

UNITED STATES OF AMERICA
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended: September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____
Commission File Number 1-13759

REDWOOD TRUST, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or Other Jurisdiction of
Incorporation or Organization)

68-0329422

(I.R.S. Employer
Identification No.)

**One Belvedere Place, Suite 300
Mill Valley, California**

(Address of Principal Executive Offices)

94941

(Zip Code)

(415) 389-7373

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|--|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company | <input type="checkbox"/> |
| | | Emerging growth company | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 par value per share

77,114,790 shares outstanding as of November 3, 2017

REDWOOD TRUST, INC.
2017 FORM 10-Q REPORT
TABLE OF CONTENTS

| | | Page |
|------------------|--|-------------|
| PART I — | FINANCIAL INFORMATION | |
| Item 1. | Financial Statements | 2 |
| | Consolidated Balance Sheets at September 30, 2017 (Unaudited) and December 31, 2016 | 2 |
| | Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2017 and 2016 (Unaudited) | 3 |
| | Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended September 30, 2017 and 2016 (Unaudited) | 4 |
| | Consolidated Statements of Changes in Stockholders' Equity for the Nine Months Ended September 30, 2017 and 2016 (Unaudited) | 5 |
| | Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2017 and 2016 (Unaudited) | 6 |
| | Notes to Consolidated Financial Statements (Unaudited) | 7 |
| | Note 1. Organization | 7 |
| | Note 2. Basis of Presentation | 7 |
| | Note 3. Summary of Significant Accounting Policies | 8 |
| | Note 4. Principles of Consolidation | 12 |
| | Note 5. Fair Value of Financial Instruments | 16 |
| | Note 6. Residential Loans | 26 |
| | Note 7. Real Estate Securities | 28 |
| | Note 8. Mortgage Servicing Rights | 34 |
| | Note 9. Derivative Financial Instruments | 36 |
| | Note 10. Other Assets and Liabilities | 38 |
| | Note 11. Short-Term Debt | 40 |
| | Note 12. Asset-Backed Securities Issued | 41 |
| | Note 13. Long-Term Debt | 43 |
| | Note 14. Commitments and Contingencies | 45 |
| | Note 15. Equity | 49 |
| | Note 16. Equity Compensation Plans | 52 |
| | Note 17. Mortgage Banking Activities | 53 |
| | Note 18. Investment Fair Value Changes, Net | 53 |
| | Note 19. Operating Expenses | 55 |
| | Note 20. Taxes | 56 |
| | Note 21. Segment Information | 56 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 61 |
| Item 3. | Quantitative and Qualitative Disclosures About Market Risk | 98 |
| Item 4. | Controls and Procedures | 99 |
| PART II — | OTHER INFORMATION | |
| Item 1. | Legal Proceedings | 100 |
| Item 1A. | Risk Factors | 102 |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 102 |
| Item 3. | Defaults Upon Senior Securities | 102 |
| Item 4. | Mine Safety Disclosures (Not Applicable) | 102 |
| Item 5. | Other Information | 102 |
| Item 6. | Exhibits | 103 |
| Signatures | | 104 |

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

REDWOOD TRUST, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

| (In Thousands, except Share Data) (Unaudited) | September 30, 2017 | December 31, 2016 |
|---|---------------------|---------------------|
| ASSETS ⁽¹⁾ | | |
| Residential loans, held-for-sale, at fair value | \$ 925,681 | \$ 835,399 |
| Residential loans, held-for-investment, at fair value | 3,259,239 | 3,052,652 |
| Real estate securities, at fair value | 1,356,272 | 1,018,439 |
| Mortgage servicing rights, at fair value | 62,928 | 118,526 |
| Cash and cash equivalents | 257,611 | 212,844 |
| Total earning assets | 5,861,731 | 5,237,860 |
| Restricted cash | 26,258 | 8,623 |
| Accrued interest receivable | 21,256 | 18,454 |
| Derivative assets | 11,948 | 36,595 |
| Other assets | 209,506 | 181,945 |
| Total Assets | \$ 6,130,699 | \$ 5,483,477 |
| LIABILITIES AND EQUITY ⁽¹⁾ | | |
| Liabilities | | |
| Short-term debt ⁽²⁾ | \$ 1,238,196 | \$ 791,539 |
| Accrued interest payable | 18,836 | 9,608 |
| Derivative liabilities | 65,238 | 66,329 |
| Accrued expenses and other liabilities | 81,062 | 72,428 |
| Asset-backed securities issued, at fair value | 944,288 | 773,462 |
| Long-term debt, net | 2,574,439 | 2,620,683 |
| Total liabilities | 4,922,059 | 4,334,049 |
| Equity | | |
| Common stock, par value \$0.01 per share, 180,000,000 shares authorized; 77,122,687 and 76,834,663 issued and outstanding | 771 | 768 |
| Additional paid-in capital | 1,681,968 | 1,676,486 |
| Accumulated other comprehensive income | 82,316 | 71,853 |
| Cumulative earnings | 1,259,408 | 1,149,935 |
| Cumulative distributions to stockholders | (1,815,823) | (1,749,614) |
| Total equity | 1,208,640 | 1,149,428 |
| Total Liabilities and Equity | \$ 6,130,699 | \$ 5,483,477 |

(1) Our consolidated balance sheets include assets of consolidated variable interest entities ("VIEs") that can only be used to settle obligations of these VIEs and liabilities of consolidated VIEs for which creditors do not have recourse to Redwood Trust, Inc. or its affiliates. At September 30, 2017 and December 31, 2016, assets of consolidated VIEs totaled \$995,768 and \$798,317, respectively. At September 30, 2017 and December 31, 2016, liabilities of consolidated VIEs totaled \$945,873 and \$773,980, respectively. See *Note 4* for further discussion.

(2) Includes \$250 million of convertible notes, which were reclassified from Long-term debt, net to Short-term debt as the maturity of the notes was less than one year as of April 2017. See *Note 11* for further discussion.

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

| (In Thousands, except Share Data) (Unaudited) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|------------|---------------------------------|------------|
| | 2017 | 2016 | 2017 | 2016 |
| Interest Income | | | | |
| Residential loans | \$ 38,541 | \$ 35,595 | \$ 109,538 | \$ 102,149 |
| Commercial loans | — | 6,453 | 345 | 28,834 |
| Real estate securities | 23,425 | 18,600 | 65,068 | 58,112 |
| Other interest income | 771 | 258 | 1,638 | 926 |
| Total interest income | 62,737 | 60,906 | 176,589 | 190,021 |
| Interest Expense | | | | |
| Short-term debt | (10,182) | (5,405) | (23,985) | (17,439) |
| Asset-backed securities issued | (3,956) | (3,193) | (11,191) | (11,457) |
| Long-term debt | (13,305) | (12,999) | (37,532) | (39,095) |
| Total interest expense | (27,443) | (21,597) | (72,708) | (67,991) |
| Net Interest Income | 35,294 | 39,309 | 103,881 | 122,030 |
| Reversal of provision for loan losses | — | 859 | — | 7,102 |
| Net Interest Income after Provision | 35,294 | 40,168 | 103,881 | 129,132 |
| Non-interest Income | | | | |
| Mortgage banking activities, net | 21,200 | 9,766 | 50,850 | 24,712 |
| Mortgage servicing rights income, net | 1,615 | 3,770 | 6,106 | 12,834 |
| Investment fair value changes, net | 324 | 11,918 | 9,990 | (18,686) |
| Other income | 1,197 | 1,643 | 3,367 | 4,157 |
| Realized gains, net | 1,734 | 6,615 | 8,809 | 26,037 |
| Total non-interest income, net | 26,070 | 33,712 | 79,122 | 49,054 |
| Operating expenses | (19,922) | (20,355) | (56,789) | (70,962) |
| Net Income before Provision for Income Taxes | 41,442 | 53,525 | 126,214 | 107,224 |
| Provision for income taxes | (5,262) | (972) | (16,741) | (1,327) |
| Net Income | \$ 36,180 | \$ 52,553 | \$ 109,473 | \$ 105,897 |
| Basic earnings per common share | \$ 0.46 | \$ 0.67 | \$ 1.39 | \$ 1.34 |
| Diluted earnings per common share | \$ 0.41 | \$ 0.58 | \$ 1.26 | \$ 1.23 |
| Regular dividends declared per common share | \$ 0.28 | \$ 0.28 | \$ 0.84 | \$ 0.84 |
| Basic weighted average shares outstanding | 76,850,830 | 76,680,183 | 76,803,324 | 76,827,026 |
| Diluted weighted average shares outstanding | 102,703,108 | 97,831,617 | 99,397,866 | 97,991,678 |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|------------------|---------------------------------|------------------|
| (Unaudited) | 2017 | 2016 | 2017 | 2016 |
| Net Income | \$ 36,180 | \$ 52,553 | \$ 109,473 | \$ 105,897 |
| Other comprehensive income (loss): | | | | |
| Net unrealized gain on available-for-sale securities ⁽¹⁾ | 13,158 | 9,038 | 17,899 | 5,195 |
| Reclassification of unrealized gain on available-for-sale securities to net income | (853) | (1,319) | (7,103) | (19,983) |
| Net unrealized gain (loss) on interest rate agreements | 321 | 647 | (375) | (22,545) |
| Reclassification of unrealized loss on interest rate agreements to net income | 14 | 18 | 42 | 55 |
| Total other comprehensive income (loss) | 12,640 | 8,384 | 10,463 | (37,278) |
| Total Comprehensive Income | \$ 48,820 | \$ 60,937 | \$ 119,936 | \$ 68,619 |

(1) Amounts are presented net of tax benefit (provision) of zero and \$(0.1) million for the three and nine months ended September 30, 2017, respectively, and \$0.2 million and \$0.6 million for the three and nine months ended September 30, 2016, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Nine Months Ended September 30, 2017

| (In Thousands, except Share Data) (Unaudited) | Common Stock | | Additional Paid-In Capital | Accumulated Other Comprehensive Income | Cumulative Earnings | Cumulative Distributions to Stockholders | Total |
|--|-------------------|---------------|----------------------------|--|---------------------|--|---------------------|
| | Shares | Amount | | | | | |
| December 31, 2016 | 76,834,663 | \$ 768 | \$ 1,676,486 | \$ 71,853 | \$ 1,149,935 | \$ (1,749,614) | \$ 1,149,428 |
| Net income | — | — | — | — | 109,473 | — | 109,473 |
| Other comprehensive income | — | — | — | 10,463 | — | — | 10,463 |
| Employee stock purchase and incentive plans | 288,024 | 3 | (2,315) | — | — | — | (2,312) |
| Non-cash equity award compensation | — | — | 7,797 | — | — | — | 7,797 |
| Common dividends declared | — | — | — | — | — | (66,209) | (66,209) |
| September 30, 2017 | <u>77,122,687</u> | <u>\$ 771</u> | <u>\$ 1,681,968</u> | <u>\$ 82,316</u> | <u>\$ 1,259,408</u> | <u>\$ (1,815,823)</u> | <u>\$ 1,208,640</u> |

For the Nine Months Ended September 30, 2016

| (In Thousands, except Share Data) (Unaudited) | Common Stock | | Additional Paid-In Capital | Accumulated Other Comprehensive Income | Cumulative Earnings | Cumulative Distributions to Stockholders | Total |
|--|-------------------|---------------|----------------------------|--|---------------------|--|---------------------|
| | Shares | Amount | | | | | |
| December 31, 2015 | 78,162,765 | \$ 782 | \$ 1,695,956 | \$ 91,993 | \$ 1,018,683 | \$ (1,661,149) | \$ 1,146,265 |
| Net income | — | — | — | — | 105,897 | — | 105,897 |
| Other comprehensive loss | — | — | — | (37,278) | — | — | (37,278) |
| Employee stock purchase and incentive plans | 437,441 | 4 | (4,183) | — | — | — | (4,179) |
| Non-cash equity award compensation | — | — | 10,595 | — | — | — | 10,595 |
| Share repurchases | (1,917,873) | (19) | (24,745) | — | — | — | (24,764) |
| Common dividends declared | — | — | — | — | — | (66,406) | (66,406) |
| September 30, 2016 | <u>76,682,333</u> | <u>\$ 767</u> | <u>\$ 1,677,623</u> | <u>\$ 54,715</u> | <u>\$ 1,124,580</u> | <u>\$ (1,727,555)</u> | <u>\$ 1,130,130</u> |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

| (In Thousands) (Unaudited) | Nine Months Ended September 30, | |
|---|---------------------------------|-------------|
| | 2017 | 2016 |
| Cash Flows From Operating Activities: | | |
| Net income | \$ 109,473 | \$ 105,897 |
| Adjustments to reconcile net income to net cash used in operating activities: | | |
| Amortization of premiums, discounts, and securities issuance costs, net | (14,246) | (20,251) |
| Depreciation and amortization of non-financial assets | 909 | 849 |
| Purchases of held-for-sale loans | (3,760,110) | (3,817,445) |
| Proceeds from sales of held-for-sale loans | 3,079,877 | 2,930,641 |
| Principal payments on held-for-sale loans | 38,500 | 55,694 |
| Net settlements of derivatives | (10,570) | (13,914) |
| Provision for loan losses | — | (7,102) |
| Non-cash equity award compensation expense | 7,797 | 10,595 |
| Market valuation adjustments | (50,352) | 9,238 |
| Realized gains, net | (8,809) | (26,037) |
| Net change in: | | |
| Accrued interest receivable and other assets | (19,868) | 7,983 |
| Accrued interest payable and accrued expenses and other liabilities | (1,677) | 7,728 |
| Net cash used in operating activities | (629,076) | (756,124) |
| Cash Flows From Investing Activities: | | |
| Purchases of loans held-for-investment | — | — |
| Proceeds from sales of loans held-for-investment | — | 219,639 |
| Principal payments on loans held-for-investment | 370,595 | 574,037 |
| Purchases of real estate securities | (396,721) | (212,364) |
| Proceeds from sales of real estate securities | 142,931 | 482,716 |
| Principal payments on real estate securities | 55,544 | 60,978 |
| Purchase of mortgage servicing rights | (574) | (15,286) |
| Proceeds from sales of mortgage servicing rights | 51,279 | 35,717 |
| Net change in restricted cash | (17,635) | 3,523 |
| Net cash provided by investing activities | 205,419 | 1,148,960 |
| Cash Flows From Financing Activities: | | |
| Proceeds from borrowings on short-term debt | 3,126,949 | 3,156,642 |
| Repayments on short-term debt | (2,968,050) | (3,894,240) |
| Proceeds from issuance of asset-backed securities | 286,898 | — |
| Repayments on asset-backed securities issued | (146,357) | (208,801) |
| Proceeds from issuance of long-term debt | 245,000 | 771,287 |
| Deferred long-term debt issuance costs | (7,380) | — |
| Repayments on long-term debt | — | (118,146) |
| Net settlements of derivatives | (115) | (119) |
| Net proceeds from issuance of common stock | 224 | 220 |
| Net payments on repurchase of common stock | — | (27,731) |
| Taxes paid on equity award distributions | (2,536) | (4,399) |
| Dividends paid | (66,209) | (66,406) |
| Net cash provided by (used in) financing activities | 468,424 | (391,693) |
| Net increase in cash and cash equivalents | 44,767 | 1,143 |
| Cash and cash equivalents at beginning of period | 212,844 | 220,229 |
| Cash and cash equivalents at end of period | \$ 257,611 | \$ 221,372 |
| Supplemental Cash Flow Information: | | |
| Cash paid during the period for: | | |
| Interest | \$ 67,339 | \$ 62,053 |
| Taxes | 1,476 | 826 |
| Supplemental Noncash Information: | | |
| Real estate securities retained from loan securitizations | \$ 67,083 | \$ 3,673 |
| Retention of mortgage servicing rights from loan securitizations and sales | 7,387 | 7,679 |
| Transfers from loans held-for-sale to loans held-for-investment | 643,876 | 877,744 |
| Transfers from loans held-for-investment to loans held-for-sale | 98,853 | 359,005 |
| Transfers from residential loans to real estate owned | 3,177 | 8,479 |

The accompanying notes are an integral part of these consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 1. Organization

Redwood Trust, Inc., together with its subsidiaries, focuses on investing in mortgages and other real estate-related assets and engaging in mortgage banking activities. We seek to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time and to generate income through our mortgage banking activities. We operate our business in two segments: Investment Portfolio and Residential Mortgage Banking. Redwood was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. References herein to “Redwood,” the “company,” “we,” “us,” and “our” include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust (“REIT”) under the Internal Revenue Code of 1986, as amended (the “Internal Revenue Code”), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as “the REIT” or “our REIT.” We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as “our operating subsidiaries” or “our taxable REIT subsidiaries” or “TRS.”

