## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT<br>PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

May 1, 2003
Date of Report (Date of earliest event reported)

## REDWOOD TRUST, INC.

## (Exact Name of Registrant as Specified in Charter)

Maryland
(State or Other Jurisdiction of Incorporation)

001-13759
(Commission File Number)

68-0329422
$\qquad$
$\square$

591 Redwood Highway
Suite 3100
Mill Valley, California
(Address of Principal Executive Offices)

94941
(Zip Code)
(415) 389-7373
(Registrant's Telephone Number, Including Area Code)

## TABLE OF CONTENTS

Item 7.(c) Exhibit
Item 9. Information provided pursuant to Item 12
SIGNATURE
Exhibit Index
Exhibit 99.1

## INFORMATION TO BE INCLUDED IN THE REPORT

## Item 7.(c) Exhibit

99.1 Press Release, dated May 1, 2003 "Redwood Trust's Earnings Rise in First Quarter 2003".

## Item 9. Information provided pursuant to Item 12

Pursuant to Item 12 (Results of Operations and Financial Condition) of Form 8-K, Redwood Trust, Inc. is hereby furnishing, as an Exhibit to this current report on Form 8K, a copy of its earnings release for the first quarter of 2003, publicly released on May 1, 2003.

## Table of Contents

SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 1, 2003

REDWOOD TRUST, INC.
By: /s/ Harold F. Zagunis
Harold F. Zagunis
Vice President, Chief Financial Officer,
Treasurer and Secretary

## Exhibit Index

Exhibit Number
99.1 Press Release dated May 1, 2003 "Redwood Trust's Earnings Rise in First Quarter 2003"
[REDWOOD TRUST LOGO]
REDWOOD TRUST

FOR IMMEDIATE RELEASE
CONTACT:
Doug Hansen/George Bull
Redwood Trust, Inc
Thursday, May 1, 2003
(415) 389-7373

REDWOOD TRUST'S EARNINGS RISE IN FIRST QUARTER 2003
GAAP EARNINGS OF $\$ 0.88$ PER SHARE, UP 10\%; CORE EARNINGS OF $\$ 0.88$ PER SHARE, UP $14 \%$

MILL VALLEY, CA MAY 1, 2003 Redwood Trust, Inc. (NYSE: RWT), an investor in real estate loans, today reported GAAP earnings of $\$ 0.88$ per share for the first quarter of 2003, an increase of $10 \%$ from the first quarter 2002 GAAP earnings per share of $\$ 0.80$.

Core earnings, which exclude realized and unrealized gains and losses in the market value of assets, were $\$ 0.88$ per share in the first quarter of 2003 , a $14 \%$ increase from first quarter 2002 core earnings of $\$ 0.77$ per share and a $10 \%$ increase from fourth quarter core earnings of $\$ 0.80$ per share.

Doug Hansen, Redwood's President, said: "We are pleased to start 2003 with a strong quarter. Our credit results were excellent during the first quarter of 2003. As a result, our real estate loan portfolios generated an increased level of cash flow and profit."
"We started 2003 with excess capital," Mr. Hansen continued. "In the first quarter, we invested in $\$ 1.4$ billion of new real estate loan assets, and thus made progress towards better capital utilization. Opportunities to acquire new assets continue to be attractive."

1

First Quarter Review
During the first quarter of 2003, Redwood earned $\$ 14.9$ million on a reported GAAP basis ( $\$ 0.88$ per share) and $\$ 15.0$ million on a core basis ( $\$ 0.88$ per share).

We acquired $\$ 1.3$ billion high-quality residential jumbo whole loans, $\$ 37$ million residential loan credit- enhancement securities, $\$ 2$ million commercial real estate loans, and $\$ 43$ million other residential and commercial real estate loan securities.

The combined residential portfolios, including both the loans we own and the loans we credit-enhance through the acquisition of residential
credit-enhancement securities, grew from $\$ 65$ billion to $\$ 68$ billion during the first quarter of 2003 .

