rate eements accounted as cash flow hedges
Balance at beginning of period	\$	183,603	\$	(40,720)
Other comprehensive (loss) income before reclassifications		(38,012)		13,585
Amounts reclassified from other accumulated comprehensive income		(242)		69
Net current-period other comprehensive (loss) income		(38,254)		13,654
Balance at End of Period	\$	145,349	\$	(27,066)
	<del></del>		<del></del> -	Net unrealized losses

				losses	
	Ne	t unrealized gains on	on	interest rate	
Six Months Ended June 30, 2013		available-for-sale	agree	ments accounted	
(In Thousands)		securities	for as cash flow hedges		
Balance at beginning of period	\$	186,580	\$	(48,248)	
Other comprehensive (loss) income before reclassifications		(28,982)		21,025	
Amounts reclassified from other accumulated comprehensive income		(12,249)		157	
Net current-period other comprehensive (loss) income		(41,231)		21,182	
Balance at End of Period	\$	145,349	\$	(27,066)	

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 15. Equity — (continued)

The following table provides a summary of reclassifications out of accumulated other comprehensive income for three and six months ended June 30, 2013.

# Reclassifications out of Accumulated Other Comprehensive Income

	Affected line item in the	Amount reclassified from accumulated other comprehensive income						
(In Thousands)	statement where net income is presented	Three Months Ended June 30, 2013			onths Ended ne 30, 2013			
Net realized gains (losses) on AFS securities								
Other than temporary impairment	Other market valuations, net	\$	(133)	\$	(124)			
Gain on sale of AFS securities	Realized gains, net		(109)		(12,125)			
Loss on sale of AFS securities	Realized gains, net		<u> </u>					
		\$	(242)	\$	(12,249)			
Net realized gains on interest rate agreements designated as cash flow hedges								
Amortization of deferred gain	Interest expense	\$	-	\$	-			
Hedge ineffectiveness	Interest expense		69		157			
		\$	69	\$	157			

## REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 15. Equity — (continued)

## Earnings Per Common Share

The following table provides the basic and diluted earnings per common share computations for the three and six months ended June 30, 2013 and 2012.

#### Basic and Diluted Earnings Per Common Share

	Three Months Ended June 30,				Six Months Ended June 30,				
(In Thousands, Except Share Data)	2013 2012		2013			2012			
Basic Earnings Per Common Share:									
Net income attributable to Redwood	\$	65,573	\$	19,527	\$	126,183	\$	49,990	
Less: Dividends and undistributed earnings allocated to participating securities		(1,830)		(538)		(3,819)		(1,491)	
Net income allocated to common shareholders	\$	63,743	\$	18,989	\$	122,364	\$	48,499	
Basic weighted average common shares outstanding		82,123,823		78,815,313		81,729,014		78,606,336	
Basic Earnings Per Common Share	\$	0.78	\$	0.24	\$	1.50	\$	0.62	
Diluted Earnings Per Common Share:									
Net income attributable to Redwood	\$	65,573	\$	19,527	\$	126,183	\$	49,990	
Less: Dividends and undistributed earnings allocated to participating securities		(1,175)		(538)		(2,527)		(1,336)	
Add back: Interest expense on convertible notes		3,856				4,933		-	
Net income allocated to common shareholders	\$	68,254	\$	18,989	\$	128,589	\$	48,654	
Weighted average common shares outstanding		82,123,823		78,815,313		81,729,014		78,606,336	
Net effect of dilutive equity awards		2,222,440		´ ´-		2,274,311		1,359,070	
Net effect of assumed convertible notes conversion to common shares		11,825,450				7,644,075		<u> </u>	
Diluted weighted average common shares outstanding		96,171,713		78,815,313		91,647,400		79,965,406	
Diluted Earnings Per Common Share	\$	0.71	\$	0.24	\$	1.40	\$	0.61	

For the three and six months ended June 30, 2013, there were 2,222,440 and 2,274,311 of dilutive equity awards, respectively, determined under the two-class method. For the three and six months ended June 30, 2012, there were no dilutive equity awards determined under the two-class method as dividend distributions were greater than net income for these periods. We included participating securities in the calculation of diluted earnings per common share as we determined that the two-class method was more dilutive than the alternative treasury stock method. Dividends and undistributed earnings allocated to participating securities under the basic and diluted earnings per share calculations require specific shares to be included that may differ in certain circumstances. For the three and six months ended June 30, 2013, common shares related to the assumed conversion of the convertible notes, totaling 11,825,450 and 7,644,075, respectively, were included in the calculation of diluted earnings per share.

For the three months ended June 30, 2013 and 2012, the number of outstanding equity awards that were antidilutive totaled 255,529 and 1,877,664, respectively, under the two-class method. For the six months ended June 30, 2013 and 2012, the number of outstanding equity awards that were antidilutive totaled 271,392 and 531,072, respectively, under the two-class method. There were no other participating securities during these periods.

#### Stock Repurchases

We announced a stock repurchase authorization in November 2007 for the repurchase of up to 5,000,000 common shares. This plan replaced all previous share repurchase plans and has no expiration date. During the six months ended June 30, 2013, there were no shares acquired under the plan. At June 30, 2013, there remained 4,005,985 shares available for repurchase under this plan.

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# **Note 16. Equity Compensation Plans**

At June 30, 2013 and December 31, 2012, 1,831,109 and 666,610 shares of common stock, respectively, were available for grant under our Incentive Plan. The unamortized compensation cost of awards issued under the Incentive Plan and purchases under the Employee Stock Purchase Plan totaled \$15 million at June 30, 2013, as shown in the following table.

	Six Months Ended June 30, 2013											
	Sto	ock	Re	stricted	D	eferred	Per	formance	Emplo	yee Stock		
(In Thousands)	Opt	ions		Stock	Sto	ock Units	Sto	ck Units	Purch	nase Plan		Total
Unrecognized compensation cost at beginning of period	\$	-	\$	1,822	\$	13,378	\$	6,484	\$	-	\$	21,684
Equity grants		-		59		973		-		217		1,249
Equity grant forfeitures		-		(116)		(631)		(876)		-		(1,623)
Equity compensation expense		-		(361)		(3,836)		(1,578)		(108)		(5,883)
Unrecognized Compensation Cost at End of Period	\$	-	\$	1,404	\$	9,884	\$	4,030	\$	109	\$	15,427

At June 30, 2013, the weighted average amortization period remaining for all of our equity awards was less than two years.

#### Stock Options

At June 30, 2013 and December 31, 2012, there were 190,801 and 287,516 fully vested stock options outstanding, respectively. There was no aggregate intrinsic value for the options outstanding and exercisable at June 30, 2013. For both the six months ended June 30, 2013 and 2012, there were no stock options exercised. For the six months ended June 30, 2013, 96,715 stock options expired.

#### Restricted Stock

At June 30, 2013 and December 31, 2012, there were 132,802 and 190,088 shares, respectively, of restricted stock awards outstanding. Restrictions on these shares lapse through 2017. There were 1,096 restricted stock awards granted during the three months ended June 30, 2013.

## REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 16. Equity Compensation Plans — (continued)

## Deferred Stock Units

At June 30, 2013 and December 31, 2012, there were 2,024,446 and 2,361,285 DSUs outstanding, respectively, of which 1,088,569 and 1,119,753, respectively, had vested. There were 31,011 and 232,794 DSUs granted, respectively, during the three and six months ended June 30, 2013. During the three and six months ended June 30, 2013, there were 30,384 DSUs forfeited related to employee departures. During the six months ended June 30, 2013, there were 539,250 DSU distributions and cash distributions of less than \$1 million to participants in the EDCP. Unvested DSUs at June 30, 2013 vest through 2017.

#### Performance Stock Units

At June 30, 2013 and December 31, 2012, there were 762,375 and 837,737 PSUs outstanding, respectively, none of which had vested. During the three and six months ended June 30, 2013, there were 75,362 PSUs forfeited related to employee departures. PSUs cliff vest on the third anniversary of their grant date, with vesting contingent on total stockholder return (defined as the change in our common stock price plus dividends paid on our common stock relative to the per share price of our common stock on the date of the PSU grant) over the three-year vesting period ("Three-Year TSR"). The number of underlying shares of our common stock that will vest during 2013 and in future years will vary between 0% (if Three-Year TSR is negative) and 200% (if Three-Year TSR is greater than or equal to 125%) of the number of PSUs originally granted, adjusted upward (if vesting is greater than 0%) to reflect the value of dividends paid during the three-year vesting period.

## Employee Stock Purchase Plan

The ESPP allows a maximum of 450,000 shares of common stock to be purchased in aggregate for all employees. At June 30, 2013 and December 31, 2012, 227,043 and 207,031 shares had been purchased, respectively, and there remained a negligible amount of uninvested employee contributions in the ESPP.

## Note 17. Mortgage Banking Activities

The following table presents the components of mortgage banking activities, net, recorded in our consolidated income statement for the three and six months ended June 30, 2013 and 2012.

#### Components of Mortgage Banking Activities, Net

	Т	hree Months	Ende	d June 30,	Six Months Ended June 30,				
(In Thousands)		2013		2012		2013	2012		
Income from MSRs, net:									
Income	\$	1,943	\$	123	\$	2,794	\$	137	
Late charges		11		1		18		1	
Cost of sub-servicer		(234)		(30)		(412)		(34)	
Income from MSRs, net:		1,720		94		2,400		104	
Changes in fair value of:									
Residential loans, at fair value		(41,405)		-		(6,535)		-	
Commercial loans, at fair value		(345)		-		(345)		-	
MSRs		8,827		(527)		9,169		(544)	
Sequoia IO securities		36,336		(5,363)		38,265		(4,674)	
Risk management derivatives (1)		49,544		(3,282)		50,567		(6,398)	
Net market valuation adjustments		52,957		(9,172)		91,121		(11,616)	
Net gains on residential loan sales		-		5,471		-		12,836	
Net gains on commercial loan originations		-		-		40		-	
Net gains on commercial loan sales		3,854		-		10,991		-	
Mortgage Banking Activities, Net	\$	58,531	\$	(3,607)	\$	104,552	\$	1,324	

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

# Note 17. Mortgage Banking Activities — (continued)

(1) Represents market valuations of derivatives that are used to manage risks associated with our accumulation of residential and commercial loans.

## Mortgage Servicing Rights

During the three and six months ended June 30, 2013, we transferred an aggregate \$1.80 billion and \$4.04 billion (principal balance), respectively, of residential loans to eight Sequoia securitization entities and accounted for the transfers as sales in accordance with GAAP. As a result of these sales, during the three and six months ended June 30, 2013, we recorded MSRs of \$16 million and \$29 million, respectively, at a taxable REIT subsidiary of ours. These MSRs represent rights we had acquired and retained to service \$1.78 billion and \$3.34 billion of loans transferred (original principal balance), to these securitizations or sold to third parties during the three and six months ended June 30, 2013, respectively. At June 30, 2013, the principal balance of the loans underlying our MSRs was \$4.13 billion.

We contract with a licensed sub-servicer to perform all servicing functions for loans underlying our MSRs. The following table presents activity for MSRs for the three and six months ended June 30, 2013 and 2012.

#### MSR Activity

	7	Three Months	Ended Ju	Six Months Ended June 30,				
(In Thousands)		2013		2012		2013		2012
Balance at beginning of period	\$	18,123	\$	1,562	\$	5,315	\$	-
Additions		16,148		1,029		28,614		2,608
Changes in fair value due to:								
Changes in assumptions (1)		9,506		(481)		10,312		(481)
Other changes (2)		(679)		(46)		(1,143)		(63)
Balance at End of Period	\$	43,098	\$	2,064	\$	43,098	\$	2,064

- (1) Primarily reflects changes in discount rates and prepayment assumptions due to changes in interest rates.
- (2) Reflects the impact of MSR-related cash flows received during the period.

## **Note 18. Operating Expenses**

Components of our operating expenses for the three and six months ended June 30, 2013 and 2012 are presented in the following table.

## **Operating Expenses**

	Three Months Ended June 30,					Six Months Ended June 30,				
(In Thousands)	- 2	2013 2012				2013	2012			
Fixed compensation expense	\$	6,067	\$	4,373	\$	11,690	\$	9,208		
Variable compensation expense		3,960		3,024		8,797		5,617		
Equity compensation expense		3,396		2,958		5,883		5,134		
Severance expense		3,366		-		3,434		200		
Total compensation expense		16,789		10,355		29,804		20,159		
Accounting and legal		805		1,048		3,052		2,166		
Systems and consulting		2,318		1,303		4,060		2,484		
Office costs		1,355		1,682		2,652		3,423		
Other operating expenses		2,377		777		3,673		1,567		
Total Operating Expenses	\$	23,644	\$	15,165	\$	43,241	\$	29,799		

# REDWOOD TRUST, INC. AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2013 (Unaudited)

## Note 19. Taxes

For the six months ended June 30, 2013 and 2012, we recognized a provision for income taxes of \$14 million and less than \$1 million, respectively. The following is a reconciliation of the statutory federal and state tax rates to our projected annual effective rate at June 30, 2013 and 2012.

## Reconciliation of Statutory Tax Rate to Effective Tax Rate

	June	30,
	2013	2012
Federal statutory rate	34.0 %	34.0 %
State statutory rate, net of Federal tax effect	7.2 %	7.2 %
Differences in taxable (loss) income from GAAP income	(20.5) %	(17.4) %
Dividends paid deduction	(10.7) %	(22.6) %
Effective Tax Rate	10.0 %	1.2 %

We assessed our tax positions for all open tax years (Federal — years 2009 to 2012, State — years 2008 to 2012) and, at June 30, 2013 and December 31, 2012, concluded that we had no uncertain tax positions that resulted in material unrecognized tax benefits.

#### Note 20. Subsequent Events

At June 30, 2013, we had identified for purchase \$1.39 billion of residential mortgage loans that were in various stages of the origination process with third-party originators. Some of these loans may not ultimately close and, therefore, would not be available for purchase. Since June 30, 2013, and through August 5, 2013, \$753 million of these loans closed and were purchased by us. We expect the purchase of an additional amount of these loans to occur during the third quarter of 2013, subject to loan availability and delivery.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Introduction

Redwood Trust, Inc., together with its subsidiaries ("Redwood," "we," or "us"), is an internally-managed operating company focused on engaging in residential and commercial mortgage banking activities and investing in mortgage- and other real estate-related assets. We seek to generate fee and gain on sale income through our mortgage banking activities and to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time. For tax purposes, Redwood Trust, Inc. is structured as a real estate investment trust ("REIT").

Redwood Trust, Inc. was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

References herein to "Redwood," the "company," "we," "us," and "our" include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires. Financial information concerning our business is set forth in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," our consolidated financial statements and notes thereto, and the supplemental financial information, which are included in Part I, Items 1 and 2 of this Quarterly Report on Form 10-O.

Our website can be found at www.redwoodtrust.com. We make available, free of charge through the investor information section of our website, access to our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the U.S. Securities Exchange Act of 1934, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission ("SEC"). We also make available, free of charge, access to our charters for our Audit Committee, Compensation Committee, and Governance and Nominating Committee, our Corporate Governance Standards, and our Code of Ethics governing our directors, officers, and employees. Within the time period required by the SEC and the New York Stock Exchange, we will post on our website any amendment to the Code of Ethics and any waiver applicable to any executive officer, director, or senior officer (as defined in the Code). In addition, our website includes information concerning purchases and sales of our equity securities by our executive officers and directors, as well as disclosure relating to certain non-GAAP and financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time. Through the commercial section of our website, we also disclose information about our origination or acquisition of new commercial loans and other commercial investments, generally within five business days of origination or acquisition. We believe that this information may be of interest to investors in Redwood, although we may not always disclose on our website each new commercial loan or other new commercial investment we originate or acquire (or we may not disclose them on our website within the five business day period described above) due to, among other reasons, confidentiality obligations to the

Our Investor Relations Department can be contacted at One Belvedere Place, Suite 300, Mill Valley, CA 94941, Attn: Investor Relations, telephone (866) 269-4976.

## **Cautionary Statement**

This Quarterly Report on Form 10-Q and the documents incorporated by reference herein contain forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "believe," "intend," "seek," "plan" and similar expressions or their negative forms, or by references to strategy, plans, or intentions. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and this Quarterly Report on Form 10-Q, in each case under the caption "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports we file with the SEC, including reports on Forms 10-Q and 8-K. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Statements regarding the following subjects, among others, are forward-looking by their nature:

(i) statements we make regarding Redwood's future business strategy and strategic focus, including statements relating to our confidence in our business model and our belief that private capital will be necessary to finance residential mortgages if the government is going to successfully reduce its role as the primary capital provider to the mortgage market; (ii) statements we make regarding future conditions in the market for Agency and non-Agency residential mortgage-backed securities (RMBS), including our statement that these markets appear to be starting to firm; (iii) statements we make regarding yield spreads (or premiums) relating to triple-A rated residential mortgage-backed securities (RMBS), including our statement that spread premiums on triple-A rated RMBS are beginning to stabilize and could tighten (i.e., decrease) further; (iv) statements we make regarding our expectations and outlook for residential loan sale profit margins, including our statement that we intend to earn residential loan sale margins, net of hedging, roughly in line with our previous forecast for long-term average margins of 25 to 50 basis points; (v) statements describing and relating to our goals for 2013, including that we are on track to reach our goal for 2013 to originate and sell \$1 billion of senior commercial loans and statements regarding our ability to achieve our goal to acquire up to \$8 billion of jumbo residential loans in 2013; (vi) statements relating to acquiring residential mortgage loans in the future that we have identified for purchase or plan to purchase, including the amount of such loans that we identified for purchase during the second quarter of 2013 and at June 30, 2013, and statements relating to the impact of rising interest rates on the volume of residential mortgage loans available for purchase; (vii) statements relating to our estimate of the amount of negative market valuation adjustments we expect to realize during the third quarter of 2013 relating to our pipeline of residential mortgage loans owned and identified for purchase at June 30, 2013 and our statements that we expect to complete additional transactions to sell or securitize the remainder of this pipeline in the third quarter of 2013 and our estimate that we will achieve, overall, a small economic profit on these transactions after factoring in our hedges (and our expectation to create approximately \$90 million to \$120 million in proprietary investments to retain for our portfolio as a result of these transactions); (viii) statements regarding our residential mortgage pipeline, which includes loans on our balance sheet and loans identified for purchase, including statements related to our ability to hedge our pipeline and the effectiveness of those hedges; (ix) statements we make regarding the future profitability of our residential conduit, including our statements relating to our expectations regarding future interest rate changes and statements regarding future home purchase activity; (x) statements regarding our expectations of reported GAAP book value at September 30, 2013; (xi) statements relating to our future investment strategy and future investment activity, including, without limitation, that over time we expect that investments created through our Sequoia program or other mortgage banking activities, as well as through the acquisition of newly issued subordinate securities from third-party securitization sponsors, will replace the senior residential securities in our investment portfolio; (xii) statements relating to our estimate of our investment capacity (including that we estimate our investment capacity at June 30, 2013 to be approximately \$130 million) and our statement that we believe that our available capital and liquidity is sufficient to fund our business and investment objectives for the remainder of 2013; (xiii) statements relating to the amount of equity capital we are targeting to allocate to fund commercial investments: (xiy) statements relating to our competitive position and our ability to compete in the future; (xv) statements relating to future market and economic conditions and the future volume of transactions in those markets, including, without limitation, future conditions in the residential and commercial real estate markets and related financing markets, and the related potential opportunities for our residential and commercial business activity; (xvi) statements relating to our expectations regarding future interest income and net interest income, future earnings, future gains, future earnings volatility, and future trends in operating expenses and the factors that may affect those trends; (xvii) statements regarding credit reserves, credit losses, the adequacy of credit support, and impairments and their impact on our investments (including as compared to our original expectations and credit reserve levels) and the timing of losses and impairments, and statements that the amount of credit reserves we designate are adequate or may require changes in the future; (xviii) statements relating to our expectation that we will start acquiring Agency conforming residential mortgage loans by the fourth quarter of 2013 and our expectation that this will result in higher overall loan acquisition volumes from new and existing sellers; (xix) statements relating to our expectations regarding opportunities to invest in conforming mortgage servicing rights (MSRs) and to participate in risk-sharing transactions with Fannie Mae and Freddie Mac; and (xx) statements regarding our expectations and estimates relating to the characterization for income tax purposes of our dividend distributions, our expectations and estimates relating to tax accounting, tax liabilities, and GAAP tax provisions, our estimates of REIT taxable income and TRS taxable income, and our anticipation of additional credit losses for tax purposes in future periods (and, in particular, our statement that, for tax purposes, we expect an additional \$107 million of credit losses for tax on securities, based on our projection of principal balance losses and assuming a similar tax basis as we have recently experienced).

Important factors, among others, that may affect our actual results include: general economic trends, the performance of the housing, commercial real estate, mortgage, credit, and broader financial markets, and their effects on the prices of earning assets and

the credit status of borrowers; federal and state legislative and regulatory developments, and the actions of governmental authorities, including those affecting the mortgage industry or our business; developments related to the fixed income and mortgage finance markets and the Federal Reserve's statements regarding its future open market activity and monetary policy; our exposure to credit risk and the timing of credit losses within our portfolio; the concentration of the credit risks we are exposed to, including due to the structure of assets we hold and the geographical concentration of real estate underlying assets we own; our exposure to adjustable-rate and negative amortization mortgage loans; the efficacy and expense of our efforts to manage or hedge credit risk, interest rate risk, and other financial and operational risks; changes in credit ratings on assets we own and changes in the rating agencies' credit rating methodologies; changes in interest rates; changes in mortgage prepayment rates; the availability of assets for purchase at attractive prices and our ability to reinvest cash we hold; changes in the values of assets we own; changes in liquidity in the market for real estate securities and loans; our ability to finance the acquisition of real estate-related assets with short-term debt; the ability of counterparties to satisfy their obligations to us; our involvement in securitization transactions, the profitability of those transactions, and the risks we are exposed to in engaging in securitization transactions; exposure to claims and litigation, including litigation arising from our involvement in securitization transactions; whether we have sufficient liquid assets to meet short-term needs; our ability to successfully compete and retain or attract key personnel; our ability to adapt our business model and strategies to changing circumstances; changes in our investment, financing, and hedging strategies and new risks we may be exposed to if we expand our business activities; exposure to environmental liabilities and the effects of global climate change; failure to comply with applicable laws and regulations; our failure to maintain appropriate internal controls over financial reporting and disclosure controls and procedures; the impact on our reputation that could result from our actions or omissions or from those of others; changes in accounting principles and tax rules; our ability to maintain our status as a REIT for tax purposes; limitations imposed on our business due to our REIT status and our status as exempt from registration under the Investment Company Act of 1940; decisions about raising, managing, and distributing capital; and other factors not presently identified.

This Quarterly Report on Form 10-Q may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.

#### **Our Business**

Redwood is an internally-managed operating company focused on engaging in residential and commercial mortgage banking activities and investing in mortgage- and other real estate-related assets. We seek to generate fee and gain on sale income through our mortgage banking activities and to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time. For tax purposes, Redwood Trust, Inc. is structured as a real estate investment trust ("REIT") and we generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as "the REIT" or "our REIT." We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiaries of uncome tax as "our operating subsidiaries" or "our taxable REIT subsidiaries." Our mortgage banking activities are generally carried out through our operating subsidiaries, while our portfolio of mortgage- and other real estate-related investments is primarily held at our REIT. We generally intend to retain profits generated and taxed at our operating subsidiaries, and to distribute as dividends at least 90% of the income we generate from the investment portfolio at our REIT.

Our residential mortgage banking activities primarily consist of operating a residential mortgage loan conduit – i.e., the acquisition of residential mortgage loans, which we also refer to as residential loans, from third-party originators and the subsequent sale or securitization of those loans. Most of the residential loans we acquire are securitized through our Sequoia securitization program. The process of sponsoring a Sequoia securitization begins with the acquisition, on a loan-by-loan basis (or flow basis), of residential loans originated by banks and mortgage companies located throughout the U.S., periodically augmented by our acquisition of larger pools of residential loans (or bulk acquisitions) that may be available for purchase from other participants in the capital markets for residential loan finance. Our acquisition and accumulation of these loans for securitization is generally funded with equity and short-term debt. Once a sufficient amount of residential loans has been accumulated for securitization, we pool and transfer those loans to a Sequoia securitization entity, establish a financial structure for the securitization, and the Sequoia securitization entity then issues senior and subordinate residential mortgage-backed securities ("RMBS" or "residential securities") collateralized by that pool of loans. Senior securitizes by Sequoia securitization entities, or those interests that generally have the first right to cash flows and are generally last to absorb losses, are generally issued to third parties we refer to as "senior investors" or "triple-A investors," while some or all of the remaining subordinate securities, or those interests that generally have the last right to cash flows and are generally first in line to absorb losses, are generally retained by us and held for investment at our REIT. From time to time, we may also invest in senior interest-only ("IO") securities issued by a Sequoia securitization entity. These IO securities receive interest payments (but no principal payments

obligated to fund advances of principal and interest payments due to a third party owner of the loan (including, for example, a securitization trust), but not received on schedule from the loan borrower. We do not originate or directly service residential loans. Residential loans for which we own the MSR are directly serviced by a sub-servicer we retain.

Our commercial mortgage banking activities primarily consist of operating as a commercial real estate lender by originating mortgage loans and providing other forms of commercial real estate financing (which we also refer to generally as "commercial loans") directly to borrowers and through a correspondent network of third-party brokers. We may structure commercial loans as senior or subordinate mortgage loans, as mezzanine loans, or as other forms of financing, such as preferred equity interests in special purpose entities that own commercial real estate. We typically sell the senior loans we originate to other participants in the capital markets for commercial real estate finance, primarily to third-party sponsors of commercial loan securitization entities that issue commercial mortgage-backed securities ("CMBS" or "commercial securities"). The mezzanine and subordinate commercial loans we originate are generally transferred to, and held for investment at, our REIT.

Our investment portfolio is primarily held at our REIT, and includes investments in residential securities issued in our Sequoia securitization transactions, as well as residential securities issued by third parties. Some of the securities we invest in are residential re-REMIC support securities or similar securities, which are securities that are generally created through the resecuritization of senior RMBS. Re-REMIC support securities are subordinate to, and provide credit support for, the senior re-REMIC securities issued in a resecuritization. We may also invest in other assets, securities, and instruments that are related to residential real estate. For example, in addition to investing in MSRs associated with residential loans transferred to Sequoia securitization entities, we may also invest in MSRs acquired directly from third parties. Our investment portfolio includes investments in commercial loans that are originated through our commercial mortgage banking activities and may also include investments in CMBS or other forms of commercial real estate financing originated by others. We assume a range of risks in our investments and the level of risk is influenced by, among other factors, the manner in which we finance our purchases of, and derive income from, our investments.

Our primary sources of income are net interest income from our investment portfolio and income from our mortgage banking activities. Net interest income consists of the interest income we earn less the interest expenses we incur on borrowed funds and other liabilities. Mortgage banking income consists of, among other things, the fee and gain on sale income we generate through our residential and commercial mortgage banking activities, offset by hedging costs directly associated with engaging in these activities.