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. References to Sequoia with respect to any time or period generally refer collectively to all the then consolidated Sequoia securitization entities for the periods presented. We have also engaged in securitization transactions in order to obtain financing for certain of our securities and commercial loans.

Note 2. Basis of Presentation

The consolidated financial statements presented herein are at September 30, 2017 and December 31, 2016, and for the three and nine months ended September 30, 2017 and 2016. These interim unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (“SEC”). Certain information and note disclosures normally included in our annual financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) — as prescribed by the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Codification (“ASC”) — have been condensed or omitted in these interim financial statements according to these SEC rules and regulations. Management believes that the disclosures included in these interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the company’s Annual Report on Form 10-K for the year ended December 31, 2016. In the opinion of management, all normal and recurring adjustments to present fairly the financial condition of the company at September 30, 2017 and results of operations for all periods presented have been made. The results of operations for the three and nine months ended September 30, 2017 should not be construed as indicative of the results to be expected for the full year.

Principles of Consolidation

In accordance with GAAP, we determine whether we must consolidate transferred financial assets and variable interest entities (“VIEs”) for financial reporting purposes. We currently consolidate the assets and liabilities of certain Sequoia securitization entities issued prior to 2012 where we maintain an ongoing involvement (“Legacy Sequoia”), as well as an entity formed in connection with the securitization of Redwood Choice expanded-prime loans during the third quarter of 2017 (“Sequoia Choice”). Each securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood Trust, Inc. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, servicing administrator, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

For financial reporting purposes, the underlying loans owned at the consolidated Sequoia entities are shown under Residential loans, held-for-investment, at fair value on our consolidated balance sheets. The asset-backed securities (“ABS”) issued to third parties by these entities are shown under ABS issued. In our consolidated statements of income, we recorded interest income on the loans owned at these entities and interest expense on the ABS issued by these entities as well as other income and expenses associated with these entities’ activities. See *Note 12* for further discussion on ABS issued.

See *Note 4* for further discussion on principles of consolidation.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 2. Basis of Presentation - (continued)

Use of Estimates

The preparation of financial statements requires us to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amounts and timing of credit losses, prepayment rates, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the consolidated financial statements and the reported amounts of certain revenues and expenses during the reported periods. It is likely that changes in these estimates (e.g., valuation changes due to supply and demand, credit performance, prepayments, interest rates, or other reasons) will occur in the near term. Our estimates are inherently subjective in nature and actual results could differ from our estimates and the differences could be material.

Note 3. Summary of Significant Accounting Policies

Significant Accounting Policies

Included in *Note 3* to the Consolidated Financial Statements of our 2016 Annual Report on Form 10-K is a summary of our significant accounting policies. Provided below is a summary of additional accounting policies that are significant to the company's consolidated financial condition and results of operations for the three and nine months ended September 30, 2017.

Recent Accounting Pronouncements

Newly Adopted Accounting Standards Updates ("ASUs")

In January 2017, the FASB issued ASU 2017-03, "Accounting Changes and Error Corrections (Topic 250) and Investments - Equity Method and Joint Ventures (Topic 323)." This new guidance requires that companies evaluate ASUs that have not been adopted to determine the appropriate financial statement disclosures about the potential material effects of those ASUs on the financial statements when adopted. This new guidance was effective immediately. We adopted this guidance, as required, in the first quarter of 2017, which did not have a material impact on our consolidated financial statements.

In March 2016, the FASB issued ASU 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." This new guidance provides simplifications of the accounting for share-based payment transactions, including related income tax accounting, classification of awards, and classification on the statement of cash flows. In addition, this guidance permits the withholding of employee taxes related to the distribution of equity awards up to the maximum individual employee statutory tax rates. This new guidance is effective for fiscal years beginning after December 15, 2016 and early adoption is permitted. In the second quarter of 2016, we adopted this new guidance. Upon adoption, we elected to account for forfeitures on employee equity awards as they occur, rather than estimating expected forfeitures. The adoption of this guidance did not have a material impact on our consolidated financial statements.

Other Recent Accounting Pronouncements

In August 2017, the FASB issued ASU 2017-12, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities." This new guidance amends previous guidance to better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and we are currently evaluating the impact that this update will have on our consolidated financial statements.

In July 2017, the FASB issued ASU 2017-11, "Earnings Per Share (Topic 260); Distinguishing Liabilities from Equity (Topic 480); Derivatives and Hedging (Topic 815): (Part I) Accounting for Certain Financial Instruments with Down Round Features, (Part II) Replacement of the Indefinite Deferral for Mandatorily Redeemable Financial Instruments of Certain Nonpublic Entities and Certain Mandatorily Redeemable Noncontrolling Interests with a Scope Exception." This new guidance changes the classification analysis of certain equity-linked financial instruments (or embedded conversion options) with down round features. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

In March 2017, the FASB issued ASU 2017-08, "Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20)." This new guidance shortens the amortization period for certain callable debt securities purchased at a premium by requiring the premium to be amortized to the earliest call date. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash." This new guidance amends previous guidance on how to classify and present changes in restricted cash on the statement of cash flows. This new guidance is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. We plan to adopt this new guidance by the required date and we will modify the presentation of our cash flow statement as required.

In October 2016, the FASB issued ASU 2016-16, "Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory." This new guidance allows an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. It also eliminates the exceptions for an intra-entity transfer of assets other than inventory. This new guidance is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." This new guidance provides guidance on how to present and classify certain cash receipts and cash payments in the statement of cash flows. This new guidance is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses." This new guidance provides a new impairment model that is based on expected losses rather than incurred losses to determine the allowance for credit losses. This new guidance is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted for fiscal years beginning December 15, 2018. Currently, a significant portion of our financial instruments are measured at fair value, for which we do not maintain any allowances for loan losses in accordance with fair value accounting. As such, based on our initial evaluation of this new guidance, we do not believe the provisions in this guidance will have a material impact to how we account for these instruments. Separately, we account for our available-for-sale securities under the other-than-temporary impairment ("OTTI") model for debt securities. This new guidance changes the accounting for available-for-sale securities, including AFS securities purchased with credit deterioration. We are currently evaluating the impact that this update will have on our consolidated financial statements in regard to our available-for-sale securities. We plan to adopt this new guidance by the required date.

In February 2016, the FASB issued ASU 2016-02, "Leases." This new guidance requires lessees to recognize most leases on their balance sheet as a right-of-use asset and a lease liability. This new guidance retains a dual lease accounting model, which requires leases to be classified as either operating or capital leases for lessees, for purposes of income statement recognition. This new guidance is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. As discussed in *Note 14*, our only material leases are those related to our leased office space, for which future payments under these leases total \$18 million at September 30, 2017. Upon adoption of this standard in the first quarter of 2019, we will record a right-of-use asset and lease liability equal to the present value of these future lease payments discounted at our incremental borrowing rate. Based on our initial evaluation of this new guidance, and taking into consideration our current in-place leases, we do not expect that its adoption will have a material impact on our consolidated financial statements. We will continue evaluating this new standard and caution that any changes in our business or additional leases we may enter into could change our initial assessment.

In January 2016, the FASB issued ASU 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This new guidance amends accounting related to the classification and measurement of investments in equity securities and the presentation of certain fair value changes for financial liabilities measured at fair value. This new guidance also amends certain disclosure requirements associated with the fair value of financial instruments and it is effective for fiscal years beginning after December 15, 2017. We plan to adopt this new guidance by the required date and do not anticipate that this update will have a material impact on our consolidated financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." The update modifies the guidance companies use to recognize revenue from contracts with customers for transfers of goods or services and transfers of nonfinancial assets, unless those contracts are within the scope of other standards. The guidance also requires new qualitative and quantitative disclosures, including information about contract balances and performance obligations. In July 2015, the FASB approved a one year deferral of the effective date. Accordingly, the update is effective for us in the first quarter of 2018 with retrospective application to prior periods presented or as a cumulative effect adjustment in the period of adoption. Early adoption is permitted in the first quarter of 2017. In March 2016, the FASB issued ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)." This new guidance provides additional implementation guidance on how an entity should identify the unit of accounting for the principal versus agent evaluations. In May 2016, the FASB issued ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients," and in December 2016, the FASB issued ASU 2016-20, "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers." These new ASUs provide more specific guidance on certain aspects of Topic 606. In September 2017, the FASB issued ASU 2017-13, "Revenue Recognition (Topic 605), Revenue from Contracts with Customers (Topic 606), Leases (Topic 840), and Leases (Topic 842): Amendments to SEC Paragraphs Pursuant to the Staff Announcement at the July 20, 2017 EITF Meeting and Rescission of Prior SEC Staff Announcements and Observer Comments (SEC Update). This new ASU allows certain public business entities to use the nonpublic business entity effective dates for adoption of the new revenue standard. Based on our initial evaluation of these new accounting standards, we do not expect that their adoption will have a material impact on our consolidated financial statements, as financial instruments are explicitly scoped out of the standards and nearly all of our income is generated from financial instruments. We will continue evaluating these new standards and caution that any changes in our business or additional amendments to these standards could change our initial assessment.

Balance Sheet Netting

Certain of our derivatives and short-term debt are subject to master netting arrangements or similar agreements. Under GAAP, in certain circumstances we may elect to present certain financial assets, liabilities and related collateral subject to master netting arrangements in a net position on our consolidated balance sheets. However, we do not report any of these financial assets or liabilities on a net basis, and instead present them on a gross basis on our consolidated balance sheets.

The table below presents financial assets and liabilities that are subject to master netting arrangements or similar agreements categorized by financial instrument, together with corresponding financial instruments and corresponding collateral received or pledged at September 30, 2017 and December 31, 2016.

Table 3.1 – Offsetting of Financial Assets, Liabilities, and Collateral

| September 30, 2017 (In Thousands) | Gross Amounts of Recognized Assets (Liabilities) | Gross Amounts Offset in Consolidated Balance Sheet | Net Amounts of Assets (Liabilities) Presented in Consolidated Balance Sheet | Gross Amounts Not Offset in Consolidated Balance Sheet ⁽¹⁾ | | Net Amount |
|--------------------------------------|---|---|---|---|--|-----------------|
| | | | | Financial Instruments | Cash Collateral (Received) Pledged | |
| Assets ⁽²⁾ | | | | | | |
| Interest rate agreements | \$ 3,942 | \$ — | \$ 3,942 | \$ (3,644) | \$ (298) | \$ — |
| TBA's | 2,875 | — | 2,875 | (2,806) | — | 69 |
| Futures | 135 | — | 135 | — | — | 135 |
| Total Assets | \$ 6,952 | \$ — | \$ 6,952 | \$ (6,450) | \$ (298) | \$ 204 |
| Liabilities ⁽²⁾ | | | | | | |
| Interest rate agreements | \$ (57,994) | \$ — | \$ (57,994) | \$ 3,644 | \$ 54,350 | \$ — |
| TBA's | (3,946) | — | (3,946) | 2,807 | 976 | (163) |
| Futures | (423) | — | (423) | — | 423 | — |
| Loan warehouse debt | (438,243) | — | (438,243) | 438,243 | — | — |
| Security repurchase agreements | (549,811) | — | (549,811) | 549,811 | — | — |
| Total Liabilities | \$ (1,050,417) | \$ — | \$ (1,050,417) | \$ 994,505 | \$ 55,749 | \$ (163) |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 3. Summary of Significant Accounting Policies - (continued)

| December 31, 2016 (In Thousands) | Gross Amounts of Recognized Assets (Liabilities) | Gross Amounts Offset in Consolidated Balance Sheet | Net Amounts of Assets (Liabilities) Presented in Consolidated Balance Sheet | Gross Amounts Not Offset in Consolidated Balance Sheet ⁽¹⁾ | | Net Amount |
|-------------------------------------|---|---|---|---|--|------------------|
| | | | | Financial Instruments | Cash Collateral (Received) Pledged | |
| Assets ⁽²⁾ | | | | | | |
| Interest rate agreements | \$ 24,980 | \$ — | \$ 24,980 | \$ (7,736) | \$ (4,784) | \$ 12,460 |
| TBAs | 8,300 | — | 8,300 | (3,936) | (4,364) | — |
| Total Assets | \$ 33,280 | \$ — | \$ 33,280 | \$ (11,672) | \$ (9,148) | \$ 12,460 |
| Liabilities ⁽²⁾ | | | | | | |
| Interest rate agreements | \$ (56,919) | \$ — | \$ (56,919) | \$ 7,736 | \$ 49,183 | \$ — |
| TBAs | (4,681) | — | (4,681) | 3,936 | — | (745) |
| Futures | (928) | — | (928) | — | 928 | — |
| Loan warehouse debt | (485,544) | — | (485,544) | 485,544 | — | — |
| Security repurchase agreements | (305,995) | — | (305,995) | 305,995 | — | — |
| Total Liabilities | \$ (854,067) | \$ — | \$ (854,067) | \$ 803,211 | \$ 50,111 | \$ (745) |

(1) Amounts presented in these columns are limited in total to the net amount of assets or liabilities presented in the prior column by instrument. In certain cases, there is excess cash collateral or financial assets we have pledged to a counterparty (which may, in certain circumstances, be a clearinghouse) that exceed the financial liabilities subject to a master netting arrangement or similar agreement. Additionally, in certain cases, counterparties may have pledged excess cash collateral to us that exceeds our corresponding financial assets. In each case, any of these excess amounts are excluded from the table although they are separately reported in our consolidated balance sheets as assets or liabilities, respectively.

