UNITED STATES OF AMERICA SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934** For the Quarterly Period Ended: June 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from to **Commission File Number 1-13759**

REDWOOD TRUST, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization)

One Belvedere Place, Suite 300 Mill Valley, California (Address of Principal Executive Offices)

(Zip Code)

68-0329422 (I.R.S. Employer

Identification No.)

(415) 389-7373

(Registrant's Telephone Number, Including Area Code) Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗖 Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🗵 No 🗖

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | X | Accelerated filer | |
|-------------------------|---|---------------------------|--|
| Non-accelerated filer | □ (Do not check if a smaller reporting company) | Smaller reporting company | |
| | | Emerging growth company | |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 par value per share

82,929,990 shares outstanding as of August 6, 2018

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PART I. FINANCIAL INFORMATION

REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(In Thousands, except Share Data)

Total Liabilities and Equity

| \$ 1,104,660 4,386,510 | \$ | 1,427,945 |
|------------------------------|---------------------------------------|---------------------------------------|
| \$ | \$ | 1,427,945 |
| 4,386,510 | | |
| | | 3,687,265 |
| 1,453,936 | | 1,476,510 |
| 184,779 | | 144,663 |
| 15,285 | | 2,144 |
| 29,066 | | 27,013 |
| 65,645 | | 15,718 |
| 272,670 | | 258,564 |
| \$ 7,512,551 | \$ | 7,039,822 |
| \$ | 15,285 29,066 65,645 272,670 | 15,285 29,066 65,645 272,670 |

LIABILITIES AND EQUITY (1)

| Liabilities | | |
|---|-----------------|-----------------|
| Short-term debt ⁽²⁾ | \$ 1,426,288 | \$ 1,938,682 |
| Accrued interest payable | 21,925 | 18,435 |
| Derivative liabilities | 55,929 | 63,081 |
| Accrued expenses and other liabilities | 79,571 | 67,729 |
| Asset-backed securities issued, at fair value | 1,929,662 | 1,164,585 |
| Long-term debt, net | 2,770,221 | 2,575,023 |
| Total liabilities | 6,283,596 | 5,827,535 |
| Equity | | |
| Common stock, par value \$0.01 per share, 180,000,000 shares authorized; 75,742,719 and 76,599,972 issued and outstanding | 757 | 766 |
| Additional paid-in capital | 1,665,749 | 1,673,845 |
| Accumulated other comprehensive income | 75,620 | 85,248 |
| Cumulative earnings | 1,369,933 | 1,290,341 |
| Cumulative distributions to stockholders | (1,883,104) | (1,837,913) |
| Total equity | 1,228,955 | 1,212,287 |

(1) Our consolidated balance sheets include assets of consolidated variable interest entities ("VIEs") that can only be used to settle obligations of these VIEs and liabilities of consolidated VIEs for which creditors do not have recourse to Redwood Trust, Inc. or its affiliates. At June 30, 2018 and December 31, 2017, assets of consolidated VIEs totaled \$2,082,771 and \$1,259,774, respectively. At June 30, 2018 and December 31, 2017, liabilities of consolidated VIEs totaled \$1,935,299 and \$1,167,157, respectively. See Note 4 for further discussion.

\$

7,512,551

\$

7,039,822

(2) At December 31, 2017, balance includes \$250 million of convertible notes, which were reclassified from Long-term debt, net to Short-term debt as the notes matured in April 2018. See Note 10 for further discussion.

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

| (In Thousands, except Share Data) | Three Months | Ende | Six Months Ended June 30, | | | | | | | | |
|--|--------------|-----------|---------------------------|------|-------------|------|------------|--|--|--|--|
| (Unaudited) | 2018 | 2017 2018 | | 2018 | | 2017 | | | | | |
| Interest Income | | | | | | | | | | | |
| Residential loans | \$ 55,514 | \$ | 36,635 | \$ | 105,745 | \$ | 70,997 | | | | |
| Real estate securities | 26,296 | | 21,826 | | 51,991 | | 41,643 | | | | |
| Other interest income | 1,166 | | 763 | | 1,859 | | 1,212 | | | | |
| Total interest income | 82,976 | | 59,224 | | 159,595 | | 113,852 | | | | |
| Interest Expense | | | | | | | | | | | |
| Short-term debt | (13,175) | | (9,350) | | (26,610) | | (13,803) | | | | |
| Asset-backed securities issued | (16,349) | | (3,705) | | (27,750) | | (7,235) | | | | |
| Long-term debt | (18,689) | | (11,179) | | (35,367) | | (24,227) | | | | |
| Total interest expense | (48,213) | | (24,234) | | (89,727) | | (45,265) | | | | |
| Net Interest Income | 34,763 | | 34,990 | | 69,868 | | 68,587 | | | | |
| Non-interest Income | | | | | | | | | | | |
| Mortgage banking activities, net | 10,596 | | 12,046 | | 37,172 | | 29,650 | | | | |
| Investment fair value changes, net | 889 | | 8,115 | | 2,498 | | 9,666 | | | | |
| Other income, net | 3,322 | | 3,764 | | 5,440 | | 6,661 | | | | |
| Realized gains, net | 4,714 | | 1,372 | | 14,077 | | 7,075 | | | | |
| Total non-interest income, net | 19,521 | | 25,297 | | 59,187 | | 53,052 | | | | |
| Operating expenses | (19,009) | | (18,641) | | (42,039) | | (36,867) | | | | |
| Net Income before Provision for Income Taxes | 35,275 | | 41,646 | | 87,016 | | 84,772 | | | | |
| Provision for income taxes | (2,528) | | (5,322) | | (7,424) | | (11,479) | | | | |
| Net Income | \$ 32,747 | \$ | 36,324 | \$ | 79,592 | \$ | 73,293 | | | | |
| | | | | | | | | | | | |
| Basic earnings per common share | \$ 0.42 | \$ | 0.46 | \$ | 1.02 | \$ | 0.93 | | | | |
| Diluted earnings per common share | \$ 0.38 | \$ | 0.43 | \$ | 0.88 | \$ | 0.85 | | | | |
| Regular dividends declared per common share | \$ 0.30 | \$ | 0.28 | \$ | 0.58 | \$ | 0.56 | | | | |
| Basic weighted average shares outstanding | 75,380,715 | | 76,819,703 | | 75,388,638 | | 76,779,178 | | | | |
| Diluted weighted average shares outstanding | 100,431,993 | | 97,494,144 | | 104,291,180 | | 97,718,550 | | | | |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| (In Thousands) | Three Months | Ended | June 30, | Six Months Ended June 30, | | | | | | | | | |
|--|--------------|-------|----------|---------------------------|----------|----|---------|--|--|--|--|--|--|
| (Unaudited) | 2018 | | 2017 | | 2018 | | 2017 | | | | | | |
| Net Income | \$ 32,747 | \$ | 36,324 | \$ | 79,592 | \$ | 73,293 | | | | | | |
| Other comprehensive (loss) income: | | | | | | | | | | | | | |
| Net unrealized (loss) gain on available-for-sale securities ⁽¹⁾ | (3,104) | | 1,811 | | (7,341) | | 4,741 | | | | | | |
| Reclassification of unrealized gain on available-for-sale securities to net income | (4,748) | | (2,322) | | (14,135) | | (6,250) | | | | | | |
| Net unrealized gain (loss) on interest rate agreements | 3,417 | | (2,429) | | 11,848 | | (696) | | | | | | |
| Reclassification of unrealized loss on interest rate agreements to net income | _ | | 14 | | _ | | 28 | | | | | | |
| Total other comprehensive (loss) income | (4,435) | | (2,926) | | (9,628) | | (2,177) | | | | | | |
| Total Comprehensive Income | \$ 28,312 | \$ | 33,398 | \$ | 69,964 | \$ | 71,116 | | | | | | |

(1) Amounts are presented net of tax benefit (provision) of \$0.2 million and \$0.1 million for the three and six months ended June 30, 2018, respectively, and \$0.1 million and \$(0.1) million for the three and six months ended June 30, 2017, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Six Months Ended June 30, 2018

| (In Thousands, except Share Data) | Comm | on Stock | | A | Additional | Accumulated Other | | | | | |
|--|-------------|----------|------|----|--------------------|-------------------------|----|------------------------|----|----------------------------------|-----------------|
| (Unaudited) | Shares | Amo | unt | | Paid-In Capital | Comprehensive Income | (| Cumulative Earnings | | Distributions to Stockholders | Total |
| December 31, 2017 | 76,599,972 | \$ | 766 | \$ | 1,673,845 | \$ 85,248 | \$ | 1,290,341 | \$ | (1,837,913) | \$ 1,212,287 |
| Net income | — | | _ | | _ | _ | | 79,592 | | _ | 79,592 |
| Other comprehensive loss | _ | | _ | | _ | (9,628) | | _ | | _ | (9,628) |
| Employee stock purchase and incentive plans | 183,576 | | 1 | | (195) | _ | | _ | | _ | (194) |
| Non-cash equity award compensation | _ | | _ | | 7,633 | _ | | _ | | _ | 7,633 |
| Share repurchases | (1,040,829) | | (10) | | (15,534) | _ | | — | | _ | (15,544) |
| Common dividends declared | — | | _ | | _ | _ | | _ | | (45,191) | (45,191) |
| June 30, 2018 | 75,742,719 | \$ | 757 | \$ | 1,665,749 | \$ 75,620 | \$ | 1,369,933 | \$ | (1,883,104) | \$ 1,228,955 |

For the Six Months Ended June 30, 2017

| (In Thousands, except Share Data) | Comm | on Ste | ock | Additional | Accumulated Other | | Cumulative | | | | | | | | | | |
|---|------------|--------|--------|--------------------|-------------------------|----|------------------------|----|-------------|----|-----------|--|--|--|----------------------------------|--|-------|
| (Unaudited) | Shares | | Amount | Paid-In Capital | Comprehensive Income | | Cumulative Earnings | | | | | | | | Distributions to Stockholders | | Total |
| December 31, 2016 | 76,834,663 | \$ | 768 | \$ 1,676,486 | \$ 71,853 | \$ | 1,149,935 | \$ | (1,749,614) | \$ | 1,149,428 | | | | | | |
| Net income | _ | | _ | _ | — | | 73,293 | | _ | | 73,293 | | | | | | |
| Other comprehensive loss | _ | | _ | _ | (2,177) | | _ | | _ | | (2,177) | | | | | | |
| Employee stock purchase and incentive plans | 282,212 | | 3 | (2,388) | _ | | _ | | _ | | (2,385) | | | | | | |
| Non-cash equity award compensation | _ | | _ | 5,377 | _ | | _ | | _ | | 5,377 | | | | | | |
| Common dividends declared | _ | | _ | _ | — | | _ | | (44,112) | | (44,112) | | | | | | |
| June 30, 2017 | 77,116,875 | \$ | 771 | \$ 1,679,475 | \$ 69,676 | \$ | 1,223,228 | \$ | (1,793,726) | \$ | 1,179,424 | | | | | | |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

| (In Thousands) | | Six Months Ended June 30, | | | | | | | | | |
|--|----------|---------------------------|-------------|--|--|--|--|--|--|--|--|
| (Unaudited) | | 2018 | 2017 | | | | | | | | |
| Cash Flows From Operating Activities: | | | | | | | | | | | |
| Net income | \$ | 79,592 \$ | 73,293 | | | | | | | | |
| Adjustments to reconcile net income to net cash used in operating activities: | | | | | | | | | | | |
| Amortization of premiums, discounts, and securities issuance costs, net | | (7,963) | (9,638) | | | | | | | | |
| Depreciation and amortization of non-financial assets | | 582 | 605 | | | | | | | | |
| Purchases of held-for-sale loans | | (3,772,494) | (2,309,856) | | | | | | | | |
| Proceeds from sales of held-for-sale loans | | 2,966,508 | 2,031,326 | | | | | | | | |
| Principal payments on held-for-sale loans | | 30,656 | 22,093 | | | | | | | | |
| Net settlements of derivatives | | 40,426 | 776 | | | | | | | | |
| Non-cash equity award compensation expense | | 7,633 | 5,377 | | | | | | | | |
| Market valuation adjustments | | (34,136) | (30,743) | | | | | | | | |
| Realized gains, net | | (14,077) | (7,075) | | | | | | | | |
| Net change in: | | | | | | | | | | | |
| Accrued interest receivable and other assets | | 32,478 | (26,226) | | | | | | | | |
| Accrued interest payable and accrued expenses and other liabilities | | (3,582) | (16,840) | | | | | | | | |
| Net cash used in operating activities | | (674,377) | (266,908) | | | | | | | | |
| Cash Flows From Investing Activities: | | | | | | | | | | | |
| Principal payments on loans held-for-investment | | 335,720 | 258,267 | | | | | | | | |
| Purchases of real estate securities | | (319,975) | (236,036) | | | | | | | | |
| Proceeds from sales of real estate securities | | 352,563 | 99,121 | | | | | | | | |
| Principal payments on real estate securities | | 33,974 | 34,752 | | | | | | | | |
| Sales (purchases) of mortgage servicing rights, net | | 6,064 | 42,861 | | | | | | | | |
| (Funding) payments of participation in loan warehouse facility, net | | (34,333) | _ | | | | | | | | |
| Other investing activities, net | | (9,999) | — | | | | | | | | |
| Net cash provided by investing activities | | 364,014 | 198,965 | | | | | | | | |
| Cash Flows From Financing Activities: | | | | | | | | | | | |
| Proceeds from borrowings on short-term debt | | 3,219,350 | 2,070,873 | | | | | | | | |
| Repayments on short-term debt | | (3,731,917) | (1,855,233) | | | | | | | | |
| Proceeds from issuance of asset-backed securities | | 925,845 | _ | | | | | | | | |
| Repayments on asset-backed securities issued | | (181,781) | (103,371) | | | | | | | | |
| Proceeds from issuance of long-term debt | | 199,000 | _ | | | | | | | | |
| Deferred long-term debt issuance costs paid | | (4,940) | _ | | | | | | | | |
| Net settlements of derivatives | | (237) | (72) | | | | | | | | |
| Net proceeds from issuance of common stock | | 177 | 145 | | | | | | | | |
| Net payments on repurchase of common stock | | (16,315) | _ | | | | | | | | |
| Taxes paid on equity award distributions | | (371) | (2,530) | | | | | | | | |
| Dividends paid | | (45,191) | (44,112) | | | | | | | | |
| Net cash provided by financing activities | | 363,620 | 65,700 | | | | | | | | |
| Net increase (decrease) in cash, cash equivalents and restricted cash | | 53,257 | (2,243) | | | | | | | | |
| Cash, cash equivalents and restricted cash at beginning of period ⁽¹⁾ | | 146,807 | 221,467 | | | | | | | | |
| Cash, cash equivalents, and restricted cash at end of period (1) | \$ | 200,064 \$ | 219,224 | | | | | | | | |
| Supplemental Cash Flow Information: | Ψ | 200,004 \$ | 217,224 | | | | | | | | |
| Cash paid during the period for: | | | | | | | | | | | |
| Interest | \$ | 83,781 \$ | 44,274 | | | | | | | | |
| Taxes | v | 3,722 | 1,040 | | | | | | | | |
| Supplemental Noncash Information: | | -, | ., | | | | | | | | |
| Real estate securities retained from loan securitizations | \$ | 43,513 \$ | 38,051 | | | | | | | | |
| Retention of mortgage servicing rights from loan securitizations and sales | Ŷ | | 7,387 | | | | | | | | |
| Transfers from loans held-for-sale to loans held-for-investment | | 1,069,326 | 247,377 | | | | | | | | |
| Transfers from loans held-for-investment to loans held-for-sale | | | 459 | | | | | | | | |
| Transfers from residential loans to real estate owned | | 1,835 | 2,044 | | | | | | | | |
| Transfers from long-term debt to short-term debt | | 1,055 | 285,900 | | | | | | | | |
| | | | 203,900 | | | | | | | | |

(1) Cash, cash equivalents, and restricted cash at June 30, 2018 includes cash and cash equivalents of \$185 million and restricted cash of \$15 million, and at December 31, 2017 includes cash and cash equivalents of \$145 million and restricted cash of \$2 million.

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 1. Organization

Redwood Trust, Inc., together with its subsidiaries, is a specialty finance company focused on making credit-sensitive investments in residential mortgages and related assets and engaging in mortgage banking activities. Our goal is to provide attractive returns to shareholders through a stable and growing stream of earnings and dividends, as well as through capital appreciation. We operate our business in two segments: Investment Portfolio and Residential Mortgage Banking.

Our primary sources of income are net interest income from our investment portfolios and non-interest income from our mortgage banking activities. Net interest income consists of the interest income we earn on investments less the interest expense we incur on borrowed funds and other liabilities. Income from mortgage banking activities is generated through the acquisition of loans and their subsequent sale or securitization.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as "the REIT" or "our REIT." We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as "the REIT" or "our taxable REIT subsidiaries" or "TRS."

Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. References herein to "Redwood," the "company," "we," "us," and "our" include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires.

Note 2. Basis of Presentation

The consolidated financial statements presented herein are at June 30, 2018 and December 31, 2017, and for the three and six months ended June 30, 2018 and 2017. These interim unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and note disclosures normally included in our annual financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") — as prescribed by the Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC") — have been condensed or omitted in these interim financial statements according to these SEC rules and regulations. Management believes that the disclosures included in these interim financial statements and notes thereto included in the company's Annual Report on Form 10-K for the year ended December 31, 2017. In the opinion of management, all normal and recurring adjustments to present fairly the financial condition of the company at June 30, 2018 and results of operations for the three and six months ended June 30, 2018 should not be construed as indicative of the results to be expected for the full year.

Principles of Consolidation

In accordance with GAAP, we determine whether we must consolidate transferred financial assets and variable interest entities ("VIEs") for financial reporting purposes. We currently consolidate the assets and liabilities of certain Sequoia securitization entities issued prior to 2012 where we maintain an ongoing involvement ("Legacy Sequoia"), as well as entities formed in connection with the securitization of Redwood Choice expanded-prime loans beginning in the third quarter of 2017 ("Sequoia Choice"). Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood Trust, Inc. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, servicing administrator, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

For financial reporting purposes, the underlying loans owned at the consolidated Sequoia entities are shown under Residential loans, held-for-investment, at fair value on our consolidated balance sheets. The asset-backed securities ("ABS") issued to third parties by these entities are shown under ABS issued. In our consolidated statements of income, we recorded interest income on the loans owned at these entities and interest expense on the ABS issued by these entities as well as other income and expenses associated with these entities' activities. See *Note 11* for further discussion on ABS issued.

See Note 4 for further discussion on principles of consolidation.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 2. Basis of Presentation - (continued)

Use of Estimates

The preparation of financial statements requires us to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amounts and timing of credit losses, prepayment rates, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the consolidated financial statements and the reported amounts of certain revenues and expenses during the reported periods. It is likely that changes in these estimates (e.g., valuation changes due to supply and demand, credit performance, prepayments, interest rates, or other reasons) will occur in the near term. Our estimates are inherently subjective in nature and actual results could differ from our estimates and the differences could be material.

Note 3. Summary of Significant Accounting Policies

Significant Accounting Policies

Included in *Note 3* to the Consolidated Financial Statements of our 2017 Annual Report on Form 10-K is a summary of our significant accounting policies. Provided below is a summary of additional accounting policies that are significant to the company's consolidated financial position and results of operations for the three and six months ended June 30, 2018.

Recent Accounting Pronouncements

Newly Adopted Accounting Standards Updates ("ASUs")

In May 2017, the FASB issued ASU 2017-09, "Compensation - Stock Compensation (Topic 718)." This new guidance provides guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718. This new guidance is effective for fiscal years beginning after December 15, 2017, and should be applied prospectively to an award modified on or after the adoption date. We adopted this guidance, as required, in the first quarter of 2018, which did not have a material impact on our consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash." This new guidance amends previous guidance on how to classify and present changes in restricted cash on the statement of cash flows. This new guidance is effective for fiscal years beginning after December 15, 2017. We adopted this guidance, as required, in the first quarter of 2018, which did not have a material impact on our results of operations but impacted the presentation of the statements of cash flows and related footnote disclosures.

In October 2016, the FASB issued ASU 2016-16, "Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory." This new guidance allows an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. It also eliminates the exceptions for an intra-entity transfer of assets other than inventory. This new guidance is effective for fiscal years beginning after December 15, 2017. We adopted this guidance, as required, in the first quarter of 2018, which did not have a material impact on our consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." This new guidance provides guidance on how to present and classify certain cash receipts and cash payments in the statement of cash flows. This new guidance is effective for fiscal years beginning after December 15, 2017. We adopted this guidance, as required, in the first quarter of 2018, which did not have a material impact on our consolidated financial statements.

In January 2016, the FASB issued ASU 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This new guidance amends accounting related to the classification and measurement of investments in equity securities and the presentation of certain fair value changes for financial liabilities measured at fair value. This new guidance also amends certain disclosure requirements associated with the fair value of financial instruments and it is effective for fiscal years beginning after December 15, 2017. In February 2018, the FASB issued ASU 2018-03, "Technical Corrections and Improvements to Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Liabilities," which clarified certain aspects of the guidance issued in ASU 2016-01. We adopted this guidance, as required, in the first quarter of 2018. This did not have a material impact on our consolidated financial statements as our investments in debt securities and loans were not subject to the amendments in this ASU. In accordance with this guidance, we amended certain fair value disclosures related to financial instruments that are carried at amortized cost on the consolidated balance sheets.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." The update modifies the guidance companies use to recognize revenue from contracts with customers for transfers of goods or services and transfers of nonfinancial assets, unless those contracts are within the scope of other standards. The guidance also requires new qualitative and quantitative disclosures, including information about contract balances and performance obligations. In July 2015, the FASB approved a one-year deferal of the effective date. Accordingly, the update is effective for us in the first quarter of 2018 with retrospective application to prior periods presented or as a cumulative effect adjustment in the period of adoption. In March 2016, the FASB issued ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)." This new guidance provides additional implementation guidance on how an entity should identify the unit of accounting for the principal versus agent evaluations. In May 2016, the FASB issued ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients," and in December 2016, the FASB issued ASU 2016-20, "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." These new ASUs provide more specific guidance on certain aspects of Topic 606. In September 2017, the FASB issued ASU 2017-13, "Revenue Recognition (Topic 605), Revenue from Contracts with Customers (Topic 606), Leases (Topic 840), and Leases (Topic 842): Amendments to SEC Paragraphs Pursuant to the Staff Announcement at the July 20, 2017 EITF Meeting and Rescission of Prior SEC Staff Announcements and Observer Comments (SEC Update)." This new ASU allows certain public business entities to use the nonpublic business entity effective dates for adoption (Topic 605), and Revenue from Contracts with Customers (Topic 606): Amendments to SEC Paragraphs Pursuant to Staff Accounting

Other Recent Accounting Pronouncements

In February 2018, the FASB issued ASU 2018-02, "Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." This new guidance allows a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act of 2017 (the "Tax Act"). This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In August 2017, the FASB issued ASU 2017-12, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities." This new guidance amends previous guidance to better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In July 2017, the FASB issued ASU 2017-11, "Earnings Per Share (Topic 260); Distinguishing Liabilities from Equity (Topic 480); Derivatives and Hedging (Topic 815): (Part I) Accounting for Certain Financial Instruments with Down Round Features, (Part II) Replacement of the Indefinite Deferral for Mandatorily Redeemable Financial Instruments of Certain Nonpublic Entities and Certain Mandatorily Redeemable Noncontrolling Interests with a Scope Exception." This new guidance changes the classification analysis of certain equity-linked financial instruments (or embedded conversion options) with down round features. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In March 2017, the FASB issued ASU 2017-08, "Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20)." This new guidance shortens the amortization period for certain callable debt securities purchased at a premium by requiring the premium to be amortized to the earliest call date. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses." This new guidance provides a new impairment model that is based on expected losses rather than incurred losses to determine the allowance for credit losses. This new guidance is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted for fiscal years beginning December 15, 2018. We currently have only a small balance of loans receivable that are not carried at fair value and would be subject to this new guidance for credit losses. Separately, we account for our available-for-sale securities under the other-than-temporary impairment ("OTTI") model for debt securities. This new guidance requires that credit impairments on our available-for-sale securities be recorded in earnings using an allowance for credit losses, with the allowance limited to the amount by which the security's fair value is less than its amortized cost basis. Subsequent reversals in credit loss estimates are recognized in income. We plan to adopt this new guidance by the required date and continue to evaluate the impact that this update will have on our consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases." This new guidance requires leases to recognize most leases on their balance sheet as a right-of-use asset and a lease liability. This new guidance retains a dual lease accounting model, which requires leases to be classified as either operating or capital leases for lessees, for purposes of income statement recognition. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. In July 2018, the FASB issued ASU 2018-10, "Codification Improvements to Topic 842, Leases," which provides more specific guidance on certain aspects of Topic 842. Additionally, in July 2018, the FASB issued ASU 2018-11, "Leases (Topic 842): Targeted Improvements." This new ASU introduces an additional transition method which allows entities to apply the new standard at the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. As discussed in *Note 13*, our only material leases are those related to our leased office space, for which future payments under these leases totale \$17 million at June 30, 2018. Upon adoption of this standard in the first quarter of 2019, we will record a right-of-use asset and lease liability equal to the present value of these future lease payments discounted at our incremental borrowing rate. Based on our initial evaluation of this new guidance, and taking into consideration our current in-place leases, we do not expect that its adoption will have a material impact on our consolidated financial statements. We will continue evaluating this new standard and caution that any changes in our business or additional leases we may enter into could change our initial assessment.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

Balance Sheet Netting

Certain of our derivatives and short-term debt are subject to master netting arrangements or similar agreements. Under GAAP, in certain circumstances we may elect to present certain financial assets, liabilities and related collateral subject to master netting arrangements in a net position on our consolidated balance sheets. However, we do not report any of these financial assets or liabilities on a net basis, and instead present them on a gross basis on our consolidated balance sheets.

The table below presents financial assets and liabilities that are subject to master netting arrangements or similar agreements categorized by financial instrument, together with corresponding financial instruments and corresponding collateral received or pledged at June 30, 2018 and December 31, 2017.

Table 3.1 – Offsetting of Financial Assets, Liabilities, and Collateral

| | Gro | oss Amounts of | | Gross Amounts | | t Amounts of ets (Liabilities) | | Gross Amount Consol Balance | idate | ed | | |
|---------------------------------|-----|---------------------------------------|----|--|----|--|----|-----------------------------------|-------|--|----|------------|
| June 30, 2018 (In Thousands) | | Recognized Assets (Liabilities) | | Offset in Consolidated Balance Sheet | 1 | Presented in Consolidated alance Sheet |] | (Financial Instruments | | Cash Collateral (Received) Pledged | | Net Amount |
| Assets ⁽²⁾ | | | | | | | | | | | | |
| Interest rate agreements | \$ | 59,468 | \$ | — | \$ | 59,468 | \$ | (12,372) | \$ | (6,803) | \$ | 40,293 |
| TBAs | | 3,186 | | — | | 3,186 | | (2,568) | | (481) | | 137 |
| Total Assets | \$ | 62,654 | \$ | _ | \$ | 62,654 | \$ | (14,940) | \$ | (7,284) | \$ | 40,430 |
| | | | | | | | | | | | | |
| Liabilities ⁽²⁾ | | | | | | | | | | | | |
| Interest rate agreements | \$ | (44,730) | \$ | — | \$ | (44,730) | \$ | 12,372 | \$ | 32,358 | \$ | _ |
| TBAs | | (6,372) | | _ | | (6,372) | | 2,568 | | 3,804 | | _ |
| Futures | | (126) | | _ | | (126) | | — | | 126 | | _ |
| Loan warehouse debt | | (719,394) | | _ | | (719,394) | | 719,394 | | — | | _ |
| Security repurchase agreements | | (706,894) | | _ | | (706,894) | | 706,894 | | — | | _ |
| Total Liabilities | \$ | (1,477,516) | \$ | | \$ | (1,477,516) | \$ | 1,441,228 | \$ | 36,288 | \$ | |
| | | | _ | | | | | | _ | | _ | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

| | Gro | oss Amounts of | Gross Amounts | | et Amounts of sets (Liabilities) | | Financial (Rece | | ed | | |
|-------------------------------------|-----|---------------------------------------|--|----|---|----|-----------------|----|---|----|------------|
| December 31, 2017 (In Thousands) | | Recognized Assets (Liabilities) | Offset in Consolidated Balance Sheet | 1 | Presented in Consolidated Balance Sheet | | | | ash Collateral (Received) Pledged | N | Net Amount |
| Assets ⁽²⁾ | | | | | | | | | | | |
| Interest rate agreements | \$ | 10,164 | \$ — | \$ | 10,164 | \$ | (6,196) | \$ | (42) | \$ | 3,926 |
| TBAs | | 133 | — | | 133 | | (133) | | — | | — |
| Futures | | 1 | — | | 1 | | — | | — | | 1 |
| Total Assets | \$ | 10,298 | \$ — | \$ | 10,298 | \$ | (6,329) | \$ | (42) | \$ | 3,927 |
| | | | | | | | | | | | |
| Liabilities ⁽²⁾ | | | | | | | | | | | |
| Interest rate agreements | \$ | (55,567) | \$ _ | \$ | (55,567) | \$ | 6,196 | \$ | 49,371 | \$ | _ |
| TBAs | | (3,808) | _ | | (3,808) | | 133 | | 1,376 | | (2,299) |
| Loan warehouse debt | | (1,039,666) | _ | | (1,039,666) | | 1,039,666 | | _ | | _ |
| Security repurchase agreements | | (648,746) | _ | | (648,746) | | 648,746 | | _ | | |
| Total Liabilities | \$ | (1,747,787) | \$ | \$ | (1,747,787) | \$ | 1,694,741 | \$ | 50,747 | \$ | (2,299) |

(1) Amounts presented in these columns are limited in total to the net amount of assets or liabilities presented in the prior column by instrument. In certain cases, there is excess cash collateral or financial assets we have pledged to a counterparty (which may, in certain circumstances, be a clearinghouse) that exceed the financial liabilities subject to a master netting arrangement or similar agreement. Additionally, in certain cases, counterparties may have pledged excess cash collateral to us that exceeds our corresponding financial assets. In each case, any of these excess amounts are excluded from the table although they are separately reported in our consolidated balance sheets as assets or liabilities, respectively.

(2) Interest rate agreements, TBAs, and futures are components of derivatives instruments on our consolidated balance sheets. Loan warehouse debt, which is secured by residential mortgage loans, and security repurchase agreements are components of Short-term debt on our consolidated balance sheets.

For each category of financial instrument set forth in the table above, the assets and liabilities resulting from individual transactions within that category between us and a counterparty are subject to a master netting arrangement or similar agreement with that counterparty that provides for individual transactions to be aggregated and treated as a single transaction. For certain categories of these instruments, some of our transactions are cleared and settled through one or more clearinghouses that are substituted as our counterparty. References herein to master netting arrangements or similar agreements include the arrangements and agreements governing the clearing and settlement of these transactions through the clearinghouses. In the event of the termination and close-out of any of those transactions, the corresponding master netting agreement or similar agreement would include the proceeds of the liquidation of any corresponding collateral, subject to certain limitations on termination, settlement, and liquidation of collateral that may apply in the event of the bankruptcy or insolvency of a party. Such limitations should not inhibit the eventual practical realization of the principal benefits of those transactions or the corresponding master netting agreement and any corresponding collateral.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 4. Principles of Consolidation

GAAP requires us to consider whether securitizations we sponsor and other transfers of financial assets should be treated as sales or financings, as well as whether any VIEs that we hold variable interests in - for example, certain legal entities often used in securitization and other structured finance transactions - should be included in our consolidated financial statements. The GAAP principles we apply require us to reassess our requirement to consolidate VIEs each quarter and therefore our determination may change based upon new facts and circumstances pertaining to each VIE. This could result in a material impact to our consolidated financial statements during subsequent reporting periods.

Analysis of Consolidated VIEs

At June 30, 2018, we consolidated certain of our Legacy Sequoia and Sequoia Choice securitization entities that we determined were VIEs and for which we determined we were the primary beneficiary. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not owned by and are not legal obligations of ours. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, servicing administrator, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities. At June 30, 2018, the estimated fair value of our investments in the consolidated Legacy Sequoia and Sequoia Choice entities was\$13 million and \$135 million, respectively. The following table presents a summary of the assets and liabilities of these VIEs.

Table 4.1 – Assets and Liabilities of Consolidated VIEs

| June 30, 2018 | Legacy | Sequoia | Total Consolidated |
|--|---------------|-----------------|-----------------------|
| (Dollars in Thousands) | Sequoia | Choice | VIEs |
| Residential loans, held-for-investment | \$ 592,029 | \$ 1,481,145 | \$ 2,073,174 |
| Restricted cash | 147 | 10 | 157 |
| Accrued interest receivable | 835 | 5,956 | 6,791 |
| REO | 2,649 | — | 2,649 |
| Total Assets | \$ 595,660 | \$ 1,487,111 | \$ 2,082,771 |
| Accrued interest payable | \$ 589 | \$ 5,038 | \$ 5,627 |
| Accrued expenses and other liabilities | — | 10 | 10 |
| Asset-backed securities issued | 582,235 | 1,347,427 | 1,929,662 |
| Total Liabilities | \$ 582,824 | \$ 1,352,475 | \$ 1,935,299 |
| | | | |
| Number of VIEs | 20 | 4 | 24 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 4. Principles of Consolidation - (continued)

| December 31, 2017 (Dollars in Thousands) | Legacy Sequoia | Sequoia Choice | Total Consolidated VIEs | | | |
|---|-------------------|-------------------|-------------------------------|-----------|--|--|
| Residential loans, held-for-investment | \$ 632,817 | \$ 620,062 | \$ | 1,252,879 | | |
| Restricted cash | 147 | 4 | | 151 | | |
| Accrued interest receivable | 867 | 2,524 | | 3,391 | | |
| REO | 3,353 | — | | 3,353 | | |
| Total Assets | \$ 637,184 | \$ 622,590 | \$ | 1,259,774 | | |
| Accrued interest payable | \$ 537 | \$ 2,031 | \$ | 2,568 | | |
| Accrued expenses and other liabilities | _ | 4 | | 4 | | |
| Asset-backed securities issued | 622,445 | 542,140 | | 1,164,585 | | |
| Total Liabilities | \$ 622,982 | \$ 544,175 | \$ | 1,167,157 | | |
| | | | | | | |
| Number of VIEs | 20 | 2 | | 22 | | |

We consolidate the assets and liabilities of certain Sequoia securitization entities, as we did not meet the GAAP sale criteria at the time we transferred financial assets to these entities. Our involvement in consolidated Sequoia entities continues in the following ways: (i) we continue to hold subordinate investments in each entity, and for certain entities, more senior investments; (ii) we maintain certain discretionary rights associated with our sponsorship of, or our subordinate investments in, each entity; and (iii) we continue to hold a right to call the assets of certain entities (once they have been paid down below a specified threshold) at a price equal to, or in excess of, the current outstanding principal amount of the entity's asset-backed securities issued. These factors have resulted in our continuing to consolidate the assets and liabilities of these Sequoia entities in accordance with GAAP.

Analysis of Unconsolidated VIEs with Continuing Involvement

Since 2012, we have transferred residential loans to42 Sequoia securitization entities sponsored by us and accounted for these transfers as sales for financial reporting purposes, in accordance with ASC 860. We also determined we were not the primary beneficiary of these VIEs as we lacked the power to direct the activities that will have the most significant economic impact on the entities. For certain of these transfers to securitization entities, for the transferred loans where we held the servicing rights prior to the transfer and continued to hold the servicing rights following the transfer, we recorded MSRs on our consolidated balance sheets, and classified those MSRs as Level 3 assets. We also retained senior and subordinate securitizations that we classified as Level 3 assets. Our continuing involvement in these securitizations is limited to customary servicing obligations associated with retaining servicing rights (which we retain a third-party sub-servicer to perform) and the receipt of interest income associated with the securities we retained.

The following table presents information related to securitization transactions that occurred during thethree and six months ended June 30, 2018 and 2017.

Table 4.2 – Securitization Activity Related to Unconsolidated VIEs Sponsored by Redwood

| | Three Months | Ended | June 30, | | Six Months H | Ended J | une 30, |
|--|------------------|-------|----------|------|---------------------|---------|-----------|
| (In Thousands) | 2018 | | 2017 | 2018 | | | 2017 |
| Principal balance of loans transferred | \$ 1,127,665 | \$ | 348,599 | \$ | 2,408,133 | \$ | 1,384,123 |
| Trading securities retained, at fair value | 33,757 | | 10,287 | | 46,248 | | 30,990 |
| AFS securities retained, at fair value | 2,047 | | 1,905 | | 5,952 | | 7,060 |
| MSRs recognized | _ | | _ | | _ | | 7,123 |
| | | | | | | | |
| | 14 | | | | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 4. Principles of Consolidation - (continued)

The following table summarizes the cash flows during the three and six months ended June 30, 2018 and 2017 between us and the unconsolidated VIEs sponsored by us and accounted for as sales since 2012.

Table 4.3 – Cash Flows Related to Unconsolidated VIEs Sponsored by Redwood

| | Three Months | Ended | June 30, | Six Months Ended June 30, | | | | | | |
|--|-----------------|-------|----------|---------------------------|-----------|--------|-----------|--|--|--|
| (In Thousands) | 2018 | 2018 | | | 2018 | | 2017 | | | |
| Proceeds from new transfers | \$ 1,104,094 | \$ | 351,485 | \$ | 2,393,781 | \$ | 1,373,509 | | | |
| MSR fees received | 3,397 | | 3,698 | | 6,811 | | 7,173 | | | |
| Funding of compensating interest, net | (31) | | (41) | | (56) | | (79) | | | |
| Cash flows received on retained securities | 7,410 | | 6,588 | | 14,453 | 12,961 | | | | |

The following table presents the key weighted-average assumptions used to measure MSRs and securities retained at the date of securitization for securitizations completed during the three and six months ended June 30, 2018 and 2017.

Table 4.4 – Assumptions Related to Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| | Three I | Months Ended June | 30, 2018 | Three M | Ionths Ended June | 30, 2017 | |
|---|-------------|-------------------------|---------------------------------------|------------|-------------------------|---------------------------|--|
| At Date of Securitization | MSRs | Senior IO Securities | Subordinate Securities | MSRs | Senior IO Securities | Subordinate Securities | |
| Prepayment rates | N/A | 10% | 10% | N/A | 10% | 10% | |
| Discount rates | N/A | 14% | 5% | N/A | 14% | 5% | |
| Credit loss assumptions | N/A | 0.20% | 0.20% | N/A | 0.25% | 0.25% | |
| | Six Me | onths Ended June 30 |), 2018 | Six Mo | , 2017 | | |
| | | | · · · · · · · · · · · · · · · · · · · | | | 0, =017 | |
| At Date of Securitization | MSRs | Senior IO Securities | Subordinate Securities | MSRs | Senior IO Securities | Subordinate Securities | |
| At Date of Securitization Prepayment rates | MSRs N/A | | | MSRs 9% | Senior IO | Subordinate | |
| | | Securities | Securities | | Senior IO Securities | Subordinate Securities | |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 4. Principles of Consolidation - (continued)

The following table presents additional information at June 30, 2018 and December 31, 2017, related to unconsolidated VIEs sponsored by Redwood and accounted for as sales since 2012.

Juno 30 2018

December 31 2017

Table 4.5 – Unconsolidated VIEs Sponsored by Redwood

(In Thousands)

| (In Inousands) | June 30, 2018 | December 31, 201/ |
|---|---------------|-------------------|
| On-balance sheet assets, at fair value: | | |
| Interest-only, senior and subordinate securities, classified as trading | \$ 127,861 | \$ 101,426 |
| Subordinate securities, classified as AFS | 164,498 | 219,255 |
| Mortgage servicing rights | 63,176 | 60,980 |
| Maximum loss exposure (1) | \$ 355,535 | \$ 381,661 |
| Assets transferred: | | |
| Principal balance of loans outstanding | \$ 10,277,901 | \$ 8,364,148 |
| Principal balance of loans 30+ days delinquent | 30,571 | 27,926 |

(1) Maximum loss exposure from our involvement with unconsolidated VIEs pertains to the carrying value of our securities and MSRs retained from these VIEs and represents estimated losses that would be incurred under severe, hypothetical circumstances, such as if the value of our interests and any associated collateral declines to zero. This does not include, for example, any potential exposure to representation and warranty claims associated with our initial transfer of loans into a securitization.

The following table presents key economic assumptions for assets retained from unconsolidated VIEs and the sensitivity of their fair values to immediate adverse changes in those assumptions at June 30, 2018 and December 31, 2017.

Table 4.6 – Key Assumptions and Sensitivity Analysis for Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| June 30, 2018 | | | | | Senior | 5 | Subordinate |
|---|----|----|--------|----|---------------|----|-------------|
| (Dollars in Thousands) | |] | MSRs | Se | ecurities (1) | | Securities |
| Fair value at June 30, 2018 | | \$ | 63,176 | \$ | 59,628 | \$ | 232,731 |
| Expected life (in years) ⁽²⁾ | | | 9 | | 7 | | 15 |
| Prepayment speed assumption (annual CPR) ⁽²⁾ | | | 7 % | | 10% | | 10% |
| Decrease in fair value from: | | | | | | | |
| 10% adverse change | | \$ | 1,742 | \$ | 2,142 | \$ | 603 |
| 25% adverse change | | | 4,221 | | 5,100 | | 1,487 |
| Discount rate assumption ⁽²⁾ | | | 11% | | 11% | | 6% |
| Decrease in fair value from: | | | | | | | |
| 100 basis point increase | | \$ | 2,571 | \$ | 2,204 | \$ | 22,194 |
| 200 basis point increase | | | 4,972 | | 4,249 | | 41,045 |
| Credit loss assumption ⁽²⁾ | | | N/A | | 0.20% | | 0.20% |
| Decrease in fair value from: | | | | | | | |
| 10% higher losses | | | N/A | \$ | — | \$ | 1,384 |
| 25% higher losses | | | N/A | | — | | 3,444 |
| | 16 | | | | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 4. Principles of Consolidation - (continued)

| December 31, 2017 (Dollars in Thousands) | MSRs | | Senior Securities ⁽¹⁾ | Subordinate Securities |
|---|--------------|----|-------------------------------------|---------------------------|
| Fair value at December 31, 2017 | \$ 60,980 | \$ | 33,773 | \$ 286,908 |
| Expected life (in years) ⁽²⁾ | 8 | | 6 | 13 |
| Prepayment speed assumption (annual CPR) ⁽²⁾ | 9% | 6 | 10% | 11% |
| Decrease in fair value from: | | | | |
| 10% adverse change | \$ 2,022 | \$ | 1,371 | \$ 611 |
| 25% adverse change | 4,839 | | 3,289 | 1,506 |
| Discount rate assumption ⁽²⁾ | 119 | 6 | 11% | 5% |
| Decrease in fair value from: | | | | |
| 100 basis point increase | \$ 2,386 | \$ | 1,158 | \$ 25,827 |
| 200 basis point increase | 4,597 | | 2,265 | 47,885 |
| Credit loss assumption ⁽²⁾ | N/A | | 0.25% | 0.25% |
| Decrease in fair value from: | | | | |
| 10% higher losses | N/A | \$ | _ | \$ 1,551 |
| 25% higher losses | N/A | | | 3,873 |

(1) Senior securities included \$60 million and \$34 million of interest-only securities at June 30, 2018 and December 31, 2017, respectively.

(2) Expected life, prepayment speed assumption, discount rate assumption, and credit loss assumption presented in the tables above represent weighted averages.

Analysis of Third-Party VIEs

Third-party VIEs are securitization entities in which we maintain an economic interest, but do not sponsor. Our economic interest may include several securities from the same third-party VIE, and in those cases, the analysis is performed in consideration of all of our interests. The following table presents a summary of our interests in third-party VIEs at June 30, 2018, grouped by security type.

Table 4.7 – Third-Party Sponsored VIE Summary

| (Dollars in Thousands) | J | une 30, 2018 | De | ecember 31, 2017 |
|---|----|--------------|----|------------------|
| Mortgage-Backed Securities | | | | |
| Senior | \$ | 226,191 | \$ | 177,191 |
| Mezzanine | | 536,700 | | 38,875 |
| Subordinate | | 398,686 | | 939,763 |
| Total Investments in Third-Party Sponsored VIEs | \$ | 1,161,577 | \$ | 1,155,829 |

We determined that we are not the primary beneficiary of any third-party VIEs, as we do not have the required power to direct the activities that most significantly impact the economic performance of these entities. Specifically, we do not service or manage these entities or otherwise solely hold decision making powers that are significant. As a result of this assessment, we do not consolidate any of the underlying assets and liabilities of these third-party VIEs – we only account for our specific interests in them.

Our assessments of whether we are required to consolidate a VIE may change in subsequent reporting periods based upon changing facts and circumstances pertaining to each VIE. Any related accounting changes could result in a material impact to our financial statements.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments

For financial reporting purposes, we follow a fair value hierarchy established under GAAP that is used to determine the fair value of financial instruments. This hierarchy prioritizes relevant market inputs in order to determine an "exit price" at the measurement date, or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale. Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., our own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability required to be measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level at which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. Our assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value alune 30, 2018 and December 31, 2017.

Table 5.1 - Carrying Values and Fair Values of Assets and Liabilities

| | June 3 | December 31, 2017 | | | | | |
|--|-------------------|-----------------------|---------------|-------------------|----|---------------|--|
| (In Thousands) | Carrying Value | | Fair Value | Carrying Value | | Fair Value | |
| Assets | | <u> </u> | | | | | |
| Residential loans, held-for-sale | | | | | | | |
| At fair value | \$ 1,104,545 | \$ | 1,104,545 | \$ 1,427,052 | \$ | 1,427,052 | |
| At lower of cost or fair value | 115 | | 135 | 893 | | 993 | |
| Residential loans, held-for-investment | | | | | | | |
| At fair value | 4,386,510 | | 4,386,510 | 3,687,265 | | 3,687,265 | |
| Trading securities | 1,054,295 | | 1,054,295 | 968,844 | | 968,844 | |
| Available-for-sale securities | 399,641 | | 399,641 | 507,666 | | 507,666 | |
| Cash and cash equivalents | 184,779 | | 184,779 | 144,663 | | 144,663 | |
| Restricted cash | 15,285 | | 15,285 | 2,144 | | 2,144 | |
| Accrued interest receivable | 29,066 | | 29,066 | 27,013 | | 27,013 | |
| Derivative assets | 65,645 | | 65,645 | 15,718 | | 15,718 | |
| MSRs ⁽¹⁾ | 64,674 | | 64,674 | 63,598 | | 63,598 | |
| REO (1) | 2,649 | | 3,534 | 3,354 | | 3,806 | |
| Margin receivable ⁽¹⁾ | 49,538 | | 49,538 | 85,044 | | 85,044 | |
| FHLBC stock ⁽¹⁾ | 43,393 | | 43,393 | 43,393 | | 43,393 | |
| Guarantee asset ⁽¹⁾ | 2,936 | | 2,936 | 2,869 | | 2,869 | |
| Pledged collateral ⁽¹⁾ | 42,201 | | 42,201 | 42,615 | | 42,615 | |
| Participation in loan warehouse facility (1) | 41,658 | | 41,658 | — | | — | |
| Liabilities | | | | | | | |
| Short-term debt facilities | \$ 1,426,288 | \$ | 1,426,288 | \$ 1,688,412 | \$ | 1,688,412 | |
| Accrued interest payable | 21,925 | | 21,925 | 18,435 | | 18,435 | |
| Margin payable ⁽²⁾ | 7,282 | | 7,282 | 390 | | 390 | |
| Guarantee obligation (2) | 18,124 | | 17,903 | 19,487 | | 18,878 | |
| Derivative liabilities | 55,929 | | 55,929 | 63,081 | | 63,081 | |
| ABS issued at fair value, net | 1,929,662 | | 1,929,662 | 1,164,585 | | 1,164,585 | |
| FHLBC long-term borrowings | 1,999,999 | | 1,999,999 | 1,999,999 | | 1,999,999 | |
| Convertible notes, net | 631,663 | | 639,204 | 686,759 | | 692,369 | |
| Trust preferred securities and subordinated notes, net | 138,559 | | 107,415 | 138,535 | | 103,230 | |
| | , | | , | , | | , | |

(1) These assets are included in Other assets on our consolidated balance sheets.

(2) These liabilities are included in Accrued expenses and other liabilities on our consolidated balance sheets.

During the three and six months ended June 30, 2018, we elected the fair value option for \$60 million and \$72 million of residential senior securities, \$161 million and \$289 million of subordinate securities, and \$1.93 billion and \$3.73 billion of residential loans (principal balance), respectively. We anticipate electing the fair value option for all future purchases of residential loans that we intend to sell to third parties or transfer to securitizations, as well as for MSRs retained from sales of residential loans, and for certain securities we purchase, including IO securities and fixed-rate securities rated investment grade or higher.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the assets and liabilities that are reported at fair value on our consolidated balance sheets on a recurring basis at une 30, 2018 and December 31, 2017, as well as the fair value hierarchy of the valuation inputs used to measure fair value.

Table 5.2 – Assets and Liabilities Measured at Fair Value on a Recurring Basis

| June 30, 2018 | Carrying | Fair Value Measurements Using | | | | | | | |
|-------------------------------|-----------------|-------------------------------|---------|----|---------|----|-----------|--|--|
| (In Thousands) | Value | | Level 1 | | Level 2 | | Level 3 | | |
| Assets | | _ | | | | | | | |
| Residential loans | \$ 5,491,055 | \$ | | \$ | | \$ | 5,491,055 | | |
| Trading securities | 1,054,295 | | | | | | 1,054,295 | | |
| Available-for-sale securities | 399,641 | | | | | | 399,641 | | |
| Derivative assets | 65,645 | | 3,186 | | 59,468 | | 2,991 | | |
| MSRs | 64,674 | | | | | | 64,674 | | |
| Pledged collateral | 42,201 | | 42,201 | | | | _ | | |
| FHLBC stock | 43,393 | | | | 43,393 | | | | |
| Guarantee asset | 2,936 | | | | | | 2,936 | | |
| | | | | | | | | | |
| Liabilities | | | | | | | | | |
| Derivative liabilities | \$ 55,929 | \$ | 6,498 | \$ | 44,730 | \$ | 4,701 | | |
| ABS issued | 1,929,662 | | _ | | _ | | 1,929,662 | | |

| December 31, 2017 | | Carrying | | Fair | e Measurements | ents Using | | |
|-------------------------------|----|-----------|----|---------|----------------|------------|----|-----------|
| (In Thousands) | | Value | | Level 1 | | Level 2 | | Level 3 |
| Assets | | | | | | | | |
| Residential loans | \$ | 5,114,317 | \$ | | \$ | — | \$ | 5,114,317 |
| Trading securities | | 968,844 | | _ | | _ | | 968,844 |
| Available-for-sale securities | | 507,666 | | — | | — | | 507,666 |
| Derivative assets | | 15,718 | | 134 | | 10,164 | | 5,420 |
| MSRs | | 63,598 | | _ | | _ | | 63,598 |
| Pledged collateral | | 42,615 | | 42,615 | | _ | | — |
| FHLBC stock | | 43,393 | | _ | | 43,393 | | _ |
| Guarantee asset | | 2,869 | | _ | | _ | | 2,869 |
| | | | | | | | | |
| Liabilities | | | | | | | | |
| Derivative liabilities | \$ | 63,081 | \$ | 3,808 | \$ | 55,567 | \$ | 3,706 |
| ABS issued | | 1,164,585 | | _ | | _ | | 1,164,585 |
| | | | | | | | | |
| | 20 | | | | | | | |

REDWOOD TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents additional information about Level 3 assets and liabilities measured at fair value on a recurring basis for thesix months ended June 30, 2018.

Table 5.3 – Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

| | | | | | Assets | | | | Liabilities |
|--|----|----------------------|-----------------------|----|-------------------|--------------|--------------------|----------------------------|-----------------|
| (In Thousands) |] | Residential Loans | Trading Securities | : | AFS Securities | MSRs | Guarantee Asset | Derivatives ⁽¹⁾ | ABS Issued |
| Beginning balance - December 31, 2017 | \$ | 5,114,317 | \$ 968,844 | \$ | 507,666 | \$ 63,598 | \$ 2,869 | \$ 1,714 | \$ 1,164,585 |
| Acquisitions | | 3,766,510 | 361,535 | | 5,952 | — | | — | 925,845 |
| Sales | | (3,002,879) | (260,119) | | (92,110) | (1,077) | | — | |
| Principal paydowns | | (365,392) | (11,748) | | (22,226) | — | | _ | (181,782) |
| Gains (losses) in net income, net | | (19,665) | (4,217) | | 21,930 | 2,153 | 67 | (9,681) | 21,014 |
| Unrealized losses in OCI, net | | — | — | | (21,571) | — | | _ | — |
| Other settlements, net (2) | | (1,836) | — | | _ | — | | 6,257 | _ |
| Ending Balance - June 30, 2018 | \$ | 5,491,055 | \$ 1,054,295 | \$ | 399,641 | \$ 64,674 | \$ 2,936 | \$ (1,710) | \$ 1,929,662 |

(1) For the purpose of this presentation, derivative assets and liabilities, which consist of loan purchase and forward sale commitments, are presented on a net basis.

(2) Other settlements, net for residential loans represents the transfer of loans to REO, and for derivatives, the settlement of forward sale commitments and the transfer of the fair value of loan purchase commitments at the time loans are acquired to the basis of residential loans.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the portion of gains or losses included in our consolidated statements of income that were attributable to Level 3 assets and liabilities recorded at fair value on a recurring basis and held at June 30, 2018 and 2017. Gains or losses incurred on assets or liabilities sold, matured, called, or fully written down during thethree and six months ended June 30, 2018 and 2017 are not included in this presentation.