Throughout our history we have sponsored or managed other investment entities, including a private limited partnership fund that we managed, the Redwood Opportunity Fund, LP (the "Fund"), as well as Acacia securitization entities, certain of which we continue to manage. The Fund was primarily invested in residential securities and the Acacia entities are primarily invested in a variety of real estate-related assets. We are not currently seeking to sponsor or manage other entities like the Fund or the Acacia securitization entities.

During the third quarter of 2011, we engaged in a transaction in which we resecuritized a pool of senior residential securities (the "Residential Resecuritization") primarily for the purpose of obtaining permanent non-recourse financing on a portion the residential securities we hold in our investment portfolio at the REIT. Similarly, during the fourth quarter of 2012, we engaged in a transaction in which we securitized a pool of commercial loans (the "Commercial Securitization") primarily for the purpose of obtaining permanent non-recourse financing on a portion of the commercial loans we hold in our investment portfolio at the REIT.

Many of the entities we have sponsored or managed are currently, or have been historically, recorded on our consolidated balance sheets for financial reporting purposes based upon applicable accounting guidance set forth by Generally Accepted Accounting Principles in the United States ("GAAP"). However, each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not, respectively, owned by us or legal obligations of ours, although we are exposed to certain financial risks associated with our role as the sponsor or manager of these entities and, to the extent we hold securities issued by, or other investments in, these entities, we are exposed to the performance of these entities and the assets they hold.

# Business Update — Second Quarter 2013

We continued to make progress on our business objectives during the second quarter of 2013, achieving several key milestones along the way. We added the 100th third-party originator (which we refer to as "sellers") to our residential conduit platform and completed the process of becoming an approved seller/servicer with both Fannie Mae and Freddie Mac. The build-out of our Denver residential conduit operations center progressed on schedule, and should position us to begin buying Agency conforming mortgages from our sellers by the fourth quarter of 2013. Through our commercial platform, we continued to execute on our strategy of originating and selling senior commercial loans and we remain on track to reach our goal of \$1 billion of commercial originations for the year.

The second quarter of 2013 can be characterized by the sharp increases observed in long-term interest rates and the resulting adverse impact on yield spreads for triple-A rated RMBS. We expected these margins, which include the effect of our associated hedges, to narrow from the extraordinarily high levels observed in recent quarters to levels more in line with our long-term expectation of 25 to 50 basis points. This move, however, happened quickly and was more severe than many market participants anticipated. Our observations have shown that the mortgage market is highly cyclical and that changes in the market are generally rapid and disruptive, and market participants that are not prepared can incur significant adverse consequences. We believe that a mortgage finance company such as ours should maintain a well managed loan pipeline, remain focused in steering through market changes, and not lose sight of its long-term strategy and the opportunities ahead.

In respect to the second quarter of 2013, we believe our residential mortgage pipeline was well hedged. Our total pipeline was \$2.61 billion at June 30, 2013, and consisted of an inventory of loans on our balance sheet of \$1.22 billion and loans we had identified for purchase of \$1.39 billion. From July 1 to August 1, 2013, after adjusting for expected fallout and completed and contracted for sales and securitizations, approximately 60% of this \$2.61 billion pipeline exposure has been eliminated. Based on the pace and pricing of these transactions, we expect to complete additional transactions to sell or securitize the remainder of this pipeline by the end of the third quarter of 2013 and we currently estimate we will achieve, overall, a small economic profit on these transactions after factoring in our hedges. During this process, we also expect to create approximately \$90 million to \$120 million in proprietary investments to retain for our portfolio.

All told, given the extreme market conditions we have faced recently, we are proud of how the Redwood team has executed. Our risk management efforts have not only helped us to maintain GAAP book value and earnings, but have also enabled us to continue the expansion of our residential conduit and investment opportunities.

Subsequent to the second quarter of 2013, we are pricing residential loans we have identified for purchase with the intention of earning loan sale profit margins, net of our hedges, roughly in line with the 25 to 50 basis point long-term average margins we have previously forecast. We are not certain whether the worst of the recent market disruptions has occurred, but it does appear that the Agency and non-Agency RMBS markets are starting to firm. We are beginning to see spread premiums on triple-A rated RMBS stabilize, supporting this outlook for our loan sale profit margins. We believe that Agency and non-Agency RMBS spreads could tighten further as investors (including the Federal Reserve) bid for the diminished supply of new-issue RMBS that has resulted from slowing refinance activity among mortgage borrowers.

Recent changes in the interest rate environment may also impact our future jumbo loan acquisition volumes. Our current premise is that mortgage rates may have temporarily stabilized but will move higher over time – albeit with significant volatility related to the impact of headline news on market participants' desire to own mortgage-related investments. Refinancing activity has naturally slowed as mortgage rates have risen, but home purchase activity should remain robust if mortgage rates do not spike significantly higher. Based on our year-to-date acquisition volume, residential loan pipeline, and current pace for loan acquisitions, we still see a path to achieving our goal of acquiring \$8 billion of jumbo residential loans during 2013. We believe this goal will be challenging to meet, however.

In terms of future acquisition volumes for our new Agency conforming loan initiative, it is too early to offer a meaningful estimate based on the data we have today. We hope to provide a more detailed outlook on this topic in our next Quarterly Report on Form 10-Q for the period ending September 30, 2013.

We remain confident about the future and the business model we have built to capitalize on our belief that private capital will be necessary if the government is going to successfully reduce its role as the primary capital provider to the mortgage market. We believe that the government cannot continue to guarantee nine out of every 10 mortgage loans originated in the U.S. We have made excellent progress to date building our residential loan conduit and through August 1, 2013, maintained an approximate 50% market share of all jumbo residential loan securitizations completed in the post-crisis period, which has contributed to our growing portfolio of subordinate RMBS investments. We continue to add loan sellers and we are expecting to broaden the menu of mortgage products we acquire through our conduit once we enter the Agency conforming loan market. We expect this to result in higher overall acquisition volumes from both new and existing sellers, as well as provide us with an opportunity to invest in conforming MSRs and to participate in risk-sharing transactions with Fannie Mae and Freddie Mac.

#### Financial Results - Second Quarter 2013

We managed well through the downturn in the mortgage capital markets during the second quarter of 2013. Our operating results remained positive and were bolstered by our risk management efforts during the second quarter – in particular our management of interest rate exposure associated with our residential loan pipeline. Quarterly highlights include the following:

- We earned \$0.71 per share for the second quarter of 2013. This amount does not reflect our estimate, as of August 1, 2013, of approximately \$0.22 per share of net negative market valuation adjustments we expect will be realized for GAAP purposes in the third quarter of 2013 related to loans we owned and loans we had identified but not purchased at June 30, 2013.
- Our GAAP book value at June 30, 2013 was \$14.69 per share, up \$0.15 per share from March 31, 2013.
- At June 30, 2013, we owned \$1.22 billion of residential loans and had identified an additional \$1.39 billion for purchase. We currently expect our overall risk
  management and hedging activities to offset market value declines on these loans as they are securitized or sold in whole loan form.
- We completed four residential securitizations totaling \$1.80 billion, and created a net \$124 million of securities for our investment portfolio and \$16 million of investments in mortgage servicing rights.
- We added 24 residential loan sellers to our platform, increasing the total to 104 at June 30, 2013, as compared to 37 sellers a year ago.
- We originated and funded 10 senior commercial loans totaling \$150 million and sold six senior commercial loans totaling \$75 million. We also originated six mezzanine commercial loans totaling \$19 million.
- We declared and distributed a \$0.28 per share dividend to shareholders for the second quarter of 2013.

#### Portfolio Investment Activity

We deployed \$159 million of capital into new investments in the second quarter of 2013, down from \$202 million in the first quarter of 2013. The following table summarizes our investment activity for the three months ended June 30, 2013 and March 31, 2013.

## Table 1 Quarterly Investment Activity

		Three Mo	nths Ended		
(In Millions)	June	30, 2013	March	31, 2013	
Residential investments					
Sequoia RMBS	\$	124	\$	166	
Third-Party RMBS		-		-	
Less: Short-term debt					
Net residential investments		124		166	
Commercial investments		19		36	
Less: Borrowings		-		(12)	
Net commercial investments		19		24	
MSR Investments		16		12	
Equity Capital Invested	\$	159	\$	202	

We retained a net \$124 million (\$133 million initially retained less \$9 million of sales) of residential securities from the \$1.8 billion of Sequoia securitizations we completed during the second quarter. These retained securities included \$92 million of subordinate securities (AA, A, BBB, BB and non-rated securities) and \$32 million of interest-only securities.

In July 2013, we deployed \$33 million of capital into newly issued third-party subordinate securities backed by prime jumbo mortgage loans. We expect to have more opportunities to invest in third-party issued securities in addition to the subordinate securities that we create through our Sequoia program.

#### Residential Securities Portfolio

At June 30, 2013, our residential securities portfolio had a market value of \$1.31 billion, as compared to \$1.23 billion at March 31, 2013. The increase resulted from the addition of a net \$124 million of securities retained from our second quarter Sequoia securitizations (\$133 million retained less \$9 million of securities sold during the quarter). This increase was partially offset by portfolio principal repayments. We did not acquire any third-party securities during the second quarter of 2013. Prices for legacy RMBS were generally down in the second quarter of 2013 due to market expectations of higher benchmark interest rates and a general increase in the incremental yields investors demand for these types of investments. Over time, we expect that investments created through our Sequoia program and the acquisition of newly issued subordinate securities from third-party securitization sponsors will replace the senior residential securities in our investment portfolio. Senior securities in our portfolio continue to pay down or be sold and represented 59% of the portfolio at June 30, 2013, as compared to 12% at June 30, 2012.

#### Residential Mortgage Banking Activities

#### Recent Market Conditions

In the second quarter of 2013, the fixed income markets experienced a significant dislocation. Many market participants were concerned the Federal Reserve would begin to end its Quantitative Easing program, which largely consists of the Federal Reserve acquiring Agency RMBS and Treasury securities in an effort to lower long-term interest rates. Heavy selling by investors looking to reposition their portfolios, or in some cases meet redemptions or margin requirements, soon followed. As a result, interest rates on 10-year Treasury notes rapidly increased by nearly 100 basis points during the quarter, with yields for both Agency and non-Agency RMBS rising at an even faster rate.

The market continued to weaken into early July 2013, with the yield on the 10-year Treasury note closing at a recent high of 2.71% on July 5, 2013. This coincided with significantly higher non-Agency RMBS spreads (i.e., the yield premium over comparable Agency RMBS or alternative benchmark interest rates required by investors to participate in the less liquid, non-Agency market). Later in July, the yield on the 10-year Treasury note settled into an approximate range of 2.50% to 2.60%, and RMBS spreads began to stabilize. This facilitated the issuance of four prime non-Agency RMBS transactions totaling \$1.6 billion in July, including two Sequoia securitizations sponsored by Redwood. In addition, Freddie Mac completed a \$500 million "STACRs" risk-sharing transaction in July 2013.

#### Quarterly Update

Income from mortgage banking activities was \$59 million in the second quarter of 2013. This included income from residential mortgage banking activities of \$52 million, which was primarily attributable to positive market valuation adjustments on risk management derivatives, MSRs, and IO securities used to hedge our loan pipeline. Partially offsetting these gains were negative market valuation adjustments on residential loans as a result of declines in the value of triple-A rated Sequoia RMBS.

We completed four Sequoia securitizations totaling \$1.80 billion in the second quarter, as compared to four securitizations totaling \$2.24 billion in the first quarter of 2013. In early July 2013, we closed our ninth securitization of 2013, a \$463 million securitization we refer to as SEMT 2013-9, and in late July we closed a \$401 million securitization we refer to as SEMT 2013-10.

The volume of loans we identified for purchase from our sellers decreased to \$2.49 billion in the second quarter of 2013, from \$3.06 billion in the first quarter of 2013. The decrease resulted from an approximate 100 basis point rise in the interest rate for 30-year fixed-rate jumbo mortgages since mid-May. This sharp increase reduced the number of refinance-related loans available for acquisition. Of the loans we identified for purchase in the second quarter, \$1.33 billion, or 53% of the loans, were refinance-related, down from \$2.10 billion, or 69%, in the first quarter of 2013. Partially offsetting the decline was an increase in purchase-related loans to \$1.16 billion in the second quarter, as compared to \$957 million in the first quarter. For the month of July, purchase-related loans represented 54% of the \$308 million of loans we identified for purchase.

At June 30, 2013, we had \$1.22 billion of residential loans held for future sale or securitization on our balance sheet, as compared to \$832 million at March 31, 2013, and our pipeline of loans identified for purchase totaled \$1.39 billion.

At June 30, 2013, our 104 sellers consisted of 48 regional banks (or their subsidiaries) and 56 mortgage companies, located throughout the U.S.

At the end of the second quarter of 2013, we owned MSRs associated with \$4.13 billion of residential loans acquired through our Sequoia platform, as compared to \$2.47 billion at the end of the first quarter of 2013. At June 30, 2013, the market value of these MSRs was \$43 million, or 1.04% of the principal amount of the associated mortgage loans. We earn fees from these MSRs, but outsource the actual servicing of these loans to a nationally recognized third-party servicer. In the second and first quarters of 2013, our net servicing fees earned were \$2 million.

#### Commercial Mortgage Banking Activities

Income from commercial mortgage banking activities was \$6 million in the second quarter of 2013. Included in this amount was \$3 million related to gains on our risk management derivatives, \$2 million related to gains on sales of senior loans, and \$2 million related to gains recognized on loans originated by us and table-funded by third-parties, offset by less than \$1 million related to changes in the value of senior loans held on our balance sheet.

During second quarter 2013, we funded 10 senior commercial loans totaling \$150 million, as compared to the first quarter of 2013 when we funded 11 loans totaling \$153 million and originated another four loans totaling \$146 million that were table-funded by third-parties. We sold six senior loans totaling \$74 million in the second quarter of 2013, as compared to six senior loans totaling \$88 million in the first quarter of 2013. Our commercial mortgage banking activities generated income of \$6 million for both the second and first quarters of 2013. At June 30, 2013, we had \$150 million of senior commercial loans held for sale, all of which were sold in July. For the first six months ended June 30, 2013, we originated \$449 million of senior commercial loans, including those that were table-funded by third parties. We believe we are still on track to meet our goal of originating \$1 billion of senior commercial loans in 2013.

Commercial mezzanine loan originations in the second quarter totaled six loans for \$19 million, as compared to nine loans for \$36 million in the first quarter. This brought our portfolio of non-securitized mezzanine loans to 19 for \$75 million at June 30, 2013. Our securitized mezzanine portfolio totaled \$270 million at June 30, 2013, down from \$271 million at March 31, 2013, as a result of general loan loss provisioning. Redwood's investment in this securitized portfolio totaled \$116 million at the end of the second quarter.

# **Summary of Results of Operations**

#### Net Income

Our reported GAAP net income was \$66 million (\$0.71 per share) and \$126 million (\$1.40 per share), respectively, for the three and six months ended June 30, 2013, as compared to \$20 million (\$0.24 per share) and \$50 million (\$0.61 per share), respectively, for the three and six months ended June 30, 2012. The following table presents the components of our GAAP net income for the three and six months ended June 30, 2013 and 2012.

#### Table 2 Net Income

	Three Months	Ended	June 30,	Six Months E	nded J	une 30,
(In Thousands, Except Share Data)	2013		2012	2013	2012	
Interest income	\$ 57,719	\$	59,523	\$ 111,243	\$	118,264
Interest expense	 (21,463)		(28,881)	 (39,817)		(59,536)
Net interest income	36,256		30,642	71,426		58,728
Reversal of provision for loan losses	3,272		1,340	1,233		1,065
Other market valuation adjustments, net	 (6,258)		(86)	(6,561)		(1,343)
Net interest income after provision and other market valuation adjustments	33,270		31,896	66,098		58,450
Mortgage banking activities, net	58,531		(3,607)	104,552		1,324
Operating expenses	(23,644)		(15,165)	(43,241)		(29,799)
Realized gains, net	556		6,995	12,823		20,615
Provision for income taxes	 (3,140)		(592)	 (14,049)		(600)
Net Income	\$ 65,573	\$	19,527	\$ 126,183	\$	49,990
Diluted weighted average common shares outstanding	 96,171,713		78,815,313	 91,647,400		79,965,406
Net earnings per share	\$ 0.71	\$	0.24	\$ 1.40	\$	0.61

The "Results of Operations and Financial Condition" section of this "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains a detailed analysis of the components of our GAAP net income.

#### Net Interest Income after Provision and Other Market Valuation Adjustments

Net interest income after provision and other MVA was \$33 million for the second quarter for 2013, as compared to \$32 million for the second quarter of 2012, an increase of \$1 million. This increase was primarily due to higher net interest income, as increasing asset yields more than offset the decline in average earning assets. In addition, we recognized a reversal of our provision for loan losses of \$3 million in the second quarter of 2013, as compared to \$1 million in the second quarter of 2012,

predominately driven by continued improvement in the credit performance of residential loans at consolidated Sequoia entities. These amounts were partially offset by a \$6 million decrease in other MVA as valuations on certain of our fair value securities declined during the second quarter of 2013, primarily as a result of rising long-term interest rates.

The following table details the components of other MVA for the three and six months ended June 30, 2013 and 2012.

Table 3 Components of Other MVA

	T	hree Months	Ended J	une 30,	Six Months Ended June 30,			
(In Thousands)	2013 2012					2013	2012	
Residential loans, at lower of cost or fair value	\$	38	\$	405	\$	78	\$	498
Commercial loans, at fair value		-		111		-		122
Trading securities		(4,140)		16,349		(4,707)		49,824
Impairments on AFS securities		(1,642)		(303)		(1,665)		(635)
REO		(558)		(162)		(331)		(144)
Other derivative instruments, net		44		(3,513)		64		(5,982)
ABS issued - Acacia		-		(12,973)				(45,026)
Total Other MVA, Net	\$	(6,258)	\$	(86)	\$	(6,561)	\$	(1,343)

## Mortgage Banking Activities, Net

Mortgage banking activities, net, include valuation changes of residential and commercial loans and MSRs, valuation changes related to derivatives and Sequoia IO securities associated with our mortgage banking activities, gains from mortgage loan sales and securitizations, and net income from MSRs. Beginning in the second quarter of 2013, we are presenting market valuation changes for our retained Sequoia IO securities in mortgage banking activities and have conformed the presentation of prior period results for consistency of comparison. We believe this change helps better align the presentation of our reported results with the economics underlying our residential mortgage banking activities, as we utilize our retained Sequoia IO securities as an economic hedge to manage certain interest rate risks associated with our residential mortgage loan pipeline. In general, the change in fair value of our IO securities is inversely related to the change in fair value of mortgage loans we hold in respect to movement in interest rates. The following table presents the components of mortgage banking activities, net, for the three and six months ended June 30, 2013 and 2012.

Table 4 Components of Mortgage Banking Activities, Net

	Three Months I	Ended Ju	ne 30,	Six Months E	Ended Ju	ne 30,
(In Thousands)	 2013		2012	2013		2012
Net market valuation adjustments on:						
Residential loans	\$ (41,405)	\$	-	\$ (6,535)	\$	-
Commercial loans	(345)		-	(345)		-
MSRs	8,827		(527)	9,169		(544)
Sequoia IO securities	36,336		(5,363)	38,265		(4,674)
Risk management derivatives	49,544		(3,282)	50,567		(6,398)
Net gains on residential loan sales and securitizations	-		5,471	-		12,836
Net gains on commercial loan sales and originations	3,854		-	11,031		-
Income from MSRs, net	1,720		94	2,400		104
Total Mortgage Banking Activities, Net	\$ 58,531	\$	(3,607)	\$ 104,552	\$	1,324

Our second quarter income from mortgage banking activities, net, of \$59 million does not reflect net negative market valuation adjustments we expect to recognize under GAAP in the third quarter of 2013 related to loans we had identified for purchase at June 30, 2013. We estimate that the net market valuation adjustment associated with these loans was approximately negative \$34 million, or \$0.35 per share, at June 30, 2013. As of August 1, 2013, we estimate the market valuation adjustment on loans we owned and loans we had identified but not yet purchased at June 30, 2013, has decreased to negative \$21 million, or \$0.22 per share. The exact amount of this net market valuation adjustment as of the end

of the third quarter of 2013 will generally be impacted by: the amount of loans we ultimately purchase that were identified at June 30, 2013; the market value of these purchased loans at the time they are subsequently sold or securitized; and the market value of loans we already owned at June 30, 2013, at the time they are subsequently sold or securitized. Setting aside the timing of the GAAP recognition of negative valuation adjustments on these loans and of offsetting gains on associated hedges, we currently expect to earn a small economic profit on these loans as they are sold or securitized. The amount of overall net market valuation adjustments on residential loans we report for the third quarter of 2013 will be impacted not only by market valuation adjustments relating to these loans, but will also be impacted by the purchase and valuation of additional loans identified for purchase after June 30, 2013.

Income from mortgage banking activities in the second quarter of 2013 also included \$4 million in gains from the sale of \$74 million of senior commercial loans and origination of table-funded loans, as compared to \$7 million of gains on \$88 million of sales in the first quarter of 2013. We also recognized market valuation adjustments of positive \$3 million on risk management derivatives, and less than negative \$1 million on senior commercial loans in the second quarter of 2013, as compared to negative \$1 million on risk management derivatives in the first quarter of 2013.

#### Realized Gains, Net

The following table details the components of realized gains, net, for the three and six months ended June 30, 2013 and 2012.

#### Table 5 Realized Gains, Net

	T	hree Months	Ended .	June 30,	Six Months Ended June 30,					
(In Thousands)	2013 2012					2013	2012			
Net gains on sales of real estate securities	\$	193	\$	6,989	\$	12,231	\$	13,174		
Net gains on calls of real estate securities		333		-		333		113		
Net gains on sales of commercial mortgage loans		-		-		210		-		
Net gains on extinguishment of debt		30		6		49		318		
Gain on deconsolidation				-		-		7,010		
Total Realized Gains, Net	\$	556	\$	6,995	\$	12,823	\$	20,615		

Realized gains, net, were less than \$1 million for the second quarter of 2013, a \$6 million decrease from the second quarter of 2012. During the second quarter of 2013, we sold less than \$1 million of residential available-for-sale ("AFS") securities for a minimal gain.

#### **Operating Expenses**

Operating expenses were \$24 million during the second quarter of 2013, an increase of \$8 million from the second quarter of 2012. The increase was primarily due to severance charges recorded in the second quarter. In addition, we continued to add to our employee headcount to support our expanding residential and commercial mortgage operations.

## Tax Provision

Our tax provision was \$3 million for the second quarter of 2013, a \$2 million increase from the second quarter of 2012. The increase relates primarily to GAAP net income earned from mortgage banking activities at our taxable REIT subsidiaries ("TRS") in 2013 versus a loss in 2012.

## Estimated Taxable Income for Federal Tax Purposes

Our estimated total taxable loss was \$30 million (\$0.36 per share) for the second quarter of 2013, as compared to taxable income of \$17 million (\$0.22 per share) for the second quarter of 2012. Our estimated REIT taxable income was \$20 million (\$0.25 per share) for the second quarter of 2013, as compared to REIT taxable income of \$17 million (\$0.22 per share) for the second quarter of 2013 and 2012 were \$2 million (\$0.02 per share) and \$5 million (\$0.07 per share), respectively, for tax purposes. The "Results of Operations — Taxable Income" section of this "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains a detailed analysis of our tax results and distributions to shareholders.

#### Summary of Financial Condition, Capital Resources, and Liquidity

At June 30, 2013, our total capital was \$1.6 billion, including \$1.2 billion of shareholders' equity and \$428 million of long-term debt. We use our capital to invest in earning assets, meet lender capital requirements, and fund our operations and working capital needs. At June 30, 2013, our cash amounted to \$208 million and our current investment capacity (defined as the approximate amount of capital we have readily available for long-term investments) was estimated to be approximately \$130 million. We ended the second quarter with short-term warehouse debt of \$1.08 billion, which was used to finance residential loans, and had additional uncommitted borrowing capacity of \$267 million under existing warehouse lines of credit to finance additional residential loans. Subsequent to the end of the second quarter, and through August 1, 2013, we sold \$166 million of senior securities previously funded with short-term debt and equity. These sales freed up approximately \$49 million of equity capital and resulted in realized gains of \$8 million that will be recognized in the third quarter of 2013. At August 1, 2013, our cash balance was \$267 million, our short-term debt financing residential loans was \$838 million, and we had additional uncommitted borrowing capacity of \$612 million under existing warehouse lines of credit to finance additional residential loans.

We had \$324 million of capital invested in commercial loan assets at June 30, 2013, which included \$150 million of senior loans held for sale that were subsequently sold in July. As we have noted previously, we are targeting to allocate up to \$300 million of equity capital to fund commercial investments, although our allocation could exceed that amount from time to time in anticipation of asset sales or other transactions.

We currently believe that our available capital and liquidity is sufficient to fund our business and investment objectives for the remainder of 2013. To the extent we need additional incremental capital to fund our operations and investment activities, our approach to raising capital will continue to be based on what we believe to be in the best long-term interests of our shareholders. Any future capital raising transaction could include the issuance of debt or equity securities under the shelf registration statement we currently have on file with the SEC or the issuance of similar or other types of securities in public or private offerings. The issuance of any securities will depend on future market conditions, funding needs and other factors and there can be no assurance that any such issuance will occur or be successful.

#### Changes in Book Value

During the second quarter of 2013, our GAAP book value increased by \$0.15 per share to \$14.69 per share. Our second quarter 2013 GAAP book value benefited from hedging gains noted previously that we expect will offset market value declines with respect to residential loans we had identified but not yet purchased as of June 30, 2013. Consequently, we expect reported GAAP book value at September 30, 2013 to reflect these market value declines. The following table presents the changes in GAAP book value per share for the three months ended June 30, 2013 and March 31, 2013.

#### Table 6 Changes in GAAP Book Value per Share

(In Dollars, per share basis)	June 30	, 2013	Marc	h 31, 2013
Beginning book value per share	\$	14.54	\$	13.95
Net income		0.71		0.69
Unrealized losses gains on securities, net(1)		(0.46)		(0.04)
Unrealized gains on hedges, net		0.17		0.10
Equity issuance		0.06		0.05
Other, net		(0.05)		0.07
Dividends		(0.28)		(0.28)
Ending Book Value per Share	\$	14.69	\$	14.54

<sup>(1)</sup> Unrealized losses on securities, net for the three months ended March 31, 2013, included positive \$0.11 from valuation increases on residential securities, offset by the reclassification of \$0.15 of unrealized gains to net income relating to the disposition of our remaining commercial securities.

#### **Investments in Consolidated Entities**

The estimated carrying value of our investments in the Sequoia securitization entities totaled \$86 million, or 7% of our equity capital, at June 30, 2013. The carrying value reflects the estimated book value of our retained investments in these entities, based on

the difference between the consolidated assets and liabilities of the entities in the aggregate according to their GAAP carrying amounts. During the second quarter of 2013, cash flow generated by our investments in these entities totaled \$6 million.

We recognized net income of \$6 million in the second quarter of 2013 from our investments in consolidated Sequoia entities, as compared to net income of \$4 million in the first quarter of 2013. This increase is primarily attributable to the reversal of provision for loan losses at Sequoia entities in the second quarter of 2013.