(2) Interest rate agreements, TBAs, credit default index swaps, and futures are components of derivatives instruments on our consolidated balance sheets. Loan warehouse debt, which is secured by residential mortgage loans, and security repurchase agreements are components of Short-term debt on our consolidated balance sheets.

For each category of financial instrument set forth in the table above, the assets and liabilities resulting from individual transactions within that category between us and a counterparty are subject to a master netting arrangement or similar agreement with that counterparty that provides for individual transactions to be aggregated and treated as a single transaction. For certain categories of these instruments, some of our transactions are cleared and settled through one or more clearinghouses that are substituted as our counterparty. References herein to master netting arrangements or similar agreements include the arrangements and agreements governing the clearing and settlement of these transactions through the clearinghouses. In the event of the termination and close-out of any of those transactions, the corresponding master netting agreement or similar agreement provides for settlement on a net basis. Any such settlement would include the proceeds of the liquidation of any corresponding collateral, subject to certain limitations on termination, settlement, and liquidation of collateral that may apply in the event of the bankruptcy or insolvency of a party. Such limitations should not inhibit the eventual practical realization of the principal benefits of those transactions or the corresponding master netting arrangement or similar agreement and any corresponding collateral.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 4. Principles of Consolidation

GAAP requires us to consider whether securitizations we sponsor and other transfers of financial assets should be treated as sales or financings, as well as whether any VIEs that we hold variable interests in – for example, certain legal entities often used in securitization and other structured finance transactions – should be included in our consolidated financial statements. The GAAP principles we apply require us to reassess our requirement to consolidate VIEs each quarter and therefore our determination may change based upon new facts and circumstances pertaining to each VIE. This could result in a material impact to our consolidated financial statements during subsequent reporting periods.

Analysis of Consolidated VIEs

At September 30, 2017, we consolidated certain Legacy Sequoia securitization entities that we determined were VIEs and for which we determined we were the primary beneficiary. In addition, we consolidated the Sequoia Choice securitization entity beginning in the third quarter of 2017. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not owned by and are not legal obligations of ours. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, servicing administrator, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities. At September 30, 2017, the estimated fair value of our investments in the consolidated Legacy Sequoia entities and the Sequoia Choice entity was \$19 million and \$31 million, respectively. The following table presents a summary of the assets and liabilities of these VIEs.

Table 4.1 – Assets and Liabilities of Consolidated VIEs

| September 30, 2017 | | | |
|--|---------------------------|---------------------------|--|
| (Dollars in Thousands) | Legacy Sequoia | Sequoia Choice | Total Consolidated VIEs |
| Residential loans, held-for-investment | \$ 673,134 | \$ 317,303 | \$ 990,437 |
| Restricted cash | 147 | — | 147 |
| Accrued interest receivable | 898 | 1,266 | 2,164 |
| REO | 3,020 | — | 3,020 |
| Total Assets | \$ 677,199 | \$ 318,569 | \$ 995,768 |
| Accrued interest payable | \$ 540 | \$ 1,045 | \$ 1,585 |
| Asset-backed securities issued | 657,960 | 286,328 | 944,288 |
| Total Liabilities | \$ 658,500 | \$ 287,373 | \$ 945,873 |
| Number of VIEs | 20 | 1 | 21 |
| December 31, 2016 | | | |
| (Dollars in Thousands) | Legacy Sequoia | Sequoia Choice | Total Consolidated VIEs |
| Residential loans, held-for-investment | \$ 791,636 | \$ — | \$ 791,636 |
| Restricted cash | 148 | — | 148 |
| Accrued interest receivable | 1,000 | — | 1,000 |
| REO | 5,533 | — | 5,533 |
| Total Assets | \$ 798,317 | \$ — | \$ 798,317 |
| Accrued interest payable | \$ 518 | \$ — | \$ 518 |
| Asset-backed securities issued | 773,462 | — | 773,462 |
| Total Liabilities | \$ 773,980 | \$ — | \$ 773,980 |
| Number of VIEs | 20 | — | 20 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 4. Principles of Consolidation - (continued)

Analysis of Unconsolidated VIEs with Continuing Involvement

Since 2012, we have transferred residential loans to 35 Sequoia securitization entities sponsored by us and accounted for these transfers as sales for financial reporting purposes, in accordance with ASC 860. We also determined we were not the primary beneficiary of these VIEs as we lacked the power to direct the activities that will have the most significant economic impact on the entities. For the transferred loans where we held the servicing rights prior to the transfer and continue to hold the servicing rights, we recorded MSR on our consolidated balance sheets, and classified those MSRs as Level 3 assets. We also retained senior and subordinate securities in these securitizations that we classified as Level 3 assets. Our continuing involvement in these securitizations is limited to customary servicing obligations associated with retaining residential MSRs (which we retain a third-party sub-servicer to perform) and the receipt of interest income associated with the securities we retained.

The following table presents information related to securitization transactions that occurred during the three and nine months ended September 30, 2017 and 2016.

Table 4.2 – Securitization Activity Related to Unconsolidated VIEs Sponsored by Redwood

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2017 | 2016 | 2017 | 2016 |
| Principal balance of loans transferred | \$ 839,264 | \$ 348,537 | \$ 2,223,387 | \$ 693,427 |
| Trading securities retained, at fair value | 24,617 | — | 55,607 | — |
| AFS securities retained, at fair value | 4,416 | 1,839 | 11,476 | 3,673 |
| MSRs recognized | — | 1,971 | 7,123 | 4,102 |

The following table summarizes the cash flows during the three and nine months ended September 30, 2017 and 2016 between us and the unconsolidated VIEs sponsored by us and accounted for as sales since 2012.

Table 4.3 – Cash Flows Related to Unconsolidated VIEs Sponsored by Redwood

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2017 | 2016 | 2017 | 2016 |
| Proceeds from new transfers | \$ 839,642 | \$ 356,497 | \$ 2,213,151 | \$ 708,539 |
| MSR fees received | 3,631 | 3,473 | 10,804 | 10,397 |
| Funding of compensating interest, net | (35) | (98) | (114) | (254) |
| Cash flows received on retained securities | 6,882 | 6,384 | 19,843 | 24,314 |

The following table presents the key weighted-average assumptions used to measure MSRs and securities retained at the date of securitization for securitizations completed during the three and nine months ended September 30, 2017 and 2016.

Table 4.4 – Assumptions Related to Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| At Date of Securitization | Three Months Ended September 30, 2017 | | | Three Months Ended September 30, 2016 | |
|----------------------------------|--|-----------------------------|-------------------------------|--|-------------------------------|
| | MSRs | Senior IO Securities | Subordinate Securities | MSRs | Subordinate Securities |
| Prepayment rates | N/A | 11% | 10% | 24% | 15% |
| Discount rates | N/A | 14% | 5% | 11% | 7% |
| Credit loss assumptions | N/A | 0.25% | 0.25% | N/A | 0.25% |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 4. Principles of Consolidation - (continued)

| At Date of Securitization | Nine Months Ended September 30, 2017 | | | Nine Months Ended September 30, 2016 | |
|---------------------------|--------------------------------------|----------------------|------------------------|--------------------------------------|------------------------|
| | MSRs | Senior IO Securities | Subordinate Securities | MSRs | Subordinate Securities |
| Prepayment rates | 9% | 10% | 10% | 20% | 15% |
| Discount rates | 11% | 13% | 5% | 11% | 7% |
| Credit loss assumptions | N/A | 0.25% | 0.25% | N/A | 0.25% |

The following table presents additional information at September 30, 2017 and December 31, 2016, related to unconsolidated VIEs sponsored by Redwood and accounted for as sales since 2012.

Table 4.5 – Unconsolidated VIEs Sponsored by Redwood

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|---|--------------------|-------------------|
| On-balance sheet assets, at fair value: | | |
| Interest-only, senior and subordinate securities, classified as trading | \$ 94,491 | \$ 41,909 |
| Subordinate securities, classified as AFS | 228,764 | 234,025 |
| Mortgage servicing rights | 60,377 | 58,800 |
| Maximum loss exposure ⁽¹⁾ | \$ 383,632 | \$ 334,734 |
| Assets transferred: | | |
| Principal balance of loans outstanding | \$ 8,329,635 | \$ 6,870,398 |
| Principal balance of loans 30+ days delinquent | 12,651 | 21,427 |

(1) Maximum loss exposure from our involvement with unconsolidated VIEs pertains to the carrying value of our securities and MSRs retained from these VIEs and represents estimated losses that would be incurred under severe, hypothetical circumstances, such as if the value of our interests and any associated collateral declines to zero. This does not include, for example, any potential exposure to representation and warranty claims associated with our initial transfer of loans into a securitization.

The following table presents key economic assumptions for assets retained from unconsolidated VIEs and the sensitivity of their fair values to immediate adverse changes in those assumptions at September 30, 2017 and December 31, 2016.

Table 4.6 – Key Assumptions and Sensitivity Analysis for Assets Retained from Unconsolidated VIEs Sponsored by Redwood

| September 30, 2017 (Dollars in Thousands) | MSRs | Senior Securities ⁽¹⁾ | Subordinate Securities |
|---|-----------|----------------------------------|------------------------|
| Fair value at September 30, 2017 | \$ 60,377 | \$ 34,276 | \$ 288,979 |
| Expected life (in years) ⁽²⁾ | 7 | 5 | 13 |
| Prepayment speed assumption (annual CPR) ⁽²⁾ | 9% | 10% | 11% |
| Decrease in fair value from: | | | |
| 10% adverse change | \$ 1,694 | \$ 1,575 | \$ 667 |
| 25% adverse change | 4,278 | 3,734 | 1,683 |
| Discount rate assumption ⁽²⁾ | 11% | 9% | 5% |
| Decrease in fair value from: | | | |
| 100 basis point increase | \$ 2,311 | \$ 1,281 | \$ 25,377 |
| 200 basis point increase | 4,453 | 2,472 | 47,107 |
| Credit loss assumption ⁽²⁾ | N/A | 0.25% | 0.25% |
| Decrease in fair value from: | | | |
| 10% higher losses | N/A | \$ 4 | \$ 1,505 |
| 25% higher losses | N/A | 9 | 3,764 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 4. Principles of Consolidation - (continued)

| December 31, 2016 (Dollars in Thousands) | MSRs | Senior Securities ⁽¹⁾ | Subordinate Securities |
|---|-------------|---|-----------------------------------|
| Fair value at December 31, 2016 | \$ 58,800 | \$ 26,618 | \$ 249,317 |
| Expected life (in years) ⁽²⁾ | 7 | 6 | 12 |
| Prepayment speed assumption (annual CPR) ⁽²⁾ | 11% | 8% | 12% |
| Decrease in fair value from: | | | |
| 10% adverse change | \$ 2,226 | \$ 1,075 | \$ 997 |
| 25% adverse change | 5,284 | 2,569 | 2,494 |
| Discount rate assumption ⁽²⁾ | 11% | 8% | 6% |
| Decrease in fair value from: | | | |
| 100 basis point increase | \$ 2,088 | \$ 1,105 | \$ 19,574 |
| 200 basis point increase | 4,032 | 2,128 | 36,574 |
| Credit loss assumption ⁽²⁾ | N/A | 0.25% | 0.25% |
| Decrease in fair value from: | | | |
| 10% higher losses | N/A | \$ 19 | \$ 1,174 |
| 25% higher losses | N/A | 49 | 2,933 |

(1) Senior securities included \$34 million and \$27 million of interest only securities at September 30, 2017 and December 31, 2016, respectively.

(2) Expected life, prepayment speed assumption, discount rate assumption, and credit loss assumption presented in the tables above represent weighted averages.

Analysis of Third-Party VIEs

Third-party VIEs are securitization entities in which we maintain an economic interest, but do not sponsor. Our economic interest may include several securities from the same third-party VIE, and in those cases, the analysis is performed in consideration of all of our interests. The following table presents a summary of our interests in third-party VIEs at September 30, 2017, grouped by security type.

Table 4.7 – Third-Party Sponsored VIE Summary

| (Dollars in Thousands) | September 30, 2017 |
|--|---------------------------|
| Mortgage-Backed Securities | |
| Senior | \$ 181,723 |
| Re-REMIC | 39,033 |
| Subordinate | 812,260 |
| Total Investments in Third-Party Sponsored VIEs | \$ 1,033,016 |

We determined that we are not the primary beneficiary of any third-party VIEs, as we do not have the required power to direct the activities that most significantly impact the economic performance of these entities. Specifically, we do not service or manage these entities or otherwise solely hold decision making powers that are significant. As a result of this assessment, we do not consolidate any of the underlying assets and liabilities of these third-party VIEs – we only account for our specific interests in them.

Our assessments of whether we are required to consolidate a VIE may change in subsequent reporting periods based upon changing facts and circumstances pertaining to each VIE. Any related accounting changes could result in a material impact to our financial statements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments

For financial reporting purposes, we follow a fair value hierarchy established under GAAP that is used to determine the fair value of financial instruments. This hierarchy prioritizes relevant market inputs in order to determine an “exit price” at the measurement date, or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale. Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., our own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability required to be measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level at which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. Our assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value as of September 30, 2017 and December 31, 2016.

Table 5.1 – Carrying Values and Fair Values of Assets and Liabilities

| (In Thousands) | September 30, 2017 | | December 31, 2016 | |
|--|--------------------|---------------|-------------------|---------------|
| | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Assets | | | | |
| Residential loans, held-for-sale | | | | |
| At fair value | \$ 924,594 | \$ 924,594 | \$ 834,193 | \$ 834,193 |
| At lower of cost or fair value | 1,087 | 1,227 | 1,206 | 1,365 |
| Residential loans, held-for-investment | | | | |
| At fair value | 3,259,239 | 3,259,239 | 3,052,652 | 3,052,652 |
| Trading securities | 820,134 | 820,134 | 445,687 | 445,687 |
| Available-for-sale securities | 536,138 | 536,138 | 572,752 | 572,752 |
| MSRs | 62,928 | 62,928 | 118,526 | 118,526 |
| Cash and cash equivalents | 257,611 | 257,611 | 212,844 | 212,844 |
| Restricted cash | 26,258 | 26,258 | 8,623 | 8,623 |
| Accrued interest receivable | 21,256 | 21,256 | 18,454 | 18,454 |
| Derivative assets | 11,948 | 11,948 | 36,595 | 36,595 |
| REO ⁽¹⁾ | 3,020 | 3,441 | 5,533 | 5,560 |
| Margin receivable ⁽¹⁾ | 93,679 | 93,679 | 68,038 | 68,038 |
| FHLBC stock ⁽¹⁾ | 43,393 | 43,393 | 43,393 | 43,393 |
| Guarantee asset ⁽¹⁾ | 3,049 | 3,049 | 4,092 | 4,092 |
| Commercial loans ⁽¹⁾ | — | — | 2,700 | 2,700 |
| Pledged collateral ⁽¹⁾ | 42,933 | 42,933 | 42,875 | 42,875 |
| Liabilities | | | | |
| Short-term debt facilities | \$ 988,054 | \$ 988,054 | \$ 791,539 | \$ 791,539 |
| Accrued interest payable | 18,836 | 18,836 | 9,608 | 9,608 |
| Margin payable | 841 | 841 | 12,783 | 12,783 |
| Guarantee obligation | 20,101 | 19,682 | 21,668 | 22,181 |
| Derivative liabilities | 65,238 | 65,238 | 66,329 | 66,329 |
| ABS issued at fair value, net | 944,288 | 944,288 | 773,462 | 773,462 |
| FHLBC long-term borrowings | 1,999,999 | 1,999,999 | 1,999,999 | 1,999,999 |
| Convertible notes, net | 686,058 | 705,703 | 482,195 | 493,365 |
| Trust preferred securities and subordinated notes, net | 138,524 | 101,138 | 138,489 | 96,255 |

(1) These assets are included in Other assets on our consolidated balance sheets.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

During the three and nine months ended September 30, 2017, we elected the fair value option for \$16 million and \$32 million of residential senior securities, \$167 million and \$412 million of subordinate securities, \$1.43 billion and \$3.72 billion of residential loans (principal balance), and \$0.3 million and \$8 million of MSRs, respectively. We anticipate electing the fair value option for all future purchases of residential loans that we may sell to third parties or transfer to securitizations, for MSRs purchased or retained from sales of residential loans, and for certain securities we purchase, including IO securities and fixed-rate securities rated investment grade or higher.