Table 5.4 – Portion of Net Gains (Losses) Attributable to Level 3 Assets and Liabilities Still Held atJune 30, 2018 and 2017 Included in Net Income

| | Included in Net Income | | | | | | | | | | |
|--|------------------------|--------------|---------|----------|---------------------------|----------|----|----------|--|--|--|
| | | Three Months | Ended . | June 30, | Six Months Ended June 30, | | | | | | |
| (In Thousands) | | 2018 | | 2017 | | 2018 | | 2017 | | | |
| Assets | | | | | | | | | | | |
| Residential loans at Redwood | \$ | (12,981) | \$ | 16,506 | \$ | (51,029) | \$ | 19,738 | | | |
| Residential loans at consolidated Sequoia entities | | 367 | | 11,038 | | 20,914 | | 19,452 | | | |
| Trading securities | | (1,989) | | 15,880 | | (6,011) | | 24,529 | | | |
| Available-for-sale securities | | (56) | | (128) | | (56) | | (245) | | | |
| MSRs | | 689 | | (2,038) | | 4,610 | | (1,354) | | | |
| Loan purchase commitments | | 2,835 | | 994 | | 2,901 | | 1,111 | | | |
| Other assets - Guarantee asset | | (120) | | (558) | | 66 | | (804) | | | |
| | | | | | | | | | | | |
| Liabilities | | | | | | | | | | | |
| Loan purchase commitments | \$ | (4,646) | \$ | _ | \$ | (4,687) | \$ | _ | | | |
| ABS issued | | (279) | | (11,977) | | (21,014) | | (22,516) | | | |

The following table presents information on assets recorded at fair value on a non-recurring basis adune 30, 2018. This table does not include the carrying value and gains or losses associated with the asset types below that were not recorded at fair value on our consolidated balance sheets at June 30, 2018.

Table 5.5 – Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis atJune 30, 2018

| | | | | | | | | | Gain (L | loss) for | | | |
|----------------|----|---------|-------------|-----|----------|--------|---------|----|--------------------|------------------|-------|--|--|
| June 30, 2018 | | arrying | Fair Va | lue | Measurem | ents U | Jsing | _ | Three Months Ended | Six Months Ended | | | |
| (In Thousands) | | Value | Level 1 | | Level 2 | | Level 3 | | June 30, 2018 | June 30, 2018 | | | |
| Assets | | | | | | _ | | | | | | | |
| REO | \$ | 1,841 | \$ | \$ | | \$ | 1,841 | \$ | (4) | \$ | (127) | | |
| | | | | | 22 | | | | | | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the net market valuation gains and losses recorded in each line item of our consolidated statements of income for the three and six months ended June 30, 2018 and 2017.

Table 5.6 – Market Valuation Gains and Losses, Net

| | Т | hree Months | Ende | Six Months Ended June 30, | | | | | | |
|--|------|-------------|------|---------------------------|----|----------|----|----------|--|--|
| (In Thousands) | 2018 | | | 2017 | | 2018 | | 2017 | | |
| Mortgage Banking Activities, Net | | | | | | | | | | |
| Residential loans held-for-sale, at fair value | \$ | 6,122 | \$ | 5,784 | \$ | 10,896 | \$ | 14,316 | | |
| Residential loan purchase and forward sale commitments | | (2,758) | | 10,406 | | (9,726) | | 20,671 | | |
| Risk management derivatives, net | | 6,150 | | (5,310) | | 34,582 | | (6,710) | | |
| Total mortgage banking activities, net ⁽¹⁾ | \$ | 9,514 | \$ | 10,880 | \$ | 35,752 | \$ | 28,277 | | |
| Investment Fair Value Changes, Net | | | | | | | | | | |
| Residential loans held-for-investment, at Redwood | \$ | (15,010) | \$ | 8,354 | \$ | (53,995) | \$ | 6,021 | | |
| Trading securities | | (930) | | 18,926 | | (3,885) | | 30,069 | | |
| Valuation adjustments on commercial loans held-for-sale | | _ | | 300 | | _ | | 300 | | |
| Net investments in Legacy Sequoia entities (2) | | (720) | | (987) | | (728) | | (2,797) | | |
| Net investments in Sequoia Choice entities ⁽²⁾ | | 1,072 | | _ | | 986 | | _ | | |
| Risk-sharing investments | | (209) | | (513) | | (348) | | (718) | | |
| Risk management derivatives, net | | 16,742 | | (17,838) | | 60,524 | | (22,965) | | |
| Impairments on AFS securities | | (56) | | (127) | | (56) | | (244) | | |
| Total investment fair value changes, net | \$ | 889 | \$ | 8,115 | \$ | 2,498 | \$ | 9,666 | | |
| Other Income, Net | | | | | | | | | | |
| MSRs | \$ | (745) | \$ | (6,421) | \$ | 2,147 | \$ | (9,491) | | |
| MSR risk management derivatives, net | | (1,122) | | 3,040 | | (6,261) | | 2,291 | | |
| Total other income, net ⁽³⁾ | \$ | (1,867) | \$ | (3,381) | \$ | (4,114) | \$ | (7,200) | | |
| Total Market Valuation Gains, Net | \$ | 8,536 | \$ | 15,614 | \$ | 34,136 | \$ | 30,743 | | |

(1) Mortgage banking activities, net presented above does not include fee income or provisions for repurchases that are components of Mortgage banking activities, net presented on our consolidated statements of income, as these amounts do not represent market valuation changes.

(2) Includes changes in fair value of the residential loans held-for-investment, REO and the ABS issued at the entities, which netted together represent the change in value of our retained investments at the consolidated VIEs.

(3) Other income, net presented above does not include net MSR fee income or provisions for repurchases for MSRs, as these amounts do not represent market valuation adjustments.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

At June 30, 2018, our valuation policy and processes had not changed from those described in our Annual Report on Form 10-K for the year endedDecember 31, 2017. The following table provides quantitative information about the significant unobservable inputs used in the valuation of our Level 3 assets and liabilities measured at fair value.

Table 5.7 – Fair Value Methodology for Level 3 Financial Instruments

| une 30, 2018 | | Input Values | | | | | | | | | | |
|--|---------------|--|----|-------------------|----------------|----------------------|-----------------|----|--------------------|------------------|--|--|
| (Dollars in Thousands, except Input Values) | Fair Value | Unobservable Input | | I | _ | Weight Avera | | | | | | |
| Assets | | | | | | | | _ | | | | |
| Residential loans, at fair value: | | | | | | | | | | | | |
| Jumbo fixed-rate loans | \$ 2,676,132 | Whole loan spread to TBA price Whole loan spread to swap rate | \$ | 2.00 90 | - \$ - | 3.28 206 | bps | \$ | 2.97 202 | bps | | |
| Jumbo hybrid loans | 276,844 | Prepayment rate (annual CPR) Whole loan spread to swap rate | | 15 75 | - | 15 160 | % bps | | 15 133 | % bps | | |
| Jumbo loans committed to sell | 464,905 | Whole loan committed sales price | \$ | 100.58 | - \$ | 101.94 | | \$ | 101.45 | | | |
| Loans held by Legacy Sequoia (1) | 592,029 | Liability price | | | | N/A | | | N/A | | | |
| Loans held by Sequoia Choice (1) | 1,481,145 | Liability price | | | | N/A | | | N/A | | | |
| Trading and AFS securities | 1,453,936 | Discount rate Prepayment rate (annual CPR) Default rate Loss severity | | 3 | - - - | 14 50 27 40 | % % % | | 6 9 2 22 | % % % | | |
| MSRs | 64,674 | Discount rate Prepayment rate (annual CPR) Per loan annual cost to service | \$ | 11 6 82 | - - - \$ | 43 26 82 | % % | \$ | 11 7 82 | % % | | |
| Guarantee asset | 2,936 | Discount rate Prepayment rate (annual CPR) | | 11 8 | - | 11 8 | % % | | 11 8 | % % | | |
| REO | 1,841 | Loss severity | | 13 | - | 43 | % | | 29 | % | | |
| Liabilities ABS issued (1) | 1,929,662 | Discount rate Prepayment rate (annual CPR) Default rate Loss severity | | 3 8 | - - - | 15 32 8 60 | | | 4 19 2 21 | % % % % | | |
| Loan purchase commitments, net (2) | 1,710 | MSR multiple Pull-through rate Whole loan spread to TBA price | \$ | 1.0 13 2.25 | - - - \$ | 3.28 | % | \$ | 3.28 | % | | |
| | | Whole loan spread to swap rate - fixed rate Prepayment rate (annual CPR) Whole loan spread to swap rate - hybrid | | 90 15 75 | - - - | 206 15 140 | bps % bps | | 204 15 107 | bps % bps | | |

(1) The fair value of the loans held by consolidated Sequoia entities was based on the fair value of the ABS issued by these entities, which we determined were more readily observable, in accordance with accounting guidance for collateralized financing entities.

(2) For the purpose of this presentation, loan purchase commitment assets and liabilities are presented net.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Determination of Fair Value

A description of the instruments measured at fair value as well as the general classification of such instruments pursuant to the Level 1, Level 2, and Level 3 valuation hierarchy is listed herein. We generally use both market comparable information and discounted cash flow modeling techniques to determine the fair value of our Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, a significant increase or decrease in any of these inputs – such as anticipated credit losses, prepayment rates, interest rates, or other valuation assumptions – in isolation would likely result in a significantly lower or higher fair value measurement.

Residential loans at Redwood

Estimated fair values for residential loans are determined using models that incorporate various observable inputs, including pricing information from whole loan sales and securitizations. Certain significant inputs in these models are considered unobservable and are therefore Level 3 in nature. Pricing inputs obtained from market whole loan transaction activity include indicative spreads to indexed to be announced ("TBA") prices and indexed swap rates for fixed-rate loans and indexed swap rates for hybrid loans (Level 3). Pricing inputs obtained from market securitization activity include indicative spreads to indexed to be announced ("TBA") prices and indexed swap rates for senior residential mortgage-backed securities ("RMBS") and indexed swap rates for subordinate RMBS, and credit support levels (Level 3). Other unobservable inputs also include assumed future prepayment rates. Observable inputs include benchmark interest rates, swap rates, and TBA prices. These assets would generally decrease in value based upon an increase in the credit spread, or credit support assumptions.

Residential loans at consolidated Sequoia entities

We have elected to account for the consolidated Sequoia securitization entities as collateralized financing entities ("CFEs") in accordance with GAAP. A CFE is a variable interest entity that holds financial assets and issues beneficial interests in those assets, and these beneficial interests have contractual recourse only to the related assets of the CFE. Accounting guidance for CFEs allow companies to elect to measure both the financial assets and financial liabilities of a CFE using the more observable of the fair value of the financial liabilities. Pursuant to this guidance, we use the fair value of the ABS issued by the Sequoia CFEs (which we determined to be more observable) to determine the fair value of the loans held at these entities, whereby the net assets we consolidate in our financial statements related to these entities represent the estimated fair value of our retained interests in the Sequoia CFEs.

Real estate securities

Real estate securities include residential, commercial, and other asset-backed securities that are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the lack of readily available market quotes and related inputs. For real estate securities, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators that are factored into the analysis include bid/ask spreads, the amount and timing of credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These cash flow models use significant unobservable inputs such as a discount rate, prepayment rate, default rate and loss severity. The estimated fair value of our securities would generally decrease based upon an increase in default rates, loss severities, or a decrease in prepayment rates.

As part of our securities valuation process, we request and consider indications of value from third-party securities dealers. For purposes of pricing our securities afune 30, 2018, we received dealer price indications on 75% of our securities, representing 84% of our carrying value. In the aggregate, our internal valuations of the securities for which we received dealer price indications were within 1% of the aggregate average dealer valuations. Once we receive the price indications from dealers, they are compared to other relevant market inputs, such as actual or comparable trades, and the results of our discounted cash flow analysis. In circumstances where relevant market inputs cannot be obtained, increased reliance on discounted cash flow analysis and management judgment are required to estimate fair value.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Derivative assets and liabilities

Our derivative instruments include swaps, swaptions, TBAs, financial futures, loan purchase commitments ("LPCs"), and forward sale commitments ("FSCs"). Fair values of derivative instruments are determined using quoted prices from active markets, when available, or from valuation models and are supported by valuations provided by dealers active in derivative markets. Fair values of TBAs and financial futures are generally obtained using quoted prices from active markets (Level 1). Our derivative valuation models for swaps and swaptions require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of certain inputs. Model inputs can generally be verified and model selection does not involve significant management judgment (Level 2).

LPC and FSC fair values for jumbo loans are estimated based on the estimated fair values of the underlying loans (as described in *Residential loans at Redwood*' above). In addition, fair values for LPCs are estimated based on the probability that the mortgage loan will be purchased (the "Pull-through rate") (Level 3).

For other derivatives, valuations are based on various factors such as liquidity, bid/ask spreads, and credit considerations for which we rely on available market inputs. In the absence of such inputs, management's best estimate is used (Level 3).

MSRs

MSRs include the rights to service jumbo and conforming residential mortgage loans. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Changes in the fair value of MSRs occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions. Estimated fair values are based on applying the inputs to generate the net present value of estimated future MSR income (Level 3). These discounted cash flow models utilize certain significant unobservable inputs including market discount rates, assumed future prepayment rates of serviced loans, and the market cost of servicing. An increase in these unobservable inputs would generally reduce the estimated fair value of the MSRs.

As part of our MSR valuation process, we received a valuation estimate from a third-party valuations firm. In the aggregate, our internal valuation of the MSRs were within 2% of the third-party valuation.

FHLBC stock

Our Federal Home Loan Bank ("FHLB") member subsidiary is required to purchase Federal Home Loan Bank of Chicago ("FHLBC") stock under a borrowing agreement between our FHLB-member subsidiary and the FHLBC. Under this agreement, the stock is redeemable at face value, which represents the carrying value and fair value of the stock (Level 2).

Guarantee asset

The guarantee asset represents the estimated fair value of cash flows we are contractually entitled to receive related to a risk-sharing arrangement with Fannie Mae. Significant inputs in the valuation analysis are Level 3, due to the nature of this asset and the lack of market quotes. The fair value of the guarantee asset is determined using a discounted cash flow model, for which significant unobservable inputs include assumed future prepayment rates and market discount rate (Level 3). An increase in prepayment rates or discount rate would generally reduce the estimated fair value of the guarantee asset.

Pledged collateral

Pledged collateral consists of cash and U.S. Treasury securities held by a custodian in association with certain agreements we have entered into. Treasury securities are carried at their fair value, which is determined using quoted prices in active markets (Level 1).

Cash and cash equivalents

Cash and cash equivalents include cash on hand and highly liquid investments with original maturities of three months or less. Fair values equal carrying values (Level 1).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Restricted cash

Restricted cash primarily includes interest-earning cash balances related to risk-sharing transactions with the Agencies, cash held in association with borrowings from the FHLBC, and cash held at consolidated Sequoia entities for the purpose of distribution to investors and reinvestment. Due to the short-term nature of the restrictions, fair values approximate carrying values (Level 1).

Accrued interest receivable and payable

Accrued interest receivable and payable includes interest due on our assets and payable on our liabilities. Due to the short-term nature of when these interest payments will be received or paid, fair values approximate carrying values (Level 1).

REO

REO includes properties owned in satisfaction of foreclosed loans. Fair values are determined using available market quotes, appraisals, broker price opinions, comparable properties, or other indications of value (Level 3).

Margin receivable

Margin receivable reflects cash collateral we have posted with our various derivative and debt counterparties as required to satisfy margin requirements. Fair values approximate carrying values (Level 2).

Short-term debt

Short-term debt includes our credit facilities that mature within one year. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2). Additionally, at December 31, 2017, short-term debt included unsecured convertible senior notes with a maturity of less than one year. The fair value of the convertible notes is determined using quoted prices in generally active markets (Level 2).

ABS issued

ABS issued includes asset-backed securities issued through the Legacy Sequoia and Sequoia Choice securitization entities. These instruments are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. For ABS issued, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators factored into the analysis include bid/ask spreads, the amount and timing of collateral credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These cash flow models use significant unobservable inputs such as a discount rate, prepayment rate, default rate, loss severity and credit support. A decrease in credit losses or discount rate, or an increase in prepayment rates, would generally cause the fair value of the ABS issued to decrease (i.e., become a larger liability).

FHLBC borrowings

FHLBC borrowings include amounts borrowed from the FHLBC that are secured, generally by residential mortgage loans. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2).

Financial Instruments Carried at Amortized Cost

Participation in loan warehouse facility

Our participation in a loan warehouse facility is carried at amortized cost (Level 2).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Guarantee obligations

In association with our risk-sharing transactions with the Agencies, we have made certain guarantees which are carried on our balance sheet at amortized cost (Level 3).

Convertible notes

Convertible notes include unsecured convertible and exchangeable senior notes that are carried at their unpaid principal balance net of any unamortized deferred issuance costs (Level 2).

Trust preferred securities and subordinated notes

Trust preferred securities and subordinated notes are carried at their unpaid principal balance net of any unamortized deferred issuance costs (Level 3).

Note 6. Residential Loans

We acquire residential loans from third-party originators and may sell or securitize these loans or hold them for investment. The following table summarizes the classifications and carrying values of the residential loans owned at Redwood and at consolidated Sequoia entities at June 30, 2018 and December 31, 2017.

Table 6.1 – Classifications and Carrying Values of Residential Loans

| June 30, 2018 (In Thousands) | Redwood | | Legacy Sequoia | | Sequoia Choice | | Total | |
|--|---------|------------------|-------------------|-------------------|-------------------|-------------------|-------|---------------------------|
| Held-for-sale | | Ittawood | | Sequora | Choice | | | Total |
| At fair value | \$ | 1,104,545 | \$ | | \$ | _ | \$ | 1,104,545 |
| At lower of cost or fair value | Ť | 115 | Ť | _ | * | _ | | 115 |
| Total held-for-sale | | 1,104,660 | | | | | | 1,104,660 |
| Held-for-investment at fair value | | 2,313,336 | | 592,029 | | 1,481,145 | | 4,386,510 |
| Total Residential Loans | \$ | 3,417,996 | \$ | 592,029 | \$ | 1,481,145 | \$ | 5,491,170 |
| | | | | | | | | |
| December 31, 2017 | | | | Legacy | | Sequoia | | |
| December 31, 2017 (In Thousands) | | Redwood | | Legacy Sequoia | | Sequoia Choice | | Total |
| , | | Redwood | | | | • | | Total |
| (In Thousands) | \$ | Redwood | \$ | | \$ | • | \$ | Total 1,427,052 |
| (In Thousands) Held-for-sale | \$ | | \$ | Sequoia | \$ | Choice | \$ | |
| (In Thousands) Held-for-sale At fair value | \$ | 1,427,052 | \$ | Sequoia | \$ | Choice | \$ | 1,427,052 |
| (In Thousands) Held-for-sale At fair value At lower of cost or fair value | \$ | 1,427,052 893 | \$ | Sequoia | \$ | Choice | \$ | 1,427,052 893 |

At June 30, 2018, we owned mortgage servicing rights associated with \$2.72 billion (principal balance) of consolidated residential loans purchased from third-party originators. The value of these MSRs is included in the carrying value of the associated loans on our consolidated balance sheets. We contract with licensed sub-servicers that perform servicing functions for these loans.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 6. Residential Loans - (continued)

Residential Loans Held-for-Sale

At Fair Value

At June 30, 2018, we owned 1,547 loans held-for-sale at fair value with an aggregate unpaid principal balance of\$1.09 billion and a fair value of \$1.10 billion, compared to 2,009 loans with an aggregate unpaid principal balance of\$1.41 billion and a fair value of \$1.43 billion at December 31, 2017. At June 30, 2018, one of these loans with a fair value of \$0.6 million was greater than 90 days delinquent and none of these loans were in foreclosure. At December 31, 2017, one of these loans with a fair value of \$0.5 million was greater than 90 days delinquent and none of these loans were in foreclosure.

During the three and six months ended June 30, 2018, we purchased \$1.93 billion and \$3.73 billion (principal balance) of loans, respectively, for which we elected the fair value option, and we sold \$1.92 billion and \$3.93 billion (principal balance) of loans, respectively, for which we recorded net market valuation gains of \$6 million and \$11 million, respectively, through Mortgage banking activities, net on our consolidated statements of income. At June 30, 2018, loans held-for-sale with a market value of \$786 million were pledged as collateral under short-term borrowing agreements.

During the three and six months ended June 30, 2017, we purchased \$1.20 billion and \$2.29 billion (principal balance) of loans, respectively, for which we elected the fair value option, and we sold \$0.67 billion and \$2.04 billion (principal balance) of loans, respectively, for which we recorded net market valuation gains of \$6 million and \$14 million, respectively, through Mortgage banking activities, net on our consolidated statements of income.

At Lower of Cost or Fair Value

At June 30, 2018 and December 31, 2017, we held two and four residential loans, respectively, at the lower of cost or fair value with \$0.2 million and \$1 million in outstanding principal balance, respectively, and carrying values of \$0.1 million and \$1 million, respectively. At June 30, 2018, none of these loans were greater than 90 days delinquent or in foreclosure. At December 31, 2017, one of these loans with an unpaid principal balance of \$0.3 million was greater than 90 days delinquent and none of these loans were in foreclosure.

Residential Loans Held-for-Investment at Fair Value

At Redwood

At June 30, 2018, we owned 3,224 held-for-investment loans at Redwood with an aggregate unpaid principal balance of \$2.34 billion and a fair value of \$2.31 billion, compared to 3,292 loans with an aggregate unpaid principal balance of \$2.41 billion and a fair value of \$2.43 billion at December 31, 2017. At June 30, 2018, three of these loans with a total fair value of \$1 million were greater than 90 days delinquent and none of these loans were in foreclosure. At December 31, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

During the three and six months ended June 30, 2018, we transferred loans with a fair value of \$32 million and \$88 million, respectively, from held-for-sale to held-forinvestment. During the three and six months ended June 30, 2018, we did not transfer loans from held-for-investment to held-for-sale. During thethree and six months ended June 30, 2018, we recorded net market valuationlosses of \$15 million and \$54 million, respectively, on residential loans held-for-investment at fair value through Investment fair value changes, net on our consolidated statements of income. At June 30, 2018, loans with a fair value of \$2.31 billion were pledged as collateral under a borrowing agreement with the FHLBC.

During the three and six months ended June 30, 2017, we transferred loans with a fair value of \$62 million and \$247 million, respectively, from held-for-sale to held-forinvestment. During both the three and six months ended June 30, 2017, we transferred loans with a fair value of \$0.5 million from held-for-investment to held-for-sale. During the three and six months ended June 30, 2017, we recorded net market valuationgains of \$8 million and \$6 million, respectively, on residential loans held-for-investment at fair value through Investment fair value changes, net on our consolidated statements of income.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 6. Residential Loans - (continued)

At June 30, 2018, the outstanding loans held-for-investment at Redwood were prime-quality, first lien loans, of which96% were originated between 2013 and 2018, and 4% were originated in 2012 and prior years. The weighted average FICO score of borrowers backing these loans was770 (at origination) and the weighted average loan-to-value ("LTV") ratio of these loans was 66% (at origination). At June 30, 2018, these loans were comprised of 90% fixed-rate loans with a weighted average coupon of 4.08%, and the remainder were hybrid or ARM loans with a weighted average coupon of 4.09%.

At Consolidated Legacy Sequoia Entities

At June 30, 2018, we owned 2,924 held-for-investment loans at consolidated Legacy Sequoia entities, with an aggregate unpaid principal balance of \$623 million and a fair value of \$592 million, as compared to 3,178 loans at December 31, 2017, with an aggregate unpaid principal balance of \$698 million and a fair value of \$633 million. At origination, the weighted average FICO score of borrowers backing these loans was 728, the weighted average LTV ratio of these loans was 66%, and the loans were nearly all first lien and prime-quality.

At June 30, 2018 and December 31, 2017, the unpaid principal balance of loans at consolidated Legacy Sequoia entities delinquent greater than 90 days was \$18 million and \$25 million, respectively, of which the unpaid principal balance of loans in foreclosure was \$7 million and \$10 million, respectively. During the three and six months ended June 30, 2018, we recorded net market valuationgains of \$4 million and \$33 million, respectively, on these loans through Investment fair value changes, net on our consolidated statements of income. During the three and six months ended June 30, 2017, we recorded net market valuationgains of \$11 million and \$19 million, respectively, on these loans through Investment fair value changes, net on our consolidated statements of income. Pursuant to the collateralized financing entity guidelines, the market valuation changes of these loans are based on the estimated fair value of the associated ABS issued. The net impact to our income statement associated with our retained economic investment in the Legacy Sequoia securitization entities is presented in *Note 5*.

At Consolidated Sequoia Choice Entities

At June 30, 2018, we owned 1,990 held-for-investment loans at the consolidated Sequoia Choice entities, with an aggregate unpaid balance of \$1.46 billion and a fair value of \$1.48 billion, as compared to 806 loans at December 31, 2017 with an aggregate unpaid principal balance of \$605 million and a fair value of \$620 million. At origination, the weighted average FICO score of borrowers backing these loans was 743, the weighted average LTV ratio of these loans was 74%, and the loans were all first lien and prime-quality. At both June 30, 2018 and December 31, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

During the three and six months ended June 30, 2018, we transferred loans with a fair value of \$530 million and \$982 million, respectively, from held-forinvestment associated with Choice securitizations. Pursuant to the collateralized financing entity guidelines, the market valuation changes of these loans are based on the estimated fair value of the ABS issued associated with Choice securitizations. The net impact to our income statement associated with our retained economic investment in the Sequoia Choice securitization entities is presented in *Note 5*.

Note 7. Real Estate Securities

We invest in real estate securities that we acquire from third parties or create and retain from our Sequoia securitizations. The following table presents the fair values of our real estate securities by type at June 30, 2018 and December 31, 2017.

Table 7.1 – Fair Values of Real Estate Securities by Type

| (In Thousands) | J | lune 30, 2018 | December 31, 2017 |
|------------------------------|----|---------------|-------------------|
| Trading | \$ | 1,054,295 | \$ 968,844 |
| Available-for-sale | | 399,641 | 507,666 |
| Total Real Estate Securities | \$ | 1,453,936 | \$ 1,476,510 |
| | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 7. Real Estate Securities - (continued)

Our real estate securities include mortgage-backed securities, which are presented in accordance with their general position within a securitization structure based on their rights to cash flows. Senior securities are those interests in a securitization that generally have the first right to cash flows and are last in line to absorb losses. Mezzanine securities are interests that are generally subordinate to senior securities in their rights to receive cash flows, and have subordinate securities below them that are first to absorb losses. Our mezzanine classified securities were initially rated AA through BBB- and issued in 2012 or later. Subordinate securities are all interests below mezzanine. Nearly all of our residential securities are supported by collateral that was designated as prime at the time of issuance.

Trading Securities

The following table presents the fair value of trading securities by position and collateral type atJune 30, 2018 and December 31, 2017.

Table 7.2 – Trading Securities by Position and Collateral Type

| (In Thousands) | Ju | June 30, 2018 | | December 31, 2017 |
|--------------------------|----|---------------|----|-------------------|
| Senior | \$ | 138,329 | \$ | 69,974 |
| Mezzanine | | 600,629 | | 563,475 |
| Subordinate | | 315,337 | | 335,395 |
| Total Trading Securities | \$ | 1,054,295 | \$ | 968,844 |

We elected the fair value option for certain securities and classify them as trading securities. Our trading securities include both residential and commercial/multifamily securities. At June 30, 2018, trading securities with a carrying value of \$613 million as well as \$88 million of securities retained from our consolidated Sequoia Choice securitizations were pledged as collateral under short-term borrowing agreements. See *Note 10* for additional information on short-term debt.

At June 30, 2018 and December 31, 2017, our senior trading securities included \$89 million and \$70 million of interest-only securities, respectively, for which there is no principal balance, and the remaining unpaid principal balance of our senior trading securities was \$50 million and zero, respectively. Our interest-only securities included \$39 million and \$15 million of A-IO-S securities at June 30, 2018 and December 31, 2017, respectively, which are securities we retained from certain of our Sequoia securitizations that represent certificated servicing strips.

At June 30, 2018 and December 31, 2017, our mezzanine and subordinate trading securities had an unpaid principal balance of \$1.01 billion and \$943 million, respectively, and included \$240 million and \$301 million, respectively, of Agency residential mortgage credit risk transfer (or "CRT") securities, \$68 million and \$68 million, respectively, of Sequoia securities, \$209 million and \$206 million, respectively, of other third-party residential securities, and \$399 million and \$324 million, respectively, of third-party commercial/multifamily securities.

During the three and six months ended June 30, 2018, we acquired \$233 million and \$378 million (principal balance), respectively, of securities for which we elected the fair value option and classified as trading, and sold \$62 million and \$244 million, respectively, of such securities. During the three and six months ended June 30, 2017, we acquired \$107 million and \$261 million (principal balance), respectively, of securities for which we elected the fair value option and classified as trading, and sold\$51 million and \$60 million, respectively, of such securities.

During the three and six months ended June 30, 2018, we recorded net market valuationlosses of \$1 million and \$4 million, respectively, on trading securities, included in Investment fair value changes, net and Mortgage banking activities, net on our consolidated statements of income. During the three and six months ended June 30, 2017, we recorded net market valuation gains of \$19 million and \$30 million, respectively, on trading securities, included in Investment fair value changes, net and Mortgage banking activities, net on our consolidated statements of income.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 7. Real Estate Securities - (continued)

AFS Securities

The following table presents the fair value of our available-for-sale securities by position and collateral type affune 30, 2018 and December 31, 2017.

Table 7.3 – Available-for-Sale Securities by Position and Collateral Type

| (In Thousands) | June 3 | 0, 2018 | December 31, 2017 | | | |
|-----------------------|--------|---------|-------------------|---------|--|--|
| Senior ⁽¹⁾ | \$ | 147,490 | \$ | 179,864 | | |
| Mezzanine | | 37,263 | | 92,002 | | |
| Subordinate | | 214,888 | | 235,800 | | |
| Total AFS Securities | \$ | 399,641 | \$ | 507,666 | | |

(1) Includes \$34 million and \$39 million of re-REMIC securities at June 30, 2018 and December 31, 2017, respectively. Re-REMIC securities were created through the resecuritization of certain senior security interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior security interests, but senior to any subordinate tranches of the securitization from which they were created.

At June 30, 2018 and December 31, 2017, all of our available-for-sale securities were comprised of residential mortgage-backed securities. AtJune 30, 2018, AFS securities with a carrying value of \$145 million were pledged as collateral under short-term borrowing agreements. See *Note 10* for additional information on short-term debt.

During the three and six months ended June 30, 2018, we purchased \$2 million and \$6 million of AFS securities, respectively, and sold \$41 million and \$92 million of AFS securities, respectively, which resulted in net realized gains of \$5 million and \$14 million, respectively. During the three and six months ended June 30, 2017, we purchased \$2 million and \$27 million of AFS securities, respectively, which resulted in net realized gains of \$3 million and \$38 million of AFS securities, respectively, which resulted in net realized gains of \$3 million and \$38 million, respectively.

We often purchase AFS securities at a discount to their outstanding principal balances. To the extent we purchase an AFS security that has a likelihood of incurring a loss, we do not amortize into income the portion of the purchase discount that we do not expect to collect due to the inherent credit risk of the security. We may also expense a portion of our investment in the security to the extent we believe that principal losses will exceed the purchase discount. We designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on the security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the effective yield method.

At June 30, 2018, there were less than \$0.1 million of AFS securities with contractual maturities less than five years, \$2 million with contractual maturities greater than five years but less than 10 years, and the remainder of our AFS securities had contractual maturities greater than 10 years.

The following table presents the components of carrying value (which equals fair value) of AFS securities atJune 30, 2018 and December 31, 2017.

Table 7.4 – Carrying Value of AFS Securities

June 30, 2018

| (In Thousands) | Senior | | | Mezzanine | | Subordinate | | Total |
|---------------------------|--------|----------|----|-----------|----|-------------|----|-----------|
| Principal balance | \$ | 152,651 | \$ | 38,036 | \$ | 312,983 | \$ | 503,670 |
| Credit reserve | | (8,187) | | — | | (34,004) | | (42,191) |
| Unamortized discount, net | | (34,376) | | (3,993) | | (131,721) | | (170,090) |
| Amortized cost | | 110,088 | _ | 34,043 | | 147,258 | | 291,389 |
| Gross unrealized gains | | 38,153 | | 3,220 | | 68,236 | | 109,609 |
| Gross unrealized losses | | (751) | | — | | (606) | | (1,357) |
| Carrying Value | \$ | 147,490 | \$ | 37,263 | \$ | 214,888 | \$ | 399,641 |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 7. Real Estate Securities - (continued)

| (In Thousands) | Senior | | Mezzanine | Subordinate | | | Total |
|---------------------------|--------|----------|--------------|-------------|-----------|----|-----------|
| Principal balance | \$ | 189,125 | \$ 91,471 | \$ | 327,549 | \$ | 608,145 |
| Credit reserve | | (8,756) | _ | | (37,793) | | (46,549) |
| Unamortized discount, net | | (44,041) | (9,407) | | (130,305) | | (183,753) |
| Amortized cost | | 136,328 | 82,064 | | 159,451 | | 377,843 |
| Gross unrealized gains | | 44,771 | 9,938 | | 76,481 | | 131,190 |
| Gross unrealized losses | | (1,235) | — | | (132) | | (1,367) |
| Carrying Value | \$ | 179,864 | \$ 92,002 | \$ | 235,800 | \$ | 507,666 |

The following table presents the changes for the three and six months ended June 30, 2018, in unamortized discount and designated credit reserves on residential AFS securities.

Table 7.5 - Changes in Unamortized Discount and Designated Credit Reserves on AFS Securities

| | Three Months Ended June 30, 2018 | | | | | | | une 30, 2018 |
|--|----------------------------------|---------------------------------------|----|---------|-------------------|---------|----|------------------------------|
| (In Thousands) | | CreditUnamortizedReserveDiscount, Net | | | Credit Reserve | | | Unamortized Discount, Net |
| Beginning balance | \$ | 40,616 | \$ | 178,302 | \$ | 46,549 | \$ | 183,753 |
| Amortization of net discount | | — | | (3,848) | | _ | | (7,908) |
| Realized credit losses | | (385) | | — | | (1,341) | | — |
| Acquisitions | | 2,251 | | 495 | | 4,787 | | 2,130 |
| Sales, calls, other | | (299) | | (4,907) | | (1,066) | | (14,679) |
| Impairments | | 56 | | — | | 56 | | _ |
| (Release of) transfers to credit reserves, net | | (48) | | 48 | | (6,794) | | 6,794 |
| Ending Balance | \$ | 42,191 | \$ | 170,090 | \$ | 42,191 | \$ | 170,090 |

AFS Securities with Unrealized Losses

The following table presents the components comprising the total carrying value of residential AFS securities that were in a gross unrealized loss position alune 30, 2018 and December 31, 2017.

Table 7.6 - Components of Fair Value of Residential AFS Securities by Holding Periods

| | Less Than 12 Consecutive Months | | | | 12 Consecutive Months or Longer | | | | | | |
|-------------------|---------------------------------|------------------|----|----------------------|---------------------------------|----|-------------------|----|----------------------|----|---------------|
| (In Thousands) | | nortized Cost | I | Unrealized Losses | Fair Value | A | Amortized Cost | | Unrealized Losses | | Fair Value |
| June 30, 2018 | \$ | 18,610 | \$ | (606) | \$ 18,004 | \$ | 25,887 | \$ | (751) | \$ | 25,136 |
| December 31, 2017 | | 8,637 | | (132) | 8,505 | | 28,557 | | (1,235) | | 27,322 |

At June 30, 2018, after giving effect to purchases, sales, and extinguishment due to credit losses, our consolidated balance sheet included145 AFS securities, of which 10 were in an unrealized loss position and three were in a continuous unrealized loss position for 12 consecutive months or longer. AtDecember 31, 2017, our consolidated balance sheet included 167 AFS securities, of which nine were in an unrealized loss position and three were in a continuous unrealized loss position and three were in a continuous unrealized loss position for 12 consecutive months or longer.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 7. Real Estate Securities - (continued)

Evaluating AFS Securities for Other-than-Temporary Impairments

Gross unrealized losses on our AFS securities were \$1 million at June 30, 2018. We evaluate all securities in an unrealized loss position to determine if the impairment is temporary or other-than-temporary (resulting in an OTTI). At June 30, 2018, we did not intend to sell any of our AFS securities that were in an unrealized loss position, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost basis, which may be at their maturity. We review our AFS securities that are in an unrealized loss position to identify those securities with losses that are other-than-temporary based on an assessment of changes in expected cash flows for such securities, which considers recent security performance and expected future performance of the underlying collateral.

For the three and six months ended June 30, 2018, other-than-temporary impairments were \$0.3 million, of which \$0.1 million were recognized through our consolidated statements of income and \$0.2 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. AFS securities for which OTTI is recognized have experienced, or are expected to experience, credit-related adverse cash flow changes. In determining our estimate of cash flows for AFS securities we may consider factors such as structural credit enhancement, past and expected future performance of underlying mortgage loans, including timing of expected future cash flows, which are informed by prepayment rates, default rates, loss severities, delinquency rates, percentage of non-performing loans, FICO scores at loan origination, year of origination, loan-to-value ratios, and geographic concentrations, as well as general market assessments. Changes in our evaluation of these factors impacted the cash flows for our consolidate and were used to determine if there were credit-related adverse cash flows and if so, the amount of credit related losses. Significant judgment is used in both our analysis of the expected cash flows for our AFS securities and any determination of the credit loss component of OTTI.

The table below summarizes the significant valuation assumptions we used for our AFS securities in unrealized loss positions alune 30, 2018.

Table 7.7 – Significant Valuation Assumptions

| June 30, 2018 | | for Sec | for Securities | | |
|------------------|-------|---------|----------------|--|--|
| Prepayment rates | 6% | - | 10% | | |
| Projected losses | 0.20% | - | 3% | | |

The following table details the activity related to the credit loss component of OTTI (i.e., OTTI recognized through earnings) for AFS securities held at une 30, 2018 and 2017, for which a portion of an OTTI was recognized in other comprehensive income.

Table 7.8 – Activity of the Credit Component of Other-than-Temporary Impairments

| | Т | Three Months | Ended | Six Months Ended June 30, | | | | |
|--|----|--------------|-------|---------------------------|------|--------|----|---------|
| (In Thousands) | | 2018 | | 2017 | 2018 | | | 2017 |
| Balance at beginning of period | \$ | 20,924 | \$ | 26,390 | \$ | 21,037 | \$ | 28,261 |
| Additions | | | | | | | | |
| Initial credit impairments | | 43 | | 81 | | 43 | | 178 |
| Subsequent credit impairments | | _ | | 47 | | | | 47 |
| Reductions | | | | | | | | |
| Securities sold, or expected to sell | | _ | | (716) | | (99) | | (2,282) |
| Securities with no outstanding principal at period end | | _ | | _ | | (14) | | (402) |
| Balance at End of Period | \$ | 20,967 | \$ | 25,802 | \$ | 20,967 | \$ | 25,802 |
| | | | | | | | | |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 7. Real Estate Securities - (continued)

Gains and losses from the sale of AFS securities are recorded as Realized gains, net, in our consolidated statements of income. The following table presents the gross realized gains and losses on sales and calls of AFS securities for the three and six months ended June 30, 2018 and 2017.

Table 7.9 - Gross Realized Gains and Losses on AFS Securities

| | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | | |
|--|-----------------------------|-----------|----|-------|---------------------------|--------|------|-------|--|
| (In Thousands) | | 2018 2017 | | | 2018 | | 2017 | | |
| Gross realized gains - sales | \$ | 4,674 | \$ | 2,555 | \$ | 14,037 | \$ | 7,647 | |
| Gross realized gains - calls | | 43 | | 66 | | 43 | | 677 | |
| Gross realized losses - sales | | (3) | | — | | (3) | | | |
| Gross realized losses - calls | | — | | (497) | | _ | | (497) | |
| Total Realized Gains on Sales and Calls of AFS Securities, net | \$ | 4,714 | \$ | 2,124 | \$ | 14,077 | \$ | 7,827 | |

Note 8. Derivative Financial Instruments

The following table presents the fair value and notional amount of our derivative financial instruments atJune 30, 2018 and December 31, 2017.

Table 8.1 – Fair Value and Notional Amount of Derivative Financial Instruments

| | | June 3 | 0, 20 | December 31, 2017 | | | | |
|---|----|---------------|-------|--------------------|---------------|----------|--------------------|-----------|
| (In Thousands) | | Fair Value | | Notional Amount | Fair Value | | Notional Amount | |
| Assets - Risk Management Derivatives | | | | | | | | |
| Interest rate swaps | \$ | 59,468 | \$ | 2,675,500 | \$ | 10,122 | \$ | 1,765,000 |
| TBAs | | 3,186 | | 1,230,000 | | 133 | | 295,000 |
| Futures | | — | | — | | 1 | | 7,500 |
| Swaptions | | — | | — | | 42 | | 200,000 |
| Assets - Other Derivatives | | | | | | | | |
| Loan purchase commitments | | 2,991 | | 460,620 | | 3,243 | | 547,434 |
| Loan forward sale commitments | | — | | _ | | 2,177 | | 343,681 |
| Total Assets | \$ | 65,645 | \$ | 4,366,120 | \$ | 15,718 | \$ | 3,158,615 |
| Liabilities - Cash Flow Hedges | | | | | | | | |
| Interest rate swaps | \$ | (31,601) | \$ | 139,500 | \$ | (43,679) | \$ | 139,500 |
| Liabilities - Risk Management Derivatives | | | | | | | | |
| Interest rate swaps | | (13,129) | | 820,000 | | (11,888) | | 1,248,000 |
| TBAs | | (6,372) | | 1,485,000 | | (3,808) | | 1,400,000 |
| Futures | | (126) | | 15,000 | | — | | — |
| Liabilities - Other Derivatives | | | | | | | | |
| Loan purchase commitments | | (4,701) | | 805,139 | | (3,706) | | 697,966 |
| Total Liabilities | \$ | (55,929) | \$ | 3,264,639 | \$ | (63,081) | \$ | 3,485,466 |
| Total Derivative Financial Instruments, Net | \$ | 9,716 | \$ | 7,630,759 | \$ | (47,363) | \$ | 6,644,081 |
| | 35 | | | | | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 8. Derivative Financial Instruments - (continued)

Risk Management Derivatives

To manage, to varying degrees, risks associated with certain assets and liabilities on our consolidated balance sheets, we may enter into derivative contracts. Atlune 30, 2018, we were party to swaps and swaptions with an aggregate notional amount of \$3.50 billion, TBA agreements sold with an aggregate notional amount of \$15 million. At December 31, 2017, we were party to swaps and swaptions with an aggregate notional amount of \$1.70 billion, and financial futures contracts with an aggregate notional amount of \$1.70 billion, and financial futures contracts with an aggregate notional amount of \$1.70 billion, and financial futures contracts with an aggregate notional amount of \$1.70 billion.

During the three and six months ended June 30, 2018, risk management derivatives had net market valuationgains of \$22 million and \$89 million, respectively. During the three and six months ended June 30, 2017, risk management derivatives had net market valuationlosses of \$20 million and \$27 million, respectively. These market valuation gains and losses are recorded in Mortgage banking activities, net, Investment fair value changes, net, and Other income, net on our consolidated statements of income.

Loan Purchase and Forward Sale Commitments

LPCs and FSCs that qualify as derivatives are recorded at their estimated fair values. For thethree and six months ended June 30, 2018, LPCs and FSCs had net market valuation losses of \$3 million and \$10 million, respectively, that were recorded in Mortgage banking activities, net on our consolidated statements of income. For thethree and six months ended June 30, 2017, LPCs had net market valuationgains of \$10 million and \$21 million, respectively, that were recorded in Mortgage banking activities, net on our consolidated statements of income.

Derivatives Designated as Cash Flow Hedges

To manage the variability in interest expense related to portions of our long-term debt and certain adjustable-rate securitization entity liabilities that are included in our consolidated balance sheets for financial reporting purposes, we designated certain interest rate swaps as cash flow hedges with an aggregate notional balance of \$140 million.

For the three and six months ended June 30, 2018, changes in the values of designated cash flow hedges werepositive \$3 million and positive \$12 million, respectively, and were recorded in Accumulated other comprehensive income, a component of equity. For the three and six months ended June 30, 2017, changes in the values of designated cash flow hedges were negative \$2 million and negative \$1 million, respectively, and were recorded in Accumulated other comprehensive income, a component of equity. For interest rate agreements currently or previously designated as cash flow hedges, our total unrealized loss reported in Accumulated other comprehensive income was \$31 million and \$43 million at June 30, 2018 and December 31, 2017, respectively.

The following table illustrates the impact on interest expense of our interest rate agreements accounted for as cash flow hedges for the here and six months ended June 30, 2018 and 2017.

Table 8.2 – Impact on Interest Expense of Interest Rate Agreements Accounted for as Cash Flow Hedges

| | Т | hree Months | Ended | June 30, | Six Months Ended June 30, | | | | | |
|--|----|-------------|-------|----------|---------------------------|---------|----|---------|--|--|
| (In Thousands) | | 2018 | | 2017 | | 2018 | | 2017 | | |
| Net interest expense on cash flows hedges | \$ | (804) | \$ | (1,172) | \$ | (1,802) | \$ | (2,397) | | |
| Realized net losses reclassified from other comprehensive income | | — | | (14) | | — | | (28) | | |
| Total Interest Expense | \$ | (804) | \$ | (1,186) | \$ | (1,802) | \$ | (2,425) | | |

Derivative Counterparty Credit Risk

As discussed in our Annual Report on Form 10-K for the year endedDecember 31, 2017, we consider counterparty risk as part of our fair value assessments of all derivative financial instruments at each quarter-end. At June 30, 2018, we assessed this risk as remote and did not record a specific valuation adjustment.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 8. Derivative Financial Instruments - (continued)

At June 30, 2018, we had outstanding derivative agreements with two counterparties (other than clearinghouses) and were in compliance with ISDA agreements governing our open derivative positions.

Note 9. Other Assets and Liabilities

Other assets at June 30, 2018 and December 31, 2017, are summarized in the following table.

Table 9.1 - Components of Other Assets

| (In Thousands) | J | une 30, 2018 | December 31, 2017 | | |
|--|----|--------------|-------------------|---------|--|
| Mortgage servicing rights | \$ | 64,674 | \$ | 63,598 | |
| Margin receivable | | 49,538 | | 85,044 | |
| FHLBC stock | | 43,393 | | 43,393 | |
| Pledged collateral | | 42,201 | | 42,615 | |
| Participation in loan warehouse facility | | 41,658 | | — | |
| Investment in 5 Arches | | 10,973 | | — | |
| Fixed assets and leasehold improvements ⁽¹⁾ | | 5,189 | | 2,645 | |
| Guarantee asset | | 2,936 | | 2,869 | |
| REO | | 2,649 | | 3,354 | |
| Other | | 9,459 | | 15,046 | |
| Total Other Assets | \$ | 272,670 | \$ | 258,564 | |

(1) Fixed assets and leasehold improvements had a basis of \$10 million and accumulated depreciation of \$4 million at June 30, 2018.

Accrued expenses and other liabilities at June 30, 2018 and December 31, 2017 are summarized in the following table.

Table 9.2 - Components of Accrued Expenses and Other Liabilities

| (In Thousands) | June 30, 2018 | | | December 31, 2017 |
|--|---------------|--------|----|-------------------|
| Guarantee obligations | \$ | 18,124 | \$ | 19,487 |
| Accrued compensation | | 13,387 | | 24,025 |
| Deferred tax liabilities | | 11,764 | | 11,764 |
| Unsettled trades | | 11,328 | | 13 |
| Margin payable | | 7,282 | | 390 |
| Residential loan and MSR repurchase reserve | | 4,443 | | 4,916 |
| Accrued income taxes payable | | 2,547 | | — |
| Legal reserve | | 2,000 | | 2,000 |
| Other | | 8,696 | | 5,134 |
| Total Accrued Expenses and Other Liabilities | \$ | 79,571 | \$ | 67,729 |

Mortgage Servicing Rights

We invest in mortgage servicing rights associated with residential mortgage loans and contract with licensed sub-servicers to perform all servicing functions for these loans. The majority of our investments in MSRs were made through the retention of servicing rights associated with the residential jumbo mortgage loans that we acquire and subsequently transfer to third parties. We hold our MSR investments at our taxable REIT subsidiary.

At June 30, 2018 and December 31, 2017, our MSRs had a fair value of \$65 million and \$64 million, respectively, and were associated with loans with an aggregate principal balance of \$5.16 billion and \$5.56 billion, respectively.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 9. Other Assets and Liabilities - (continued)

The following table presents activity for MSRs for thethree and six months ended June 30, 2018 and 2017.

Table 9.3 – Activity for MSRs

| | ed June 30, | Six Months Ended June 30, | | | | | | |
|--------------------------------|----------------|---------------------------|----|----------|------|---------|----|----------|
| (In Thousands) | 2018 2017 2018 | | | | 2018 | 2017 | | |
| Balance at beginning of period | \$ | 66,496 | \$ | 111,013 | \$ | 63,598 | \$ | 118,526 |
| Additions | | _ | | 216 | | — | | 7,701 |
| Sales | | (1,077) | | (41,038) | | (1,077) | | (52,966) |
| Changes in fair value due to: | | | | | | | | |
| Changes in assumptions (1) | | 943 | | (3,356) | | 5,289 | | (4,013) |
| Other changes ⁽²⁾ | | (1,688) | | (3,065) | | (3,136) | | (5,478) |
| Balance at End of Period | \$ | 64,674 | \$ | 63,770 | \$ | 64,674 | \$ | 63,770 |

(1) Primarily reflects changes in prepayment assumptions due to changes in market interest

rates

(2) Represents changes due to the realization of expected cash flows.

The following table presents the components of our MSR income for thethree and six months ended June 30, 2018 and 2017.

Table 9.4 - Components of MSR Income, net

| | Three Months | Ende | Six Months Ended June 30, | | | | |
|--|--------------|------|---------------------------|----|---------|------|---------|
| (In Thousands) | 2018 | 2017 | | | 2018 | 2017 | |
| Servicing income | \$ 3,802 | \$ | 6,511 | \$ | 7,597 | \$ | 13,418 |
| Cost of sub-servicer | (338) | | (659) | | (930) | | (2,039) |
| Net servicing fee income | 3,464 | | 5,852 | | 6,667 | | 11,379 |
| Market valuation changes of MSRs | (745) | | (6,421) | | 2,147 | | (9,491) |
| Market valuation changes of associated derivatives | (1,122) | | 3,040 | | (6,261) | | 2,291 |
| MSR reversal of provision for repurchases | 277 | | 307 | | 277 | | 312 |
| MSR Income, Net ⁽¹⁾ | \$ 1,874 | \$ | 2,778 | \$ | 2,830 | \$ | 4,491 |

(1) MSR income, net is included in Other income, net on our consolidated statements of income.

Margin Receivable and Payable

Margin receivable and payable resulted from margin calls between us and our counterparties under derivatives, master repurchase agreements, and warehouse facilities, whereby we or the counterparty posted collateral.

FHLB Stock

In accordance with our FHLB-member subsidiary's borrowing agreement with the FHLBC, our subsidiary is required to purchase and hold stock in the FHLBC. SeeNote 3 and Note 12 for additional information on this borrowing agreement.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 9. Other Assets and Liabilities - (continued)

Participation in Loan Warehouse Facility

In the second quarter of 2018, we invested in a subordinated participation in a revolving mortgage loan warehouse credit facility of one of our loan sellers. While our interest is subordinated, it is secured by the loans collateralizing the facility and we have recourse to the loan seller. We account for this subordinated participation interest as a loan receivable at amortized cost, and all associated interest income is recorded as a component of Other interest income in our consolidated statements of income. We monitor the credit quality of the warehouse line of credit and utilize such information in our evaluation of the appropriateness of the allowance for credit losses. As of June 30, 2018, we determined no allowance for credit losses was required for this receivable.

Investment in 5 Arches

On May 1, 2018, we acquired a 20% minority interest in 5 Arches, LLC ("5 Arches") for \$10 million, which included a one-year option to purchase all remaining equity in the company for a combination of cash and stock totaling \$40 million. 5 Arches is an originator and asset manager of business-purpose residential mortgage loans, including loans to investors in single-family rental properties, bridge loans for investors in multifamily properties, and loans to investors rehabilitating and reselling residential properties. In connection with this investment, we also entered into a loan flow purchase agreement, which gives us exclusive access to 5 Arches' single-family rental loan production for a one-year period. At June 30, 2018, we had not purchased any loans under this agreement.

We account for our ownership interest in 5 Arches using the equity method of accounting as we are able to exert significant influence over but do not control the activities of the investee. At June 30, 2018, the carrying amount of our investment in 5 Arches was \$7 million. We account for our purchase option as a cost method investment, which had a carrying value of \$4 million at June 30, 2018. We have elected to record our share of earnings or losses from 5 Arches on a one-quarter lag, and as such, we didnot record any equity method investment earnings or losses associated with this investment during the three months ended June 30, 2018.

Guarantee Asset, Pledged Collateral, and Guarantee Obligations

The pledged collateral, guarantee asset, and guarantee obligations presented in the tables above are related to our risk-sharing arrangements with Fannie Mae and Freddie Mac. In accordance with these arrangements, we are required to pledge collateral to secure our guarantee obligations. See *Note 13* for additional information on our risk-sharing arrangements.

REO

The carrying value of REO at June 30, 2018 was \$3 million, which includes the net effect of \$2 million related to transfers into REO during thesix months ended June 30, 2018, offset by \$3 million of REO liquidations, and \$0.4 million of unrealized gains resulting from market valuation adjustments. At June 30, 2018 and December 31, 2017, there were 9 and 14 REO properties, respectively, recorded on our consolidated balance sheets, all of which were owned at consolidated Legacy Sequoia entities.

Legal and Repurchase Reserves

See Note 13 for additional information on the legal and residential repurchase reserves.

Note 10. Short-Term Debt

We enter into repurchase agreements, bank warehouse agreements, and other forms of collateralized (and generally uncommitted) short-term borrowings with several banks and major investment banking firms. At June 30, 2018, we had outstanding agreements with several counterparties and we were in compliance with all of the related covenants. For additional information about these financial covenants and our short-term debt, see Part I, Item 2 – *Management's Discussion and Analysis of Financial Condition and Results of Operations* of this Quarterly Report on Form 10-Q and Part II, Item 7 of our Annual Report on Form 10-K for the year ended comber 31, 2017.