#### Real Estate Securities at Redwood

At June 30, 2013, the fair value of the residential securities we own totaled \$1.31 billion, consisting of \$534 million in prime senior securities, \$242 million in non-prime senior securities, \$154 million of re-REMIC securities, and \$384 million in subordinate securities. The following table presents the components of fair value (which equals GAAP carrying value) for real estate securities at Redwood at June 30, 2013. We categorize our securities by portfolio vintage (the years the securities were issued), by priority of cash flows — senior, re-REMIC, and subordinate — and by quality of underlying loans — prime and non-prime.

Table 7 Securities at Redwood by Vintage and as a Percentage of Total Securities (1)

June 30, 2013 (In Millions)	04 & rlier	2	2005		2006 - 2008		2012 - 2013	Total		% of Total Securities
Senior										
Prime	\$ 20	\$	174	\$	216	\$	124	\$	534	41 %
Non-prime	90		147		5		-		242	18 %
Total Senior	110		321		222		124		776	59 %
Re-REMIC	-		63		91		-		154	12 %
Subordinate										
Prime	47		15		1		319		382	29 %
Non-prime	 2				-		-		2	- %
Total Subordinate	49		15		1		319		384	29 %
Total Securities at Redwood	\$ 159	\$	399	\$	314	\$	442	\$	1,314	100 %

## (1) Table may not foot due to rounding.

During the second quarter of 2013, our securities portfolio increased \$84 million to \$1.31 billion. This increase was attributable to \$133 million of acquisitions of Sequoia-related securities partially offset by a \$4 million decrease in the value of our entire securities portfolio, \$8 million of sales and \$37 million from the effect of principal repayments. Our second quarter of 2013 acquisitions included \$41 million of prime senior securities and \$92 million of prime subordinate securities.

We financed our holdings of residential securities with a combination of short-term debt secured by securities, through the Residential Resecuritization, and with long-term debt and equity capital. During the second quarter of 2013, average short-term debt secured by securities was \$370 million and the average asset-backed securities in the Residential Resecuritization was \$139 million. The securities and interests that we acquired from the Residential Resecuritization entity (which are eliminated for consolidation purposes) was \$148 million at June 30, 2013. As a result, to adjust at June 30, 2013 for the legal and economic interests that resulted from the Residential Resecuritization, total residential senior securities would be decreased by \$295 million to \$481 million, total re-REMIC residential securities would be increased by \$148 million to \$302 million, and total residential securities would be reduced by \$147 million to \$1.17 billion.

### Derivatives at Redwood

At June 30, 2013, we had net derivative assets of \$14 million, as compared with net derivative liabilities of \$48 million at December 31, 2012. We are party to interest rate swaps, interest rate swaptions, TBA contracts sold, net, and financial futures that we generally utilize to (i) manage risks associated with loans we own or plan to acquire and securitize or sell; (ii) manage risks associated with commercial loans we invest in; and, (iii) fix the interest expense related to our long-term debt and other liabilities. The following table presents the aggregate fair value of derivative financial instruments held at Redwood at June 30, 2013 and December 31, 2012.

## Table 8 Derivatives at Redwood

(In Thousands)	J	une 30, 2013	December 31, 2012	
Assets - Risk Management Derivatives				
Interest rate swaps	\$	32,742	\$	739
TBAs		8,655		-
Futures		328		-
Swaptions		1,616		2,233
Total Derivative Assets		43,341		2,972
Liabilities - Cash Flow Hedges				
Interest rate swaps		(27,566)		(48,581)
Liabilities - Risk Management Derivatives				
Interest rate swaps		(219)		(1,893)
TBAs		(1,139)		-
Futures		(647)		(607)
Total Derivative Liabilities		(29,571)		(51,081)
Total Derivative Financial Instruments, Net	\$	13,770	\$	(48,109)

Rising benchmark interest rates resulted in significant increases in the fair value of our risk management derivatives during the second quarter of 2013. These derivatives were primarily used to hedge our \$1.2 billion of residential loans owned at June 30, 2013, and the portion of our \$1.4 billion of loans identified for purchase at June 30, 2013, that we expect to purchase in the third quarter. Net increases in fair value of \$50 million associated with risk management derivatives were reflected in the income statement in Mortgage Banking Activities, net, during the three months ended June 30, 2013.

Rising benchmark interest rates also resulted in a \$14 million reduction to our derivative liability related to our cash flow hedges on our long-term debt. Changes in the fair value of our cash flow hedges are recorded in shareholders' equity through accumulated other comprehensive income. Therefore, the decrease in the cash flow hedge liability during the second quarter of 2013 resulted in a corresponding increase to shareholders' equity.

# Unrealized Gains and Losses on Real Estate Securities and Derivatives

At June 30, 2013, we had net unrealized gains of \$118 million recorded to accumulated other comprehensive income, a component of stockholders' equity, a \$20 million decrease from the net unrealized gains of \$138 million at December 31, 2012. The following table presents the activity related to unrealized gains and losses on securities and derivatives for the six months ended June 30, 2013.

Table 9 Accumulated Other Comprehensive Income Recognized in Stockholders' Equity

	Residential											
(In Millions)	Se	enior	Re-F	REMIC	Subo	rdinate	Com	mercial	Deri	vatives	T	otal
Beginning balance - December 31, 2012	\$	89	\$	64	\$	21	\$	12	\$	(48)	\$	138
OTTI recognized in OCI		-		-		-		-		-		-
Net unrealized loss on real estate securities		(18)		(11)		-		(12)		-		(41)
Net unrealized gain on interest rate agreements		-		-		-		-		21		21
Reclassification:												
OTTI to net income		-		-		-		-		-		-
Unrealized loss on interest rate agreements to net income		-		-		-		-		-		-
Ending balance - June 30, 2013	\$	71	\$	53	\$	21	\$		\$	(27)	\$	118

A significant aspect of our ongoing risk management activities entails managing the interest-rate exposure on a portion of our long-term debt. Changes in the values of derivatives designated as cash flow hedges used to offset changes in future payment obligations are currently recorded - to the extent effective - through our consolidated balance sheet and not our consolidated income statement. The increase in benchmark interest rates during the second quarter of 2013 caused a \$14 million increase in the value of these derivatives.

# **Results of Operations and Financial Condition**

The following tables present the results of Redwood (Parent) and other Consolidated Entities in order to supplement our consolidated GAAP results for the three and six months ended June 30, 2013 and 2012. These tables do not represent separate business segments, as we manage and evaluate our business as one reportable unit. Rather, they are intended to separate the accounts of certain independent securitization entities that are bankruptcy-remote from us and from each other but for which we are still required to consolidate for financial reporting purposes. They have been structured such that Redwood's obligations are not liabilities of the consolidated entities and the liabilities of the consolidated entities are not legal obligations of Redwood.

# Table 10 Consolidating Income Statements

	Three Months Ended June 30, 2013										
	R	edwood	solidated	R	edwood						
(In Thousands)	(Parent) (1) Entities		Consolidated								
Interest income	\$	48,933	\$	8,786	\$	57,719					
Interest expense		(14,721)		(6,742)		(21,463)					
Net interest income		34,212		2,044		36,256					
(Provision for) reversal of loan losses		(891)		4,163		3,272					
Other market valuation adjustments, net		(5,700)		(558)		(6,258)					
Net interest income after provision and other market valuation adjustments		27,621		5,649		33,270					
Mortgage banking activities, net		58,531		-		58,531					
Operating expenses		(23,571)		(73)		(23,644)					
Realized gains, net		526		30		556					
Net income before provision for taxes		63,107		5,606		68,713					
Provision for income taxes		(3,140)				(3,140)					
Net Income	\$	59,967	\$	5,606	\$	65,573					

	Three Months Ended June 30, 2012									
(In Thousands)	Redwood (Parent) (1)	Consolidated Entities	Redwood Consolidated							
Interest income	\$ 34,862	\$ 24,66	\$ 59,523							
Interest expense	(5,929)	(22,952	2) (28,881)							
Net interest income	28,933	3 1,70	9 30,642							
(Provision for) reversal of loan losses	(376)	1,71	6 1,340							
Other market valuation adjustments, net	(943)	) 85	(86)							
Net interest income after provision and market valuation adjustments	27,614	4,28	31,896							
Mortgage banking activities, net	(3,607)	)	- (3,607)							
Operating expenses	(15,105)	(60	(15,165)							
Realized gains, net	6,989		6,995							
Net income before provision for taxes	15,891	4,22	8 20,119							
Provision for income taxes	(592)		- (592)							
Net Income	\$ 15,299	\$ 4,22	8 \$ 19,527							

	Six Months Ended June 30, 2013									
(In Thousands)	Redwood (Parent) (1)			nsolidated Entities	Redwood Consolidated					
Interest income	\$	92,390	\$	18,853	\$	111,243				
Interest expense		(25,795)		(14,022)		(39,817)				
Net interest income		66,595		4,831		71,426				
(Provision for) reversal of loan losses		(1,576)		2,809		1,233				
Other market valuation adjustments, net		(6,230)		(331)		(6,561)				
Net interest income after provision and other market valuation adjustments		58,789		7,309		66,098				
Mortgage banking activities, net		104,552		-		104,552				
Operating expenses		(43,135)		(106)		(43,241)				
Realized gains, net		12,774		49		12,823				
Net income before provision for taxes		132,980		7,252		140,232				
Provision for income taxes		(14,049)		<u> </u>		(14,049)				
Net Income	\$	118,931	\$	7,252	\$	126,183				

	Six Months Ended June 30, 2012										
7 m	Redwood	Redwood									
(In Thousands)	(Parent) (1)	Entities	Consolidated								
Interest income	\$ 66,631	\$ 51,633	\$ 118,264								
Interest expense	(11,478)	(48,058)	(59,536)								
Net interest income	55,153	3,575	58,728								
(Provision for) reversal of loan losses	(650)	1,715	1,065								
Other market valuation adjustments, net	(1,950)	607	(1,343)								
Net interest income after provision and market valuation adjustments	52,553	5,897	58,450								
Mortgage banking activities, net	1,324	-	1,324								
Operating expenses	(29,697)	(102)	(29,799)								
Realized gains, net	13,287	7,328	20,615								
Net income before provision for taxes	37,467	13,123	50,590								
Provision for income taxes	(600)		(600)								
Net Income	\$ 36,867	\$ 13,123	\$ 49,990								

<sup>(1)</sup> For the three and six months ended June 30, 2013 and 2012, the consolidating income statement presents the income generated and expense incurred by the Residential Resecuritization and Commercial Securitization entities under Redwood (Parent).

At June 30, 2013, 37% of our consolidated assets and 45% of our consolidated liabilities were owned at consolidated Sequoia entities. The following table presents the components of our consolidating balance sheet at June 30, 2013.

Table 11 Consolidating Balance Sheet

June 30, 2013 (In Thousands)		Redwood (Parent) (1)		nsolidated 10ia Entities		Redwood onsolidated
Residential loans	\$	1,221,098	\$	1,998,178	\$	3,219,276
Commercial loans		494,823		-		494,823
Real estate securities, at fair value:						
Trading securities		141,615		-		141,615
Available-for-sale securities		1,172,690		-		1,172,690
Mortgage servicing rights		43,098		-		43,098
Cash and cash equivalents		207,694		-		207,694
Total earning assets	· ·	3,281,018	· · · · · · · · · · · · · · · · · · ·	1,998,178	· · · · · · · · · · · · · · · · · · ·	5,279,196
Other assets		146,590		9,626		156,216
Total Assets	\$	3,427,608	\$	2,007,804	\$	5,435,412
Short-term debt						
Mortgage loan warehouse debt	\$	1,082,726	\$	-	\$	1,082,726
Security repurchase facilities		363,235		-		363,235
Other liabilities		120,742		1,509		122,251
Asset-backed securities issued		293,682		1,920,614		2,214,296
Long-term debt		443,591		-		443,591
Total liabilities		2,303,976		1,922,123		4,226,099
Stockholders' equity		1,123,632		85,681		1,209,313
Total Liabilities and Equity	\$	3,427,608	\$	2,007,804	\$	5,435,412

<sup>(1)</sup> The consolidating balance sheet presents the assets and liabilities of the Residential Resecuritization and Commercial Securitization under Redwood (Parent), although these assets and liabilities are owned by their respective entities and are legally not ours and we own only the securities and interests that we acquired from these entities. At June 30, 2013, the Residential Resecuritization accounted for \$296 million of available-for-sale real estate securities and other assets and \$134 million of asset-backed securities issued and other liabilities. At June 30, 2013, the Commercial Securitization accounted for \$276 million of commercial loans held-for-investment and other assets and \$160 million of asset-backed securities issued and other liabilities.

# Results of Operations — Redwood (Parent)

# Net Interest Income after Provision and Other MVA at Redwood (Parent)

Net interest income after provision and other MVA at Redwood was \$28 million for both the three months ended June 30, 2013 and 2012. Net interest income after provision and other MVA at Redwood was \$59 million for the six months ended June 30, 2013, as compared to \$53 million for the six months ended June 30, 2012. The following tables present the components of net interest income after provision and other MVA at Redwood for the three and six months ended June 30, 2013 and 2012.

Table 12 Net Interest Income after Other MVA at Redwood (Parent)

					Three Months	Ended	June 30,		
				2013			-	2012	<u> </u>
(Dollars in Thousands)	1	Interest Income/ (Expense)		Average Amortized Cost	Yield	Interest Income/ (Expense)		Average mortized Cost	Yield
Interest Income									
Residential loans	\$	10,059	\$	1,060,347	3.79 %	\$	3,690	\$ 363,882	4.06 %
Commercial loans		9,623		382,479	10.06 %		5,341	199,440	10.71 %
Trading securities		6,834		101,724	26.87 %		3,099	38,171	32.47 %
Available-for-sale securities		22,280		1,002,167	8.89 %		22,721	903,140	10.06 %
Cash and cash equivalents		137		96,302	0.57 %		11	 78,339	0.06 %
Total interest income		48,933		2,643,019	7.41 %		34,862	1,582,972	8.81 %
Interest Expense									
Short-term debt		(4,686)		1,053,610	(1.78)%		(2,299)	474,053	(1.94) %
ABS issued		(3,555)		294,629	(4.83) %		(1,251)	197,808	(2.53) %
Long-term debt (1)		(5,010)		433,691	(4.62) %		(983)	138,227	(2.84) %
Interest rate agreements (1)		(1,470)		138,323	(4.25) %		(1,396)	138,227	(4.04) %
Total interest expense		(14,721)		1,781,930	(3.30) %		(5,929)	810,138	(2.93) %
Net Interest Income		34,212					28,933		
Provision for loan losses		(891)					(376)		
Other MVA, net		(5,700)					(943)		
Net Interest Income After Provision and Other MVA	\$	27,621				\$	27,614		

<sup>(1)</sup> Interest rate agreement expense relates to cash-flow hedges on a portion of our long-term debt. The combined expense yield on our hedged long-term debt was 6.93% and 6.88% for the three months ended June 30, 2013 and 2012, respectively.

	Six Months Ended June 30,											
	'			2013		2012						
(Dollars in Thousands)	Interest Income/ (Expense)		Average Amortized Cost		Yield	Interest Income/ (Expense)		Average Amortized Cost		Yield		
Interest Income												
Residential loans	\$	17,616	\$	940,315	3.75 %	\$	7,108	\$	341,618	4.16 %		
Commercial loans		19,794		375,687	10.54 %		10,494		184,436	11.38 %		
Trading securities		10,806		73,995	29.21 %		5,633		34,472	32.68 %		
Available-for-sale securities		44,025		965,027	9.12 %		43,367		830,820	10.44 %		
Cash and cash equivalents		149		86,993	0.34 %		29		137,480	0.04 %		
Total interest income		92,390		2,442,017	7.57 %		66,631		1,528,826	8.72 %		
Interest Expense												
Short-term debt		(8,494)		954,475	(1.78) %		(4,126)		418,080	(1.97) %		
ABS issued		(7,287)		305,701	(4.77) %		(2,597)		204,624	(2.54) %		
Long-term debt (1)		(7,080)		329,670	(4.30) %		(2,013)		138,271	(2.91) %		
Interest rate agreements (1)		(2,934)		138,318	(4.24) %		(2,742)		138,271	(3.97) %		
Total interest expense		(25,795)		1,589,846	(3.24) %		(11,478)		760,974	(3.02) %		
Net Interest Income		66,595					55,153					
Provision for loan losses		(1,576)					(650)					
Other MVA, net		(6,230)					(1,950)					
Net Interest Income After Provision and Other MVA	\$	58,789				\$	52,553					

Cir. Months Ended June 20

Net interest income in the second quarter of 2013 increased \$5 million from the second quarter of 2012 primarily due to a \$14 million increase in interest income attributable to higher average earning assets. This increase was partially offset by a \$9 million increase in interest expense, as we funded our investments with a greater portion of debt in the second quarter of 2013 than in prior quarters. The increase in net interest income was offset by higher other MVA expenses as certain of our fair value securities declined in value during the quarter.

Net interest income increased \$11 million during the six months ended June 30, 2013 compared to the same period in 2012, primarily due to a \$26 million increase in interest income attributable to higher average earning assets. This increase was partially offset by a \$14 million increase in interest expense, as we funded our investments with a greater portion of debt in 2013 than in prior years. The increase in net interest income was offset by higher other MVA expenses as certain of our fair value securities declined in value during the first half of 2013.

<sup>(1)</sup> Interest rate agreements expense relates to cash-flow hedges on a portion of our long-term debt. The combined expense yield on our hedged long-term debt was 6.89% and 6.88% for the six months ended June 30, 2013 and 2012, respectively.

# Net Interest Income at Redwood (Parent)

Interest income on AFS securities at Redwood was \$22 million and \$23 million for the three months ended June 30, 2013 and 2012, respectively. Interest income on AFS securities at Redwood was \$44 million and \$43 million for the six months ended June 30, 2013 and 2012, respectively. The following tables present the components of the interest income we earned on AFS securities for the three and six months ended June 30, 2013 and 2012.

# Table 13 Interest Income — AFS Securities at Redwood (Parent)

# Three Months Ended June 30, 2013

							Yield as a Result of (1	<u>)                                    </u>
	Interest		iscount emium)	Total Interest	Average Amortized	Interest	Discount (Premium)	Total Interest
(Dollars in Thousands)	Income	Amo	ortization	Income	Cost	Income	Amortization	Income
Residential				·				
Senior	\$ 6,689	\$	4,673	\$ 11,362	\$ 579,333	4.62 %	3.23 %	7.84 %
Re-REMIC	2,731		1,104	3,835	100,824	10.83 %	4.38 %	15.21 %
Subordinate	4,707		2,376	7,083	322,010	5.85 %	2.95 %	8.80 %
<b>Total AFS Securities</b>	\$ 14,127	\$	8,153	\$ 22,280	\$ 1,002,167	5.64 %	3.25 %	8.89 %

Three Months Ended June 30, 2012							Yield as a Result of (1)						
	<b>.</b>		scount	Total	Average		Discount	Total					
	Interest	,	emium)	Interest	Amortized	Interest	(Premium)	Interest					
(Dollars in Thousands)	Income	Amortization		Income	Cost	Income	Amortization	Income					
Residential	·												
Senior	\$ 8,079	\$	6,327	\$ 14,406	\$ 682,007	4.74 %	3.71 %	8.45 %					
Re-REMIC	3,209		(24)	3,185	105,281	12.19 %	(0.09) %	12.10 %					
Subordinate	2,630		1,895	4,525	111,872	9.40 %	6.78 %	16.18 %					
Total Residential	13,918		8,198	22,116	899,160	6.19 %	3.65 %	9.84 %					
Commercial	455		150	605	3,980	45.73 %	15.08 %	60.81 %					
CDO	30		(30)	-	-	=	=	-					
Total AFS Securities	\$ 14,403	\$	8,318	\$ 22,721	\$ 903,140	6.38 %	3.68 %	10.06 %					

Six Months Ended June 30, 2013						ield as a Result of (1	1)
	Interest	 count mium)	Total Interest	Average Amortized	Interest	Discount (Premium)	Total Interest
(Dollars in Thousands)	Income	( , , , , , , , , , , , , , , , , , , ,		Income Cost		Amortization	Income
Residential						·	
Senior	\$ 13,726	\$ 9,448	\$ 23,174	\$ 593,096	4.63 %	3.19 %	7.81 %
Re-REMIC	5,525	2,067	7,592	100,299	11.02 %	4.12 %	15.14 %
Subordinate	8,302	 4,332	12,634	271,251	6.12 %	3.19 %	9.32 %
Total Residential	27,553	15,847	43,400	964,646	5.71 %	3.29 %	9.00 %
Commercial	647	 (22)	625	381	339.67 %	(11.55) %	328.12 %
<b>Total AFS Securities</b>	\$ 28,200	\$ 15,825	\$ 44,025	\$ 965,027	6.07 %	3.28 %	9.12 %

### Six Months Ended June 30, 2012

						Y	ield as a Result of (1	1)
		D	iscount	Total	Average		Discount	Total
	Interest	(Pı	remium)	Interest	Amortized	Interest	(Premium)	Interest
(Dollars in Thousands)	Income	Amo	ortization	Income	Cost	Income	Amortization	Income
Residential	·						·	
Senior	\$ 14,630	\$	12,921	\$ 27,551	\$ 629,529	4.65 %	4.10 %	8.75 %
Re-REMIC	6,120		(112)	6,008	96,141	12.73 %	(0.23) %	12.50 %
Subordinate	5,134		3,589	8,723	101,187	10.15 %	7.09 %	17.24 %
Total Residential	25,884		16,398	42,282	826,857	6.26 %	3.97 %	10.23 %
Commercial	850		235	1,085	3,963	42.90 %	11.86 %	54.76 %
CDO	58		(58)			-	-	-
<b>Total AFS Securities</b>	\$ 26,792	\$	16,575	\$ 43,367	\$ 830,820	6.45 %	3.99 %	10.44 %

(1) Cash flow from many of our subordinate securities can be volatile and in certain cases (e.g., when the fair values of certain securities are close to zero) any interest income earned can result in unusually high reported yields that are not sustainable and not necessarily meaningful.

Interest income from AFS securities at Redwood decreased \$1 million from the second quarter of 2012. This decrease was primarily due to a decline in yields as more credit sensitive securities paid down and were replaced with lower yielding less credit sensitive securities. This decline was partially offset by an increase in average balances.

Interest income from trading securities at Redwood was \$7 million in the second quarter of 2013, as compared to \$3 million in the second quarter of 2012, an increase of \$4 million. The increase in interest income from trading securities during the second quarter of 2013 was primarily due to an increase in average balances of these securities, as new investments during the second half of 2012 and first half of 2013 outpaced sales and principal paydowns.

Over time, the changes in the value of trading securities will be recorded as other market valuation adjustments, net or as valuation changes in mortgage banking activities and the yields on this portfolio will be affected by changes in market value and variations in cashflows caused by changing prepayments and benchmark interest rates.

## Interest Expense on Short-Term Debt

At June 30, 2013, we had \$1.45 billion of short-term debt outstanding. For both the three and six months ended June 30, 2013, the highest balance of our short-term debt outstanding was \$1.45 billion. In the ordinary course of our business, we use short-term recourse debt through several different types of borrowing facilities and use cash borrowings under these facilities to, among other things, fund the acquisition of residential loans we acquire (including those we acquire in anticipation of securitization), finance investments in securities and other investments, and otherwise fund our business and operations.

The following table presents the spread between the yield on unsecuritized loans and securities and their specific debt financing costs at June 30, 2013.

## Table 14 Interest Expense — Specific Borrowing Costs

	Residential	Residential
June 30, 2013	Loans	Securities
Asset yield	3.55%	8.25%
Short-term debt yield	1.76%	1.76%
Net spread	1.79%	6.49%

At June 30, 2013, we had four residential loan warehouse facilities with a total outstanding debt balance of \$1.08 billion (secured by residential loans with an aggregate fair value of \$1.20 billion) and a total borrowing limit of \$1.35 billion. We also had a \$100 million short-term commercial warehouse facility with no outstanding balance. Each residential loan financed under one of our residential loan warehouse facilities can only be financed for a maximum number of days (generally less than 365 days), after which the financing expires and must be repaid. We generally intend to repay the short-term financing of a loan under one of those

facilities at or prior to the expiration of that financing with the proceeds of a securitization or other sale of that loan, through the proceeds of other short-term borrowings, or with cash available from other equity or long-term debt capital sources.

In addition, at June 30, 2013, we had an aggregate outstanding short-term debt balance of \$363 million under seven securities repurchase facilities, which was secured by securities with a fair market value of \$455 million, resulting in a debt-to-equity leverage ratio for these residential securities of 3.9x (excluding the additional risk capital we hold related to these short-term borrowings). The financing for each security financed through one of our securities repurchase facilities is limited in its initial term to a maximum number of days (generally 90 days or less). We generally intend to repay the short-term financing of a security under one of these facilities through a renewal of that financing with the same counterparty, through a sale of the security, or with cash available from other equity or long-term debt capital sources. We also had a secured line of credit with no outstanding debt balance and a total borrowing limit of \$10 million (secured by securities with a fair market value in excess of \$10 million) at June 30, 2013.

At December 31, 2012, we had four residential loan warehouse facilities with a total outstanding debt balance of \$180 million (secured by residential loans with an aggregate value in excess of the outstanding debt) and a total borrowing limit of \$800 million. In addition, at December 31, 2012, we had an aggregate outstanding short-term debt balance of \$372 million under seven securities repurchase facilities (secured by securities with a fair market value of approximately \$480 million). We also had one secured line of credit with no outstanding debt balance and a total borrowing limit of \$10 million (secured by securities with a fair market value in excess of \$10 million) at December 31, 2012.

For additional discussion of our short-term debt, including information regarding margin and financial covenants see 'Risks Relating to Short-Term Debt Incurred Under Residential Mortgage Loan Warehouse Facilities, Securities Repurchase Facilities, and Other Short-Term Debt Facilities; and Risks Relating to Debt Incurred Under Commercial Debt Investment Repurchase Facilities' below in this Quarterly Report on Form 10-Q.

### Other MVA at Redwood (Parent)

The following table shows the impact of other market valuation adjustments and impairments (including any relating to securities held at the Residential Resecuritization) on our consolidated statements of income for the three and six months ended June 30, 2013 and 2012.

# Table 15 Other MVA at Redwood (Parent)

	 Three Months I	Ended Jui	ne 30,	Six Months Ended June 30,						
(In Thousands)	2013		2012		2013		2012			
Residential loans, held-for-sale	\$ 38	\$	405	\$	78	\$	498			
Trading securities	(4,140)		(71)		(4,707)		(1,002)			
Impairments on AFS securities	(1,642)		(303)		(1,665)		(635)			
Risk management derivatives	 44		(974)		64		(811)			
Total Other MVA, Net	\$ (5,700)	\$	\$ (943)		(6,230)	\$	(1,950)			

During the three months ended June 30, 2013, we recognized negative \$6 million of other market valuation adjustments, as compared to negative \$1 million for the three months ended June 30, 2012. The \$5 million decrease is primarily due to a decline in value of certain of our fair value securities during the second quarter of 2013 and an increase in impairment expense as we recorded other-than-temporary impairments on certain securities that we intend to sell in the third quarter of 2013.

# Mortgage Banking Activities, Net

Mortgage banking activities, net, includes certain results attributable to our residential and commercial loan business activities. This includes valuation changes related to loans and MSRs on our balance sheet at fair value, the valuation changes related to derivatives and IO securities used to manage certain risks associated with the residential and commercial loans we own or plan to acquire and securitize or sell to third parties, gains from mortgage loan sales and net income from MSRs.