Serious delinquencies in our combined residential portfolios increased from $0.23 \%$ to $0.24 \%$ of current loan balances. Redwood's delinquency ratios remain well below national averages for conventional and jumbo residential real estate loans. The credit loss rate on loans included in our combined residential portfolios remained under one basis point (0.01\%) per year.

Our operating profitability margin - net interest income as a percentage of equity - improved from 20.9\% in the fourth quarter of 2002 to $23.3 \%$ in the first quarter of 2003. Continued excellent credit results drove most of this margin increase; favorable prepayment trends and improved capital utilization also contributed to favorable results.

Tax expense accruals rose to $\$ 2$ million for the first quarter of 2003. If our taxable REIT income continues to exceed our regular common dividend distributions, our current plan is to defer distribution of a portion of our 2003 taxable REIT income into 2004 (thus incurring excise taxes) and to retain on a permanent basis up to $10 \%$ of our taxable REIT income (thus incurring income taxes). We would expect that retained income may increase our earnings and dividend-paying potential over time. In addition to retaining and deferring any excess income that we may earn in 2003, we may distribute a portion of such income as special dividends in 2003 and / or 2004.

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Mr. Hansen concluded: "We continue to grow and evolve: enhancing our operating capabilities, building closer relationships with customers, improving our productivity, and strengthening our balance sheet. We have been able to accumulate a large base of attractive real estate assets that we believe should generate healthy cash flows in most economic environments. As a result, we
believe that we are in a strong position to achieve our primary operating objective - paying a steady regular dividend to our shareholders."

For more information about Redwood Trust, Inc., please visit
www.redwoodtrust.com.
"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Certain matters discussed in this news release may constitute forwardlooking statements within the meaning of the federal securities laws that inherently include certain risks and uncertainties. Actual results and the timing of certain events could differ materially from those projected in or contemplated by the forward-looking statements due to a number of factors, including, among other things, changes in interest rates on our mortgage assets and borrowings, changes in prepayment rates on our mortgage assets, general economic conditions, particularly as they affect the price of mortgage assets and the credit status of borrowers, and the level of liquidity in the capital markets, as it affects our ability to finance our mortgage asset portfolio, and other risk factors outlined in the Company's 2002 Annual Report on Form 10-K (available on the Company's Web site or by request to the Contacts listed above). Other factors not presently identified may also cause actual results to differ. No one should assume that results or trends projected in or contemplated by the forward-looking statements included above will prove to be accurate in the future. We will revise our outlook from time to time and frequently will not disclose such revisions publicly.

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3
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REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

-----------
Total Common Dividends per Share
$\$$
Yield on Earning Assets
$4.92 \%$
Cost of Funds
$2.82 \%$
-----------
Interest Rate Spread
$2.10 \%$
Net Interest Margin
$2.36 \%$
Net Interest Income / Core Equity (2)
$18.1 \%$
Return on Equity: GAAP Earnings/Reported Equity
$14.2 \%$
Core Return on Equity: Core Earnings / Core Equity
$14.2 \%$
$</$ TABLE>

| \$ | 0.650 | \$ | 0.755 | \$ | 0.755 | \$ | 0.755 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3.31\% |  | 3.59\% |  | 4.07\% |  | 4.71\% |
|  | 2.10\% |  | 2.35\% |  | 2.57\% |  | 2.69\% |
|  | 1.21\% |  | 1.24\% |  | 1.50\% |  | 2.02\% |
|  | 1.28\% |  | 1.35\% |  | 1.68\% |  | 2.25\% |
|  | 23.3\% |  | 20.9\% |  | 18.5\% |  | 19.1\% |
|  | 12.9\% |  | 13.7\% |  | 14.1\% |  | $15.4 \%$ |
|  | 15.4\% |  | 14.2\% |  | 14.3\% |  | 14.5\% |