REDWOOD TRUST, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 10. Short-Term Debt - (continued)

The table below summarizes our short-term debt, including the facilities that are available to us, the outstanding balances, the weighted average interest rate, and the maturity information at June 30, 2018 and December 31, 2017.

Table 10.1 – Short-Term Debt

| | | | | June 3 | 30, 2018 | | |
|-----------------------------|-------------------------|----|------------------------|-----------------|--|---------------|-----|
| (Dollars in Thousands) | Number of Facilities | (| Dutstanding Balance | Limit | Weighted Average Days Until Maturity | | |
| Facilities | | | | | | | |
| Residential loan warehouse | 4 | \$ | 719,394 | \$ 1,425,000 | 3.69% | 8/2018-3/2019 | 141 |
| Real estate securities repo | 7 | | 706,894 | | 3.25% | 7/2018-9/2018 | 28 |
| Total Short-Term Debt | 11 | \$ | 1,426,288 | | | | |

| | | December 31, 2017 | | | | | | | | | | | |
|---|-------------------------|-------------------|------------------------|----|-----------|--------------------------------------|----------------|--|--|--|--|--|--|
| (Dollars in Thousands) | Number of Facilities | | Outstanding Balance | | Limit | Weighted Average Interest Rate | Maturity | Weighted Average Days Until Maturity | | | | | |
| Facilities | | | | | | | | | | | | | |
| Residential loan warehouse | 4 | \$ | 1,039,666 | \$ | 1,575,000 | 3.17% | 1/2018-12/2018 | 197 | | | | | |
| Real estate securities repo | 9 | | 648,746 | | | 2.69% | 1/2018-3/2018 | 28 | | | | | |
| Total Short-Term Debt Facilities | 13 | | 1,688,412 | | | | | | | | | | |
| Convertible notes, net | N/A | | 250,270 | | | 4.63% | 4/2018 | 105 | | | | | |
| Total Short-Term Debt | | \$ | 1,938,682 | | | | | | | | | | |

Borrowings under our facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. AtJune 30, 2018, all of these borrowings were under uncommitted facilities and were due within 364 days (or less) of the borrowing date.

The fair value of held-for-sale residential loans and real estate securities pledged as collateral under our short-term debt facilities wa\$786 million and \$846 million, respectively, at June 30, 2018 and \$1.15 billion and \$788 million, respectively, at December 31, 2017. At June 30, 2018, the fair value of our real estate securities pledged as collateral included \$88 million of securities retained from our consolidated Sequoia Choice securitizations. For thethree and six months ended June 30, 2018, the average balances of our short-term debt facilities were \$1.48 billion and \$1.42 billion, respectively. At June 30, 2018 and December 31, 2017, accrued interest payable on our short-term debt facilities was \$3 million and \$2 million, respectively.

During the second quarter of 2017, \$288 million principal amount of 4.625% convertible senior notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the second quarter of 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. In April 2018, we repaid these \$250 million convertible notes and all related accrued interest in full. SeeNote 12 for additional information on our convertible notes.

We also maintain a \$10 million committed line of credit with a financial institution that is secured by certain mortgage-backed securities with a fair market value of \$4 million at June 30, 2018. At both June 30, 2018 and December 31, 2017, we had no outstanding borrowings on this facility.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 10. Short-Term Debt - (continued)

Remaining Maturities of Short-Term Debt

The following table presents the remaining maturities of our secured short-term debt by the type of collateral securing the debt adure 30, 2018.

Table 10.2 – Short-Term Debt by Collateral Type and Remaining Maturities

| | June 30, 2018 | | | | | | | | | | |
|---------------------------------|---------------|----------------|----|---------------|----|--------------|----|-----------|--|--|--|
| (In Thousands) | | Within 30 days | | 31 to 90 days | | Over 90 days | | Total | | | |
| Collateral Type | | | | | | | | | | | |
| Held-for-sale residential loans | \$ | — | \$ | 334,775 | \$ | 384,619 | \$ | 719,394 | | | |
| Real estate securities | | 491,738 | | 215,156 | | _ | | 706,894 | | | |
| Total Short-Term Debt | \$ | 491,738 | \$ | 549,931 | \$ | 384,619 | \$ | 1,426,288 | | | |

Note 11. Asset-Backed Securities Issued

Through our Sequoia securitization program, we sponsor securitization transactions in which ABS backed by residential mortgage loans are issued by Sequoia entities. We consolidated the Legacy Sequoia securitization entities, and beginning in September 2017, the Sequoia Choice securitization entities, that we determined were VIEs and for which we determined we were the primary beneficiary. Each consolidated securitization entities is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, servicing administrator, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

We account for the ABS issued under our consolidated Sequoia entities at fair value, with periodic changes in fair value recorded in Investment fair value changes, net on our consolidated statements of income. Pursuant to the CFE guidelines, the market valuation changes on our Sequoia loans are based on the estimated fair value of the associated ABS issued. The net impact to our income statement associated with our retained economic investment in the Sequoia securitization entities is presented in *Note 5*.

The ABS issued by these entities consist of various classes of securities that pay interest on a monthly or quarterly basis. All ABS issued by the Sequoia Choice entities pay fixed rates of interest and substantially all ABS issued by the Legacy Sequoia entities pay variable rates of interest, which are indexed to one-, three-, or six-month LIBOR. ABS issued also includes some interest-only classes with coupons set at a fixed spread to a benchmark rate, or set at a spread to the interest rates earned on the assets less the interest rates paid on the liabilities of a securitization entity.

The carrying values of ABS issued by Sequoia securitization entities we sponsored at June 30, 2018 and December 31, 2017, along with other selected information, are summarized in the following table.

Table 11.1 – Asset-Backed Securities Issued

| June 30, 2018 (Dollars in Thousands) | | Legacy Sequoia | | Sequoia Choice | | Total |
|---|----------|-------------------|----|-------------------|----|-----------|
| Certificates with principal balance | <u>¢</u> | 615,868 | \$ | 1,320,414 | \$ | 1,936,282 |
| | ¢ | <i>,</i> | ф | | Ф | |
| Interest-only certificates | | 1,578 | | 21,843 | | 23,421 |
| Market valuation adjustments | | (35,211) | | 5,170 | | (30,041) |
| ABS Issued, Net | \$ | 582,235 | \$ | 1,347,427 | \$ | 1,929,662 |
| Range of weighted average interest rates, by series | | 2.12% to 3.26% | | 4.48% to 4.65% | | |
| Stated maturities | | 2024 - 2036 | | 2047 - 2048 | | |
| Number of series | | 20 | | 4 | | |
| | | | | | | |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 11. Asset-Backed Securities Issued - (continued)

| December 31, 2017 (Dollars in Thousands) | | Legacy Sequoia | Sequoia Choice | Total | | |
|---|----|-------------------|--------------------|-------|-----------|--|
| Certificates with principal balance | \$ | 691,125 | \$ 526,657 | \$ | 1,217,782 | |
| Interest-only certificates | | 1,972 | 7,695 | | 9,667 | |
| Market valuation adjustments | | (70,652) | 7,788 | | (62,864) | |
| ABS Issued, Net | \$ | 622,445 | \$ 542,140 | \$ | 1,164,585 | |
| Range of weighted average interest rates, by series | | 1.46% to 2.78% | 4.52% to 4.73% | | | |
| Stated maturities | | 2024 - 2036 | 2047 | | | |
| Number of series | | 20 | 2 | | | |

The actual maturity of each class of ABS issued is primarily determined by the rate of principal prepayments on the assets of the issuing entity. Each series is also subject to redemption prior to the stated maturity according to the terms of the respective governing documents of each ABS issuing entity. As a result, the actual maturity of ABS issued may occur earlier than its stated maturity. At June 30, 2018, all of the ABS issued and outstanding had contractual maturities beyond five years.

At both June 30, 2018 and December 31, 2017, accrued interest payable on ABS issued by the Legacy Sequoia entities was\$1 million. At June 30, 2018 and December 31, 2017, accrued interest payable on ABS issued by the Sequoia Choice entities was\$5 million and \$2 million, respectively. Interest due on consolidated ABS issued is payable monthly.

The following table summarizes the carrying value components of the collateral for ABS issued and outstanding at une 30, 2018 and December 31, 2017.

Table 11.2 – Collateral for Asset-Backed Securities Issued

| June 30, 2018 | Legacy | | Sequoia | | | |
|---------------------------------|----------------|----|-----------|----------|-----------|--|
| (In Thousands) | Sequoia Ch | | | ce Total | | |
| Residential loans | \$ 592,029 | \$ | 1,481,145 | \$ | 2,073,174 | |
| Restricted cash | 147 | | 10 | | 157 | |
| Accrued interest receivable | 835 | | 5,956 | | 6,791 | |
| REO | 2,649 | | — | | 2,649 | |
| Total Collateral for ABS Issued | \$ 595,660 | \$ | 1,487,111 | \$ | 2,082,771 | |

| December 31, 2017 | Legacy | Sequoia | | | |
|---------------------------------|---------------|---------------|-------|-----------|--|
| (In Thousands) | Sequoia | Choice | Total | | |
| Residential loans | \$ 632,817 | \$ 620,062 | \$ | 1,252,879 | |
| Restricted cash | 147 | 4 | | 151 | |
| Accrued interest receivable | 867 | 2,524 | | 3,391 | |
| REO | 3,353 | _ | | 3,353 | |
| Total Collateral for ABS Issued | \$ 637,184 | \$ 622,590 | \$ | 1,259,774 | |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 12. Long-Term Debt

FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. AtJune 30, 2018, under this agreement, our subsidiary could incur borrowings up to \$2.00 billion, also referred to as "advances," from the FHLBC secured by eligible collateral, including residential mortgage loans. During the three and six months ended June 30, 2018, our FHLB-member subsidiary made no additional borrowings under this agreement. Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through the five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until its stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion maximum.

At June 30, 2018, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 2.03% and a weighted average maturity of approximately seven years. At December 31, 2017, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 1.38% and a weighted average maturity of eight years. Advances under this agreement incur interest charges based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. Total advances under this agreement were secured by residential mortgage loans with a fair value of \$2.31 billion at June 30, 2018. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At June 30, 2018, our subsidiary held\$43 million of FHLBC stock that is included in Other assets in our consolidated balance sheets.

The following table presents maturities of our FHLBC borrowings by year atJune 30, 2018.

Table 12.1 – Maturities of FHLBC Borrowings by Year

| (In Thousands) | | ie 30, 2018 |
|------------------------|----|-------------|
| 2024 | \$ | 470,171 |
| 2025 | | 887,639 |
| 2026 | | 642,189 |
| Total FHLBC Borrowings | \$ | 1,999,999 |

For additional information about our FHLBC borrowings, see Part I, Item 2 of Quarterly Report on Form 10-Q under the heading *Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities.*"

Convertible Notes

In June 2018, we issued \$200 million principal amount of 5.625% convertible senior notes due 2024 at an issuance price of 99.5%. These convertible notes require semiannual interest payments at a fixed coupon rate of 5.625% until maturity or conversion, which will be no later thanJuly 15, 2024. After deducting the issuance discount, the underwriting discount and offering costs, we received \$194 million of net proceeds. Including amortization of deferred debt issuance costs and the debt discount, the weighted average interest expense yield on these convertible notes is approximately 6.2% per annum. These notes are convertible at the option of the holder at a conversion rate of 54.7645 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$18.26 per common share). Upon conversion of these notes by a holder, the holder will receive shares of our common stock. At June 30, 2018, the outstanding principal amount of these notes was \$200 million and the accrued interest payable on this debt was \$0.2 million. At June 30, 2018, the unamortized deferred issuance costs and debt discount were\$5 million and \$1 million, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 12. Long-Term Debt - (continued)

In August 2017, we issued \$245 million principal amount of 4.75% convertible senior notes due 2023. These convertible notes require semi-annual interest payments at a fixed coupon rate of 4.75% until maturity or conversion, which will be no later thanAugust 15, 2023. After deducting the underwriting discount and offering costs, we received \$238 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these convertible notes is approximately 5.3% per annum. At June 30, 2018, these notes were convertible at the option of the holder at a conversion rate of 3.9060 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$18.55 per common share). Upon conversion of these notes by a holder, the holder will receive shares of our common stock. At June 30, 2018, the outstanding principal amount of these notes was \$245 million. At June 30, 2018, the accrued interest payable balance on this debt was \$4 million and the unamortized deferred issuance costs were \$6 million.

In November 2014, RWT Holdings, Inc., a wholly-owned subsidiary of Redwood Trust, Inc., issued\$205 million principal amount of 5.625% exchangeable senior notes due 2019. These exchangeable notes require semi-annual interest payments at a fixed coupon rate of 5.625% until maturity or exchange, which will be no later than November 15, 2019. After deducting the underwriting discount and offering costs, we received\$198 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these exchangeable notes is approximately 6.3% per annum. At June 30, 2018, these notes were convertible at the option of the holder at a conversion rate of 46.2370 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$21.63 per common share). Upon exchange of these notes by a holder, the holder will receive shares of our common stock. During the first quarter of 2016, we repurchased \$4 million par value of these notes at a discount and recorded a gain on extinguishment of debt of \$0.3 million in Realized gains, net on our consolidated statements of income. At June 30, 2018, the outstanding principal amount of these notes was \$201 million. At June 30, 2018, the accrued interest payable balance on this debt was\$1 million and the unamortized deferred issuance costs were \$2 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due in April 2018. These convertible notes required semi-annual interest payments at a fixed coupon rate of 4.625% until the debt matured on April 15, 2018. After deducting the underwriting discount and offering costs, we received \$279 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these convertible notes was approximately 4.8% per annum. Until maturity, these notes were convertible at the option of the holder at a conversion rate of 41.1320 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$24.31 per common share). During the second quarter of 2017, \$288 million principal amount of these convertible notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the second quarter of 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of\$1 million in Realized gains, net on our consolidated statements of income. In April 2018, we repaid these \$250 million convertible notes and all related accrued interest in full.

Trust Preferred Securities and Subordinated Notes

At June 30, 2018, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively. This debt requires quarterly interest payments at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed. The \$100 million trust preferred securities will be redeemed no later than January 30, 2037, and the \$40 million subordinated notes will be redeemed no later than July 30, 2037. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense. Including hedging costs and amortization of deferred debt issuance costs, the weighted average interest expense yield on our trust preferred securities and subordinated notes is approximately 6.8% per annum. At both June 30, 2018 and December 31, 2017, the accrued interest payable balance on our trust preferred securities and subordinated notes was\$1 million.

Under the terms of this debt, we covenant, among other things, to use our best efforts to continue to qualify as a REIT. If an event of default were to occur in respect of this debt, we would generally be restricted under its terms (subject to certain exceptions) from making dividend distributions to stockholders, from repurchasing common stock or repurchasing or redeeming any other then-outstanding equity securities, and from making any other payments in respect of any equity interests in us or in respect of any then-outstanding debt that is pari passu or subordinate to this debt.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 12. Long-Term Debt - (continued)

Single-Family Rental Loan Warehouse Facilities

During the second quarter of 2018, we entered into repurchase facilities with two third-party financial institutions to finance purchases of mortgage loans secured by 1-4 unit residential rental real estate ("single-family rental loans"). The first facility has an aggregate maximum borrowing capacity of \$200 million and is scheduled to mature on June 29, 2020. The second facility has an aggregate maximum borrowing capacity of \$200 million and is scheduled to mature on June 29, 2021. Borrowings under these facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. At June 30, 2018, there were no amounts outstanding under either of these facilities.

Note 13. Commitments and Contingencies

Lease Commitments

At June 30, 2018, we were obligated under four non-cancelable operating leases with expiration dates through 2028 for \$17 million of cumulative lease payments. Our operating lease expense was \$1 million for both six-month periods ended June 30, 2018 and 2017.

The following table presents our future lease commitments at June 30, 2018.

Table 13.1 – Future Lease Commitments by Year

| In Thousands) | | une 30, 2018 |
|-------------------------|----|--------------|
| 2018 (6 months) | \$ | 982 |
| 2019 | | 1,987 |
| 2020 | | 1,965 |
| 2021 | | 1,474 |
| 2022 and thereafter | | 10,217 |
| Total Lease Commitments | \$ | 16,625 |

Commitments to Fund Equity Investments

At June 30, 2018, we had committed to fund \$50 million to a limited partnership created to finance clean energy projects. This obligation may be requested at any time by the investment manager and will be recorded on our balance sheet as an equity method investment upon funding. At June 30, 2018, no investments in this partnership had been funded.

Commitment to Participate in Loan Warehouse Facility

In the second quarter of 2018, we invested in a participation in the mortgage loan warehouse credit facility of one of our loan sellers. This investment includes a commitment to participate in (and an obligation to fund) a designated amount of the loan seller's borrowings under this warehouse credit facility. This obligation is subject to daily funding requests by the financial institution, and fundings are recorded on our balance sheet as a Participation in loan warehouse facility. At June 30, 2018, \$42 million of our commitment had been funded, and we were committed to fund up to an additional \$8 million. See *Note 9* for additional detail on our participation in a loan warehouse facility.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 13. Commitments and Contingencies - (continued)

Loss Contingencies — Risk-Sharing

During 2015 and 2016, we sold conforming loans to the Agencies with an original unpaid principal balance of \$3.19 billion, subject to our risk-sharing arrangements with the Agencies. At June 30, 2018, the maximum potential amount of future payments we could be required to make under these arrangements was\$44 million and this amount was fully collateralized by assets we transferred to pledged accounts and is presented as pledged collateral in Other assets on our consolidated balance sheets. We have no recourse to any third parties that would allow us to recover any amounts related to our obligations under the arrangements. At June 30, 2018, we had not incurred any losses under these arrangements. For the three and six months ended June 30, 2018, other income related to these arrangements was\$1 million and \$2 million, respectively, and net market valuation losses related to these investments were \$0.2 million and \$0.3 million, respectively. For the three and six months ended June 30, 2017, other income related to these investments was \$1 million and \$2 million, respectively, and net market valuation losses related to these investments were \$0.2 million and \$2 million, respectively. For the three and six months ended June 30, 2017, other income related to these investments were \$1 million for both periods.

All of the loans in the reference pools subject to these risk-sharing arrangements were originated in 2014 and 2015, and atlune 30, 2018, the loans had an unpaid principal balance of \$1.95 billion and a weighted average FICO score of 758 (at origination) and LTV of 76% (at origination). At June 30, 2018, \$5 million of the loans were 90 days or more delinquent, of which \$1 million were in foreclosure. At June 30, 2018, the carrying value of our guarantee obligation was\$18 million and included \$6 million designated as a non-amortizing credit reserve, which we believe is sufficient to cover current expected losses under these obligations.

Our consolidated balance sheets include assets of special purpose entities ("SPEs") associated with these risk-sharing arrangements (i.e., the "pledged collateral" referred to above) that can only be used to settle obligations of these SPEs for which the creditors of these SPEs (the Agencies) do not have recourse to Redwood Trust, Inc. or its affiliates. At June 30, 2018 and December 31, 2017, assets of such SPEs totaled\$47 million and \$48 million, respectively, and liabilities of such SPEs totaled\$18 million and \$19 million, respectively.

Loss Contingencies — Residential Repurchase Reserve

We maintain a repurchase reserve for potential obligations arising from representation and warranty violations related to residential loans we have sold to securitization trusts or third parties and for conforming residential loans associated with MSRs that we have purchased from third parties. We do not originate residential loans and we believe the initial risk of loss due to loan repurchases (i.e., due to a breach of representations and warranties) would generally be a contingency to the companies from whom we acquired the loans. However, in some cases, for example, where loans were acquired from companies that have since become insolvent, repurchase claims may result in our being liable for a repurchase obligation.

At June 30, 2018 and December 31, 2017, our repurchase reserve associated with our residential loans and MSRs was 4 million and \$5 million, respectively, and was recorded in Accrued expenses and other liabilities on our consolidated balance sheets. We received two repurchase requests during the six months ended June 30, 2018, and did not repurchase any loans during this period. During thesix months ended June 30, 2018 and 2017, we recorded reversals of repurchase provision of \$0.5 million and \$0.9 million, respectively, that were recorded in Mortgage banking activities, net and Other income, net on our consolidated statements of income.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 13. Commitments and Contingencies - (continued)

Loss Contingencies — Litigation

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the "FHLB-Seattle") filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. ("SRF"), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the "FHLB-Seattle Defendants"), which alleged that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Seattle Certificate") issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the "2005-4 RMBS") and purchased by the FHLB-Seattle. Specifically, the complaint alleged that the alleged misstatements concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleged claims under the Securities Act of Washington (Section 21.20.005, et seq.) and sought to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys' fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, at June 30, 2018, approximately \$126 million of principal and \$11 million of interest payments had been made in respect of the Seattle Certificate. The matter was subsequently resolved and the claims were dismissed by the FHLB Seattle as to all the FHLB Seattle Defendants. At the time the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this R

On or about July 15, 2010, The Charles Schwab Corporation ("Schwab") filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the "Schwab Defendants"), which alleged that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys' fees and costs from SRF. Schwab claimed that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Schwab Certificate") issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleged that the misstatements for the 2005-4 RMBS concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, at June 30, 2018, approximately \$14 million of principal and \$1 million of interest payments had been made in respect of the Schwab Certificate. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. Subsequently, the matter was resolved and Schwab dismissed its claims against the lead underwriter of the 2005-4 RMBS. At the time the Schwab Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against there indemnites.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 13. Commitments and Contingencies - (continued)

Through certain of our wholly-owned subsidiaries, we have in the past engaged in, and expect to continue to engage in, activities relating to the acquisition and securitization of residential mortgage loans. In addition, certain of our wholly-owned subsidiaries have in the past engaged in activities relating to the acquisition and securitization of debt obligations and other assets through the issuance of collateralized debt obligations (commonly referred to as CDO transactions). Because of this involvement in the securitization and CDO businesses, we could become the subject of litigation relating to these businesses, including additional litigation of the type described above, and we could also become the subject of governmental investigations, enforcement actions, or lawsuits, and governmental authorities could allege that we violated applicable law or regulation in the conduct of our business. As an example, in July 2016 we became aware of a complaint filed by the State of California on April 1, 2016 against Morgan Stanley & Co. and certain of its affiliates alleging, among other things, that there were misleading statements contained in offering materials for 28 different mortgage pass-through certificates purchased by various California investors, including various California public pension systems, from Morgan Stanley and alleging that Morgan Stanley made false or fraudulent claims in connection with the sale of those certificates. Of the 28 mortgage pass-through certificates that were the subject of the complaint, two were Sequoia mortgage pass-through certificates issued in 2004 and two were Sequoia mortgage pass-through certificates issued in 2004. At the time these Sequoia mortgage pass-through certificates, including, Inc., was the sponsor and our wholly-owned subsidiary, Sequoia Residential Funding, Inc., and Redwood Trust agreed to indemnify the underwriters of these certificates for certain losses and expenses they might incur as a result of claims made against them relating to these Certificates

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At June 30, 2018, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs or co-defendants. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters such as the established in respect of these litigation matters and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves we have established in respect of these being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these being materially higher than the aggregate amount of loss contingency reserves we have established in the established in respect of these being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect th



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2018 (Unaudited)

Note 14. Equity

The following table provides a summary of changes to accumulated other comprehensive income by component for thethree and six months ended June 30, 2018 and 2017.

Table 14.1 – Changes in Accumulated Other Comprehensive Income by Component

| | Three Months En | ded June 30, | 2018 | Three Months Ended June 30, 2017 | | | | |
|--------------|---|--|--|--|---|--|--|--|
| Availa | ble-for-Sale | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges | | Avai | lable-for-Sale | Net Unrealized Losses or Interest Rate Agreement Accounted for as Cash Flow Hedges | | |
| \$ | 114,577 | \$ | (34,522) | 522) \$ 114,875 | | | (42,273) | |
| | (3,104) | | 3,417 | | 1,811 | | (2,429) | |
| | (4,748) | | _ | | (2,322) | | 14 | |
| | (7,852) | | 3,417 | | (511) | | (2,415) | |
| \$ | 106,725 | \$ | (31,105) | \$ | 114,364 | \$ | (44,688) | |
| | Six Months End | ed June 30, 2 | 018 | | Six Months End | ed June 3(|), 2017 | |
| - | Net Unrealized Gains on Available-for-Sale Securities | | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges | | | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges | | |
| Availa | ble-for-Sale | Interest Ra Accounte | te Agreements d for as Cash | Avai | realized Gains on lable-for-Sale Securities | Interest Accou | Rate Agreements nted for as Cash | |
| Availa | ble-for-Sale | Interest Ra Accounte | te Agreements d for as Cash | Avai | lable-for-Sale | Interest Accou | Rate Agreements nted for as Cash | |
| Availa Se | able-for-Sale ecurities | Interest Ra Accounte Flow | te Agreements d for as Cash Hedges | Avai | lable-for-Sale Securities | Interest Accou F | Rate Agreements nted for as Cash low Hedges | |
| Availa Se | able-for-Sale ecurities 128,201 | Interest Ra Accounte Flow | te Agreements d for as Cash Hedges (42,953) | Avai | lable-for-Sale Securities 115,873 | Interest Accou F | Rate Agreements nted for as Cash low Hedges (44,020) | |
| Availa Se | tble-for-Sale ecurities 128,201 (7,341) | Interest Ra Accounte Flow | te Agreements d for as Cash Hedges (42,953) | Avai | lable-for-Sale Securities 115,873 4,741 | Interest Accou F | Rate Agreements nted for as Cash low Hedges (44,020) (696) | |
| | Net Unre Availa St | Net Unrealized Gains on Available-for-Sale Securities \$ 114,577 (3,104) (4,748) (7,852) \$ \$ 106,725 | Net Unrealized Gains on Available-for-Sale Securities Net Unreal Interest Ra Accounte Flow \$ 114,577 (3,104) \$ (4,748) \$ (7,852) \$ \$ 106,725 \$ \$ | Net Unrealized Gains on Available-for-Sale SecuritiesInterest Rate Agreements Accounted for as Cash Flow Hedges\$ 114,577\$ (34,522)(3,104)3,417(4,748)(7,852)3,417\$ 106,725\$ (31,105)Six Months Ended June 30, 2018 | Net Unrealized Gains on Available-for-Sale SecuritiesNet Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow HedgesNet Unr Avail Avail (34,522)\$114,577\$(34,522)\$(3,104)3,417(4,748)(7,852)3,417\$106,725\$Six Months Ended June 30, 2018 | Net Unrealized Gains on Available-for-Sale SecuritiesNet Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow HedgesNet Unrealized Gains on Available-for-Sale Securities\$ 114,577\$ (34,522)\$ 114,875(3,104)3,4171,811(4,748)(2,322)(7,852)3,417(511)\$ 106,725\$ (31,105)\$ 114,364Six Months Ended June 30, 2018Six Months End | Net Unrealized Gains on Available-for-Sale SecuritiesNet Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow HedgesNet Unrealized Gains on Available-for-Sale SecuritiesNet Unrealized Gains on Available-for-Sale Securities\$114,577\$(34,522)\$114,875\$(3,104)3,4171,811(3,104)(3,104)(3,104)1,811(3,104)(4,748)(2,322)(2,322)(3,104)(3,104)(3,104)(511)\$3,417(511)(511)(511)(7,852)\$(31,105)\$114,364\$Six Months Ended June 30, 2018Six Months Ended June 30, 2018Six Months Ended June 30, 2018 | |

(1) Amounts presented for net unrealized gains on available-for-sale securities are net of tax benefit (provision) of \$0.2 million and \$0.1 million for the three and six months ended June 30, 2018, respectively, and \$0.1 million and \$(0.1) million for the three and six months ended June 30, 2017, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018

(Unaudited)

Note 14. Equity - (continued)

The following table provides a summary of reclassifications out of accumulated other comprehensive income for the three and six months ended June 30, 2018 and 2017.

Table 14.2 – Reclassifications Out of Accumulated Other Comprehensive Income

| | | Ar | | rom Accumulated Other nsive Income | | | | | | |
|---|------------------------------------|----|-----------------------------|---------------------------------------|---------------|--|--|--|--|--|
| | Affected Line Item in the | | Three Months Ended June 30, | | | | | | | |
| (In Thousands) | Income Statement | | 2018 | 2017 | | | | | | |
| Net Realized (Gain) Loss on AFS Securities | | | | | | | | | | |
| Other than temporary impairment ⁽¹⁾ | Investment fair value changes, net | \$ | 56 | \$ | 128 | | | | | |
| Gain on sale of AFS securities | Realized gains, net | | (4,804) | | (2,450) | | | | | |
| | | \$ | (4,748) | \$ | (2,322) | | | | | |
| Net Realized Loss on Interest Rate Agreements Designated as Cash Flow Hedges | | | | | | | | | | |
| Amortization of deferred loss | Interest expense | \$ | — | \$ | 14 | | | | | |
| | | \$ | — | \$ | 14 | | | | | |
| | | Ar | nount Reclassified Fi | om Accu | mulated Other | | | | | |

| | | | Compreher | ensive Income | | | | |
|---|-------------------------------------|-----------------------|-----------|---------------|---------|--|--|--|
| | Affected Line Item in the Six Month | | | | ıne 30, | | | |
| (In Thousands) | Income Statement | Income Statement 2018 | | | | | | |
| Net Realized (Gain) Loss on AFS Securities | | | | | | | | |
| Other than temporary impairment ⁽¹⁾ | Investment fair value changes, net | \$ | 56 | \$ | 245 | | | |
| Gain on sale of AFS securities | Realized gains, net | | (14,191) | | (6,495) | | | |
| | | \$ | (14,135) | \$ | (6,250) | | | |
| Net Realized Loss on Interest Rate Agreements Designated as Cash Flow Hedges | | | | | | | | |
| Amortization of deferred loss | Interest expense | \$ | | \$ | 28 | | | |
| | | \$ | _ | \$ | 28 | | | |

(1) For the three and six months ended June 30, 2018, other-than-temporary impairments were \$0.3 million, of which \$0.1 million were recognized through our consolidated statements of income and \$0.2 million, were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. For the three months ended June 30, 2017, other-than-temporary impairments were \$0.5 million, of which \$0.1 million were recognized through our consolidated statements of income and \$0.3 million were recognized in Accumulated other comprehensive income, a component of our consolidated statements of income and \$0.3 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. For the six months ended June 30, 2017, other-than-temporary impairments were \$0.6 million, of which \$0.2 million were recognized through our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 14. Equity - (continued)

Earnings per Common Share

The following table provides the basic and diluted earnings per common share computations for thethree and six months ended June 30, 2018 and 2017.

Table 14.3 – Basic and Diluted Earnings per Common Share

| | | Three Months | d June 30, | | Six Months Ended June 30, | | | | |
|--|----|--------------|------------|------------|---------------------------|-------------|----|------------|--|
| (In Thousands, except Share Data) | | 2018 | 2017 | | 2018 | | | 2017 | |
| Basic Earnings per Common Share: | _ | | | | | | | | |
| Net income attributable to Redwood | \$ | 32,747 | \$ | 36,324 | \$ | 79,592 | \$ | 73,293 | |
| Less: Dividends and undistributed earnings allocated to participating securities | | (1,074) | | (884) | | (2,535) | | (1,852) | |
| Net income allocated to common shareholders | \$ | 31,673 | \$ | 35,440 | \$ | 77,057 | \$ | 71,441 | |
| Basic weighted average common shares outstanding | | 75,380,715 | | 76,819,703 | | 75,388,638 | | 76,779,178 | |
| Basic Earnings per Common Share | \$ | 0.42 | \$ | 0.46 | \$ | 1.02 | \$ | 0.93 | |
| Diluted Earnings per Common Share: | | | | | | | | | |
| Net income attributable to Redwood | \$ | 32,747 | \$ | 36,324 | \$ | 79,592 | \$ | 73,293 | |
| Less: Dividends and undistributed earnings allocated to participating securities | | (1,156) | | (935) | | (2,584) | | (1,940) | |
| Add back: Interest expense on convertible notes for the period, net of tax | | 6,335 | | 6,205 | | 14,976 | | 12,075 | |
| Net income allocated to common shareholders | \$ | 37,926 | \$ | 41,594 | \$ | 91,984 | \$ | 83,428 | |
| Weighted average common shares outstanding | | 75,380,715 | | 76,819,703 | | 75,388,638 | | 76,779,178 | |
| Net effect of dilutive equity awards | | 277,788 | | 235,273 | | 156,307 | | 173,235 | |
| Net effect of assumed convertible notes conversion to common shares | | 24,773,490 | | 20,439,168 | | 28,746,235 | | 20,766,137 | |
| Diluted weighted average common shares outstanding | | 100,431,993 | | 97,494,144 | | 104,291,180 | | 97,718,550 | |
| Diluted Earnings per Common Share | \$ | 0.38 | \$ | 0.43 | \$ | 0.88 | \$ | 0.85 | |

We included participating securities, which are certain equity awards that have non-forfeitable dividend participation rights, in the calculations of basic and diluted earnings per common share as we determined that the two-class method was more dilutive than the alternative treasury stock method for these shares. Dividends and undistributed earnings allocated to participating securities under the basic and diluted earnings per share calculations require specific shares to be included that may differ in certain circumstances.

During the three and six months ended June 30, 2018 and 2017, certain of our convertible notes were determined to be dilutive and were included in the calculation of diluted EPS under the "if-converted" method. Under this method, the periodic interest expense (net of applicable taxes) for dilutive notes is added back to the numerator and the weighted average number of shares that the notes are entitled to (if converted, regardless of whether they are in or out of the money) are included in the denominator.

For the three and six months ended June 30, 2018, the number of outstanding equity awards that were antidilutive totaled 7,091 and 6,965, respectively. For the three and six months ended June 30, 2017, the number of outstanding equity awards that were antidilutive totaled 5,555 and 5,691, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 14. Equity - (continued)

Stock Repurchases

In February 2016, our Board of Directors approved an authorization for the repurchase of up to\$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. During the year ended December 31, 2017, we repurchased 610,342 shares of common stock pursuant to this authorization for\$9 million. At December 31, 2017, approximately \$77 million of this current authorization remained available for the repurchase of shares of our common stock. During January 2018, we repurchased1,040,829 shares of our common stock pursuant to this authorization for \$16 million.

In February 2018, our Board of Directors approved an authorization for the repurchase of an additional\$39 million of our common stock, increasing the total amount authorized for repurchases of common stock to \$100 million, and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt.As noted above, this authorization increased the previous share repurchase authorization approved in February 2016 and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. At June 30, 2018, \$100 million of the current authorization remained available for the repurchase of shares of our common stock.

Note 15. Equity Compensation Plans

At June 30, 2018 and December 31, 2017, 4,882,986 and 1,356,438 shares of common stock, respectively, were available for grant under our Incentive Plan. During the three months ended June 30, 2018, Redwood shareholders approved for grant an additional 4,000,000 shares of common stock under our Incentive Plan. The unamortized compensation cost of awards issued under the Incentive Plan and purchases under the Employee Stock Purchase Plan totaled \$23 million at June 30, 2018, as shown in the following table.

Table 15.1 – Activities of Equity Compensation Costs by Award Type

| | Six Months Ended June 30, 2018 | | | | | | | | | | |
|---|--------------------------------|-------------|-----|----------------------|------|------------------------|----|---------------------------|----|---------|--|
| (In Thousands) | Restr | icted Stock | Def | erred Stock Units | Perf | ormance Stock Units | | loyee Stock chase Plan | | Total | |
| Unrecognized compensation cost at beginning of period | \$ | 2,808 | \$ | 13,364 | \$ | 5,298 | \$ | _ | \$ | 21,470 | |
| Equity grants | | 2,380 | | 4,750 | | 350 | | 136 | | 7,616 | |
| Equity grant forfeitures | | — | | _ | | _ | | _ | | — | |
| Equity compensation expense | | (806) | | (4,371) | | (1,287) | | (68) | | (6,532) | |
| Unrecognized Compensation Cost at End of Period | \$ | 4,382 | \$ | 13,743 | \$ | 4,361 | \$ | 68 | \$ | 22,554 | |

At June 30, 2018, the weighted average amortization period remaining for all of our equity awards was less thantwo years.

Restricted Stock

At June 30, 2018 and December 31, 2017, there were 337,253 and 257,507 shares, respectively, of restricted stock outstanding. Restrictions on these shares lapse through 2022. During the six months ended June 30, 2018, there were 162,330 shares of restricted stock granted, restrictions on82,584 shares of restricted stock lapsed and those shares were distributed, and no shares of restricted stock awards were forfeited.

Deferred Stock Units ("DSUs")

At June 30, 2018 and December 31, 2017, there were 2,233,954 and 1,878,491 DSUs, respectively, outstanding of which 1,189,795 and 889,835, respectively, had vested. During the six months ended June 30, 2018, there were 387,984 DSUs granted, 32,521 DSUs distributed, and no DSUs forfeited. Unvested DSUs at June 30, 2018 vest through 2022.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 15. Equity Compensation Plans - (continued)

Performance Stock Units ("PSUs")

At June 30, 2018 and December 31, 2017, the target number of PSUs that were unvested was727,295 and 704,270, respectively. Vesting for these PSUs will generally occur at the end of three years from their grant date, with the level of vesting at that time contingent on total shareholder return ("TSR"). TSR for these PSUs is defined as the percentage by which our common stock "per share price" has increased or decreased as of the last day of the three-year vesting period relative to the first day of such vesting period, adjusted to reflect the reinvestment of all dividends declared and/or paid on our common stock ("Three-Year TSR"). The number of underlying shares of our common stock that will vest in future years will vary between 0% (if Three-Year TSR is zero or negative) and 200% (if Three-Year TSR is greater than or equal to 125%) of the target number of PSUs originally granted, adjusted upward (if vesting is greater than 0%) to reflect the value of dividends paid during the three-year vesting period.

During the three months ended June 30, 2018,23,025 target number of PSUs with a per unit grant date fair value of \$15.20 were granted to two executives in connection with their promotions. The grant date fair values of these PSUs were determined through Monte-Carlo simulations using the following assumptions: our common stock closing price at the grant date, the average closing price of our common stock price for the 60 trading days prior to the grant date and the range of performance-based vesting based on TSR over three years from the grant date. For this PSU grant, an implied volatility assumption of 27% (based on historical volatility), a risk-free rate of 2.71% (the three-year Treasury rate on the grant date), and a 0% dividend yield (the mathematical equivalent to reinvesting the dividends over thethree-year performance period as is consistent with the terms of the PSUs) were used.

Vesting for all PSUs will generally occur at the end of three years from their grant date based on various TSR performance calculations, as discussed in our Annual Report on Form 10-K for the year ended December 31, 2017.

Employee Stock Purchase Plan ("ESPP")

The ESPP allows a maximum of 450,000 shares of common stock to be purchased in aggregate for all employees. As ofJune 30, 2018 and December 31, 2017, 374,935 and 361,006 shares had been purchased, respectively, and there remained a negligible amount of uninvested employee contributions in the ESPP atJune 30, 2018.

Note 16. Mortgage Banking Activities, Net

The following table presents the components of Mortgage banking activities, net, recorded in our consolidated statements of income for thethree and six months ended June 30, 2018 and 2017.

Table 16.1 – Mortgage Banking Activities

| Three Months Ended June 30, | | | | | Six Months H | Inded June 30, | | |
|-----------------------------|--------|---|--|--|---|---|--|--|
| | 2018 | | 2017 | | 2018 | | 2017 | |
| | | | | | | | | |
| | | | | | | | | |
| \$ | 3,364 | \$ | 16,190 | \$ | 1,170 | \$ | 34,986 | |
| | 6,150 | | (5,310) | | 34,582 | | (6,710) | |
| | 1,082 | | 1,166 | | 1,420 | | 1,374 | |
| \$ | 10,596 | \$ | 12,046 | \$ | 37,172 | \$ | 29,650 | |
| | | 2018 \$ 3,364 6,150 1,082 | 2018 \$ 3,364 \$ 6,150 1,082 | 2018 2017 \$ 3,364 \$ 16,190 6,150 (5,310) 1,082 1,166 | 2018 2017 \$ 3,364 \$ 16,190 \$ 6,150 (5,310) 1,082 1,166 | 2018 2017 2018 \$ 3,364 \$ 16,190 \$ 1,170 6,150 (5,310) 34,582 1,082 1,166 1,420 | 2018 2017 2018 \$ 3,364 \$ 16,190 \$ 1,170 \$ 6,150 (5,310) 34,582 1,082 1,166 1,420 | |

(1) Includes changes in fair value for associated loan purchase and forward sale commitments.

(2) Represents market valuation changes of derivatives that were used to manage risks associated with our accumulation of residential loans.

(3) Amounts in this line item include other fee income from loan acquisitions and the provision for repurchases expense, presented net.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018

(Unaudited)

Note 17. Investment Fair Value Changes, Net

The following table presents the components of Investment fair value changes, net, recorded in our consolidated statements of income for thethree and six months ended June 30, 2018 and 2017.

Table 17.1 – Investment Fair Value Changes

| | Three Months Ended June 30, | | | | | Six Months Ended June 30, | | | |
|--|-----------------------------|----------|------|----------|------|---------------------------|----|----------|--|
| (In Thousands) | 2018 | | 2017 | | 2018 | | | 2017 | |
| Investment Fair Value Changes, Net | | | | | | | | | |
| Changes in fair value of: | | | | | | | | | |
| Residential loans held-for-investment, at Redwood | \$ | (15,010) | \$ | 8,354 | \$ | (53,995) | \$ | 6,021 | |
| Trading securities | | (930) | | 18,926 | | (3,885) | | 30,069 | |
| Net investments in Legacy Sequoia entities (1) | | (720) | | (987) | | (728) | | (2,797) | |
| Net investments in Sequoia Choice entities (1) | | 1,072 | | — | | 986 | | _ | |
| Risk-sharing investments | | (209) | | (513) | | (348) | | (718) | |
| Risk management derivatives, net | | 16,742 | | (17,838) | | 60,524 | | (22,965) | |
| Valuation adjustments on commercial loans held-for-sale | | _ | | 300 | | _ | | 300 | |
| Impairments on AFS securities | | (56) | | (127) | | (56) | | (244) | |
| Investment Fair Value Changes, Net | \$ | 889 | \$ | 8,115 | \$ | 2,498 | \$ | 9,666 | |

Includes changes in fair value of the residential loans held-for-investment, REO and the ABS issued at the entities, which netted together represent the change in value of our retained investments at the consolidated VIEs.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2018

(Unaudited)

Note 18. Operating Expenses

Components of our operating expenses for the three and six months ended June 30, 2018 and 2017 are presented in the following table.

Table 18.1 – Components of Operating Expenses

| | Three Months | Ended | l June 30, | Six Months Ended June 30, | | | | | |
|-------------------------------|--------------|-------|------------|---------------------------|--------|------|--------|--|--|
| (In Thousands) | 2018 | | 2017 | | 2018 | 2017 | | | |
| Fixed compensation expense | \$ 5,775 | \$ | 5,321 | \$ | 12,214 | \$ | 11,323 | | |
| Variable compensation expense | 1,825 | | 4,313 | | 8,732 | | 8,246 | | |
| Equity compensation expense | 3,835 | | 3,121 | | 6,532 | | 5,297 | | |
| Total compensation expense | 11,435 | | 12,755 | | 27,478 | | 24,866 | | |
| Systems and consulting | 1,774 | | 1,689 | | 3,640 | | 3,327 | | |
| Loan acquisition costs (1) | 2,155 | | 1,005 | | 3,973 | | 2,210 | | |
| Office costs | 1,084 | | 1,140 | | 2,224 | | 2,243 | | |
| Accounting and legal | 1,074 | | 877 | | 1,908 | | 1,803 | | |
| Corporate costs | 496 | | 508 | | 1,000 | | 948 | | |
| Other operating expenses | 991 | | 667 | | 1,816 | | 1,470 | | |
| Total Operating Expenses | \$ 19,009 | \$ | 18,641 | \$ | 42,039 | \$ | 36,867 | | |

(1) Loan acquisition costs primarily includes underwriting and due diligence costs related to the acquisition of residential loans held-for-sale at fair value.

Note 19. Taxes

For the six months ended June 30, 2018 and 2017, we recognized a provision for income taxes of \$7 million and \$11 million, respectively. The following is a reconciliation of the statutory federal and state tax rates to our effective tax rate at June 30, 2018 and 2017.

Table 19.1 – Reconciliation of Statutory Tax Rate to Effective Tax Rate

| | June 30, 2018 | June 30, 2017 |
|---|---------------|---------------|
| Federal statutory rate | 21.0 % | 34.0 % |
| State statutory rate, net of Federal tax effect | 8.6 % | 7.2 % |
| Differences in taxable (loss) income from GAAP income | (2.9)% | (7.2)% |
| Change in valuation allowance | (3.3)% | (2.9)% |
| Dividends paid deduction | (14.9)% | (17.6)% |
| Effective Tax Rate | 8.5 % | 13.5 % |

The reduction of the federal statutory rate from 34% to 21% is due to the enactment of the Tax Act.

We assessed our tax positions for all open tax years (i.e., Federal, 2014 to 2018, and State, 2013 to 2018) adune 30, 2018 and December 31, 2017, and concluded that we had no uncertain tax positions that resulted in material unrecognized tax benefits.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 20. Segment Information

Redwood operates in two segments: Investment Portfolio and Residential Mortgage Banking. Our segments are based on our organizational and management structure, which aligns with how our results are monitored and performance is assessed. For a full description of our segments, see Item 1—Business in our Annual Report on Form 10-K for the year ended December 31, 2017.

Segment contribution represents the measure of profit that management uses to assess the performance of our business segments and make resource allocation and operating decisions. Certain corporate expenses not directly assigned or allocated to one of our two segments, as well as activity from certain consolidated Sequoia entities, are included in the Corporate/Other column as reconciling items to our consolidated financial statements. These unallocated corporate expenses primarily include interest expense associated with certain long-term debt, indirect operating expenses, and other expense.

The following tables present financial information by segment for thethree and six months ended June 30, 2018 and 2017.

Table 20.1 – Business Segment Financial Information

| | | Three Months Ended June 30, 2018 | | | | | | | | | | |
|---|----|----------------------------------|----|---------------------------|---------------------|----------|----|----------|--|--|--|--|
| (In Thousands) | | Investment Portfolio | | esidential age Banking | Corporate/ Other | | | Total | | | | |
| Interest income | \$ | 64,569 | \$ | 13,084 | \$ | 5,323 | \$ | 82,976 | | | | |
| Interest expense | | (27,004) | | (7,629) | | (13,580) | | (48,213) | | | | |
| Net interest income (loss) | | 37,565 | | 5,455 | | (8,257) | | 34,763 | | | | |
| Non-interest income | | | | | | | | | | | | |
| Mortgage banking activities, net | | — | | 10,596 | | — | | 10,596 | | | | |
| Investment fair value changes, net | | 1,600 | | | | (711) | | 889 | | | | |
| Other income, net | | 3,322 | | — | | — | | 3,322 | | | | |
| Realized gains, net | | 4,714 | | | | — | | 4,714 | | | | |
| Total non-interest income, net | | 9,636 | | 10,596 | | (711) | | 19,521 | | | | |
| Direct operating expenses | | (1,858) | | (5,611) | | (11,540) | | (19,009) | | | | |
| Provision for income taxes | | (1,130) | | (1,398) | | — | | (2,528) | | | | |
| Segment Contribution | \$ | 44,213 | \$ | 9,042 | \$ | (20,508) | | | | | | |
| Net Income | | | | | | | \$ | 32,747 | | | | |
| Non-cash amortization income (expense), net | \$ | 4,654 | \$ | (23) | \$ | (814) | \$ | 3,817 | | | | |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 20. Segment Information - (continued)

| | Three Months Ended June 30, 2017 | | | | | | | | | | | | | |
|--|----------------------------------|-------------------------|----|--------------------------------|----|---------------------|----|----------|--|--|--|--|--|--|
| (In Thousands) | | Investment Portfolio | M | Residential ortgage Banking | | Corporate/ Other | | Total | | | | | | |
| Interest income | \$ | 45,833 | \$ | 8,415 | \$ | 4,976 | \$ | 59,224 | | | | | | |
| Interest expense | | (7,231) | | (4,403) | | (12,600) | | (24,234) | | | | | | |
| Net interest income (loss) | | 38,602 | | 4,012 | | (7,624) | | 34,990 | | | | | | |
| Non-interest income | | | | | | | | | | | | | | |
| Mortgage banking activities, net | | — | | 12,046 | | — | | 12,046 | | | | | | |
| Investment fair value changes, net | | 9,115 | | — | | (1,000) | | 8,115 | | | | | | |
| Other income, net | | 3,764 | | — | | — | | 3,764 | | | | | | |
| Realized gains, net | | 2,124 | | _ | | (752) | | 1,372 | | | | | | |
| Total non-interest income, net | | 15,003 | | 12,046 | | (1,752) | | 25,297 | | | | | | |
| Direct operating expenses | | (1,454) | | (6,021) | | (11,166) | | (18,641) | | | | | | |
| Provision for income taxes | | (2,320) | | (3,002) | | | | (5,322) | | | | | | |
| Segment Contribution | \$ | 49,831 | \$ | 7,035 | \$ | (20,542) | | | | | | | | |
| Net Income | | | | | | | \$ | 36,324 | | | | | | |
| Non-cash amortization income (expense) | \$ | 5,194 | \$ | (27) | \$ | (744) | \$ | 4,423 | | | | | | |

| | | Six Months Ended June 30, 2018 | | | | | | | | | | | | | |
|--|----|--------------------------------|----|-------------------------|----|---------------------|----|----------|--|--|--|--|--|--|--|
| (In Thousands) | | Investment Portfolio | | sidential ge Banking | | Corporate/ Other | | Total | | | | | | | |
| Interest income | \$ | 123,326 | \$ | 25,981 | \$ | 10,288 | \$ | 159,595 | | | | | | | |
| Interest expense | | (46,867) | | (13,766) | | (29,094) | | (89,727) | | | | | | | |
| Net interest income (loss) | | 76,459 | | 12,215 | | (18,806) | | 69,868 | | | | | | | |
| Non-interest income | | | | | | | | | | | | | | | |
| Mortgage banking activities, net | | — | | 37,172 | | — | | 37,172 | | | | | | | |
| Investment fair value changes, net | | 3,190 | | — | | (692) | | 2,498 | | | | | | | |
| Other income, net | | 5,440 | | | | — | | 5,440 | | | | | | | |
| Realized gains, net | | 14,077 | | _ | | — | | 14,077 | | | | | | | |
| Total non-interest income, net | | 22,707 | | 37,172 | | (692) | | 59,187 | | | | | | | |
| Direct operating expenses | | (3,865) | | (14,243) | | (23,931) | | (42,039) | | | | | | | |
| Provision for income taxes | | (2,018) | | (5,406) | | _ | | (7,424) | | | | | | | |
| Segment Contribution | \$ | 93,283 | \$ | 29,738 | \$ | (43,429) | | | | | | | | | |
| Net Income | | | | | | | \$ | 79,592 | | | | | | | |
| Non-cash amortization income (expense) | \$ | 9,271 | \$ | (45) | \$ | (1,672) | \$ | 7,554 | | | | | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018

(Unaudited)

Note 20. Segment Information - (continued)

| | Six Months Ended June 30, 2017 | | | | | | | | | | | | | |
|--|--------------------------------|-------------------------|----|----------------------------------|----|---------------------|----|----------|--|--|--|--|--|--|
| (In Thousands) | | Investment Portfolio | N | Residential ⁄Iortgage Banking | | Corporate/ Other | | Total | | | | | | |
| Interest income | \$ | 88,083 | \$ | 15,889 | \$ | 9,880 | \$ | 113,852 | | | | | | |
| Interest expense | | (12,495) | | (7,327) | | (25,443) | | (45,265) | | | | | | |
| Net interest income (loss) | | 75,588 | | 8,562 | | (15,563) | | 68,587 | | | | | | |
| Non-interest income | | | | | | | | | | | | | | |
| Mortgage banking activities, net | | — | | 29,650 | | — | | 29,650 | | | | | | |
| Investment fair value changes, net | | 12,474 | | — | | (2,808) | | 9,666 | | | | | | |
| Other income, net | | 6,661 | | — | | — | | 6,661 | | | | | | |
| Realized gains, net | | 7,827 | | — | | (752) | | 7,075 | | | | | | |
| Total non-interest income, net | | 26,962 | | 29,650 | | (3,560) | | 53,052 | | | | | | |
| Direct operating expenses | | (3,047) | | (11,902) | | (21,918) | | (36,867) | | | | | | |
| Provision for income taxes | | (4,057) | | (7,422) | | _ | | (11,479) | | | | | | |
| Segment Contribution | \$ | 95,446 | \$ | 18,888 | \$ | (41,041) | | | | | | | | |
| Net Income | | | | | | | \$ | 73,293 | | | | | | |
| Non-cash amortization income (expense) | \$ | 11,041 | \$ | (54) | \$ | (1,741) | \$ | 9,246 | | | | | | |

The following table presents the components of Corporate/Other for the three and six months ended June 30, 2018 and 2017.