The following table presents the assets and liabilities that are reported at fair value on our consolidated balance sheets on a recurring basis as September 30, 2017 and December 31, 2016, as well as the fair value hierarchy of the valuation inputs used to measure fair value.

Table 5.2 – Assets and Liabilities Measured at Fair Value on a Recurring Basis

| September 30, 2017 | Carrying Value | Fair Value Measurements Using | | |
|-------------------------------|-----------------------|--------------------------------------|----------------|----------------|
| (In Thousands) | | Level 1 | Level 2 | Level 3 |
| Assets | | | | |
| Residential loans | \$ 4,183,833 | \$ — | \$ — | \$ 4,183,833 |
| Trading securities | 820,134 | — | — | 820,134 |
| Available-for-sale securities | 536,138 | — | — | 536,138 |
| Derivative assets | 11,948 | 3,010 | 3,942 | 4,996 |
| MSRs | 62,928 | — | — | 62,928 |
| Pledged collateral | 42,933 | 42,933 | — | — |
| FHLBC stock | 43,393 | — | 43,393 | — |
| Guarantee asset | 3,049 | — | — | 3,049 |
| Liabilities | | | | |
| Derivative liabilities | \$ 65,238 | \$ 4,369 | \$ 57,994 | \$ 2,875 |
| ABS issued | 944,288 | — | — | 944,288 |
| December 31, 2016 | | | | |
| (In Thousands) | Carrying Value | Fair Value Measurements Using | | |
| | | Level 1 | Level 2 | Level 3 |
| Assets | | | | |
| Residential loans | \$ 3,886,845 | \$ — | \$ — | \$ 3,886,845 |
| Trading securities | 445,687 | — | — | 445,687 |
| Available-for-sale securities | 572,752 | — | — | 572,752 |
| Derivative assets | 36,595 | 8,300 | 24,980 | 3,315 |
| MSRs | 118,526 | — | — | 118,526 |
| Pledged collateral | 42,875 | 42,875 | — | — |
| FHLBC stock | 43,393 | — | 43,393 | — |
| Guarantee asset | 4,092 | — | — | 4,092 |
| Liabilities | | | | |
| Derivative liabilities | \$ 66,329 | \$ 5,609 | \$ 56,919 | \$ 3,801 |
| ABS issued | 773,462 | — | — | 773,462 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents additional information about Level 3 assets and liabilities measured at fair value on a recurring basis for the nine months ended September 30, 2017.

Table 5.3 – Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis

| (In Thousands) | Assets | | | | | Liabilities | |
|--|------------------------------|-------------------------------|---------------------------|------------------|----------------------------|----------------------------------|-----------------------|
| | Residential Loans | Trading Securities | AFS Securities | MSRs | Guarantee Asset | Derivatives⁽¹⁾ | ABS Issued |
| Beginning balance - December 31, 2016 | \$ 3,886,845 | \$ 445,687 | \$ 572,752 | \$ 118,526 | \$ 4,092 | \$ (486) | \$ 773,462 |
| Acquisitions | 3,791,471 | 444,073 | 31,654 | 7,957 | — | — | 286,898 |
| Sales | (3,147,707) | (87,092) | (60,801) | (52,966) | — | — | — |
| Principal paydowns | (405,888) | (13,219) | (42,325) | — | — | — | (146,358) |
| Gains (losses) in net income, net | 62,290 | 30,685 | 24,011 | (10,589) | (1,043) | 33,686 | 30,286 |
| Unrealized losses in OCI, net | — | — | 10,847 | — | — | — | — |
| Other settlements, net ⁽²⁾ | (3,178) | — | — | — | — | (31,079) | — |
| Ending Balance - September 30, 2017 | \$ 4,183,833 | \$ 820,134 | \$ 536,138 | \$ 62,928 | \$ 3,049 | \$ 2,121 | \$ 944,288 |

(1) For the purpose of this presentation, derivative assets and liabilities, which consist of loan purchase commitments, are presented on a net basis.

(2) Other settlements, net for derivatives represents the transfer of the fair value of loan purchase commitments at the time loans are acquired to the basis of residential loans.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the portion of gains or losses included in our consolidated statements of income that were attributable to Level 3 assets and liabilities recorded at fair value on a recurring basis and held at September 30, 2017 and 2016. Gains or losses incurred on assets or liabilities sold, matured, called, or fully written down during the three and nine months ended September 30, 2017 and 2016 are not included in this presentation.

Table 5.4 – Portion of Net Gains (Losses) Attributable to Level 3 Assets and Liabilities Still Held at September 30, 2017 and 2016 Included in Net Income

| (In Thousands) | Included in Net Income | | | |
|--|----------------------------------|-----------|---------------------------------|-------------|
| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
| | 2017 | 2016 | 2017 | 2016 |
| Assets | | | | |
| Residential loans at Redwood | \$ 14,359 | \$ 3,818 | \$ 24,227 | \$ 32,202 |
| Residential loans at consolidated Sequoia entities | 3,497 | 9,200 | 22,949 | (18,864) |
| Trading securities | (36) | 8,646 | 24,452 | 978 |
| Available-for-sale securities | (3) | — | (248) | (305) |
| MSRs | 317 | 6,549 | (1,005) | (36,738) |
| Loan purchase commitments | 2,117 | 5,381 | 2,121 | 5,896 |
| Other assets - Guarantee asset | (239) | 307 | (1,043) | (2,070) |
| Liabilities | | | | |
| ABS issued | \$ (7,771) | \$ 10,522 | \$ (30,286) | \$ (14,419) |

The following table presents information on assets recorded at fair value on a non-recurring basis at September 30, 2017. This table does not include the carrying value and gains or losses associated with the asset types below that were not recorded at fair value on our consolidated balance sheet at September 30, 2017.

Table 5.5 – Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis at September 30, 2017

| September 30, 2017 (In Thousands) | Carrying Value | Fair Value Measurements Using | | | Gain (Loss) for | |
|---|-------------------|-------------------------------|---------|---------|--|---|
| | | Level 1 | Level 2 | Level 3 | Three Months Ended September 30, 2017 | Nine Months Ended September 30, 2017 |
| | | | | | | |
| Assets | | | | | | |
| Residential loans, at lower of cost or fair value | \$ 866 | \$ — | \$ — | \$ 866 | \$ 18 | \$ 21 |
| REO | 1,725 | — | — | 1,725 | — | (81) |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

The following table presents the net market valuation gains and losses recorded in each line item of our consolidated statements of income for the three and nine months ended September 30, 2017 and 2016.

Table 5.6 – Market Valuation Gains and Losses, Net

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-------------------|---------------------------------|--------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Mortgage Banking Activities, Net | | | | |
| Residential loans held-for-sale, at fair value | \$ 14,859 | \$ 650 | \$ 29,175 | \$ 11,948 |
| Residential loan purchase commitments | 13,276 | 12,021 | 33,947 | 35,508 |
| Commercial loans, at fair value | — | — | — | 433 |
| Sequoia securities | — | — | — | 1,455 |
| Risk management derivatives, net | (7,077) | (3,287) | (13,787) | (25,281) |
| Total mortgage banking activities, net⁽¹⁾ | \$ 21,058 | \$ 9,384 | \$ 49,335 | \$ 24,063 |
| Investment Fair Value Changes, Net | | | | |
| Residential loans held-for-investment, at Redwood | \$ 2,881 | \$ (655) | \$ 8,902 | \$ 22,161 |
| Trading securities | 607 | 8,898 | 30,676 | 3,728 |
| Valuation adjustments on commercial loans held-for-sale | — | (307) | 300 | (307) |
| Net investments in Legacy Sequoia entities ⁽²⁾ | (1,045) | (255) | (3,842) | (2,086) |
| Net investment in Sequoia Choice entity ⁽²⁾ | (256) | — | (256) | — |
| Risk sharing investments | (267) | 15 | (985) | (689) |
| Risk management derivatives, net | (1,592) | 4,222 | (24,557) | (41,188) |
| Impairments on AFS securities | (4) | — | (248) | (305) |
| Total investment fair value changes, net | \$ 324 | \$ 11,918 | \$ 9,990 | \$ (18,686) |
| MSR Income (Loss), Net | | | | |
| MSRs | \$ (1,351) | \$ 1,380 | \$ (10,842) | \$ (70,489) |
| Risk management derivatives, net | (422) | (6,336) | 1,869 | 55,874 |
| Total MSR loss, net⁽³⁾ | \$ (1,773) | \$ (4,956) | \$ (8,973) | \$ (14,615) |
| Total Market Valuation Gains (Losses), Net | \$ 19,609 | \$ 16,346 | \$ 50,352 | \$ (9,238) |

(1) Mortgage banking activities, net presented above does not include fee income or provisions for repurchases that are components of Mortgage banking activities, net presented on our consolidated statements of income, as these amounts do not represent market valuation changes.

(2) Includes changes in fair value of the residential loans held-for-sale, REO and the ABS issued at the entities, which netted together represent the change in value of our retained investments at the consolidated VIEs.

(3) MSR income (loss), net presented above does not include net fee income or provisions for repurchases that are components of MSR income, net on our consolidated statements of income, as these amounts do not represent market valuation adjustments.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

At September 30, 2017, our valuation policy and processes had not changed from those described in our Annual Report on Form 10-K for the year ended December 31, 2016. The following table provides quantitative information about the significant unobservable inputs used in the valuation of our Level 3 assets and liabilities measured at fair value.

Table 5.7 – Fair Value Methodology for Level 3 Financial Instruments

| September 30, 2017 | | Input Values | | | |
|--|-------------------|---|--------------|---|-------------------------|
| (Dollars in Thousands, except Input Values) | Fair Value | Unobservable Input | Range | | Weighted Average |
| Assets | | | | | |
| Residential loans, at fair value: | | | | | |
| Jumbo fixed-rate loans | \$ 2,450,845 | Whole loan spread to TBA price | \$ 2.13 | - | \$ 3.13 |
| | | Whole loan spread to swap rate | 180 | - | 270 bps |
| Jumbo hybrid loans | 168,138 | Prepayment rate (annual CPR) | 15 | - | 15 % |
| | | Whole loan spread to swap rate | 100 | - | 190 bps |
| Jumbo loans committed to sell | 574,413 | Whole loan committed sales price | \$ 102.42 | - | \$ 103.08 |
| Loans held by Legacy Sequoia (1) | 673,134 | Liability price | | | N/A |
| Loans held by Sequoia Choice (1) | 317,303 | Liability price | | | N/A |
| Residential loans, at lower of cost or fair value | 866 | Loss severity | 13 | - | 30 % |
| Trading and AFS securities | 1,356,272 | Discount rate | 2 | - | 25 % |
| | | Prepayment rate (annual CPR) | — | - | 50 % |
| | | Default rate | — | - | 32 % |
| | | Loss severity | — | - | 40 % |
| MSRs | 62,928 | Discount rate | 10 | - | 35 % |
| | | Prepayment rate (annual CPR) | 5 | - | 31 % |
| | | Per loan annual cost to service | \$ 82 | - | \$ 84 |
| Guarantee asset | 3,049 | Discount rate | 11 | - | 11 % |
| | | Prepayment rate (annual CPR) | 14 | - | 14 % |
| REO | 1,725 | Loss severity | 4 | - | 39 % |
| Loan purchase commitments, net (2) | 2,121 | MSR multiple | 1.9 | - | 5.1 x |
| | | Pull-through rate | 13 | - | 100 % |
| | | Whole loan spread to TBA price | \$ 2.13 | - | \$ 3.10 |
| | | Whole loan spread to swap rate - fixed rate | 180 | - | 270 bps |
| | | Prepayment rate (annual CPR) | 15 | - | 15 % |
| | | Whole loan spread to swap rate - hybrid | 100 | - | 190 bps |
| Liabilities | | | | | |
| ABS issued: (1) | 944,288 | Discount rate | 3 | - | 15 % |
| | | Prepayment rate (annual CPR) | 11 | - | 20 % |
| | | Default rate | — | - | 12 % |
| | | Loss severity | 20 | - | 32 % |

(1) The fair value of the loans held by consolidated Sequoia entities was based on the fair value of the ABS issued by these entities, which we determined were more readily observable, in accordance with accounting guidance for collateralized financing entities.

(2) For the purpose of this presentation, loan purchase commitment assets and liabilities are presented net.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Determination of Fair Value

A description of the instruments measured at fair value as well as the general classification of such instruments pursuant to the Level 1, Level 2, and Level 3 valuation hierarchy is listed herein. We generally use both market comparable information and discounted cash flow modeling techniques to determine the fair value of our Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, a significant increase or decrease in any of these inputs – such as anticipated credit losses, prepayment rates, interest rates, or other valuation assumptions – in isolation would likely result in a significantly lower or higher fair value measurement.

Residential loans at Redwood

Estimated fair values for residential loans are determined using models that incorporate various observable inputs, including pricing information from whole loan sales and securitizations. Certain significant inputs in these models are considered unobservable and are therefore Level 3 in nature. Pricing inputs obtained from market whole loan transaction activity include indicative spreads to indexed to be announced ("TBA") prices and indexed swap rates for fixed-rate loans and indexed swap rates for hybrid loans (Level 3). Pricing inputs obtained from market securitization activity include indicative spreads to indexed TBA prices for senior residential mortgage-backed securities ("RMBS") and indexed swap rates for subordinate RMBS, and credit support levels (Level 3). Other unobservable inputs also include assumed future prepayment rates. Observable inputs include benchmark interest rates, swap rates, and TBA prices. At September 30, 2017, our jumbo fixed-rate loans that were not committed to sell were priced using whole loan sale inputs. These assets would generally decrease in value based upon an increase in the credit spread, prepayment speed, or credit support assumptions.