(1) Core earnings is not a measure of earnings in accordance with generally accepted accounting principles (GAAP). It is calculated as GAAP earnings from ongoing operations less mark-to-market adjustments (which include realized and unrealized gains and losses on certain assets, hedges, and variable stock options). Management believes that core earnings provides relevant and useful information regarding our results of operations in addition to GAAP measures of performance. This is, in part, because market valuation adjustments on only a portion of our assets and stock options and none of our liabilities are recognized through our income statement under GAAP and thus GAAP valuation adjustments may not be fully indicative of changes in market values on our balance sheet as a whole or a reliable guide to our current operating performance. Furthermore, gains or losses realized upon sales of assets vary based on portfolio management decisions; a sale of an asset for a gain or a loss may or may not affect our on-going earnings from operations. Because all companies and analysts do not calculate non-GAAP measures such as core earnings in the same fashion, core earnings as calculated by us may not be comparable to similarly titled measures reported by other companies.

Core equity is calculated as GAAP equity less unrealized gains and losses on certain assets and hedges. Management believes measurements based on core equity provide relevant useful information regarding our results of operations in addition to GAAP measures of performance. This is, in part, because market valuation adjustments reflected in our GAAP equity represent unrealized gains and losses on a portion of our balance sheet only and may not be reflective of the equity we are have available to invest in our operations. Because all companies and analysts do not calculate non-GAAP measures in the same fashion, core equity and ratios using core equity as calculated by us may not be comparable to similarly titled measures reported by other companies.

4

REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE>
<CAPTION
\begin{tabular}{|c|c|c|c|c|}
\hline & 31-Mar & 31-Dec & 30-Sep & 30-Jun \\
\hline \multirow[t]{2}{*}{31-Mar} & & & & \\
\hline & 2003 & 2002 & 2002 & 2002 \\
\hline 2002 & & & & \\
\hline <S> & <C> & <C> & <C> & \multirow[t]{2}{*}{<C>} \\
\hline <C> & & & & \\
\hline BALANCE SHEET & & & & \\
\hline Residential Real Estate Loans 1,794,260 & \$ 7,321,039 & \$ 6,215,179 & \$ 4,761,893 & \$ 2,803,556 \\
\hline Residential Loan Credit-Enhancement Securities 249,832 & 373,162 & 352,479 & 324,130 & 284,759 \\
\hline Commercial Real Estate Loans 49,380 & 31,214 & 29,270 & 50,664 & 49,798 \\
\hline Securities Portfolio & 366,307 & 335,697 & 491,756 & 512,489 \\
\hline Cash and Cash Equivalents & 42,882 & 39,169 & 20,606 & 13,155 \\
\hline
\end{tabular}
9,960
Working Capital and Other Assets
26,974
-----------
Total Assets
\(2,739,838\)
Short-Term Debt
1,122,513
Long-Term Debt
1,234,459
Working Capital and Other Liabilities
18,422
Preferred Equity
26,517
Common Equity
337,927
-----------
Total Liabilities and Equity
\(2,739,838\)
Total Reported Equity
364,444
Less: Mark-to-Market Adjustments
(11,015)
-----------
Core Equity
353,429
Common Shares Outstanding at Period End
\(14,624,647\)
Reported Equity (Book Value) per Common Share
23.11
Core Equity per Common Share
22.35
Net Premium / (Discount) Balance
(9,095)
Average Total Assets
\(2,564,847\)
Average Earning Assets
\(2,498,565\)
Average Interest Bearing Liabilities
\(2,211,927\)
Average Total Reported Equity (Common and Preferred)
</TABLE>
2466

37,459


5

REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS)