Table 20.2 - Components of Corporate/Other

| | Three Months Ended June 30, | | | | | | | | | | | | |
|------------------------------------|-----------------------------|-------------------------------|----|----------|----|----------|------|--------------------------------|----|----------|----|----------|--|
| | | | 1 | 2018 | | | 2017 | | | | | | |
| (In Thousands) | | Legacy lidated VIEs (1) | | Other | | Total | Cons | Legacy olidated VIEs (1) | | Other | | Total | |
| Interest income | \$ | 5,017 | \$ | 306 | \$ | 5,323 | \$ | 4,863 | \$ | 113 | \$ | 4,976 | |
| Interest expense | | (4,215) | | (9,365) | | (13,580) | | (3,692) | | (8,908) | | (12,600) | |
| Net interest income (loss) | | 802 | - | (9,059) | | (8,257) | - | 1,171 | | (8,795) | | (7,624) | |
| Non-interest income | | | | | | | | | | | | | |
| Investment fair value changes, net | | (720) | | 9 | | (711) | | (987) | | (13) | | (1,000) | |
| Realized gains, net | | — | | _ | | _ | | _ | | (752) | | (752) | |
| Total non-interest income, net | | (720) | | 9 | | (711) | | (987) | | (765) | | (1,752) | |
| Direct operating expenses | | _ | | (11,540) | | (11,540) | | _ | | (11,166) | | (11,166) | |
| Total | \$ | 82 | \$ | (20,590) | \$ | (20,508) | \$ | 184 | \$ | (20,726) | \$ | (20,542) | |
| | | | | | _ | | | | - | | | | |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2018 (Unaudited)

Note 20. Segment Information - (continued)

| | Six Months Ended June 30, | | | | | | | | | | | | |
|------------------------------------|---------------------------|--|----|----------|----|----------|------|---|----|----------|----|----------|--|
| | | | | 2018 | | | 2017 | | | | | | |
| (In Thousands) | Con | Legacy solidated /IEs ⁽¹⁾ | | Other | | Total | | Legacy Consolidated VIEs ⁽¹⁾ | | Other | | Total | |
| Interest income | \$ | 9,829 | \$ | 459 | \$ | 10,288 | \$ | 9,701 | \$ | 179 | \$ | 9,880 | |
| Interest expense | | (8,067) | | (21,027) | | (29,094) | | (7,208) | | (18,235) | | (25,443) | |
| Net interest income (loss) | | 1,762 | | (20,568) | | (18,806) | | 2,493 | | (18,056) | | (15,563) | |
| Non-interest income | | | | | | | | | | | | | |
| Investment fair value changes, net | | (728) | | 36 | | (692) | | (2,797) | | (11) | | (2,808) | |
| Realized gains, net | | _ | | _ | | _ | | _ | | (752) | | (752) | |
| Total non-interest income, net | | (728) | | 36 | | (692) | | (2,797) | | (763) | | (3,560) | |
| Direct operating expenses | | _ | | (23,931) | | (23,931) | | _ | | (21,918) | | (21,918) | |
| Total | \$ | 1,034 | \$ | (44,463) | \$ | (43,429) | \$ | (304) | \$ | (40,737) | \$ | (41,041) | |

(1) Legacy consolidated VIEs represent Legacy Sequoia entities that are consolidated for GAAP financial reporting purposes. See Note 4 for further discussion on VIEs.

The following table presents supplemental information by segment atJune 30, 2018 and December 31, 2017.

Table 20.3 – Supplemental Segment Information

| (In Thousands) | Investment Portfolio | Residential rtgage Banking | Corporate/ Other | | | Total |
|------------------------|-----------------------------|-------------------------------|---------------------|---------|----|-----------|
| June 30, 2018 | | | | | | |
| Residential loans | \$ 3,794,481 | \$ 1,104,660 | \$ | 592,029 | \$ | 5,491,170 |
| Real estate securities | 1,453,936 | _ | | | | 1,453,936 |
| Total assets | 5,591,778 | 1,124,300 | | 796,473 | | 7,512,551 |
| | | | | | | |
| December 31, 2017 | | | | | | |
| Residential loans | \$ 3,054,448 | \$ 1,427,945 | \$ | 632,817 | \$ | 5,115,210 |
| Real estate securities | 1,476,510 | | | _ | | 1,476,510 |
| Total assets | 4,743,873 | 1,453,069 | | 842,880 | | 7,039,822 |

Note 21. Subsequent Events

On July 24, 2018, we sold 7,187,500 shares of common stock in an underwritten public offering, resulting in net proceeds of approximatel \$117 million.

On August 7, 2018, we purchased approximately \$100 million of mortgage loans to investors rehabilitating residential homes from an affiliate of 5 Arches LLC, a business-purpose lender and asset manager. As part of this transaction, from time to time, we will purchase 5 Arches' future originations of such loans. We currently own a 20% minority investment in 5 Arches, as described in *Note 9*.



Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Our MD&A is presented in six main sections:

- Overview
- Results of
 Operations
- Liquidity and Capital Resources
- Off-Balance Sheet Arrangements and Contractual Obligations
- Critical Accounting Policies and Estimates
- New Accounting Standards

Our MD&A should be read in conjunction with the Consolidated Financial Statements and related Notes included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part II, Item 8, Financial Statements and Supplementary Data in our most recent Annual Report on Form 10-K, as well as the sections entitled "Risk Factors" in Part I, Item 1A of our most recent Annual Report on Form 10-K, as well as other cautionary statements and risks described elsewhere in this report and our most recent Annual Report on Form 10-K. The discussion in this MD&A contains forward-looking statements that involve substantial risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, such as those discussed in the Cautionary Statement below.

References herein to "Redwood," the "company," "we," "us," and "our" include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires. Financial information concerning our business is set forth in this "Management's Discussion and Analysis of Financial Condition and Results of Operations," and our consolidated financial statements and notes thereto, which are included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Our website can be found at www.redwoodtrust.com. We make available, free of charge through the investor information section of our website, access to our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the U.S. Securities Exchange Act of 1934, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission ("SEC"). We also make available, free of charge, access to our charters for our Audit Committee, Compensation Committee, and Governance and Nominating Committee, our Corporate Governance Standards, and our Code of Ethics governing our directors, officers, and employees. Within the time period required by the SEC and the New York Stock Exchange, we will post on our website any amendment to the Code of Ethics and any waiver applicable to any executive officer or directors, and may include disclosure relating to certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time. The information on our website is not part of this Quarterly Report on Form 10-Q.

Our Investor Relations Department can be contacted at One Belvedere Place, Suite 300, Mill Valley, CA 94941, Attn: Investor Relations, telephone (866) 269-4976.

Our Business

Redwood Trust, Inc., together with its subsidiaries, is a specialty finance company focused on making credit-sensitive investments in residential mortgages and related assets and engaging in mortgage banking activities. Our goal is to provide attractive returns to shareholders through a stable and growing stream of earnings and dividends, as well as through capital appreciation. We operate our business in two segments: Investment Portfolio and Residential Mortgage Banking. Our segments are based on our organizational and management structure, which aligns with how our results are monitored and performance is assessed. For a full description of our segments, see Item 1— Business in our Annual Report on Form 10-K for the year ended December 31, 2017.

Our primary sources of income are net interest income from our investment portfolio and non-interest income from our mortgage banking activities. Net interest income consists of the interest income we earn on investments less the interest expense we incur on borrowed funds and other liabilities. Income from mortgage banking activities is generated through the acquisition of loans and their subsequent sale or securitization.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as "the REIT" or "our REIT." We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as "our operating subsidiaries" or "our taxable REIT subsidiaries" or "TRS." Our mortgage banking activities and investments in MSRs are generally carried out through our taxable REIT subsidiaries, while our portfolio of mortgage- and other real estate-related investments is primarily held at our REIT. We generally intend to retain profits generated and taxed at our taxable REIT subsidiaries, and to distribute as dividends at least 90% of the taxable income we generate at our REIT.

Redwood Trust, Inc. was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

Cautionary Statement

This Quarterly Report on Form 10-Q and the documents incorporated by reference herein contain forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "believe," "intend," "seek," "plan" and similar expressions or their negative forms, or by references to strategy, plans, or intentions. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017 and this Quarterly Report on Form 10-Q, in each case under the caption "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports we file with the SEC, including reports on Forms 10-Q and 8-K. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Statements regarding the following subjects, among others, are forward-looking by their nature: (i) statements we make regarding Redwood's business strategy and strategic focus, including statements relating to our overall market position, strategy and long-term prospects (including our strategic focus on areas in which our core business strengths are expected to lead to long-term, sustainable earnings growth); (ii) statements related to expanding our mortgage banking activities and investment portfolio to include mortgage loans secured by single-family rental properties; (iii) statements regarding our mortgage banking activities, including expectations relating to residential mortgage banking margins, loan purchase volume, and our expanded-prime Redwood Choice loan program; (iv) statements relating to acquiring residential mortgage loans in the future that we have identified for purchase or plan to purchase, including the amount of such loans that we identified for purchase during the second quarter of 2018 and at June 30, 2018, and expected fallout and the corresponding volume of residential mortgage loans expected to be available for purchase; (v) statements relating to our estimate of our available capital (including that we estimate our available capital at June 30, 2018 was approximately \$200 million), and expectations relating to our cividend distributional capital from continued optimization of our investment portfolio and from capital markets; (vi) statements we make regarding our dividend policy, including with respect to our regular quarterly dividends in 2018; and (vii) statements regarding our expectations and estimates relating to tax accounting, tax liabilities and tax savings, and GAAP tax provisions, and our estimates of REIT taxable income and TRS taxable income.



Important factors, among others, that may affect our actual results include:

- the pace at which we redeploy our available capital into new investments and initiatives;
- our ability to scale our platform and systems, particularly with respect to our new initiatives:
- · interest rate volatility, changes in credit spreads, and changes in liquidity in the market for real estate securities and
- changes in the demand from investors for residential mortgages and investments, and our ability to distribute residential mortgages through our whole-loan distribution channel;
- · our ability to finance our investments in securities and our acquisition of residential mortgages with short-term
- debt;changes in the values of assets we

own;

loans:

- general economic trends, the performance of the housing, real estate, mortgage, credit, and broader financial markets, and their effects on the prices of earning assets and the credit status of borrowers;
- federal and state legislative and regulatory developments, and the actions of governmental authorities, including the new U.S. presidential administration, and in
 particular those affecting the mortgage industry or our business (including, but not limited to, the Federal Housing Finance Agency's rules relating to FHLB
 membership requirements and the implications for our captive insurance subsidiary's membership in the FHLB);
- strategic business and capital deployment decisions we make;
- developments related to the fixed income and mortgage finance markets and the Federal Reserve's statements regarding its future open market activity and monetary policy;
- our exposure to credit risk and the timing of credit losses within our portfolio;
- the concentration of the credit risks we are exposed to, including due to the structure of assets we hold and the geographical concentration of real estate underlying
 assets we own;
- our exposure to adjustable-rate mortgage loans;
- the efficacy and expense of our efforts to manage or hedge credit risk, interest rate risk, and other financial and operational risks;
- changes in credit ratings on assets we own and changes in the rating agencies' credit rating methodologies;
- changes in interest rates; changes in mortgage prepayment rates;
- changes in liquidity in the market for real estate securities and loans;
- our ability to finance the acquisition of real estate-related assets with short-term debt:
- · the ability of counterparties to satisfy their obligations to
- us;
 our involvement in securitization transactions, the profitability of those transactions, and the risks we are exposed to in engaging in securitization
- transactions;
 exposure to claims and litigation, including litigation arising from our involvement in securitization
- transactions;
 ongoing litigation against various trustees of RMBS transactions:
- whether we have sufficient liquid assets to meet short-term needs;
- · our ability to successfully compete and retain or attract key
- personnel;our ability to adapt our business model and strategies to changing
- circumstances;changes in our investment, financing, and hedging strategies and new risks we may be exposed to if we expand our business
- activities;
- · our exposure to a disruption or breach of the security of our technology infrastructure and
- systems;exposure to environmental
- liabilities;
 our failure to comply with applicable laws and regulations;
- · our failure to maintain appropriate internal controls over financial reporting and disclosure controls and
- procedures;the impact on our reputation that could result from our actions or omissions or from those of others; changes in accounting principles and tax
- rules;our ability to maintain our status as a REIT for tax
- purposes;
 limitations imposed on our business due to our REIT status and our status as exempt from registration under the Investment Company Act of 1940:
- · decisions about raising, managing, and distributing capital;
- and
- other factors not presently identified.

This Quarterly Report on Form 10-Q may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.

Business Update

Our business strategy is focused on areas in which our core competencies and competitive strengths are expected to lead to long-term, sustainable earnings growth for Redwood. Specifically, we plan to focus our business on areas that achieve the following:

- · Our capital deployment is value-added to the
 - marketplace
- There is a long runway of durable revenues available to
- us
- Our core strengths are a competitive
- advantage
- We can scale profitably and realize significant operating efficiencies
- We feel the risks associated with investing can be prudently managed

Our recent and new initiatives are focused on advancing our business strategy. For example, Redwood Choice - our expanded-prime loan channel - now represents almost one-third of our mortgage banking volumes. Our total loan origination volume, meanwhile, remains on track to increase meaningfully from last year amidst declining industry originations. Our investment portfolio continues to deepen its purchasing power by diversifying into other housing investments, such as Freddie Mac-sponsored multifamily bonds. Most recently, our investment in mortgage originator and asset manager 5 Arches gives us access to an attractive pipeline of single-family rental and other "businesspurpose" mortgage loans and a growing stream of asset management revenues.

Second Quarter Overview

We carried forward our momentum from earlier this year into the second quarter, making meaningful operational progress and producing solid financial performance. During the second quarter, we increased loan purchase volumes in our mortgage banking business, increased capital deployment in our investment portfolio, and completed our first "M&A" style transaction in several years, advancing on our strategic initiatives. Additionally, in June, we issued \$200 million of convertible debt and, in July, after it was announced that we were being added to the S&P SmallCap 600 index, we successfully issued \$117 million of common equity in our first follow-on stock offering since 2009.

Our second quarter earnings represented a more normalized level of earnings after outperformance from our mortgage banking operations and higher than usual gains from portfolio optimization in the first quarter. While many companies in our sector experienced book value declines in the second quarter as benchmark interest rates continued to rise, our credit-focused model and hedging strategy helped deliver our ninth consecutive quarterly book value increase. Further, this increase was after paying a second quarter \$0.30 per share dividend, which represented a 7% increase from our first quarter dividend.

Investment Portfolio

During the second quarter, we continued to optimize our investment portfolio, selling lower-yielding securities and accelerating the deployment of capital into higheryielding alternatives, including our new initiatives. Inclusive of the impact of our portfolio hedges, we saw increases in net interest income, resulting from both increased capital deployment and these optimization activities. On a hedge-adjusted basis, portfolio fair values were relatively flat overall during the quarter, with some marginal benefit from spread tightening in parts of our portfolio. Meanwhile, credit fundamentals in our portfolio remained strong, benefiting from continued housing price growth and improvements in the general economy.

Mortgage Banking

Loan purchase volumes in the second quarter increased 8% from the prior quarter and 60% from the same quarter last year, with expanded-prime Choice loans representing about one-third of our loan purchase commitments. Gross margins, which were well above our long-term expected run rate in the first quarter, fell within our long-term expected range in the second quarter as securitization pricing weakened, driven primarily by increased supply in the market. During the second quarter, we completed three traditional Select securitizations and one Choice securitization (our fourth since the inception of our Choice program).

Financial and Operational Overview - Second Quarter of 2018

Highlights

- Our GAAP earnings were \$0.38 per share for the second quarter of 2018, as compared with \$0.50 per share for the first quarter of 2018. This change was driven primarily by mortgage banking margins which were consistent with our long-term expectations, but lower relative to the first quarter, and fewer realized gains relative to the first quarter.
- Our GAAP book value was\$16.23 per share at June 30, 2018, an increase of \$0.11 per share from the first quarter, and represented an economic return of 2.5% for the quarter (economic return on book value is based on the change in GAAP book value per common share plus the dividend declared per common share during the quarter). This increase was driven primarily by our quarterly earnings exceeding our dividend and an increase in the value of our long-term debt hedge.
- We deployed \$186 million of capital in the second quarter of 2018 toward new investments, including \$66 million in Sequoia and third-party RMBS, \$65 million in Agency residential CRT securities, and \$6 million in Agency multifamily securities. Additionally, we deployed \$50 million into new initiatives, including \$40 million in customized financing for our jumbo loan sellers and \$10 million to acquire a minority interest in business-purpose lender 5 Arches, LLC.
- We sold \$108 million of securities during the second quarter of 2018, generating \$91 million of capital for reinvestment after the repayment of associated debt.
- We purchased \$1.95 billion of residential jumbo loans during the second quarter of 2018. At June 30, 2018, our pipeline of jumbo residential loans identified for purchase
 was \$1.27 billion.
- Residential loan sales totaled\$1.94 billion during the second quarter of 2018 and included \$1.66 billion of loans that were securitized and\$0.28 billion of whole loan sales to third parties.
- We issued \$200 million of six-year, 5.625% convertible debt during the second quarter of 2018.
- Our recourse debt to equity leverage ratio was3.4x at the end of the second quarter of 2018.
- In late July, we raised \$117 million of equity capital in our first follow-on stock offering since 2009.

Key Earnings Metrics

The following table presents key earnings metrics for the three and six months ended June 30, 2018.

Table 1 – Key Earnings and Return Metrics

| | Three | Six Months Ended | |
|---------------------------------------|-------|------------------|--------------|
| (In Thousands, except per Share Data) | Ju | June 30, 2018 | |
| Net income | \$ | 32,747 | \$ 79,592 |
| Net income per diluted common share | \$ | 0.38 | \$ 0.88 |
| Annualized GAAP return on equity | | 11% | 13 % |
| REIT taxable income per share | \$ | 0.35 | \$ 0.79 |
| Dividends per share | \$ | 0.30 | \$ 0.58 |

A detailed discussion of our second quarter of 2018 net income is included in the Results of Operations section of this MD&A that follows.

Book Value per Share

At June 30, 2018, our book value was \$1.23 billion, or \$16.23 per share, an increase from \$16.12 per share at March 31, 2018. The following table sets forth the changes in our book value per share for the three and six months ended June 30, 2018.

Table 2 - Changes in Book Value per Share

| (In Dollars, per share basis) | Three Mo June | Six Months Ended June 30, 2018 | | |
|--|------------------|-----------------------------------|----|--------|
| Beginning book value per share | \$ | 16.12 | \$ | 15.83 |
| Net income | | 0.38 | | 0.88 |
| Changes in unrealized gains on securities, net, from: | | | | |
| Realized gains recognized in net income | | (0.05) | | (0.14) |
| Amortization income recognized in net income | | (0.04) | | (0.08) |
| Mark-to-market adjustments, net | | 0.01 | | 0.01 |
| Total change in unrealized gains on securities, net | | (0.08) | | (0.21) |
| Dividends | | (0.30) | | (0.58) |
| Share repurchases | | _ | | 0.01 |
| Equity compensation, net | | 0.03 | | 0.06 |
| Changes in unrealized losses on derivatives hedging long-term debt | | 0.05 | | 0.16 |
| Other, net | | 0.03 | | 0.08 |
| Ending Book Value per Share | \$ | 16.23 | \$ | 16.23 |

Our GAAP book value per share increased \$0.11 per share to \$16.23 per share during the second quarter of 2018. This increase was driven primarily by earnings exceeding the dividend payment and an increase in the value of our long-term debt hedge.

Unrealized gains on our available-for-sale securities decreased \$0.08 per share during the three months endedJune 30, 2018. This decrease primarily resulted from \$0.05 per share of previously unrealized net gains that were realized as income from the sale of securities, as well as \$0.04 per share of discount accretion income recognized in earnings from the appreciation in the amortized cost basis of our available-for-sale securities.

Higher benchmark interest rates during the second quarter of 2018 resulted in a \$0.05 per share increase to book value due to a decrease in unrealized losses on the derivatives hedging a portion of our long-term debt. At June 30, 2018, the cumulative unrealized loss on these derivatives, which is included in our GAAP book value per share, was \$0.41 per share.



Capital Allocation Summary

This section provides an overview of our capital position and how it was allocated atJune 30, 2018. A detailed discussion of our liquidity and capital resources is provided in the *Liquidity and Capital Resources* section of this MD&A that follows.

We use a combination of equity and corporate debt (which we collectively refer to as "capital") to fund our business. Our total capital wa\$2.00 billion at June 30, 2018, and included \$1.23 billion of equity capital and \$0.77 billion of the total \$2.77 billion of long-term debt on our consolidated balance sheet. This portion of debt included\$201 million of exchangeable debt due in 2019,\$245 million of convertible debt due in 2023,\$200 million of convertible debt due in 2024, and\$140 million of trust-preferred securities due in 2037.

We also utilize various forms of collateralized short-term and long-term debt to finance certain investments and to warehouse some of our inventory of residential loans held-for-sale. We do not consider this collateralized debt as "capital" and, therefore, it is presented separately from allocated capital in the table below. The following table presents how our capital was allocated between business segments and investment types at June 30, 2018.

Table 3 – Capital Allocation Summary

| At June 30, 2018 | | | | |
|------------------------------------|-----------------|----------------------------|-------------------|--------------------|
| (Dollars in Thousands) | Fair Value | Collateralized Debt | Allocated Capital | % of Total Capital |
| Investment portfolio | | | | |
| Residential loans ⁽¹⁾ | \$ 2,356,356 | \$ (1,999,999) | \$ 356,357 | 18% |
| | | | | |
| Securities portfolio | | | | |
| Third party residential securities | 762,792 | (241,648) | 521,144 | 26% |
| Sequoia residential securities (2) | 426,077 | (152,565) | 273,512 | 14% |
| Multifamily securities (3) | 398,785 | (312,681) | 86,104 | 4 % |
| Total securities portfolio | 1,587,654 | (706,894) | 880,760 | 44% |
| | | | | |
| Other investments | 145,792 | _ | 145,792 | 7 % |
| Other assets/(liabilities) | 154,549 | (56,450) | 98,099 | 5 % |
| Cash and liquidity capital | | | 308,169 | N/A |
| Total investment portfolio | \$ 4,244,351 | \$ (2,763,343) | 1,789,177 | 90% |
| Residential mortgage banking | | | 210,000 | 10% |
| Total | | | \$ 1,999,177 | 100 % |
| | | | | |

(1) Includes \$43 million of FHLB stock.

(2) Sequoia residential securities presented above includes \$134 million of securities retained from our consolidated Sequoia Choice securitizations. For GAAP purposes we consolidated \$1.48 billion of residential loans and \$1.35 billion of non-recourse ABS debt associated with these retained securities.

(3) Includes \$377 million of multifamily securities, \$16 million of investment grade CMBS, and \$6 million of single-family securities.

Of our \$2.00 billion of total capital at June 30, 2018, \$1.79 billion (or 90%) was allocated to our investments with the remaining \$210 million (or 10%) allocated to our residential mortgage banking activities.

As of June 30, 2018, our cash and liquidity capital included \$200 million of capital available for investment. Additionally, in July 2018, we raised \$117 million of capital in an underwritten public offering of our common stock.

RESULTS OF OPERATIONS

Within this *Results of Operations* section, we provide commentary that compares results year-over-year for2018 and 2017. Most tables include a "change" column that shows the amount by which the results from 2018 are greater or less than the results from the respective period in2017. Unless otherwise specified, references in this section to increases or decreases during the "three-month periods" refer to the change in results for the second quarter of 2018, compared to the second quarter of 2017, and increases or decreases in the "six-month periods" refer to the change in results for the first six months of 2018, compared to the first six months of 2017.

The following table presents the components of our net income for thethree and six months ended June 30, 2018 and 2017.

Table 4 – Net Income

| | Three Months Ended June 30, | | | | | | | ix Months E | | | |
|---------------------------------------|-----------------------------|----------|------|----------|--------|---------|------|--------------------|------|----------|-------------|
| (In Thousands, except per Share Data) | 2018 | | 2017 | | Change | | 2018 | | 2017 | | Change |
| Net Interest Income | \$ | 34,763 | \$ | 34,990 | \$ | (227) | \$ | 69,868 | \$ | 68,587 | \$ 1,281 |
| Non-interest Income | | | | | | | | | | | |
| Mortgage banking activities, net | | 10,596 | | 12,046 | | (1,450) | | 37,172 | | 29,650 | 7,522 |
| Investment fair value changes, net | | 889 | | 8,115 | | (7,226) | | 2,498 | | 9,666 | (7,168) |
| Other income, net | | 3,322 | | 3,764 | | (442) | | 5,440 | | 6,661 | (1,221) |
| Realized gains, net | | 4,714 | | 1,372 | | 3,342 | | 14,077 | | 7,075 | 7,002 |
| Total non-interest income, net | | 19,521 | | 25,297 | | (5,776) | | 59,187 | | 53,052 | 6,135 |
| Operating expenses | | (19,009) | | (18,641) | | (368) | | (42,039) | | (36,867) | (5,172) |
| Net income before income taxes | | 35,275 | | 41,646 | | (6,371) | | 87,016 | | 84,772 | 2,244 |
| Provision for income taxes | | (2,528) | | (5,322) | | 2,794 | | (7,424) | | (11,479) | 4,055 |
| Net Income | \$ | 32,747 | \$ | 36,324 | \$ | (3,577) | \$ | 79,592 | \$ | 73,293 | \$ 6,299 |
| Diluted earnings per common share | \$ | 0.38 | \$ | 0.43 | \$ | (0.05) | \$ | 0.88 | \$ | 0.85 | \$ 0.03 |

Net Interest Income

Net interest income for both the three- and six-month periods benefited from higher interest income driven by higher average balances of securities in our investment portfolio and residential loans held-for-sale. It also benefited from higher returns on our investment portfolio resulting from our portfolio optimization activities. These increases were offset by higher interest expense on higher average balances and higher rates on our FHLBC borrowings and short-term facilities. We hedge our investment portfolio's exposure to interest rates and the benefit from these hedges is reported in our Investment fair value changes line item, which is discussed below. A more detailed analysis of the changes in net interest income is presented in the *"Net Interest Income"* section that follows.

Mortgage Banking Activities, Net

The decrease in income from mortgage banking activities during the three-month periods was predominantly due to lower gross margins in 2018, relative to 2017. The increase in income from mortgage banking activities during the six-month periods was primarily due to higher loan purchase volume. A more detailed analysis of the changes in this line item is included in Residential Mortgage Banking portion of the "*Results of Operations by Segment*" section that follows.

Investment Fair Value Changes, Net

Investment fair value changes, net, is primarily comprised of the change in fair values of our residential loans held-for-investment and financed with FHLB borrowings, our investment securities classified as trading, and interest rate hedges associated with each of these investments. During both the three- and six-month periods, hedge costs and the effect of principal paydowns on our investments were more than offset by the net benefit from spread tightening on our securities portfolio. While net interest income from residential loans declined in the second quarter of 2018 due to rising benchmark interest rates, the net interest expense from the hedges associated with these loans also decreased, effectively offsetting this decline. Additional detail on our investment fair value changes is included in the Investment Portfolio portion of the "*Results of Operations by Segment*" section that follows.

Other Income, Net

Other income is primarily comprised of income from our residential loan risk-sharing arrangements with Fannie Mae and Freddie Mac, as well as the net fee income we earn from our MSR investments and the changes in their market value and the market value of their associated derivatives. The decrease in other income for both the three- and six-month periods was primarily from a decrease in income from our MSR investments due to the sale of most of our conforming MSRs in 2017.

Realized Gains, Net

During the three and six months ended June 30, 2018, we realized gains of \$5 million and \$14 million, primarily from the sale of \$41 million and \$92 million of AFS securities, respectively, as part of our portfolio optimization. During the three and six months ended June 30, 2017, we realized gains of \$2 million and \$8 million, primarily from the sale of \$19 million and \$38 million of AFS securities, respectively. Additionally, during the three months ended June 30, 2017, we realized a \$1 million loss from the repurchase of \$37 million of convertible debt.

Operating Expenses

The increase in operating expenses during the three- and six-month periods primarily resulted from higher loan acquisition costs due to higher loan purchase volume in 2018, as well as higher expenses associated with implementing new investment initiatives.

Provision for Income Taxes

Our provision for income taxes related almost entirely to activity at our taxable REIT subsidiaries, which primarily includes our mortgage banking activities and MSR investments, as well as certain other investment and hedging activities. For the three- and six-month periods, the decrease in provision for income taxes was driven primarily by the reduction in the federal corporate tax rate in 2018 resulting from the Tax Cuts and Jobs Act of 2017 (the "Tax Act"). For additional detail on income taxes, see the "*Taxable Income and Tax Provision*" section that follows.

Net Interest Income

The following tables present the components of net interest income for thethree and six months ended June 30, 2018 and 2017.

Table 5 – Net Interest Income

| | Three Months Ended June 30, | | | | | | | | | | | | | |
|--|-----------------------------|----------------------------------|----|------------------------|--------|----|---------------------------------|----|-----------------------------------|--------|--|--|--|--|
| | | | | 2018 | | | 2017 | | | | | | | |
| (Dollars in Thousands) | | Interest Income/ (Expense) | | Average Balance (1) | Yield | | Interest Income/ Expense) | | Average Balance ⁽¹⁾ | Yield | | | | |
| Interest Income | | | | | | | | | | | | | | |
| Residential loans, held-for-sale | \$ | 12,840 | \$ | 1,127,654 | 4.6 % | \$ | 8,364 | \$ | 809,231 | 4.1 % | | | | |
| Residential loans - HFI at Redwood(2) | | 23,524 | | 2,344,947 | 4.0 % | | 23,408 | | 2,358,355 | 4.0 % | | | | |
| Residential loans - HFI at Legacy Sequoia(2) | | 5,015 | | 599,203 | 3.3 % | | 4,863 | | 716,778 | 2.7 % | | | | |
| Residential loans - HFI at Sequoia Choice(2) | | 14,135 | | 1,192,756 | 4.7 % | | — | | — | % | | | | |
| Trading securities | | 17,368 | | 956,365 | 7.3 % | | 10,713 | | 666,009 | 6.4 % | | | | |
| Available-for-sale securities | | 8,928 | | 313,530 | 11.4 % | | 11,113 | | 444,179 | 10.0 % | | | | |
| Other interest income | | 1,166 | | 183,095 | 2.5 % | | 763 | | 193,324 | 1.6 % | | | | |
| Total interest income | | 82,976 | | 6,717,550 | 4.9 % | | 59,224 | | 5,187,876 | 4.6 % | | | | |
| Interest Expense | | | | | | | | | | | | | | |
| Short-term debt facilities | | (12,666) | | 1,478,332 | (3.4)% | | (6,563) | | 1,039,741 | (2.5)% | | | | |
| Short-term debt - convertible notes, net | | (509) | | 38,530 | (5.3)% | | (2,787) | | 226,385 | (4.9)% | | | | |
| ABS issued - Legacy Sequoia ⁽²⁾ | | (4,215) | | 589,261 | (2.9)% | | (3,705) | | 700,549 | (2.1)% | | | | |
| ABS issued - Sequoia Choice(2) | | (12,134) | | 1,086,602 | (4.5)% | | — | | — | — % | | | | |
| Long-term debt - FHLBC | | (9,833) | | 1,999,999 | (2.0)% | | (5,071) | | 1,999,999 | (1.0)% | | | | |
| Long-term debt - other | | (8,856) | | 588,765 | (6.0)% | | (6,108) | | 379,972 | (6.4)% | | | | |
| Total interest expense | | (48,213) | | 5,781,489 | (3.3)% | | (24,234) | | 4,346,646 | (2.2)% | | | | |
| Net Interest Income | \$ | 34,763 | | | | \$ | 34,990 | | | | | | | |

| | | Six Months Ended June 30, | | | | | | | | | | | | |
|--|----|----------------------------------|----|------------------------|--------|----------------------------------|----------|----|------------------------|--------|--|--|--|--|
| | | | | 2018 | | | 2017 | | | | | | | |
| (Dollars in Thousands) | i | Interest Income/ (Expense) | | Average Balance (1) | Yield | Interest Income/ (Expense) | | | Average Balance (1) | Yield | | | | |
| Interest Income | | | | | | | | | | | | | | |
| Residential loans, held-for-sale | \$ | 25,532 | \$ | 1,164,138 | 4.4 % | \$ | 15,850 | \$ | 778,361 | 4.1 % | | | | |
| Residential loans - HFI at Redwood(2) | | 47,317 | | 2,370,132 | 4.0 % | | 45,446 | | 2,304,664 | 3.9 % | | | | |
| Residential loans - HFI at Legacy Sequoia ⁽²⁾ | | 9,826 | | 607,803 | 3.2 % | | 9,701 | | 736,948 | 2.6 % | | | | |
| Residential loans - HFI at Sequoia Choice(2) | | 23,070 | | 971,545 | 4.7 % | | _ | | — | — % | | | | |
| Trading securities | | 33,533 | | 937,386 | 7.2 % | | 18,930 | | 596,236 | 6.3 % | | | | |
| Available-for-sale securities | | 18,458 | | 338,261 | 10.9 % | | 22,713 | | 451,275 | 10.1 % | | | | |
| Other interest income | | 1,859 | | 211,112 | 1.8 % | | 1,212 | | 217,359 | 1.1 % | | | | |
| Total interest income | | 159,595 | | 6,600,377 | 4.8 % | | 113,852 | | 5,084,843 | 4.5 % | | | | |
| Interest Expense | | | | | | | | | | | | | | |
| Short-term debt facilities | | (23,092) | | 1,424,185 | (3.2)% | | (11,016) | | 917,585 | (2.4)% | | | | |
| Short-term debt - convertible notes, net | | (3,518) | | 143,853 | (4.9)% | | (2,787) | | 113,818 | (4.9)% | | | | |
| ABS issued - Legacy Sequoia(2) | | (8,067) | | 597,859 | (2.7)% | | (7,235) | | 719,882 | (2.0)% | | | | |
| ABS issued - Sequoia Choice(2) | | (19,683) | | 880,387 | (4.5)% | | | | _ | — % | | | | |
| Long-term debt - FHLBC | | (17,860) | | 1,999,999 | (1.8)% | | (8,806) | | 1,999,999 | (0.9)% | | | | |
| Long-term debt - other | | (17,507) | | 582,120 | (6.0)% | | (15,421) | | 499,932 | (6.2)% | | | | |
| Total interest expense | | (89,727) | | 5,628,403 | (3.2)% | | (45,265) | | 4,251,216 | (2.1)% | | | | |
| Net Interest Income | \$ | 69,868 | | | | \$ | 68,587 | | | | | | | |

(1) Average balances for residential loans held-for-sale, residential loans held-for-investment, and trading securities are calculated based upon carrying values, which represent estimated fair values. Average balances for available-for-sale securities and debt are calculated based upon amortized historical cost, except for ABS issued, which is based upon fair value.

(2) Interest income from residential loans held-for-investment ("HFI") at Redwood exclude loans HFI at consolidated Sequoia entities. Interest income from residential loans - HFI at Legacy Sequoia and the interest expense from ABS issued - Legacy Sequoia represent activity from our consolidated Legacy Sequoia entities. Interest income from residential loans - HFI at Sequoia Choice and the interest expense from ABS issued - Sequoia Choice represent activity from our consolidated Sequoia Choice entities.

The following table presents net interest income by segment for thethree and six months ended June 30, 2018 and 2017.

Table 6 – Net Interest Income by Segment

| | Th | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | | | | |
|--------------------------------|----|-----------------------------|----|---------|----|---------------------------|----|----------|----|----------|----|---------|
| (In Thousands) | | 2018 | | 2017 | | Change | | 2018 | | 2017 | (| Change |
| Net Interest Income by Segment | | | | | | | | | | | | |
| Investment Portfolio | \$ | 37,565 | \$ | 38,602 | \$ | (1,037) | \$ | 76,459 | \$ | 75,588 | \$ | 871 |
| Residential Mortgage Banking | | 5,455 | | 4,012 | | 1,443 | | 12,215 | | 8,562 | | 3,653 |
| Corporate/Other | | (8,257) | | (7,624) | | (633) | | (18,806) | | (15,563) | | (3,243) |
| Net Interest Income | \$ | 34,763 | \$ | 34,990 | \$ | (227) | \$ | 69,868 | \$ | 68,587 | \$ | 1,281 |

Additional details regarding the activities impacting net interest income at each segment are included in the 'Results of Operations by Segment' section that follows.

The Corporate/Other line item in the table above primarily includes interest expense related to long-term debt not directly allocated to our segments and net interest income from consolidated Legacy Sequoia entities. The increase in corporate net interest expense during the three- and six-month periods was primarily due to the issuance of \$245 million of convertible notes in August 2017, which was partially offset by the repayment of \$250 million of convertible notes in April 2018. Additionally, net interest income from our Legacy Sequoia entities has continued to decrease as the underlying residential loans and ABS issued pay down. Details regarding consolidated Legacy Sequoia entities are included in the "*Results of Consolidated Legacy Sequoia Entities*" section that follows.

The following table presents the net interest rate spread between the yield on unsecuritized loans and securities and the debt yield of the short-term debt used in part to finance each investment type at June 30, 2018.

Table 7 – Interest Expense — Specific Borrowing Costs

| June 30, 2018 | Residential Loans Held-for- Sale | Residential Securities |
|-----------------------|-------------------------------------|---------------------------|
| Asset yield | 4.75 % | 5.85 % |
| Short-term debt yield | 3.69 % | 3.25 % |
| Net Spread | 1.06 % | 2.60 % |

For additional discussion on short-term debt, including information regarding margin requirements and financial covenants, see 'Risks Relating to Debt Incurred under Short-Term and Long-Term Borrowing Facilities" in the Liquidity and Capital Resources section of this MD&A.

Results of Operations by Segment

We report on our business using two distinct segments: Investment Portfolio and Residential Mortgage Banking. Our segments are based on our organizational and management structure, which aligns with how our results are monitored and performance is assessed. For additional information on our segments, refer to *Note 20* of our *Notes to Consolidated Financial Statements* in Part I, Item I of this Quarterly Report on Form 10-Q. The following table presents the segment contribution from our two segments, reconciled to our consolidated net income, for the three and six months ended June 30, 2018 and 2017.

Table 8 – Segment Results Summary

| | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | | | | |
|------------------------------|-----------------------------|----------|----|----------|---------------------------|----|----------|----|----------|----|---------|
| (In Thousands) | | 2018 | | 2017 | Change | | 2018 | | 2017 | | Change |
| Segment Contribution from: | | | | | | | | | | | |
| Investment Portfolio | \$ | 44,213 | \$ | 49,831 | \$ (5,618) | \$ | 93,283 | \$ | 95,446 | \$ | (2,163) |
| Residential Mortgage Banking | | 9,042 | | 7,035 | 2,007 | | 29,738 | | 18,888 | | 10,850 |
| Corporate/Other | | (20,508) | | (20,542) | 34 | | (43,429) | | (41,041) | | (2,388) |
| Net Income | \$ | 32,747 | \$ | 36,324 | \$ (3,577) | \$ | 79,592 | \$ | 73,293 | \$ | 6,299 |

The following sections provide a detailed discussion of the results of operations at each of ourtwo business segments for the three and six months ended June 30, 2018 and 2017.

While the net expense from Corporate/Other was consistent for the three-month periods, the \$2 million increase for the six-month periods was due primarily to higher convertible debt interest expense.

Investment Portfolio Segment

Our Investment Portfolio segment is primarily comprised of our portfolio of residential mortgage loans held-for-investment and financed through the FHLBC and our real estate securities portfolio. Additionally, beginning in the third quarter of 2017, this segment includes residential loans held-for-investment at our consolidated Sequoia Choice entities.

The following table presents the components of segment contribution for the Investment Portfolio segment for thethree and six months ended June 30, 2018 and 2017.

Table 9 – Investment Portfolio Segment Contribution

| | Three Months Ended June 30, | | | | | | Six Months Ended June 30, | | | | | |
|--|-----------------------------|----------|------|---------|--------|----------|---------------------------|----------|------|----------|--------|----------|
| (In Thousands) | 2018 | | 2017 | | Change | | 2018 | | 2017 | | Change | |
| Interest income | \$ | 64,569 | \$ | 45,833 | \$ | 18,736 | \$ | 123,326 | \$ | 88,083 | \$ | 35,243 |
| Interest expense | | (27,004) | | (7,231) | | (19,773) | | (46,867) | | (12,495) | | (34,372) |
| Net interest income | | 37,565 | | 38,602 | | (1,037) | | 76,459 | | 75,588 | | 871 |
| Non-interest income | | | | | | | | | | | | |
| Investment fair value changes, net | | 1,600 | | 9,115 | | (7,515) | | 3,190 | | 12,474 | | (9,284) |
| Other income, net | | 3,322 | | 3,764 | | (442) | | 5,440 | | 6,661 | | (1,221) |
| Realized gains, net | | 4,714 | | 2,124 | | 2,590 | | 14,077 | | 7,827 | | 6,250 |
| Total non-interest income, net | | 9,636 | | 15,003 | | (5,367) | | 22,707 | | 26,962 | | (4,255) |
| Direct operating expenses | | (1,858) | | (1,454) | | (404) | | (3,865) | | (3,047) | | (818) |
| Segment contribution before income taxes | | 45,343 | | 52,151 | | (6,808) | | 95,301 | | 99,503 | | (4,202) |
| Provision for income taxes | | (1,130) | | (2,320) | | 1,190 | | (2,018) | | (4,057) | | 2,039 |
| Total Segment Contribution | \$ | 44,213 | \$ | 49,831 | \$ | (5,618) | \$ | 93,283 | \$ | 95,446 | \$ | (2,163) |

The following table presents our primary portfolios of investment assets in our Investment Portfolio segment atlune 30, 2018 and December 31, 2017.

Table 10 – Investment Portfolio

| (In Thousands) | June 30, 2018 | December 31, 2017 | Change | | |
|--|-----------------|-------------------|--------|-----------|--|
| Residential loans held-for-investment at Redwood | \$ 2,313,336 | \$ 2,434,386 | \$ | (121,050) | |
| Residential securities | 1,055,151 | 1,152,485 | | (97,334) | |
| Commercial/Multifamily securities | 398,785 | 324,025 | | 74,760 | |
| Residential loans held-for-investment at Sequoia Choice ⁽¹⁾ | 1,481,145 | 620,062 | | 861,083 | |
| Other assets | 343,361 | 212,915 | | 130,446 | |
| Total Assets at Investment Portfolio | \$ 5,591,778 | \$ 4,743,873 | \$ | 847,905 | |

(1) Our economic investment in the consolidated Sequoia Choice entities at June 30, 2018 and December 31, 2017 was \$135 million and \$78 million, respectively. For additional details on our Choice loans, see the subsection titled "Residential Loans Held-for-Investment at Sequoia Choice Portfolio" that follows.



Overview

During the first six months of 2018, we continued our focus on optimizing our investment portfolio by selling assets that had appreciated in value with lower current yields, and redeployed capital into higher-yielding opportunities. Our sales were mostly comprised of Agency CRT, mezzanine, and legacy securities and our purchases mostly comprised of Sequoia, multifamily securities, and third-party subordinate investments. Through these sales, we captured previously unrealized appreciation, which increased our realized gains during the three and six months ended June 30, 2018. While credit spreads continued to tighten during 2018, the benefit from spread tightening during the three and six months ended June 30, 2018 was lower than for those same periods in 2017, negatively impacting year-over-year results.

Net Interest Income

Net interest income from our Investment Portfolio primarily includes interest income from our residential loans held-for-investment and our securities, as well as the associated interest expense from short-term debt, FHLBC borrowings, and ABS issued. The following table presents the components of net interest income for our Investment Portfolio segment for the three and six months ended June 30, 2018 and 2017.

Table 11 - Net Interest Income ("NII") from Investment Portfolio

| | Th | ree Months | Ende | ed June 30, | | Six Months Ended June 30, | | | | | |
|--|----|------------|------|-------------|---------------|---------------------------|---------|----|---------|----|--------|
| (In Thousands) | | 2018 | | 2017 | Change | | 2018 | | 2017 | | Change |
| Net interest income from: | | | | | | | | | | | |
| HFI residential loans at Redwood | \$ | 13,685 | \$ | 18,337 | \$ (4,652) | \$ | 29,457 | \$ | 36,640 | \$ | (7,183 |
| HFI residential loans at Sequoia Choice | | 2,001 | | _ | 2,001 | | 3,387 | | _ | | 3,387 |
| Residential securities | | 19,398 | | 17,950 | 1,448 | | 38,917 | | 34,864 | | 4,053 |
| Commercial/Multifamily securities | | 1,861 | | 1,716 | 145 | | 3,750 | | 3,090 | | 660 |
| Other interest income | | 620 | | 599 | 21 | | 948 | | 994 | | (46 |
| NII from Investment Portfolio | \$ | 37,565 | \$ | 38,602 | \$ (1,037) | \$ | 76,459 | \$ | 75,588 | \$ | 871 |
| | | | | | | | | | | | |
| Supplemental information: | | | | | | | | | | | |
| Hedge interest income (expense), net | \$ | 25 | \$ | (3,768) | \$ 3,793 | \$ | (2,858) | \$ | (7,461) | \$ | 4,603 |
| NII and hedge interest income (expense), net | \$ | 37,590 | \$ | 34,834 | \$ 2,756 | \$ | 73,601 | \$ | 68,127 | \$ | 5,474 |

The changes in net interest income for the three- and six-month periods were due primarily to lower net interest income from residential loans, which decreased primarily as a result of higher interest costs from rising benchmark rates during the past 12 months. These decreases were offset by an increase in net interest income from real estate securities, which mostly resulted from higher average balances in addition to higher yields on these investments, and an increase in net interest income from our investments in Sequoia Choice securitizations that we consolidated for GAAP purposes.

The table above also presents net interest income (expense) from hedges that we use to manage interest rate risk in our investment portfolio and are included as a component of Investment fair value changes, net on our consolidated statements of income. Inclusive of the hedge interest, net interest income increased in both the three- and six-month periods.

Investment fair value changes, net

Market valuation changes included in Investment fair value changes, net, result from changes in the fair value of investments and their associated hedges, generally due to changes in market interest rates, changes in credit spreads, and reductions in the basis of investments due to changes in principal balances. See *Note* 17 of our *Notes to Consolidated Financial Statements* in Part I, Item I of this Quarterly Report on Form 10-Q for additional detail regarding the components of Investment fair value changes, net presented on our consolidated statements of income.



The following table presents the components of investment fair value changes for our Investment Portfolio segment, which is comprised of market valuation gains and losses by investment type, inclusive of fair value changes of associated risk management derivatives, for the three and six months ended June 30, 2018 and 2017.

Table 12 - Investment Portfolio Fair Value Changes, Net by Investment Type

| | Th | Si | x Months E | | | | | | |
|--|-----------|---------|------------|---------|---------------|------|---------|----------------|---------------|
| (In Thousands) | 2018 2017 | | | Change | | 2018 | 2017 | Change | |
| Market valuation changes: | | | | | | | | | |
| Residential loans held-for-investment at Redwood | \$ | (1,457) | \$ | (6,078) | \$ 4,621 | \$ | (4,195) | \$ (12,477) | \$ 8,282 |
| Net investments in Sequoia Choice entities (1) | | 1,072 | | _ | 1,072 | | 986 | | 986 |
| Residential trading securities | | (258) | | 9,835 | (10,093) | | 654 | 13,795 | (13,141) |
| Commercial/Multifamily trading securities | | 2,508 | | 5,997 | (3,489) | | 6,149 | 12,117 | (5,968) |
| Other valuation changes | | (265) | | (639) | 374 | | (404) | (961) | 557 |
| Investment Fair Value Changes, Net | \$ | 1,600 | \$ | 9,115 | \$ (7,515) | \$ | 3,190 | \$ 12,474 | \$ (9,284) |

(1) Includes changes in fair value of the residential loans held-for-investment and the ABS issued at the entities, which netted together represent the change in value of our retained investments (senior and subordinate securities) at the consolidated VIEs.

During the three and six months ended June 30, 2018 and 2017, the negative investment fair value changes from loans and their associated derivatives primarily resulted from hedging costs, which decreased year-over-year due to rising interest rates. The increase in fair values from securities and their associated derivatives during both periods primarily resulted from tighter spreads on these investments, partially offset by hedging costs and decreases in fair value from reductions in the basis of IO securities from associated principal repayments.

Other Income, net

rates.

The following table presents the components of MSR income, net for the three and six months ended June 30, 2018 and 2017.

Table 13 – MSR Income, net

| | Т | hree Months | Ende | l June 30, | Six Months E | Ended June 30, | | | |
|--|----|-------------|------|------------|--------------|----------------|---------|--|--|
| (In Thousands) | | 2018 | | 2017 | 2018 | | 2017 | | |
| Net servicing fee income | \$ | 3,464 | \$ | 5,852 | \$ 6,667 | \$ | 11,379 | | |
| Changes in fair value of MSR from the receipt of expected cash flows | | (1,688) | | (3,065) | (3,142) | | (5,478) | | |
| MSR reversal of provision for repurchases | | 277 | | 307 | 277 | | 312 | | |
| MSR income before the effect of changes in interest rates and other assumptions | | 2,053 | | 3,094 | 3,802 | | 6,213 | | |
| Changes in fair value of MSRs from interest rates and other assumptions ⁽¹⁾ | | 943 | | (3,356) | 5,289 | | (4,013) | | |
| Changes in fair value of associated derivatives | | (1,122) | | 3,040 | (6,261) | | 2,291 | | |
| Total net effect of changes in assumptions and rates | | (179) | | (316) | (972) | | (1,722) | | |
| MSR Income, Net ⁽²⁾ | \$ | 1,874 | \$ | 2,778 | \$ 2,830 | \$ | 4,491 | | |

(1) Primarily reflects changes in prepayment assumptions on our MSRs due to changes in benchmark interest

(2) MSR income, net is included in Other income, net on our consolidated statements of income.

MSR income declined for the first six months of 2018 as compared with the same period last year, primarily due to the sale of most of our conforming MSRs in 2017.

Realized Gains, net

During the three months ended June 30,2018, we realized gains of \$5 million, primarily from the sale of \$41 million of AFS securities. During the three months ended June 30, 2017, we realized gains of \$2 million, primarily from the sale of \$19 million of AFS securities.

Direct Operating Expenses and Provision for Income Taxes

The increase in operating expenses at our Investment Portfolio segment for the three- and six-month periods was primarily attributable to higher compensation expense, as we added resources to support our single-family rental and multifamily investments.

The provision for income taxes at our Investment Portfolio segment primarily results from GAAP income earned at our TRS from MSRs and certain securities. For the three- and six-month periods, the decrease in the tax provision primarily resulted from the reduction of the federal corporate tax rate due to the Tax Act.

Residential Loans Held-for-Investment at Redwood Portfolio

The following table provides the activity of residential loans held-for-investment at Redwood during thethree and six months ended June 30, 2018 and 2017.

Table 14 - Residential Loans Held-for-Investment at Redwood - Activity

| | Three M | Ionths Ended | Six Months Ended |
|-----------------------------------|---------|--------------|------------------|
| (In Thousands) | June | e 30, 2018 | June 30, 2018 |
| Fair value at beginning of period | \$ | 2,375,785 | \$ 2,434,386 |
| Transfers between portfolios (1) | | 31,936 | 87,711 |
| Principal repayments | | (79,375) | (154,329) |
| Changes in fair value, net | | (15,010) | (54,432) |
| Fair Value at End of Period | \$ | 2,313,336 | \$ 2,313,336 |

(1) Represents the net transfers of loans into our Investment Portfolio segment from our Residential Mortgage Banking segment and their reclassification from held-for-sale to held-forinvestment.

The decrease in the balance of loans held-for-investment during the three months endedJune 30, 2018 was primarily due to principal repayments and a decrease in fair value of the loans during this period, resulting from rising benchmark interest rates. As our loans held-for-investment are generally fixed-rate and sensitive to changes in interest rates, we utilize various interest rate derivatives to hedge our interest rate risk for these investments. As a result of rising interest rates during the three and six months ended June 30, 2018, interest rate derivatives associated with these investments increased in value by \$14 million and \$50 million, respectively.

At June 30, 2018, \$2.31 billion of loans were held by our FHLB-member subsidiary and were financed with \$2.00 billion of borrowings from the FHLBC. In connection with these borrowings, our FHLB-member subsidiary is required to hold \$43 million of FHLB stock.

A t June 30, 2018, the weighted average maturity of these FHLB borrowings was approximately seven years and they had a weighted average cost of 2.03% per annum. This interest cost resets every 13 weeks and we seek to fix the interest cost of these FHLB borrowings over their weighted average maturity by using a combination of swaps, TBAs and other derivatives.

Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through the five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until its stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion.

The following table presents the unpaid principal balances for residential real estate loans held-for-investment at fair value by product type aJune 30, 2018.

Table 15 - Characteristics of Residential Real Estate Loans Held-for-Investment at Redwood

| June 30, 2018 | | |
|-----------------------------|-------------------|-------------------------|
| (Dollars in Thousands) | Principal Balance | Weighted Average Coupon |
| Fixed - 30 year | \$ 2,042,044 | 4.09 % |
| Fixed - 15, 20, & 25 year | 66,031 | 3.66 % |
| Hybrid | 233,292 | 4.09 % |
| Total Outstanding Principal | \$ 2,341,367 | |

The outstanding loans held-for-investment at Redwood atJune 30, 2018 were prime-quality, first lien loans, of which 96% were originated between 2013 and 2018 and 4% were originated in 2012 and prior years. The weighted average FICO score of borrowers backing these loans was 770 (at origination) and the weighted average loan-to-value ("LTV") ratio was 66% (at origination). At June 30, 2018, three of these loans with a total unpaid principal balance of\$1 million were greater than 90 days delinquent and none of these loans were in foreclosure.

Real Estate Securities Portfolio

The following table sets forth our real estate securities activity by collateral type in our Investment Portfolio segment for the here and six months ended June 30, 2018.

Table 16 – Real Estate Securities Activity by Collateral Type

| Three Months Ended June 30, 2018 | | | Residential | | Commercial ⁽²⁾ | |
|----------------------------------|----|----------------------|---------------|---------------|---------------------------|-----------------|
| (In Thousands) | S | enior ⁽¹⁾ | Mezzanine | Subordinate | Mezzanine | Total |
| Beginning fair value | \$ | 247,672 | \$ 228,114 | \$ 504,926 | \$ 377,008 | \$ 1,357,720 |
| Acquisitions | | | | | | |
| Sequoia securities | | 10,866 | 14,204 | 2,047 | — | 27,117 |
| Third-party securities | | 49,031 | 28,964 | 88,101 | 29,809 | 195,905 |
| Sales | | | | | | |
| Sequoia securities | | | (28,661) | — | _ | (28,661) |
| Third-party securities | | (10,409) | — | (64,320) | (4,969) | (79,698) |
| Gains on sales and calls, net | | 2,401 | 2,273 | 40 | _ | 4,714 |
| Effect of principal payments (3) | | (8,612) | (2,389) | (2,685) | (3,376) | (17,062) |
| Change in fair value, net | | (5,130) | (3,398) | 2,116 | 313 | (6,099) |
| Ending Fair Value ⁽⁴⁾ | \$ | 285,819 | \$ 239,107 | \$ 530,225 | \$ 398,785 | \$ 1,453,936 |



| Six Months Ended June 30, 2018 | | | Residential | | (| Commercial (2) | | |
|----------------------------------|-----|----------|---------------|---------------|-----------|----------------|----|-----------|
| (In Thousands) | Sei | nior (1) | Mezzanine | Subordinate | Mezzanine | | | Total |
| Beginning fair value | \$ | 249,838 | \$ 331,452 | \$ 571,195 | \$ | 324,025 | \$ | 1,476,510 |
| Acquisitions | | | | | | | | |
| Sequoia securities | | 23,357 | 14,204 | 5,952 | | — | | 43,513 |
| Third-party securities | | 49,031 | 40,308 | 121,539 | | 113,096 | | 323,974 |
| Sales | | | | | | | | |
| Sequoia securities | | _ | (54,743) | (12,052) | | _ | | (66,795) |
| Third-party securities | | (19,564) | (81,432) | (152,808) | | (31,632) | | (285,436) |
| Gains on sales and calls, net | | 4,893 | 4,354 | 4,830 | | _ | | 14,077 |
| Effect of principal payments (3) | | (15,960) | (5,200) | (5,047) | | (6,562) | | (32,769) |
| Change in fair value, net | | (5,776) | (9,836) | (3,384) | | (142) | | (19,138) |
| Ending Fair Value ⁽⁴⁾ | \$ | 285,819 | \$ 239,107 | \$ 530,225 | \$ | 398,785 | \$ | 1,453,936 |

(1) Includes \$34 million of re-REMIC securities at June 30, 2018.