Valuation Changes on Residential Loans

In 2013, we elected the fair value option for \$2.53 billion (principal balance) of residential loans we acquired. We anticipate electing the fair value option for future purchases of residential loans that we intend to sell to third parties or transfer to Sequoia

securitizations. In the second quarter of 2013, net valuation losses on the fair value of residential loans primarily resulted from declines in the values of triple-A rated Sequoia RMBS

Valuation Changes on Commercial Loans

In the second quarter of 2013, we elected the fair value option for \$150 million (principal balance) of commercial senior loans we acquired. We anticipate electing the fair value option for future purchases of commercial senior loans that we intend to sell to third parties. All of these commercial senior loans were sold in July 2013 at levels equal to their quarter end fair values.

Mortgage Servicing Rights

Mortgage banking activities, net, includes the net income earned from, and valuation changes related to, MSRs we have recognized on our consolidated balance sheet. Our MSRs are held and managed at a taxable REIT subsidiary of ours and, typically, are directly acquired from loan originators or created through the transfer of loans to a third party or a Sequoia residential securitization sponsored by us that meets the GAAP criteria for sale. Our receipt of MSR income is not subject to any covenants other than customary performance obligations associated with servicing residential loans. For loans that we have transferred into securitizations while maintaining the associated servicing rights, the sub-servicer we contract with to perform servicing activities may be terminated if it fails to perform under the applicable contractual terms. If the sub-servicer is terminated for a breach of contract, a new sub-servicer would need to be approved by the Master Servicer and assume the servicing responsibilities in accordance with the applicable pooling and servicing agreement. If a sub-servicer we contract with was to default, we would evaluate our MSR asset for impairment at that time.

During the first half of 2013, we transferred an aggregate \$4.04 billion (principal balance) of residential loans to eight Sequoia securitization entities and accounted for the transfers as sales in accordance with GAAP. As a result of these sales, during the six months ended June 30, 2013, we recorded MSRs of \$29 million at a taxable REIT subsidiary of ours. At June 30, 2013, the principal balance of the loans underlying our MSRs was \$4.13 billion, as compared to \$1.02 billion at December 31, 2012. In the first half of 2013, we earned a net \$2 million from MSRs and at June 30, 2013, the fair value of MSRs was \$43 million. In the first half of 2012, we earned a net \$104 thousand from MSRs and at June 30, 2012, the fair value of these MSRs was \$2 million. Although we retain the rights to service certain loans we securitize or sell, we employ a sub-servicer to perform these activities. The increase in the value of our MSRs during the second quarter of 2013 is primarily the result of an increase in mortgage rates in the market during the quarter, relative to the mortgage rates on loans underlying our MSR portfolio.

Risk Management Derivatives Related to our Residential and Commercial Loan Business

Net valuation gains from risk management derivatives related to our residential and commercial loans held for sale were \$50 million during the first half of 2013. As part of our ongoing risk management activities, we attempt to manage the risk of changes in the value of fixed-rate and hybrid loans awaiting sale or securitization that would result primarily from a change in benchmark interest rates. We are exposed to this risk between the time a mortgage interest rate is established for each loan we plan to acquire, through the time the loan is sold or securitized. Under normal market conditions and assuming we have managed this risk well, we would expect our risk management activities — including the use of interest rate agreements and other derivatives — to reduce our risk exposure to changing interest rates so that the gain or loss in the value of our derivatives would, to varying degrees, offset a loss or gain in the value of these loans, and ultimately the loss or gain of those loans at the time they are sold.

Sequoia Interest-Only Securities

As previously discussed, we are presenting market valuation changes for our retained Sequoia IO securities in mortgage banking activities and have conformed the presentation of prior periods for consistency of comparison. During the three and six months ended June 30, 2013, we recorded market valuation gains of \$36 million and \$38 million, respectively, on Sequoia IO securities.

Gains on Mortgage Loan Sales and Securitizations

Net gains on mortgage loan sales during the first half of 2013 include the realized gain on the sale of residential loans to Sequoia securitization entities we sponsored and sales of residential and commercial loans to third parties. Realized gains or losses include the net benefit of the gross proceeds from the sale of the loans, less the carrying value of the loans and any related issuance costs.

During the first half of 2013, we recognized \$8 million of gains on the sale and origination of 12 held-for-sale commercial senior loans that we originated. We also recognized \$3 million of gains related to four table-funded loans originated by us (meaning a third party funded and purchased the loan at closing).

Impact of Mortgage Banking Activities, Net, on Redwood's Operations

Excluded from mortgage banking activities, net, is the net interest income that we earn from the loans we acquire for future sale or securitization. The net income from these loans is included as part of the interest income at Redwood and the interest expense associated with the related borrowing costs from our warehouse facilities is included as part of the short-term interest expense at Redwood. Additionally, the interest we earn from investments we retain from Sequoia securitizations and any associated short-term debt financing costs are included in net interest income.

## Earning Assets — Redwood (Parent)

### Residential Loans at Redwood (Parent)

During the second quarter of 2013, we continued to purchase newly originated residential loans held for sale to Sequoia securitization entities and third parties. We elected the fair value option for all of the residential loans we acquired during the second quarter of 2013 and anticipate electing the fair value option for all future purchases of residential loans that we intend to sell to third parties or to Sequoia securitization entities.

During the second quarter of 2013, we completed four residential prime jumbo securitizations for a total of \$1.80 billion. We also sold an additional \$286 million of residential loans to third parties, and recognized market valuation losses of \$41 million during the three months ended June 30, 2013. At June 30, 2013, our pipeline of residential loans identified for purchase was \$1.39 billion. Active sellers increased from 62 at December 31, 2012 to 104 at June 30, 2013. Our pipeline of loans identified for purchase was \$769 million at August 1, 2013.

At June 30, 2013, residential loans at Redwood had an outstanding carrying value of \$1.22 billion, up from \$563 million at December 31, 2012. The \$1.22 billion of prime residential loans, were comprised of \$1.1 billion 30-year fixed rate loans, \$63 million 15-year and 20-year fixed rate loans, and \$58 million hybrid loans. The following table provides the activity of residential loans at Redwood during the three and six months ended June 30, 2013.

### Table 16 Residential Loans at Redwood (Parent) — Activity

	Th	ree Months End	ed June	30, 2013	Si	x Months Ende	ed June 30, 2013		
	I	Fair Value	At I	Lower of		Fair Value	At l	Lower of	
(In Thousands)		Option	Cos	t or Fair		Option	Cost or Fair		
Balance at beginning of period	\$ 830,246		\$	\$ 1,707		553,576	\$	9,082	
Acquisitions		2,567,426		-		5,154,352		(27)	
Sales		(2,135,166)		-		(4,478,508)		(5,747)	
Principal repayments		(1,753)		(15)		(3,402)		(1,652)	
Changes in fair value, net		(41,385)		38		(6,650)		74	
Balance at End of Period	\$ 1,219,368		\$	1,730	\$	1,219,368	\$	1,730	

The following table details outstanding principal balances for these loans by product type at June 30, 2013.

## Table 17 Characteristics of Residential Loans at Redwood (Parent)

June 30, 2013			Weighted
(Dollars In Thousands)	Pri	incipal Value	Average Coupon
First Lien Prime			
Fixed	\$	1,202,925	3.59%
Hybrid		56,728	2.68%
ARM		1,513	1.81%
Total Outstanding Principal	\$	1,261,166	3.55%

### Commercial Loans at Redwood (Parent)

At June 30, 2013, commercial loans at Redwood had an outstanding carrying value of \$495 million, up from \$313 million at December 31, 2012. We elected the fair value option for all of the senior commercial loans we originated during the second quarter of 2013 and anticipate electing the fair value option for all future senior commercial loans that we originate and intend to sell to third parties. The following table provides the activity of commercial loans held-for-sale at Redwood (Parent) during the three and six months ended June 30, 2013.

Table 18 Commercial Loans at Redwood (Parent) — Activity

	Th	ree Months En	ded Jun	e 30, 2013	Six Months Ended June 30, 2013					
a m			_	leld-for-				Held-for-		
(In Thousands)	Hele	d-for-Sale	ln	vestment	Hel	d-for-Sale	Investment			
Balance at beginning of period	\$	\$ 73,780		327,658	\$	8,500	\$	304,510		
Originations/acquisitions		149,815		18,550		303,233		54,539		
Sales		(73,780)		-		(161,763)		(230)		
Principal repayments		-		(100)		(155)		(12,216)		
Discount amortization		-		136		-		326		
Provision for loan losses		-		(891)		-		(1,576)		
Changes in fair value, net		(345)	`- `			(345)		-		
Balance at End of Period	\$	149,470	\$	345,353	\$	149,470	\$	345,353		

#### Commercial Loans at Fair Value

At June 30, 2013, there were ten senior loans held-for-sale with a carrying value of \$149 million. During the second quarter of 2013, we originated and funded 10 senior commercial loans for \$150 million, as compared to 11 senior loans of \$153 million in the first quarter of 2013. We did not originate any table-funded senior loans during the second quarter of 2013.

#### Commercial Loans Held-for-Investment

At June 30, 2013, there were 48 commercial mezzanine loans held-for-investment with an outstanding principal balance of \$354 million, an allowance for loan losses of \$6 million, and a carrying value of \$345 million. During the second quarter of 2013, we originated six mezzanine loans for \$19 million, as compared to nine loans for \$36 million in the first quarter of 2013. During the first half of 2013, we originated 15 mezzanine loans for \$55 million, as compared to 13 loans for \$96 million in the first half of 2012. Our securitized mezzanine portfolio totaled \$270 million at June 30, 2013, down from \$284 million at December 31, 2012 primarily as the result of a prepayment of a \$12 million loan.

On average, our commercial held-for-investment loans have a maturity of more than six years, an unlevered yield in excess of 10% per annum before credit costs, a loan-to-value ratio of 73% at origination, and a debt service coverage ratio at origination of 1.30X based on our underwritten cash flows. The following table details principal balances and other characteristics for these loans by product type at June 30, 2013.

Table 19 Commercial Loans Characteristics of Loans Held-for-Investment at Redwood (Parent)

June 30, 2013 (Dollars In Thousands)	Number of Loans	Average Loan Size	Principal Balance	Percent of Total Principal	Weighted Average DSCR	Weighted Average LTV
Multi-family	21	\$ 5,487	\$ 115,222	33%	1.25	79%
Office	8	9,862	78,895	22%	1.35	72%
Hospitality	9	9,244	83,198	23%	1.38	62%
Retail	5	10,117	50,583	14%	1.16	76%
Self-storage	4	6,000	24,000	7%	1.34	77%
Industrial	1	2,000	2,000	1%	1.67	65%
Total	48	\$ 7,373	\$ 353,898	100%	1.30	73%

The following table details principal balances for these loans by geographic concentration at June 30, 2013.

#### Table 20 Geographic Concentration of Commercial Loans Held-for-Investment at Redwood (Parent)

Geographic Concentration (by Principal)	June 30, 2013
California	21%
New York	21%
Florida	10%
Michigan	8%
Illinois	6%
Texas	5%
Tennessee	4%
North Carolina	3%
Delaware	3%
Washington	3%
Oregon	3%
Other states (none greater than 3%)	13%
Total	100%

### Derivative Financial Instruments at Redwood (Parent)

Certain Risks Related to Unsecuritized Residential and Commercial Loans

In order to manage certain risks associated with residential and commercial loans we own or plan to acquire or originate, at June 30, 2013, we were party to interest rate agreements, TBA contracts sold, and financial futures. Net market valuation adjustments on risk management derivatives related to unsecuritized loans were positive \$50 million and negative \$3 million for the three months ended June 30, 2013 and 2012, respectively. Net market valuation adjustments on risk management derivatives related to unsecuritized loans were positive \$51 million and negative \$6 million for the six months ended June 30, 2013 and 2012, respectively.

Derivatives Designated as Cash Flow Hedges

To hedge the variability in interest expense related to certain long-term debt, we entered into interest rate swaps during 2010 with an aggregate notional balance of \$140 million at June 30, 2013. We designated these derivatives as cash flow hedges. For the six months ended June 30, 2013 and 2012, these cash flow hedges increased in value by \$21 million and decreased in value by \$3 million, respectively, which was recorded to accumulated other comprehensive income, a component of equity. At June 30, 2013, interest rate agreements currently accounted for as cash flow hedges had an unrealized loss of \$27 million.

While changes in the value of derivatives designated as cash flow hedges affect reported book value from quarter to quarter, the derivatives hedging certain long-term debt closely match the terms of the debt, which has a remaining life of approximately 25 years.

# Securities at Redwood (Parent)

We classify most senior, re-REMIC, and subordinate securities as AFS securities. Of the senior securities owned at Redwood at June 30, 2013, \$154 million of prime securities and \$141 million of non-prime securities were financed through the Residential Resecuritization. Re-REMIC securities, as presented herein, were created through the Residential Resecuritization of certain senior interests to provide additional credit support to those interests. The commercial securities that we owned were subordinate securities.

During the three and six months ended June 30, 2013, we acquired \$133 million and \$299 million of investments from Sequoia securitizations we sponsored, respectively. The following table provides real estate securities activity at Redwood for the three and six months ended June 30, 2013.

Table 21 Real Estate Securities Activity at Redwood (Parent)

## Three Months Ended June 30, 2013

			R						
(In Thousands)	Senior		Re	e-REMIC	Su	bordinate	Comr	nercial	Total
Beginning fair value	\$	764,609	\$	163,437	\$	302,482	\$	-	\$ 1,230,528
Acquisitions									
Sequoia securities		40,642		-	92,368			-	133,010
Sales									
Sequoia securities		(8,677)		-		-		-	(8,677)
Third-party securities		-		-		(192)		-	(192)
Gains on sales and calls, net		-		-		526		-	526
Effect of principal payments (1)		(32,416)		-		(4,896)		-	(37,312)
Change in fair value, net		11,804		(9,270)		(6,112)		-	 (3,578)
Ending Fair Value	\$	\$ 775,962		154,167	\$	384,176	\$		\$ 1,314,305

### Six Months Ended June 30, 2013

			R						
(In Thousands)		Senior	Re	e-REMIC	Su	bordinate	Con	mmercial	 Total
Beginning fair value	\$	\$ 744,332		163,035	\$	187,317	\$ 14,069		\$ 1,108,753
Acquisitions									
Sequoia securities		91,850		-		207,096		-	298,946
Sales									
Sequoia securities		(16,934)	-			-		-	(16,934)
Third-party securities		-	-		(192)		(14,069)		(14,261)
Gains on sales and calls, net		-	-		526		12,038		12,564
Effect of principal payments (1)		(64,366)		-		(8,964)		-	(73,330)
Change in fair value, net	21,080			(8,868)		(1,607)		(12,038)	 (1,433)
Ending Fair Value	\$ 775,962		\$	154,167	\$	384,176	\$		\$ 1,314,305

<sup>(1)</sup> The effect of principal payments reflects the change in fair value due to principal payments. This is calculated as the cash principal received on a given security during the period multiplied by the prior quarter ending price or acquisition price for that security.

**Total Securities at Redwood** 

The amortized cost of our available-for-sale securities, which accounts for all but \$142 million of securities held as trading securities, was 71% of face value and the fair value was 81% of face value at June 30, 2013. The following tables present the carrying value (which equals fair value) as a percent of principal balance for securities owned at Redwood at June 30, 2013 and December 31, 2012.

Table 22 Fair Value as Percent of Principal Balance for Real Estate Securities at Redwood (Parent) (1)

June 30, 2013		.04.0.1	5 U	20	0.7	2006	****	2012 2	042 (2)	<b>7</b> 0. 4		
(Dollars in Millions)	20	04 & I	Earlier	20	05	2006 -	2008	2012 - 2	013 (2)	Total		
	Va	lue	%	Value	%	Value	%	Value	%	Value	%	
Residential Senior												
Prime	\$	20	98%	\$ 174	92%	\$ 216	95%	\$ 124	N/A	\$ 534	94%	
Non-prime		90	92%	147	83%	5	93%		-	242	87%	
Total		110	93%	321	88%	222	95%	124	N/A	776	91%	
Residential Re-REMIC		-	-	63	72%	91	71%	-	-	154	72%	
Residential Subordinate												
Prime		47	50%	15	62%	1	11%	319	78%	382	71%	
Non-prime		2	43%		-		-		-	2	43%	
Total		49	50%	15	62%	1	11%	319	78%	384	69%	

399

159

442

314

69%

1,314

December 31, 2012															
(Dollars in Millions)	2	2004 & Earlier			2005		2006 - 2008			2012 (2)			Total		
	V	<sup>7</sup> alue	%	1	<b>Value</b>	%	1	/alue	%	Value		%	Value		%
Residential Senior															
Prime	\$	22	100%	\$	190	93%	\$	255	99%	\$	10	N/A	\$	477	96%
Non-prime		99	95%		162	84%		6	93%			-		267	88%
Total		121	96%		352	89%		261	99%		10	N/A		744	93%
Residential Re-REMIC		-	-		67	76%		96	75%		-	-		163	76%
Residential Subordinate															
Prime		56	51%		13	54%		2	14%		114	81%		185	64%
Non-prime		2	38%		1	9%			-			-		3	11%
Total		58	50%		14	48%		2	14%		114	81%		188	60%
Commercial		14	72%		-	-		-	-		-	-		14	72%
Total Securities at Redwood	\$	193		\$	433		\$	359		\$	124		\$	1,109	

<sup>(1)</sup> Table may not foot due to rounding.

# Residential Securities

At June 30, 2013, the residential securities held at Redwood (as a percentage of current market value) consisted of fixed-rate assets (50%), adjustable-rate assets (24%), hybrid assets that reset within the next year (15%), hybrid assets that reset between 12 and 36 months (8%), and hybrid assets that reset after 36 months (3%).

Prime senior residential securities originated in 2012 and 2013 include interest-only securities. As these securities do not have a principal balance, the percentage of principal balance is not applicable.

At June 30, 2013, credit reserves for our securities portfolio totaled \$190 million, or 13.1% of the principal balance of our residential securities. During the three and six months ended June 30, 2013, realized credit losses on our residential securities at Redwood totaled \$4 million and \$12 million, respectively. The following tables present the components of carrying value at June 30, 2013 and December 31, 2012 for our residential securities.

Table 23 Carrying Value of Residential Securities at Redwood (Parent)

June 30, 2013	Senior							
(In Thousands)	Prime		Non-prime		rime Re-REMIC		Subordinate	
Principal balance of AFS securities	\$	435,536	\$	259,524	\$	215,169	\$	543,367
Credit reserve		(32,068)		(18,078)		(44,195)		(96,069)
Net unamortized discount		(42,520)		(39,030)		(69,590)		(84,706)
Amortized cost		360,948		202,416		101,384		362,592
Gross unrealized gains		50,193		22,866		52,783		33,041
Gross unrealized losses		(982)		(595)		-		(11,956)
Carrying value of AFS securities		410,159		224,687		154,167		383,677
Carrying value of trading securities		123,591		17,525		-		499
Total Carrying Value of Residential Securities	\$	533,750	\$	242,212	\$	154,167	\$	384,176

December 31, 2012	Ser	nior		
(In Thousands)	Prime	Non-prime	Re-REMIC	Subordinate
Principal balance of AFS securities	\$ 485,033	\$ 278,229	\$ 215,863	\$ 298,276
Credit reserve	(26,100)	(18,104)	(47,235)	(95,593)
Net unamortized discount	(53,601)	(42,842)	(69,310)	(37,668)
Amortized cost	405,332	217,283	99,318	165,015
Gross unrealized gains	61,265	28,669	63,717	23,278
Gross unrealized losses	(74)	(686)		(1,605)
Carrying value of AFS securities	466,523	245,266	163,035	186,688
Carrying value of trading securities	10,409	22,134		629
Total Carrying Value of Residential Securities	\$ 476,932	\$ 267,400	\$ 163,035	\$ 187,317

### Senior Securities

The fair value of our senior AFS securities was equal to 91% of their principal balance at June 30, 2013, while our amortized cost was equal to 81% of the principal balance. The fair value of our senior securities accounted for as trading securities was \$142 million. Volatility in income recognition for these securities is generally most affected by changes in prepayment rates and, to varying degrees, credit performance and interest rates.

The loans underlying all of our residential senior securities totaled \$12 billion at June 30, 2013, consisting of \$8 billion prime and \$4 billion non-prime. These loans are located nationwide with a large concentration in California (44%). Serious delinquencies (90+ days, in foreclosure or REO) at June 30, 2013 were 10.08% of current balances. Serious delinquencies were 8.86% of current balances for loans in prime pools and 12.47% of current balances for loans in non-prime pools.

### Re-REMIC Securities

Our re-REMIC portfolio consists primarily of prime residential senior securities that were pooled and re-securitized in 2009 and 2010 by third parties to create two-tranche structures; we own support (or subordinate) securities within those structures. There were \$693 thousand of credit losses in our re-REMIC portfolio during the first half of 2013. We anticipate losses, including those that were part of in our acquisition assumptions, and have provided for \$44 million of credit reserves on the \$215 million principal balance of those securities.

The fair value of our re-REMIC AFS securities was equal to 72% of the principal balance of the portfolio at June 30, 2013, while our amortized cost was equal to 47% of the principal balance. The loans underlying all of our residential re-REMIC securities totaled \$5 billion at June 30, 2013, and consisted of \$5 billion prime and \$107 million non-prime credit quality collateral at time of

origination. These loans are located nationwide with a large concentration in California (45%). Serious delinquencies (90+ days, in foreclosure or REO) at June 30, 2013 were 9.70% of current balances.

### Subordinate Securities

The fair value of our subordinate AFS securities was equal to 71% of the principal balance at June 30, 2013, while our amortized cost was equal to 67% of the principal balance. Credit losses totaled \$11 million in our residential subordinate portfolio during the first half of 2013, as compared to \$26 million of losses during first half of 2012. We expect future losses will extinguish a portion of the outstanding principal of these securities, as reflected by the \$96 million of credit reserves we have provided for on the \$543 million principal balance of those securities.

The loans underlying all of our residential subordinate securities totaled \$16 billion at June 30, 2013, consisting of \$16 billion prime and \$431 million non-prime (at origination). These loans are located nationwide with a large concentration in California (40%). Loans 90+ days past due, in foreclosure or REO at June 30, 2013 were 4.18% of current balances. Serious delinquencies were 3.95% of current balances for loans in prime pools and 12.36% of current balances for loans in non-prime pools.

### **Commercial Securities**

We sold all of our commercial securities during the first quarter of 2013, resulting in realized gains of \$12 million. At December 31, 2012, our commercial securities totaled \$14 million.

## Results of Operations — Consolidated Entities

The following table presents the net interest income after provision and other MVA at certain entities we were required to consolidate for financial reporting purposes under GAAP for the three and six months ended June 30, 2013 and 2012. These consolidated entities include certain Sequoia entities and, for periods prior to the first quarter of 2013 presented herein, Acacia entities. Net interest income at consolidated entities will vary from period to period and depend primarily on changes in the levels of delinquencies and loss severities for loans held-for-investment, and changes in the rates of principal repayments or the investments held at these entities.

Table 24 Net Interest Income After Provision and Other MVA at Consolidated Entities

	Three Months Ended June 30,									
	2013 2012									
	Interest Income/		Average Amortized			nterest ncome/	Average Amortized			
(Dollars in Thousands)	(E	xpense)	Cost	Yield	(E	xpense)	Cost	Yield		
Interest Income										
Residential loans	\$	8,786	\$1,794,179	1.96%	\$	17,553	\$ 3,258,137	2.15 %		
Commercial loans		-	-	-		193	12,118	6.37 %		
Trading securities		-	-	-		6,912	250,840	11.02 %		
Cash and cash equivalents			696	-		3	16,172	0.07 %		
Total interest income		8,786	1,794,875	1.96%		24,661	3,537,267	2.79 %		
Interest Expense										
ABS issued - Sequoia		(6,742)	1,965,149	(1.37)%		(13,291)	3,166,476	(1.68)%		
ABS issued - Acacia		-	-	-		(8,527)	231,673	(14.72)%		
Interest rate agreements - Sequoia		-	-	-		(105)	2,668,630	(0.02)%		
Interest rate agreements - Acacia		-	-	-		(1,029)	231,673	(1.78)%		
Total interest expense		(6,742)	1,965,149	(1.37)%		(22,952)	3,149,226	(2.92)%		
Net Interest Income		2,044				1,709				
Reversal of provision for loan losses		4,163				1,716				
Other MVA, net		(558)				857				
Net Interest Income After Provision and Other MVA	\$	5,649			\$	4,282				

Six Months Ended June 30, 2013 2012 Interest Average Interest Average Amortized Amortized Income/ Income/ (Dollars in Thousands) Yield Cost Yield (Expense) (Expense) Cost **Interest Income** \$ 18,853 \$ 1,830,302 2.06 % 37,514 \$ 3,427,609 2.19 % Residential loans Commercial loans 387 12,115 6.39 % Trading securities 13,726 245,818 11.17 % 514 Cash and cash equivalents 0.08 % 6 15,668 18,853 1,830,816 51,633 3,701,210 2.79 % Total interest income 2.06 % **Interest Expense** (1.69) % (1.37) % ABS issued - Sequoia (14,022)2,031,725 3,335,316 (28,173)ABS issued - Acacia (17,541)219,977 (15.95) % Interest rate agreements - Sequoia 2.801.422 (0.02) % (279)Interest rate agreements - Acacia (2,065)219,977 (1.88)%Total interest expense (14,022)2,031,725 (2.54)%(48,058)3,288,346 (2.92)%**Net Interest Income** 3,575 4,831 2,809 Reversal of provision for loan losses 1.715 Other MVA, net (331)607 Net Interest Income After Provision and Other MVA 7,309 5,897

### Net Interest Income at Consolidated Entities

Net interest income at consolidated entities was \$2 million for both the three months ended June 30, 2013 and 2012. Net interest income at consolidated entities was \$5 million in the first half 2013, an increase of \$1 million from the first half of 2012. In the fourth quarter of 2012, we sold our economic interests in and subsequently deconsolidated all of our Acacia entities and 15 legacy Sequoia entities. The increase in net interest income was a result of the benefit of deconsolidating these securitizations, which in the aggregate had negative net interest income during 2012. We have not added to our consolidated entities balances since 2011.

### Other MVA at Consolidated Entities

The following table shows the impact of other MVA and impairments at our consolidated entities for the three and six months ended June 30, 2013 and 2012.