Residential loans at Consolidated Sequoia entities

We have elected to account for the consolidated Sequoia securitization entities as collateralized financing entities ("CFEs") in accordance with GAAP. A CFE is a variable interest entity that holds financial assets and issues beneficial interests in those assets, and these beneficial interests have contractual recourse only to the related assets of the CFE. Accounting guidance for CFEs allow companies to elect to measure both the financial assets and financial liabilities of a CFE using the more observable of the fair value of the financial assets or fair value of the financial liabilities. Pursuant to this guidance, we use the fair value of the ABS issued by the Sequoia CFEs (which we determined to be more observable) to determine the fair value of the loans held at these entities, whereby the net assets we consolidate in our financial statements related to these entities represent the estimated fair value of our retained interests in the Sequoia CFEs.

Real estate securities

Real estate securities include residential, commercial, and other asset-backed securities that are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3 in nature, due to the lack of readily available market quotes and related inputs. For real estate securities, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators that are factored into the analysis include bid/ask spreads, the amount and timing of credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). These cash flow models use significant unobservable inputs such as a discount rate, prepayment rate, default rate, loss severity and credit support. The estimated fair value of our securities would generally decrease based upon an increase in default rates, serious delinquencies, or a decrease in prepayment rates or credit support.

As part of our securities valuation process, we request and consider indications of value from third-party securities dealers. For purposes of pricing our securities at September 30, 2017, we received dealer price indications on 73% of our securities, representing 81% of our carrying value. In the aggregate, our internal valuations of the securities for which we received dealer price indications were within 1% of the aggregate average dealer valuations. Once we receive the price indications from dealers, they are compared to other relevant market inputs, such as actual or comparable trades, and the results of our discounted cash flow analysis. In circumstances where relevant market inputs cannot be obtained, increased reliance on discounted cash flow analysis and management judgment are required to estimate fair value.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Derivative assets and liabilities

Our derivative instruments include swaps, swaptions, TBAs, financial futures, and loan purchase commitments ("LPCs"). Fair values of derivative instruments are determined using quoted prices from active markets, when available, or from valuation models and are supported by valuations provided by dealers active in derivative markets. Fair values of TBAs and financial futures are generally obtained using quoted prices from active markets (Level 1). Our derivative valuation models for swaps and swaptions require a variety of inputs, including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of certain inputs. Model inputs can generally be verified and model selection does not involve significant management judgment (Level 2).

LPC fair values for jumbo loans are estimated based on the estimated fair values of the underlying loans (as described in *Residential loans*" above) as well as the probability that the mortgage loan will be purchased (the "Pull-through rate") (Level 3).

For other derivatives, valuations are based on various factors such as liquidity, bid/ask spreads, and credit considerations for which we rely on available market inputs. In the absence of such inputs, management's best estimate is used (Level 3).

MSRs

MSRs include the rights to service jumbo and conforming residential mortgage loans. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Changes in the fair value of MSRs occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions. Estimated fair values are based on applying the inputs to generate the net present value of estimated future MSR income (Level 3). These discounted cash flow models utilize certain significant unobservable inputs including market discount rates, assumed future prepayment rates of serviced loans, and the market cost of servicing. An increase in these unobservable inputs would generally reduce the estimated fair value of the MSRs.

As part of our MSR valuation process, we received a valuation estimate from a third-party valuations firm. In the aggregate, our internal valuation of the MSRs were within 2% of the third-party valuation.

FHLBC Stock

Our Federal Home Loan Bank ("FHLB") member subsidiary is required to purchase Federal Home Loan Bank of Chicago ("FHLBC") stock under a borrowing agreement between our FHLB-member subsidiary and the FHLBC. Under this agreement, the stock is redeemable at face value, which represents the carrying value and fair value of the stock (Level 2).

Guarantee Asset

The guarantee asset represents the estimated fair value of cash flows we are contractually entitled to receive related to a risk sharing arrangement with Fannie Mae. Significant inputs in the valuation analysis are Level 3, due to the nature of this asset and the lack of market quotes. The fair value of the guarantee asset is determined using a discounted cash flow model, for which significant unobservable inputs include assumed future prepayment rates and market discount rate (Level 3). An increase in prepayment rates or discount rate would generally reduce the estimated fair value of the guarantee asset.

Pledged Collateral

Pledged collateral consists of cash and U.S. Treasury securities held by a custodian in association with certain agreements we have entered into. Treasury securities are carried at their fair value, which is determined using quoted prices in active markets (Level 1).

Cash and cash equivalents

Cash and cash equivalents include cash on hand and highly liquid investments with original maturities of three months or less. Fair values equal carrying values (Level 1).

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Restricted cash

Restricted cash primarily includes interest-earning cash balances related to risk sharing transactions with the Agencies, cash held in association with borrowings from the FHLBC, and cash held at consolidated Sequoia entities for the purpose of distribution to investors and reinvestment. Due to the short-term nature of the restrictions, fair values approximate carrying values (Level 1).

Accrued interest receivable and payable

Accrued interest receivable and payable includes interest due on our assets and payable on our liabilities. Due to the short-term nature of when these interest payments will be received or paid, fair values approximate carrying values (Level 1).

REO

REO includes properties owned in satisfaction of foreclosed loans. Fair values are determined using available market quotes, appraisals, broker price opinions, comparable properties, or other indications of value (Level 3).

Margin receivable

Margin receivable reflects cash collateral we have posted with our various derivative and debt counterparties as required to satisfy margin requirements. Fair values approximate carrying values (Level 2).

Guarantee Obligations

In association with our risk sharing transactions with the Agencies, we have made certain guarantees. These obligations are initially recorded at fair value and subsequently carried at amortized cost. Fair values of guarantee obligations are determined using internal models that incorporate certain significant inputs that are considered unobservable and are therefore Level 3 in nature. Pricing inputs include assumed future prepayment rates, credit losses, and market discount rates. A decrease in future prepayment rates or discount rates, or an increase in credit losses, would generally cause the fair value of the guarantee obligations to decrease (become a larger liability).

Short-term debt

Short-term debt includes our credit facilities that mature within one year. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2). Additionally, at September 30, 2017, short-term debt included unsecured convertible senior notes with a maturity of less than one year. The fair value of the convertible notes is determined using quoted prices in generally active markets (Level 2).

ABS issued

ABS issued includes asset-backed securities issued through the Legacy Sequoia and Sequoia Choice securitization entities. These instruments are generally illiquid in nature and trade infrequently. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. For ABS issued, we utilize both market comparable pricing and discounted cash flow analysis valuation techniques. Relevant market indicators factored into the analysis include bid/ask spreads, the amount and timing of collateral credit losses, interest rates, and collateral prepayment rates. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3). A decrease in credit losses or discount rate, or an increase in prepayment rates, would generally cause the fair value of the ABS issued to decrease (become a larger liability).

FHLBC Borrowings

FHLBC borrowings include amounts borrowed from the FHLBC that are secured, generally by residential mortgage loans. As these borrowings are secured and subject to margin calls and as the rates on these borrowings reset frequently to market rates, we believe that carrying values approximate fair values (Level 2).

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 5. Fair Value of Financial Instruments - (continued)

Convertible notes

Convertible notes include unsecured convertible and exchangeable senior notes. Fair values are determined using quoted prices in generally active markets (Level 2).

Trust preferred securities and subordinated notes

Estimated fair values of trust preferred securities and subordinated notes are determined using discounted cash flow analysis valuation techniques. Significant inputs in the valuation analysis are predominantly Level 3, due to the nature of these instruments and the lack of readily available market quotes. Estimated fair values are based on applying the market indicators to generate discounted cash flows (Level 3).

Note 6. Residential Loans

We acquire jumbo residential loans from third-party originators. The following table summarizes the classifications and carrying values of the residential loans owned at Redwood and at consolidated Sequoia entities at September 30, 2017 and December 31, 2016.

Table 6.1 – Classifications and Carrying Values of Residential Loans

| September 30, 2017 (In Thousands) | Redwood | Legacy Sequoia | Sequoia Choice | Total |
|--|---------------------|---------------------------|---------------------------|---------------------|
| Held-for-sale | | | | |
| At fair value | \$ 924,594 | \$ — | \$ — | \$ 924,594 |
| At lower of cost or fair value | 1,087 | — | — | 1,087 |
| Total held-for-sale | 925,681 | — | — | 925,681 |
| Held-for-investment at fair value | 2,268,802 | 673,134 | 317,303 | 3,259,239 |
| Total Residential Loans | \$ 3,194,483 | \$ 673,134 | \$ 317,303 | \$ 4,184,920 |
| December 31, 2016 (In Thousands) | | | | |
| Held-for-sale | | | | |
| At fair value | \$ 834,193 | \$ — | \$ — | \$ 834,193 |
| At lower of cost or fair value | 1,206 | — | — | 1,206 |
| Total held-for-sale | 835,399 | — | — | 835,399 |
| Held-for-investment at fair value | 2,261,016 | 791,636 | — | 3,052,652 |
| Total Residential Loans | \$ 3,096,415 | \$ 791,636 | \$ — | \$ 3,888,051 |

At September 30, 2017, we owned mortgage servicing rights associated with \$2.41 billion (principal balance) of consolidated residential loans purchased from third-party originators. The value of these MSR is included in the carrying value of the associated loans on our consolidated balance sheets. We contract with licensed sub-servicers that perform servicing functions for these loans.

Residential Loans Held-for-Sale

At Fair Value

At September 30, 2017, we owned 1,233 loans held-for-sale at fair value with an aggregate unpaid principal balance of \$0.90 billion and a fair value of \$0.92 billion, compared to 1,114 loans with an aggregate unpaid principal balance of \$0.83 billion and a fair value of \$0.83 billion at December 31, 2016. At September 30, 2017 and December 31, 2016, none of these loans were greater than 90 days delinquent or in foreclosure.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 6. Residential Loans - (continued)

During the three and nine months ended September 30, 2017, we purchased \$1.43 billion and \$3.72 billion (principal balance) of loans, respectively, for which we elected the fair value option, and we sold \$1.05 billion and \$3.08 billion (principal balance) of loans, respectively, for which we recorded net market valuation gains of \$15 million and \$29 million, respectively, through Mortgage banking activities, net on our consolidated statements of income. At September 30, 2017, loans held-for-sale with a market value of \$493 million were pledged as collateral under short-term borrowing agreements.

During the three and nine months ended September 30, 2016, we purchased \$1.22 billion and \$3.73 billion (principal balance) of loans, respectively, for which we elected the fair value option, and we sold \$0.76 billion and \$2.80 billion (principal balance) of loans, respectively, for which we recorded net market valuation gains of \$1 million and \$12 million, respectively, through Mortgage banking activities, net on our consolidated statements of income.

At Lower of Cost or Fair Value

At September 30, 2017 and December 31, 2016, we held six and seven residential loans, respectively, at the lower of cost or fair value with \$1 million and \$2 million in outstanding principal balance, respectively, and a carrying value of \$1 million for both periods. At both September 30, 2017 and December 31, 2016, one of these loans with an unpaid principal balance of \$0.3 million was greater than 90 days delinquent and none of these loans were in foreclosure.

Residential Loans Held-for-Investment at Fair Value

At Redwood

At September 30, 2017, we owned 3,081 held-for-investment loans at Redwood with an aggregate unpaid principal balance of \$2.23 billion and a fair value of \$2.27 billion, compared to 3,068 loans with an aggregate unpaid principal balance of \$2.23 billion and a fair value of \$2.26 billion at December 31, 2016. At September 30, 2017, none of these loans were greater than 90 days delinquent or in foreclosure. At December 31, 2016, one of these loans with an unpaid principal balance of \$0.2 million was greater than 90 days delinquent and none of these loans were in foreclosure.

During the three and nine months ended September 30, 2017, we transferred loans with a fair value of \$78 million and \$326 million, respectively, from held-for-sale to held-for-investment. During both the three and nine months ended September 30, 2017, we transferred loans with a fair value of \$98 million from held-for-investment to held-for-sale. During the three and nine months ended September 30, 2017, we recorded net market valuation gains of \$3 million and \$9 million, respectively, on residential loans held-for-investment at fair value through Investment fair value changes, net on our consolidated statements of income. At September 30, 2017, loans with a fair value of \$2.26 billion were pledged as collateral under a borrowing agreement with the FHLBC.

During the three and nine months ended September 30, 2016, we transferred loans with a fair value of \$152 million and \$878 million, respectively, from held-for-sale to held-for-investment. During the three and nine months ended September 30, 2016, we transferred loans with a fair value of zero and \$56 million, respectively, from held-for-investment to held-for-sale. During the three and nine months ended September 30, 2016, we recorded a net market valuation loss of \$1 million and a net market valuation gain of \$22 million, respectively, on residential loans held-for-investment at fair value through Investment fair value changes, net on our consolidated statements of income.

At September 30, 2017, the outstanding loans held-for-investment at Redwood were prime-quality, first lien loans, of which 95% were originated between 2013 and 2017, and 5% were originated in 2012 and prior years. The weighted average FICO score of borrowers backing these loans was 772 (at origination) and the weighted average loan-to-value ("LTV") ratio of these loans was 65% (at origination). At September 30, 2017, these loans were comprised of 94% fixed-rate loans with a weighted average coupon of 4.08%, and the remainder were hybrid or ARM loans with a weighted average coupon of 4.00%.

At Consolidated Legacy Sequoia Entities

At September 30, 2017, we owned 3,308 held-for-investment loans at consolidated Legacy Sequoia entities, with an aggregate unpaid balance of \$738 million and a fair value of \$673 million, as compared to 3,735 loans at December 31, 2016, with an aggregate unpaid principal balance of \$887 million and a fair value of \$792 million. At origination, the weighted average FICO score of borrowers backing these loans was 728, the weighted average LTV ratio of these loans was 66%, and the loans were nearly all first lien and prime-quality.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 6. Residential Loans - (continued)

At September 30, 2017 and December 31, 2016, the unpaid principal balance of loans at consolidated Legacy Sequoia entities delinquent greater than 90 days was \$14 million and \$19 million, respectively, and the unpaid principal balance of loans in foreclosure was \$12 million and \$11 million, respectively. During the three and nine months ended September 30, 2017, we recorded net market valuation gains of \$4 million and \$24 million, respectively, on these loans through Investment fair value changes, net on our consolidated statements of income. During the three and nine months ended September 30, 2016, we recorded a net market valuation gain of \$9 million and a net market valuation loss of \$19 million, respectively, on these loans through Investment fair value changes, net on our consolidated statements of income. Pursuant to the collateralized financing entity guidelines, the market valuation changes of these loans is based on the estimated fair value of the associated ABS issued. The net impact to our income statement associated with our retained economic investment in the Legacy Sequoia securitization entities is presented in *Note 5*.