(2) Our commercial securities are primarily comprised of Agency multifamily securities.

(3) The effect of principal payments reflects the change in fair value due to principal payments, which is calculated as the cash principal received on a given security during the period multiplied by the prior quarter ending price or acquisition price for that security.

(4) Excludes \$134 million of securities retained from our consolidated Sequoia Choice securitizations at June 30, 2018. For additional details on our Choice loans, see the subsection titled "Residential Loans Held-for-Investment at Sequoia Choice Portfolio" that follows.

During the three and six months ended June 30, 2018, we sold \$108 million and \$352 million, respectively, of mostly lower-yielding securities as part of our ongoing portfolio optimization activities.

At June 30, 2018, our securities consisted of fixed-rate assets (5%), adjustable-rate assets (28%), hybrid assets that reset within the next year (6%), and hybrid assets that reset between 12 and 36 months (1%). For the portions of our securities portfolio that are sensitive to changes in interest rates, we seek to minimize this interest rate risk by using various derivative instruments.

We directly finance our holdings of real estate securities with a combination of capital and collateralized debt in the form of repurchase (or "repo") financing. The following table presents the fair value of our residential securities that were financed with repurchase debt at June 30, 2018.

Table 17 – Real Estate Securities Financed with Repurchase Debt

| June 30, 2018 | R | eal Estate | | | | | We | ighted Average | |
|---|----|--------------|-----|---------------|------|---------------|----|----------------------|----------------------------------|
| (Dollars in Thousands, except Weighted Average Price) | Se | curities (1) | Rep | ourchase Debt | Allo | cated Capital | | Price ⁽²⁾ | Financing Haircut ⁽³⁾ |
| Residential Securities | | | | | | | | | |
| Senior | \$ | 161,038 | \$ | (142,106) | \$ | 18,932 | \$ | 98 | 12% |
| Mezzanine ⁽⁴⁾ | | 292,571 | | (252,107) | | 40,464 | | 96 | 14% |
| Total Residential Securities | | 453,609 | | (394,213) | | 59,396 | | 95 | 13% |
| Commercial/Multifamily Securities | | 392,383 | | (312,681) | | 79,702 | | 96 | 20% |
| Total | \$ | 845,992 | \$ | (706,894) | \$ | 139,098 | | | |

(1) Amounts represent carrying value of securities, which are held at GAAP fair

value.

GAAP fair value per \$100 of (2)principal.

Allocated capital divided by GAAP fair (3)

value.

Includes \$88 million of securities retained from our consolidated Sequoia Choice securitizations at June 30, (4) 2018.

At June 30, 2018, we had short-term debt incurred through repurchase facilities of \$707 million, which was secured by \$846 million of real estate securities. The remaining \$742 million of our securities, including certain securities retained from our consolidated Sequoia Choice securitizations, were financed with capital. Our repo borrowings were made under facilities with seven different counterparties, and the weighted average cost of funds for these facilities during the second quarter of 2018 was approximately 3.20% per annum.

At June 30, 2018, the securities we financed through repurchase facilities had no material credit issues. In addition to the allocated capital listed in the table above that directly supports our repurchase facilities (the "financing haircut"), we continue to hold a designated amount of supplemental risk capital available for potential margin calls or future obligations relating to these facilities.

The majority of the \$161 million of senior securities noted in the table above are supported by seasoned residential loans originated prior to 2008. The \$293 million of mezzanine securities financed through repurchase facilities at June 30, 2018 carry investment grade credit ratings and are supported by residential loans originated between 2012 and 2018. The loans underlying these securities have experienced minimal delinquencies to date. The \$392 million of multifamily securities financed through repurchase facilities at June 30, 2018 carry investment grade credit ratings with 7%-8% of structural credit enhancement.

The following table presents our real estate securities at June 30, 2018 and December 31, 2017, categorized by portfolio vintage (the years the securities were issued), and by priority of cash flows (senior, mezzanine, and subordinate). We have additionally separated securities issued through our Sequoia platform or by third parties, including the Agencies.

Table 18 – Real Estate Securities by Vintage and Type

......

| June 30, 2018 (In Thousands) | Sec | quoia 2012- 2018 | iird Party 013-2018 | gency CRT 2013-2018 | T | hird Party <=2008 | - | Total Residential Securities | - | ommercial 015-2018 | - | Fotal Real Estate Securities |
|---------------------------------|-----|---------------------|------------------------|------------------------|----|----------------------|----|------------------------------------|----|-----------------------|----|------------------------------------|
| Senior ⁽¹⁾⁽²⁾ | \$ | 59,628 | \$ 76,848 | \$ _ | \$ | 149,343 | \$ | 285,819 | \$ | — | \$ | 285,819 |
| Mezzanine ⁽³⁾ | | 101,192 | 137,915 | — | | — | | 239,107 | | 398,785 | | 637,892 |
| Subordinate (1) | | 131,539 | 140,969 | 239,767 | | 17,950 | | 530,225 | | | | 530,225 |
| Total Securities ⁽⁴⁾ | \$ | 292,359 | \$ 355,732 | \$ 239,767 | \$ | 167,293 | \$ | 1,055,151 | \$ | 398,785 | \$ | 1,453,936 |

| December 31, 2017 | Se | quoia 2012- | | nird Party | <u>د</u> | gency CRT | Т | hird Party | - | Total Residential | - | ommercial | Total Real Estate Securities | | |
|---------------------------------|----|-------------|----|------------|----------|-----------|----|------------|----|----------------------|----|-----------|------------------------------------|------------|--|
| (In Thousands) | | 2017 | 2 | 013-2017 | 2 | 013-2017 | _ | <=2008 | | Securities | 2 | 2015-2017 | | Securities | |
| Senior (1)(2) | \$ | 33,773 | \$ | 33,517 | \$ | _ | \$ | 182,548 | \$ | 249,838 | \$ | — | \$ | 249,838 | |
| Mezzanine ⁽³⁾ | | 147,466 | | 183,985 | | _ | | _ | | 331,451 | | 324,025 | | 655,476 | |
| Subordinate (1) | | 139,442 | | 108,455 | | 300,713 | | 22,586 | | 571,196 | | — | | 571,196 | |
| Total Securities ⁽⁴⁾ | \$ | 320,681 | \$ | 325,957 | \$ | 300,713 | \$ | 205,134 | \$ | 1,152,485 | \$ | 324,025 | \$ | 1,476,510 | |

(1) At June 30, 2018 and December 31, 2017, senior Sequoia and third-party securities included \$89 million and \$70 million of IO securities, respectively. At both June 30, 2018 and December 31, 2017, subordinate third-party securities included \$12 million of IO securities.

(2) Our interest-only securities included \$39 million and \$15 million of A-IO-S securities at June 30, 2018 and December 31, 2017, respectively, which are securities we retained from certain of our Sequoia securitizations. These securities represent certificated servicing strips and therefore may be negatively impacted by the operating and funding costs related to servicing the associated securitized mortgage loans.

(3) Mezzanine includes securities initially rated AA through BBB- and issued in 2012 or later.

(4) Excludes \$134 million and \$78 million of securities retained from our consolidated Sequoia Choice securitizations at June 30, 2018 and December 31, 2017, respectively. For GAAP purposes we consolidated \$1.48 billion of residential loans and \$1.35 billion of non-recourse ABS debt associated with these retained securities.

The following tables present the components of the interest income we earned on AFS securities for thethree and six months ended June 30, 2018 and 2017.

Table 19 – Interest Income — AFS Securities

Three Months Ended June 30, 2018

| Three Months Ended June 30, 2018 | | | | | | | Yield as a Result of | |
|----------------------------------|-------------|----|-------------------------------------|-----------------------------|-------------------------|--------------------|------------------------------------|-----------------------------|
| (Dollars in Thousands) | nterest | (1 | Discount Premium) nortization | Total Interest Income | Average ortized Cost | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | | |
| Senior | \$ 1,741 | \$ | 2,185 | \$ 3,926 | \$ 116,862 | 5.96% | 7.48% | 13.44% |
| Mezzanine | 532 | | 226 | 758 | 49,951 | 4.26% | 1.81% | 6.07% |
| Subordinate | 2,807 | | 1,437 | 4,244 | 146,717 | 7.65% | 3.92% | 11.57% |
| Total AFS Securities | \$ 5,080 | \$ | 3,848 | \$ 8,928 | \$ 313,530 | 6.48% | 4.91% | 11.39% |

Three Months Ended June 30, 2017

| (Dollars in Thousands) | nterest | Discount (Premium) Amortization | Total Interest Income | Am | Average ortized Cost | Interest Income | Discount (Premium) Amortization | Total Interest Income |
|------------------------|-------------|---|-----------------------------|----|-------------------------|--------------------|------------------------------------|-----------------------------|
| Residential | | | | | | | | |
| Senior | \$ 2,173 | \$ 2,812 | \$ 4,985 | \$ | 158,659 | 5.48% | 7.09% | 12.57% |
| Mezzanine | 1,263 | 614 | 1,877 | | 131,574 | 3.84% | 1.87% | 5.71% |
| Subordinate | 2,872 | 1,379 | 4,251 | | 153,946 | 7.46% | 3.58% | 11.04% |
| Total AFS Securities | \$ 6,308 | \$ 4,805 | \$ 11,113 | \$ | 444,179 | 5.68% | 4.33% | 10.01% |

Yield as a Result of

Six Months Ended June 30, 2018

| Six Months Ended June 30, 2018 | | | | | | | | | |
|--------------------------------|--------------------|----|-------------------------------------|-----------------------------|----|--------------------------|--------------------|------------------------------------|-----------------------------|
| (Dollars in Thousands) | Interest Income | (. | Discount Premium) nortization | Total Interest Income | An | Average nortized Cost | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | | | |
| Senior | \$ 3,567 | \$ | 4,671 | \$ 8,238 | \$ | 123,924 | 5.76% | 7.54% | 13.30% |
| Mezzanine | 1,298 | | 542 | 1,840 | | 61,467 | 4.22% | 1.76% | 5.98% |
| Subordinate | 5,685 | | 2,695 | 8,380 | | 152,870 | 7.44% | 3.53% | 10.97% |
| Total AFS Securities | \$ 10,550 | \$ | 7,908 | \$ 18,458 | \$ | 338,261 | 6.24% | 4.68% | 10.92% |
| | | | | | | | | | |

| Six Months Ended June 30, 2017 | | | | | | | | Yield as a Result of | |
|--------------------------------|--------------------|----|-------------------------------------|-----------------------------|----|--------------------------|--------------------|------------------------------------|-----------------------------|
| (Dollars in Thousands) | Interest Income | (I | Discount Premium) nortization | Total Interest Income | An | Average nortized Cost | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | | | |
| Senior | \$ 4,382 | \$ | 5,928 | \$ 10,310 | \$ | 161,987 | 5.41% | 7.32% | 12.73% |
| Mezzanine | 2,682 | | 1,268 | 3,950 | | 139,538 | 3.84% | 1.82% | 5.66% |
| Subordinate | 5,583 | | 2,870 | 8,453 | | 149,750 | 7.46% | 3.83% | 11.29% |
| Total AFS Securities | \$ 12,647 | \$ | 10,066 | \$ 22,713 | \$ | 451,275 | 5.61% | 4.46% | 10.07% |

Residential Loans Held-for-Investment at Sequoia Choice Portfolio

During the second half of 2017 and the first half of 2018, we issued four securitizations primarily comprised of expanded-prime Choice loans. We consolidate the Sequoia Choice securitization entities for financial reporting purposes in accordance with GAAP. These entities are independent of Redwood and the assets and liabilities of these entities are not, respectively, owned by us or legal obligations of ours. We record the assets and liabilities of the consolidated Sequoia Choice entities at fair value, based on the estimated fair value of the debt securities (ABS) issued from the securitizations, in accordance with GAAP provisions for collateralized financing entities. At June 30, 2018, the estimated fair value of our economic investments in the consolidated Sequoia Choice entities was \$135 million, and was comprised of retained senior and subordinate securities.

The following tables present the statements of income for the three and six months ended June 30, 2018 and 2017 and the balance sheets of the consolidated Sequoia Choice entities at June 30, 2018 and December 31, 2017. All amounts in the statements of income and balance sheets presented below are included in our consolidated financial statements and are included in our Investment Portfolio segment.

Table 20 – Consolidated Sequoia Choice Entities Statements of Income

| | TI | ree Months | End | ed June 30, | | Six Months Ended June 30, | | | | |
|--|------|------------|-----|-------------|--------------|---------------------------|----------|----|------|--------------|
| (In Thousands) | 2018 | | | 2017 | Change | | 2018 | | 2017 | Change |
| Interest income | \$ | 14,135 | \$ | _ | \$ 14,135 | \$ | 23,070 | \$ | _ | \$ 23,070 |
| Interest expense | | (12,134) | | | (12,134) | | (19,683) | | — | (19,683) |
| Net interest income | | 2,001 | | _ | 2,001 | | 3,387 | | _ | 3,387 |
| Investment fair value changes, net | | 1,073 | | — | 1,073 | | 987 | | — | 987 |
| Net Income from Consolidated Sequoia Choice Entities | \$ | 3,074 | \$ | _ | \$ 3,074 | \$ | 4,374 | \$ | _ | \$ 4,374 |

Table 21 – Consolidated Sequoia Choice Entities Balance Sheets

| (In Thousands) | June 30, 2018 | December 31, 2017 | | | |
|---|-----------------|-------------------|---------|--|--|
| Residential loans, held-for-investment, at fair value | \$ 1,481,145 | \$ | 620,062 | | |
| Other assets | 5,966 | | 2,528 | | |
| Total Assets | \$ 1,487,111 | \$ | 622,590 | | |
| Other liabilities | \$ 5,048 | \$ | 2,035 | | |
| Asset-backed securities issued, at fair value | 1,347,427 | | 542,140 | | |
| Total liabilities | 1,352,475 | | 544,175 | | |
| Equity (fair value of Redwood's retained investments in entities) | 134,636 | | 78,415 | | |
| Total Liabilities and Equity | \$ 1,487,111 | \$ | 622,590 | | |
| | | | | | |

The following table presents residential loan activity at the consolidated Sequoia Choice entities for thethree and six months ended June 30, 2018 and 2017.

Table 22 - Residential Loans Held-for-Investment at Sequoia Choice - Activity

| (In Thousands) | Th | ree Months Ended June 30, 2018 | Six Months Ended June 30, 2018 | | | | |
|--------------------------------|----|-----------------------------------|-----------------------------------|-----------|--|--|--|
| Balance at beginning of period | \$ | 1,013,619 | \$ | 620,062 | | | |
| New securitization issuance | | 529,773 | | 981,633 | | | |
| Principal repayments | | (58,299) | | (108,326) | | | |
| Changes in fair value, net | | (3,948) | | (12,224) | | | |
| Balance at End of Period | \$ | 1,481,145 | \$ | 1,481,145 | | | |

During the three and six months ended June 30, 2018, we had transfers of \$530 million and \$982 million of consolidated Sequoia Choice loans, respectively, from our Residential Mortgage banking segment to our Investment Portfolio segment. The outstanding loans held-for-investment at our Sequoia Choice entities at June 30, 2018 were primarily comprised of prime-quality, first lien, 30-year, fixed-rate loans and were originated in 2012 or later. The gross weighted average coupon of these loans was 4.62%, the weighted average FICO score of borrowers backing these loans was 743 (at origination) and the weighted average original LTV ratio was 74% (at origination). At both June 30, 2018 and December 31, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

Mortgage Servicing Rights Portfolio

Our MSRs are held and managed at our taxable REIT subsidiary and typically are acquired together with loans from originators and then separately recognized under GAAP when the MSR is retained and the associated loan is sold to a third party or transferred to a Sequoia residential securitization sponsored by us that meets the GAAP criteria for sale. In addition, we have also purchased MSRs on a flow basis from third parties that sold the associated loans directly to the Agencies. Although we own the rights to service loans, we contract with sub-servicers to perform these activities. Our receipt of MSR income is not subject to any covenants other than customary performance obligations associated with servicing residential loans. If a sub-servicer we contract with was to fail to perform these obligations, our servicing rights could be terminated and we would evaluate our MSR asset for impairment at that time.

The following table provides the activity for MSRs for thethree and six months ended June 30, 2018.

Table 23 – MSR Activity

| (In Thousands) | ths Ended June , 2018 | | Ended June 30, 2018 |
|--------------------------------|------------------------------|----|------------------------|
| Balance at beginning of period | \$ 66,496 | \$ | 63,598 |
| Sold MSRs | (1,077) | | (1,077) |
| Market valuation adjustments | (745) | | 2,153 |
| Balance at End of Period | \$ \$ 64,674 | | 64,674 |
| | | | |

The following table presents characteristics of our MSR investments and their associated loans at une 30, 2018.

Table 24 – Characteristics of MSR Investments Portfolio

| (Dollars in Thousands) | , | June 30, 2018 | | | | |
|---|----|---------------|--|--|--|--|
| Unpaid principal balance | \$ | 5,160,140 | | | | |
| Fair value of MSRs | \$ | 64,674 | | | | |
| MSR values as percent of unpaid principal balance | | 1.25 % | | | | |
| Gross cash yield ⁽¹⁾ | | 0.26 % | | | | |
| Number of loans | | 7,777 | | | | |
| Average loan size | \$ | 664 | | | | |
| Average coupon | | 3.96 % | | | | |
| Average loan age (months) | | 48 | | | | |
| Average original loan-to-value | | 67 % | | | | |
| Average original FICO score | | 771 | | | | |
| 60+ day delinquencies | | 0.20 % | | | | |

(1) Gross cash yield is calculated by dividing the annualized quarterly gross servicing fees we received for the three months ended June 30, 2018, by the weighted average notional balance of loans associated with MSRs we owned during that period.

At June 30, 2018, nearly all of our MSRs were comprised of base MSRs and we did not own any portion of a servicing right related to any loan where we did not own the entire servicing right. At both June 30, 2018 and December 31, 2017, we had \$1 million of servicer advances outstanding related to our MSRs, which are presented in Other assets on our consolidated balance sheets.

Residential Mortgage Banking Segment

The following table presents the components of segment contribution for the Residential Mortgage Banking segment for thethree and six months ended June 30, 2018 and 2017.

Table 25 – Residential Mortgage Banking Segment Contribution

| | Three Months Ended June 30, | | | | | | Six Months Ended June 30, | | | | |
|--|-----------------------------|---------|----|---------|--------|---------|---------------------------|----------|------|----------|--------------|
| (In Thousands) | 2018 | | | 2017 | Change | | 2018 | | 2017 | | Change |
| Interest income | \$ | 13,084 | | 8,415 | \$ | 4,669 | \$ | 25,981 | \$ | 15,889 | \$ 10,092 |
| Interest expense | | (7,629) | | (4,403) | | (3,226) | | (13,766) | | (7,327) | (6,439) |
| Net interest income | | 5,455 | | 4,012 | | 1,443 | | 12,215 | | 8,562 | 3,653 |
| Mortgage banking activities, net | | 10,596 | | 12,046 | | (1,450) | | 37,172 | | 29,650 | 7,522 |
| Direct operating expenses | | (5,611) | | (6,021) | | 410 | | (14,243) | | (11,902) | (2,341) |
| Segment contribution before income taxes | | 10,440 | | 10,037 | | 403 | | 35,144 | | 26,310 | 8,834 |
| Provision for income taxes | | (1,398) | | (3,002) | | 1,604 | | (5,406) | | (7,422) | 2,016 |
| Segment Contribution | \$ | 9,042 | \$ | 7,035 | \$ | 2,007 | \$ | 29,738 | \$ | 18,888 | \$ 10,850 |



The following tables provide the activity of unsecuritized residential loans during thethree and six months ended June 30, 2018 and 2017.

Table 26 – Residential Loans Held-for-Sale — Activity

| | Three Months Ended June 30, | | | | | | | | | | | | | |
|----------------------------------|-----------------------------|---------------|----|-----------|-------|-------------|--------|-----------|--------|----------|-------|-----------|--|--|
| | | | | 2018 | | | | | | 2017 | | | | |
| (In Thousands) | | Select Choice | | | Total | | Select | | Choice | | Total | | | |
| Balance at beginning of period | \$ | 766,105 | \$ | 364,080 | \$ | 1,130,185 | \$ | 345,397 | \$ | 31,210 | \$ | 376,607 | | |
| Acquisitions | | 1,343,224 | | 608,342 | | 1,951,566 | | 1,082,645 | | 138,406 | | 1,221,051 | | |
| Sales | | (1,399,862) | | (8,496) | | (1,408,358) | | (684,016) | | (10,859) | | (694,875) | | |
| Transfers between portfolios (1) | | (22,542) | | (539,168) | | (561,710) | | (15,741) | | (46,181) | | (61,922) | | |
| Principal repayments | | (7,374) | | (7,238) | | (14,612) | | (9,215) | | (58) | | (9,273) | | |
| Changes in fair value, net | | 1,265 | | 6,324 | | 7,589 | | 6,298 | | (515) | | 5,783 | | |
| Balance at End of Period | \$ | 680,816 | \$ | 423,844 | \$ | 1,104,660 | \$ | 725,368 | \$ | 112,003 | \$ | 837,371 | | |

| | Six Months Ended June 30, | | | | | | | | | | | | | |
|----------------------------------|---------------------------|----|-------------|----|-------------|------|-------------|----|-----------|----|-------------|--|--|--|
| | | | 2018 | | | 2017 | | | | | | | | |
| (In Thousands) | Select | | Choice | | Total | | Select | | Choice | | Total | | | |
| Balance at beginning of period | \$ 1,101,356 | \$ | 326,589 | \$ | 1,427,945 | \$ | 765,058 | \$ | 70,341 | \$ | 835,399 | | | |
| Acquisitions | 2,611,154 | | 1,155,706 | | 3,766,860 | | 2,049,481 | | 279,874 | | 2,329,355 | | | |
| Sales | (2,990,603) | | (12,286) | | (3,002,889) | | (1,959,148) | | (113,364) | | (2,072,512) | | | |
| Transfers between portfolios (1) | (22,542) | | (1,046,784) | | (1,069,326) | | (123,054) | | (123,864) | | (246,918) | | | |
| Principal repayments | (20,608) | | (11,021) | | (31,629) | | (20,092) | | (2,176) | | (22,268) | | | |
| Changes in fair value, net | 2,059 | | 11,640 | | 13,699 | | 13,123 | | 1,192 | | 14,315 | | | |
| Balance at End of Period | \$ 680,816 | \$ | 423,844 | \$ | 1,104,660 | \$ | 725,368 | \$ | 112,003 | \$ | 837,371 | | | |

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(1) Represents the net transfers of loans out of our Residential Mortgage Banking segment into our Investment Portfolio segment and their reclassification from held-forinvestment. Includes \$530 million and \$982 million of Choice loans securitized during the three and six months ended June 30, 2018, respectively, which were not treated as sales for GAAP purposes and continue to be reported on our consolidated balance sheets within our Investment Portfolio segment.

Overview

During the first six months of 2018, we purchased \$3.77 billion of predominately prime residential jumbo loans, securitized \$2.43 billion of jumbo Select loans that were accounted for as sales, and sold \$570 million of jumbo loans to third parties. Additionally, we transferred \$982 million of jumbo Choice loans that did not qualify for sales accounting treatment under GAAP to Sequoia securitization entities and we had net transfers of \$88 million of loans to our Investment Portfolio segment that were financed with borrowings from the FHLBC. Our pipeline of loans identified for purchase at June 30, 2018 included \$1.27 billion of jumbo loans.

We utilize a combination of capital and our residential loan warehouse facilities to manage our inventory of residential loans held-for-sale. AtJune 30, 2018, we had \$719 million of warehouse debt outstanding to fund our residential loans held-for-sale. The weighted average cost of the borrowings outstanding under these facilities during the second quarter of 2018 was 3.60% per annum. Our warehouse capacity at June 30, 2018 totaled \$1.43 billion across four separate counterparties, which should continue to provide sufficient liquidity to fund our residential mortgage banking operations in the near-term.

Our residential mortgage banking operations created investments that allowed us to deploy \$63 million of capital into our investment portfolio during the first half o2018. At June 30, 2018, we had 470 loan sellers, up from 451 at the end of 2017. This included 181 jumbo sellers and 289 sellers from various FHLB districts participating in the FHLB's MPF Direct program.

Net Interest Income

Net interest income from residential mortgage banking is primarily comprised of interest income earned on residential loans from the time we purchase the loans to when we sell or securitize them, offset by interest expense incurred on short-term warehouse debt used in part to finance the loans while we hold them on our consolidated balance sheet.

The increase in net interest income during the three- and six-month periods was primarily due to a higher average balance of residential loans held in inventory, net of higher warehouse borrowings used to finance our residential loans held-for-sale during 2018.

The amount of net interest income we earn on loans held-for-sale is dependent on many variables, including the amount of loans and the time they are outstanding on our consolidated balance sheet and their interest rates, as well as the amount of leverage we employ through the use of short-term debt to finance the loans and the interest rates on that debt. These factors will impact net interest income in future periods.

Mortgage Banking Activities, Net

net

Mortgage banking activities, net, includes the changes in market value of both the loans we hold for sale and commitments for loans we intend to purchase (collectively, our loan pipeline), as well as the effect of hedges we utilize to manage risks associated with our loan pipeline. Our loan sale profit margins are measured over the period from when we commit to purchase a loan and subsequently sell or securitize the loan. Accordingly, these profit margins may encompass positive or negative market valuation adjustments on loans, hedging gains or losses associated with our loan pipeline, and any other related transaction expenses, and may be realized over the course of one or more quarters for financial reporting purposes.

The following table presents the components of residential mortgage banking activities, net. Amounts presented include both the changes in market values for loans that were sold and associated derivative positions that were settled during the periods presented, as well as changes in market values of loans, derivatives and hedges outstanding at the end of each period.

Table 27 – Components of Residential Mortgage Banking Activities, Net

| | Th | Three Months Ended June 30, | | | | | | | Six Months Ended June 30, | | | |
|--|------|-----------------------------|----|---------|----|----------|----|--------|---------------------------|---------|----|----------|
| (In Thousands) | 2018 | | | 2017 | | Change | | 2018 | | 2017 | | Change |
| Changes in fair value of: | | | | | | | | | | | | |
| Residential loans, at fair value ⁽¹⁾ | \$ | 3,364 | \$ | 16,190 | \$ | (12,826) | \$ | 1,170 | \$ | 34,986 | \$ | (33,816) |
| Risk management derivatives (2) | | 6,150 | | (5,310) | | 11,460 | | 34,582 | | (6,710) | | 41,292 |
| Other income, net ⁽³⁾ | | 1,082 | | 1,166 | | (84) | | 1,420 | | 1,374 | | 46 |
| Total Residential Mortgage Banking Activities, Net | \$ | 10,596 | \$ | 12,046 | \$ | (1,450) | \$ | 37,172 | \$ | 29,650 | \$ | 7,522 |

 Includes changes in fair value for loan purchase and forward sale commitments.

(2) Represents market valuation changes of derivatives that are used to manage risks associated with our accumulation of residential loans.

The decrease in mortgage banking activities, net for the three-month periods was mostly the result of lower gross margins as compared to the prior year period. The increase in mortgage banking activities, net for the six-month periods was mostly the result of higher loan purchase volume in 2018 compared to 2017, with the majority of the increase being from Choice loans.

Loan purchase commitments ("LPCs"), adjusted for fallout expectations, were \$2.01 billion and \$3.73 billion for the three and six months ended June 30, 2018, respectively. Our gross margins for our jumbo loans, which we define as net interest income plus income from mortgage banking activities, divided by LPCs, declined as a result of gross margins that were lower relative to the first quarter of 2018 but remained within our long-term expectations.

⁽³⁾ Amounts in this line include other fee income from loan acquisitions and the provision for repurchase expense, presented

At both June 30, 2018 and December 31, 2017, we had repurchase reserves of \$4 million outstanding related to residential loans sold through this segment. For thesix months ended June 30, 2018 and 2017, we recorded \$0.2 million and \$0.6 million of reversal of provision for repurchases, respectively, that were included in income from mortgage banking activities, net, in this segment. We review our loan repurchase reserves each quarter and adjust them as necessary based on current information available at each reporting date.

The following table details outstanding principal balances for residential loans held-for-sale by product type atJune 30, 2018.

Table 28 – Characteristics of Residential Loans Held-for-Sale

| June 30, 2018 | | | Weighted Average | | |
|-------------------------------|----|---------------|------------------|--|--|
| (Dollars in Thousands) | Pr | incipal Value | Coupon | | |
| First Lien Prime | | | | | |
| Fixed - 30 year | \$ | 999,324 | 4.79% | | |
| Fixed - 10, 15, 20, & 25 year | | 22,717 | 4.29% | | |
| Hybrid | | 69,145 | 4.24% | | |
| ARM | | 153 | 4.33% | | |
| Total Outstanding Principal | \$ | 1,091,339 | | | |

Operating Expenses and Taxes

Operating expenses for this segment primarily include costs associated with the underwriting, purchase and sale of jumbo residential loans. Operating expenses were consistent for the three-month periods and increased for the six-month periods primarily as a result of higher loan acquisition costs due to higher loan purchase volume in 2018.

All residential mortgage banking activities are performed at our taxable REIT subsidiary and the provision for income taxes is generally correlated to the amount of this segment's contribution before income taxes in relation to the TRS's overall GAAP income and associated tax provision. The decrease in provision for income taxes resulted primarily from the reduction of the federal corporate tax rate due to the Tax Act.

Results of Consolidated Legacy Sequoia Entities

We sponsored Sequoia securitization entities prior to 2012 that are reported on our consolidated balance sheets for financial reporting purposes in accordance with GAAP. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not, respectively, owned by us or legal obligations of ours. We record the assets and liabilities of the consolidated Legacy Sequoia entities at fair value, based on the estimated fair value of the debt securities (ABS) issued from the securitizations, in accordance with GAAP provisions for collateralized financing entities. At June 30, 2018, the estimated fair value of our investments in the consolidated Legacy Sequoia entities was \$13 million.

The following tables present the statements of income (loss) for the three and six months ended June 30, 2018 and 2017 and the balance sheets of the consolidated Legacy Sequoia entities at June 30, 2018 and December 31, 2017. All amounts in the statements of income and balance sheets presented below are included in our consolidated financial statements.

Table 29 – Consolidated Legacy Sequoia Entities Statements of Income (Loss)

| | Three Months Ended June 30, | | | | | | Six Months Ended June 30, | | | | | | | |
|--|-----------------------------|---------|----|---------|--------|-------|---------------------------|---------|------|---------|----------|-------|--------|--|
| (In Thousands) | - | 2018 | | 2017 | Change | | 2018 | | .8 2 | | 2018 201 | | 17 Cha | |
| Interest income | \$ | 5,017 | \$ | 4,863 | \$ | 154 | \$ | 9,829 | \$ | 9,701 | \$ | 128 | | |
| Interest expense | | (4,215) | | (3,692) | | (523) | | (8,067) | | (7,208) | | (859) | | |
| Net interest income | | 802 | | 1,171 | | (369) | | 1,762 | | 2,493 | | (731) | | |
| Investment fair value changes, net | | (720) | | (987) | | 267 | | (728) | | (2,797) | | 2,069 | | |
| Net Income (Loss) from Consolidated Legacy Sequoia Entities | \$ | 82 | \$ | 184 | \$ | (102) | \$ | 1,034 | \$ | (304) | \$ | 1,338 | | |
| | | | | | _ | | | | - | | | | | |



Table 30 - Consolidated Legacy Sequoia Entities Balance Sheets

| (In Thousands) | Ju | ne 30, 2018 | Dece | ember 31, 2017 |
|---|----|-------------|------|----------------|
| Residential loans, held-for-investment, at fair value | \$ | 592,029 | \$ | 632,817 |
| Other assets | | 3,631 | | 4,367 |
| Total Assets | \$ | 595,660 | \$ | 637,184 |
| Other liabilities | \$ | 589 | \$ | 537 |
| Asset-backed securities issued, at fair value | | 582,235 | | 622,445 |
| Total liabilities | | 582,824 | | 622,982 |
| Equity (fair value of Redwood's retained investments in entities) | | 12,836 | | 14,202 |
| Total Liabilities and Equity | \$ | 595,660 | \$ | 637,184 |

Net Interest Income at Consolidated Legacy Sequoia Entities

The decrease in net interest income for the three- and six-month periods was primarily attributable to the continued paydown of loans at the consolidated entities.

Investment Fair Value Changes, net at Consolidated Legacy Sequoia Entities

Investment fair value changes, net at consolidated Legacy Sequoia entities includes the change in fair value of the residential loans held-for-investment, REO, and the ABS issued at the entities, which netted together represent the change in value of our retained investments in the consolidated Legacy Sequoia entities. The decrease in negative investment fair value changes in the three- and six-month periods was primarily related to the decline in fair value changes on retained IO securities, as the basis of these assets continue to diminish.

Residential Loans at Consolidated Legacy Sequoia Entities

The following table provides details of residential loan activity at consolidated Legacy Sequoia entities for thethree and six months ended June 30, 2018 and 2017.

Table 31 – Residential Loans at Consolidated Legacy Sequoia Entities — Activity

| | Three Months | Ended | Six Months Ended June 30, | | | | | | |
|--------------------------------|---------------|-------|---------------------------|----|----------|----|-----------|--|--|
| (In Thousands) | 2018 | | 2017 | | 2018 | | 2017 | | |
| Balance at beginning of period | \$ 626,151 | \$ | 745,621 | \$ | 632,817 | \$ | 791,636 | | |
| Principal repayments | (37,869) | | (47,896) | | (72,091) | | (101,357) | | |
| Transfers to REO | (567) | | (1,076) | | (1,835) | | (2,044) | | |
| Changes in fair value, net | 4,314 | | 11,037 | | 33,138 | | 19,451 | | |
| Balance at End of Period | \$ 592,029 | \$ | 707,686 | \$ | 592,029 | \$ | 707,686 | | |

First lien adjustable rate mortgage ("ARM") and hybrid loans comprise all of the loans in the consolidated Legacy Sequoia entities and were primarily originated in 2006 or prior. For outstanding loans at consolidated Legacy Sequoia entities at June 30, 2018, the weighted average FICO score of borrowers backing these loans was728 (at origination) and the weighted average original LTV ratio was 66% (at origination). At June 30, 2018 and December 31, 2017, the unpaid principal balance of loans at consolidated Legacy Sequoia entities delinquent greater than 90 days was\$18 million and \$25 million, respectively, of which the unpaid principal balance of loans in foreclosure was \$7 million and \$10 million, respectively.

Taxable Income and Tax Provision

Taxable Income

The following table summarizes our taxable income and distributions to shareholders for thethree and six months ended June 30, 2018 and 2017.

Table 32 – Taxable Income

| | | Three Months | Ende | ed June 30, | Six Months Ended June 30, | | | | | | |
|---|----|---------------|------|---------------|---------------------------|---------------|----|---------------|--|--|--|
| (In Thousands, except per Share Data) | 2 | 2018 est. (1) | | 2017 est. (1) | | 2018 est. (1) | | 2017 est. (1) | | | |
| REIT taxable income | \$ | 26,794 | \$ | 19,440 | \$ | 60,268 | \$ | 36,119 | | | |
| Taxable REIT subsidiary income | | 11,883 | | 13,532 | | 35,964 | | 18,747 | | | |
| Total Taxable Income | \$ | 38,677 | \$ | 32,972 | \$ | 96,232 | \$ | 54,866 | | | |
| | | | | | | | | | | | |
| REIT taxable income per share | \$ | 0.35 | \$ | 0.25 | \$ | 0.79 | \$ | 0.47 | | | |
| Total taxable income per share | \$ | 0.51 | \$ | 0.43 | \$ | 1.27 | \$ | 0.72 | | | |
| | | | | | | | | | | | |
| Distributions to shareholders | \$ | 22,721 | \$ | 21,591 | \$ | 43,916 | \$ | 43,160 | | | |
| Distributions to shareholders per share | \$ | 0.30 | \$ | 0.28 | \$ | 0.58 | \$ | 0.56 | | | |

(1) Our tax results for the three and six months ended June 30, 2018 and 2017 are estimates until we file tax returns for these years.

Under normal circumstances, our minimum REIT dividend requirement would be 90% of our annual REIT taxable income. However, we currently maintain a\$57 million federal net operating loss carry forward (NOL) at the REIT that affords us the option of retaining REIT taxable income up to the NOL amount, tax free, rather than distributing it as dividends. Federal income tax rules require the dividends paid deduction to be applied to reduce REIT taxable income before the applicability of NOLs is considered. It is possible that our estimated REIT taxable income will exceed our dividend distributions in 2018; therefore, we may utilize a portion of our NOL in 2018 and any remaining amount will carry forward into 2019.

We currently expect all or nearly all of the distributions to shareholders in 2018 will be taxable as dividend income and a smaller portion, if any, will be a return of capital, which is generally non-taxable. Additionally, a portion of our 2018 dividend distributions are expected to be characterized as long-term capital gains for federal income tax purposes.

Tax Provision under GAAP

For the three and six months ended June 30, 2018, we recorded tax provisions of \$3 million and \$7 million, respectively, compared to tax provisions of \$5 million and \$11 million for the three and six months ended June 30, 2017, respectively. Our tax provision is primarily derived from the activities at our TRS as we do not book a material tax provision associated with income generated at our REIT. The reduction in tax provision year-over-year was primarily the result of the lower federal corporate tax rate resulting from the Tax Act, even though the GAAP income earned at our TRS was slightly higher than the prior year period. Our TRS effective tax rate in 2018 is expected to be approximately equal to the federal corporate tax rate. The income or loss generated at our TRS will not directly affect the tax characterization of our 2018 dividends.

Realization of our DTAs is dependent on many factors, including generating sufficient taxable income prior to the expiration of NOL carryforwards and generating sufficient capital gains in future periods prior to the expiration of capital loss carryforwards. We determine the extent to which realization of our DTAs is not assured and establish a valuation allowance accordingly. At December 31, 2017, we reported net federal ordinary and capital deferred tax liabilities ("DTLs"), and, as such, had no associated valuation allowance. As a result of GAAP income at our TRS, we forecast that we will report net federal ordinary and capital DTLs at December 31, 2018 and consequently no valuation allowance is expected to be recorded against any federal DTA. Consistent with prior periods, we continued to maintain a valuation allowance against our net state DTAs. Our estimate of net deferred tax assets could change in future periods to the extent that actual or revised estimates of future taxable income during the carryforward periods change from current expectations.

Differences between Estimated Total Taxable Income and GAAP Income

Differences between estimated taxable income and GAAP income are largely due to the following: (i) we cannot establish loss reserves for future anticipated events for tax but we can for GAAP, as realized credit losses are expensed when incurred for tax and these losses are anticipated through lower yields on assets or through loss provisions for GAAP; (ii) the timing, and possibly the amount, of some expenses (e.g., certain compensation expenses) are different for tax than for GAAP; (iii) since amortization and impairments differ for tax and GAAP, the tax and GAAP gains and losses on sales may differ, resulting in differences in realized gains on sale; (iv) at the REIT and certain TRS entities, unrealized gains and losses on market valuation adjustments of securities and derivatives are not recognized for tax until the instrument is sold or extinguished; (v) for tax, basis may not be assigned to mortgage servicing rights retained when whole loans are sold resulting in lower tax gain on sale; (vi) for tax, we do not consolidate securitization entities as we do under GAAP; and, (vii) dividend distributions to our REIT from our TRS are included in REIT taxable income, but not GAAP income. As a result of these differences in accounting, our estimated taxable income can vary significantly from our GAAP income during certain reporting periods.

The table below reconciles our estimated total taxable income to our GAAP income for thesix months ended June 30, 2018.

Table 33 – Differences between Estimated Total Taxable Income and GAAP Net Income

| | Six Months Ended June 30, 2018 | | | | | | | | | |
|---------------------------------------|--------------------------------|------------|----|------------|-----|---------------|----|----------|----|-------------|
| (In Thousands, except per Share Data) | R | EIT (Est.) | | TRS (Est.) | Tot | al Tax (Est.) | | GAAP | | Differences |
| Interest income | \$ | 100,965 | \$ | 23,920 | \$ | 124,885 | \$ | 159,595 | \$ | (34,710) |
| Interest expense | | (42,063) | | (20,193) | | (62,256) | | (89,727) | | 27,471 |
| Net interest income | | 58,902 | | 3,727 | | 62,629 | | 69,868 | | (7,239) |
| Realized credit losses | | (966) | | _ | | (966) | | — | | (966) |
| Mortgage banking activities, net | | | | 36,097 | | 36,097 | | 37,172 | | (1,075) |
| Investment fair value changes, net | | 229 | | (270) | | (41) | | 2,498 | | (2,539) |
| Operating expenses | | (22,283) | | (16,091) | | (38,374) | | (42,039) | | 3,665 |
| Other income, net | | 811 | | 7,726 | | 8,537 | | 5,440 | | 3,097 |
| Realized gains, net | | 23,750 | | 4,857 | | 28,607 | | 14,077 | | 14,530 |
| Provision for income taxes | | (175) | | (82) | | (257) | | (7,424) | | 7,167 |
| Net Income | \$ | 60,268 | \$ | 35,964 | \$ | 96,232 | \$ | 79,592 | \$ | 16,640 |
| | | | | | | | | | | |
| Income per basic common share | \$ | 0.79 | \$ | 0.48 | \$ | 1.27 | \$ | 1.02 | \$ | 0.25 |

Potential Taxable Income Volatility

We expect period-to-period volatility in our estimated taxable income. A description of the factors that can cause this volatility is described in the Taxable Income portion of the *Results of Operations* section in the MD&A included in Part II, Item 7, of our Annual Report on Form 10-K.



LIQUIDITY AND CAPITAL RESOURCES

Summary

Our principal sources of cash consist of borrowings under mortgage loan warehouse facilities, securities repurchase agreements, payments of principal and interest we receive from our investment portfolios, and cash generated from our operating activities. Our most significant uses of cash are to purchase mortgage loans for our mortgage banking operations, to fund investments in loans and investment securities, to repay principal and interest on our warehouse facilities, repurchase agreements, and long-term debt, to make dividend payments on our capital stock, and to fund our operations.

Our total capital was \$2.00 billion at June 30, 2018, and included \$1.23 billion of equity capital and \$0.77 billion of the total \$2.77 billion of long-term debt on our consolidated balance sheet. This portion of debt included \$201 million of exchangeable debt due in 2019, \$245 million of convertible debt due in 2023, \$200 million of convertible debt due in 2024, and \$140 million of trust-preferred securities due in 2037.

As of June 30, 2018, we estimate that our available capital was approximately \$200 million. Additionally, in July of 2018, we issued \$117 million of common equity, which will provide additional capital for us going forward.

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. At December 31, 2017, approximately \$77 million of this current authorization remained available for the repurchase of shares of our common stock. During January 2018, we repurchased 1,040,829 shares of our common stock pursuant to this authorization for\$16 million.

In February 2018, our Board of Directors approved an authorization for the repurchase of an additional \$39 million of our common stock, increasing the total amount authorized for repurchases of common stock to \$100 million, and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. As noted above, this authorization increased the previous share repurchase authorization approved in February 2016 and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. At June 30, 2018, \$100 million of the current authorization remained available for the repurchase of shares of our common stock. Like other investments we may make, any repurchases of our common stock or debt securities under this authorization would reduce our available capital described above.

While we believe our available capital is sufficient to fund our currently contemplated investment activities and repay existing debt, we may raise capital from time-to-time to make long-term investments or for other purposes. To the extent we seek additional capital to fund our operations and investment activities, our approach to raising capital will continue to be based on what we believe to be in the best interests of shareholders.

We are subject to risks relating to our liquidity and capital resources, including risks relating to incurring debt under residential loan warehouse facilities, securities repurchase facilities, and other short- and long-term debt facilities and other risks relating to our use of derivatives. A further discussion of these risks is set forth below under the heading "*Risks Relating to Debt Incurred under Short-and Long-Term Borrowing Facilities*".

Cash Flows and Liquidity for theSix Months Ended June 30, 2018

Cash flows from our mortgage banking activities and our investments can be volatile from quarter to quarter depending on many factors, including the timing and amount of loan and securities acquisitions and sales and repayments, the profitability of mortgage banking activities, as well as changes in interest rates, prepayments, and credit losses. Therefore, cash flows generated in the current period are not necessarily reflective of the long-term cash flows we will receive from these investments or activities.

Cash Flows from Operating Activities

Cash flows from operating activities were negative \$674 million during the six months ended June 30, 2018. This amount includes the net cash utilized during the period from the purchase and sale of residential mortgage loans associated with our mortgage banking activities. Purchases of loans are financed to a large extent with short-term debt, for which changes in cash are included as a component of financing activities. Excluding cash flows from the purchase, sale, and principal payments of loans classified as held-for-sale, cash flows from operating activities were positive \$101 million and negative \$10 million during the first six months of 2018 and 2017, respectively.

Cash Flows from Investing Activities

During the six months ended June 30, 2018, our net cash provided by investing activities was \$364 million and primarily resulted from principal payments on loans heldfor-investment at Redwood and at our consolidated Sequoia entities, and principal payments from, and proceeds from net sales of, real estate securities. Although we generally intend to hold our investment securities as long-term investments, we may sell certain of these securities in order to meet our operating objectives, and to adapt to market conditions. We cannot predict the timing and impact of future sales of investment securities.

Because many of our investment securities are financed through repurchase agreements, a significant portion of the proceeds from any sales or principal payments of our investment securities could be used to repay balances under these financing sources. Similarly, all or a significant portion of cash flows from principal payments of loans at consolidated Sequoia entities would generally be used to repay ABS issued by those entities.

During the six months ended June 30, 2018, we deployed \$50 million into new initiatives, including \$40 million in customized financing for our jumbo loan sellers and \$10 million to acquire a minority interest in business-purpose mortgage lender 5 Arches, LLC.

As presented in the "Supplemental Noncash Information" subsection of our consolidated statements of cash flows, during thesix months ended June 30, 2018, we had transfers of residential loans from held-for-sale to held-for-investment classification, and also retained securities from Sequoia securitizations we sponsored, which represent non-cash transactions that were not included in cash flows from investing activities.

Cash Flows from Financing Activities

During the six months ended June 30, 2018, our net cash provided by financing activities was \$364 million. This primarily resulted from proceeds of \$926 million from the issuance of asset-backed securities from our Sequoia Choice securitizations and proceeds of \$199 million from the issuance of convertible debt in June 2018. These cash inflows were partially offset by \$513 million of net repayments of short-term debt, including the repayment of our \$250 million of convertible notes that matured in April, and \$182 million of repayments of ABS issued.

In December 2017, our Board of Directors announced its intention to pay a regular dividend of \$0.28 per share per quarter in 2018. In May 2018, the Board of Directors declared an increase in the regular dividend to \$0.30 per share for the second quarter of 2018. During thesix months ended June 30, 2018, we paid \$45 million of cash dividends on our common stock, representing cumulative dividends of \$0.58 per share. Additionally, in August 2018, the Board of Directors declared a regular dividend of \$0.30 per share for the third quarter of 2018, which is payable on September 28, 2018 to shareholders of record on September 14, 2018.

In accordance with the terms of our outstanding deferred stock units, which are stock-based compensation awards, each time we declare and pay a dividend on our common stock, we are required to make a dividend equivalent payment in that same per share amount on each outstanding deferred stock unit.

Short-Term Debt

In the ordinary course of our business, we use recourse debt through several different types of borrowing facilities and use cash borrowings under these facilities to, among other things, fund the acquisition of residential loans (including those we acquire and originate in anticipation of securitization), finance investments in securities and other investments, and otherwise fund our business and operations.

At June 30, 2018, we had four short-term residential loan warehouse facilities with a total outstanding debt balance of \$719 million (secured by residential loans with an aggregate fair value of \$786 million) and a total uncommitted borrowing limit of \$1.43 billion. In addition, at June 30, 2018, we had an aggregate outstanding short-term debt balance of \$707 million under seven securities repurchase facilities, which were secured by securities with a fair market value of \$846 million. At June 30, 2018, the fair value of our real estate securities pledged as collateral included \$88 million of securities retained from our consolidated Sequoia Choice securitizations. We also had a secured line of credit with no outstanding debt balance and a total borrowing limit of \$10 million (secured by securities with a fair market value of \$4 million) at June 30, 2018.

During the second quarter of 2017, \$288 million principal amount of our convertible notes due in 2018 and \$2 million of associated unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the second quarter of 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. In April 2018, we repaid these \$250 million convertible notes and all related accrued interest in full.

At June 30, 2018, we had \$1.43 billion of short-term debt outstanding. During the first six months of 2018, the highest balance of our short-term debt outstanding was \$2.26 billion.

Long-Term Debt

FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. AtJune 30, 2018, under this agreement, our subsidiary could incur borrowings up to \$2.00 billion, also referred to as "advances," from the FHLBC secured by eligible collateral, including, but not limited to residential mortgage loans. During the six months ended June 30, 2018, our FHLB-member subsidiary made no additional borrowings under this agreement. Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through a five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion maximum.

At June 30, 2018, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 2.03% per annum and a weighted average maturity of seven years. At June 30, 2018, accrued interest payable on these borrowings was\$6 million. Advances under this agreement are charged interest based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. Our total advances under this agreement were secured by residential mortgage loans with a fair value of \$2.31 billion at June 30, 2018. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At June 30, 2018, our subsidiary held\$43 million of FHLBC stock that is included in Other assets on our consolidated balance sheets.

Convertible Notes

In June 2018, we issued \$200 million principal amount of 5.625% convertible senior notes due 2024 at an issuance price of 99.5%. After deducting the issuance discount, the underwriting discount and issuance costs, we received approximately \$194 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these convertible notes is approximately 6.2% per annum. At June 30, 2018, the outstanding principal amount of these notes was\$200 million. At June 30, 2018, the accrued interest payable balance on this debt was\$0.2 million.

In August 2017, we issued \$245 million principal amount of 4.75% convertible senior notes due 2023. After deducting the underwriting discount and issuance costs, we received approximately \$238 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these convertible notes is approximately 5.3% per annum. At June 30, 2018, the outstanding principal amount of these notes was\$245 million. At June 30, 2018, the accrued interest payable balance on this debt was \$4 million.

In November 2014, one of our taxable subsidiaries issued\$205 million principal amount of 5.625% exchangeable senior notes due 2019. After deducting the underwriting discount and issuance costs, we received approximately \$198 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these exchangeable notes is approximately 6.3% per annum. During the first quarter of 2016, we repurchased \$4 million par value of these notes at a discount and recorded a gain on extinguishment of debt of \$0.3 million in Realized gains, net on our consolidated statements of income. At June 30, 2018, the outstanding principal amount of these notes was \$201 million. At June 30, 2018, the accrued interest payable balance on this debt was\$1 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. After deducting the underwriting discount and issuance costs, we received approximately \$279 million of net proceeds. Including amortization of deferred debt issuance costs, the weighted average interest expense yield on these convertible notes was approximately 4.8% per annum. During the second quarter of 2017, \$288 million principal amount of these convertible notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the second quarter of 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of\$1 million in Realized gains, net on our consolidated statements of income. In April 2018, we repaid these \$250 million convertible notes and all related accrued interest in full.

Trust Preferred Securities and Subordinated Notes

At June 30, 2018, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively, issued by us in 2006 and 2007. This debt requires quarterly interest payments at a floating rate equal to three-month LIBOR plus 2.25% and must be redeemed no later than 2037. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense. Including hedging costs and amortization of deferred debt issuance costs, the weighted average interest expense yield on our trust preferred securities and subordinated notes is approximately 6.8% per annum. These swaps are accounted for as cash flow hedges with all interest recorded as a component of net interest income and other valuation changes recorded as a component of equity.

Single-Family Rental Loan Warehouse Facilities

During the second quarter of 2018, we entered into repurchase facilities with two third-party financial institutions to finance the purchase of single-family rental loans. The first facility has an aggregate maximum borrowing capacity of \$200 million and is scheduled to mature on June 29, 2020. The second facility has an aggregate maximum borrowing capacity of \$200 million and is scheduled to mature on June 29, 2021. Borrowings under these facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. At June 30, 2018, there were no amounts outstanding under either of these facilities.

Asset-Backed Securities

At June 30, 2018, there were \$623 million (principal balance) of loans owned at consolidated Legacy Sequoia securitization entities, which were funded with \$616 million (principal balance) of ABS issued at these entities. In addition, at June 30, 2018, there were \$1.46 billion (principal balance) of loans owned at the consolidated Sequoia Choice securitization entities, which were funded with \$1.32 billion (principal balance) of ABS issued at these entities. The loans and ABS issued from these entities are reported at estimated fair value. See the subsections titled "*Residential Loans Held-for-Investment at Sequoia Choice Portfolio*" and "*Results of Consolidated Legacy Sequoia Entities*" in the *Results of Operations* section of this MD&A for additional details on these entities.

Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities

As described above under the heading "*Results of Operations*," in the ordinary course of our business, we use debt financing obtained through several different types of borrowing facilities to, among other things, finance the acquisition of mortgage loans (including those we acquire in anticipation of sale or securitization), and finance investments in loans, securities, and other investments. We may also use short- and long-term borrowings to fund other aspects of our business and operations, including the repurchase of shares of our common stock. Debt incurred under these facilities is generally either the direct obligation of Redwood Trust, Inc., or the direct obligation of subsidiaries of Redwood Trust, Inc. and guaranteed by Redwood Trust, Inc. Risks relating to debt incurred under these facilities are described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2017, under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities*".

Our sources of debt financing include short-term secured borrowings under mortgage loan warehouse facilities, short-term securities repurchase facilities, a\$10 million committed line of short-term secured credit from a bank, and secured borrowings by our wholly-owned subsidiary, RWT Financial, LLC, under its borrowing facility with the FHLBC.



Aggregate borrowing limits are stated under certain of these facilities, and certain other facilities have no stated borrowing limit, but each of the facilities (with the exception of the \$10 million committed line of short-term secured credit) is uncommitted, which means that any request we make to borrow funds under these uncommitted facilities may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under these facilities is obtained by transferring or pledging mortgage loans or securities to the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred or pledged assets). While transferred or pledged assets are financed under a facility, to the extent the market value of the assets declines, we are generally required to either immediately reacquire the assets or meet a margin requirement to transfer or pledge additional assets or cash in an amount at least equal to the decline in value. Margin call provisions under these facilities are further described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2017 under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing*." Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2017 under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term Debt and Other Debt Financing*." Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2017 under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term De*

Because these warehouse facilities are uncommitted, at any given time we may not be able to obtain additional financing under them when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year endedDecember 31, 2017 under the heading "*Market Risks*." In addition, with respect to mortgage loans that at any given time are already being financed through these warehouse facilities, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017 under the heading "*Risk Factors*," and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2017.

At June 30, 2018, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with the financial covenants associated with our short-term debt and other debt financing facilities. In particular, with respect to: (i) financial covenants that require us to maintain a minimum dollar amount of stockholders' equity or tangible net worth, at June 30, 2018 our level of stockholders' equity and tangible net worth resulted in our being in compliance with these covenants by more than \$200 million; and (ii) financial covenants that require us to maintain recourse indebtedness below a specified ratio, at June 30, 2018 our level of recourse indebtedness resulted in our being in compliance with these covenants at a level such that we could incur at least \$600 million in additional recourse indebtedness.

OFF-BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL OBLIGATIONS

In the ordinary course of business, we enter into transactions that may require future cash payments. As required by GAAP, some of these obligations are recorded on the balance sheet, while others are off-balance sheet or recorded on the balance sheet in amounts different from the full contract or notional amount of the transaction.

For additional information on our contractual obligations, see the Off-Balance Sheet Arrangements and Contractual Obligations section in the MD&A included in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2017.

For additional information on our commitments and contingencies as ofJune 30, 2018, see Note 13 of our Notes to Consolidated Financial Statements in Part I, Item I of this Quarterly Report on Form 10-Q.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates. A discussion of critical accounting policies and the possible effects of changes in estimates on our consolidated financial statements is included in *Note 3 — Summary of Significant Accounting Policies* included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part I, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2017. Management discusses the ongoing development and selection of these critical accounting policies with the audit committee of the board of directors.

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, including the timing and amount of purchases, sales, calls, and repayment of consolidated assets, changes in the fair values of consolidated assets and liabilities, increases or decreases in earnings from mortgage banking activities, and certain non-recurring events. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues and estimates. Our critical accounting policies and the possible effects of changes in estimates on our consolidated financial statements are included in the "*Critical Accounting Policies and Estimates*" section of Part II, Item 7 of our Annual Report on Form 10-K for the year endedDecember 31, 2017.

Market Risks

We seek to manage risks inherent in our business — including but not limited to credit risk, interest rate risk, prepayment risk, liquidity risk, and fair value risk — in a prudent manner designed to enhance our earnings and dividends and preserve our capital. In general, we seek to assume risks that can be quantified from historical experience, to actively manage such risks, and to maintain capital levels consistent with these risks. Information concerning the risks we are managing, how these risks are changing over time, and potential GAAP earnings and taxable income volatility we may experience as a result of these risks is discussed in Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2017.

Other Risks

In addition to the market and other risks described above, our business and results of operations are subject to a variety of types of risks and uncertainties, including, among other things, those described under the caption "*Risk Factors*" in our Annual Report on Form 10-K for the fiscal year endedDecember 31, 2017.

NEW ACCOUNTING STANDARDS

A discussion of new accounting standards and the possible effects of these standards on our consolidated financial statements is included in *Note 3 — Summary of Significant Accounting Policies* included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Information concerning market risk is incorporated herein by reference to Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year endedDecember 31, 2017, as supplemented by the information under "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Market Risks" within Item 2 above. Other than the developments described thereunder, including changes in the fair values of our assets, there have been no other material changes in our quantitative or qualitative exposure to market risk since December 31, 2017.

Item 4. Controls and Procedures

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed on our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that the information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level.

There have been no changes in our internal control over financial reporting during thesecond quarter of 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the "FHLB-Seattle") filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. ("SRF"), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the "FHLB-Seattle Defendants"), which alleged that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Seattle Certificate") issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the "2005-4 RMBS") and purchased by the FHLB-Seattle. Specifically, the complaint alleged that the alleged misstatements concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleged claims under the Securities Act of Washington (Section 21.20.005, et seq.) and sought to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys' fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, at June 30, 2018, approximately \$126 million of principal and \$11 million of interest payments had been made in respect of the Seattle Certificate. As of June 30, 2018, the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants. At the time the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants in the action, for certain losses and expenses they might incur as a result of cl

On or about July 15, 2010, The Charles Schwab Corporation ("Schwab") filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the "Schwab Defendants"), which alleged that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys' fees and costs from SRF. Schwab claimed that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the "Schwab Certificate") issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleged that the misstatements for the 2005-4 RMBS concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, at June 30, 2018, approximately \$1 million of principal and \$1 million of interest payments had been made in respect of the Schwab dertificate. As of June 30, 2018, the Schwab Certificate had a remaining outstanding principal amount of approximately \$1 million. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. Subsequently, the matter was resolved and Schwab dismissed its claims against the lead underwriter of the 2005-4 RMBS. At the time the Schwab Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named as defendants in the action, for certain losses and expenses the

Through certain of our wholly-owned subsidiaries, we have in the past engaged in, and expect to continue to engage in, activities relating to the acquisition and securitization of residential mortgage loans. In addition, certain of our wholly-owned subsidiaries have in the past engaged in activities relating to the acquisition and securitization of debt obligations and other assets through the issuance of collateralized debt obligations (commonly referred to as CDO transactions). Because of this involvement in the securitization and CDO businesses, we could become the subject of litigation relating to these businesses, including additional litigation of the type described above, and we could also become the subject of governmental investigations, enforcement actions, or lawsuits, and governmental authorities could allege that we violated applicable law or regulation in the conduct of our business. As an example, in July 2016 we became aware of a complaint filed by the State of California on April 1, 2016 argainst Morgan Stanley & Co. and certain of its affiliates alleging, among other things, that there were misleading statements contained in offering materials for 28 different mortgage pass-through certificates purchased by various California investors, including various California public pension systems, from Morgan Stanley and alleging that Morgan Stanley made false or fraudulent claims in connection with the sale of those certificates. Of the 28 mortgage pass-through certificates that were the subject of the complaint, two were Sequoia mortgage pass-through certificates issued in 2004 and two were Sequoia mortgage pass-through certificates issued in 2007. With respect to each of those certificates, our wholly-owned subsidiary, RWT Holdings, Inc., was the sponsor and our wholly-owned subsidiary, Sequoia Residential Funding, Inc., was the depositor. The plaintiffs subsequently withdrew from the litigation their claims based on eight of the 28 mortgage pass-through certificates, including one of the Sequoia mo

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At June 30, 2018, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs or co-defendants. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses in cude that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties relating to these litigation matters that could increase our potential losses.

Item 1A. Risk Factors

Our risk factors are discussed under Part I, Item 1A of our Annual Report on Form 10-K for the year endedDecember 31, 2017.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended June 30, 2018, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended.

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. At December 31, 2017, approximately \$77 million of this current authorization remained available for the repurchase of shares of our common stock. During January 2018, we repurchased 1,040,829 shares of our common stock pursuant to this authorization for\$16 million.

In February 2018, our Board of Directors approved an authorization for the repurchase of an additional\$39 million of our common stock, increasing the total amount authorized for repurchases of common stock to \$100 million, and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt.As noted above, this authorization increased the previous share repurchase authorization approved in February 2016 and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. At June 30, 2018, \$100 million of this current authorization remained available for the repurchase of shares of our common stock.

The following table contains information on the shares of our common stock that we purchased or otherwise acquired during the three months ended June 30, 2018.

| (In Thousands, except per Share Data) | Total Number of Shares Purchased or Acquired | | Average Price per Share Paid | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or approximate dollar value) of Shares that May Yet be Purchased under the Plans or Programs | | |
|---------------------------------------|--|----|------------------------------------|---|--|---------|--|
| April 1, 2018 - April 30, 2018 | — | \$ | — | — | \$ | — | |
| May 1, 2018 - May 31, 2018 | _ | \$ | _ | — | \$ | — | |
| June 1, 2018 - June 30, 2018 | — | \$ | — | — | \$ | 100,000 | |
| Total | | \$ | — | | \$ | 100,000 | |

Item 3. Defaults Upon Senior Securities

None.

Item 4. Not Applicable

Item 5. Other Information

On August 2, 2018, Lola Bondar was appointed principal accounting officer of Redwood Trust, Inc. Ms. Bondar, age 40, commenced employment with Redwood Trust, Inc. in January 2018 as Managing Director and Corporate Controller. Prior to joining Redwood, Ms. Bondar spent eleven years at Wells Fargo Bank, where she most recently served as Vice President and Group Controller for Wells Fargo's Commercial Real Estate and Community Lending and Investments businesses in San Francisco. Ms. Bondar also held several finance, accounting, and audit leadership roles at Wells Fargo Wholesale division with an emphasis on commercial lending and derivative instruments. Ms. Bondar's previous experience also includes employment at OpenTable, Inc. as Senior Risk Manager, as well as Auditor positions at KPMG LLP and Arthur Andersen LLP. Ms. Bondar is a CPA (inactive) and has a B.S. Accounting and Audit degree from the Finance Academy under the Government of the Russian Federation, Moscow, Russia. In connection with commencing her employment, Ms. Bondar and Redwood Trust, Inc. agreed to the following compensation and employment terms: an annual base salary for 2018 of \$260,000; a sign-on cash award of \$70,000; and an award of deferred stock units (made pursuant to the 2014 Incentive Plan and granted upon the commencement of employment) with an equivalent market value of \$125,000, which award will vest over a four-year period. Ms. Bondar will be eligible to receive a 2018 year-end cash incentive award and an equity award of deferred stock units, with any such awards to be at the discretion of the Board of Directors of Redwood Trust, Inc.

Item 6. Exhibits

| Number | Exhibit |
|--------|--|
| 3.1 | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report Form 10-Q, Exhibit 3.1, filed on August 6, 2008) |
| 3.1.1 | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10- Exhibit 3.1.1, filed on August 6, 2008) |
| 3.1.2 | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10- Exhibit 3.1.2, filed on August 6, 2008) |
| 3.1.3 | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10- Exhibit 3.1.3, filed on August 6, 2008) |
| 3.1.4 | Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10- Exhibit 3.1.4, filed on August 6, 2008) |
| 3.1.5 | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10- Exhibit 3.1.5, filed on August 6, 2008) |
| 3.1.6 | Articles of Amendment of the Registrant, effective June 12, 2008 (incorporated by reference to the Registrant's Quarterly Report on Form 10- Exhibit 3.1.6, filed on August 6, 2008) |
| 3.1.7 | Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhi 3.1, filed on May 21, 2009) |
| 3.1.8 | Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exh 3.1, filed on May 20, 2011) |
| 3.1.9 | Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exh 3.1, filed on May 21, 2012) |
| 3.1.10 | Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exh 3.1, filed on May 21, 2013) |
| 3.2.1 | Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 |
| 3.2.2 | First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 |
| 3.2.3 | Second Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 22, 2018 |
| 4.1 | Third Supplemental Indenture, dated June 25, 2018, between Redwood Trust, Inc. and Wilmington Trust, National Association, as Trustee (includ the form of 5.625% Convertible Senior Note due 2024) (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 4.2, f on June 25, 2018) |
| 10.1* | Redwood Trust, Inc. Amended and Restated 2014 Incentive Award Plan (incorporated by reference to the Registrant's Current Report on Form 8- Exhibit 10.1, filed on May 23, 2018) |
| 10.2* | Amended and Restated Employment Agreement, by and between Martin S. Hughes and the Company, dated as of May 22, 2018 (incorporated reference to the Registrant's Current Report on Form 8-K, Exhibit 10.2, filed on May 23, 2018) |
| 10.3* | Second Amended and Restated Employment Agreement, by and between Christopher J. Abate and the Company, dated as of May 22, 2018 |
| 10.4* | First Amendment to Employment Agreement, by and between Dashiell I. Robinson and the Company, dated as of May 22, 2018 |
| 10.5* | Second Amended and Restated Employment Agreement, by and between Andrew P. Stone and the Company, dated as of May 22, 2018 |
| 31.1 | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101 | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period end June 30, 2018, is filed in XBRL-formatted interactive data files: |

(ii) Statements of Consolidated Comprehensive Income for the three and six months ended June 30, 2018 and 2017;
 (iv) Consolidated Statements of Changes in Stockholders' Equity for the six months ended June 30, 2018 and 2017;

- (v) Consolidated Statements of Cash Flows for the six months ended June 30, 2018 and 2017; and

(vi) Notes to Consolidated Financial Statements.

* Indicates exhibits that include management contracts or compensatory plan or arrangements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| | | REDV | VOOD TRUST, INC. |
|-------|----------------|------|--------------------------------|
| Date: | August 8, 2018 | By: | /s/ Christopher J. Abate |
| | | | Christopher J. Abate |
| | | | Chief Executive Officer |
| | | | (Principal Executive Officer) |
| Deter | Accord 9, 2019 | Derr | // Callin L. Casharan |
| Date: | August 8, 2018 | By: | /s/ Collin L. Cochrane |
| | | | Collin L. Cochrane |
| | | | Chief Financial Officer |
| | | | (Principal Financial Officer) |
| Date: | August 8, 2018 | By: | /s/ Lola Bondar |
| | - | | Lola Bondar |
| | | | Controller |
| | | | (Principal Accounting Officer) |
| | | 101 | |

REDWOOD TRUST, INC.

AMENDED AND RESTATED BYLAWS

(As adopted March 5, 2008)

ARTICLE I

OFFICES

SECTION 1. <u>Principal Office</u>. The principal office of the Corporation in the State of Maryland shall be located at such place as the Board of Directors may designate.

SECTION 2. <u>Additional Offices</u>. The Corporation may have additional offices, including a principal executive office, at such places as the Board of Directors may from time to time determine or the business of the Corporation may require.

ARTICLE II

MEETINGS OF STOCKHOLDERS

SECTION 1. <u>Place</u>. All meetings of stockholders shall be held at the principal executive office of the Corporation or at such other place as shall be set by the Board of Directors and stated in the notice of the meeting.

SECTION 2. <u>Annual Meeting</u>. An annual meeting of the stockholders for the election of directors and the transaction of any business within the powers of the Corporation shall be held on a date and at the time set by the Board of Directors during the month of May in each year.

SECTION 3. Special Meetings.

(a) <u>General</u>. The Chairman of the Board, the President, a majority of the Board of Directors or a majority of the Independent Directors (as defined in Section 2 of Article III hereof) may call a special meeting of the stockholders. Subject to subsection (b) of this Section 3, a special meeting of stockholders shall also be called by the Secretary of the Corporation upon the written request of stockholders entitled to cast not less than a majority of all the votes entitled to be cast at such meeting.

(b) Stockholder Requested Special Meetings. (1) Any stockholder of record seeking to have stockholders request a special meeting shall, by sending written notice to the Secretary (the "Record Date Request Notice") by registered mail, return receipt requested, request the Board of Directors to fix a record date to determine the stockholders entitled to request a special meeting (the "Request Record Date"). The Record Date Request Notice shall set forth the purpose of the meeting and the matters proposed to be acted on at it, shall be signed by one or more stockholders of record as of the date of signature (or their agents duly authorized in a writing accompanying the Record Date Request Notice), shall bear the date of signature of each such stockholder (or such agent) and shall set forth all information relating to each such stockholder that must be disclosed in solicitations of proxies for election of directors in an election contest (even if an election contest is not involved), or is otherwise required, in each case pursuant to Regulation 14A (or any successor provision) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Upon receiving the Record Date Request Notice, the Board of Directors may fix a Request Record Date. The Request Record Date shall not precede and shall not be more than ten days after the close of business on the date on which the resolution fixing the Request Record Date is adopted by the Board of

Directors. If the Board of Directors, within ten days after the date on which a valid Record Date Request Notice is received, fails to adopt a resolution fixing the Request Record Date, the Request Record Date shall be the close of business on the tenth day after the first date on which the Record Date Request Notice is received by the Secretary.

(2) In order for any stockholder to request a special meeting, one or more written requests for a special meeting signed by stockholders of record (or their agents duly authorized in a writing accompanying the request) as of the Request Record Date entitled to cast not less than a majority (the "Special Meeting Percentage") of all of the votes entitled to be cast at such meeting (the "Special Meeting Request") shall be delivered to the Secretary. In addition, the Special Meeting Request (a) shall set forth the purpose of the meeting and the matters proposed to be acted on at it (which shall be limited to those lawful matters set forth in the Record Date Request Notice received by the Secretary), (b) shall bear the date of signature of each such stockholder (or such agent) signing the Special Meeting Request, (c) shall set forth the name and address, as they appear in the Corporation's books, of each stockholder signing such request (or on whose behalf the Special Meeting Request is signed), the class, series and number of all shares of stock of the Corporation which are owned by each such stockholder, and the nominee holder for, and number of, shares owned by such stockholder beneficially but not of record, (d) shall be sent to the Secretary by registered mail, return receipt requested, and (e) shall be received by the Secretary within 60 days after the Request Record Date. Any requesting stockholder (or agent duly authorized in a writing accompanying the revocation or the Special Meeting Request) may revoke his, her or its request for a special meeting at any time by written revocation delivered to the Secretary.

(3) The Secretary shall inform the requesting stockholders of the reasonably estimated cost of preparing and mailing the notice of meeting (including the Corporation's proxy materials). The Secretary shall not be required to call a special meeting upon stockholder request and such meeting shall not be held unless, in addition to the documents required by paragraph (2) of this Section 3(b), the Secretary receives payment of such reasonably estimated cost prior to the preparation and mailing of any notice of the meeting.

(4) Except as provided in the next sentence, any special meeting shall be held at such place, date and time as may be designated by the Chairman of the Board, the President, the Board of Directors or the Independent Directors, whoever has called the meeting. In the case of any special meeting called by the Secretary upon the request of stockholders (a "Stockholder Requested Meeting"), such meeting shall be held at such place, date and time as may be designated by the Board of Directors; provided, however, that the date of any Stockholder Requested Meeting shall be not more than 90 days after the record date for such meeting (the "Meeting Record Date"): and provided further that if the Board of Directors fails to designate, within ten days after the date that a valid Special Meeting Request is actually received by the Secretary (the "Delivery Date"), a date and time for a Stockholder Requested Meeting, then such meeting shall be held at 2:00 p.m. local time on the 90th day after the Meeting Record Date or, if such 90th day is not a Business Day (as defined below), on the first preceding Business Day; and provided further that in the event that the Board of Directors fails to designate a place for a Stockholder Requested Meeting within ten days after the Delivery Date, then such meeting shall be held at the principal executive office of the Corporation. In fixing a date for any special meeting, the Chairman of the Board, the President, the Board of Directors or the Independent Directors may consider such factors as he, she or it deems relevant within the good faith exercise of business judgment, including, without limitation, the nature of the matters to be considered, the facts and circumstances surrounding any request for the meeting and any plan of the Board of Directors to call an annual meeting or a special meeting. In the case of any Stockholder Requested Meeting, if the Board of Directors fails to fix a Meeting Record Date that is a date within 30 days after the Delivery Date, then the close of business on the 30th day after the Delivery Date shall be the Meeting Record Date. The Board of Directors may revoke the notice for any Stockholder Requested Meeting in the event that the requesting stockholders fail to comply with the provisions of paragraph (3) of this Section 3(b).

(5) If written revocations of the Special Meeting Request have been delivered to the Secretary and the result is that stockholders of record (or their agents duly authorized in writing), as of the

Request Record Date, entitled to cast less than the Special Meeting Percentage have delivered, and not revoked, requests for a special meeting to the Secretary, the Secretary shall: (i) if the notice of meeting has not already been mailed, refrain from mailing the notice of the meeting and send to all requesting stockholders who have not revoked such requests written notice of any revocation of a request for the special meeting, or (ii) if the notice of meeting has been mailed and if the Secretary first sends to all requesting stockholders who have not revoked requests for a special meeting written notice of any revocation of a request for the special meeting and written notice of the meeting, revoked requests for a special meeting written notice of any revocation of a request for the special meeting and written notice of the meeting, revoke the notice of the meeting at any time before ten days before the commencement of the meeting. Any request for a special meeting received after a revocation by the Secretary of a notice of a meeting shall be considered a request for a new special meeting.

(6) The Chairman of the Board, the President, the Board of Directors or the Independent Directors may appoint regionally or nationally recognized independent inspectors of elections to act as the agent of the Corporation for the purpose of promptly performing a ministerial review of the validity of any purported Special Meeting Request received by the Secretary. For the purpose of permitting the inspectors to perform such review, no such purported request shall be deemed to have been delivered to the Secretary until the earlier of (i) five Business Days after received by the Secretary of such purported request and (ii) such date as the independent inspectors certify to the Corporation that the valid requests received by the Secretary represent, as of the Request Record Date, stockholders of record entitled to cast not less than a majority of the votes that would be entitled to be cast at such meeting. Nothing contained in this paragraph (6) shall in any way be construed to suggest or imply that the Corporation or any stockholder shall not be entitled to contest the validity of any request, whether during or after such five Business Day period, or to take any other action (including, without limitation, the commencement, prosecution or defense of any litigation with respect thereto, and the seeking of injunctive relief in such litigation).

(7) For purposes of these Bylaws, "Business Day" shall mean any day other than a Saturday, a Sunday or a day on which banking institutions in the State of California are authorized or obligated by law or executive order to close.

SECTION 4. <u>Notice</u>. Not less than ten nor more than 90 days before each meeting of stockholders, the Secretary shall give to each stockholder entitled to vote at such meeting and to each stockholder not entitled to vote who is entitled to notice of the meeting notice stating the time and place of the meeting and, in the case of a special meeting or as otherwise may be required by applicable law, the purpose for which the meeting is called, either by mail, by presenting it to such stockholder personally, by leaving it at the stockholder's residence or usual place of business, by electronic transmission (except to any stockholder who has requested notice not be sent by electronic transmission) or by any other means permitted by Maryland law. If mailed, such notice shall be deemed to be given when deposited in the United States mail addressed to the stockholder at the stockholder's address as it appears on the records of the Corporation, with postage thereon prepaid. Failure to give notice of any meeting to one or more stockholders, or any irregularity in such notice, shall not affect the validity of any meeting fixed in accordance with this Article II, or the validity of any proceedings at any such meeting. A single notice shall be effective as to all stockholders who share an address, except to the extent that a stockholder at such address objects to such single notice.

Subject to Section 11(a) of this Article II, any business of the Corporation may be transacted at an annual meeting of stockholders without being specifically designated in the notice, except such business as is required by applicable law to be stated in such notice. No business shall be transacted at a special meeting of stockholders except as specifically designated in the notice. The Corporation may postpone or cancel a meeting of stockholders by making a "public announcement" (as defined in Section 11(c)(3) of this Article II) of such postponement or cancellation prior to the meeting.

SECTION 5. <u>Organization and Conduct</u>. Every meeting of stockholders shall be conducted by an individual appointed by the Board of Directors to be chairman of the meeting or, in the absence of such appointment, by the Chairman of the Board or, in the case of a vacancy in the office or absence of the Chairman of the Board, by one of the following officers present at the meeting: the President, the Chief

Financial Officer, the Chief Investment Officer, the Managing Directors in their order of rank and seniority, the Vice Presidents in their order of rank and seniority, or, in the absence of such officers, a chairman chosen by the stockholders by the vote of a majority of the votes cast by stockholders present in person or by proxy. The Secretary, or, in the Secretary's absence, an Assistant Secretary, or in the absence of both the Secretary and Assistant Secretaries, a person appointed by the Board of Directors or, in the absence of such appointment, a person appointed by the chairman of the meeting shall act as Secretary. In the event that the Secretary presides at a meeting of the stockholders, an Assistant Secretary, or in the absence of Assistant Secretaries, an individual appointed by the Board of Directors or the chairman of the meeting, shall record the minutes of the meeting. The order of business and all other matters of procedure at any meeting of stockholders shall be determined by the chairman of the meeting. The chairman of the meeting may prescribe such rules, regulations and procedures and take such action as, in the discretion of such chairman and without any action by the stockholders, are appropriate for the proper conduct of the meeting, including, without limitation, (a) restricting admission to the time set for the commencement of the meeting; (b) limiting attendance at the meeting to stockholders of record of the Corporation, their duly authorized proxies and other such individuals as the chairman of the meeting may determine; (c) limiting participation at the meeting on any matter to stockholders of record of the Corporation entitled to vote on such matter, their duly authorized proxies and other such individuals as the chairman of the meeting may determine; (d) limiting the time allotted to questions or comments by participants; (e) determining when the polls should be opened and closed; (f) maintaining order and security at the meeting; (g) removing any stockholder or any other individual who refuses to comply with meeting procedures, rules or guidelines as set forth by the chairman of the meeting; (h) concluding a meeting or recessing or adjourning the meeting (whether or not a guorum is present) to a later date and time and at a place announced at the meeting and (i) complying with any state and local laws and regulations concerning safety and security. Unless otherwise determined by the chairman of the meeting, meetings of stockholders shall not be required to be held in accordance with the rules of parliamentary procedure.

SECTION 6. Quorum. At any meeting of stockholders, the presence in person or by proxy of stockholders entitled to cast a majority of all the votes entitled to be cast at such meeting on any matter shall constitute a quorum; but this section shall not affect any requirement under applicable law or the charter of the Corporation (the "Charter") for the vote necessary for the adoption of any measure. If, however, such quorum shall not be present at any meeting of the stockholders, as provided in Section 5 of this Article II, the chairman of the meeting shall have the power to adjourn the meeting from time to time to a date not more than 120 days after the original record date without notice other than announcement at the meeting. At such adjourned meeting at which a quorum shall be present, any business may be transacted which might have been transacted at the meeting as originally notified.

The stockholders present either in person or by proxy, at a meeting which has been duly called and convened, may continue to transact business until adjournment, notwithstanding the withdrawal of enough stockholders to leave less than a quorum.

SECTION 7. Voting. A plurality of all the votes cast at a meeting of stockholders duly called and at which a quorum is present shall be sufficient to elect a director. Each share may be voted for as many individuals as there are directors to be elected and for whose election the share is entitled to be voted. A majority of the votes cast at a meeting of stockholders duly called and at which a quorum is present shall be sufficient to approve any other matter which may properly come before the meeting, unless more than a majority of the votes cast is required by applicable law or by the Charter. Unless otherwise provided by applicable law or by the Charter, each outstanding share, regardless of class, shall be entitled to one vote on each matter submitted to a vote at a meeting of stockholders. There shall be no cumulative voting. Voting on any question or in any election may be <u>viva voce</u> unless the chairman of the meeting shall order that voting be by ballot.

SECTION 8. <u>Proxies</u>. A stockholder may cast the votes entitled to be cast by the holder of the shares of stock owned of record by the stockholder in person or by proxy executed by the stockholder or by the stockholder's duly authorized agent in any manner permitted by law. Such proxy or evidence of

authorization of such proxy shall be filed with the Secretary of the Corporation before or at the meeting. No proxy shall be valid more than eleven months after its date unless otherwise provided in the proxy.

SECTION 9. <u>Voting of Stock by Certain Holders</u>. Stock of the Corporation registered in the name of a corporation, partnership, trust or other entity, if entitled to be voted, may be voted by the president or a vice president, a general partner or trustee thereof, as the case may be, or a proxy appointed by any of the foregoing individuals, unless some other person who has been appointed to vote such stock pursuant to a bylaw or a resolution of the governing body of such corporation or other entity or agreement of the partners of a partnership presents a certified copy of such bylaw, resolution or agreement, in which case such person may vote such stock. Any director or other fiduciary may vote stock registered in his or her name in his or her capacity as such fiduciary, either in person or by proxy.

Shares of stock of the Corporation directly or indirectly owned by it shall not be voted at any meeting and shall not be counted in determining the total number of outstanding shares entitled to be voted at any given time, unless they are held by it in a fiduciary capacity, in which case they may be voted and shall be counted in determining the total number of outstanding shares.

The Board of Directors may adopt by resolution a procedure by which a stockholder may certify in writing to the Corporation that any shares of stock registered in the name of the stockholder are held for the account of a specified person other than the stockholder. The resolution shall set forth the class of stockholders who may make the certification, the purpose for which the certification may be made, the form of certification and the information to be contained in it; if the certification is with respect to a record date or closing of the stock transfer books, the time after the record date or closing of the stock transfer books within which the certification must be received by the Corporation; and any other provisions with respect to the procedure which the Board of Directors considers necessary or desirable. On receipt of such certification, the person specified in the certification shall be regarded as, for the purposes set forth in the certification, the stockholder of record of the specified stock in place of the stockholder who makes the certification.

SECTION 10. Inspectors. The Board of Directors or the chair of the meeting may appoint, before or at the meeting, one or more inspectors for the meeting and any successor thereto. The inspectors, if any, shall (i) determine the number of shares of stock represented at the meeting, in person or by proxy and the validity and effect of proxies, (ii) receive and tabulate all votes, ballots or consents, (iii) report such tabulation to the chair of the meeting, (iv) hear and determine all challenges and questions arising in connection with the right to vote, and (v) do such acts as are proper to conduct the election or vote with fairness to all stockholders. Each such report shall be in writing and signed by him or her or by a majority of them if there is more than one inspector acting at such meeting. If there is more than one inspectors, the report of a majority shall be the report of the inspectors. The report of the inspector or inspectors on the number of shares represented at the meeting and the results of the voting shall be <u>prima facie</u> evidence thereof.

SECTION 11. Advance Notice of Stockholder Nominees for Director and Other Stockholder Proposals

(a) <u>Annual Meetings of Stockholders</u>. (1) Nominations of individuals for election to the Board of Directors and the proposal of other business to be considered by the stockholders may be made at an annual meeting of stockholders (i) pursuant to the Corporation's notice of meeting, (ii) by or at the direction of the Board of Directors or (iii) by any stockholder of the Corporation who was a stockholder of record both at the time of giving of notice by the stockholder as provided for in this Section 11(a) and at the time of the annual meeting, who is entitled to vote on the election of the nominees or the proposal of the other business at the meeting and who has complied with this Section 11(a).

(2) For nominations or other business to be properly brought before an annual meeting by a stockholder pursuant to clause (iii) of paragraph (a)(1) of this Section 11, the stockholder must have given timely notice thereof in writing to the Secretary of the Corporation and such other business must

otherwise be a proper matter for action by the stockholders. To be timely, a stockholder's notice shall set forth all information required under this Section 11 and shall be delivered to the Secretary at the principal executive office of the Corporation not earlier than the 150th day prior to the first anniversary of the date of the proxy statement for the preceding year's annual meeting nor later than 5:00 p.m., Pacific Time, on the 120th day prior to the first anniversary of the date of the proxy statement for the preceding year's annual meeting; provided, however, that in the event that the date of the annual meeting is advanced or delayed by more than 30 days from the first anniversary of the date of the preceding year's annual meeting, notice by the stockholder to be timely must be so delivered not earlier than the 150th day prior to the date of such annual meeting and not later than 5:00 p.m., Pacific Time, on the later of the 120th day prior to the date of such annual meeting or the tenth day following the day on which public announcement of the date of such meeting is first made. The public announcement of a postponement or adjournment of an annual meeting shall not commence a new time period for the giving of a stockholder's notice as described above. Such stockholder's notice shall set forth (i) as to each individual whom the stockholder proposes to nominate for election or reelection as a director, (A) the name, age, business address and residence address of such individual, (B) the class, series and number of any shares of stock of the Corporation that are beneficially owned by such individual, (C) the date such shares were acquired and the investment intent of such acquisition and (D) all other information relating to such individual that is required to be disclosed in solicitations of proxies for election of directors in an election contest (even if an election contest is not involved), or is otherwise required, in each case pursuant to Regulation 14A (or any successor provision) under the Exchange Act and the rules thereunder (including such individual's written consent to being named in the proxy statement as a nominee and to serving as a director if elected); (ii) as to any other business that the stockholder proposes to bring before the meeting, a description of such business, the reasons for proposing such business at the meeting and any material interest in such business of such stockholder and any Stockholder Associated Person (as defined below), individually or in the aggregate, including any anticipated benefit to the stockholder or the Stockholder Associated Person therefrom; (iii) as to the stockholder giving the notice and any Stockholder Associated Person, (A) the class, series and number of all shares of stock of the Corporation which are owned by such stockholder and by such Stockholder Associated Person, if any, (B) the nominee holder for, and number of, shares owned beneficially but not of record by such stockholder and by any such Stockholder Associated Person; (C) whether and the extent to which any hedging or other transaction or series of transactions has been entered into by or on behalf of, or any other agreement, arrangement or understanding (including any short position or any borrowing or lending of shares) has been made, the effect or intent of which is to mitigate loss to or manage risk of share price changes for, or to increase the voting power of, such stockholder or any such Stockholder Associated Person with respect to any share of stock of the Corporation (collectively, "Hedging Activities"); and (D) a general description of whether and the extent to which such stockholder or such Stockholder Associated Person has engaged in Hedging Activities with respect to shares of stock or other equity interest of any other company; (iv) as to the stockholder giving the notice and any Stockholder Associated Person covered by clauses (ii) or (iii) of this paragraph (2) of this Section 11(a). (A) the name and address of such stockholder, as they appear on the Corporation's stock ledger and current name and address, if different, and of such Stockholder Associated Person and (B) the investment strategy, if any, of such stockholder or Stockholder Associated Person and a copy of the prospectus, offering memorandum or similar document, if any, provided to investors or potential investors in such stockholder or Stockholder Associated Person; and (v) to the extent known by the stockholder giving the notice, the name and address of any other stockholder supporting the nominee for election or reelection as a director or the proposal of other business on the date of such stockholder's notice.

(3) Notwithstanding anything in this subsection (a) of this Section 11 to the contrary, in the event that the number of directors to be elected to the Board of Directors is increased and there is no public announcement of such action at least 130 days prior to the first anniversary of the date of the proxy statement for the preceding year's annual meeting, a stockholder's notice required by this Section 11(a) shall also be considered timely, but only with respect to nominees for any new positions created by such increase, if it shall be delivered to the Secretary at the principal executive office of the Corporation not

later than 5:00 p.m., Pacific Time, on the tenth day following the day on which such public announcement is first made by the Corporation.

(4) For purposes of this Section 11, "Stockholder Associated Person" of any stockholder shall mean (i) any person controlling, directly or indirectly, or acting in concert with, such stockholder, (ii) any beneficial owner of shares of stock of the Corporation owned of record or beneficially by such stockholder and (iii) any person controlling, controlled by or under common control with such Stockholder Associated Person.

(b) <u>Special Meetings of Stockholders</u>. Only such business shall be conducted at a special meeting of stockholders as shall have been brought before the meeting pursuant to the Corporation's notice of meeting. Nominations of individuals for election to the Board of Directors may be made at a special meeting of stockholders at which directors are to be elected (i) pursuant to the Corporation's notice of meeting, (ii) by or at the direction of the Board of Directors or (iii) provided that the Board of Directors has determined that directors shall be elected at such special meeting, by any stockholder of the Corporation who is a stockholder of record both at the time of giving of notice provided for in this Section 11 and at the time of the special meeting, who is entitled to vote at the meeting and who has complied with the notice procedures set forth in this Section 11. In the event the Corporation calls a special meeting of stockholders for the purpose of electing one or more individuals to the Board of Directors, any such stockholder may nominate an individual or individuals (as the case may be) for election as a director as specified in the Corporation's notice of meeting, if the stockholder's notice required by paragraph (2) of this Section 11(a) shall be delivered to the Secretary at the principal executive office of the Corporation not earlier than the 150th day prior to such special meeting and not later than 5:00 p.m., Pacific Time, on the later of the 120th day prior to such special meeting or the tenth day following the day on which public announcement is first made of the date of the special meeting and of the nominees proposed by the Board of Directors to be elected at such meeting. The public announcement of a postponement or adjournment of a special meeting shall not commence a new time period for the giving of a stockholder's notice as described above.

(c) <u>General</u>. (1) If information submitted pursuant to this Section 11 by any stockholder proposing a nominee for election as a director or any proposal for other business at a meeting of stockholders shall be inaccurate to a material extent, such information may be deemed not to have been provided in accordance with this Section 11. Upon written request by the Secretary or the Board of Directors, any stockholder proposing a nominee for election as a director or any proposal for other business at a meeting of stockholders shall provide, within five Business Days of delivery of such request (or such other period as may be specified in such request), (A) written verification, satisfactory, in the discretion of the Board of Directors or any authorized officer of the Corporation, to demonstrate the accuracy of any information submitted by the stockholder pursuant to this Section 11, and (B) a written update of any information submitted by the stockholder pursuant to this Section 11 as of an earlier date. If a stockholder fails to provide such written verification or written update within such period, the information as to which written verification or a written update was requested may be deemed not to have been provided in accordance with this Section 11.

(2) Only such individuals who are nominated in accordance with this Section 11 shall be eligible for election by stockholders as directors, and only such business shall be conducted at a meeting of stockholders as shall have been brought before the meeting in accordance with this Section 11. The chairman of the meeting shall have the power to determine whether a nomination or any other business proposed to be brought before the meeting was made or proposed, as the case may be, in accordance with this Section 11.

(3) "Public announcement" shall mean disclosure (i) in a press release reported by the Dow Jones News Service, Associated Press, Business Wire, PR Newswire or other widely circulated news or wire service or (ii) in a document publicly filed by the Corporation with the Securities and Exchange Commission pursuant to the Exchange Act.

(4) Notwithstanding the foregoing provisions of this Section 11, a stockholder shall also comply with all applicable requirements of state law and of the Exchange Act and the rules and regulations thereunder with respect to the matters set forth in this Section 11. Nothing in this Section 11 shall be deemed to affect any right of a stockholder to request inclusion of a proposal in, nor the right of the Corporation to omit a proposal from, the Corporation's proxy statement pursuant to Rule 14a-8 (or any successor provision) under the Exchange Act.

ARTICLE III

DIRECTORS

SECTION 1. <u>General Powers</u>. The business and affairs of the Corporation shall be managed under the direction of the Board of Directors. All the powers of the Corporation are vested in and shall be exercised by or under the authority of the Board of Directors except as otherwise prescribed by applicable law, by the Charter or by these Bylaws.

SECTION 2. <u>Number, Classification, Election and Term</u>. At any regular meeting or at any special meeting called for that purpose, a majority of the entire Board of Directors may establish, increase or decrease the number of directors, provided that the number thereof shall never be less than the minimum number required by the Maryland General Corporation Law (the "MGCL"), nor more than 15, and further provided that the tenure of office of a director shall not be affected by any decrease in the number of directors. The directors shall be divided into three classes, designated Class I, Class II and Class III, as provided in the Charter. If the number of directors is changed, any increase or decrease shall be apportioned among the classes so as to maintain the number of directors in each class as nearly equal as possible. At each annual meeting of stockholders, successors to the class of directors whose term expires at that annual meeting shall be elected to serve for a three-year term and until their successors are duly elected and qualify.

At all times, except in the case of a vacancy, a majority of the Board of Directors shall be Independent Directors (as hereinafter defined). For the purposes of these Bylaws, "Independent Director" shall mean a director of the Corporation who is not an officer or employee of the Corporation or any subsidiary of the Corporation. Directors need not be stockholders in the Corporation.

Whenever the holders of one or more classes or series of stock of the Corporation shall have the right, voting separately as a class, to elect one or more directors of the Corporation, the Board of Directors shall consist of said directors so elected in addition to the number of directors fixed as provided above in the first paragraph of this Section 2. Notwithstanding the foregoing, and except as otherwise may be required by law or by the terms of any class or series of stock, whenever the holders of one or more classes or series of stock of the Corporation shall have the right, voting separately as a class, to elect one or more directors of the Corporation, the terms of the director or directors elected by such holders shall expire at the next succeeding annual meeting of stockholders.

SECTION 3. <u>Vacancies</u>. If for any reason any or all the directors cease to be directors, such event shall not terminate the Corporation or affect these Bylaws or the powers of the remaining directors hereunder. Pursuant to the Corporation's election to be subject to Section 3-804(c) of the MGCL, except as may be provided by the Board of Directors in setting the terms of any class or series of preferred stock, any vacancy on the Board of Directors may be filled only by a majority of the remaining directors, even if the remaining directors do not constitute a quorum; provided, however, that Independent Directors shall nominate replacements for vacancies among the Independent Directors, which replacements must be elected by a majority of the directors, including a majority of the Independent Directors. Any director elected to fill a vacancy shall serve for the remainder of the full term of the class in which the vacancy occurred and until a successor is elected and qualifies.

SECTION 4. <u>Resignations</u>. Any director or member of a committee may resign at any time. Such resignation shall be made in writing and shall take effect at the time of receipt by the Chairman of the Board,

the President or the Secretary or at such later time specified therein. Acceptance of a resignation shall not be necessary to make it effective unless otherwise stated in the resignation.

SECTION 5. <u>Committees of the Board of Directors</u>. The Board of Directors may appoint from among its members an Executive Committee, an Audit Committee, a Compensation Committee and other committees composed of one or more directors and delegate to these committees any of the powers of the Board of Directors, except as prohibited by law.

Unless provided otherwise by the Board of Directors, each committee may fix rules of procedure for its business. A majority of the members of a committee shall constitute a quorum for the transaction of business and the act of a majority of those present at a meeting at which a quorum is present shall be the act of the committee. The members of a committee present at any meeting, whether or not they constitute a quorum, may appoint a director to act in the place of an absent member; <u>provided</u>, <u>however</u>, that in the event of the absence or disqualification of any Independent Director, such appointee shall be an Independent Director. Any action required or permitted to be taken at any meeting of a committee of the Board of Directors may be taken without a meeting, if a consent in writing or by electronic transmission to such action is given by each member of the committee and is filed with the minutes of proceedings of such committee. The members of a committee may conduct any meeting thereof by conference telephone in accordance with the provisions of Section 6 of this Article.

Subject to the provisions hereof, the Board of Directors shall have the power at any time to change the membership of any committee, to fill all vacancies, to designate alternative members to replace any absent or disqualified member, or to dissolve any such committee.

SECTION 6. <u>Meetings of the Board of Directors</u>. Meetings of the Board of Directors, regular or special, may be held at any place in or out of the State of Maryland as the Board of Directors may from time to time determine or as shall be specified in the notice of such meeting.

Members of the Board of Directors may participate in a meeting by means of a conference telephone or other communications equipment if all persons participating in the meeting can hear each other at the same time. Participation in a meeting by such means constitutes presence in person at a meeting.

The first meeting of each newly elected Board of Directors shall be held as soon as practicable after the annual meeting of the stockholders at which the directors were elected. The meeting may be held at such time and place as shall be specified in a notice given as hereinafter provided for special meetings of the Board of Directors, except that no notice shall be necessary if such meeting is held immediately after the adjournment, and at the site, of the annual meeting of stockholders.

Regular meetings of the Board of Directors may be held without notice at such time and place as shall from time to time be determined by the Board of Directors. Special meetings of the Board of Directors may be called at any time by two (2) or more directors or by a majority of the members of the executive committee, if one be constituted, in writing with or without a meeting of such committee, or by the Chairman of the Board, or the President.

Special meetings may be held at such place or places in or out of the State of Maryland as may be designated from time to time by the Board of Directors; in the absence of such designation, such meetings shall be held at such places as may be designated in the notice of meeting.

Any meeting of the Board of Directors, regular or special, may adjourn from time to time to reconvene at the same or some other place, and no notice need be given of any such adjourned meeting other than by announcement at the meeting.

SECTION 7. <u>Notice</u>. Notice of any special meeting of the Board of Directors shall be delivered personally or by telephone, electronic mail, facsimile transmission, United States mail or courier to each

director at his or her business or residence address. Notice by personal delivery, telephone, electronic mail or facsimile transmission shall be given at least 24 hours prior to the meeting. Notice by United States mail shall be given at least three days prior to the meeting. Notice by courier shall be given at least two days prior to the meeting. Telephone notice shall be deemed to be given when the director or his or her agent is personally given such notice in a telephone call to which the director or his or her agent is a party. Electronic mail notice shall be deemed to be given upon transmission of the message to the electronic mail address given to the Corporation by the director. Facsimile transmission notice shall be deemed to be given upon completion of the transmission of the message to the number given to the Corporation by the director and receipt of a completed answer-back indicating receipt. Notice by United States mail shall be deemed to be given when deposited in the United States mail properly addressed, with postage thereon prepaid. Notice by courier shall be deemed to be given when deposited with or delivered to a courier properly addressed. Neither the business to be transacted at, nor the purpose of, any annual, regular or special meeting of the Board of Directors need be stated in the notice, unless specifically required by applicable law or these Bylaws.

SECTION 8. <u>Consent by Directors Without a Meeting</u>. Any action required or permitted to be taken at any meeting of the Board of Directors may be taken without a meeting, if a consent in writing or by electronic transmission to such action is given by each director and is filed with the minutes of proceedings of the Board of Directors.

SECTION 9. Quorum and Voting. At all meetings of the Board of Directors, a majority of the Board of Directors shall constitute a quorum for the transaction of business, and the action of a majority of the directors present at any meeting at which a quorum is present shall be the action of the Board of Directors unless the concurrence of a greater proportion is required for such action by applicable law, the Charter or these Bylaws. If, pursuant to applicable law, the Charter or these Bylaws, the vote of a majority of a particular group of directors is required for action, a quorum must also include a majority of such group. The directors present at a meeting which has been duly called and convened may continue to transact business until adjournment, notwithstanding the withdrawal of enough directors to leave less than a quorum. If enough directors have withdrawn from a meeting to leave less than a quorum but the meeting is not adjourned, the action of the majority of that number of directors necessary to constitute a quorum at such meeting shall be the action of the Board of Directors, unless the concurrence of a greater proportion is required for such action by applicable law, the Charter or these Bylaws. If a quorum shall not be present at any meeting of directors, the directors present thereat may, by a majority vote, adjourn the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present.

SECTION 10. <u>Organization</u>. The Chairman of the Board shall preside at each meeting of the Board of Directors. In the absence or inability of the Chairman of the Board to preside at a meeting, the President or, in his absence or inability to act, another director chosen by a majority of the directors present shall act as chairman of the meeting and preside thereat. The Secretary (or, in his absence or inability to act, any person appointed by the chairman of the meeting) shall act as secretary of the meeting and keep the minutes thereof.

SECTION 11. <u>Compensation of Directors</u>. Independent Directors shall receive compensation for their services, and expenses of attendance for attendance at each regular or special meeting of the Board of Directors, or of any committee thereof or both, as may be determined from time to time by the Board of Directors. Nothing herein contained shall be construed to preclude any director from serving the Corporation in any other capacity and receiving compensation therefor.

SECTION 12. <u>Investment Policies and Restrictions</u>. The Board of Directors, including a majority of the Independent Directors, shall approve the investment policies of the Corporation. The investment policies and compliance therewith shall be reviewed by the Independent Directors at least annually to determine that the policies then being followed by the Corporation are in the best interests of the Corporation. Each such determination and the basis therefor shall be set forth in the minutes of the meeting of the Board of Directors.

SECTION 13. Presumption of Assent. A director of the Corporation who is present at a meeting of the Board of Directors at which action on any corporate matter is taken shall be presumed to have assented to the action taken unless his or her dissent or abstention shall be entered in the minutes of the meeting or unless he or she shall file his or her written dissent to such action with the person acting as the secretary of the meeting before the adjournment thereof or shall forward such dissent by registered mail to the Secretary of the Corporation immediately after the adjournment of the meeting. Such right to dissent shall not apply to any director who votes in favor of such action.

SECTION 14. <u>Advisory Directors</u>. The Board of Directors may by resolution appoint advisory directors to the Board, who may also serve as directors emeriti, and shall have such authority and receive such compensation and reimbursement as the Board of Directors shall provide. Advisory directors or directors emeriti shall not have the authority to participate by vote in the transaction of business.

SECTION 15. <u>Ratification</u>. The Board of Directors or the stockholders may ratify and make binding on the Corporation any action or inaction by the Corporation or its officers to the extent that the Board of Directors or the stockholders could have originally authorized the matter. Moreover, any action or inaction questioned in any stockholders' derivative proceeding or any other proceeding on the ground of lack of authority, defective or irregular execution, adverse interest of a director, officer or stockholder, non-disclosure, miscomputation, or the application of improper principles or practices of accounting may be ratified, before or after judgment, by the Board of Directors or by the stockholders and such ratification shall be binding upon the Corporation and its stockholders and shall constitute a bar to any claim or execution of any judgment in respect of such questioned action or inaction.

SECTION 16. Emergency Provisions. Notwithstanding any other provision in the charter or these Bylaws, this Section 16 shall apply during the existence of any catastrophe, or other similar emergency condition, as a result of which a quorum of the Board of Directors under Article III of these Bylaws cannot readily be obtained (an "Emergency"). During any Emergency, unless otherwise provided by the Board of Directors, (i) a meeting of the Board of Directors or a committee thereof may be called by any director or officer by any means feasible under the circumstances; (ii) notice of any meeting of the Board of Directors during such an Emergency may be given less than 24 hours prior to the meeting to as many directors and by such means as it may be feasible at the time, including publication, television or radio, and (iii) the number of directors necessary to constitute a quorum shall be one-third of the entire Board of Directors.

ARTICLE IV

OFFICERS

SECTION 1. <u>Officers</u>. The officers of the Corporation shall be the Chairman of the Board, the President, the Chief Financial Officer, the Chief Investment Officer, one or more Managing Directors, one or more Vice Presidents, the Treasurer, the Secretary, and such other individuals holding such other titles, as the Board of Directors from time to time shall expressly designate as officers of the Corporation. Officers shall be elected by the Board of Directors to serve during the pleasure of the Board and until their respective successors are elected and qualified, except as otherwise provided in any employment agreement between the Corporation and any officer. The Chairman of the Board shall always be a member of the Board of Directors.

SECTION 2. <u>Subordinate Officers, Committees and Agents</u>. The Board of Directors may from time to time elect such other officers and appoint such committees, employees or other agents as the business of the Corporation may require, including one or more Assistant Secretaries, and one or more Assistant Treasurers, each of whom shall hold office for such period, have such authority, and perform such duties as are provided in these Bylaws, or as the Board of Directors may from time to time determine. The Board

of Directors may delegate to any officer or committee the power to elect subordinate officers and to retain or appoint employees or other agents.

SECTION 3. <u>Chairman of the Board</u>. The Chairman of the Board shall preside at all meetings of the Board of Directors at which he or she is present. Unless otherwise specified by the Board of Directors, the Chairman of the Board shall also be the Chief Executive Officer of the Corporation and perform the duties customarily performed by chief executive officers and shall perform such other duties as may from time to time be requested of him or her by the Board of Directors.

SECTION 4. <u>President</u>. Unless otherwise provided by resolution of the Board of Directors, the President, in the absence of the Chairman of the Board, shall preside at all meetings of the Board of Directors at which he or she is present. The President shall, subject to the control of the Board of Directors, in general supervise and control all of the business and affairs of the Corporation. The President may sign, with the Secretary or any other proper officer of the Corporation thereunto authorized by the Board of Directors, certificates for shares of the Corporation, any deeds, mortgages, bonds, contracts, or other instruments which the Board of Directors have authorized to be executed, except in cases where the signing and execution thereof shall be expressly delegated by the Board of Directors or a duly authorized committee thereof or by these Bylaws to some other officer or agent of the Corporation, or shall be required by law to be otherwise signed or executed; and in general shall perform all duties incident to the office of President and such other duties as may be prescribed by the Board of Directors from time to time.

SECTION 5. <u>Chief Financial Officer and Chief Investment Officer</u>. In the absence of the President or in event of his or her death, inability or refusal to act, or at the request of the Chief Executive Officer or President, the Chief Financial Officer or the Chief Investment Officer in the order designated by the Board of Directors, shall perform the duties and exercise all the powers of the President and be subject to all the restrictions upon the President. The Chief Financial Officer shall perform all duties incident to the office of Chief Financial Officer and shall perform such other duties as from time to time may be assigned to him or her by the Chief Executive Officer, the President or by the Board of Directors. The Chief Investment Officer shall perform all duties incident to the office of Chief Investment Officer and shall perform such other duties as from time to time may be assigned to him or her by the Chief Investment Officer and shall perform such other duties as from time to time may be assigned to him or her by the Chief Investment Officer and shall perform such other duties as from time to time may be assigned to him or her by the Chief Investment Officer and shall perform such other duties as from time to time may be assigned to him or her by the Chief Executive Officer, the President or by the Board of Directors.

SECTION 6. <u>Managing Directors</u>. In the absence of the Chief Financial Officer and the Chief Investment Officer or in event of their death, inability or refusal to act, or at the request of the Chief Executive Officer or President, the Managing Director or Managing Directors in order of their seniority or in any other order determined by the Board, shall perform the duties and exercise all the powers of the President and be subject to all the restrictions upon the President. The Managing Director or Managing Directors shall perform such other duties as from time to time may be assigned to him or her or them by the Chief Executive Officer, the President or by the Board of Directors.

SECTION 7. <u>Vice Presidents</u>. The Vice President or Vice Presidents, in order of their seniority or in any other order determined by the Board of Directors, shall perform such duties as from time to time may be assigned to him or her or them by the Chief Executive Officer, the President or by the Board of Directors.