<TABLE>
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\begin{tabular}{|c|c|c|c|c|}
\hline \[
\begin{gathered}
31-M a r \\
2003
\end{gathered}
\] & \[
\begin{gathered}
31-\text { Dec } \\
2002
\end{gathered}
\] & \[
\begin{gathered}
30-\text { Sep } \\
2002
\end{gathered}
\] & \[
\begin{gathered}
30-\text { Jun } \\
2002
\end{gathered}
\] & \[
\begin{gathered}
31-M a r \\
2002
\end{gathered}
\] \\
\hline <C> & <C> & <C> & <C> & <C> \\
\hline \[
\begin{gathered}
\$ 8,172,063 \\
(7,210,944)
\end{gathered}
\] & \[
\begin{aligned}
& \$ 7,007,772 \\
& (6,435,025)
\end{aligned}
\] & \[
\begin{aligned}
& \$ 5,674,302 \\
& (4,394,493)
\end{aligned}
\] & \[
\begin{gathered}
\$ 3,689,782 \\
(2,266,849)
\end{gathered}
\] & \[
\begin{aligned}
& \$ 2,739,838 \\
& (1,252,881)
\end{aligned}
\] \\
\hline \$ 961,119 & \$ 572,747 & \$ 1,279,809 & \$ 1,422,933 & \$ 1,486,957 \\
\hline \[
\begin{gathered}
\$ 7,646,408 \\
(7,170,691)
\end{gathered}
\] & \[
\begin{gathered}
\$ 6,496,734 \\
(6,397,020)
\end{gathered}
\] & \[
\begin{gathered}
\$ 5,199,362 \\
(4,365,281)
\end{gathered}
\] & \[
\begin{aligned}
& \$ 3,246,603 \\
& (2,241,600)
\end{aligned}
\] & \[
\begin{gathered}
\$ 2,356,972 \\
(1,234,459)
\end{gathered}
\] \\
\hline \$ 475,717 & \$ 99,714 & \$ 834,081 & \$ 1,005,003 & \$ 1,122,513 \\
\hline 15.8 & 13.7 & 11.7 & 7.8 & 6.5 \\
\hline 6\% & 7\% & 8\% & 11\% & 13\% \\
\hline 1.0 & 0.2 & 1.9 & 2.4 & 3.1 \\
\hline 51\% & 83\% & 35\% & 29\% & 25\% \\
\hline
\end{tabular}

Reported Equity / Recourse Assets
51\% 83\%
35\%
repayment. Therefore, management believes that another useful measure of the leverage we employ is to compute leverage ratios comparing our equity base to our recourse debt (reported debt less non-recourse debt) and to our recourse assets (our assets for which we are "at-risk", i.e., excluding those assets pledged to non-recourse debt).

REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)
<TABLE>
<CAPTION>

\section*{<S>}

Residential Real Estate Loans
Start of Period Balances
\$1,474,862
Acquisitions
417,276
Sales Proceeds
0
Principal Paydowns
\((95,924)\)
Net Amortization Expense
\((1,672)\)
Net Charge Offs (Recoveries)
0
Credit Provisions
(282)

Mark-to-Market - Balance Sheet
0
Mark-to-Market - Income Statement
0
---
End of Period Balances
\$1,794,260
Average Amortized Cost During Period
\$1,544,924
Yield
3.66\%

Principal Value of Loans
\$1,790,239
Credit Reserve

\section*{\((5,481)\)}

Net Premium (Discount) to be Amortized 9,502
Market Valuation Adjustments 0
---
Residential Real Estate Loans
\$1,794,260
Credit Reserve, Start of Period
5,199
Net Charge-Offs (NCO)
0
Credit Provisions
282
--
Credit Reserve, End of Period
5,481
Delinquencies (90 days \(+\mathrm{FC}+\mathrm{BK}+\mathrm{REO}\) )
4,926
Delinquencies as \% of Residential Loans \(0.27 \%\)
NCO as \% of Residential Loans (annualized) \(0.00 \%\)
Reserve as \% of Residential Loans
\(0.31 \%\)
Reserve as \% of Delinquencies
111\%
</TABLE>


REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)