At Consolidated Sequoia Choice Entity

At September 30, 2017, we owned 409 held-for-investment loans at the consolidated Sequoia Choice entity, with an aggregate unpaid balance of \$308 million and a fair value of \$317 million. There were no loans held at the Sequoia Choice entity at December 31, 2016. At origination, the weighted average FICO score of borrowers backing these loans was 744, the weighted average LTV ratio of these loans was 75%, and the loans were all first lien and prime-quality. At September 30, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

During both the three and nine months ended September 30, 2017, we transferred loans with a fair value of \$318 million from held-for-sale to held-for-investment, associated with this transaction. During both the three and nine months ended September 30, 2017, we recorded a net market valuation loss of \$1 million on these loans through Investment fair value changes, net on our consolidated statements of income. Pursuant to the collateralized financing entity guidelines, the market valuation changes of these loans is based on the estimated fair value of the ABS issued associated with this transaction. The net impact to our income statement associated with our retained economic investment in the Sequoia Choice securitization entity is presented in *Note 5*.

Note 7. Real Estate Securities

We invest in real estate securities. The following table presents the fair values of our real estate securities by type at September 30, 2017 and December 31, 2016.

Table 7.1 – Fair Values of Real Estate Securities by Type

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|-------------------------------------|---------------------------|--------------------------|
| Trading | \$ 820,134 | \$ 445,687 |
| Available-for-sale | 536,138 | 572,752 |
| Total Real Estate Securities | \$ 1,356,272 | \$ 1,018,439 |

Our real estate securities include mortgage-backed securities, which are presented in accordance with their general position within a securitization structure based on their rights to cash flows. Senior securities are those interests in a securitization that generally have the first right to cash flows and are last in line to absorb losses. Re-REMIC securities, as presented herein, were created through the resecuritization of certain senior security interests to provide additional credit support to those interests. These re-REMIC securities are therefore subordinate to the remaining senior security interests, but senior to any subordinate tranches of the securitization from which they were created. Subordinate securities are all interests below senior and re-REMIC interests. We further separate our subordinate securities into mezzanine and subordinate, where mezzanine includes securities initially rated AA through BBB- and issued in 2012 or later. Nearly all of our securities are supported by collateral that was designated as prime as of issuance.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 7. Real Estate Securities - (continued)

Trading Securities

The following table presents the fair value of trading securities by position and collateral type at September 30, 2017 and December 31, 2016.

Table 7.2 – Trading Securities by Position and Collateral Type

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|-------------------------------------|---------------------------|--------------------------|
| Senior Securities | \$ 62,767 | \$ 37,067 |
| Subordinate Securities | | |
| Mezzanine | 458,299 | 256,226 |
| Subordinate | 299,068 | 152,394 |
| Total Subordinate Securities | <u>757,367</u> | <u>408,620</u> |
| Total Trading Securities | <u>\$ 820,134</u> | <u>\$ 445,687</u> |

We elected the fair value option for certain securities and classify them as trading securities. Our trading securities include both residential and commercial/multifamily securities. At September 30, 2017, trading securities with a carrying value of \$435 million were pledged as collateral under short-term borrowing agreements. See *Note 11* for additional information on short-term debt.

At September 30, 2017 and December 31, 2016, our senior trading securities were comprised of interest-only securities, for which there is no principal balance, and our subordinate trading securities had an unpaid principal balance of \$767 million and \$434 million, respectively.

At September 30, 2017 and December 31, 2016, subordinate trading securities included \$287 million and \$152 million, respectively, of Agency residential mortgage credit risk transfer (or "CRT") securities, \$60 million and \$15 million, respectively, of Sequoia securities, \$167 million and \$149 million, respectively, of other third-party residential securities, and \$243 million and \$92 million, respectively, of third-party commercial/multifamily securities.

During the three and nine months ended September 30, 2017, we acquired \$171 million and \$432 million (principal balance), respectively, of senior and subordinate securities for which we elected the fair value option and classified as trading, and sold \$25 million and \$85 million, respectively, of such securities. During the three and nine months ended September 30, 2016, we acquired \$65 million and \$198 million (principal balance), respectively, of senior and subordinate securities for which we elected the fair value option and classified as trading, and sold \$2 million and \$238 million, respectively, of such securities.

During the three and nine months ended September 30, 2017, we recorded net market valuation gains of \$1 million and \$31 million, respectively, on trading securities, included in Investment fair value changes, net and Mortgage banking activities, net on our consolidated statements of income. During the three and nine months ended September 30, 2016, we recorded net market valuation gains of \$9 million and \$5 million, respectively, on trading securities, included in Investment fair value changes, net and Mortgage banking activities, net on our consolidated statements of income.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 7. Real Estate Securities - (continued)

AFS Securities

The following table presents the fair value of our available-for-sale securities by position and collateral type at September 30, 2017 and December 31, 2016.

Table 7.3 – Available-for-Sale Securities by Position and Collateral Type

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|-------------------------------------|---------------------------|--------------------------|
| Senior Securities | \$ 153,232 | \$ 136,546 |
| Re-REMIC Securities | 39,033 | 85,479 |
| Subordinate Securities | | |
| Mezzanine | 119,687 | 163,715 |
| Subordinate | 224,186 | 187,012 |
| Total Subordinate Securities | 343,873 | 350,727 |
| Total AFS Securities | <u>\$ 536,138</u> | <u>\$ 572,752</u> |

At September 30, 2017 and December 31, 2016, all of our available-for-sale securities were comprised of residential mortgage-backed securities. At September 30, 2017, AFS securities with a carrying value of \$229 million were pledged as collateral under short-term borrowing agreements. See *Note 11* for additional information on short-term debt.

During the three and nine months ended September 30, 2017, we purchased \$4 million and \$32 million of AFS securities, respectively, and sold \$23 million and \$61 million of AFS securities, respectively, which resulted in net realized gains of \$2 million and \$9 million, respectively. During the three and nine months ended September 30, 2016, we purchased \$11 million and \$29 million of AFS securities, respectively, and sold \$26 million and \$241 million of AFS securities, respectively, which resulted in net realized gains of \$2 million and \$20 million, respectively. In addition, during the nine months ended September 30, 2017, we exchanged our interests in three Re-REMICs, which together had a fair value of \$47 million, for the senior securities underlying the Re-REMICs, and reclassified our interests from Re-REMIC to Senior.

We often purchase AFS securities at a discount to their outstanding principal balances. To the extent we purchase an AFS security that has a likelihood of incurring a loss, we do not amortize into income the portion of the purchase discount that we do not expect to collect due to the inherent credit risk of the security. We may also expense a portion of our investment in the security to the extent we believe that principal losses will exceed the purchase discount. We designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on the security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the effective yield method.

At September 30, 2017, there were \$0.1 million of AFS securities with contractual maturities less than five years, \$0.4 million with contractual maturities greater than five years but less than 10 years, and the remainder of our AFS securities had contractual maturities greater than 10 years.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 7. Real Estate Securities - (continued)

The following table presents the components of carrying value (which equals fair value) of AFS securities at September 30, 2017 and December 31, 2016.

Table 7.4 – Carrying Value of AFS Securities

| September 30, 2017 | | | | |
|---------------------------|-------------------|------------------|--------------------|-------------------|
| (In Thousands) | Senior | Re-REMIC | Subordinate | Total |
| Principal balance | \$ 156,936 | \$ 44,896 | \$ 442,219 | \$ 644,051 |
| Credit reserve | (3,024) | (5,810) | (38,041) | (46,875) |
| Unamortized discount, net | (36,575) | (10,412) | (142,405) | (189,392) |
| Amortized cost | 117,337 | 28,674 | 261,773 | 407,784 |
| Gross unrealized gains | 37,155 | 10,359 | 83,185 | 130,699 |
| Gross unrealized losses | (1,260) | — | (1,085) | (2,345) |
| Carrying Value | \$ 153,232 | \$ 39,033 | \$ 343,873 | \$ 536,138 |

| December 31, 2016 | | | | |
|---------------------------|-------------------|------------------|--------------------|-------------------|
| (In Thousands) | Senior | Re-REMIC | Subordinate | Total |
| Principal balance | \$ 148,862 | \$ 95,608 | \$ 456,359 | \$ 700,829 |
| Credit reserve | (4,814) | (6,857) | (35,802) | (47,473) |
| Unamortized discount, net | (41,877) | (19,613) | (136,622) | (198,112) |
| Amortized cost | 102,171 | 69,138 | 283,935 | 455,244 |
| Gross unrealized gains | 36,304 | 16,341 | 68,032 | 120,677 |
| Gross unrealized losses | (1,929) | — | (1,240) | (3,169) |
| Carrying Value | \$ 136,546 | \$ 85,479 | \$ 350,727 | \$ 572,752 |

The following table presents the changes for the three and nine months ended September 30, 2017, in unamortized discount and designated credit reserves on residential AFS securities.

Table 7.5 – Changes in Unamortized Discount and Designated Credit Reserves on AFS Securities

| (In Thousands) | Three Months Ended September 30, 2017 | | Nine Months Ended September 30, 2017 | |
|--|--|----------------------------------|---|----------------------------------|
| | Credit Reserve | Unamortized Discount, Net | Credit Reserve | Unamortized Discount, Net |
| Beginning balance | \$ 47,588 | \$ 192,063 | \$ 47,473 | \$ 198,112 |
| Amortization of net discount | — | (4,631) | — | (14,697) |
| Realized credit losses | (795) | — | (3,232) | — |
| Acquisitions | 1,665 | 2,732 | 8,256 | 11,375 |
| Sales, calls, other | (144) | (2,214) | (3,405) | (7,863) |
| Impairments | 3 | — | 248 | — |
| Transfers to (release of) credit reserves, net | (1,442) | 1,442 | (2,465) | 2,465 |
| Ending Balance | \$ 46,875 | \$ 189,392 | \$ 46,875 | \$ 189,392 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 7. Real Estate Securities - (continued)

AFS Securities with Unrealized Losses

The following table presents the components comprising the total carrying value of residential AFS securities that were in a gross unrealized loss position aSeptember 30, 2017 and December 31, 2016.

Table 7.6 – Components of Fair Value of Residential AFS Securities by Holding Periods

| (In Thousands) | Less Than 12 Consecutive Months | | | 12 Consecutive Months or Longer | | |
|--------------------|---------------------------------|----------------------|---------------|---------------------------------|----------------------|---------------|
| | Amortized Cost | Unrealized Losses | Fair Value | Amortized Cost | Unrealized Losses | Fair Value |
| September 30, 2017 | \$ 10,164 | \$ (694) | \$ 9,470 | \$ 31,001 | \$ (1,651) | \$ 29,350 |
| December 31, 2016 | 15,772 | (330) | 15,442 | 60,035 | (2,839) | 57,196 |

At September 30, 2017, after giving effect to purchases, sales, and extinguishment due to credit losses, our consolidated balance sheet included 173 AFS securities, of which 14 were in an unrealized loss position and six were in a continuous unrealized loss position for 12 consecutive months or longer. At December 31, 2016, our consolidated balance sheet included 186 AFS securities, of which 19 were in an unrealized loss position and 10 were in a continuous unrealized loss position for 12 consecutive months or longer.

Evaluating AFS Securities for Other-than-Temporary Impairments

Gross unrealized losses on our AFS securities were \$2 million at September 30, 2017. We evaluate all securities in an unrealized loss position to determine if the impairment is temporary or other-than-temporary (resulting in an OTTI). At September 30, 2017, we did not intend to sell any of our AFS securities that were in an unrealized loss position, and it is more likely than not that we will not be required to sell these securities before recovery of their amortized cost basis, which may be at their maturity. We review our AFS securities that are in an unrealized loss position to identify those securities with losses that are other-than-temporary based on an assessment of changes in expected cash flows for such securities, which considers recent security performance and expected future performance of the underlying collateral.

For the nine months ended September 30, 2017, other-than-temporary impairments related to our AFS securities were \$0.6 million, of which \$0.2 million were recognized through our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. AFS securities for which OTTI is recognized have experienced, or are expected to experience, credit-related adverse cash flow changes. In determining our estimate of cash flows for AFS securities we may consider factors such as structural credit enhancement, past and expected future performance of underlying mortgage loans, including timing of expected future cash flows, which are informed by prepayment rates, default rates, loss severities, delinquency rates, percentage of non-performing loans, FICO scores at loan origination, year of origination, loan-to-value ratios, and geographic concentrations, as well as general market assessments. Changes in our evaluation of these factors impacted the cash flows expected to be collected at the OTTI assessment date and were used to determine if there were credit-related adverse cash flows and if so, the amount of credit related losses. Significant judgment is used in both our analysis of the expected cash flows for our AFS securities and any determination of the credit loss component of OTTI.

The table below summarizes the significant valuation assumptions we used for our AFS securities in unrealized loss positions aSeptember 30, 2017.

Table 7.7 – Significant Valuation Assumptions

| September 30, 2017 | Range for Securities | | |
|--------------------|----------------------|---|-----|
| Prepayment rates | 8% | - | 15% |
| Projected losses | 0.25% | - | 8% |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 7. Real Estate Securities - (continued)

The following table details the activity related to the credit loss component of OTTI (i.e., OTTI recognized through earnings) for AFS securities held at September 30, 2017 and 2016, for which a portion of an OTTI was recognized in other comprehensive income.

Table 7.8 – Activity of the Credit Component of Other-than-Temporary Impairments

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|------------------|--|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Balance at beginning of period | \$ 25,802 | \$ 28,198 | \$ 28,261 | \$ 28,277 |
| Additions | | | | |
| Initial credit impairments | — | — | 178 | 291 |
| Subsequent credit impairments | — | — | 47 | — |
| Reductions | | | | |
| Securities sold, or expected to sell | — | — | (2,282) | (261) |
| Securities with no outstanding principal at period end | (42) | — | (444) | (109) |
| Balance at End of Period | <u>\$ 25,760</u> | <u>\$ 28,198</u> | <u>\$ 25,760</u> | <u>\$ 28,198</u> |

Gains and losses from the sale of AFS securities are recorded as Realized gains, net, in our consolidated statements of income. The following table presents the gross realized gains and losses on sales and calls of AFS securities for the three and nine months ended September 30, 2017 and 2016.

Table 7.9 – Gross Realized Gains and Losses on AFS Securities

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|-----------------|--|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Gross realized gains - sales | \$ 1,734 | \$ 1,990 | \$ 9,381 | \$ 22,395 |
| Gross realized gains - calls | — | — | 677 | 1,210 |
| Gross realized losses - sales | — | — | — | (2,293) |
| Gross realized losses - calls | — | — | (497) | — |
| Total Realized Gains on Sales and Calls of AFS Securities, net | <u>\$ 1,734</u> | <u>\$ 1,990</u> | <u>\$ 9,561</u> | <u>\$ 21,312</u> |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 8. Mortgage Servicing Rights

We invest in mortgage servicing rights associated with residential mortgage loans and contract with licensed sub-servicers to perform all servicing functions for these loans. The following table presents the fair value of MSRs and the aggregate principal amounts of associated loans as of September 30, 2017 and December 31, 2016.