SECTION 8. <u>Secretary</u>. The Secretary shall keep the minutes of the stockholders' and of the Board of Directors' meetings in one or more books provided for that purpose, see that all notices are duly given in accordance with the provisions of these Bylaws or as required by law, be custodian of the corporate records and of the seal of the Corporation and keep a register of the post office address of each stockholder which shall be furnished to the Secretary by such stockholder, have general charge of the stock transfer books of the Corporation and, in general, perform all duties incident to the office of Secretary and such other duties as from time to time may be assigned to him or her by the President, the Chief Executive Officer or the Board of Directors.

SECTION 9. <u>Treasurer</u>. The Treasurer shall have charge and custody of and be responsible for all funds and securities of the Corporation, receive and give receipts for moneys due and payable to the Corporation from any source whatsoever, and deposit all such moneys in the name of the Corporation in such banks, trust companies or other depositories as shall be selected in accordance with these Bylaws and in general perform all of the duties incident to the office of Treasurer and such other duties as from time to time may be assigned to him or her by the President, the Chief Executive Officer, the Chief Financial Officer or by the Board of Directors.

SECTION 10. <u>Other Officers</u>. The other officers of the Corporation shall perform such duties as the President may from time to time assign to them.

SECTION 11. <u>Removal</u>. Any officer or agent of the Corporation may be removed, with or without cause, by the Board of Directors if in its judgment the best interests of the Corporation would be served thereby. Any other employee of the Corporation may be removed or dismissed at any time by the President. The removal of an officer does not prejudice any of his or her contract rights.

SECTION 12. <u>Resignation</u>. Any officer or agent may resign at any time by giving written notice to the Board of Directors, or to the President or to the Secretary of the Corporation. Any such resignation shall take effect at the date of the receipt of such notice or at any later time specified therein and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.

SECTION 13. <u>Vacancies</u>. A vacancy in any office because of death, resignation, removal, disqualification, or any other cause, shall be filled by the Board of Directors or by the officer or remaining members of the committee to which the power to fill such office has been delegated pursuant to Section 2 of this Article, as the case may be, and if the office is one for which these Bylaws prescribe a term, shall be filled for the unexpired portion of the term.

SECTION 14. <u>Compensation</u>. The salaries or other compensation, if any, of the officers elected by the Board of Directors shall be fixed from time to time by the Board of Directors or by such officer as may be designated by resolution of the Board of Directors or a duly authorized committee thereof. The salaries or other compensation of any other officers, employees and other agents shall be fixed from time to time by the officer or committee to which the power to elect such officers or to retain or appoint such employees or other agents has been delegated pursuant to Section 2 of this Article. No officer shall be prevented from receiving such salary or other compensation by reason of the fact that he is also a director of the Corporation.

ARTICLE V

STOCK

SECTION 1. <u>Certificates</u>; <u>Required Information</u>. Except as may be otherwise provided by the Board of Directors, stockholders of the Corporation are not entitled to certificates representing the shares of stock held by them. In the event that the Corporation issues shares of stock represented by certificates, such certificates shall be in such form as prescribed by the Board of Directors or a duly authorized officer, shall contain the statements and information required by the MGCL and shall be signed by the officers of the Corporation in the manner permitted by the MGCL. In the event that the Corporation issues shares of stock without certificates, to the extent then required by the MGCL, the Corporation shall provide to the record holders of such shares a written statement of the information required by the MGCL to be included on stock certificates. There shall be no differences in the rights and obligations of stockholders based on whether or not their shares are represented by certificates.

SECTION 2. Lost Certificates. Any officer of the Corporation may direct a new certificate or certificates to be issued in place of any certificate or certificates theretofore issued by the Corporation alleged to have been lost, destroyed, stolen or mutilated, upon the making of an affidavit of that fact by the person claiming the certificate to be lost, destroyed, stolen or mutilated; provided, however, if such shares have

ceased to be certificated, no new certificate shall be issued unless requested in writing by such stockholder and the Board of Directors has determined such certificates may be issued. Unless otherwise determined by an officer of the Corporation, the owner of such lost, destroyed, stolen or mutilated certificate or certificates, or his or her legal representative, shall be required, as a condition precedent to the issuance of a new certificate or certificates, to give the Corporation a bond in such sums as it may direct as indemnity against any claim that may be made against the Corporation.

SECTION 3. <u>Transfer Agents and Registrars</u>. At such time as the Corporation lists its securities on a national securities exchange or the Nasdaq National Market, or such earlier time as the Board of Directors may elect, the Board of Directors shall appoint one or more banks or trust companies in such city or cities as the Board of Directors may deem advisable, from time to time, to act as transfer agents and/or registrars of the shares of stock of the Corporation; and, upon such appointments being made, no certificate representing shares shall be valid until countersigned by one of such transfer agents and registered by one of such registrars.

SECTION 4. <u>Transfer of Stock</u>. No transfers of shares of stock of the Corporation shall be made if (i) void <u>ab initio</u> pursuant to the Charter, or (ii) the Board of Directors, pursuant to the Charter, shall have refused to transfer such shares; provided, however, that nothing contained in these Bylaws shall impair the settlement of transactions entered into on the facilities of the New York Stock Exchange or any other national securities exchange or automated inter-dealer quotation system. Permitted transfers of shares of stock of the Corporation shall be made on the stock records of the Corporation only upon the instruction of the registered holder thereof, or by his attorney thereunto authorized by power of attorney duly executed and filed with the Secretary or with a transfer agent or transfer clerk, and upon surrender of the certificate or certificates, if issued, for such shares properly endorsed or accompanied by a duly executed stock transfer power and the payment of all taxes thereon. Upon surrender to the Corporation or the transfer agent of the Corporation of a certificate for shares duly endorsed or accompanied by proper evidence of succession, assignment or authority to transfer, as to any transfers not prohibited by the Charter or by action of the Board of Directors thereunder, the Corporation shall issue a new certificate to the person entitled thereto, cancel the old certificate and record the transaction upon its books.

SECTION 5. Fixing of Record Dates. The Board of Directors may fix, in advance, a date as the record date for the purpose of determining stockholders entitled to notice of, or to vote at, any meeting of stockholders, or stockholders entitled to receive payment of any dividend or the allotment of any rights, or in order to make a determination of stockholders for any other proper purpose. Such date, in any case, may not be prior to the close of business on the day the record date is fixed nor more than 90 days, or in case of a meeting of stockholders, less than ten days, prior to the date on which the particular action requiring such determination of stockholders is to be taken.

SECTION 6. <u>Registered Stockholders</u>. The Corporation shall be entitled to treat the holder of record of any share of stock as the holder in fact thereof and, accordingly, shall not be bound to recognize any equitable or other claim to or interest in such share or on the part of any other person, whether or not it shall have express or other notice thereof, except as otherwise provided by the laws of the State of Maryland.

SECTION 7. <u>Regulations</u>; <u>Book-Entry System</u>. The Board of Directors may make such additional rules and regulations, not inconsistent with the Bylaws or the Charter, as it may deem expedient concerning the issue, transfer and registration of certificates for shares of stock of the Corporation. The Corporation may participate in one or more systems under which certificates for shares of stock are replaced by electronic book-entry pursuant to such rules, terms and conditions as the Board of Directors may approve and subject to applicable law, notwithstanding any provisions to the contrary set forth in this Article.

ARTICLE VI

<u>SEAL</u>

The Board of Directors may provide a suitable seal for the Corporation, which may be either facsimile or any other form of seal and shall remain in the custody of the Secretary. If the Board of Directors so provides, it shall be affixed to all certificates of the Corporation's stock and to other instruments requiring a seal. If the Corporation is required to place its corporate seal to a document, it is sufficient to meet the requirement of any law, rule, or regulation relating to a corporate seal to place the word "(seal)" adjacent to the signature of the person authorized to sign the document on behalf of the Corporation.

ARTICLE VII

CONTRACTS, LOANS, CHECKS AND DEPOSITS

SECTION 1. <u>Contracts</u>. The Board of Directors may authorize any officer or agent to enter into any contract or to execute and deliver any instrument in the name of and on behalf of the Corporation and such authority may be general or confined to specific instances. Any agreement, deed, mortgage, lease or other document shall be valid and binding upon the Corporation when duly authorized or ratified by action of the Board of Directors and executed by an authorized person.

SECTION 2. <u>Checks and Drafts</u>. All checks, drafts or other orders for the payment of money, notes or other evidences of indebtedness issued in the name of the Corporation shall be signed by such officer or agent of the Corporation in such manner as shall from time to time be determined by the Board of Directors.

SECTION 3. <u>Deposits</u>. All funds of the Corporation not otherwise employed shall be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositories as the Board of Directors may designate.

ARTICLE VIII

FISCAL YEAR

The fiscal year of the Corporation shall be the twelve calendar months period ending December 31 in each year, unless otherwise provided by the Board of Directors.

ARTICLE IX

INDEMNIFICATION AND ADVANCE OF EXPENSES

SECTION 1. <u>General</u>. To the maximum extent permitted by Maryland law in effect from time to time, the Corporation shall indemnify and, without requiring a preliminary determination of the ultimate entitlement to indemnification, shall pay or reimburse reasonable expenses in advance of final disposition of a proceeding to (a) any individual who is a present or former director or officer of the Corporation and who is made, or threatened to be made, a party to the proceeding by reason of his or her service in that capacity or (b) any individual who, while a director or officer of the Corporation and at the request of the Corporation, serves or has served as a director, officer, partner or trustee of such corporation, real estate investment trust, partnership, joint venture, trust, employee benefit plan or other enterprise and who is made, or threatened to be made, a party to the proceeding by reason of his or her service in that capacity. The Corporation may, with the approval of its Board of Directors, provide such indemnification and advance for expenses to a person who served a predecessor of the Corporation in any of the capacities described in (a) or (b) above and to any employee or agent of the Corporation.

SECTION 2. <u>Procedure</u>. Any indemnification, or payment of expenses in advance of the final disposition of any proceeding, to which a director or officer may be entitled pursuant to applicable law or

the Charter and this Bylaw shall be made promptly, and in any event within 60 days, upon the written request of the director or officer entitled to seek indemnification or advance of expenses (the "Indemnified Party"). The right to indemnification and advance of expenses hereunder shall be enforceable by the Indemnified Party in any court of competent jurisdiction, if (i) the Corporation denies such request, in whole or in part, or (ii) no disposition thereof is made within 60 days. The Indemnified Party's costs and expenses incurred in connection with successfully establishing his or her right to indemnification, in whole or in part, in any such action shall be reimbursed by the Corporation. It shall be a defense to any action for advance for expenses that the Corporation has not received either (i) an undertaking as required by law to repay such advances in the event it shall ultimately be determined that the standard of conduct has not been met or (ii) a written affirmation by the Indemnified Party of such Indemnified Party's good faith belief that the standard of conduct necessary for indemnification by the Corporation has been met.

SECTION 3. Exclusivity. Etc. The indemnification and advance of expenses provided by the Charter and this Bylaw shall not be deemed exclusive of any other rights to which a person seeking indemnification or advance of expenses may be entitled under any law, or any agreement, vote of stockholders or disinterested directors or other provision that is consistent with law, both as to action in his or her official capacity and as to action in another capacity while holding office or while employed by or acting as agent for the Corporation, shall continue in respect of all events occurring while a person was a director or officer after such person has ceased to be a director or officer, and shall inure to the benefit of the estate, heirs, executors and administrators of such person. All rights to indemnification and advance of expenses under the Charter and this Bylaw shall be deemed to be a contract between the Corporation and each director or officer of the Corporation who serves or served in such capacity at any time while this Bylaw is in effect. Nothing herein shall prevent the amendment of this Bylaw, provided that no such amendment shall diminish the rights of any person hereunder with respect to events occurring or claims made before its adoption or as to claims made after its adoption in respect of events occurring before its adoption. Any repeal or modification of this Bylaw shall not in any way diminish any rights to indemnification or advance of expenses of such director or officer or the obligations of the Corporation shall not be liable for any payment under this Bylaw in connection with a claim made by a director or officer or officer to the extent such director or officer has otherwise actually received payment under insurance policy, agreement, vote or otherwise, of the amounts otherwise indemnifiable hereunder.

SECTION 4. <u>Severability: Definitions</u>. The invalidity or unenforceability of any provision of this Article IX shall not affect the validity or enforceability of any other provision hereof. The phrase "this Bylaw" in this Article IX means this Article IX in its entirety.

ARTICLE X

SUNDRY PROVISIONS

SECTION 1. <u>Books and Records</u>. The Corporation shall keep correct and complete books and records of its accounts and transactions and minutes of the proceedings of its stockholders and Board of Directors and of any executive or other committee when exercising any of the powers of the Board of Directors. The books and records of the Corporation may be in written form or in any other form which can be converted within a reasonable time into written form for visual inspection. Minutes shall be recorded in written form but may be maintained in the form of a reproduction. The original or a certified copy of the Bylaws shall be kept at the principal office of the Corporation.

SECTION 2. <u>Voting Upon Shares in Other Corpora-tions</u>. Stock of other corporations or associations, registered in the name of the Corporation, may be voted by the President, a Managing Director, or a proxy appointed by either of them. The Board of Directors, however, may by resolution appoint some other person to vote such shares, in which case such person shall be entitled to vote such shares upon the production of a certified copy of such resolution.

SECTION 3. <u>Annual Statement of Affairs</u>. The President or chief accounting officer shall prepare annually a full and correct statement of the affairs of the Corporation, to include a balance sheet and a financial statement of operations for the preceding fiscal year. The statement of affairs shall be submitted at the annual meeting of the stockholders and, within 20 days after the meeting, placed on file at the Corporation's principal office.

SECTION 4. Mail. Except as herein expressly provided, any notice or other document which is required by these Bylaws to be mailed shall be deposited in the United States mails, postage prepaid.

SECTION 5. <u>Reliance</u>. Each director and officer of the Corporation shall, in the performance of his or her duties with respect to the Corporation, be entitled to rely on any information, opinion, report or statement, including any financial statement or other financial data, prepared or presented by an officer or employee of the Corporation whom the director or officer reasonably believes to be reliable and competent in the matters presented, by a lawyer, certified public accountant or other person, as to a matter which the director or officer reasonably believes to be within the person's professional or expert competence, or, with respect to a director, by a committee of the Board of Directors on which the director does not serve, as to a matter within its designated authority, if the director reasonably believes the committee to merit confidence.

SECTION 6. <u>Certain Rights of Directors</u>, <u>Officers</u>, <u>Employees and Agents</u>. The directors shall have no responsibility to devote their full time to the affairs of the Corporation. Any director or officer, employee or agent of the Corporation, in his or her personal capacity or in a capacity as an affiliate, employee or agent of any other person, or otherwise, may have business interests and engage in business activities similar to or in addition to those of or relating to the Corporation.

SECTION 7. Loss of Deposits. No director shall be liable for any loss which may occur by reason of the failure of any bank, trust company, savings and loan association or other institution with whom moneys or stock of the Corporation have been deposited.

SECTION 8. <u>Maryland Control Share Acquisition Act</u>. Notwithstanding any other provision of the Charter or these Bylaws, Title 3, Subtitle 7 of the MGCL, or any successor statute, shall not apply to the voting rights of any shares of stock of the Corporation acquired and held by any person pursuant to a grant by the Board of Directors of a waiver to such person of the stock ownership limitation contained in the Charter. This section may be repealed, in whole or in part, at any time, whether before or after an acquisition of control shares and, upon such repeal, may, to the extent provided by any successor bylaw, apply to any prior or subsequent control share acquisition.

SECTION 9. <u>Waiver of Notice</u>. Whenever any notice is required to be given pursuant to the Charter or these Bylaws or pursuant to applicable law, a waiver thereof in writing, signed by the person or persons entitled to such notice, whether before or after the time stated therein, shall be deemed equivalent to the giving of such notice. Neither the business to be transacted at nor the purpose of any meeting need be set forth in the waiver of notice, unless specifically required by statute. The attendance of any person at any meeting shall constitute a waiver of notice of such meeting, except where such person attends a meeting for the express purpose of objecting to the transaction of any business on the ground that the meeting is not lawfully called or convened.

ARTICLE XI

AMENDMENTS

These Bylaws may be amended or replaced, or new Bylaws may be adopted, either (1) by the vote of the stockholders entitled to cast at least a majority of the votes which all stockholders are entitled to cast thereon at any duly organized annual or special meeting of stockholders, or (2), with respect to those matters which are not by statute reserved exclusively to the stockholders, by vote of a majority of the Board of Directors, including a majority of the Independent Directors of the Corporation, in office at any regular or

special meeting of the Board of Directors. It shall not be necessary to set forth such proposed amendment, repeal or new Bylaws, or a summary thereof, in any notice of such meeting, whether annual, regular or special.

FIRST AMENDMENT TO AMENDED AND RESTATED BYLAWS OF REDWOOD TRUST, INC.

(Adopted by the Stockholders of Redwood Trust, Inc. on May 17, 2012)

The Amended and Restated Bylaws of Redwood Trust, Inc. (the "Corporation") are hereby amended by deleting Section 7 of Article II in its entirety and inserting the following in lieu thereof:

"Section 7. <u>VOTING</u>. A majority of the votes cast at a meeting of stockholders duly called and at which a quorum is present shall be sufficient to approve any matter which may properly come before the meeting, unless more than a majority of the votes cast is required by applicable law or by the Charter; <u>provided</u>, <u>however</u>, that directors shall be elected in the manner set forth in the following paragraphs (a) through (e):

(a) Each nominee for election as a director by the stockholders of the Corporation shall be elected by a majority of the votes cast with respect to such nominee at a meeting of the stockholders for the election of directors at which a quorum is present (an "Election Meeting"); <u>provided</u>, <u>however</u>, that if the Board of Directors determines that the number of nominees for election as a director exceeds the number of directors to be elected at an Election Meeting (a "Contested Election"), whether or not the election ceases to be a Contested Election after such determination, each nominee for election as a director at such Election Meeting shall be elected by a plurality of the votes cast at such Election Meeting.

(b) For purposes of this Section 7, a "majority of the votes cast" means that the number of votes cast "for" a nominee for election as a director exceeds the number of votes cast "against" that nominee (with "abstentions" and "broker non-votes" not counted as votes cast either "for" or "against" such director's election).

(c) In an election other than a Contested Election, stockholders will be given the choice to cast votes "for" or "against" the election of each nominee or to "abstain" from such vote. In a Contested Election, stockholders will be given the choice to cast votes "for" the election of each nominee or to "withhold" votes with respect to each nominee.

(d) In the event an Election Meeting involves the election of directors by separate votes by class or classes or series, the determination as to whether an election constitutes a Contested Election shall be made on a class by class or series by series basis, as applicable.

(e) The Board of Directors has established procedures under which any incumbent director who is nominated for election but not elected shall tender his or her resignation to the Board of Directors.

Unless otherwise provided by applicable law or by the Charter, each outstanding share, regardless of class, shall be entitled to one vote on each matter submitted to a vote at a meeting of stockholders. Each share may be voted for as many individuals as there are directors to be elected and for whose election the share is entitled to be voted. There shall be no cumulative voting. Voting on any question or in any election may be viva voce unless the chairman of the meeting shall order that voting be by ballot or otherwise."

SECOND AMENDMENT TO AMENDED AND RESTATED BYLAWS OF REDWOOD TRUST, INC.

(Adopted by the Board of Directors on May 22, 2018)

The Amended and Restated Bylaws of Redwood Trust, Inc. are hereby amended by adding a new Article XII to read as follows:

ARTICLE XII

EXCLUSIVE FORUM FOR CERTAIN LITIGATION

Unless the Corporation consents in writing to the selection of an alternative forum, the Circuit Court for Baltimore City, Maryland, or, if that Court does not have jurisdiction, the United States District Court for the District of Maryland, Baltimore Division, shall, to the fullest extent permitted by law, be the sole and exclusive forum for (a) any Internal Corporate Claim, as such term is defined in Section 1-101(p) of the MGCL, or any successor provision thereof, (b) any derivative action or proceeding brought on behalf of the Corporation, (c) any action asserting a claim of breach of any duty owed by any director, officer or employee of the Corporation to the Stockholders of the Corporation asserting a claim against the Corporation or any director, officer or employee of the Corporation arising pursuant to any provision of the MGCL or the Charter or these Bylaws, or (e) any other action asserting a claim against the Corporation that is governed by the internal affairs doctrine. If any action the subject matter of which is within the scope of the preceding sentence is filed in a court other than a court located within the State of Maryland (a "Foreign Action") in the name of any stockholder, such stockholder shall be deemed to have consented to (a) the personal jurisdiction of the state and federal courts located within the State of Maryland in connection with any action brought in any such court to enforce the preceding sentence and (b) having service of process made upon such stockholder in any such action by service upon such stockholder's counsel in the Foreign Action as agent for such stockholder.

SECOND AMENDED AND RESTATED EMPLOYMENT AGREEMENT

This Second Amended and Restated Employment Agreement ("Agreement"), effective as of May 22, 2018 (the "Effective Date"), is entered into by and between **Christopher J. Abate** (the "Executive") and **Redwood Trust, Inc.,** a Maryland corporation (the "Company"), and amends and restates in its entirety that certain Amended and Restated Employment Agreement by and between the Executive and the Company effective February 22, 2017 (as subsequently amended, the "Prior Agreement").

The Company desires to establish its right to the continued services of the Executive, in the capacity, on the terms and conditions, and subject to the rights of termination hereinafter set forth, and the Executive is willing to accept such employment in such capacity, on such terms and conditions, and subject to such rights of termination.

In consideration of the mutual agreements hereinafter set forth, the Executive and the Company have agreed and do hereby agree as follows:

1. Employment and Responsibilities. During the Term, the Executive shall serve as Chief Executive Officer of the Company, reporting to the Board of Directors of the Company (the "Board"). The Executive does hereby accept and agree to such employment. The Executive's duties shall be such executive and managerial duties as the Board shall from time to time prescribe and as provided in the By-Laws of the Company. The Executive does hereby accept and agree to such employment. The Board of Directors may, from time to time, in its sole discretion, modify, reassign and/or augment the Executive's responsibilities, and any such modification, reassignment and/or augmentation shall be deemed a waiver by the Executive of his rights under Section 6(e)(i) hereof only with his express written consent. Any such modification, reassignment or augmentation of responsibilities shall be in writing. The Executive shall devote such time, energy and skill to the performance of his duties for the Company as may be necessary or required for the effective conduct and operation of the Company's business. Furthermore, the Executive shall act only in good faith and exercise due diligence and care in the performance of his duties to the Company under this Agreement.

2. Term of Agreement. The term of this Agreement (the "Term") shall commence on the Effective Date and shall continue through December 31, 2018; provided, however, that (i) on January 1, 2019 and each succeeding January 1, the Term shall automatically be extended for one additional year unless, not later than three months prior to any such January 1, either party shall have given written notice to the other that it does not wish to extend the Term and (ii) such one year extensions of the Term shall not occur on and after the January 1 of the year in which the Executive will attain age sixty-five (65) but instead the Term shall be extended only until the date of the Executive's sixty-fifth (65th) birthday.

3. Compensation.

(a) Base Salary. The Company shall pay the Executive, and the Executive agrees to accept from the Company, in payment for his services to the Company a base salary at the rate of \$675,000 per year, paid in accordance with the customary payroll practices of the Company subject to annual review and increase by the Board in its sole discretion (the "Base Salary").

(b) Performance Bonus - Board of Directors' Discretion. The Executive shall be eligible to receive an annual bonus. The Board in its discretion will determine whether such annual bonus will be paid, the amount of such bonus and its form of payment. The Executive's target annual bonus amount is 175% of his Base Salary (the "Target Bonus"). If the Board determines in its discretion that the Executive's performance meets or exceeds the criteria established by the Board for the award of a Target Bonus, the Board may award the Executive the Target Bonus or a higher amount. Likewise, if the Executive's performance does not meet said criteria, the Board may award a lesser amount, or no bonus may be awarded. Unless otherwise provided in this Agreement, the Executive's eligibility to receive any bonus under this Section 3(b) shall be expressly conditioned on, among other things, the Executive remaining employed with the Company up through any designated distribution date set by the Board.

(c) Equity Incentive Awards. Executive shall be eligible to receive grants of equity-based long-term incentive awards, which may include options to purchase Company stock, performance or restricted stock units and Company restricted stock contributions to Company's deferred compensation plan, or other equity-based awards. Such awards shall be determined in the discretion of the Board. In the event of a Change of Control (as defined in the Redwood Trust, Inc. Executive Deferred Compensation Plan) in which the surviving or acquiring corporation does not assume the Executive's outstanding equity-related awards (including options and equity-based awards granted both before and after the Effective Date) or substitute similar equity-related awards, such equity-related awards shall immediately vest and become exercisable if the Executive's service with the Company has not terminated before the effective date of the Change of Control; provided, however, that the foregoing provision shall only apply if the Company is not the surviving corporation or if shares of the Company's common stock are converted into or exchanged for other securities or cash.

(d) Annual Review. The Executive's performance shall be reviewed at least annually. The performance evaluations shall consider and assess the Executive's performance of his duties and responsibilities, the timely accomplishment of existing performance objectives, his level of efficiency and overall effectiveness and/or other factors or criteria that the Company, in its sole discretion, may deem relevant. The frequency of performance evaluations may vary depending upon, among other things, length

of service, past performance, changes in job duties or performance levels. The Board shall, at least annually, review the Executive's entire compensation package to determine whether it continues to meet the Company's compensation objectives. Such annual review will include a determination of (i) whether to increase the Base Salary in accordance with Section 3(a); (ii) the incentive performance bonus to be awarded in accordance with Section 3(b); and (iii) the amount and type of any equity awards granted in accordance with Section 3(c). Positive performance evaluations do not guarantee salary increases or incentive bonuses. Salary increases and incentive bonus awards are solely within the discretion of the Board and may depend upon many factors other than the Executive's performance.

4. Fringe Benefits. The Executive shall be entitled to participate in any benefit programs adopted from time to time by the Company for the benefit of its senior executive employees, and the Executive shall be entitled to receive such other fringe benefits as may be granted to him from time to time by the Board.

(a) Benefit Plans. The Executive shall be entitled to participate in any benefit plans relating to equity-based compensation awards, pension, thrift, profit sharing, life insurance, medical coverage, education, deferred compensation, or other retirement or employee benefits available to other senior executive employees of the Company, subject to any restrictions (including waiting periods) specified in such plans and/or related individual agreements. The Company shall make commercially reasonable efforts to obtain medical and disability insurance, and such other forms of insurance as the Board shall from time to time determine, for its senior executive employees.

(b) Paid Time Off. The Executive shall be entitled to twenty-five (25) days of paid time off ("PTO") per calendar year pursuant to the Company's policies applicable to similarly situated employees of the Company, as in effect from time to time and consistent with the Executive's satisfactory performance of the duties set forth in Section 1; provided, however, that the Executive may only accrue up to a maximum of fifty (50) days of PTO. The Executive may use PTO for any reason, including vacation, sick time, personal time and family illness. Any vacation shall be taken at the reasonable and mutual convenience of the Company and the Executive.

5. Business Expenses. The Company shall reimburse the Executive for any and all necessary, customary and usual expenses, properly receipted in accordance with Company policies, incurred by Executive on behalf of the Company.

6. Termination of Executive's Employment.

(a) Death. If the Executive dies while employed by the Company, his employment shall immediately terminate. The Company's obligation to pay the Executive's Base Salary shall cease as of the

date of the Executive's death, and any unpaid Base Salary shall be paid to the Executive's estate. In addition, within fifteen (15) days of the Executive's death, the Company shall pay to the Executive's estate an incentive performance bonus based on Executive's Target Bonus then in effect, prorated for the number of days of employment completed by the Executive during the year of his death. Executive's beneficiaries or his estate shall receive benefits in accordance with the Company's retirement, insurance and other applicable programs and plans then in effect. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. All stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(b) Disability. If, as a result of the Executive's incapacity due to physical or mental illness ("Disability"), Executive shall have been absent from the full-time performance of his duties with the Company for six (6) consecutive months, and, within thirty (30) days after written notice is provided to him by the Company, he shall not have returned to the full-time performance of his duties, the Executive's employment under this Agreement may be terminated by the Company for Disability. During any period prior to such termination during which the Executive is absent from the full-time performance of his duties with the Company due to Disability, the Company shall continue to pay the Executive his Base Salary at the rate in effect at the commencement of such period of Disability. Subsequent to such termination, the Executive's benefits shall be determined under the Company's retirement, insurance and other compensation programs then in effect in accordance with the terms of such programs. In addition, within fifteen (15) days of such termination, the Company shall pay to the Executive an incentive performance bonus based on Executive's Target Bonus then in effect, prorated for the number of days of employment completed by the Executive during the year in which his employment terminated. The Executive, the Executive's beneficiaries or his estate shall receive benefits in accordance with the Company's retirement, insurance and other applicable programs and plans then in effect. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. All stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement

by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(c) Termination By The Company For Cause. The Company may terminate the Executive's employment under this Agreement for Cause, at any time prior to expiration of the Term of the Agreement; provided, however, that prior to any termination of employment for Cause pursuant to subsection (i), (ii), or (iii) below, the Company must first provide written notice describing the reason for such termination of employment (and, with respect to subsections (ii) and (iii) below, such notice may be provided on the same date as the termination date). For purposes of this Agreement, "Cause" shall mean (i) the Executive's material failure to substantially perform the reasonable and lawful duties of his position for the Company, which failure shall continue for thirty (30) days after written notice thereof by the Company to the Executive; (ii) acts or omissions constituting gross negligence, recklessness or willful misconduct on the part of the Executive in respect of the performance of his duties hereunder, his fiduciary obligations or otherwise relating to the business of the Company; (iii) the habitual or repeated neglect of his duties by Executive; (iv) the Executive's conviction of a felony; (v) theft or embezzlement, or attempted theft or embezzlement, of money or tangible or intangible assets or property of the Company or its employees, customers, clients, or others having business relations with the Company; (vi) any act of moral turpitude by Executive injurious to the interest, property, operations, business or reputation of the Company; or (vii) unauthorized use or disclosure of trade secrets or confidential or proprietary information pertaining to Company business.

In the event of a termination under this Section 6(c), the Company will pay only the portion of Base Salary or previously awarded bonus unpaid as of the termination date. Fringe benefits which have accrued and/or vested on the termination date will continue in effect according to their terms.

(d) Termination By The Company Without Cause. The Company may terminate Executive's employment hereunder at any time without Cause upon 30 days written notice to Executive or pay in lieu thereof. In the event of a termination under this Section 6(d), the Executive shall be entitled to the benefits set forth in Section 7.

(e) Termination By The Executive For Good Reason. The Executive shall have the right to terminate this Agreement for Good Reason. For purposes of this Agreement, "Good Reason" shall mean the occurrence, without the Executive's express written consent, of any one or more of the following events:

(i) A material reduction in Executive's responsibilities; title, duties or authority;

(ii) A material reduction in the Executive's Base Salary or a material reduction by the Company in the value of the Executive's total compensation package (salary, bonus opportunity, equity

incentive award opportunity and benefits) if such a reduction is not made in proportion to an across-the-board reduction for all senior executives of the Company;

(iii) The relocation of the Executive's principal Company office to a location more than twenty-five (25) miles from its location as of the Effective Date (which location is the Company's headquarters in Mill Valley, California) except for required travel on the Company's business to the extent necessary to fulfill the Executive's obligations under Section 1;

(iv) A failure at any time to renew this Agreement for successive one-year periods pursuant to Section 2;

(v) The complete liquidation of the Company; or

(vi) In the event of a merger, consolidation, transfer, or closing of a sale of all or substantially all the assets of the Company with or to any other individual or entity, the failure of the Company's successor to affirmatively adopt this Agreement or to otherwise comply with its obligations pursuant to Section 13 below.

Notwithstanding the foregoing, the Executive will not be deemed to have resigned for Good Reason for purposes of subclause (i) unless (1) the Executive provides the Company with written notice setting forth in reasonable detail the facts and circumstances claimed by the Executive to constitute Good Reason within ninety (90) days after the date of the occurrence of any event that the Executive knows or should reasonably have known to constitute Good Reason, (2) the Company fails to cure such acts or omissions within thirty (30) days following its receipt of such notice, and (3) the effective date of the Executive's termination for Good Reason occurs no later than thirty (30) days after the expiration of the Company's cure period. In the event of a termination under this Section 6(e), the Executive shall be entitled to the benefits set forth in Section 7.

(f) Termination By The Executive Without Good Reason. The Executive may at any time during the Term terminate his employment hereunder for any reason or no reason by giving the Company notice in writing not less than sixty (60) days in advance of such termination. The Executive shall have no further obligations to the Company after the effective date of termination, as set forth in the notice. In the event of a termination by the Executive under this Section 6(f), the Company will pay only the portion of Base Salary or previously awarded bonus unpaid as of the termination date. Fringe benefits which have accrued and/or vested on the termination date will continue in effect according to their terms.

7. Compensation Upon Termination By the Company without Cause or By The Executive for Good Reason.

(a) If the Executive's employment shall be terminated by the Company without Cause or by the Executive for Good Reason, the Executive shall be entitled to the following benefits:

(i) Payment of Unpaid Base Salary. The Company shall immediately pay the Executive any portion of the Executive's Base Salary through the date of termination or previously awarded bonus not paid prior to the termination date.

(ii) Severance Payment. The Company shall provide the Executive the following: (x) an amount equal to two (2) times the Executive's Annual Base Salary as in effect immediately prior to his termination and (y) an amount equal to the Executive's Annual Base Salary in effect immediately prior to his termination prorated for the number of days of employment completed by the Executive during the year in which his employment is terminated.

(iii) Equity Awards. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. If the Executive's employment shall be terminated by the Company without Cause, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable or exercisable based on (x) the performance goals set forth in the applicable award agreement by which such awards are evidenced and (y) a reduced number of target shares adjusted on a pro-rata basis to reflect the number of days of employment completed during the applicable vesting period in which termination occurs, with any stock options remaining exercisable for such period as set forth in the applicable award agreement. If the Executive's employment shall be terminated by the Executive for Good Reason, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement. If the Executive's employment shall be terminated by the Executive for Good Reason, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(iv) Continuation of Fringe Benefits. For a period of up to twelve (12) months following the date of Executive's termination of employment with Company or until the date Executive is no longer eligible for "COBRA" continuation coverage, the Company shall provide the Executive, his spouse and his eligible dependents with access to continued coverage in all group health plans in which he participated as of the last day of the Term upon terms substantially identical to those in effect on the last day of the Term ("Continued Coverage"); provided that if such Continued Coverage would result in penalties under Section 4980B of the Internal Revenue Code of 1986, as amended then the Company may in its sole discretion provide that (i) the Executive shall pay to Company, on an after-tax basis, a monthly amount equal to the full premium cost of the Continued Coverage (determined in accordance with the methodology under the Consolidated

Omnibus Budget Reconciliation Act of 1985, as amended) for such month and (ii) within 30 days of such premium payment, Company shall reimburse the Executive in cash (less required withholding) an amount equal to the sum of (A) the excess of (x) the full premium cost of the Continued Coverage for such month over (y) any premium amount that would have been payable by the Executive if the Executive had been actively employed by the Company for such month and (B) an additional tax "gross up" payment to cover all estimated applicable local, state and federal income and payroll taxes imposed on the Executive with respect to the Continue Coverage. For the twelve (12) month period following the termination of the Executive's employment, the Company shall also continue to provide the Executive with all life insurance, disability insurance and other fringe benefits set forth in Section 4 as if the Executive's employment under the Agreement had not been terminated; provided, however, that such life insurance, disability insurance and other fringe benefits shall cease as of the date the Executive receives such coverage from a subsequent employer.

(v) Payment/Benefit Limitation. If any payment or benefit due under this Agreement, together with all other payments and benefits that the Executive receives or is entitled to receive from the Company or any of its subsidiaries, affiliates or related entities, would (if paid or provided) constitute an "excess parachute payment" for purposes of Section 280G of the Code, the amounts otherwise payable and benefits otherwise due under this Agreement will either (i) be delivered in full, or (ii) be limited to the minimum extent necessary to ensure that no portion thereof will fail to be tax-deductible to the Company by reason of Section 280G of the Code (and therefore, no portion thereof will be subject to the excise tax imposed under Section 4999 of the Code), whichever of the foregoing amounts, taking into account applicable federal, state and local income and employment taxes and the excise tax imposed under Section 4999 of the Code, results in the receipt by the Executive, on an after-tax basis, of the greatest amount of payments and benefits, notwithstanding that all or some portion of such payments and/or benefits may be subject to the excise tax imposed under Section 4999 of the Code. Unless otherwise specified in writing by the Executive, in the event that the payments and/or benefits are to be reduced pursuant to this Section 7(a)(v), such payments and benefits shall be reduced such that the reduction of cash compensation to be provided to the Executive as a result of this Section 7 is minimized. In applying this principle, the reduction shall be made in a manner consistent with the requirements of Section 409A of the Code and where two economically equivalent amounts are subject to reduction but payable at different times, such amounts shall be reduced on a pro rata basis but not below zero. All determinations required to be made under this Section 7(a)(v) shall be made by the Company's independent public accounting firm (or such other nationally recognized public accounting firm as may be selected by the Company and to which selection the Executive consents (such consent not to be unreasonably withheld)) which shall provide detailed supporting calculations both to the Company and the

Executive within fifteen (15) business days of the receipt of notice from the Executive that there has been a payment or benefit subject to this Section 7(a)(v), or such earlier time as is requested by the Company.

(b) No Mitigation Required; No Other Entitlement To Benefits Under Agreement. The Executive shall not be required in any way to mitigate the amount of any payment provided for in this Section 7, including, without limitation, by seeking other employment, nor shall the amount of any payment provided for in this Section 7 be reduced by any compensation earned by the Executive as the result of employment with another employer after the termination date of employment, or otherwise. Except as set forth in this Section 7, following a termination governed by this Section 7, the Executive shall not be entitled to any other compensation or benefits set forth in this Agreement, except as may be separately negotiated by the parties and approved the Board in writing in conjunction with the termination of Executive's employment under this Section 7.

(c) Release Agreement. As a condition of receiving any of the payments and benefits set forth in this Section 7, the Executive shall be required to execute a mutual release agreement in the form attached hereto as Exhibit A or Exhibit B, as appropriate, and such release agreement must have become effective in accordance with its terms within 60 days following the termination date. The Company, in its sole discretion, may modify the term of the required release agreement to comply with applicable state law and may incorporate the required release agreement into a termination agreement or other agreement with the Executive

(d) Timing of Severance Payments. Notwithstanding any other provision of this Agreement, all severance payments provided under this Agreement in connection with the termination of the employment of the Executive shall be payable in an amount equal to 75% of such payments on the date that is six months after the termination date, and the remaining 25% shall be payable in six equal monthly installments beginning on the date that is seven months after the termination date and continuing on the same date of each of the five months thereafter.

(e) Timing of Bonus Payments. Notwithstanding any other provision of this Agreement, all bonus payments provided under the Agreement in connection with the termination of the employment of the Executive shall be payable on the date that is six months after the termination date.

8. Disputes Relating To Executive's Termination of Employment For Good Reason. If the Executive resigns his employment with the Company alleging in good faith as the basis for such resignation "Good Reason" as defined in Section 6(e), and if the Company then disputes the Executive's right to the payment of benefits under Section 7, the Company shall continue to pay the Executive the full compensation (including, without limitation, his Base Salary) in effect at the date the Executive provided written notice of

such resignation, and the Company shall continue the Executive as a participant in all compensation, benefit and insurance plans in which the Executive was then a participant, until the earlier of the expiration of the Term or the date the dispute is finally resolved, either by mutual written agreement of the parties or by application of the provisions of Section 11. For the purposes of this Section 8, the Company shall bear the burden of proving that the grounds for the Executive's resignation do not fall within the scope of Section 6(e), and there shall be a rebuttable presumption that the Executive alleged such grounds in good faith.

9. Noncompetition Provisions.

(a) Noncompetition. The Executive agrees that during the Term prior to any termination of his employment hereunder, he will not, directly or indirectly, without the prior written consent of a majority of the non-employee members of the Board, manage, operate, join, control, participate in, or be connected as a stockholder (other than as a holder of shares publicly traded on a stock exchange or the NASDAQ National Market System), partner, or other equity holder with, or as an officer, director or employee of, any real estate or mortgage investment organization whose business strategy is competitive with that of the Company, as determined by a majority of the non-employee members of the Board. It is further expressly agreed that the Company will or would suffer irreparable injury if the Executive were to compete with the Company or any subsidiary or affiliate of the Company in violation of this Agreement and that the Company would by reason of such competition be entitled to injunctive relief in a court of appropriate jurisdiction, and the Executive further consents and stipulates to the entry of such injunctive relief in such a court prohibiting the Executive from competing with the Company or any subsidiary or affiliate of the Company, in the areas of business set forth above, in violation of this Agreement.

(b) Duty To Avoid Conflict Of Interest. During his employment by the Company, Executive agrees not to engage or participate in, directly or indirectly, any activities in conflict with the best interests of the Company. The Company shall be the final decision-maker with regard to any conflict of interest issue.

(c) Right To Company Materials. The Executive agrees that all styles, designs, lists, materials, books, files, reports, correspondence, records, and other documents ("Company Materials") used, prepared, or made available to the Executive shall be and shall remain the property of the Company. Upon the termination of employment or the expiration of this Agreement, the Executive shall immediately return to the Company all Company Materials, and the Executive shall not make or retain any copies thereof.

(d) Nonsolicitation. The Executive promises and agrees that he will not directly or indirectly solicit any of the Company's employees to work for any competing real estate or mortgage investment organization as determined under Section 9(a) for a period of one (1) year following the occurrence of any

event entitling the Executive to payments and benefits, provided the Company makes all such payments when due according to the provisions herein.

(e) Confidential And Proprietary Information.

(1) It is hereby acknowledged that Executive has and shall gain knowledge of trade secrets and confidential information owned by or related to the Company and/or its affiliates including but not limited to the following: (i) the names, lists, buying habits and practices of customers, clients or vendors, (ii) marketing and related information, (iii) relationships with the persons or entities with whom or with which the Company has contracted, (iv) their products, designs, software, developments, improvements and methods of operation, (v) financial condition, profit performance and financial requirements, (vi) the compensation paid to employees, (vii) business plans and the information contained therein, and (viii) all other confidential information of, about or concerning the Company, the manner of operation of the Company and other confidential data of any kind, nature or description relating to the Company (collectively, the "Confidential Information"). Confidential Information does not include information which (A) is or becomes generally available to the public other than as a result of a disclosure by Executive; or (B) becomes available to Executive on a non-confidential basis after the termination or expiration of Executive's obligations under this Agreement from a source other than the Company, provided that such source is not bound by a confidentiality agreement with or other contractual, legal or fiduciary obligation of confidentiality to the Company or any other party with respect to such information; or (C) is independently developed after the termination or expiration of Executive's obligations under this agreement without reference to the Confidential Information, provided such independent development can reasonably be proven by Executive by written records.

(2) The parties hereby acknowledge that the Confidential Information constitutes important, unique, material and confidential trade secrets which affect the successful activities of the Company, and constitute a substantial part of the assets and goodwill of the Company. In view of the foregoing, Executive agrees that he will not at any time whether during or after the term of this Agreement, except as required in the course of Executive's employment by Company and at its direction and for its sole benefit, in any fashion, form or manner, directly or indirectly (i) use or divulge, disclose, communicate or provide or permit access to any person, firm, partnership, corporation or other entity, any Confidential Information of any kind, nature or description, or (ii) remove from Company's premises any notes or records relating thereto, or copies or facsimiles thereof (whether made by electronic, electrical, magnetic, optical, laser, acoustic or other means).

(3) Promptly upon the request of Company, and immediately upon the termination of Executive's employment, Executive shall not transfer to any third person and shall deliver to Company all

Confidential Information, and other property belonging to the Company, including all copies thereof, in the possession or under the control of the Executive.

(4) Executive represents that the performance of all the terms of this Agreement will not conflict with, and will not breach, any other invention assignment agreement, confidentiality agreement, employment agreement or non-competition agreement to which Executive is or has been a party. To the extent that Executive has confidential information or materials of any former employer, Executive acknowledges that the Company has directed Executive to not disclose such confidential information or materials to the Company or any of its employees, and that the Company prohibits Executive from using said confidential information or materials in any work that Executive may perform for the Company. Executive agrees that Executive will not bring with Executive to the Company, and will not use or disclose any confidential, proprietary information, or trade secrets acquired by Executive prior to his employees to use, any confidential or proprietary information or material belonging to any previous employers or others, nor will Executive bring to the Company or use in connection with Executive's work for the Company copies of any software, computer files, or any other copyrighted or trademarked materials except those owned by or licensed to the Company. Executive further agrees not to enter into any agreement, whether written or oral, in conflict with the provisions of this Agreement.

(f) Inventions. Any and all inventions, discoveries or improvements that Executive has conceived or made or may conceive or make during the period of employment relating to or in any way pertaining to or connected with the systems, products, computer programs, software, apparatus or methods employed, manufactured or constructed by the Company or to systems, products, apparatus or methods with respect to which the Company engages in, requests or anticipates research or development, shall be promptly and fully disclosed and described by Executive to the Company and shall be the sole and exclusive property of the Company, and Executive shall assign, and hereby does assign to the Company Executive's entire right, title and interest in and to all such inventions, discoveries or improvements as well as any modifications or improvements thereto that may be made.

The obligations outlined in this Section 9(f) do not apply to any invention that qualifies fully under California Labor Code Section 2870 or to any rights Executive may have acquired in connection with an invention, discovery or improvement that was developed entirely on Executive's own time for which no equipment, supplies, facilities or trade secret information of the Company was used and (a) that does not relate directly or indirectly to the business of the Company or to the Company's actual or demonstrable anticipated research or development, or (b) that does not result from any work performed by Executive for the Company.

(g) Maryland Law. The Executive agrees, in accordance with Maryland law, to first offer to the Company corporate opportunities learned of solely as a result of his service as an officer of the Company.

(h) Breach. It is expressly agreed that each breach of this Section 9 is a distinct and material breach of this Agreement and that solely a monetary remedy would be inadequate, impracticable and extremely difficult to prove, and that each such breach would cause the Company irreparable harm. It is further agreed that, in addition to any and all remedies available at law or equity (including money damages), either party shall be entitled to temporary and permanent injunctive relief to enforce the provisions of this Section, without the necessity of proving actual damages. It is further agreed that either party shall be entitled to seek such equitable relief in any forum, including a court of law, notwithstanding the provisions of Section 11. Either party may pursue any of the remedies described herein concurrently or consecutively in any order as to any such breach or violation, and the pursuit of one of such remedies at any time will not be deemed an election of remedies or waiver of the right to pursue any of the other such remedies. Any breach of this Section 9 shall immediately terminate any obligations by the Company to provide Executive with severance and continued benefits pursuant to Section 6 or 7 of this Agreement.

(i) Unenforceability. Should any portion of this Section 9 be deemed unenforceable because of its scope, duration or effect, and only in such event, then the parties expressly consent and agree to such limitation on scope, duration or effect as may be finally adjudicated as enforceable, to give this Section 9 its maximum permissible scope, duration and effect.

10. Notices. All notices and other communications under this Agreement shall be in writing and shall be given by fax or first class mail, certified or registered with return receipt requested, and shall be deemed to have been duly given three (3) days after mailing or twenty-four (24) hours after transmission of a fax to the respective persons named below:

If to the Company: Redwood Trust, Inc.

Attn: General Counsel One Belvedere Place, Suite 300 Mill Valley, CA 94941 Phone: (415) 389-7373 Fax: (415) 381-1773

If to the Executive: Christopher J. Abate c/o Redwood Trust, Inc. One Belvedere Place, Suite 300 Mill Valley, CA 94941 Phone: (415) 389-7373

Fax: (415) 381-1773

Either party may change such party's address for notices by notice duly given pursuant hereto.

11. Resolution of Disputes. To ensure the rapid and economical resolution of disputes that may arise in connection with the Executive's employment with the Company, the Executive and the Company agree that any and all disputes, claims, or causes of action, in law or equity, arising from or relating to the enforcement, breach, performance, or interpretation of this Agreement, the Executive's employment, or the termination of the Executive's employment ("Arbitrable Claims") shall be submitted to confidential mediation in San Francisco, California conducted by a mutually agreeable mediator from Judicial Arbitration and Mediation Services ("JAMS") or its successor, and the cost of JAMS' mediation fees shall be paid by the Company. In the event that mediation is unsuccessful in resolving the Arbitrable Claims, the Arbitrable Claims shall be resolved, to the fullest extent permitted by law, by final, binding and confidential arbitration in San Francisco, California conducted by JAMS or its successor, under the then applicable rules of JAMS. The Executive acknowledges that by agreeing to this arbitration procedure, both the Executive and the Company waive the right to resolve any such dispute through a trial by jury or judge or administrative proceeding. The arbitrator shall: (a) have the authority to compel adequate discovery for the resolution of the dispute and to award such relief as would otherwise be permitted by law; and (b) issue a written arbitration decision including the arbitrator's essential findings and conclusions and a statement of the award. The arbitrator shall be authorized to award any or all remedies that the Executive or the Company would be entitled to seek in a court of law, including, without limitation, the award of attorneys' fees based on a determination of the extent to which each party has prevailed as to the material issues raised in determination of the dispute. The Company shall pay all JAMS' arbitration fees in excess of those which would be required if the dispute were decided in a court of law. Nothing in this Agreement is intended to prevent either the Executive or the Company from obtaining injunctive relief in court to prevent irreparable harm pending the conclusion of any such mediation or arbitration.

12. Termination of Prior Agreements. This Agreement terminates and supersedes any and all prior agreements and understandings between the parties with respect to employment or with respect to the compensation of the Executive by the Company.

13. Assignment Successors. This Agreement is personal in its nature, and neither of the parties hereto shall, without the consent of the other, assign or transfer this Agreement or any rights or obligations hereunder; provided, however, that, in the event of the merger, consolidation, transfer, or sale of all or substantially all

of the assets of the Company with or to any other individual or entity, this Agreement shall, subject to the provisions hereof, be binding upon and inure to the benefit of such successor and such successor shall discharge and perform all the promises, covenants, duties, and obligations of the Company hereunder.

14. Governing Law. This Agreement and the legal relations thus created between the parties hereto shall be governed by and construed under and in accordance with the laws of the State of California.

15. Entire Agreement; Headings. This Agreement embodies the entire agreement of the parties with respect to the subject matter hereof, excluding the plans and programs under which compensation and benefits are provided pursuant to Sections 3 and 4 hereof to the extent such plans and programs are not inconsistent with this Agreement, and may be modified only in writing. Section headings in this Agreement are included herein for convenience of reference only and shall not constitute a part of this Agreement for any other purpose.

16. Waiver; Modification. Failure to insist upon strict compliance with any of the terms, covenants, or conditions hereof shall not be deemed a waiver of such term, covenant, or condition, nor shall any waiver or relinquishment of, or failure to insist upon strict compliance with, any right or power hereunder at any one or more times be deemed a waiver or relinquishment of such right or power at any other time or times. This Agreement shall not be modified in any respect except by a writing executed by each party hereto.

17. Severability. In the event that a court of competent jurisdiction determines that any portion of this Agreement is in violation of any statute or public policy, only the portions of this Agreement that violate such statute or public policy shall be stricken. All portions of this Agreement that do not violate any statute or public policy shall continue in full force and effect. Further, any court order striking any portion of this Agreement shall modify the stricken terms as narrowly as possible to give as much effect as possible to the intentions of the parties under this Agreement.

18. Indemnification. The Company shall indemnify and hold Executive harmless to the maximum extent permitted by Section 2-418 of the Maryland General Corporations Law or its successor statute, or if greater, by the Company's Bylaws, by any applicable resolution of the Board or by the terms providing the most extensive indemnification contained in any written agreement between the Company and any director or officer of the Company. The Company shall make Executive a named beneficiary under all director and officer liability policies maintained by the Company from time to time for the benefit of its directors and officers, entitled to all benefits provided thereunder to persons serving in a comparable role as an officer of the Company.

19. Section 409A. Any payments under this Agreement subject to Section 409A of the Code that are subject to execution of a waiver and release which may be executed and/or revoked in a calendar year following the calendar year in which the payment event (such as a termination of employment) occurs shall commence payment only in the calendar year in which the consideration period or, if applicable, release revocation period ends, as necessary to comply with Section 409A of the Code. Notwithstanding anything to the contrary in this Agreement, no compensation or benefits shall be paid to the Executive during the six (6)-month period following the Executive's "separation from service" from the Company (within the meaning of Section 409A of the Code, a "Separation from Service") if the Company determines that paying such amounts at the time or times indicated in this Agreement would be a prohibited distribution under Section 409A(a)(2)(B)(i) of the Code. If the payment of any such amounts is delayed as a result of the previous sentence, then on the first day of the seventh month following the date of Separation from Service (or such earlier date upon which such amount can be paid under Section 409A without resulting in a prohibited distribution, including as a result of the Executive's death), the Company shall pay the Executive a lump-sum amount equal to the cumulative amount that would have otherwise been payable to the Executive during such period. Any right to a series of installment payments pursuant to this Agreement is to be treated as a right to a series of separate payments. To the extent permitted under Section 409A of the Code, any separate payment or benefit under this Agreement or otherwise shall not be deemed "nonqualified deferred compensation" subject to Section 409A of the Code to the extent provided in the exceptions in Treasury Regulation Section 1.409A-1(b)(4), Section 1.409A-1(b)(9) or any other applicable exception or provision of Section 409A. All payments of nonqualified deferred compensation subject to Section 409A to be made upon a termination of employment under this Agreement may only be made upon the Executive's "separation from service" from the Company

20. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument.

21. Successor Sections. References herein to sections or rules of the Code or the Securities and Exchange Act of 1934, as amended, shall be deemed to include any successor sections or rules.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the Effective Date.

REDWOOD TRUST, INC.