Losses to Securities Junior to Redwood's Interests (618)

Total Underlying Loan Credit Losses (452)
Delinquencies as \% of Underlying Loans
\(0.20 \%\)
Total Pool Credit Losses/Underlying Loans (Annualized)

Total Pool Credit Losses/Underlying Loans (Annualized)
0.01\%

Total Credit Protection as \% of Underlying Loans
0.42\%

Total Credit Protection as \% of Delinquencies
211\%
</TABLE>
8

REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE>
<CAPTION>

\section*{First}

Quarter
2002
----
<S>
<C>
COMBINED RESIDENTIAL LOAN PORTFOLIOS
Residential Real Estate Loans Owned
1,794,260
Residential Loans Credit-Enhanced
64,826,605
-----------
Total Residential Loans
\$66,620, 865
Credit Reserve on Residential Real Estate Loans Owned 5,481
Internal Credit Reserve on Loans Credit-Enhanced 194,556
------------
Redwood's Total Residential Credit Reserve
200,037
External Credit Enhancement on Loans Credit-Enhanced 79,924
-_-----_----
Redwood's Total Credit Protection
279,961
Total Credit Protection as \% of Total Residential Loans \(0.42 \%\)
Residential Real Estate Loans Owned Delinquencies
4,926
Residential Loans Credit-Enhanced Delinquencies
129,849

129,849
\(\qquad\)
Total Residential Loan Delinquencies
134,775
Delinquencies as \% of Total Residential Loans
\(0.20 \%\)
Total Credit Protection as \% of Delinquencies
\(208 \%\)
Net Charge-Offs on Residential Real Estate Loans Owned
0
Net Charge-Offs on Residential Loan Credit-Enhanced
166 166
------------
Redwood's Shares of Net Credit (Losses) Recoveries 166
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \$ & \((1,140)\) & \$ & (377) & \$ & (150) & \$ & (115) \\
\hline & \(0.27 \%\) & & \(0.25 \%\) & & 0.22\% & & \(0.23 \%\) \\
\hline & \(0.01 \%\) & & \(0.01 \%\) & & \(0.01 \%\) & & \(0.01 \%\) \\
\hline & 0.49\% & & 0.49\% & & 0.42\% & & 0.41\% \\
\hline & 183\% & & 197\% & & 188\% & & 181\% \\
\hline
\end{tabular}

```
Credit Losses to External Credit Enhancement
(618)
------------
Total Credit Losses
(452)
Total Credit Losses as % of Total Residential Loans
0.01%
</TABLE>
```

REDWOOD TRUST, INC.
(ALL DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)
<TABLE>
<CAPTION>
First
Quarter
2002
--
<S>
Commercial Real Estate Loans
Start of Period Balances
51,084
Acquisitions
140
Sales Proceeds
0
Principal Paydowns
(1,873)
Net Amortization Income
28
Mark-to-Market - Balance Sheet
0
Mark-to-Market - Income Statement

1

End of Period Balances
49,380
Average Amortized Cost During Period
50,170
Yield
\(10.12 \%\)
Principal Value of Loans
50,057
Net Premium (Discount) to be Amortized
(677)
Market Valuation Adjustments
0

0
-----
Commercial Mortgage Loans
49,380
Commercial Mortgage Delinquencies
0
0
Commercial Mortgage Net Charge-Offs 0
Commercial Mortgage Credit Provisions 0
Commercial Mortgage Credit Reserves
0
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<TABLE>
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First
Quarter
2002
<S>
Securities Portfolio

683,482

Acquisitions
76,701
Sales Proceeds

Principal Paydowns
\((60,040)\)
Net Amortization Income (Expense)

Mark-to-Market - Balance Sheet
(444)

829

End of Period Balances
609,432

676,692
Yield

Principal Value of Securities
601,926
8,901
Market Valuation Adjustments
\((1,395)\)

Securities Portfolio ```