Table 8.1 – Fair Value of MSRs and Aggregate Principal Amounts of Associated Loans

| (In Thousands) | September 30, 2017 | | December 31, 2016 | |
|--|---------------------------|-----------------------------|--------------------------|-----------------------------|
| | MSR Fair Value | Associated Principal | MSR Fair Value | Associated Principal |
| Mortgage Servicing Rights | | | | |
| Conforming Loans | \$ 1,125 | \$ 107,298 | \$ 58,523 | \$ 4,989,720 |
| Jumbo Loans | 61,803 | 5,639,708 | 60,003 | 5,467,169 |
| Total Mortgage Servicing Rights | \$ 62,928 | \$ 5,747,006 | \$ 118,526 | \$ 10,456,889 |

The following table presents activity for MSRs for the three and nine months ended September 30, 2017 and 2016.

Table 8.2 – Activity for MSRs

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------------|---|-------------------|--|-------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Balance at beginning of period | \$ 63,770 | \$ 110,046 | \$ 118,526 | \$ 191,976 |
| Additions | 256 | 3,443 | 7,957 | 22,941 |
| Sales | — | (8,860) | (52,966) | (38,419) |
| Changes in fair value due to: | | | | |
| Changes in assumptions ⁽¹⁾ | 563 | 7,085 | (3,450) | (52,723) |
| Other changes ⁽²⁾ | (1,661) | (5,705) | (7,139) | (17,766) |
| Balance at End of Period | \$ 62,928 | \$ 106,009 | \$ 62,928 | \$ 106,009 |

(1) Primarily reflects changes in prepayment assumptions due to changes in market interest rates.

(2) Represents changes due to receipt of expected cash flows.

During the three months ended September 30, 2017, we did not sell any MSRs. During the nine months ended September 30, 2017, we sold conforming MSRs with a fair value of \$53 million.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 8. Mortgage Servicing Rights - (continued)

We make investments in MSRs through the retention of servicing rights associated with the residential mortgage loans that we acquire and subsequently transfer to third parties or through the direct acquisition of MSRs sold by third parties. We hold our MSR investments at our taxable REIT subsidiary. The following table details the retention and purchase of MSRs during the three and nine months ended September 30, 2017.

Table 8.3 – MSR Additions

| (In Thousands) | Three Months Ended September 30, 2017 | | Nine Months Ended September 30, 2017 | |
|----------------------------------|--|---------------------------------|---|---------------------------------|
| | MSR Fair Value | Associated Principal | MSR Fair Value | Associated Principal |
| Jumbo MSR additions: | | | | |
| From securitization | \$ — | \$ — | \$ 7,123 | \$ 654,605 |
| From loan sales | — | — | 263 | 31,658 |
| Total jumbo MSR additions | — | — | 7,386 | 686,263 |
| Conforming MSR additions: | | | | |
| From purchases | 256 | 41,263 | 571 | 95,595 |
| Total MSR Additions | \$ 256 | \$ 41,263 | \$ 7,957 | \$ 781,858 |

The following table presents the components of our MSR income for the three and nine months ended September 30, 2017 and 2016.

Table 8.4 – Components of MSR Income, net

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-----------------|--|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Servicing income | \$ 3,872 | \$ 9,943 | \$ 17,290 | \$ 32,199 |
| Cost of sub-servicer | (476) | (1,217) | (2,515) | (4,958) |
| Net servicing fee income | 3,396 | 8,726 | 14,775 | 27,241 |
| Market valuation changes of MSRs | (1,351) | 1,380 | (10,842) | (70,489) |
| Market valuation changes of associated derivatives | (422) | (6,336) | 1,869 | 55,874 |
| MSR provision for repurchases | (8) | — | 304 | 208 |
| MSR Income, Net | \$ 1,615 | \$ 3,770 | \$ 6,106 | \$ 12,834 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 9. Derivative Financial Instruments

The following table presents the fair value and notional amount of our derivative financial instruments at September 30, 2017 and December 31, 2016.

Table 9.1 – Fair Value and Notional Amount of Derivative Financial Instruments

| (In Thousands) | September 30, 2017 | | December 31, 2016 | |
|--|--------------------|-----------------|-------------------|-----------------|
| | Fair Value | Notional Amount | Fair Value | Notional Amount |
| Assets - Risk Management Derivatives | | | | |
| Interest rate swaps | \$ 3,645 | \$ 509,000 | \$ 19,859 | \$ 1,009,000 |
| TBAs | 2,875 | 985,000 | 8,300 | 850,000 |
| Futures | 135 | 7,500 | — | — |
| Swaptions | 297 | 300,000 | 5,121 | 345,000 |
| Assets - Other Derivatives | | | | |
| Loan purchase commitments | 4,996 | 802,550 | 3,315 | 352,981 |
| Total Assets | \$ 11,948 | \$ 2,604,050 | \$ 36,595 | \$ 2,556,981 |
| Liabilities - Cash Flow Hedges | | | | |
| Interest rate swaps | \$ (45,093) | \$ 139,500 | \$ (44,822) | \$ 139,500 |
| Liabilities - Risk Management Derivatives | | | | |
| Interest rate swaps | (12,901) | 1,838,500 | (12,097) | 1,101,500 |
| TBAs | (3,946) | 950,000 | (4,681) | 510,000 |
| Futures | (423) | 29,000 | (928) | 87,500 |
| Liabilities - Other Derivatives | | | | |
| Loan purchase commitments | (2,875) | 683,709 | (3,801) | 584,862 |
| Total Liabilities | \$ (65,238) | \$ 3,640,709 | \$ (66,329) | \$ 2,423,362 |
| Total Derivative Financial Instruments, Net | \$ (53,290) | \$ 6,244,759 | \$ (29,734) | \$ 4,980,343 |

Risk Management Derivatives

To manage, to varying degrees, risks associated with certain assets and liabilities on our consolidated balance sheets, we may enter into derivative contracts. At September 30, 2017, we were party to swaps and swaptions with an aggregate notional amount of \$2.65 billion, TBA agreements sold with an aggregate notional amount of \$1.94 billion, and financial futures contracts with an aggregate notional amount of \$37 million. At December 31, 2016, we were party to swaps and swaptions with an aggregate notional amount of \$2.46 billion, TBA agreements sold with an aggregate notional amount of \$1.36 billion, and financial futures contracts with an aggregate notional amount of \$88 million.

During the three and nine months ended September 30, 2017, risk management derivatives had net market valuation losses of \$9 million and \$36 million, respectively. During the three and nine months ended September 30, 2016, risk management derivatives had net market valuation losses of \$5 million and \$11 million, respectively. These market valuation gains and losses are recorded in Mortgage banking activities, net, Investment fair value changes, net, and MSR income, net on our consolidated statements of income.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 9. Derivative Financial Instruments - (continued)

Loan Purchase Commitments

LPCs that qualify as derivatives are recorded at their estimated fair values. Net market valuation gains on LPCs were \$13 million and \$34 million for the three and nine months ended September 30, 2017, respectively, and were \$12 million and \$36 million for the three and nine months ended September 30, 2016, respectively. The market valuation gains and losses were recorded in Mortgage banking activities, net on our consolidated statements of income.

Derivatives Designated as Cash Flow Hedges

To manage the variability in interest expense related to portions of our long-term debt and certain adjustable-rate securitization entity liabilities that are included in our consolidated balance sheets for financial reporting purposes, we designated certain interest rate swaps as cash flow hedges with an aggregate notional balance of \$140 million.

For the three and nine months ended September 30, 2017, changes in the values of designated cash flow hedges were positive \$0.3 million and negative \$0.4 million, respectively, and were recorded in Accumulated other comprehensive income, a component of equity. For the three and nine months ended September 30, 2016, changes in the values of designated cash flow hedges were positive \$1 million and negative \$23 million, respectively, and were recorded in Accumulated other comprehensive income, a component of equity. For interest rate agreements currently or previously designated as cash flow hedges, our total unrealized loss reported in Accumulated other comprehensive income was \$44 million at both September 30, 2017 and December 31, 2016.

The following table illustrates the impact on interest expense of our interest rate agreements accounted for as cash flow hedges for the three and nine months ended September 30, 2017 and 2016.

Table 9.2 – Impact on Interest Expense of Interest Rate Agreements Accounted for as Cash Flow Hedges

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------------|--|-------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Net interest expense on cash flows hedges | \$ (1,119) | \$ (1,314) | \$ (3,516) | \$ (4,049) |
| Realized net losses reclassified from other comprehensive income | (14) | (18) | (42) | (55) |
| Total Interest Expense | \$ (1,133) | \$ (1,332) | \$ (3,558) | \$ (4,104) |

Derivative Counterparty Credit Risk

As discussed in our Annual Report on Form 10-K for the year ended December 31, 2016, we consider counterparty risk as part of our fair value assessments of all derivative financial instruments at each quarter-end. At September 30, 2017, we assessed this risk as remote and did not record a specific valuation adjustment.

At September 30, 2017, we had outstanding derivative agreements with three counterparties (other than clearinghouses) and were in compliance with ISDA agreements governing our open derivative positions.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 10. Other Assets and Liabilities

Other assets at September 30, 2017 and December 31, 2016, are summarized in the following table.

Table 10.1 – Components of Other Assets

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|--|---------------------------|--------------------------|
| Margin receivable | \$ 93,679 | \$ 68,038 |
| FHLBC stock | 43,393 | 43,393 |
| Pledged collateral | 42,933 | 42,875 |
| MSR holdback receivable | 9,754 | 1,862 |
| Investment receivable | 6,095 | 1,068 |
| Guarantee asset | 3,049 | 4,092 |
| REO | 3,020 | 5,533 |
| Fixed assets and leasehold improvements ⁽¹⁾ | 2,852 | 2,750 |
| Other | 4,731 | 12,334 |
| Total Other Assets | \$ 209,506 | \$ 181,945 |

(1) Fixed assets and leasehold improvements had a basis of \$6 million and accumulated depreciation of \$3 million at September 30, 2017.

Accrued expenses and other liabilities at September 30, 2017 and December 31, 2016 are summarized in the following table.

Table 10.2 – Components of Accrued Expenses and Other Liabilities

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|---|---------------------------|--------------------------|
| Guarantee obligations | \$ 20,101 | \$ 21,668 |
| Accrued compensation | 18,978 | 18,830 |
| Accrued taxes payable | 15,835 | 525 |
| Unsettled trades | 12,005 | 24 |
| Residential loan and MSR repurchase reserve | 4,755 | 5,432 |
| Legal reserve | 2,000 | 2,000 |
| Current accounts payable | 1,920 | 1,151 |
| Accrued operating expenses | 1,097 | 4,493 |
| Deferred tax liability | 898 | 898 |
| Margin payable | 841 | 12,783 |
| Other | 2,632 | 4,624 |
| Total Other Liabilities | \$ 81,062 | \$ 72,428 |

Margin Receivable and Payable

Margin receivable and payable resulted from margin calls between us and our counterparties under derivatives, master repurchase agreements, and warehouse facilities, whereby we or the counterparty posted collateral.

FHLB Stock

In accordance with our FHLB-member subsidiary's borrowing agreement with the FHLBC, our subsidiary is required to purchase and hold stock in the FHLBC. See *Note 13* for additional detail.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 10. Other Assets and Liabilities - (continued)

Guarantee Asset, Pledged Collateral, and Guarantee Obligations

The pledged collateral, guarantee asset, and guarantee obligations presented in the tables above are related to our risk sharing arrangements with Fannie Mae and Freddie Mac. In accordance with these arrangements, we are required to pledge collateral to secure our guarantee obligations. See *Note 14* for additional information on our risk sharing arrangements.

Investment Receivable and Unsettled Trades

In accordance with our policy to record purchases and sales of securities on the trade date, if the trade and settlement of a purchase or sale crosses over a quarterly reporting period, we will record an investment receivable for sales and an unsettled trades liability for purchases.

MSR Holdback Receivable

MSR holdback receivable represents amounts owed to us from third parties related to the sale of MSRs.

REO

The carrying value of REO at September 30, 2017 was \$3 million, which includes the net effect of \$3 million related to transfers into REO during the nine months ended September 30, 2017, offset by \$9 million of REO liquidations, and \$3 million of unrealized gains resulting from market valuation adjustments. At September 30, 2017 and December 31, 2016, there were 12 and 23 REO properties, respectively, recorded on our consolidated balance sheets, all of which were owned at consolidated Legacy Sequoia entities.

Accrued Taxes Payable

Accrued taxes payable at September 30, 2017 represents the interim period current and deferred tax provisions, less any estimated tax payments made during the interim period. Annually, we record separate current and deferred tax provisions and at December 31, 2016, the accrued taxes payable represents income taxes currently payable to federal and state tax authorities.

Legal and Repurchase Reserves

See *Note 14* for additional information on the legal and residential repurchase reserves.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 11. Short-Term Debt

We enter into repurchase agreements, bank warehouse agreements, and other forms of collateralized (and generally uncommitted) short-term borrowings with several banks and major investment banking firms. At September 30, 2017, we had outstanding agreements with several counterparties and we were in compliance with all of the related covenants. For additional information about these financial covenants and our short-term debt, see Part I, Item 2 – *Management's Discussion and Analysis of Financial Condition and Results of Operations* of this Quarterly Report on Form 10-Q and Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2016.

The table below summarizes our short-term debt, including the facilities that are available to us, the outstanding balances, the weighted average interest rate, and the maturity information at September 30, 2017 and December 31, 2016.

Table 11.1 – Short-Term Debt

| September 30, 2017 | | | | | | |
|---|-----------------------------|----------------------------|--------------|---------------------------------------|-----------------|---|
| (Dollars in Thousands) | Number of Facilities | Outstanding Balance | Limit | Weighted Average Interest Rate | Maturity | Weighted Average Days Until Maturity |
| Facilities | | | | | | |
| Residential loan warehouse | 4 | \$ 438,243 | \$ 1,325,000 | 2.80% | 12/2017-8/2018 | 150 |
| Real estate securities repo | 8 | 549,811 | — | 2.46% | 10/2017-12/2017 | 28 |
| Total Short-Term Debt Facilities | 12 | 988,054 | | | | |
| Convertible notes, net | N/A | 250,142 | — | 4.63% | 4/2018 | 197 |
| Total Short-Term Debt | | \$ 1,238,196 | | | | |

| December 31, 2016 | | | | | | |
|-------------------------------|-----------------------------|----------------------------|--------------|---------------------------------------|-----------------|---|
| (Dollars in Thousands) | Number of Facilities | Outstanding Balance | Limit | Weighted Average Interest Rate | Maturity | Weighted Average Days Until Maturity |
| Facilities | | | | | | |
| Residential loan warehouse | 4 | \$ 485,544 | \$ 1,325,000 | 2.40% | 1/2017-12/2017 | 206 |
| Real estate securities repo | 7 | 305,995 | — | 1.91% | 1/2017-3/2017 | 24 |
| Total Short-Term Debt | 11 | \$ 791,539 | | | | |

Borrowings under our facilities are generally charged interest based on a specified margin over the one-month LIBOR interest rate. At September 30, 2017, all of these borrowings were under uncommitted facilities and were due within 364 days (or less) of the borrowing date.