By:

/s/ Andrew P. Stone

Andrew P. Stone Executive Vice President, General Counsel, & Secretary

EXECUTIVE

/s/ Christopher J. Abate

Christopher J. Abate

EXHIBIT A

RELEASE AGREEMENT

Except as otherwise set forth in this Release Agreement or in Sections 7 and 18 of the Employment Agreement between Christopher J. Abate and Redwood Trust, Inc., Christopher J. Abate ("Executive") hereby generally and completely releases the Company and its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date Executive signs this Release Agreement. The Company, its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns, hereby releases Executive and his heirs, executors, successors and assigns, from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date the Company signs this Release Agreement. This general mutual release includes, but is not limited to: (A) all claims arising out of or in any way related to Executive's employment with the Company or the termination of that employment; (B) all claims related to Executive's compensation or benefits from the Company, including salary, bonuses, commissions, vacation pay, expense reimbursements, severance pay, fringe benefits, stock, stock options, or any other ownership interests in the Company; (C) all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; (D) all tort claims, including claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and (E) all federal, state, and local statutory claims, including claims for discrimination, harassment, retaliation, attorneys' fees, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990, the federal Age Discrimination in Employment Act of 1967 (as amended) ("ADEA"), the federal Employee Retirement Income Security Act of 1974 (as amended), and the California Fair Employment and Housing Act (as amended); provided, however, that nothing in this paragraph shall be construed in any way to release the Company from its obligation to indemnify Executive pursuant to agreement, the Company's bylaws or binding resolutions, or applicable law.

Executive acknowledges that he is knowingly and voluntarily waiving and releasing any rights he may have under the ADEA, and that the consideration given under his Employment Agreement with the Company for the waiver and release in the preceding paragraph hereof is in addition to anything of value to

which he was already entitled. Executive further acknowledges that he has been advised by this writing, as required by the ADEA, that: (A) this waiver and release does not apply to any rights or claims that may arise after the date Executive signs this Release Agreement; (B) Executive should consult with an attorney prior to signing this Release Agreement (although Executive may choose voluntarily not do so); (C) Executive has twenty-one (21) days to consider this Release Agreement (although Executive may choose voluntarily to sign this Release Agreement earlier); (D) Executive has seven (7) days following the date that he signs this Release Agreement to revoke the Release Agreement by providing written notice to an officer of the Company; and (E) this Release Agreement shall not be effective until the date upon which the revocation period has expired, which shall be the eighth day after Executive signs this Release Agreement. Both Executive and the Company acknowledge that each has read and understands Section 1542 of the California Civil Code which reads as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor.

Both Executive and the Company hereby expressly waive and relinquish all rights and benefits under that section and any law of any jurisdiction of similar effect with respect to each party's release of any claims hereunder.

Mutual Nondisparagement.

(a) <u>Nondisparagement by Executive</u>. At all times following the cessation of the Executive's employment with the Company, the Executive agrees not to make negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Company or any entity controlled by, controlling or under common control with the Company ("<u>Affiliates</u>") or any of the officers, directors, managers, employees, services, operations, investments or products of the Company or any of its Affiliates. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's or entity's respective business, business reputation, business operations, or personal reputation.

(b) <u>Nondisparagement by Designated Company Representatives</u>. At all times following the cessation of the Executive's employment with the Company, the Company agrees not to publish, and agrees to cause the Designated Company Representatives not to make, negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Executive. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's business reputation or personal reputation. For

purposes of this sub-section (b), the "Designated Company Representatives" are (i) all executive officers of the Company while serving in such capacity and (ii) all members of the Board of Directors while serving in such capacity.

(c) The foregoing sub-sections (a) and (b) shall not be violated by truthful comments or statements (i) made in response to legal process, in required governmental testimony or filings, in judicial, administrative or arbitral proceedings (including, without limitation, depositions in connection with such proceedings), in compliance with law, administrative rule, or regulation, or made pursuant to a court or administrative order, or in connection with reporting possible violations of federal law or regulation to any governmental agency or entity, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation, (ii) made by members of the Board of Directors in the course of meetings or discussions of the Board of Directors (or any committee thereof) or in communications between members of the Board of Directors and the Executive, and not disclosed to the public, (iii) made by a member of the Board of Directors in the good faith belief that the statements are required for the proper discharge of his or her fiduciary duties, or (iv) made by the Board of Directors in connection with a termination of the Executive for Cause.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the date set forth below.

EXECUTIVE

COMPANY

| Name: | |
|--------|----------------------|
| | Christopher J. Abate |
| Date: | |
| | |
| | |
| | |
| | |
| Name: | |
| Iname: | |
| | |
| | |
| Date: | |
| | |

EXHIBIT B

RELEASE AGREEMENT

Except as otherwise set forth in this Release Agreement or in Sections 7 and 18 of the Employment Agreement between Christopher J. Abate and Redwood Trust, Inc., Christopher J. Abate ("Executive") hereby generally and completely releases the Company and its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date Executive signs this Release Agreement. The Company, its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns, hereby releases Executive and his heirs, executors, successors and assigns, from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date the Company signs this Release Agreement. This general mutual release includes, but is not limited to: (A) all claims arising out of or in any way related to Executive's employment with the Company or the termination of that employment; (B) all claims related to Executive's compensation or benefits from the Company, including salary, bonuses, commissions, vacation pay, expense reimbursements, severance pay, fringe benefits, stock, stock options, or any other ownership interests in the Company; (C) all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; (D) all tort claims, including claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and (E) all federal, state, and local statutory claims, including claims for discrimination, harassment, retaliation, attorneys' fees, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990, the federal Age Discrimination in Employment Act of 1967 (as amended) ("ADEA"), the federal Employee Retirement Income Security Act of 1974 (as amended), and the California Fair Employment and Housing Act (as amended); provided, however, that nothing in this paragraph shall be construed in any way to release the Company from its obligation to indemnify Executive pursuant to agreement, the Company's bylaws or binding resolutions, or applicable law.

Executive acknowledges that he is knowingly and voluntarily waiving and releasing any rights he may have under the ADEA, and that the consideration given under his Employment Agreement with the Company for the waiver and release in the preceding paragraph hereof is in addition to anything of value to

which he was already entitled. Executive further acknowledges that he has been advised by this writing, as required by the ADEA, that: (A) this waiver and release does not apply to any rights or claims that may arise after the date Executive signs this Release Agreement; (B) Executive should consult with an attorney prior to signing this Release Agreement (although Executive may choose voluntarily not do so); (C) Executive has forty-five (45) days to consider this Release Agreement (although he may choose voluntarily to sign this Release Agreement earlier); (D) Executive has seven (7) days following the date that he signs this Release Agreement to revoke the Release Agreement by providing written notice to an officer of the Company; (E) this Release Agreement shall not be effective until the date upon which the revocation period has expired, which shall be the eighth day after Executive signs this Release Agreement; and (F) Executive has received with this Release Agreement a detailed list of the job titles and ages of all employees who were terminated in this group termination and the ages of all employees of the Company in the same job classification or organizational unit who were not terminated.

Both the Executive and the Company acknowledge that each has read and understands Section 1542 of the California Civil Code which reads as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor.

Both the Executive and the Company hereby expressly waive and relinquish all rights and benefits under that section and any law of any jurisdiction of similar effect with respect to each party's release of any claims hereunder.

Mutual Nondisparagement.

(a) <u>Nondisparagement by Executive</u>. At all times following the cessation of the Executive's employment with the Company, the Executive agrees not to make negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Company or any entity controlled by, controlling or under common control with the Company ("<u>Affiliates</u>") or any of the officers, directors, managers, employees, services, operations, investments or products of the Company or any of its Affiliates. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's or entity's respective business, business reputation, business operations, or personal reputation.

(b) <u>Nondisparagement by Designated Company Representatives</u>. At all times following the cessation of the Executive's employment with the Company, the Company agrees not to publish, and agrees to cause the Designated Company Representatives not to make, negative comments or statements about, or otherwise

criticize or disparage, in any format or through any medium, the Executive. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's business reputation or personal reputation. For purposes of this sub-section (b), the "Designated Company Representatives" are (i) all executive officers of the Company while serving in such capacity and (ii) all members of the Board of Directors while serving in such capacity.

(c) The foregoing sub-sections (a) and (b) shall not be violated by truthful comments or statements (i) made in response to legal process, in required governmental testimony or filings, in judicial, administrative or arbitral proceedings (including, without limitation, depositions in connection with such proceedings), in compliance with law, administrative rule, or regulation, or made pursuant to a court or administrative order, or in connection with reporting possible violations of federal law or regulation to any governmental agency or entity, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation, (ii) made by members of the Board of Directors in the course of meetings or discussions of the Board of Directors (or any committee thereof) or in communications between members of the Board of Directors and the Executive, and not disclosed to the public, (iii) made by a member of the Board of Directors in the good faith belief that the statements are required for the proper discharge of his or her fiduciary duties, or (iv) made by the Board of Directors in connection with a termination of the Executive for Cause.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the date set forth below.

EXECUTIVE

Christopher J. Abate

Date:

Name:

COMPANY

Name:

Date:

FIRST AMENDMENT TO EMPLOYMENT AGREEMENT

THIS FIRST AMENDMENT TO EMPLOYMENT AGREEMENT (this "Agreement"), is entered into as of the 22nd day of May 2018 (the "Effective Date") between DASHIELL I. ROBINSON (the "Executive") and REDWOOD TRUST, INC., a Maryland Corporation (the "Company").

WHEREAS, the Executive and the Company have entered into an Employment Agreement dated as of August 8, 2017, which became effective as of September 28, 2017; and

WHEREAS, the Executive and the Company desire to enter into this Agreement for purposes of amending the Employment Agreement as set forth herein;

NOW, THEREFORE, for good and valuable consideration, the receipt and adequacy which is hereby acknowledged, the Executive and the Company hereby agree that the Employment Agreement is hereby amended as follows effective upon the Effective Date:

(1) Section 1 of the Employment Agreement shall be amended and restated to read in its entirety as follows:

"Employment and Responsibilities. During the Term, the Executive shall serve as President of the Company, reporting to the Chief Executive Officer of the Company or his designee, with responsibilities, duties and authority customary for such position, including, without limitation, business and strategic development and implementation, as well as management and oversight of the Chief Investment Officer and the Chief Financial Officer (with the Chief Investment Officer and Chief Financial Officer reporting directly to the Executive). The Executive does hereby accept and agree to such employment. The Chief Executive Officer may, from time to time, in his sole discretion, modify, reassign and/or augment the Executive's responsibilities, subject to approval by the Board of Directors of the Company (the "Board"), and any such modification, reassignment and/or augmentation shall be deemed a waiver by the Executive of his rights under Section 6(e)(i) hereof only with his express written consent. Any such modification, reassignment or augmentation of responsibilities shall be in writing. The Executive shall devote such time, energy and skill to the performance of his duties for the Company and for the benefit of the Company as may be necessary or required for the effective conduct and operation of the Company's business. Furthermore, the Executive shall act only in good faith and exercise due diligence and care in the performance of his duties to the Company under this Agreement."

- (2) Section 3(a) of the Employment Agreement shall be amended, effective as of May 22, 2018, to replace the base salary amount of "\$500,000" specified therein with "\$525,000", which base salary amount shall apply as the annual salary rate of Executive from and after May 22, 2018.
- (3) Section 3(b) of the Employment Agreement shall be amended, effective as of May 22, 2018, to replace the target annual bonus percentage of "140%" specified therein with "150%", which target annual bonus percentage shall apply to actual base salary paid for any annual period.
- (4) Section 10 of the Employment Agreement shall be amended by replacing "Attn: President" with "Attn: Chief Executive Officer".

Except as hereby specifically amended or modified, the terms of the Employment Agreement, as amended by this Agreement, shall remain in full force and effect. This Agreement may be executed by the parties hereto in two counterparts, each of which shall be an original and all of which together shall constitute one and the same agreement. This Agreement shall be governed in all respects by the laws of the State of California (without regard to conflict of law principles).

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the date set forth below.

REDWOOD TRUST, INC.

/s/ Christopher J. Abate Christopher J. Abate Chief Executive Officer

EXECUTIVE

By:

/s/ Dashiell I. Robinson Dashiell I. Robinson

Date: May 22, 2018

SECOND AMENDED AND RESTATED EMPLOYMENT AGREEMENT

This Second Amended and Restated Employment Agreement ("Agreement"), effective as of May 22, 2018 (the "Effective Date"), is entered into by and between **Andrew P. Stone** (the "Executive") and **Redwood Trust, Inc.**, a Maryland corporation (the "Company"), and amends and restates in its entirety that certain Amended and Restated Employment Agreement by and between the Executive and the Company effective February 22, 2017 (as subsequently amended, the "Prior Agreement").

The Company desires to establish its right to the continued services of the Executive, in the capacity, on the terms and conditions, and subject to the rights of termination hereinafter set forth, and the Executive is willing to accept such employment in such capacity, on such terms and conditions, and subject to such rights of termination.

In consideration of the mutual agreements hereinafter set forth, the Executive and the Company have agreed and do hereby agree as follows:

1. Employment and Responsibilities. During the Term, the Executive shall serve as Executive Vice President and General Counsel of the Company, reporting to the Chief Executive Officer of the Company or his designee, with responsibilities, duties and authority customary for such position. The Executive does hereby accept and agree to such employment. The Chief Executive Officer may, from time to time, in his sole discretion, modify, reassign and/or augment the Executive's responsibilities, subject to approval by the Board of Directors of the Company (the "Board"), and any such modification, reassignment and/or augmentation shall be deemed a waiver by the Executive of his rights under Section 6(e)(i) hereof only with his express written consent. Any such modification, reassignment or augmentation of responsibilities shall be in writing. The Executive shall devote such time, energy and skill to the performance of his duties for the Company and for the benefit of the Company as may be necessary or required for the effective conduct and operation of the Company's business. Furthermore, the Executive shall act only in good faith and exercise due diligence and care in the performance of his duties to the Company under this Agreement.

2. Term of Agreement. The term of this Agreement (the "Term") shall commence on the Effective Date and shall continue through December 31, 2018; provided, however, that (i) on January 1, 2019 and each succeeding January 1, the Term shall automatically be extended for one additional year unless, not later than three months prior to any such January 1, either party shall have given written notice to the other that it does not wish to extend the Term and (ii) such one year extensions of the Term shall not occur on and after the January 1 of the year in which the Executive will attain age sixty-five (65) but instead the Term shall be extended only until the date of the Executive's sixty-fifth (65th) birthday.

3. Compensation.

(a) Base Salary. The Company shall pay the Executive, and the Executive agrees to accept from the Company, in payment for his services to the Company a base salary at the rate of \$400,000 per year, paid in accordance with the customary payroll practices of the Company subject to annual review and increase by the Board in its sole discretion (the "Base Salary").

(b) Performance Bonus - Board of Directors' Discretion. The Executive shall be eligible to receive an annual bonus. The Board in its discretion will determine whether such annual bonus will be paid, the amount of such bonus and its form of payment. The Executive's target annual bonus amount is 115% of his Base Salary (the "Target Bonus"). If the Board determines in its discretion that the Executive's performance meets or exceeds the criteria established by the Board for the award of a Target Bonus, the Board may award the Executive the Target Bonus or a higher amount. Likewise, if the Executive's performance does not meet said criteria, the Board may award a lesser amount, or no bonus may be awarded. Unless otherwise provided in this Agreement, the Executive's eligibility to receive any bonus under this Section 3(b) shall be expressly conditioned on, among other things, the Executive remaining employed with the Company up through any designated distribution date set by the Board.

(c) Equity Incentive Awards. Executive shall be eligible to receive grants of equity-based long-term incentive awards, which may include options to purchase Company stock, performance or restricted stock units and Company restricted stock contributions to Company's deferred compensation plan, or other equity-based awards. Such awards shall be determined in the discretion of the Board. In the event of a Change of Control (as defined in the Redwood Trust, Inc. Executive Deferred Compensation Plan) in which the surviving or acquiring corporation does not assume the Executive's outstanding equity-related awards (including options and equity-based awards granted both before and after the Effective Date) or substitute similar equity-related awards, such equity-related awards shall immediately vest and become exercisable if the Executive's service with the Company has not terminated before the effective date of the Change of Control; provided, however, that the foregoing provision shall only apply if the Company is not the surviving corporation or if shares of the Company's common stock are converted into or exchanged for other securities or cash.

(d) Annual Review. The Executive's performance shall be reviewed at least annually. The performance evaluations shall consider and assess the Executive's performance of his duties and responsibilities, the timely accomplishment of existing performance objectives, his level of efficiency and overall effectiveness and/or other factors or criteria that the Company, in its sole discretion, may deem relevant. The frequency of performance evaluations may vary depending upon, among other things, length

of service, past performance, changes in job duties or performance levels. The Board shall, at least annually, review the Executive's entire compensation package to determine whether it continues to meet the Company's compensation objectives. Such annual review will include a determination of (i) whether to increase the Base Salary in accordance with Section 3(a); (ii) the incentive performance bonus to be awarded in accordance with Section 3(b); and (iii) the amount and type of any equity awards granted in accordance with Section 3(c). Positive performance evaluations do not guarantee salary increases or incentive bonuses. Salary increases and incentive bonus awards are solely within the discretion of the Board and may depend upon many factors other than the Executive's performance.

4. Fringe Benefits. The Executive shall be entitled to participate in any benefit programs adopted from time to time by the Company for the benefit of its senior executive employees, and the Executive shall be entitled to receive such other fringe benefits as may be granted to him from time to time by the Board.

(a) Benefit Plans. The Executive shall be entitled to participate in any benefit plans relating to equity-based compensation awards, pension, thrift, profit sharing, life insurance, medical coverage, education, deferred compensation, or other retirement or employee benefits available to other senior executive employees of the Company, subject to any restrictions (including waiting periods) specified in such plans and/or related individual agreements. The Company shall make commercially reasonable efforts to obtain medical and disability insurance, and such other forms of insurance as the Board shall from time to time determine, for its senior executive employees.

(b) Paid Time Off. The Executive shall be entitled to twenty-five (25) days of paid time off ("PTO") per calendar year pursuant to the Company's policies applicable to similarly situated employees of the Company, as in effect from time to time and consistent with the Executive's satisfactory performance of the duties set forth in Section 1; provided, however, that the Executive may only accrue up to a maximum of fifty (50) days of PTO. The Executive may use PTO for any reason, including vacation, sick time, personal time and family illness. Any vacation shall be taken at the reasonable and mutual convenience of the Company and the Executive.

5. Business Expenses. The Company shall reimburse the Executive for any and all necessary, customary and usual expenses, properly receipted in accordance with Company policies, incurred by Executive on behalf of the Company.

6. Termination of Executive's Employment.

(a) Death. If the Executive dies while employed by the Company, his employment shall immediately terminate. The Company's obligation to pay the Executive's Base Salary shall cease as of the

date of the Executive's death, and any unpaid Base Salary shall be paid to the Executive's estate. In addition, within fifteen (15) days of the Executive's death, the Company shall pay to the Executive's estate an incentive performance bonus based on Executive's Target Bonus then in effect, prorated for the number of days of employment completed by the Executive during the year of his death. Executive's beneficiaries or his estate shall receive benefits in accordance with the Company's retirement, insurance and other applicable programs and plans then in effect. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. All stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(b) Disability. If, as a result of the Executive's incapacity due to physical or mental illness ("Disability"), Executive shall have been absent from the full-time performance of his duties with the Company for six (6) consecutive months, and, within thirty (30) days after written notice is provided to him by the Company, he shall not have returned to the full-time performance of his duties, the Executive's employment under this Agreement may be terminated by the Company for Disability. During any period prior to such termination during which the Executive is absent from the full-time performance of his duties with the Company due to Disability, the Company shall continue to pay the Executive his Base Salary at the rate in effect at the commencement of such period of Disability. Subsequent to such termination, the Executive's benefits shall be determined under the Company's retirement, insurance and other compensation programs then in effect in accordance with the terms of such programs. In addition, within fifteen (15) days of such termination, the Company shall pay to the Executive an incentive performance bonus based on Executive's Target Bonus then in effect, prorated for the number of days of employment completed by the Executive during the year in which his employment terminated. The Executive, the Executive's beneficiaries or his estate shall receive benefits in accordance with the Company's retirement, insurance and other applicable programs and plans then in effect. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. All stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement

by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(c) Termination By The Company For Cause. The Company may terminate the Executive's employment under this Agreement for Cause, at any time prior to expiration of the Term of the Agreement; provided, however, that prior to any termination of employment for Cause pursuant to subsection (i), (ii), or (iii) below, the Company must first provide written notice describing the reason for such termination of employment (and, with respect to subsections (ii) and (iii) below, such notice may be provided on the same date as the termination date). For purposes of this Agreement, "Cause" shall mean (i) the Executive's material failure to substantially perform the reasonable and lawful duties of his position for the Company, which failure shall continue for thirty (30) days after written notice thereof by the Company to the Executive; (ii) acts or omissions constituting gross negligence, recklessness or willful misconduct on the part of the Executive in respect of the performance of his duties hereunder, his fiduciary obligations or otherwise relating to the business of the Company; (iii) the habitual or repeated neglect of his duties by Executive; (iv) the Executive's conviction of a felony; (v) theft or embezzlement, or attempted theft or embezzlement, of money or tangible or intangible assets or property of the Company or its employees, customers, clients, or others having business relations with the Company; (vi) any act of moral turpitude by Executive injurious to the interest, property, operations, business or reputation of the Company; or (vii) unauthorized use or disclosure of trade secrets or confidential or proprietary information pertaining to Company business.

In the event of a termination under this Section 6(c), the Company will pay only the portion of Base Salary or previously awarded bonus unpaid as of the termination date. Fringe benefits which have accrued and/or vested on the termination date will continue in effect according to their terms.

(d) Termination By The Company Without Cause. The Company may terminate Executive's employment hereunder at any time without Cause upon 30 days written notice to Executive or pay in lieu thereof. In the event of a termination under this Section 6(d), the Executive shall be entitled to the benefits set forth in Section 7.

(e) Termination By The Executive For Good Reason. The Executive shall have the right to terminate this Agreement for Good Reason. For purposes of this Agreement, "Good Reason" shall mean the occurrence, without the Executive's express written consent, of any one or more of the following events:

(i) A material reduction in Executive's responsibilities; title, duties or authority;

(ii) A material reduction in the Executive's Base Salary or a material reduction by the Company in the value of the Executive's total compensation package (salary, bonus opportunity, equity

incentive award opportunity and benefits) if such a reduction is not made in proportion to an across-the-board reduction for all senior executives of the Company;

(iii) The relocation of the Executive's principal Company office to a location more than twenty-five (25) miles from its location as of the Effective Date (which location is the Company's headquarters in Mill Valley, California) except for required travel on the Company's business to the extent necessary to fulfill the Executive's obligations under Section 1;

(iv) A failure at any time to renew this Agreement for successive one-year periods pursuant to Section 2;

(v) The complete liquidation of the Company; or

(vi) In the event of a merger, consolidation, transfer, or closing of a sale of all or substantially all the assets of the Company with or to any other individual or entity, the failure of the Company's successor to affirmatively adopt this Agreement or to otherwise comply with its obligations pursuant to Section 13 below.

Notwithstanding the foregoing, the Executive will not be deemed to have resigned for Good Reason for purposes of subclause (i) unless (1) the Executive provides the Company with written notice setting forth in reasonable detail the facts and circumstances claimed by the Executive to constitute Good Reason within ninety (90) days after the date of the occurrence of any event that the Executive knows or should reasonably have known to constitute Good Reason, (2) the Company fails to cure such acts or omissions within thirty (30) days following its receipt of such notice, and (3) the effective date of the Executive's termination for Good Reason occurs no later than thirty (30) days after the expiration of the Company's cure period. In the event of a termination under this Section 6(e), the Executive shall be entitled to the benefits set forth in Section 7.

(f) Termination By The Executive Without Good Reason. The Executive may at any time during the Term terminate his employment hereunder for any reason or no reason by giving the Company notice in writing not less than sixty (60) days in advance of such termination. The Executive shall have no further obligations to the Company after the effective date of termination, as set forth in the notice. In the event of a termination by the Executive under this Section 6(f), the Company will pay only the portion of Base Salary or previously awarded bonus unpaid as of the termination date. Fringe benefits which have accrued and/or vested on the termination date will continue in effect according to their terms.

7. Compensation Upon Termination By the Company without Cause or By The Executive for Good Reason.

(a) If the Executive's employment shall be terminated by the Company without Cause or by the Executive for Good Reason, the Executive shall be entitled to the following benefits:

(i) Payment of Unpaid Base Salary. The Company shall immediately pay the Executive any portion of the Executive's Base Salary through the date of termination or previously awarded bonus not paid prior to the termination date.

(ii) Severance Payment. The Company shall provide the Executive the following: (x) an amount equal to two (2) times the Executive's Annual Base Salary as in effect immediately prior to his termination and (y) an amount equal to the Executive's Annual Base Salary in effect immediately prior to his termination prorated for the number of days of employment completed by the Executive during the year in which his employment is terminated.

(iii) Equity Awards. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. If the Executive's employment shall be terminated by the Company without Cause, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable or exercisable based on (x) the performance goals set forth in the applicable award agreement by which such awards are evidenced and (y) a reduced number of target shares adjusted on a pro-rata basis to reflect the number of days of employment completed during the applicable vesting period in which termination occurs, with any stock options remaining exercisable for such period as set forth in the applicable award agreement. If the Executive's employment shall be terminated by the Executive for Good Reason, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement. If the Executive's employment shall be terminated by the Executive for Good Reason, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(iv) Continuation of Fringe Benefits. For a period of up to twelve (12) months following the date of Executive's termination of employment with Company or until the date Executive is no longer eligible for "COBRA" continuation coverage, the Company shall provide the Executive, his spouse and his eligible dependents with access to continued coverage in all group health plans in which he participated as of the last day of the Term upon terms substantially identical to those in effect on the last day of the Term ("Continued Coverage"); provided that if such Continued Coverage would result in penalties under Section 4980B of the Internal Revenue Code of 1986, as amended then the Company may in its sole discretion provide that (i) the Executive shall pay to Company, on an after-tax basis, a monthly amount equal to the full premium cost of the Continued Coverage (determined in accordance with the methodology under the Consolidated

Omnibus Budget Reconciliation Act of 1985, as amended) for such month and (ii) within 30 days of such premium payment, Company shall reimburse the Executive in cash (less required withholding) an amount equal to the sum of (A) the excess of (x) the full premium cost of the Continued Coverage for such month over (y) any premium amount that would have been payable by the Executive if the Executive had been actively employed by the Company for such month and (B) an additional tax "gross up" payment to cover all estimated applicable local, state and federal income and payroll taxes imposed on the Executive with respect to the Continue Coverage. For the twelve (12) month period following the termination of the Executive's employment, the Company shall also continue to provide the Executive with all life insurance, disability insurance and other fringe benefits set forth in Section 4 as if the Executive's employment under the Agreement had not been terminated; provided, however, that such life insurance, disability insurance and other fringe benefits shall cease as of the date the Executive receives such coverage from a subsequent employer.

(v) Payment/Benefit Limitation. If any payment or benefit due under this Agreement, together with all other payments and benefits that the Executive receives or is entitled to receive from the Company or any of its subsidiaries, affiliates or related entities, would (if paid or provided) constitute an "excess parachute payment" for purposes of Section 280G of the Code, the amounts otherwise payable and benefits otherwise due under this Agreement will either (i) be delivered in full, or (ii) be limited to the minimum extent necessary to ensure that no portion thereof will fail to be tax-deductible to the Company by reason of Section 280G of the Code (and therefore, no portion thereof will be subject to the excise tax imposed under Section 4999 of the Code), whichever of the foregoing amounts, taking into account applicable federal, state and local income and employment taxes and the excise tax imposed under Section 4999 of the Code, results in the receipt by the Executive, on an after-tax basis, of the greatest amount of payments and benefits, notwithstanding that all or some portion of such payments and/or benefits may be subject to the excise tax imposed under Section 4999 of the Code. Unless otherwise specified in writing by the Executive, in the event that the payments and/or benefits are to be reduced pursuant to this Section 7(a)(v), such payments and benefits shall be reduced such that the reduction of cash compensation to be provided to the Executive as a result of this Section 7 is minimized. In applying this principle, the reduction shall be made in a manner consistent with the requirements of Section 409A of the Code and where two economically equivalent amounts are subject to reduction but payable at different times, such amounts shall be reduced on a pro rata basis but not below zero. All determinations required to be made under this Section 7(a)(v) shall be made by the Company's independent public accounting firm (or such other nationally recognized public accounting firm as may be selected by the Company and to which selection the Executive consents (such consent not to be unreasonably withheld)) which shall provide detailed supporting calculations both to the Company and the

Executive within fifteen (15) business days of the receipt of notice from the Executive that there has been a payment or benefit subject to this Section 7(a)(v), or such earlier time as is requested by the Company.

(b) No Mitigation Required; No Other Entitlement To Benefits Under Agreement. The Executive shall not be required in any way to mitigate the amount of any payment provided for in this Section 7, including, without limitation, by seeking other employment, nor shall the amount of any payment provided for in this Section 7 be reduced by any compensation earned by the Executive as the result of employment with another employer after the termination date of employment, or otherwise. Except as set forth in this Section 7, following a termination governed by this Section 7, the Executive shall not be entitled to any other compensation or benefits set forth in this Agreement, except as may be separately negotiated by the parties and approved the Board in writing in conjunction with the termination of Executive's employment under this Section 7.

(c) Release Agreement. As a condition of receiving any of the payments and benefits set forth in this Section 7, the Executive shall be required to execute a mutual release agreement in the form attached hereto as Exhibit A or Exhibit B, as appropriate, and such release agreement must have become effective in accordance with its terms within 60 days following the termination date. The Company, in its sole discretion, may modify the term of the required release agreement to comply with applicable state law and may incorporate the required release agreement into a termination agreement or other agreement with the Executive

(d) Timing of Severance Payments. Notwithstanding any other provision of this Agreement, all severance payments provided under this Agreement in connection with the termination of the employment of the Executive shall be payable in an amount equal to 75% of such payments on the date that is six months after the termination date, and the remaining 25% shall be payable in six equal monthly installments beginning on the date that is seven months after the termination date and continuing on the same date of each of the five months thereafter.

(e) Timing of Bonus Payments. Notwithstanding any other provision of this Agreement, all bonus payments provided under the Agreement in connection with the termination of the employment of the Executive shall be payable on the date that is six months after the termination date.

8. Disputes Relating To Executive's Termination of Employment For Good Reason. If the Executive resigns his employment with the Company alleging in good faith as the basis for such resignation "Good Reason" as defined in Section 6(e), and if the Company then disputes the Executive's right to the payment of benefits under Section 7, the Company shall continue to pay the Executive the full compensation (including, without limitation, his Base Salary) in effect at the date the Executive provided written notice of

such resignation, and the Company shall continue the Executive as a participant in all compensation, benefit and insurance plans in which the Executive was then a participant, until the earlier of the expiration of the Term or the date the dispute is finally resolved, either by mutual written agreement of the parties or by application of the provisions of Section 11. For the purposes of this Section 8, the Company shall bear the burden of proving that the grounds for the Executive's resignation do not fall within the scope of Section 6(e), and there shall be a rebuttable presumption that the Executive alleged such grounds in good faith.

9. Noncompetition Provisions.

(a) Noncompetition. The Executive agrees that during the Term prior to any termination of his employment hereunder, he will not, directly or indirectly, without the prior written consent of a majority of the non-employee members of the Board, manage, operate, join, control, participate in, or be connected as a stockholder (other than as a holder of shares publicly traded on a stock exchange or the NASDAQ National Market System), partner, or other equity holder with, or as an officer, director or employee of, any real estate or mortgage investment organization whose business strategy is competitive with that of the Company, as determined by a majority of the non-employee members of the Board. It is further expressly agreed that the Company will or would suffer irreparable injury if the Executive were to compete with the Company or any subsidiary or affiliate of the Company in violation of this Agreement and that the Company would by reason of such competition be entitled to injunctive relief in a court of appropriate jurisdiction, and the Executive further consents and stipulates to the entry of such injunctive relief in such a court prohibiting the Executive from competing with the Company or any subsidiary or affiliate of the Company, in the areas of business set forth above, in violation of this Agreement.

(b) Duty To Avoid Conflict Of Interest. During his employment by the Company, Executive agrees not to engage or participate in, directly or indirectly, any activities in conflict with the best interests of the Company. The Company shall be the final decision-maker with regard to any conflict of interest issue.

(c) Right To Company Materials. The Executive agrees that all styles, designs, lists, materials, books, files, reports, correspondence, records, and other documents ("Company Materials") used, prepared, or made available to the Executive shall be and shall remain the property of the Company. Upon the termination of employment or the expiration of this Agreement, the Executive shall immediately return to the Company all Company Materials, and the Executive shall not make or retain any copies thereof.

(d) Nonsolicitation. The Executive promises and agrees that he will not directly or indirectly solicit any of the Company's employees to work for any competing real estate or mortgage investment organization as determined under Section 9(a) for a period of one (1) year following the occurrence of any

event entitling the Executive to payments and benefits, provided the Company makes all such payments when due according to the provisions herein.

(e) Confidential And Proprietary Information.

(1) It is hereby acknowledged that Executive has and shall gain knowledge of trade secrets and confidential information owned by or related to the Company and/or its affiliates including but not limited to the following: (i) the names, lists, buying habits and practices of customers, clients or vendors, (ii) marketing and related information, (iii) relationships with the persons or entities with whom or with which the Company has contracted, (iv) their products, designs, software, developments, improvements and methods of operation, (v) financial condition, profit performance and financial requirements, (vi) the compensation paid to employees, (vii) business plans and the information contained therein, and (viii) all other confidential information of, about or concerning the Company, the manner of operation of the Company and other confidential data of any kind, nature or description relating to the Company (collectively, the "Confidential Information"). Confidential Information does not include information which (A) is or becomes generally available to the public other than as a result of a disclosure by Executive; or (B) becomes available to Executive on a non-confidential basis after the termination or expiration of Executive's obligations under this Agreement from a source other than the Company, provided that such source is not bound by a confidentiality agreement with or other contractual, legal or fiduciary obligation of confidentiality to the Company or any other party with respect to such information; or (C) is independently developed after the termination or expiration of Executive's obligations under this agreement without reference to the Confidential Information, provided such independent development can reasonably be proven by Executive by written records.

(2) The parties hereby acknowledge that the Confidential Information constitutes important, unique, material and confidential trade secrets which affect the successful activities of the Company, and constitute a substantial part of the assets and goodwill of the Company. In view of the foregoing, Executive agrees that he will not at any time whether during or after the term of this Agreement, except as required in the course of Executive's employment by Company and at its direction and for its sole benefit, in any fashion, form or manner, directly or indirectly (i) use or divulge, disclose, communicate or provide or permit access to any person, firm, partnership, corporation or other entity, any Confidential Information of any kind, nature or description, or (ii) remove from Company's premises any notes or records relating thereto, or copies or facsimiles thereof (whether made by electronic, electrical, magnetic, optical, laser, acoustic or other means).

(3) Promptly upon the request of Company, and immediately upon the termination of Executive's employment, Executive shall not transfer to any third person and shall deliver to Company all Confidential Information, and other property belonging to the Company, including all copies thereof, in the possession or under the control of the Executive.

(4) Executive represents that the performance of all the terms of this Agreement will not conflict with, and will not breach, any other invention assignment agreement, confidentiality agreement, employment agreement or non-competition agreement to which Executive is or has been a party. To the extent that Executive has confidential information or materials of any former employer, Executive acknowledges that the Company has directed Executive to not disclose such confidential information or materials to the Company or any of its employees, and that the Company prohibits Executive from using said confidential information or materials in any work that Executive may perform for the Company. Executive agrees that Executive will not bring with Executive to the Company, and will not use or disclose any confidential, proprietary information, or trade secrets acquired by Executive prior to his employees to use, any confidential or proprietary information or material belonging to any previous employers or others, nor will Executive bring to the Company or use in connection with Executive's work for the Company copies of any software, computer files, or any other copyrighted or trademarked materials except those owned by or licensed to the Company. Executive further agrees not to enter into any agreement, whether written or oral, in conflict with the provisions of this Agreement.

(f) Inventions. Any and all inventions, discoveries or improvements that Executive has conceived or made or may conceive or make during the period of employment relating to or in any way pertaining to or connected with the systems, products, computer programs, software, apparatus or methods employed, manufactured or constructed by the Company or to systems, products, apparatus or methods with respect to which the Company engages in, requests or anticipates research or development, shall be promptly and fully disclosed and described by Executive to the Company and shall be the sole and exclusive property of the Company, and Executive shall assign, and hereby does assign to the Company Executive's entire right, title and interest in and to all such inventions, discoveries or improvements as well as any modifications or improvements thereto that may be made.

The obligations outlined in this Section 9(f) do not apply to any invention that qualifies fully under California Labor Code Section 2870 or to any rights Executive may have acquired in connection with an invention, discovery or improvement that was developed entirely on Executive's own time for which no equipment, supplies, facilities or trade secret information of the Company was used and (a) that does not relate directly or indirectly to the business of the Company or to the Company's actual or demonstrable anticipated research or development, or (b) that does not result from any work performed by Executive for the Company.

(g) Maryland Law. The Executive agrees, in accordance with Maryland law, to first offer to the Company corporate opportunities learned of solely as a result of his service as an officer of the Company.

(h) Breach. It is expressly agreed that each breach of this Section 9 is a distinct and material breach of this Agreement and that solely a monetary remedy would be inadequate, impracticable and extremely difficult to prove, and that each such breach would cause the Company irreparable harm. It is further agreed that, in addition to any and all remedies available at law or equity (including money damages), either party shall be entitled to temporary and permanent injunctive relief to enforce the provisions of this Section, without the necessity of proving actual damages. It is further agreed that either party shall be entitled to seek such equitable relief in any forum, including a court of law, notwithstanding the provisions of Section 11. Either party may pursue any of the remedies described herein concurrently or consecutively in any order as to any such breach or violation, and the pursuit of one of such remedies at any time will not be deemed an election of remedies or waiver of the right to pursue any of the other such remedies. Any breach of this Section 9 shall immediately terminate any obligations by the Company to provide Executive with severance and continued benefits pursuant to Section 6 or 7 of this Agreement.

(i) Unenforceability. Should any portion of this Section 9 be deemed unenforceable because of its scope, duration or effect, and only in such event, then the parties expressly consent and agree to such limitation on scope, duration or effect as may be finally adjudicated as enforceable, to give this Section 9 its maximum permissible scope, duration and effect.

10. Notices. All notices and other communications under this Agreement shall be in writing and shall be given by fax or first class mail, certified or registered with return receipt requested, and shall be deemed to have been duly given three (3) days after mailing or twenty-four (24) hours after transmission of a fax to the respective persons named below:

If to the Company: Redwood Trust, Inc. Attn: Chief Executive Officer One Belvedere Place, Suite 300 Mill Valley, CA 94941 Phone: (415) 389-7373 Fax: (415) 381-1773

If to the Executive: Andrew P. Stone c/o Redwood Trust, Inc. One Belvedere Place, Suite 300 Mill Valley, CA 94941 Phone: (415) 389-7373 Fax: (415) 381-1773

Either party may change such party's address for notices by notice duly given pursuant hereto.

11. Resolution of Disputes. To ensure the rapid and economical resolution of disputes that may arise in connection with the Executive's employment with the Company, the Executive and the Company agree that any and all disputes, claims, or causes of action, in law or equity, arising from or relating to the enforcement, breach, performance, or interpretation of this Agreement, the Executive's employment, or the termination of the Executive's employment ("Arbitrable Claims") shall be submitted to confidential mediation in San Francisco, California conducted by a mutually agreeable mediator from Judicial Arbitration and Mediation Services ("JAMS") or its successor, and the cost of JAMS' mediation fees shall be paid by the Company. In the event that mediation is unsuccessful in resolving the Arbitrable Claims, the Arbitrable Claims shall be resolved, to the fullest extent permitted by law, by final, binding and confidential arbitration in San Francisco, California conducted by JAMS or its successor, under the then applicable rules of JAMS. The Executive acknowledges that by agreeing to this arbitration procedure, both the Executive and the Company waive the right to resolve any such dispute through a trial by jury or judge or administrative proceeding. The arbitrator shall: (a) have the authority to compel adequate discovery for the resolution of the dispute and to award such relief as would otherwise be permitted by law; and (b) issue a written arbitration decision including the arbitrator's essential findings and conclusions and a statement of the award. The arbitrator shall be authorized to award any or all remedies that the Executive or the Company would be entitled to seek in a court of law, including, without limitation, the award of attorneys' fees based on a determination of the extent to which each party has prevailed as to the material issues raised in determination of the dispute. The Company shall pay all JAMS' arbitration fees in excess of those which would be required if the dispute were decided in a court of law. Nothing in this Agreement is intended to prevent either the Executive or the Company from obtaining injunctive relief in court to prevent irreparable harm pending the conclusion of any such mediation or arbitration.

12. Termination of Prior Agreements. This Agreement terminates and supersedes any and all prior agreements and understandings between the parties with respect to employment or with respect to the compensation of the Executive by the Company.

13. Assignment Successors. This Agreement is personal in its nature, and neither of the parties hereto shall, without the consent of the other, assign or transfer this Agreement or any rights or obligations hereunder; provided, however, that, in the event of the merger, consolidation, transfer, or sale of all or substantially all of the assets of the Company with or to any other individual or entity, this Agreement shall, subject to the provisions hereof, be binding upon and inure to the benefit of such successor and such successor shall discharge and perform all the promises, covenants, duties, and obligations of the Company hereunder.

14. Governing Law. This Agreement and the legal relations thus created between the parties hereto shall be governed by and construed under and in accordance with the laws of the State of California.

15. Entire Agreement; Headings. This Agreement embodies the entire agreement of the parties with respect to the subject matter hereof, excluding the plans and programs under which compensation and benefits are provided pursuant to Sections 3 and 4 hereof to the extent such plans and programs are not inconsistent with this Agreement, and may be modified only in writing. Section headings in this Agreement are included herein for convenience of reference only and shall not constitute a part of this Agreement for any other purpose.

16. Waiver; Modification. Failure to insist upon strict compliance with any of the terms, covenants, or conditions hereof shall not be deemed a waiver of such term, covenant, or condition, nor shall any waiver or relinquishment of, or failure to insist upon strict compliance with, any right or power hereunder at any one or more times be deemed a waiver or relinquishment of such right or power at any other time or times. This Agreement shall not be modified in any respect except by a writing executed by each party hereto.

17. Severability. In the event that a court of competent jurisdiction determines that any portion of this Agreement is in violation of any statute or public policy, only the portions of this Agreement that violate such statute or public policy shall be stricken. All portions of this Agreement that do not violate any statute or public policy shall continue in full force and effect. Further, any court order striking any portion of this Agreement shall modify the stricken terms as narrowly as possible to give as much effect as possible to the intentions of the parties under this Agreement.

18. Indemnification. The Company shall indemnify and hold Executive harmless to the maximum extent permitted by Section 2-418 of the Maryland General Corporations Law or its successor statute, or if greater, by the Company's Bylaws, by any applicable resolution of the Board or by the terms providing the most extensive indemnification contained in any written agreement between the Company and any director or officer of the Company. The Company shall make Executive a named beneficiary under all director and

officer liability policies maintained by the Company from time to time for the benefit of its directors and officers, entitled to all benefits provided thereunder to persons serving in a comparable role as an officer of the Company.

19. Section 409A. Any payments under this Agreement subject to Section 409A of the Code that are subject to execution of a waiver and release which may be executed and/or revoked in a calendar year following the calendar year in which the payment event (such as a termination of employment) occurs shall commence payment only in the calendar year in which the consideration period or, if applicable, release revocation period ends, as necessary to comply with Section 409A of the Code. Notwithstanding anything to the contrary in this Agreement, no compensation or benefits shall be paid to the Executive during the six (6)-month period following the Executive's "separation from service" from the Company (within the meaning of Section 409A of the Code, a "Separation from Service") if the Company determines that paying such amounts at the time or times indicated in this Agreement would be a prohibited distribution under Section 409A(a)(2)(B)(i) of the Code. If the payment of any such amounts is delayed as a result of the previous sentence, then on the first day of the seventh month following the date of Separation from Service (or such earlier date upon which such amount can be paid under Section 409A without resulting in a prohibited distribution, including as a result of the Executive's death), the Company shall pay the Executive a lump-sum amount equal to the cumulative amount that would have otherwise been payable to the Executive during such period. Any right to a series of installment payments pursuant to this Agreement is to be treated as a right to a series of separate payments. To the extent permitted under Section 409A of the Code, any separate payment or benefit under this Agreement or otherwise shall not be deemed "nonqualified deferred compensation" subject to Section 409A of the Code to the extent provided in the exceptions in Treasury Regulation Section 1.409A-1(b)(4), Section 1.409A-1(b)(9) or any other applicable exception or provision of Section 409A. All payments of nonqualified deferred compensation subject to Section 409A to be made upon a termination of employment under this Agreement may only be made upon the Executive's "separation from service" from the Company

20. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument.

21. Successor Sections. References herein to sections or rules of the Code or the Securities and Exchange Act of 1934, as amended, shall be deemed to include any successor sections or rules.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the Effective Date.

REDWOOD TRUST, INC.

By:

/s/ Christopher J. Abate

Christopher J. Abate Chief Executive Officer

EXECUTIVE

/s/ Andrew P. Stone

Andrew P. Stone

EXHIBIT A

RELEASE AGREEMENT

Except as otherwise set forth in this Release Agreement or in Sections 7 and 18 of the Employment Agreement between Andrew P. Stone and Redwood Trust, Inc., Andrew P. Stone ("Executive") hereby generally and completely releases the Company and its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date Executive signs this Release Agreement. The Company, its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns, hereby releases Executive and his heirs, executors, successors and assigns, from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date the Company signs this Release Agreement. This general mutual release includes, but is not limited to: (A) all claims arising out of or in any way related to Executive's employment with the Company or the termination of that employment; (B) all claims related to Executive's compensation or benefits from the Company, including salary, bonuses, commissions, vacation pay, expense reimbursements, severance pay, fringe benefits, stock, stock options, or any other ownership interests in the Company; (C) all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; (D) all tort claims, including claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and (E) all federal, state, and local statutory claims, including claims for discrimination, harassment, retaliation, attorneys' fees, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990, the federal Age Discrimination in Employment Act of 1967 (as amended) ("ADEA"), the federal Employee Retirement Income Security Act of 1974 (as amended), and the California Fair Employment and Housing Act (as amended); provided, however, that nothing in this paragraph shall be construed in any way to release the Company from its obligation to indemnify Executive pursuant to agreement, the Company's bylaws or binding resolutions, or applicable law.

Executive acknowledges that he is knowingly and voluntarily waiving and releasing any rights he may have under the ADEA, and that the consideration given under his Employment Agreement with the Company for the waiver and release in the preceding paragraph hereof is in addition to anything of value to

which he was already entitled. Executive further acknowledges that he has been advised by this writing, as required by the ADEA, that: (A) this waiver and release does not apply to any rights or claims that may arise after the date Executive signs this Release Agreement; (B) Executive should consult with an attorney prior to signing this Release Agreement (although Executive may choose voluntarily not do so); (C) Executive has twenty-one (21) days to consider this Release Agreement (although Executive may choose voluntarily to sign this Release Agreement earlier); (D) Executive has seven (7) days following the date that he signs this Release Agreement to revoke the Release Agreement by providing written notice to an officer of the Company; and (E) this Release Agreement shall not be effective until the date upon which the revocation period has expired, which shall be the eighth day after Executive signs this Release Agreement. Both Executive and the Company acknowledge that each has read and understands Section 1542 of the California Civil Code which reads as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor.

Both Executive and the Company hereby expressly waive and relinquish all rights and benefits under that section and any law of any jurisdiction of similar effect with respect to each party's release of any claims hereunder.

Mutual Nondisparagement.

(a) <u>Nondisparagement by Executive</u>. At all times following the cessation of the Executive's employment with the Company, the Executive agrees not to make negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Company or any entity controlled by, controlling or under common control with the Company ("<u>Affiliates</u>") or any of the officers, directors, managers, employees, services, operations, investments or products of the Company or any of its Affiliates. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's or entity's respective business, business reputation, business operations, or personal reputation.

(b) <u>Nondisparagement by Designated Company Representatives</u>. At all times following the cessation of the Executive's employment with the Company, the Company agrees not to publish, and agrees to cause the Designated Company Representatives not to make, negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Executive. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's business reputation or personal reputation. For

purposes of this sub-section (b), the "Designated Company Representatives" are (i) all executive officers of the Company while serving in such capacity and (ii) all members of the Board of Directors while serving in such capacity.

(c) The foregoing sub-sections (a) and (b) shall not be violated by truthful comments or statements (i) made in response to legal process, in required governmental testimony or filings, in judicial, administrative or arbitral proceedings (including, without limitation, depositions in connection with such proceedings), in compliance with law, administrative rule, or regulation, or made pursuant to a court or administrative order, or in connection with reporting possible violations of federal law or regulation to any governmental agency or entity, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation, (ii) made by members of the Board of Directors in the course of meetings or discussions of the Board of Directors (or any committee thereof) or in communications between members of the Board of Directors and the Executive, and not disclosed to the public, (iii) made by a member of the Board of Directors in the good faith belief that the statements are required for the proper discharge of his or her fiduciary duties, or (iv) made by the Board of Directors in connection with a termination of the Executive for Cause.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the date set forth below.

EXECUTIVE

COMPANY

| Andrew P. Stone |
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EXHIBIT B

RELEASE AGREEMENT

Except as otherwise set forth in this Release Agreement or in Sections 7 and 18 of the Employment Agreement between Andrew P. Stone and Redwood Trust, Inc., Andrew P. Stone ("Executive") hereby generally and completely releases the Company and its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date Executive signs this Release Agreement. The Company, its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns, hereby releases Executive and his heirs, executors, successors and assigns, from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date the Company signs this Release Agreement. This general mutual release includes, but is not limited to: (A) all claims arising out of or in any way related to Executive's employment with the Company or the termination of that employment; (B) all claims related to Executive's compensation or benefits from the Company, including salary, bonuses, commissions, vacation pay, expense reimbursements, severance pay, fringe benefits, stock, stock options, or any other ownership interests in the Company; (C) all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; (D) all tort claims, including claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and (E) all federal, state, and local statutory claims, including claims for discrimination, harassment, retaliation, attorneys' fees, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990, the federal Age Discrimination in Employment Act of 1967 (as amended) ("ADEA"), the federal Employee Retirement Income Security Act of 1974 (as amended), and the California Fair Employment and Housing Act (as amended); provided, however, that nothing in this paragraph shall be construed in any way to release the Company from its obligation to indemnify Executive pursuant to agreement, the Company's bylaws or binding resolutions, or applicable law.

Executive acknowledges that he is knowingly and voluntarily waiving and releasing any rights he may have under the ADEA, and that the consideration given under his Employment Agreement with the Company for the waiver and release in the preceding paragraph hereof is in addition to anything of value to

which he was already entitled. Executive further acknowledges that he has been advised by this writing, as required by the ADEA, that: (A) this waiver and release does not apply to any rights or claims that may arise after the date Executive signs this Release Agreement; (B) Executive should consult with an attorney prior to signing this Release Agreement (although Executive may choose voluntarily not do so); (C) Executive has forty-five (45) days to consider this Release Agreement (although he may choose voluntarily to sign this Release Agreement earlier); (D) Executive has seven (7) days following the date that he signs this Release Agreement to revoke the Release Agreement by providing written notice to an officer of the Company; (E) this Release Agreement shall not be effective until the date upon which the revocation period has expired, which shall be the eighth day after Executive signs this Release Agreement; and (F) Executive has received with this Release Agreement a detailed list of the job titles and ages of all employees who were terminated in this group termination and the ages of all employees of the Company in the same job classification or organizational unit who were not terminated.

Both the Executive and the Company acknowledge that each has read and understands Section 1542 of the California Civil Code which reads as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor.

Both the Executive and the Company hereby expressly waive and relinquish all rights and benefits under that section and any law of any jurisdiction of similar effect with respect to each party's release of any claims hereunder.

Mutual Nondisparagement.

(a) <u>Nondisparagement by Executive</u>. At all times following the cessation of the Executive's employment with the Company, the Executive agrees not to make negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Company or any entity controlled by, controlling or under common control with the Company ("<u>Affiliates</u>") or any of the officers, directors, managers, employees, services, operations, investments or products of the Company or any of its Affiliates. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's or entity's respective business, business reputation, business operations, or personal reputation.

(b) <u>Nondisparagement by Designated Company Representatives</u>. At all times following the cessation of the Executive's employment with the Company, the Company agrees not to publish, and agrees to cause the Designated Company Representatives not to make, negative comments or statements about, or otherwise

criticize or disparage, in any format or through any medium, the Executive. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's business reputation or personal reputation. For purposes of this sub-section (b), the "Designated Company Representatives" are (i) all executive officers of the Company while serving in such capacity and (ii) all members of the Board of Directors while serving in such capacity.

(c) The foregoing sub-sections (a) and (b) shall not be violated by truthful comments or statements (i) made in response to legal process, in required governmental testimony or filings, in judicial, administrative or arbitral proceedings (including, without limitation, depositions in connection with such proceedings), in compliance with law, administrative rule, or regulation, or made pursuant to a court or administrative order, or in connection with reporting possible violations of federal law or regulation to any governmental agency or entity, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation, (ii) made by members of the Board of Directors in the course of meetings or discussions of the Board of Directors (or any committee thereof) or in communications between members of the Board of Directors and the Executive, and not disclosed to the public, (iii) made by a member of the Board of Directors in the good faith belief that the statements are required for the proper discharge of his or her fiduciary duties, or (iv) made by the Board of Directors in connection with a termination of the Executive for Cause.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the date set forth below.

EXECUTIVE

COMPANY

Name: Andrew P. Stone
Date: _______
Date: ______

CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Christopher J. Abate, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.:
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2018

/s/ Christopher J. Abate

Christopher J. Abate Chief Executive Officer

CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Collin L. Cochrane, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2018

/s/ Collin L. Cochrane

Collin L. Cochrane Chief Financial Officer

CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended June 30, 2018 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: August 8, 2018

/s/ Christopher J. Abate

Christopher J. Abate Chief Executive Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.

CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended June 30, 2018 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: August 8, 2018

/s/ Collin L. Cochrane

Collin L. Cochrane Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.