### Table 25 Other MVA at Consolidated Entities

	Three Months Ended June 30,				Six Months Ended June 30,			
(In Thousands)	2013			2012		2013		2012
Commercial loans, at fair value	\$	-	\$	111	\$	-	\$	122
Trading securities		-		16,419		-		50,825
Risk management derivatives		-		(2,538)		-		(5,170)
ABS issued - Acacia		-		(12,973)		-		(45,026)
REO		(558)		(162)		(331)		(144)
Total Other MVA, Net	\$	(558)	\$	857	\$	(331)	\$	607

For the three months ended June 30, 2013, there were less than \$1 million of net negative market valuation adjustments on REO properties at the legacy Sequoia entities. For the three months ended June 30, 2012, there were \$1 million of net positive market valuation adjustments on the assets and liabilities at the Acacia entities, and less than \$1 million of net negative market valuation adjustments on REO properties at the legacy Sequoia entities. For the six months ended June 30, 2013, there were less than \$1 million of net negative market valuation adjustments on REO properties at the legacy Sequoia entities. For the six months ended June 30, 2012, there were \$1 million of net positive market valuation adjustments on the assets and liabilities at the Acacia entities, and less

than \$1 million of net negative market valuation adjustments on REO properties at the legacy Sequoia entities. Prior to the first quarter of 2013, we applied the fair value option provided under GAAP to account for the assets (e.g., loans and securities) and liabilities (e.g., ABS issued) at the consolidated Acacia entities. This option required that changes in the fair value of these assets and liabilities be recorded in the consolidated statements of income each reporting period. As we deconsolidated all Acacia entities in the fourth quarter of 2012, there will not be market valuation adjustments related to these items going forward.

#### Loan Loss Provision at Consolidated Sequoia Entities

Each quarter we utilize a loan loss reserving methodology that has been established to provide management with a reasonable and adequate estimate of loan loss reserving needs. This methodology is disclosed in *Note 3* and *Note 6* to the financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

The reversal of provision for loan losses at legacy consolidated Sequoia entities was \$4 million for the three months ended June 30, 2013, as compared to \$2 million for the three months ended June 30, 2012. The increase in the amount of provision expense recovered from 2012 to 2013 was primarily attributable to continued improvement in the overall credit performance of our portfolio as observed through a significant decline in the amount of 30 day and 60 day delinquent loans year over year, as well as a decrease in observed loss severities due to increasing home prices. Net charge-offs were \$2 million (or 0.09% of outstanding loan balances) for the three months ended June 30, 2013, as compared to \$2 million (or 0.06% of outstanding loan balances) for the three months ended June 30, 2012. Charge-offs were generated by \$5 million and \$4 million of defaulted loan principal during the three months ended June 30, 2013 and 2012, respectively, for average implied loss severities of 32% and 45%, respectively.

The allowance for loan losses decreased to \$23 million (or 1.16% of outstanding residential loans held-for-investment balances) at June 30, 2013, from \$29 million (or 1.25% of outstanding residential loans held-for-investment balances) at December 31, 2012. Serious delinquencies on loans held at consolidated Sequoia entities (90+ days delinquent) were \$65 million (or 3.27% of outstanding loan balances) at June 30, 2013, as compared to \$63 million (or 2.75% of outstanding loan balances) at December 31, 2012. Loans originated in Florida, California, New Jersey, New York, Connecticut, and Nevada accounted for 51% of total loans held by Sequoia entities and made up 57% of the serious delinquent loan balance at June 30, 2013.

At June 30, 2013, we estimate that there was one Sequoia entity that we consolidated for which the carrying value of the entity's liabilities exceeded the corresponding carrying value of the entity's assets. This is primarily attributable to the continued building of loan loss allowances for loans owned at this entity, resulting in lower asset carrying values. The estimated net negative assets (or equity) at this consolidated entity were less than \$1 million at June 30, 2013, an amount we expect to reverse through positive adjustments to earnings in future periods as the entity pays down or the entity is deconsolidated for financial reporting purposes.

#### Earning Assets — Consolidated Entities

### Real Estate Loans at Sequoia Entities

The following table provides details of residential loan activity at consolidated Sequoia securitization entities for the three and six months ended June 30, 2013.

### Table 26 Residential Loans at Sequoia Entities — Activity

(In Thousands)		Three Months Ended June 30, 2013			Six Months Ended June 30, 2013		
Balance at beginning of period		\$	2,133,254	\$	2,272,812		
Principal repayments			(136,179)		(272,153)		
Charge-offs, net			1,751		2,545		
Premium amortization			(1,765)		(3,463)		
Transfers to REO			(3,046)		(4,372)		
Reversal of provision for loan losses	_	•	4,163		2,809		
Balance at End of Period	S	S	1,998,178	\$	1,998,178		

### Loan Characteristics

The following table highlights unpaid principal balances for loans at consolidated Sequoia entities by product type at June 30, 2013. First lien adjustable rate mortgage (ARM) and hybrid loans comprise 89% of the consolidated Sequoia loan portfolio and were primarily originated in 2005 or prior. Conversely, fixed-rate loans, which make up 10% of the portfolio, were primarily originated in 2009 or later. Of the \$82 million of hybrid loans held at Sequoia securitization entities at June 30, 2013, \$41 million (or 50%) had reset as of June 30, 2013, and now act as ARM loans.

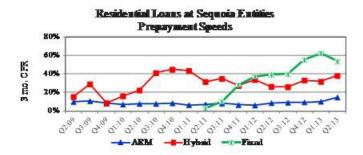
### Table 27 Loan Characteristics at Sequoia Entities

June 30, 2013

(Dollars In Thousands)	Principal Balance	Percent of Total		
First Lien				
ARM	\$ 1,701,336	85.00%		
Fixed	191,859	9.59%		
Hybrid (years to reset)				
Reset	40,768	2.04%		
0-4	19,476	0.97%		
5-8	22,069	1.10%		
Second Lien				
ARM	26,036	1.30%		
Total Outstanding Principal	\$ 2,001,544	100.00%		

At June 30, 2013, the weighted average FICO score (at origination) of borrowers backing Sequoia loans outstanding was 734 and the weighted average original LTV ratio of Sequoia loans was 65%.

The following chart presents the weighted average prepayment speeds of loans held at consolidated Sequoia securitization entities still held at June 30, 2013, over the past four years.



Prepayment speeds on ARM loans continued to remain relatively low. At June 30, 2013, LIBOR ARM loans at consolidated Sequoia entities had a weighted average coupon of 1.75%.

The majority of hybrid loans and all of the fixed-rate loans at the consolidated Sequoia entities were securitized since 2010. Prepayment speeds on our hybrid and ARM loans have remained relatively consistent with a slight increase in the second quarter. While prepayment speeds on fixed rate loans remain elevated as borrowers looked to take advantage of historically low interest rates through the refinancing of their existing loans, there was a slight decrease in the second quarter of 2013 as mortgage rates began to rise. At June 30, 2013, hybrid loans at consolidated Sequoia entities had a weighted average coupon of 3.64%, and fixed-rate loans had a weighted average coupon of 4.65%.

# Loan Repurchase Risk

Subsidiaries of Redwood have purchased residential mortgage loans and either deposited those loans into Sequoia securitization trusts sponsored by RWT Holdings, Inc., a Redwood subsidiary, or sold those loans to third parties. The Sequoia trusts have subsequently issued residential mortgage backed securities; some of these Sequoia securitization trusts are not currently consolidated

on our balance sheet for financial reporting purposes. In connection with these securitizations and loan sales, these subsidiaries of Redwood made certain representations and warranties related to these loans that could result in an obligation to repurchase these loans to the extent a violation of these representations and warranties occurred. We do not originate residential loans and believe that risk of loss due to loan repurchases (i.e., due to a breach of representations and warranties) would generally be a contingency to the third-party entity from whom we acquired the loans. However, in some cases, where loans were acquired from entities that have since become insolvent, repurchase claims would not be a contingency to a third party and may result in repurchase claims made against us. As of June 30, 2013, there have been no loan-level repurchase claims made to Redwood by Sequoia investors or third-party loan purchasers where the entity that originated the loans in question was insolvent. As a result, while it is possible that we may receive repurchase claims related to these securitizations in the future, we cannot make a reasonable estimate of potential future liabilities based on historical experience to date.

We do not currently maintain a loan repurchase reserve and management is not aware of any outstanding repurchase claims against Redwood that would require the establishment of such a reserve. In circumstances where we believe that there is a risk of loss due to a specific loan repurchase demand (i.e., due to an allegation of a breach of representations and warranties), we will review the need for any loan repurchase reserve in accordance with FASB guidance on accounting for contingencies and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated.

In addition, with respect to residential mortgage-backed securities issued by Sequoia securitization trusts prior to 2008, we believe that investors seeking recovery for any losses they incur on investments in these securities may be more likely to pursue remedies through securities-related litigation rather than through specific loan repurchase claims. We separately evaluate our exposure to such litigation when assessing whether the establishment of a litigation reserve is necessary under GAAP. For further discussion on litigation related contingencies see *Note 14* to the financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

#### Capital Resources and Liquidity

Set forth below is a discussion of our long-term debt and contractual obligations and commitments, as well as a discussion of asset-backed securities issued. For additional discussion of our capital resources and liquidity see "Summary of Financial Condition, Capital Resources, and Liquidity" above.

#### Long-Term Debt at Redwood

Commercial Borrowings

At June 30, 2013, we had one commercial loan warehouse facility with an outstanding balance of \$17 million and a total borrowing limit of \$150 million.

#### Convertible Notes

In March 2013, we issued \$287.5 million principal amount of 4.625% convertible senior notes due 2018. After deducting the underwriting discount and issuance costs, we received approximately \$279 million of net proceeds. Including amortization of deferred issuance costs, the interest expense yield on our convertibles notes was 5.53% and 5.48% for the three and six months ended June 30, 2013, respectively. At June 30, 2013, the accrued interest payable balance on this debt was \$4 million.

#### Other Long-term Debt

Other long-term debt consists of \$100 million and \$50 million of trust preferred securities and subordinated notes, respectively issued by us in 2006 and 2007. This debt requires quarterly distributions at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed in whole. Beginning in the first quarter of 2011, we entered into interest rate swaps with aggregate notional values currently totaling \$140 million to hedge the variability in this long-term debt interest expense, fixing our gross interest expense yield at 6.75%. These swaps are accounted for as cash flow hedges with all interest income recorded as a component of net interest income and other valuation changes recorded as a component of equity.

## Asset-Backed Securities Issued at Securitization Entities

At June 30, 2013, there were \$2.00 billion of loans owned at Sequoia securitization entities, which were funded with \$1.92 billion of ABS issued at Sequoia entities. At June 30, 2013, there were \$295 million of securities owned at the Residential Resecuritization, which were funded with \$134 million of ABS issued. At June 30, 2013, there were \$270 million (carrying value) of commercial loans owned at the Commercial Securitization, which were funded with \$160 million of ABS issued. The ABS issued are reported at their unpaid principal balances net of any unamortized premium or discount. During the fourth quarter of 2012, we sold our remaining interests in the Acacia entities and derecognized the associated assets and liabilities.

The following table provides detail on the activity for asset-backed securities issued by the Sequoia, Residential Resecuritization, and Commercial Securitization entities we consolidate for financial reporting purposes for the three and six months ended June 30, 2013.

Table 28 ABS Issued Activity — Securitization Entities

Three Months Ended June 30, 2013			Re	sidential	Cor	mmercial		
(In Thousands)		Sequoia		uritization	Securitization		Total	
Carrying value at beginning of period	\$	2,055,648	\$	149,260	\$	159,616	\$	2,364,524
Paydowns		(134,366)		(15,104)		(90)		(149,560)
Extinguishment of debt		(29)		-		-		(29)
Amortization		(639)		-				(639)
Carrying Value at End of Period	\$	1,920,614	\$	134,156	\$	159,526	\$	2,214,296
	<del></del>							
Six Months Ended June 30, 2013			Re	sidential	Cor	mmercial		
Six Months Ended June 30, 2013 (In Thousands)		Sequoia		sidential curitization		mmercial ıritization		Total
,	<u> </u>	<b>Sequoia</b> 2,193,481					\$	<b>Total</b> 2,529,941
(In Thousands)	\$		Resec	uritization	Seci	ıritization	\$	
(In Thousands)  Carrying value at beginning of period	\$	2,193,481	Resec	uritization 164,746	Seci	171,714	\$	2,529,941
(In Thousands)  Carrying value at beginning of period Paydowns	\$	2,193,481 (271,070)	Resec	uritization 164,746	Seci	171,714	\$	2,529,941 (313,848)
(In Thousands)  Carrying value at beginning of period Paydowns Extinguishment of debt	\$	2,193,481 (271,070) (48)	Resec	uritization 164,746	Seci	171,714	\$	2,529,941 (313,848) (48)

The following table presents our contractual obligations and commitments at June 30, 2013, as well as the obligations of the securitization entities that we sponsor and consolidate for financial reporting purposes.

Table 29 Contractual Obligations and Commitments

June 30, 2013	Payments Due or Commitment Expiration by Period								
(In Millions)		s Than		to 3		to 5	fter 5		T . 1
	1	Year	Y	ears	Y	ears	 Years		Total
Obligations of Redwood									
Short-term debt	\$	1,446	\$	-	\$	-	\$ -	\$	1,446
Convertible notes		-		-		288	-		288
Anticipated interest payments on convertible notes		13		27		27	-		67
Commercial borrowings		-		17		-	-		17
Anticipated interest payments on commercial borrowings		1		-		-	-		1
Other long-term debt		-		-		-	140		140
Anticipated interest payments on other long-term debt		4		9		14	166		193
Accrued interest payable		7		-		-	-		7
Operating leases		2		7		2	 1		12
Total Redwood Obligations and Commitments	\$	1,473	\$	60	\$	331	\$ 307	\$	2,171
Obligations of Consolidated Entities for Financial Reporting	Purpose	s							
Consolidated ABS (1)	\$	-	\$	43	\$	-	\$ 2,171	\$	2,214
Anticipated interest payments on ABS (2)		19		79		113	605		816
Accrued interest payable		2							2
Total Obligations of Entities Consolidated for Financial	<u> </u>		<u></u>		·		 	<u> </u>	
Reporting Purposes		21		122		113	2,776		3,032
<b>Total Consolidated Obligations and Commitments</b>	\$	1,494	\$	182	\$	444	\$ 3,083	\$	5,203

<sup>(1)</sup> All consolidated ABS issued are collateralized by real estate loans and securities. Although the stated maturity is as shown, the ABS obligations will pay down as the principal balances of these real estate loans or securities pay down. The amount shown is the principal balance of the ABS issued and not necessarily the value reported in our consolidated financial statements.

<sup>(2)</sup> The anticipated interest payments on consolidated ABS issued are calculated based on the contractual maturity of the ABS and therefore assume no prepayments of the principal outstanding at June 30, 2013.

### **Potential GAAP Earnings Volatility**

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, including the timing and amount of purchases, sales, calls, and repayment of consolidated assets, changes in the fair values of consolidated assets and liabilities, increases or decreases in earnings from mortgage banking activities, and certain non-recurring events. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues, some of which are described below.

# Changes in Premium Amortization for Loans

The net unamortized premium for loans owned at Redwood, consolidated Sequoia Entities, and the Commercial Securitization, was \$16 million at June 30, 2013. The amount of periodic premium amortization expense we recognize is volatile and dependent on a number of factors, including credit performance of the underlying loans, changes in prepayment speeds, and changes in short-term interest rates. Loan premium amortization was \$3 million and \$2 million for the six months ended June 30, 2013 and 2012, respectively.

### Changes in Allowance for Loan Losses

For real estate loans classified as held-for-investment, we establish and maintain an allowance for loan losses based on our estimate of credit losses inherent in our loan portfolios at the reporting date. To calculate the allowance for loan losses, we assess inherent losses by determining loss factors (defaults, loss severities on default liquidations, and the timing of default liquidations) that can be specifically applied to each of the consolidated loans or pools of loans.

Changes in actual defaults or our expectations on loss severities and default timing can have a significant effect on periodic income.

### Changes in the Fair Value of Residential and Commercial Loans Held at Fair Value

The majority of unsecuritized residential loans on our consolidated balance sheet at June 30, 2013, were being held for future securitizations or sales and expected to be sold to non-consolidated securitization entities or third parties. At the time of purchase, we may elect the fair value option for these loans. For residential loans for which we have elected the fair value option, changes in fair values are recorded in mortgage banking activities, net, through the consolidated statements of income in the period in which the valuation change occurs. Periodic fluctuations in the values of these investments are inherently volatile and thus can lead to significant period-to-period GAAP earnings volatility.

Loans classified as held-for-sale that are not carried at fair value are carried at the lower of their cost basis or fair value. If the fair value of loans is lower than their cost basis, the difference is reported as a negative market valuation adjustment through other market valuation adjustments, net, through the consolidated statements of income in the period in which the valuation change occurs.

The fair value of loans is affected by, among other things, changes in interest rates, credit performance, prepayments, and market liquidity. To the extent interest rates change or market liquidity and or credit conditions materially change, the value of these loans could decline below their cost basis, which could have a material effect on reported earnings.

## Changes in Yields for Securities

The yields we project on real estate securities can have a significant effect on the periodic interest income we recognize for financial reporting purposes. Yields can vary as a function of credit results, prepayment rates, and interest rates. If estimated future credit losses are less than our prior estimate, credit losses occur later than expected, or prepayment rates are faster than expected (meaning the present value of projected cash flows is greater than previously expected for assets acquired at a discount to principal balance), the yield over the remaining life of the security may be adjusted upwards. If estimated future credit losses exceed our prior expectations, credit losses occur more quickly than expected, or prepayments occur more slowly than expected (meaning the present value of projected cash flows is less than previously expected for assets acquired at a discount to principal balance), the yield over the remaining life of the security may be adjusted downward.

Changes in the actual maturities of real estate securities may also affect their yields to maturity. Actual maturities are affected by the contractual lives of the associated mortgage collateral, periodic payments of principal, and prepayments of principal. Therefore, actual maturities of AFS securities are generally shorter than stated contractual maturities. Stated contractual maturities are generally

greater than ten years. There is no assurance that our assumptions used to estimate future cash flows or the current period's yield for each asset will not change in the near term, and any change could be material.

### Changes in Fair Values of Securities

All securities owned at Redwood and consolidated entities are classified as either trading or AFS securities, and in both cases are carried on our consolidated balance sheets at their estimated fair values. For trading securities, changes in fair values are recorded in the consolidated statements of income. Periodic fluctuations in the values of these investments are inherently volatile and thus can lead to significant GAAP earnings volatility each quarter.

For AFS securities, cumulative unrealized gains and losses are recorded as a component of accumulated other comprehensive income in our consolidated statements of changes in equity. Unrealized gains are not credited to current earnings and unrealized losses are not charged against current earnings to the extent they are temporary in nature. Certain factors may require us, however, to recognize declines in the values of AFS securities as other-than-temporary impairments and record them through our current earnings. Factors that determine other-than-temporary-impairment include a change in our ability or intent to hold AFS securities, adverse changes to projected cash flows of assets, or the likelihood that declines in the fair values of assets would not return to their previous levels within a reasonable time. Impairments on AFS securities can lead to significant GAAP earnings volatility each quarter. In addition, sales of securities in large unrealized gain or loss positions that are not impaired can lead to significant GAAP earnings volatility each quarter.

#### Changes in Fair Values of Derivative Financial Instruments

We can experience significant earnings volatility from our use of derivatives. We generally use derivatives as part of our mortgage banking activities (e.g., to manage risks associated with loans we plan to acquire and subsequently sell or securitize), and to manage variability in debt interest expense indexed to adjustable rates, and cash flows on assets and liabilities that have different coupon rates (fixed rates versus floating rates, or floating rates based on different indices). The nature of the instruments we use and the accounting treatment for the specific assets, liabilities, and derivatives may therefore lead to volatility in our periodic earnings, even when we are meeting our hedging objectives.

Some of our derivatives are accounted for as trading instruments with all associated changes in value recorded through our consolidated statements of income. Changes in value of the assets and liabilities we manage by using derivatives may not be accounted for similarly. This could lead to reported income and book values in specific periods that do not necessarily reflect the economics of our risk management strategy. Even when the assets and liabilities are similarly accounted for as trading instruments, periodic changes in their values may not coincide as other market factors (e.g., supply and demand) may affect certain instruments and not others at any given time.

### Changes in Loss Contingency Reserves

We may be exposed to various loss contingencies, including, without limitation, those described in Note 14 to the financial statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q. In accordance with FASB guidance on accounting for contingencies, we review the need for any loss contingency reserves and establish them when, in the opinion of management, it is probable that a matter would result in a liability, and the amount of loss, if any, can be reasonably estimated. The establishment of a loss contingency reserve, the subsequent increase in a reserve or release of reserves previously established, or the recognition of a loss in excess of previously established reserves, can occur as a result of various factors and events that affect management's opinion of whether the standard for establishing, increasing, or continuing to maintain, a reserve has been met. Changes in the loss contingency reserves can lead to significant GAAP earnings volatility each quarter.

### Changes in Provision for Taxes

Our quarterly tax provision is determined by multiplying actual year-to-date GAAP earnings by our estimated annual effective tax rate ("ETR") and subtracting any tax expense recorded in prior quarters of the current year. The ETR is calculated by dividing the estimated annual tax expense by the estimated annual GAAP pre-tax earnings for the current year. Our estimated annual tax expense includes estimates for GAAP earnings, permanent and temporary book-to-tax differences, valuation allowances, and taxable income. Changes in our estimates and fluctuations in quarterly GAAP earnings can cause volatility in the quarterly tax provision. It is possible that a change in estimates could cause us to have a tax provision in one quarter and a tax benefit in a later quarter. Changes in the tax provision can lead to significant GAAP earnings volatility each quarter.

### Results of Operations — Taxable Income

The following table summarizes our taxable income and distributions to shareholders for the three and six months ended June 30, 2013 and 2012. For each of these periods, we had no undistributed REIT taxable income.

#### Table 30 Taxable Income

	Three Months Ended June 30,				Six Months Ended June 30,			
(In Thousands)	 2013 (1)		2012 (1)	2	2013 (1)		2012 (1)	
REIT taxable income	\$ 20,249	\$	17,415	\$	36,309	\$	27,776	
Taxable REIT subsidiary loss	 (50,019)		(24)		(7,399)		(2,075)	
Total Taxable (Loss) Income	\$ (29,770)	\$	17,391	\$	28,910	\$	25,701	
Distributions to shareholders	\$ 22,995	\$	19,767	\$	45,870	\$	39,403	

(1) Our tax results for the three and six months ended June 30, 2013 and 2012 are estimates until we file tax returns for these years.

Our estimated total taxable loss for the three months ended June 30, 2013 was \$30 million (\$0.36 per share) and included \$2 million in realized credit losses on investments. This compared to taxable income for the three months ended June 30, 2012, of \$17 million (\$0.22 per share) that included \$5 million in credit losses. Our estimated total taxable income for the six months ended June 30, 2013 was \$29 million (\$0.36 per share) and included \$7 million in realized credit losses on investments. This compared to taxable income for the six months ended June 30, 2012, of \$26 million (\$0.33 per share) that included \$16 million in credit losses.

For the three months ended June 30, 2013, we realized net capital losses of less than \$1 million at the REIT for tax purposes. For the six months ended June 30, 2013, we realized net capital gains of \$2 million at the REIT for tax purposes. Net capital losses generated in 2013 by the REIT would have no effect on the taxability of our dividend. However, if the REIT were to generate realized net capital gains for the entire tax year, those gains would increase the portion of our dividend that is characterized as ordinary income to our shareholders.

For the three and six months ended June 30, 2013, we recorded a tax provision of \$3 million and \$14 million, respectively, for GAAP primarily due to mortgage banking activities at our TRS. The tax provision largely represents a future tax obligation rather than a corporate level current tax liability that will be paid in 2013. We are currently benefiting from favorable timing differences between when income associated with our mortgage banking activities is recognized for GAAP purposes versus when it is recognized for tax purposes, thus deferring a significant portion of the tax liability on that income. Our second quarter of 2013 tax provision represents a quarterly allocation of the tax we expect to pay in future periods after taking into consideration the effect of our remaining NOL carryforwards at our TRS. The mortgage banking income is not expected to be excess inclusion income, was not earned at the REIT, and will not affect the tax characterization of our 2013 dividends. Consistent with prior periods, we did not book a material tax provision associated with taxable income generated at our REIT.

### Differences between Estimated Taxable Income and GAAP Income

Differences between estimated taxable income and GAAP income are largely due to the following: (i) we cannot establish loss reserves for future anticipated events for tax but can for GAAP as realized credit losses are expensed when incurred for tax and these losses are anticipated through lower yields on assets or through loss provisions for GAAP; (ii) the timing, and possibly the amount, of some expenses (e.g., compensation expenses) are different for tax than for GAAP; (iii) since amortization and impairments differ for tax and GAAP, the tax and GAAP gains and losses on sales may differ, resulting in differences in realized gains on sale; (iv) at the REIT and certain TRS entities, unrealized gains and losses on market valuation adjustments of securities and derivatives are not recognized for tax until the instrument is sold or extinguished; (v) for tax, basis may not be assigned to mortgage servicing rights retained when whole loans are sold resulting in lower tax gain on sale, and, (vi) for tax, we do not consolidate noncontrolling interests or securitization entities as we do under GAAP. As a result of these differences in accounting, our estimated taxable income can vary significantly from our GAAP income during certain reporting periods.

In the second quarter of 2013, we experienced significant GAAP/tax differences related to our mortgage banking activities. Specifically, these differences were derived from securitization gains for GAAP exceeding tax losses, GAAP valuation gains on our Sequoia IO investments, and hedging gains that were not recognized for tax purposes. We anticipate that these hedging gains will be recognized into taxable income during third and fourth quarters of 2013 and will narrow the GAAP to tax differences by approximately \$40 million.

The tables below reconcile our estimated taxable income to our GAAP income for the three and six months ended June 30, 2013 and 2012.

Table 31 Differences between Estimated Taxable Income (Loss) and GAAP Net Income

	Three Months Ended June 30, 2013					
(In Thousands, Except per Share Data)	Tax (Est.)	GAAP	Differences			
Interest income	\$ 53,434	\$ 57,719	\$ (4,285)			
Interest expense	(15,073)	(21,463)	6,390			
Net interest income	38,361	36,256	2,105			
Reversal of provision for loan losses	-	3,272	(3,272)			
Realized credit losses	(2,026)	-	(2,026)			
Other market valuation adjustments, net	-	(6,258)	6,258			
Mortgage banking activities, net	(46,884)	58,531	(105,415)			
Operating expenses	(19,030)	(23,644)	4,614			
Realized gains, net	-	556	(556)			
Provision for income taxes	(191)	(3,140)	2,949			
Net (Loss) Income	\$ (29,770)	\$ 65,573	\$ (95,343)			
(Loss) income per share	\$ (0.36)	\$ 0.71	\$ (1.07)			

	Th	Three Months Ended June 30, 2012						
(In Thousands, Except per Share Data)	Tax (Est.)	GAAP	Differences					
Interest income	\$ 41,860	\$ 59,523	\$ (17,663)					
Interest expense	(5,570)	(28,881)	23,311					
Net interest income	36,290	30,642	5,648					
Reversal of provision for loan losses	-	1,340	(1,340)					
Realized credit losses	(5,298)	-	(5,298)					
Other market valuation adjustments, net	-	(86)	86					
Mortgage banking activities, net	(552)	(3,607)	3,055					
Operating expenses	(13,044)	(15,165)	2,121					
Realized gains, net	-	6,995	(6,995)					
Provision for income taxes	(5)	(592)	587					
Net Income	\$ 17,391	\$ 19,527	\$ (2,136)					
Income per share	\$ 0.22	\$ 0.24	\$ (0.02)					

	Six Months Ended June 30, 2013				
(In Thousands, Except per Share Data)	Tax (Est.)	GAAP	Differences		
Interest income	\$ 101,665	\$ 111,243	\$ (9,578)		
Interest expense	(26,166)	(39,817)	13,651		
Net interest income	75,499	71,426	4,073		
Reversal of provision for loan losses	-	1,233	(1,233)		
Realized credit losses	(6,695)	-	(6,695)		
Other market valuation adjustments, net	-	(6,561)	6,561		
Mortgage banking activities, net	(3,303)	104,552	(107,855)		
Operating expenses	(36,352)	(43,241)	6,889		
Realized gains, net	-	12,823	(12,823)		
Provision for income taxes	(239)	(14,049)	13,810		
Net Income	\$ 28,910	\$ 126,183	\$ (97,273)		
Income per share	\$ 0.36	\$ 1.40	\$ (1.04)		

	Six Months Ended June 30, 2012		
(In Thousands, Except per Share Data)	Tax (Est.)	GAAP	Differences
Interest income	\$ 79,887	\$ 118,264	\$ (38,377)
Interest expense	(11,754)	(59,536)	47,782
Net interest income	68,134	58,728	9,406
Reversal of provision for loan losses	-	1,065	(1,065)
Realized credit losses	(15,735)	-	(15,735)
Other market valuation adjustments, net	-	(1,343)	1,343
Mortgage banking activities, net	(541)	1,324	(1,865)
Operating expenses	(26,147)	(29,799)	3,652
Realized gains, net	-	20,615	(20,615)
Provision for income taxes	(10)	(600)	590
Net Income	\$ 25,701	\$ 49,990	\$ (24,289)
Income per share	\$ 0.33	\$ 0.61	\$ (0.28)

### Potential Taxable Income Volatility

We expect period-to-period estimated taxable income volatility for a variety of reasons, including those described below.

### Credit Losses on Securities and Loans

To determine estimated taxable income, we are generally not permitted to anticipate, or reserve for, credit losses on investments which are generally purchased at a discount. For tax purposes, we accrue the entire purchase discount on a security into taxable income over the expected life of the security. Estimated taxable income is reduced when actual credit losses occur. For GAAP purposes, we establish a credit reserve and only accrete a portion of the purchase discount, if any, into income and write-down securities that become impaired. Our income recognition is therefore faster for tax as compared to GAAP, especially in the early years of owning a security (when there are generally few credit losses). At June 30, 2013, the cumulative difference between the GAAP and tax amortized cost basis of our residential subordinate securities (excluding our investments in our securitization entities) was \$57 million.

As we have no credit reserves or allowances for tax, any future credit losses on securities or loans will have a more significant impact on tax earnings than on GAAP earnings and may create significant taxable income volatility to the extent the level of credit losses fluctuates during reporting periods. During the three months ended June 30, 2013 and 2012, we realized \$2 million and \$5 million, respectively, of credit losses on securities for tax that we had previously provisioned for under GAAP. During the six months ended June 30, 2013 and 2012, we realized \$7 million and \$16 million, respectively, of credit losses on securities for tax that we had previously provisioned for under GAAP. We anticipate that credit losses will continue to be a significant factor for determining 2013 taxable income. Credit losses are based on our tax basis, which differs materially from our basis for GAAP purposes. We anticipate an additional \$107 million of credit losses for tax on securities, based on our projection of principal balance losses and assuming a similar tax basis as we have recently experienced, although the timing of actual losses is difficult to accurately project. At June 30, 2013, for GAAP we had a designated credit reserve of \$190 million on our securities, and an allowance for loan losses of \$29 million for our consolidated residential and commercial loans.

# Recognition of Gains and Losses on Sale

Since amortization and impairments on assets differ for tax and GAAP, the tax and GAAP basis on assets sold or called may differ, resulting in differences in gains and losses on sale or call. In addition, gains realized for tax may be offset by prior capital losses and, thus, not affect taxable income. At June 30, 2013, the REIT had an estimated \$299 million in capital loss carryforwards (\$3.64 per share) that can be used to offset future capital gains over the next three to five years. Since our intention is to generally invest in assets for the long-term, it is difficult to anticipate when sales may occur and, thus, when or whether we might exhaust these capital loss carryforwards. At June 30, 2013, we had an estimated \$26 million in capital loss carryforwards at the TRS level. Since mortgage banking activities at the TRS generate ordinary income, it is difficult to anticipate when sales of capital assets may occur and, thus, when or whether we might exhaust these capital loss carryforwards at the TRS.

## Prepayments on Securities

As part of our investment in Sequoia securitization entities, we have retained IOs at the time they were issued. Our tax basis in these securities was \$99 million at June 30, 2013, which includes a tax basis of \$89 million for IOs retained from securitizations completed in 2010 and later. The return on IOs is sensitive to prepayments and, to the extent prepayments vary period to period, income from these IOs will vary. Typically, fast prepayments reduce yields and slow prepayments increase yields. We are not permitted to recognize a negative yield under tax accounting rules, so during periods of fast prepayments our periodic premium expense for tax purposes can be relatively low and the tax cost basis for these securities may not be significantly reduced. In periods prior to 2008, we experienced fast prepayments on the loans underlying our IOs. More recently, prepayments on loans owned at consolidated Sequoia entities issued prior to 2010 have been slow, and our tax basis is now below the fair values for these IOs in the aggregate. Conversely, prepayments on our IOs retained from Sequoia securitizations completed in 2010 and later have been faster, resulting in a tax basis in excess of the fair values for these securities. Most of our Sequoia securitizations are callable or will become callable over the next two years. If a Sequoia securitization is called, the remaining tax basis in the IO is expensed, creating an ordinary loss at the call date.

Prepayments also affect the taxable income recognition on other securities we own. We are required to use particular prepayment assumptions for the remaining lives of each security. As actual prepayment speeds vary, the yield we recognize for tax purposes will be adjusted accordingly. Thus, to the extent prepayments differ from our long-term assumptions or vary from period to period, the yield recognized will also vary and this difference could be material for a specific security.

### **Compensation Expense**

The total tax expense for equity award compensation is dependent upon varying factors such as the timing of payments of dividend equivalent rights, the exercise of stock options, the distribution of deferred stock units and preferred stock units, and the cash deferrals to and withdrawals from our Executive Deferred Compensation Plan. For GAAP, the total expense associated with an equity award is determined at the award date and is recognized over the vesting period. For tax, the total expense is recognized at the date of distribution or exercise, not the award date. In addition, some compensation may not be deductible for tax if it exceeds certain levels and is not performance-based. Thus, the total amount of compensation expense, as well as the timing, could be significantly different for tax than for GAAP.

As an example, for GAAP we expense the grant date fair value of performance stock units ("PSUs") granted over the vesting term of those PSUs (regardless of the degree to which the performance conditions for vesting are ultimately satisfied, if at all), whereas for tax the value of the PSUs that actually vest in accordance with the performance conditions of those awards and are subsequently distributed to the award recipient is recorded as an expense on the date of distribution. If no PSUs under a particular grant ultimately vest, due to the failure to satisfy the performance conditions, no tax expense will be recorded for those PSUs, even though we would have already recorded expense for GAAP equal to the grant date fair value of the PSU awards. Conversely, if performance is such that a number of shares of common stock equal to 200% of the PSU award ultimately vest and are delivered to the award recipient, expense for tax will equal the common stock value on the date of distribution of 200% of the number of PSUs originally granted. This expense for tax could significantly exceed the recorded expense for GAAP.

In addition, since the decision to exercise options or distribute deferred stock units, performance stock units, or cash out of the Executive Deferred Compensation Plan is an employee's, it can be difficult to project when the tax expense will occur.

### Mortgage Servicing Rights

For GAAP purposes, we recognize MSRs through the acquisition of servicing rights from third parties or through the retention of MSRs associated with residential loans that we have acquired and subsequently transferred to non-consolidated securitization entities or to third parties. For tax purposes, basis in our MSR assets is recognized through the acquisition of servicing rights from third parties, or to the extent that the MSR entitles us to receive a servicing fee that is in excess of a safe harbor amount prescribed by the Internal Revenue Service. No tax basis in our MSR assets has been recognized to date.

For GAAP purposes, mortgage servicing fee income, net of servicing expense and changes in the estimated fair value of our MSRs, is recognized on our consolidated income statement over the life of the MSR asset. For tax purposes, only mortgage servicing fee income, net of servicing expense is recognized as taxable income. Tax basis in our MSR assets is not recognized when MSRs are retained from transfers of loans to non-consolidated securitization entities or to third parties thereby creating a temporary GAAP to tax difference on the gain from sale. Any MSR where basis is recognized for tax purposes through acquisition is amortized as a tax expense over a finite life.

### **Critical Accounting Policies**

See the "Critical Accounting Policies" section in "Management's Discussion and Analysis of Financial Condition and Results of Operations," as well as *Note 3* to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2012, for a detailed discussion of the Company's critical accounting policies. Any changes to our critical accounting policies or the methodologies or assumptions we apply under them are noted in *Note 3* to the consolidated financial statements presented in this Quarterly Report on Form 10-Q. We also describe in *Note 3* certain recent accounting pronouncements that will amend the critical accounting policies we apply in future periods.

### **Market Risks**

We seek to manage risks inherent in our business — including but not limited to credit risk, interest rate risk, prepayment risk, liquidity risk, and fair value risk — in a prudent manner designed to enhance our earnings and dividends and preserve our capital. In general, we seek to assume risks that can be quantified from historical experience, to actively manage such risks, and to maintain capital levels consistent with these risks. This section presents a general overview of these risks. Additional information concerning the risks we are managing, how these risks are changing over time, and potential GAAP earnings and taxable income volatility we may experience as a result of these is further discussed above in this "Management's Discussion and Analysis of Financial Condition and Results of Operations."

### Credit Risk

Integral to our business is assuming credit risk through our ownership of residential and commercial loans and securities as well as through our reliance on business counterparties. We believe the securities and loans we purchase are priced to generate an expected return that compensates us for the underlying credit risk associated with these investments. Nevertheless, there may be significant credit losses associated with these investments should they perform worse than we expect on a credit basis.

We manage our credit risks by analyzing the extent of the risk we are taking and reviewing whether we believe the appropriate underwriting criteria are met, and we utilize systems and staff to monitor the ongoing credit performance of our loans and securities. To the extent we find the credit risks on specific assets are changing adversely, we may be able to take actions, such as selling the affected investments, to mitigate potential losses. However, we may not always be successful in analyzing risks, reviewing underwriting criteria, foreseeing adverse changes in credit performance or in effectively mitigating future credit losses and the ability to sell an asset may be limited due to the structure of the asset or the absence of a liquid market for the asset.

#### Residential Loans and Securities

Our residential loans and securities backed by residential loans are generally secured by real property. Credit losses on real estate loans and securities can occur for many reasons, including: poor origination practices; fraud; faulty appraisals; documentation errors; poor underwriting; legal errors; poor servicing practices; weak economic conditions; decline in the value of homes, businesses, or commercial properties; special hazards; earthquakes and other natural events; over-leveraging of the borrower or on the property; reduction in market rents and occupancies and poor property management practices; changes in legal protections for lenders; reduction in personal incomes; job loss; and personal events such as divorce or health problems. In addition, if the U.S. economy or the housing market were to weaken (and that weakening was in excess of what we anticipated), credit losses could increase beyond levels that we have anticipated.

With respect to some of the loans securitized by securitization entities sponsored by us and for a portion of the loans underlying residential loan securities we have acquired from securitizations sponsored by others, the interest rate is adjustable. Accordingly, when short-term interest rates rise, required monthly payments from homeowners may rise under the terms of these loans, and this may increase borrowers' delinquencies and defaults that can lead to additional credit losses.

We also own some securities backed by Alt-A quality loans (and, to a lesser degree, some backed by subprime loans) that have substantially higher credit risk characteristics than prime-quality loans. Consequently, we can expect these lower-quality loans to have higher rates of delinquency and loss, and if such losses differ from our assumptions, we could incur credit losses. In addition, we invest in riskier loan types with the potential for higher delinquencies and losses as compared to regular amortization loans, but believe these securities offer us the opportunity to generate attractive risk-adjusted returns as a result of attractive pricing and the manner in which these securitizations are structured. Nevertheless, there remains substantial uncertainty about the future performance of these assets.

### Commercial Loans and Securities

The commercial loans we invest in are typically fixed-rate loans. The majority of the mezzanine loans we invest in are interest-only loans that are generally subordinate to senior lien holders and are backed by a transaction sponsor or borrowing entity and not real property. The commercial securities we invest in are typically subordinate securities backed by first-lien commercial loans that credit enhance more senior securities backed by the same loans and may thus expose us to a more concentrated credit risk than other investors. In general, the loans we invest in or the loans backing securities that we credit enhance require balloon payments at maturity. Consequently, we could be exposed to credit losses at the maturity of these loans if the borrower is unable to repay or refinance the borrowing with another third-party lender. The ability of the borrower to pay us back at maturity is a function of the cash flows generated on the commercial property, as well as the general level of interest rates. If interest rates rise to an extent that the cash flows on the property are insufficient to cover a new loan that is sufficient to pay off our loan, we would be subject to credit losses at maturity.

In addition, we originate commercial loans secured by first liens on commercial real estate with the intention to sell these loans or securitize them within a relatively short period of time following origination. Between the time of origination and the time of sale or securitization of these senior loans, we are exposed to credit risk associated with these loans. In addition, we may, in some circumstances, invest in a subordinate security issued in a securitization transaction that includes one or more senior loans we originated, in which case we would continue to be exposed to credit risk with respect to these and other loans included in that securitization through our ownership of those subordinate securities.

### Counterparties

We are also exposed to credit risk with respect to our business and lender counterparties. For example, counterparties we acquire loans from, lend to, or invest in, make representations and warranties and covenants to us, and may also indemnify us against certain losses. To the extent we have suffered a loss and are entitled to enforce those agreements to recover damages, if our counterparties are insolvent or unable or unwilling to comply with these agreements we would suffer a loss due to the credit risk associated with our counterparties. As an example, under short-term borrowing facilities and swap and other derivative agreements, we sometimes transfer assets as collateral to our counterparties. To the extent a counterparty is not able to return this collateral to us if and when we are entitled to its return, we could suffer a loss due to the credit risk associated with that counterparty.

In addition, because we rely on the availability of credit under committed and uncommitted borrowing facilities to fund our business and investments, our counterparties' willingness and ability to extend credit to us under these facilities is a significant counterparty risk (and is discussed further below under the heading "Fair Value and Liquidity Risks").

### Interest Rate Risk

Changes in interest rates and the shape of the yield curve can affect the cash flows and fair values of our assets, liabilities, and derivative financial instruments and, consequently, affect our earnings and reported equity. Our general strategy with respect to interest rates is to maintain an asset/liability posture (including hedges) on a consolidated basis that assumes some interest rate risks but not to such a degree that the achievement of our long-term goals would likely be adversely affected by changes in interest rates. Accordingly, we are willing to accept short-term volatility of earnings and changes in our reported equity in order to accomplish our goal of achieving attractive long-term returns.

To implement our interest rate risk management strategy, we may use derivative financial instruments in an effort to maintain a close match between pledged assets and debt, as well as between the interest rate characteristics of the assets in the securitization entities and the corresponding ABS issued. However, we generally do not attempt to completely hedge changes in interest rates, and at times, we may be subject to more interest rate risk than we generally desire in the long term. Changes in interest rates will have an impact on the values and cash flows of our assets and corresponding liabilities. A further discussion of risks relating to recent changes in the interest rate environment is set forth above in *Management's Discussion and Analysis of Financial Condition and Results of Operations* under "Financial Results – Second Quarter 2013".

## Prepayment Risk

Prepayment risks exist in the assets and associated liabilities consolidated on our balance sheets. In general, discount securities benefit from faster prepayment rates on the underlying real estate loans while premium securities (such as IOs) and MSRs benefit from slower prepayments on the underlying loans. We note that changes in residential loan prepayment rates could result in GAAP and tax earnings volatility.

We caution that prepayment rates are difficult to predict or anticipate, and variations in prepayment rates can materially affect our earnings and dividend distribution requirements. ARM prepayment rates, for example, are driven by many factors, one of which is the steepness of the yield curve. As the yield curve flattens (short-term interest rates rise relative to longer-term interest rates), ARM prepayments typically increase. However, for borrowers who have impaired credit or who otherwise do not meet loan underwriting criteria, the ability to refinance (i.e., prepay) a loan even when interest rates decline may be limited.

#### Inflation Risk

Virtually all of our consolidated assets and liabilities are financial in nature. As a result, changes in interest rates and other factors drive our performance more directly than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. Separately, inflation or deflation in home prices can affect our credit risk.

#### Fair Value and Liquidity Risks

To fund our assets we may use a variety of debt alternatives in addition to equity capital that present us with fair value and liquidity risks. We seek to manage these risks, including by maintaining what we believe to be adequate cash and capital levels.

Most residential loans we invest in are accumulated and sold to Sequoia securitization entities and thus, changes in the fair value of the loans, once securitized do not have an impact on our liquidity. However, changes in fair values during the accumulation period (while these loans are typically funded with short-term debt before they are sold to a Sequoia entity) may have a short-term effect on our liquidity. We may also own some real estate loans accounted for as held-for-sale and adverse changes in their value may be recognized through our income statement and may have an impact on our ability to obtain financing for them.

Most of the securities we invest in are funded with a combination of equity capital, secured financing or other debt facilities. To the extent we use equity capital or secured financing, we can reduce our liquidity risks; however, we would still be exposed to adverse changes in fair value of these securities as a result of changes in overall market liquidity. For the securities we acquire with a combination of equity capital and short-term debt, we would be exposed to liquidity risk to the extent the values of these investments decline and/or the counterparties we use to finance these investments adversely change our borrowing requirements. We attempt to mitigate our liquidity risk from short-term financing facilities by setting aside adequate capital.

Under short-term borrowing facilities, interest rate swaps and other derivatives agreements, we pledge assets as security for our payment obligations and make various representations and warranties and agree to certain covenants, events of default, and other terms. In addition, our short-term borrowing facilities are generally uncommitted, meaning that each time we request a new borrowing under a facility the lender has the option to decline to extend credit to us. The terms of these facilities and agreements typically include financial covenants (such as covenants to maintain a minimum amount of tangible net worth or stockholders' equity and/or a minimum amount of liquid assets), margin requirements (which typically require us to pledge additional collateral if and when the value of previously pledged collateral declines), operating covenants (such as covenants to conduct our business in accordance with applicable laws and regulations and covenants to provide notice of certain events to creditors), representations and warranties (such as representations and warranties relating to characteristics of pledged collateral, our exposure to litigation and/or regulatory enforcement actions and the absence of material adverse changes to our financial condition, our operations, or our business prospects), and events of default (such as a breach of covenant or representation/warranty and cross-defaults, under which an event of default is triggered under a credit facility if an event of default or similar event occurs under another credit facility).

Risks Relating to Short-Term Debt Incurred Under Residential Mortgage Loan Warehouse Facilities, Securities Repurchase Facilities, and Other Short-Term Debt Facilities; and Risks Relating to Debt Incurred Under Commercial Debt Investment Repurchase Facilities

As described above under the heading "Results of Operations – Redwood (Parent)," in the ordinary course of our business, we use debt financing obtained through several different types of borrowing facilities to, among other things, finance the acquisition of residential mortgage loans we acquire (including those we acquire in anticipation of sale or securitization), finance commercial mortgage loans we originate (including those we originate in anticipation of sale or securitization), finance the other commercial debt investments we originate and acquire, and finance investments in securities and other investments. We may also use short-term borrowings to fund other aspects of our business and operations.

<u>Residential Loan Warehouse Facilities</u>. One source of our short-term debt financing is secured borrowings under residential loan warehouse facilities that are in place with four different financial institution counterparties. Under these four warehouse facilities, we had an aggregate borrowing limit of \$1.35 billion at June 30, 2013; however, these facilities are uncommitted, which means that any

request we make to borrow funds under these facilities may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under these facilities. Short-term financing for residential mortgage loans is obtained under these facilities by our transfer of mortgage loans to the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred mortgage loans), and our covenant to reacquire those loans from the counterparty for the same amount plus a financing charge.

In order to obtain financing for a residential loan under these facilities, the loan must initially (and continuously while the financing remains outstanding) meet certain eligibility criteria, including, without limitation, that the loan is not in a delinquent status. In addition, under these warehouse facilities, residential loans can only be financed for a maximum period, which period would not generally exceed 364 days. We generally intend to repay the short-term financing of a loan under one of these facilities at or prior to the expiration of that financing with the proceeds of a securitization or other sale of that loan, through the proceeds of other short-term borrowings, or with other equity or long-term debt capital. While a residential loan is financed under a warehouse facility, to the extent the market value of the loan declines (which market value is generally determined by the counterparty under the facility), we are required to either immediately reacquire the loan or meet a margin requirement to pledge additional collateral, such as cash or additional residential loans, in an amount at least equal to the decline in value. See further discussion below under the heading "-Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing."

Because these warehouse facilities are uncommitted, at any given time we may not be able to obtain additional financing under them when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks." In addition, with respect to residential loans that at any given time are already being financed through these warehouse facilities, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks," if and when those loans become ineligible to be financed, decline in value, or have been financed for the maximum term permitted under the applicable facility.

Under our residential loan warehouse facilities, we also make various representations and warranties and have agreed to certain covenants, events of default, and other terms that if breached or triggered can result in our being required to immediately repay all outstanding amounts borrowed under these facilities and these facilities being unavailable to use for future financing needs. In particular, the terms of these facilities include financial covenants, cross-default provisions, judgment default provisions, and other events of default (such as, for example, events of default triggered by one of the following: a change in control over Redwood, regulatory investigation or enforcement action against Redwood, Redwood's failure to continue to qualify as a REIT for tax purposes, or Redwood's failure to maintain the listing of its common stock on the New York Stock Exchange). Under a cross-default provision, an event of default is triggered (and the warehouse facility becomes unavailable and outstanding amounts borrowed thereunder become due and payable) if an event of default or similar event occurs under another borrowing or credit facility we maintain in excess of a specified amount. Under a judgment default provision, an event of default is triggered (and the warehouse facility becomes unavailable and outstanding amounts borrowed thereunder become due and payable) if a judgment for damages in excess of a specified amount is entered against us in any litigation and we are unable to promptly satisfy the judgment. Financial covenants included in these warehouse facilities are further described below under the heading "-Financial Covenants Associated With Short-Term Debt and Other Debt Financing."

These residential loan warehouse facilities could also become unavailable and outstanding amounts borrowed thereunder could become immediately due and payable if there is a material adverse change in our business. If we breach or trigger the representations and warranties, covenants, events of default, or other terms of our warehouse facilities, we are exposed to liquidity and other risks, including of the type described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks."

In addition to the four residential loan warehouse facilities described above, in the ordinary course of business we may seek to establish additional warehouse facilities that may be of a similar or greater size and may have similar or more restrictive terms. In the event a counterparty to one or more of our warehouse facilities becomes insolvent or unable or unwilling to perform its obligations under the facility, we may be unable to access short-term financing we need or fail to recover the full value of our residential mortgage loans financed.

<u>Securities Repurchase Facilities</u>. Another source of short-term debt financing is through securities repurchase facilities we have established with various different financial institution counterparties. Under these facilities we do not have an aggregate borrowing limit; however, these facilities are uncommitted, which means that any request we make to borrow funds under these facilities may be declined for any reason. Short-term financing for securities is obtained under these facilities by our transfer of securities to the

counterparty in exchange for cash proceeds (in an amount less than 100% of the fair value of the transferred securities), and our covenant to reacquire those securities from the counterparty for the same amount plus a financing charge.

Under these securities repurchase facilities, securities are financed for a fixed period, which would not generally exceed 90 days. We generally intend to repay the short-term financing of a security under one of these facilities through a renewal of that financing with the same counterparty, through a sale of the security, or with other equity or long-term debt capital. While a security is financed under a securities repurchase facility, to the extent the value of the security declines (which value is generally determined by the counterparty under the facility), we are required to either immediately reacquire the security or meet a margin requirement to pledge additional collateral, such as cash or U.S. Treasury securities, in an amount at least equal to the decline in value. See further discussion below under the heading "-Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing."

At the end of the fixed period applicable to the financing of a security under a securities repurchase facility, if we intend to continue to obtain financing for that security we would typically request the same counterparty to renew the financing for an additional fixed period. If the same counterparty does not renew the financing, it may be difficult for us to obtain financing for that security under one of our other securities repurchase facilities, due to the fact that the financial institution counterparties to our securities repurchase facilities generally only provide financing for securities that we purchased from them or one of their affiliates.

Because our securities repurchase facilities are uncommitted, at any given time we may not be able to obtain additional financing under them when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks." In addition, with respect to securities that at any given time are already being financed through our securities repurchase facilities, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks," if and when those securities decline in value, or have been financed for the maximum term permitted under the applicable facility.

Under our securities repurchase facilities, we also make various representations and warranties and have agreed to certain covenants, events of default, and other terms (including of the type described above under the heading "-Residential Loan Warehouse Facilities") that if breached or triggered can result in our being required to immediately repay all outstanding amounts borrowed under these facilities and these facilities being unavailable to use for future financing needs. In particular, the terms of these facilities include financial covenants, cross-default provisions, judgment default provisions, and other events of default (including of the type described above under the heading "-Residential Loan Warehouse Facilities"). Financial covenants included in our repurchase facilities are further described below under the heading "-Financial Covenants Associated With Short-Term Debt and Other Debt Financing."

Our securities repurchase facilities could also become unavailable and outstanding amounts borrowed thereunder could become immediately due and payable if there is a material adverse change in our business. If we breach or trigger the representations and warranties, covenants, events of default, or other terms of our securities repurchase facilities, we are exposed to liquidity and other risks, including of the type described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks."

In the ordinary course of business we may seek to establish additional securities repurchase facilities that may have similar or more restrictive terms. In the event a counterparty to one or more of our securities repurchase facilities becomes insolvent or unable or unwilling to perform its obligations under the facility, we may be unable to access the short-term financing we need or fail to recover the full value of our securities financed.

Commercial Mortgage Loan Warehouse Facility. Another source of short-term debt financing is secured borrowings under a commercial mortgage loan warehouse facility we established in April 2013 with a financial institution counterparty. Under this warehouse facility, we have an aggregate borrowing limit of \$100 million; however, this facility is uncommitted, which means that any request we make to borrow funds under this facility may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under this facility. Short-term financing for commercial mortgage loans is obtained under this facility by our transfer of commercial mortgage loans to a special purpose entity which transfers them to the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred commercial mortgage loans), and our covenant to reacquire those commercial mortgage loans from the counterparty for the same amount plus a financing charge. Other periodic payments are also due under the facility.

In order to obtain financing for a commercial mortgage loan under this facility, the commercial mortgage loan must initially (and continuously while the financing remains outstanding) meet certain eligibility criteria, including, without limitation, that the commercial mortgage loan is not in a delinquent status. In addition, under this facility, a commercial mortgage loan can only be financed for a maximum period, which period would not generally exceed 180 days. We generally intend to repay the short-

financing of a commercial mortgage loan under this facility at or prior to the expiration of the financing term with the proceeds of a sale or securitization of that commercial mortgage loan, through the proceeds of other short-term borrowings, or with other equity or long-term debt capital. While a commercial mortgage loan is financed under this facility, to the extent the market value of the commercial mortgage loan declines (which market value is generally determined by the counterparty under the facility), we are required to either immediately reacquire the commercial mortgage loan or meet a margin requirement to pledge additional collateral, such as cash or additional commercial mortgage loans, in an amount at least equal to the decline in value. See further discussion below under the heading "-Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing."

Because this warehouse facility is uncommitted, at any given time we may not be able to obtain additional financing under this facility when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks." In addition, with respect to commercial mortgage loans that at any given time are already being financed through this facility, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks," if and when those commercial mortgage loans become ineligible to be financed, decline in value, or have been financed for the maximum term permitted under the facility.

Under our commercial mortgage loan warehouse facility, we also make various representations and warranties and have agreed to certain covenants, events of default, and other terms that if breached or triggered can result in our being required to immediately repay all outstanding amounts borrowed under this facility and this facility being unavailable to use for future financing needs. In particular, the terms of this facility include financial covenants, cross-default provisions, judgment default provisions, and other events of default (including of the type described above under the heading "-Residential Loan Warehouse Facilities"). Financial covenants included in this warehouse facility are further described below under the heading "-Financial Covenants Associated With Short-Term Debt and Other Debt Financing"

Our commercial mortgage loan warehouse facility could also become unavailable and outstanding amounts borrowed thereunder could become immediately due and payable if there is a material adverse change in our business. If we breach or trigger the representations and warranties, covenants, events of default, or other terms of this facility, we are exposed to liquidity and other risks, including of the type described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks."

In addition to the commercial mortgage loan warehouse facility described above, in the ordinary course of business we may seek to establish additional facilities that may be of a similar or greater size and may have similar or more restrictive terms. In the event a counterparty to one or more of our facilities becomes insolvent or unable or unwilling to perform its obligations under a facility, we may be unable to access the financing we need or we may fail to recover the full value of our commercial mortgage loans financed under the applicable facility.

Other Short-Term Debt Facilities. We also maintain a \$10 million committed line of short-term credit from a bank, which is secured by our pledge of certain mortgage-backed securities we own. This bank line of credit is an additional source of short-term financing for us. Similar to the uncommitted warehouse and securities repurchase facilities described herein, under this committed line we make various representations and warranties and have agreed to certain covenants, events of default, and other terms that if breached or triggered can result in our being required to immediately repay all outstanding amounts borrowed under this facility and this facility being unavailable to use for future financing needs. The margin call provisions and financial covenants included in this committed line are further described below under the headings "—Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing" When we use this committed line to incur short-term debt we are exposed to the market, credit, liquidity, and other types of risks described above with respect to residential loan warehouse and securities repurchase facilities.

Commercial Debt Investment Repurchase Facility. Another source of debt financing is secured borrowings through a commercial debt investment repurchase facility that is in place with a financial institution counterparty. Under this repurchase facility, we have an aggregate borrowing limit of \$150 million; however, any request we make to borrow funds under this facility secured by a particular commercial debt investment may be declined for any reason, even if at the time of the borrowing request we have thenoutstanding borrowings that are less than the borrowing limits under this facility. Financing for commercial debt investments is obtained under this facility by our transfer of commercial debt investments to a special purpose entity which is beneficially owned by the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred commercial debt investments), and our covenant to reacquire those commercial debt investments for the same amount plus a financing charge. Other periodic payments are also due under the facility.

In order to obtain financing for a commercial debt investment under this facility, the commercial debt investment must initially (and continuously while the financing remains outstanding) meet certain eligibility criteria, including, without limitation, that the commercial debt investment is not in a delinquent status. This facility has a three-year term. We generally intend to repay the financing of a commercial debt investment under this facility at or prior to the expiration of the financing term with the proceeds of a securitization or other sale of that commercial debt investment, or with other equity or long-term debt capital. While a commercial debt investment is financed under this facility, to the extent the value of the commercial debt investment declines (which value is generally determined by the counterparty under the facility), we are required to either immediately reacquire the commercial debt investment or meet a margin requirement to pledge additional collateral, such as cash or additional commercial debt investments, in an amount at least equal to the decline in value. See further discussion below under the heading "-Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing."

Because the counterparty under this facility retains discretion to accept or reject a financing with respect to any particular commercial debt investment, at any given time we may not be able to obtain additional financing under this facility when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks." In addition, with respect to commercial debt investments that at any given time are already being financed through this facility, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks," if and when those commercial debt investments become ineligible to be financed, decline in value, or have been financed for the maximum term permitted under the facility.

Under our commercial debt investment repurchase facility, we also make various representations and warranties and have agreed to certain covenants, events of default, and other terms that if breached or triggered can result in our being required to immediately repay all outstanding amounts borrowed under this facility and this facility being unavailable to use for future financing needs. In particular, the terms of this facility include financial covenants, cross-default provisions, judgment default provisions, and other events of default (including of the type described above under the heading "—Residential Loan Warehouse Facilities"). Financial covenants included in our repurchase facilities are further described below under the heading "—Financial Covenants Associated With Short-Term Debt and Other Debt Financing"

Our commercial debt investment repurchase facility could also become unavailable and outstanding amounts borrowed thereunder could become immediately due and payable if there is a material adverse change in our business. If we breach or trigger the representations and warranties, covenants, events of default, or other terms of this facility, we are exposed to liquidity and other risks, including of the type described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012, under the heading "Risk Factors," and above under the heading "Market Risks."

In addition to the commercial debt investment repurchase facility described above, in the ordinary course of business we may seek to establish additional facilities that may be of a similar or greater size and may have similar or more restrictive terms. In the event a counterparty to one or more of our facilities becomes insolvent or unable or unwilling to perform its obligations under a facility, we may be unable to access the financing we need or we may fail to recover the full value of our commercial debt investments financed under the applicable facility.

### Financial Covenants Associated With Short-Term Debt and Other Debt Financing

Set forth below is a summary of the financial covenants associated with our short-term debt and other debt financing facilities.

- Residential Loan Warehouse Facilities. As noted above, one source of our short-term debt financing is secured borrowings under residential loan warehouse facilities we have established with four different financial institution counterparties. Financial covenants included in these warehouse facilities are as follows and at June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with each of these financial covenants:
  - o Maintenance of a minimum dollar amount of stockholders' equity/tangible net worth at Redwood.
  - o Maintenance of a minimum dollar amount of cash and cash equivalents at Redwood or maintenance of an amount of cash and cash equivalents in excess of a specified percentage of outstanding short-term recourse indebtedness.
  - o Maintenance of a minimum ratio of consolidated recourse indebtedness to stockholders' equity and tangible net worth at Redwood.
  - o Maintenance of uncommitted residential loan warehouse facilities with a specified level of unused borrowing capacity.

- <u>Securities Repurchase Facilities</u>. As noted above, another source of our short-term debt financing is through secured borrowings under securities repurchase facilities we have established with various financial institution counterparties. Financial covenants included in these securities repurchase facilities are as follows and at June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with each of these financial covenants:
  - o Maintenance of a minimum dollar amount of stockholders' equity/tangible net worth at Redwood.
  - o Maintenance of a minimum dollar amount of cash and cash equivalents at Redwood.
  - o Maintenance of a minimum ratio of consolidated recourse indebtedness to consolidated adjusted tangible net worth at Redwood.
- Commercial Mortgage Loan Warehouse Facility. As noted above, another source of our short-term debt financing is secured borrowings under a commercial mortgage loan warehouse facility we established in April 2013 with a financial institution counterparty. Financial covenants included in this facility are as follows and, at June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with each of these financial covenants:
  - o Maintenance of a minimum dollar amount of stockholders' equity/tangible net worth at Redwood.
  - o Maintenance of a minimum dollar amount of cash and cash equivalents at Redwood.
  - o Maintenance of a minimum ratio of consolidated recourse indebtedness to stockholders' equity at Redwood, including a separate minimum ratio for commercial assets which is applicable under certain specified circumstances.
- Committed Line of Credit As noted above, we also maintain a \$10 million committed line of short-term credit from a bank, which is secured by our pledge of certain mortgage-backed securities we own. The types of financial covenants included in this bank line of credit are a subset of the covenants summarized above.
- Commercial Debt Investment Repurchase Facility. As noted above, one source of our debt financing is secured borrowings under a commercial debt investment repurchase facility we have established with a financial institution counterparty. Financial covenants included in this facility are as follows and at June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with each of these financial covenants:
  - o Maintenance of a minimum dollar amount of stockholders' equity/tangible net worth at Redwood.
  - o Maintenance of a minimum dollar amount of cash and cash equivalents at Redwood.
  - o Maintenance of a minimum ratio of consolidated recourse indebtedness to stockholders' equity at Redwood.

As noted above, at June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with the financial covenants associated with our short-term debt and other debt financing facilities. In particular, with respect to: (i) financial covenants that require us to maintain a minimum dollar amount of stockholders' equity or tangible net worth, at June 30, 2013 our level of stockholders' equity and tangible net worth resulted in our being in compliance with these covenants by more than \$200 million; and (ii) financial covenants that require us to maintain recourse indebtedness below a specified ratio, at June 30, 2013 our level of recourse indebtedness resulted in our being in compliance with these covenants at a level such that we could incur at least \$1 billion in additional recourse indebtedness.

## Margin Call Provisions Associated With Short-Term Debt and Other Debt Financing

- Residential Loan Warehouse Facilities. As noted above, one source of our short-term debt financing is secured borrowings under residential loan warehouse facilities we have established with four different financial institution counterparties. These warehouse facilities include the margin call provisions described below and during the three months ended June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we complied with any margin calls received from creditors under these warehouse facilities:
  - o If at any time the market value (as determined by the creditor) of any residential mortgage loan financed under a facility declines, then the creditor may demand that we transfer additional collateral to the creditor (in the form of cash, U.S. Treasury obligations (in certain cases), or additional residential mortgage loans) with a value equal to the amount of the decline. If we receive any such demand, (i) under three of our residential loan warehouse facilities, we would generally be required to transfer the additional collateral on the same day (although demands received after a certain time would

only require the transfer of additional collateral on the following business day) and (ii) under one of our residential loan warehouse facilities, we would generally be required to transfer the additional collateral on the following business day. The value of additional residential mortgage loans transferred as additional collateral is determined by the creditor.

- Securities Repurchase Facilities. As noted above, another source of our short-term debt financing is secured borrowings under securities repurchase facilities we have established with various financial institution counterparties. These repurchase facilities include the margin call provisions described below and during the three months ended June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we complied with any margin calls received from creditors under these repurchase facilities:
  - o If at any time the market value (as determined by the creditor) of any securities financed under a facility declines, then the creditor may demand that we transfer additional collateral to the creditor (in the form of cash, U.S. Treasury obligations, or additional securities) with a value equal to the amount of the decline. If we receive any such demand, we would generally be required to transfer the additional collateral on the same day. The value of additional securities transferred as additional collateral is determined by the creditor.
- Commercial Mortgage Loan Warehouse Facility. As noted above, another source of our short-term debt financing is secured borrowings under a commercial
  mortgage loan warehouse facility we established in April 2013 with a financial institution counterparty. This facility includes the margin call provisions described
  below and during the three months ended June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we complied with any margin calls received
  from the creditor under this facility:
  - o If at any time the market value (as determined by the creditor) of any commercial mortgage loan financed under the facility declines, then the creditor may demand that we transfer additional collateral to the creditor (in the form of cash or additional commercial mortgage loans) with a value equal to the amount of the decline. If we receive any such demand, we would generally be required to transfer the additional collateral on the following business day. The value of additional commercial mortgage loans transferred as additional collateral is determined by the creditor.
- Committed Line of Credit. As noted above, we also maintain a \$10 million committed line of short-term credit from a bank, which is secured by our pledge of certain mortgage-backed securities we own. Margin call provisions included in this bank line of credit are as follows and during the three months ended June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we complied with any margin calls received from this creditor under this line of credit:
  - o If at any time the total market value (as determined by two broker-dealers) of the securities that are pledged as collateral under this facility declines to a value less than the outstanding amount of borrowings under this facility, then the creditor may demand that we transfer additional collateral to the creditor (in the form of cash, U.S. Treasury obligations, or additional securities) with a value equal to the amount of the difference. If we receive any such demand, we would generally be required to transfer the additional collateral within two business days. The value of additional collateral pledged is determined by the creditor.

- Commercial Debt Investment Repurchase Facility. As noted above, one source of our debt financing is secured borrowings under a commercial debt investment repurchase facility we have established with a financial institution counterparty. This facility includes the margin call provisions described below and during the three months ended June 30, 2013, and through the date of this Quarterly Report on Form 10-Q, we complied with any margin calls received from the creditor under this facility:
  - o If at any time the asset value (as determined by the creditor) of any commercial debt investment financed under the facility declines, then the creditor may demand that we transfer additional collateral to the creditor (in the form of cash or additional commercial debt investments) with a value equal to the amount of the decline. If we receive any such demand, we would generally be required to transfer the additional collateral on the second business day thereafter (although demands received after a certain time would allow an additional business day for the transfer of additional collateral to occur). The value of additional commercial debt investments transferred as additional collateral is determined by the creditor.

### Other Risks

In addition to the market and other risks described above, our business and results of operations are subject to a variety of types of risks and uncertainties, including, among other things, those described under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and in Part II, Item 1A of this Quarterly Report on Form 10-Q.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information concerning market risk is incorporated herein by reference to Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2012, as supplemented by the information under "Management's Discussion and Analysis of Financial Condition and Results of Operations — Business Update" and "Market Risks" within Item 2 above and under "Risk Factors" in Part II, Item 1A of this Quarterly Report on Form 10-Q. Other than the developments described thereunder, including changes in the fair values of our assets, there have been no other material changes in our quantitative or qualitative exposure to market risk since December 31, 2012.

### **Item 4. Controls and Procedures**

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed on our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that the information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level.

There have been no changes in our internal control over financial reporting during the second quarter of 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the "FHLB-Seattle") filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. ("SRF"), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the "FHLB-Seattle Defendants") alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Seattle Certificate") issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the "2005-4 RMBS") and purchased by the FHLB-Seattle. Specifically, the complaint alleges that the alleged misstatements concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and seeks to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys' fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, as of June 30, 2013, the FHLB-Seattle had received approximately \$113.0 million of principal and \$11.0 million of interest payments in respect of the Seattle Certificate. As of June 30, 2013, the Seattle Certificate had a remaining outstanding principal amount of approximately \$20.5 million. The claims were subsequently dismissed for lack of personal jurisdiction as to Redwood Trust and SRF. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS for certain losses and expenses they might incur as a result of claims made against them relating to th

On or about July 15, 2010, The Charles Schwab Corporation ("Schwab") filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the "Schwab Defendants") alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. With respect to SRF, Schwab alleges that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Schwab Certificate") issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleges that the misstatements for the 2005-4 RMBS concern the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. Schwab alleges a claim for negligent misrepresentation under California state law and seeks unspecified damages and attorneys' fees and costs. The Schwab Certificate was issued with an original principal amount of approximately \$14.8 million, and, as of June 30, 2013, Schwab had received approximately \$12.6 million of principal and \$1.3 million of interest payments in respect of the Schwab Certificate. As of June 30, 2013, the Schwab Certificate had a remaining outstanding principal amount of approximately \$2.3 million. SRF has denied Schwab's allegations. This case is in early stages of discovery, and no trial date has been set. We believe that this case is without merit, and we intend to defend the action vigorously. Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters are also named defendants in this action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regard

On or about October 15, 2010, the Federal Home Loan Bank of Chicago ("FHLB-Chicago") filed a complaint in the Circuit Court of Cook County, Illinois (case number 10-CH-45033) against SRF and more than 45 other named defendants (collectively, the "FHLB-Chicago Defendants") alleging that the FHLB-Chicago Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the FHLB-Chicago Defendants or entities controlled by them. FHLB-Chicago subsequently amended the complaint to name Redwood Trust, Inc. and another one of our subsidiaries, RWT Holdings, Inc., as defendants. With respect to Redwood Trust, Inc., RWT Holdings, Inc., and SRF, the FHLB-Chicago alleges that SRF, Redwood Trust, Inc., and RWT Holdings, Inc. made false or misleading statements in the offering materials for two mortgage pass-through certificates (the "Chicago Certificates") issued in the Sequoia Mortgage Trust 2006-1 securitization transaction (the "2006-1 RMBS") and purchased by the FHLB-Chicago. The complaint alleges that the alleged misstatements concern, among other things, the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2006-1 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, (4) ratings assigned to the Chicago Certificates, and (5) due diligence performed on these mortgage loans. The FHLB-Chicago alleges claims under Illinois Securities Law (815 ILCS Sections 5/12(F)-(H)) and North Carolina Securities Law (N.C.G.S.A. §78A-8(2) & §78A-56(a)) as well as a claim for negligent misrepresentation under Illinois common law. On some of the causes of action, the FHLB-Chicago seeks to rescind the purchase of the Chicago Certificates and to collect interest on the original purchase prices at the statutory interest rate of 10% per

annum from the dates of original purchase (net of interest received). On one cause of action, the FHLB-Chicago seeks unspecified damages. The FHLB-Chicago also seeks attorneys' fees and costs. The first of the Chicago Certificates was issued with an original principal amount of approximately \$105 million and, at June 30, 2013, the FHLB Chicago had received approximately \$70.3 million of principal and \$23.8 million of interest payments in respect of this Chicago Certificate. As of June 30, 2013, this Chicago Certificate had a remaining outstanding principal amount of approximately \$3.4.3 million (after taking into account approximately \$3.6 million of principal losses allocated to this Chicago Certificate). The second of the Chicago Certificates was issued with an original principal amount of approximately \$379 million and, at June 30, 2013, the FHLB Chicago had received approximately \$251.8 million of principal and \$79.9 million of interest payments in respect of this Chicago Certificate. As of June 30, 2013, this Chicago Certificate had a remaining outstanding principal amount of approximately \$121.6 million (after taking into account approximately \$5.3 million of principal losses allocated to this Chicago Certificate). SRF, Redwood Trust, Inc., and RWT Holdings, Inc. have denied FHLB-Chicago's allegations. This case is in early stages of discovery, and not rial date has been set. We believe that this case is without merit, and we intend to defend the action vigorously. Redwood agreed to indemnify the underwriters of the 2006-1 RMBS, which underwriters are also named defendants in this action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, Redwood could incur a loss as a result of these indemnities.

In May 2010, we received an Order from the SEC, pursuant to Section 21(a)(1) of the Securities Exchange Act of 1934. The SEC's Order required us to provide information regarding, among other things, our trading practices and valuation policies relating to our business of sponsoring and managing collateralized debt obligation issuers. We have responded to the Order. The Order from the SEC indicates that it should not be construed as an indication by the SEC or its staff that any violations of law have occurred. The SEC could, however, as a result of our response to this Order or otherwise, allege that we violated applicable law or regulation in the conduct of our collateralized debt obligation business.

In November 2009, we received a subpoena from the National Credit Union Administration (NCUA), which is the federal agency that charters and supervises federal credit unions, as part of its investigation of the circumstances relating to the U.S. Central Federal Credit Union being placed into conservatorship in March 2009, including the U.S. Central Federal Credit Union's investment in various RMBS. The NCUA requested information relating to, among other things, two RMBS (i) issued by a securitization trust with respect to which SRF was the depositor and (ii) purchased at the time of issuance by the U.S. Central Federal Credit Union. We have responded to the subpoena. The subpoena from the NCUA states that it should not be construed as an indication by the NCUA or its staff that any violation of law has occurred. The NCUA could, however, as a result of our response to this subpoena or otherwise, allege that we did violate applicable law or regulation in the conduct of our securitization business.

Other than as disclosed in the preceding paragraphs of this Item 1, there are no material pending legal proceedings, or material changes with respect to pending legal proceedings, in each case, to which we or any of our subsidiaries is a party or of which our property is the subject.

#### Item 1A. Risk Factors

Our risk factors are discussed under Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012. In addition, the following risk factor reflects recent developments.

Recent developments relating to the fixed income and mortgage finance markets and the Federal Reserve's statements regarding its future open market activity and monetary policy could adversely affect our future business and financial results and the value of, and returns on, real estate-related investments and other assets we own or may acquire.

During the second quarter of 2013, statements made by the Chairman and other members of the Board of Governors of the Federal Reserve System and by other Federal Reserve Bank officials regarding the U.S. economy, future economic growth, and the Federal Reserve's future open market activity and monetary policy had a significant impact on, among other things, benchmark interest rates, the value of residential mortgage loans, and, more generally, the fixed income markets. These statements and other factors also significantly impacted many market participants' expectations and outlooks regarding future levels of benchmark interest rates and the expected yields these market participants would require to invest in fixed income instruments, including most residential mortgages and residential mortgage-backed securities (RMBS). One of the immediate impacts of the resulting rise in benchmark interest rates was a reduction in the overall value of the pool of residential mortgage loans that we already owned and the overall value of the pipeline of residential mortgage loans that we had already identified for purchase. As a result, our returns from securitizations and sales of residential mortgage loans we conducted during the second quarter of 2013 were negatively impacted and we expect that returns from conducting future securitizations and sales of residential mortgage loans we held or had identified for purchase as of the end of the second quarter of 2013 could also be negatively impacted. In addition, as a result of these developments, the overall cost of

short-term borrowings we use to finance our acquisitions and holdings of residential mortgage loans rose, including as a result of the requirement to post additional margin (or collateral) to lenders to offset the declines in value of the mortgage loans we finance with short-term borrowings. The short-term borrowings we use to finance our acquisitions and holdings of residential mortgage loans are uncommitted and have a limited term, which could result in these types of borrowings not being available in the future to fund our acquisitions and holdings and could result in our being required to sell holdings of residential mortgage loans and incur losses. There have been similar impacts with respect to the short-term borrowings we use to finance our acquisitions and holdings of RMBS. In addition, any inability to fund acquisitions of mortgage loans could damage our reputation as a reliable counterparty in the mortgage finance markets. The recent developments described above have also impacted, and are likely to continue to impact, the volume of residential mortgage loans available for purchase in the marketplace and our ability to compete to acquire residential mortgage loans as part of our residential mortgage banking activities. These impacts could result from, among other things, a lower overall volume of mortgage refinance activity by mortgage borrowers and an increased level of competition from large commercial banks that may operate with a lower cost of capital than we do, including as a result of Federal Reserve monetary policies that impact banks more favorably than us and other non-bank institutions. These and other impacts of the recent developments described above have had, and may continue to have, a negative impact on our business and results of operations and we cannot accurately predict the full extent of these impacts or for how long they may persist.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended June 30, 2013, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended. We announced a stock repurchase plan on November 5, 2007, for the repurchase of up to a total of 5,000,000 shares. This plan replaced all previous share repurchase plans and has no expiration date. We did not repurchase any shares under this plan during the six months ended June 30, 2013. At June 30, 2013, 4,005,985 shares remained available for repurchase under our stock repurchase plan.

#### Item 3. Defaults Upon Senior Securities

None.

Item 4. Not Applicable

**Item 5. Other Information** 

None.

# Item 6. Exhibits

Exhibit Number	Exhibit
3.1	Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)
3.1.1	Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)
3.1.2	Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)
3.1.3	Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)
3.1.4	Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)
3.1.5	Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)
3.1.6	Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)
3.1.7	Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)
3.1.8	Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011)
3.1.9	Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012)
3.1.10	Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013)
3.2.1	Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)
3.2.2	First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012)
10.1	Amended and Restated 2002 Redwood Trust, Inc. Incentive Plan (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 10.1, filed on May 21, 2013)
10.2	2002 Redwood Trust, Inc. Employee Stock Purchase Plan, as amended through May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 10.2, filed on May 21, 2013)
10.3	Transition and Separation Agreement, dated June 6, 2013, between Redwood Trust, Inc. and Scott Chisholm (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 10.1, filed on June 11, 2013)
10.4	First Amendment to Lease, dated June 27, 2013, between MG-Point, LLC, as Landlord, and Redwood Trust, Inc.
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2013, is filed in XBRL-formatted interactive data files: (i) Consolidated Balance Sheets at June 30, 2013 and December 31, 2012; (ii) Consolidated Statements of Income for the three and six months ended June 30, 2013 and 2012; (iii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2013 and 2012; (iv) Consolidated Statements of Changes in Equity for the six months ended June 30, 2013 and 2012; (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012; and (vi) Notes to Consolidated Financial Statements.

115

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# REDWOOD TRUST, INC.

Date: August 8, 2013 By: /s/ Martin S. Hughes

Martin S. Hughes Chief Executive Officer (Principal Executive Officer)

Date: August 8, 2013 By:\_/s/ Christopher J. Abate

Christopher J. Abate Chief Financial Officer (Principal Financial Officer)

# EXHIBIT INDEX

Exhibit Number	Exhibit
3.1	Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008)
3.1.1	Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008)
3.1.2	Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008)
3.1.3	Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008)
3.1.4	Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008)
3.1.5	Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008)
3.1.6	Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.6, filed on August 6, 2008)
3.1.7	Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009)
3.1.8	Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011)
3.1.9	Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012)
3.1.10	Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013)
3.2.1	Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008)
3.2.2	First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012)
10.1	Amended and Restated 2002 Redwood Trust, Inc. Incentive Plan (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 10.1, filed on May 21, 2013)
10.2	2002 Redwood Trust, Inc. Employee Stock Purchase Plan, as amended through May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 10.2, filed on May 21, 2013)
10.3	Transition and Separation Agreement, dated June 6, 2013, between Redwood Trust, Inc. and Scott Chisholm (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 10.1, filed on June 11, 2013)
10.4	First Amendment to Lease, dated June 27, 2013, between MG-Point, LLC, as Landlord, and Redwood Trust, Inc.
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September, 2012, is filed in XBRL-formatted interactive data files: (i) Consolidated Balance Sheets at June 30, 2013 and December 31, 2012; (ii) Consolidated Statements of Income for the three and six months ended June 30, 2013 and 2012; (iii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2013 and 2012; (iv) Consolidated Statements of Changes in Equity for the six months ended June 30, 2013 and 2012; (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012; and (vi) Notes to Consolidated Financial Statements.

### FIRST AMENDMENT TO LEASE

THIS FIRST AMENDMENT TO LEASE (this 'First Amendment') is entered into effective as of this 27h day of June, 2013 (the 'First Amendment Date'), by and between MG-POINT, LLC, a Colorado limited liability company ("Landlord"), and REDWOOD TRUST, INC., a Maryland corporation ('Tenant').

#### **RECITALS:**

A. WHEREAS, Landlord and Tenant entered into that certain Office Lease dated January 11, 2013 (the <u>Lease</u>") relating to the leasing of certain premises consisting of approximately 10,575 rentable square feet of space in Suite No. 425 (the "<u>Original Premises</u>") in the building located at 8310 South Valley Highway, Englewood, Colorado 80112 and commonly known as the "The Point at Inverness" (the "<u>Building</u>"), said Original Premises being more particularly described in the Lease;

**B.** WHEREAS, the parties established the Commencement Date as June 1, 2013 and the Expiration Date is January 31, 2021, unless terminated earlier pursuant to the Lease: and

C. WHEREAS, Landlord and Tenant desire (i) to expand the Original Premises to include the remainder of the 4th floor of the Building, which is an area consisting of approximately 10,942 rentable square feet as shown cross-hatched on Exhibit A attached hereto and incorporated herein (the 'Expansion Space') pursuant to Tenant's Expansion Option under Section 5 of the Addendum to the Lease, (ii) to establish the Base Rent and other terms applicable to the Expansion Space, and (iii) to amend other terms of the Lease, all subject and pursuant to the terms and conditions set forth below.

### AGREEMENT:

NOW, THEREFORE, for good and valuable consideration the receipt and adequacy of which are hereby acknowledged, Landlord and Tenant agree as follows:

- 1. INCORPORATION OF RECITALS. The foregoing Recitals shall be incorporated as though fully set forth herein.
- 2. EXPANSION AND EXPANSION EFFECTIVE DATE. Effective as of ninety (90) days after the First Amendment Date (the "Expansion Effective Date"), the Original Premises is increased from 10,575 rentable square feet to 21,517 rentable square feet by the addition of the Expansion Space, and from and after the Expansion Effective Date until the Expiration Date, the Original Premises and the Expansion Space, collectively, shall be deemed the "Premises", as defined in the Lease. The parties intend that the Lease Term for the Expansion Space (the "Expansion Term") shall commence on the Expansion Effective Date and be coterminous with the Lease Term for the Original Premises j.e., expiring on January 31, 2021. As of the end of the Expansion Term, Tenant shall surrender the Expansion Space to Landlord in accordance with the terms of the Lease. Except as set forth herein, the Expansion Term shall be on all the same terms and conditions of the Lease, including without limitation, the application of the Renewal Option to the Expansion Space.
- 3. EARLY ACCESS TO EXPANSION SPACE. Landlord shall use commercially reasonable efforts to provide Tenant with access to the Expansion Space promptly following mutual execution of this First Amendment for purposes of performing the Finish Work (hereafter defined) pursuant to the Work Letter attached hereto as Exhibit B. Tenant's access to the Expansion Space before the Expansion Effective Date shall be subject to the terms and conditions of the Lease and this First Amendment, except that Tenant shall not be required to pay Rent for the Expansion Space for any days of possession before the Expansion Effective Date except for the cost of services requested by Tenant.

### 4. RENT AND OTHER TERMS.

4.1 Base Rent. Tenant shall pay Base Rent for the Expansion Space during the Expansion Term as follows in accordance with the terms of the Lease:

Period of the Expansion Term	Rent Re	ual Base Rate Per entable are Foot	Annualized Base Rent	Monthly Installment of Base Rent
Expansion Effective Date – 1/31/14*	\$	24.00	\$262,608.00	\$21,884.00
2/1/14 - 1/31/15	\$	24.00	\$262,608.00	\$21,884.00
2/1/15 - 1/31/16	\$	24.50	\$268,079.00	\$23,339.00
2/1/16 - 1/31/17	\$	25.00	\$273,549.96	\$22,795.83
2/1/17 - 1/31/18	\$	25.50	\$279,021.00	\$23,251.75
2/1/18 - 1/31/19	\$	26.00	\$284,492.04	\$23,707.67
2/1/19 - 1/31/20	\$	26.50	\$289,962.96	\$24,163.58
2/1/20 - 1/31/21	\$	27.00	\$295,434.00	\$24,619.50

<sup>\*</sup> Subject to the abatement during the Abated Rent Period pursuant to Section 5 below.

### 4.2 Tenant's Additional Rent.

- (a) From and after the Expansion Effective Date, Tenant shall pay additional Rent with respect to the Expansion Space in accordance with the terms of the Lease, including, without limitation, Tenant's Pro Rata Share of increases in Operating Expenses, computed using a Base Year of 2013 and applying a Tenant's Pro Rata Share of 5.8531% to the Expansion Space.
- (b) Tenant shall continue to pay to Landlord, at the time and in the manner set forth in the Lease, Tenant's Base Rent and additional Rent due under the Lease with respect to the Original Premises.
- 4.3 Tenant's Covenant to Pay Rent. Tenant agrees to pay to Landlord at Landlord's Payment Address (as defined below), or to such other persons, or at such other places designated by Landlord, without any prior demand therefor in immediately available funds and without any deduction or offset whatsoever, Base Rent and Additional Rent due under the Lease with respect to the Original Premises and the Expansion Space. Any and all references in the Lease to "Rent" are hereby amended to include reference to all Base Rent and Additional Rent payable with respect to the entire Premises.
- **5.** <u>ABATED RENT PERIOD</u>. Tenant's obligation to pay Base Rent and Tenant's Pro Rata Share of increases in Operating Expenses for the Expansion Space shall be abated during the Abated Rent Period pursuant and subject to the terms of Section 1 of the Addendum to the Lease. The Abated Rent Period with respect to the Expansion Space shall commence as of the Expansion Effective Date and shall end on the Abated Rent Period under the Lease, *i.e.*, January 31, 2014.
- 6. ADDITIONAL DEPOSIT. Upon Tenant's execution hereof, Tenant shall pay Landlord the sum of \$24,619.50 which is added to and becomes part of the Deposit held by Landlord as provided under Sections 1.6 and 9 of the Lease as security for payment of Rent and the performance of the other terms

and conditions of the Lease by Tenant. Accordingly, simultaneous with the execution hereof, the Deposit is increased from \$23,793.75 to \$48,413.25.

- 7. CONDITION OF THE PREMISES. Tenant acknowledges that neither Landlord nor any agent of Landlord has made any representation or warranty with respect to the Original Premises, Expansion Space, or the Building, or with respect to the suitability of any part of the same for the conduct of Tenant's business. Tenant further acknowledges and agrees that, as of the First Amendment Date, (a) Tenant is in possession of the Original Premises, and (b) the Original Premises, Expansion Space, and the Building are in a good and sanitary order, condition and repair acceptable to Tenant. Tenant shall be conclusively deemed to have accepted the Expansion Space "AS IS" in the condition existing on the Expansion Effective Date, and to have waived all claims relating to the condition of the Expansion Space.
- 8. <u>IMPROVEMENTS TO THE EXPANSION SPACE</u>. Tenant may perform improvements to the Expansion Space in accordance with the Work Letter attached hereto as Exhibit B and Tenant shall be entitled to an improvement allowance in connection with such work as more fully described in Exhibit B.
- 9. PARKING. From and after the Expansion Effective Date, the Lease shall be amended as follows:
- 9.1 Spaces. Landlord and Tenant acknowledge and agree that, in addition to the Parking Spaces previously made available to Tenant under the Lease, Landlord shall make available to Tenant the use of an additional 46 Parking Spaces on an unreserved basis of which 42 shall be Surface Parking Spaces and 4 shall be Covered Parking Spaces, which brings the total number of Surface Parking Spaces made available to Tenant to 81, and the total number of Covered Parking Spaces to 9.
- 9.2 Sections 1.9 and 29. All other terms and conditions of Sections 1.9 and 29 of the Lease not amended herein shall continue in full force and effect, and the additional Surface Parking Spaces made available by Landlord in Section 9.1 above shall be subject to the terms and conditions of Section 29 of the Lease.

### 10. MONUMENT SIGNAGE.

- 10.1 Tenant acknowledges that the owner of the development in which the Building is located ('Inverness') will be installing new monument signage for the Building. Tenant shall be entitled to display the name Redwood Trust, Inc. on one panel of the new monument sign located at the 8310 South Valley Highway (South) entrance to the Real Property (the "Monument Sign") upon completion thereof at its sole cost and expense pursuant to and in accordance with Section 9 of the Addendum to the Lease and Section 10.2 below
- 10.2 Upon Tenant's request, Landlord shall provide signage criteria for the Monument Sign to Tenant in writing. No later than ten (10) days after receipt of Landlord's signage criteria, Tenant shall submit its proposed sign design (the "Proposed Sign") to Landlord for review by Landlord and Inverness. Provided that Landlord and Inverness approve the Proposed Sign, Landlord shall then provide Tenant with the cost estimate for the manufacturing and installation of the approved sign. Tenant shall either approve or reject such estimate within three (3) days and if approved Landlord shall request Inverness to manufacture and install the Proposed Sign on the Monument using Inverness' contractor. The Proposed Sign shall be manufactured and installed at Tenant's sole cost and expense, for which Tenant shall pay Landlord or, upon notice from Landlord, to such other parties as designated by Landlord, within thirty (30) days after receipt of invoices for the same. If Tenant fails to respond to the cost estimate within the three (3) day period provided such estimate shall be deemed approved by the Tenant.
- 11. BROKERAGE. Tenant represents it has not dealt with or employed any broker in connection with the negotiation, execution and delivery of this First Amendment and has no knowledge of any broker's involvement in this transaction except those listed in Sections 1.15 and 1.16 of the Lease (collectively, the "Brokers"). Landlord and Tenant shall each indemnify the other against any expense incurred by the other as a result of any claim for commissions or fees by any other broker, finder, or agent, whether or not

meritorious, employed by the other or claiming by, through, or under the other, other than the Brokers. Tenant acknowledges Landlord is not liable for any representations by the Brokers regarding the Premises, Building, Building Complex, or this Lease.

### 12. GENERAL PROVISIONS.

- 12.1 Full Force and Effect; Conflict. Except as amended by this First Amendment, the Lease as modified herein remains in full force and effect and is hereby ratified by Landlord and Tenant. In the event of any conflict between the Lease and this First Amendment, the terms and conditions of this First Amendment shall control.
  - 12.2 Capitalized Terms. Capitalized terms not defined herein shall have the same meaning as set forth in the Lease.
  - 12.3 Governing Law. This first Amendment shall be governed by and construed in accordance with the laws of the State of Colorado.
- 12.4 Attorneys' Fees. In the event of litigation arising out of or in connection with this First Amendment, the prevailing party shall be awarded reasonable attorneys' fees, costs and expenses.
- 12.5 <u>Successors and Assigns</u>. This First Amendment shall be binding upon and inure to the benefit of the parties hereto and their heirs, personal representatives, successors and assigns.
- 12.6 Entire Agreement. The Lease, as amended by this First Amendment, contains the entire agreement of Landlord and Tenant with respect to the subject matter hereof, and may not be amended or modified except by an instrument executed in writing by Landlord and Tenant.
- 12.7 Power and Authority. Except as provided herein, Tenant has not assigned or transferred any interest in the Lease and has full power and authority to execute this First Amendment.
- 12.8 <u>Counterparts</u>. This First Amendment may be executed in any number of counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.
  - 12.9 Facsimile/.PDF Signatures. This First Amendment may be executed by facsimile and/or .pdf signatures which shall be binding as originals on the parties hereto.
- 12.10 No Option. The submission of this document for examination and review does not constitute an option, an offer to lease space in the Building or an agreement to lease. This document shall have no binding effect on the parties unless and until executed by both Landlord and Tenant and will be effective only upon Landlord's execution of the same.
- 12.11 <u>Disclosure</u>. The parties hereto hereby acknowledge and agree that all information related to this First Amendment may be publically disclosed by Tenant without the prior written consent of Landlord to the extent necessary to comply with any law, rule or regulation (including, without limitation, any rule or regulation promulgated by the SEC) or the valid order of any governmental agency or any court of competent jurisdiction.

[signature page follows]

# IN WITNESS WHEREOF, Landlord and Tenant have caused this First Amendment to be executed as of the First Amendment Date.

## LANDLORD:

MG-POINT, LLC, a Colorado limited liability company

By: /s/ Paul B. Hogan
Name: Paul B. Hogan
Title: Authorized Signatory

TENANT:

REDWOOD TRUST, INC., a Maryland corporation

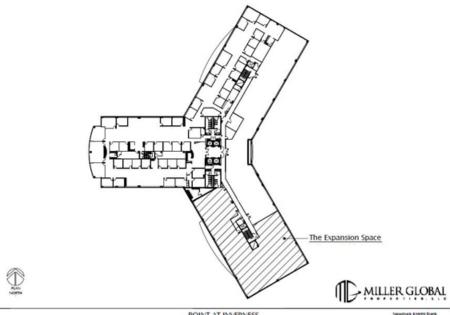
By: /s/ E. Todd Whittemore

Name: E. Todd Whittemore Title: Managing Director

SIGNATURE PAGE

FIRST AMENDMENT TO LEASE
THE POINT AT INVERNESS
8310 S. VALLEY HIGHWAY, SUITE 175
ENGLEWOOD, CO 880012-5806
(REDWOOD TRUST, INC.)

Exhibit A to First Amendment to Lease Depiction of Expansion Space





POINT AT INVERNESS
Redwood Trust- 10, 942 RSF: Exhibit A-2
Fourn Note
Not 15 Case
1 Case According to the Case
1 Case According to t



1

 $\begin{tabular}{ll} Exhibit B \\ to \\ First Amendment to Lease \\ \end{tabular}$ 

### WORK LETTER

### REDWOOD TRUST, INC.

Re: First Amendment of even date herewith to Lease by and between MG-POINT, LLC, a Colorado limited liability company, as Landlord, REDWOOD TRUST, INC. a Maryland corporation, as Tenant, pertaining to approximately 10,942 rentable square feet on the 4th floor (the "Expansion Premises") of the Building (the "First Amendment").

### Gentlemen:

Concurrently herewith, you as Tenant, and the undersigned, as Landlord, have executed the First Amendment covering the Expansion Premises (the provisions of the First Amendment are hereby incorporated by reference as if fully set forth herein and initially capitalized words not defined have the same meaning set forth in the Lease and First Amendment). In consideration of the execution of the First Amendment, Landlord and Tenant mutually agree as follows:

### 1. SPACE PLANNING AND ENGINEERING.

- 1.1 Landlord has provided to Tenant the architectural and engineering drawings for the tenant improvements existing (if any) in the Expansion Premises (<u>Landlord's Drawings</u>").
- 1.2 Tenant shall retain Landlord's then-current architect, or, at its option, another architect reasonably approved by Landlord as Tenant's architect (Tenant's Architect"). Landlord hereby agrees that the following architects are deemed acceptable to Landlord as Tenant's Architect: Kieding, Elsy and TPS, Tenant Planning Services. Tenant shall retain Landlord's design engineers for electrical, plumbing and life safety as Tenant's engineer ("Tenant's Engineer") to perform electrical, plumbing, and life safety engineering. In addition, Tenant shall retain Landlord's designated structural engineers to provide engineering design review pertaining to structural design issues and Tenant shall retain Landlord's designated mechanical engineer to perform all design review and construction coordination related to all mechanical elements of the Expansion Premises. Tenant shall provide to Landlord the Tenant-approved space plans for the Expansion Premises (collectively referred to herein as "Space Plans") prepared by Tenant's Architect by June 28, 2013. The Approved Space Plans shall contain information specified in Exhibit B and shall be sufficiently complete to permit Landlord to review such drawings for the purposes described in Section 1.3 below.
- 1.3 Within five (5) business days of receipt by Landlord of the Space Plans, Landlord and its engineers (Landlord's Engineers") will review the Space Plans. Tenant's Architect will advise Landlord and Landlord's Engineers whether the Building HVAC System and/or the electrical service will have to be supplemented to allow installation of work shown on the Space Plans. If Landlord determines that the Space Plans (i) do not contain all of the information specified in Exhibit B or are not sufficiently complete to permit Landlord to review them for the purposes set forth herein; or (ii) indicate space usages

inconsistent with the Lease (as amended by the First Amendment), Landlord will advise Tenant and Tenant will revise the Space Plans accordingly, resubmit them to Landlord, and the review procedure and time frames set forth above will be repeated. Failure by Landlord to advise Tenant of such determination within said 5-day period shall be deemed to be a Landlord Delay; if Landlord does not respond within such period, Landlord shall be deemed to have approved such Space Plans. When approved by Landlord and Tenant, the Space Plans will be signed or initialed by Landlord and Tenant; such approved drawings will be deemed the "Approved Space Plans." Landlord's approval of the Space Plans creates no responsibility or liability on the part of Landlord for completeness, design sufficiency, or compliance with all Applicable Laws.

1.4 Promptly following receipt of the Approved Space Plans, Tenant shall provide Landlord with architectural working drawings prepared by Tenant's Architect (the "Architectural Working Drawings") and structural, plumbing, fire protection, mechanical, controls, electrical and life safety engineering drawings (collectively, the "Engineering Working Drawings") prepared by Tenant's Engineer, all of which shall be prepared substantially in the form provided in Exhibit B. The Architectural Working Drawings shall be coordinated by Tenant's Architect with Landlord's Drawings and the Approved Space Plans. The Architectural Working Drawings and the Engineering Working Drawings shall be approved by Tenant and shall be logical extensions of the Approved Space Plans for the Expansion Premises. Tenant and Tenant's Architect shall be responsible for the consistency between the Architectural Working Drawings and the Engineering Working Drawings, conflicts with base building specifications or Base Building Work and field conditions (unless such field conditions materially vary from Landlord's Drawings, as modified) and for the Architectural Working Drawings and the Engineering Working Drawings complying with building code provisions. Landlord shall notify Tenant's Architect of changes in Landlord's Drawings affecting the Finish Work within 5 business days of an actual change in such drawings (not just a proposed change), so as to minimize interference with or delay to completion of Tenant's Working Drawings. Landlord shall identify items that Landlord will require Tenant to remove upon the expiration or earlier termination of the Lease in accordance with the Lease. Notwithstanding the foregoing, Landlord will make its election regarding removal of Finish Work at the time Landlord approves such Finish Work if such election by Landlord is expressly requested by Tenant as to any Finish Work requiring Landlord's consent. If Landlord fails to make such election following receipt of a notice requesting such election, Tenant shall hav

1.5 Tenant will copy Landlord on all changes to the Final Drawings. In the event Landlord has comment or concern with any change, Landlord will issue a written directive and Tenant will rectify. Landlord will respond to all written requests for changes within 3 business days of Landlord's receipt. If Landlord does not respond within such period, Landlord will be deemed to have consented to the requested changes. Landlord's review of the Space Plans or Tenant's Working Drawings do not imply approval by Landlord as to the Final Drawings' compliance with Applicable Laws.

### 2. FINISH WORK AND FINISH ALLOWANCE.

2.1 Following Landlord's approval of the Final Drawings, Tenant is responsible for the diligent completion of all finish work substantially in accordance with the Final Drawings (the "Finish Work") and for all other work necessary for Tenant to commence operation of its business in the Expansion Premises, including installation of Tenant's security system, phone and data systems, and other equipment. Landlord will deliver possession of the Expansion Premises "as is", except as provided in the First Amendment, to Tenant for the purpose of completing the Finish Work within one (1) business day after the First Amendment Date (the "Delivery Date"). Tenant's use and occupancy of the Expansion Premises from the Delivery Date until the Expansion Effective Date are subject to all of the terms and provisions of the Lease, except for Tenant's obligation to pay Base Rent and its Pro Rata Share of Operating Expenses. At the time of submittal of Working Drawings to Landlord, Tenant shall submit to Landlord, for approval, a list of all contractors from whom Tenant intends to request bids. Tenant will use a standard AIA stipulated sum contract for contractor procurement. Building rules and regulations

will be an attachment and requirement for the contract. Landlord hereby agrees that the following contractors are deemed approved by Landlord: i2 Construction, EJCM, Provident Construction and Edifice, LLC for purposes of the Finish Work. Tenant shall submit bid responses and, if not deemed approved, its contractor selection to Landlord for approval prior to awarding the work. Tenant's subcontractors list will be submitted to Landlord and subject to Landlord's reasonable approval.

- 2.2 Tenant agrees to execute a contract for design and construction services to complete the Finish Work (the 'Contract'') with contractors and subcontractors reasonably satisfactory to Landlord (collectively, "Tenant's Contractors"). Tenant and Tenant's Contractors will be required to adhere to the requirements set forth on Exhibit C, the rules and regulations set forth on Exhibit D (collectively, "Requirements"). The Contract will incorporate the provisions of the Requirements. Landlord will review the Contract for compliance with the Requirements within 3 business days thereafter; if Landlord does not respond within such period, Landlord shall be deemed to have approved such contract. Following approval, Tenant will promptly commence and proceed diligently to complete the Finish Work.
- 2.3 Landlord has no obligation to Tenant's Contractors except for the provision of those services which Landlord provides to other tenant finish contractors in the Building without preference or privileges, and Landlord agrees to provide such services. Tenant's Contractors will be obligated to cooperate with contractors employed by Landlord ("Landlord's Contractors") who are completing work in the Building, including construction for any other tenants of the Building, and such Contractors will each conduct its respective work in an orderly fashion and manner so as not to unreasonably interfere with the other.
- 2.4 Tenant assumes full responsibility for Tenant's Contractor's performance of all work including compliance with Applicable Laws, and for all Tenant's Contractors' property, equipment, materials, tools or machinery placed or stored in the Expansion Premises during the completion thereof. All such work is to be performed in a good and workmanlike manner consistent with first class standards.
- 2.5 Tenant will cause Tenant's Contractors to: (i) conduct work so as not to unreasonably interfere with any other construction occurring in the Building or any other tenants of the Building, including Landlord's completion of the Base Building Work in the Common Area corridors or construction for any other tenants of the Building; (ii) comply with the Requirements and all other rules and regulations relating to construction activities in the Building promulgated from time to time by Landlord for the Building; (iii) reach agreement with Landlord's Contractors as to the terms and conditions for hoisting, systems interfacing, and use of temporary utilities; and (iv) deliver to Landlord such evidence of compliance with the provisions of this paragraph as Landlord may reasonably request.
- 2.6 Landlord shall pay the cost of the Finish Work completed in accordance with the Final Drawings (including the cost of preparation of the Space Plans and Final Drawings), all labor, materials, permits, fees (including Landlord's construction management fee equal to 1% of all hard costs of construction), and contractors and subcontractors' charges up to a total maximum of \$381,423.85 (the "Finish Allowance"). Costs of preparation and review of the Space Plans and Final Drawings and all costs of the Finish Work in excess of the Finish Allowance shall be at Tenant's expense. Costs arising from Tenant Delay shall be at Tenant's additional cost and expense and may be deducted from any excess Finish Allowance following final completion of the Finish Work and determination of the actual costs of the Finish Work. Tenant is responsible for and shall pay all costs and expenses payable under this Work Letter that are not allowable as expenditures from the Finish Allowance as such amounts become due and payable. Unless otherwise agreed by Landlord and Tenant in writing and subject to delays beyond Tenant's reasonable control, if any portion of the Finish Allowance has not been requested by Tenant on or before April 1, 2014, such amount will be forfeited by Tenant to Landlord.
- 2.7 The Finish Allowance is to be expended solely for the benefit of Landlord; that is, the Finish Allowance will be expended only to pay for design, engineering, installation, and construction of

the Finish Work (including installation of any cabling) which under the Lease becomes the property of Landlord upon installation and not for movable furniture, equipment, and trade fixtures not physically attached to the Expansion Premises. Landlord may deduct from the Finish Allowance any amounts due Landlord in accordance with Section 2.6. As design, engineering, and construction work is completed and Tenant receives invoices therefor, Tenant will submit requests for payment to Landlord not more frequently than monthly, along with appropriate lien waivers (substantially in the forms attached hereto as Exhibit E) and such other documentation as Landlord reasonably requires. On a monthly basis following receipt of such documentation (with such payment being made within 30 days if all required documentation is received by Landlord by the 5th of such month), Landlord will pay the amounts requested by delivery to Tenant of Landlord's check(s) payable to Tenant or, at Landlord's option, payable to Tenant and Tenant's Contractors jointly. If the Finish Work is completed in phases, the Finish Allowance shall be disbursed on a per-square-foot basis, based on the square footage completed in the respective phase (ready for occupancy and use by Tenant). If the estimated costs of completing the Finish Work exceed the Finish Allowance, Landlord shall have the right to disburse the Finish Allowance on a percentage basis, equal to that percentage of the invoiced work that equals the percentage that the Finish Allowance constitutes of the total estimated costs of the Finish Work. Notwithstanding the foregoing to the contrary, following final completion of the Finish Work and determination of the actual costs of the Finish Work. Tenant may use any portion of the Finish Allowance that exceeds such actual costs of the completed Finish Work for purchase and installation of furniture, fixtures, and equipment to be exclusively used within the Premises or for documented third-party costs associated with moving into the Premises. Exc

- 2.8 During completion of the Finish Work and until the Expansion Effective Date, Tenant's Contractors shall balance the Building HVAC system serving the Expansion Premises, the cost and expense of which shall be part of the Finish Allowance; immediately after the Expansion Effective Date, Landlord will reasonably cooperate with Tenant in the balancing of the Building HVAC system serving the Expansion Premises at Tenant's sole cost and expense, which shall be limited to Landlord's actual documented third-party costs, without mark-up. Tenant will pay all such expenses within 10 days after billing from Landlord.
- 2.9 Tenant will indemnify, defend and hold harmless Landlord, Landlord's Mortgagee, Building Manager, and Landlord's Contractors from and against liability, costs or expenses, including attorney's fees on account of damage to the person or property of any third party arising out of, or resulting from the performance of the Finish Work, including, but not limited to, mechanics' or other liens or claims (and all costs associated therewith). Tenant will also repair or cause to be repaired at its expense all damage caused to the Expansion Premises or the Building by Tenant's Contractors or its subcontractors. Further, Landlord will have the right as described in Section 12.1 of the Lease to post and maintain notices of non-liability.
- 2.10 Tenant agrees to submit to Landlord upon completion of all work a final set of as-built Final Drawings (inclusive of three prints and three CAD disks) incorporating changes upon completion of the Finish Work.
- 2.11 Notwithstanding any provision herein or in the Lease (as amended by the First Amendment) to the contrary, the Expansion Effective Date and Tenant's Rent obligations and other obligations will not be delayed or extended by any delay in completion of the Finish Work unless such delay is caused by "Net Landlord Delay." The term "Landlord Delay" means any delay in the preparation, finalization or approval of the Approved Space Plans or Final Drawings or completion of the Finish Work caused by Landlord's failure to perform its obligations under this Work Letter within the time limits set forth herein. All delays other than Landlord Delay are deemed "Tenant Delay." "Net Landlord Delay" means the number of days, if any, by which Landlord Delay exceeds Tenant Delay and

the Expansion Effective Date will be delayed by a number of days equal to the number of days of Net Landlord Delay, if any.

- 2.12 Tenant designates and authorizes Don Fitzmartin to act for Tenant in this Work Letter. Tenant has the right by written notice to Landlord to change its designated representative.
- 2.13 Landlord designates and authorizes Deborah Haberkorn to act for Landlord in connection with this Work Letter ('<u>Landlord's Representative</u>''). Landlord has the right by written notice to Tenant to change the Landlord's Representative.
  - 2.14 All notices required hereunder will be in writing in accordance with provision for notices in the Lease (as amended by the First Amendment).

REDWOOI	O TRUST,	INC.
a Maryland	corporatio	n

Christopher J. Abate

Chief Financial Officer

Print Name:

Print Title:

MG-POINT, LLC, a Colorado limited liability

a Maryland corporation				
By: /s/ E. Todd Whittemore	By: /s/ Paul B. Hogan			
Print Name: E. Todd Whittemore	Authorized Signatory			
Print Title: Managing Director				
	"Landlord"			
ATTEST:				
By: /s/ Christopher J. Abate				

"Tenant"

# CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

### I, Martin S. Hughes, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2013 /S/ MARTIN S. HUGHES
Martin S. Hughes

Chief Executive Officer

# CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

### I, Christopher J. Abate, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2013 /S/ Christopher J. Abate

Christopher J. Abate Chief Financial Officer

# CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended June 30, 2013 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: August 8, 2013 /S/ MARTIN S. HUGHES

Martin S. Hughes Chief Executive Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.

# CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended June 30, 2013 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: August 8, 2013 /s/ Christopher J. Abate

Christopher J. Abate Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.