During the three months ended June 30, 2017, \$288 million principal amount of 4.625% convertible senior notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At September 30, 2017, the accrued interest payable balance on this debt was \$5 million. See *Note 13* for additional information on our convertible notes.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 11. Short-Term Debt - (continued)

The fair value of held-for-sale residential loans and real estate securities pledged as collateral under our short-term debt facilities was \$493 million and \$663 million, respectively, at September 30, 2017 and \$534 million and \$363 million, respectively, at December 31, 2016. For the three and nine months ended September 30, 2017, the average balances of our short-term debt facilities were \$1.07 billion and \$0.97 billion, respectively. At September 30, 2017 and December 31, 2016, accrued interest payable on our short-term debt facilities was \$5 million and \$3 million, respectively.

We also maintain a \$10 million committed line of credit with a financial institution that is secured by certain mortgage-backed securities with a fair market value of \$6 million at September 30, 2017. At both September 30, 2017 and December 31, 2016, we had no outstanding borrowings on this facility.

Remaining Maturities of Short-Term Debt

The following table presents the remaining maturities of our secured short-term debt by the type of collateral securing the debt as well as our convertible notes at September 30, 2017.

Table 11.2 – Short-Term Debt by Collateral Type and Remaining Maturities

| (In Thousands) | September 30, 2017 | | | |
|--------------------------------------|--------------------|---------------|--------------|--------------|
| | Within 30 days | 31 to 90 days | Over 90 days | Total |
| Collateral Type | | | | |
| Held-for-sale residential loans | \$ — | \$ 120,219 | \$ 318,024 | \$ 438,243 |
| Real estate securities | 422,300 | 127,511 | — | 549,811 |
| Total Secured Short-Term Debt | 422,300 | 247,730 | 318,024 | 988,054 |
| Convertible notes, net | — | — | 250,142 | 250,142 |
| Total Short-Term Debt | \$ 422,300 | \$ 247,730 | \$ 568,166 | \$ 1,238,196 |

Note 12. Asset-Backed Securities Issued

Through our Sequoia securitization program, we sponsor securitization transactions in which ABS backed by residential mortgage loans are issued by Sequoia entities. We consolidated the Legacy Sequoia securitization entities, and beginning in September 2017, the Sequoia Choice securitization entity, that we determined were VIEs and for which we determined we were the primary beneficiary. Each consolidated securitization entity is independent of Redwood and of each other and the assets and liabilities are not owned by and are not legal obligations of Redwood. Our exposure to these entities is primarily through the financial interests we have retained, although we are exposed to certain financial risks associated with our role as a sponsor, servicing administrator, or depositor of these entities or as a result of our having sold assets directly or indirectly to these entities.

The ABS issued by these entities consist of various classes of securities that pay interest on a monthly or quarterly basis. All ABS issued by the Sequoia Choice entity pay fixed rates of interest and substantially all ABS issued by the Legacy Sequoia entities pay variable rates of interest, which are indexed to one-, three-, or six-month LIBOR. Some ABS issued by the Legacy Sequoia entities pay hybrid rates, which are fixed rates that subsequently adjust to variable rates. ABS issued also includes some interest-only classes with coupons set at a fixed spread to a benchmark rate, or set at a spread to the interest rates earned on the assets less the interest rates paid on the liabilities of a securitization entity.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 12. Asset-Backed Securities Issued - (continued)

The carrying values of ABS issued by Sequoia securitization entities we sponsored at September 30, 2017 and December 31, 2016, along with other selected information, are summarized in the following table.

Table 12.1 – Asset-Backed Securities Issued

| September 30, 2017 | | | |
|---|-----------------------|-----------------------|-------------------|
| (Dollars in Thousands) | Legacy Sequoia | Sequoia Choice | Total |
| Certificates with principal balance | \$ 730,312 | \$ 276,873 | \$ 1,007,185 |
| Interest-only certificates | 2,829 | 4,153 | 6,982 |
| Market valuation adjustments | (75,181) | 5,302 | (69,879) |
| ABS Issued, Net | \$ 657,960 | \$ 286,328 | \$ 944,288 |
| Range of weighted average interest rates, by series | 1.20% to 2.56% | 4.53% | |
| Stated maturities | 2024 - 2036 | 2047 | |
| Number of series | 20 | 1 | |

| December 31, 2016 | | | |
|---|-----------------------|-----------------------|-------------------|
| (Dollars in Thousands) | Legacy Sequoia | Sequoia Choice | Total |
| Certificates with principal balance | \$ 880,517 | \$ — | \$ 880,517 |
| Interest-only certificates | 3,774 | — | 3,774 |
| Market valuation adjustments | (110,829) | — | (110,829) |
| ABS Issued, Net | \$ 773,462 | \$ — | \$ 773,462 |
| Range of weighted average interest rates, by series | 0.74% to 2.23% | —% | |
| Stated maturities | 2024 - 2036 | N/A | |
| Number of series | 20 | — | |

The actual maturity of each class of ABS issued is primarily determined by the rate of principal prepayments on the assets of the issuing entity. Each series is also subject to redemption prior to the stated maturity according to the terms of the respective governing documents of each ABS issuing entity. As a result, the actual maturity of ABS issued may occur earlier than its stated maturity. At September 30, 2017, all of the ABS issued and outstanding had contractual maturities beyond five years.

At both September 30, 2017 and December 31, 2016, accrued interest payable on ABS issued by the Legacy Sequoia entities was \$1 million. At September 30, 2017, accrued interest payable on ABS issued by the Sequoia Choice entity was \$1 million. Interest due on consolidated ABS issued is payable monthly.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 12. Asset-Backed Securities Issued - (continued)

The following table summarizes the carrying value components of the collateral for ABS issued and outstanding at September 30, 2017 and December 31, 2016.

Table 12.2 – Collateral for Asset-Backed Securities Issued

| September 30, 2017 (In Thousands) | Legacy Sequoia | Sequoia Choice | Total |
|--|---------------------------|---------------------------|-------------------|
| Residential loans | \$ 673,134 | \$ 317,303 | \$ 990,437 |
| Restricted cash | 147 | — | 147 |
| Accrued interest receivable | 898 | 1,266 | 2,164 |
| REO | 3,020 | — | 3,020 |
| Total Collateral for ABS Issued | \$ 677,199 | \$ 318,569 | \$ 995,768 |

| December 31, 2016 (In Thousands) | Legacy Sequoia | Sequoia Choice | Total |
|---|---------------------------|---------------------------|-------------------|
| Residential loans | \$ 791,636 | \$ — | \$ 791,636 |
| Restricted cash | 148 | — | 148 |
| Accrued interest receivable | 1,000 | — | 1,000 |
| REO | 5,533 | — | 5,533 |
| Total Collateral for ABS Issued | \$ 798,317 | \$ — | \$ 798,317 |

Note 13. Long-Term Debt

FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. At September 30, 2017, under this agreement, our subsidiary could incur borrowings up to \$2.00 billion, also referred to as “advances,” from the FHLBC secured by eligible collateral, including residential mortgage loans. During the three and nine months ended September 30, 2017, our FHLB-member subsidiary made no additional borrowings under this agreement. Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through the five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until its stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion maximum.

At September 30, 2017, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 1.3% and a weighted average maturity of approximately eight years. At December 31, 2016, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 0.64% and a weighted average maturity of nine years. Advances under this agreement incur interest charges based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. Total advances under this agreement were secured by residential mortgage loans with a fair value of \$2.26 billion at September 30, 2017. In addition, cash of \$24 million served as collateral for these borrowings at September 30, 2017, and is presented as restricted cash on our consolidated balance sheet. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At September 30, 2017, our subsidiary held \$43 million of FHLBC stock that is included in Other assets in our consolidated balance sheets.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 13. Long-Term Debt - (continued)

The following table presents maturities of our FHLBC borrowings by year at September 30, 2017.

Table 13.1 – Maturities of FHLBC Borrowings by Year

| (In Thousands) | September 30, 2017 | |
|-------------------------------|---------------------------|------------------|
| 2024 | \$ | 470,171 |
| 2025 | | 887,639 |
| 2026 | | 642,189 |
| Total FHLBC Borrowings | \$ | 1,999,999 |

For additional information about our FHLBC borrowings, see Part I, Item 2 of Quarterly Report on Form 10-Q under the heading *Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities.*

Convertible Notes

In August 2017, we issued \$245 million principal amount of 4.75% convertible senior notes due 2023. These convertible notes require semi-annual interest payments at a fixed coupon rate of 4.75% until maturity or conversion, which will be no later than August 15, 2023. After deducting the underwriting discount and offering costs, we received \$238 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these convertible notes is approximately 5.3% per annum. At September 30, 2017, these notes were convertible at the option of the holder at a conversion rate of 53.8394 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$18.57 per common share). Upon conversion of these notes by a holder, the holder will receive shares of our common stock. At September 30, 2017, the outstanding principal amount of these notes was \$245 million. At September 30, 2017, the accrued interest payable balance on this debt was \$1 million and the unamortized deferred issuance costs were \$7 million.

In November 2014, RWT Holdings, Inc., a wholly-owned subsidiary of Redwood Trust, Inc., issued \$205 million principal amount of 5.625% exchangeable senior notes due 2019. These exchangeable notes require semi-annual interest payments at a fixed coupon rate of 5.625% until maturity or exchange, which will be no later than November 15, 2019. After deducting the underwriting discount and offering costs, we received \$198 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these exchangeable notes is approximately 6.3% per annum. At September 30, 2017, these notes were exchangeable at the option of the holder at an exchange rate of 46.1798 common shares per \$1,000 principal amount of exchangeable senior notes (equivalent to an exchange price of \$21.65 per common share). Upon exchange of these notes by a holder, the holder will receive shares of our common stock. During the nine months ended September 30, 2017, we did not repurchase any of these notes. During the nine months ended September 30, 2016, we repurchased \$4 million par value of these notes at a discount and recorded a gain on extinguishment of debt of \$0.3 million in Realized gains, net on our consolidated statements of income. At September 30, 2017, the outstanding principal amount of these notes was \$201 million. At September 30, 2017, the accrued interest payable balance on this debt was \$4 million and the unamortized deferred issuance costs were \$3 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. These convertible notes require semi-annual interest payments at a fixed coupon rate of 4.625% until maturity or conversion, which will be no later than April 15, 2018. After deducting the underwriting discount and offering costs, we received \$279 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these convertible notes is approximately 4.8% per annum. At September 30, 2017, these notes were convertible at the option of the holder at a conversion rate of 1.1320 common shares per \$1,000 principal amount of convertible senior notes (equivalent to a conversion price of \$24.31 per common share). Upon conversion of these notes by a holder, the holder will receive shares of our common stock. During the three months ended June 30, 2017, \$288 million principal amount of these convertible notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At September 30, 2017, the outstanding principal amount of these notes was \$250 million. At September 30, 2017, the accrued interest payable balance on this debt was \$5 million and the unamortized deferred issuance costs were \$0.3 million.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 13. Long-Term Debt - (continued)

Trust Preferred Securities and Subordinated Notes

At September 30, 2017, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively. This debt requires quarterly interest payments at a floating rate equal to three-month LIBOR plus 2.25% until the notes are redeemed. The \$100 million trust preferred securities will be redeemed no later than January 30, 2037, and the \$40 million subordinated notes will be redeemed no later than July 30, 2037. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense. Including hedging costs and amortization of deferred securities issuance costs, the weighted average interest expense yield on our trust preferred securities and subordinated notes is approximately 6.8% per annum. At both September 30, 2017 and December 31, 2016, the accrued interest payable balance on our trust preferred securities and subordinated notes was \$1 million.

Under the terms of this debt, we covenant, among other things, to use our best efforts to continue to qualify as a REIT. If an event of default were to occur in respect of this debt, we would generally be restricted under its terms (subject to certain exceptions) from making dividend distributions to stockholders, from repurchasing common stock or repurchasing or redeeming any other then-outstanding equity securities, and from making any other payments in respect of any equity interests in us or in respect of any then-outstanding debt that is pari passu or subordinate to this debt.

Note 14. Commitments and Contingencies

Lease Commitments

At September 30, 2017, we were obligated under four non-cancelable operating leases with expiration dates through 2028 for \$18 million of cumulative lease payments. Our operating lease expense was \$2 million for both nine-month periods ended September 30, 2017 and 2016.

The following table presents our future lease commitments at September 30, 2017.

Table 14.1 – Future Lease Commitments by Year

| (In Thousands) | September 30, 2017 |
|--------------------------------|---------------------------|
| 2017 (3 months) | \$ 387 |
| 2018 | 1,948 |
| 2019 | 1,987 |
| 2020 | 1,965 |
| 2021 and thereafter | 11,691 |
| Total Lease Commitments | \$ 17,978 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 14. Commitments and Contingencies - (continued)

Loss Contingencies — Risk Sharing

At September 30, 2017, we had sold conforming loans to the Agencies with an original unpaid principal balance of \$3.19 billion, subject to our risk sharing arrangements with the Agencies. At September 30, 2017, the maximum potential amount of future payments we could be required to make under these arrangements was \$44 million and this amount was fully collateralized by assets we transferred to pledged accounts and is presented as pledged collateral in Other assets on our consolidated balance sheets. We have no recourse to any third parties that would allow us to recover any amounts related to our obligations under the arrangements. At September 30, 2017, we had not incurred any losses under these arrangements. For the three and nine months ended September 30, 2017, other income related to these arrangements was \$1 million and \$2 million, respectively. For the three and nine months ended September 30, 2016, other income related to these arrangements was \$1 million and \$3 million, respectively. For the three and nine months ended September 30, 2017, net market valuation losses related to these investments were \$0.3 million and \$1 million, respectively. For the three and nine months ended September 30, 2016, net market valuation losses related to these investments were zero and \$1 million, respectively.

All of the loans in the reference pools subject to these risk sharing arrangements were originated in 2014 and 2015, and as of September 30, 2017, the loans had an unpaid principal balance of \$2.19 billion and a weighted average FICO score of 758 (at origination) and LTV of 77% (at origination). At September 30, 2017, \$3 million of the loans were 90 days or more delinquent, and \$1 million were in foreclosure. At September 30, 2017, the carrying value of our guarantee obligation was \$20 million and included \$10 million designated as a non-amortizing credit reserve, which we believe is sufficient to cover current expected losses under these obligations.

Our consolidated balance sheets include assets of special purpose entities ("SPEs") associated with these risk sharing arrangements (i.e., the "pledged collateral" referred to above) that can only be used to settle obligations of these SPEs for which the creditors of these SPEs (the Agencies) do not have recourse to Redwood Trust, Inc. or its affiliates. At September 30, 2017 and December 31, 2016, assets of such SPEs totaled \$47 million and \$49 million, respectively, and liabilities of such SPEs totaled \$20 million and \$22 million, respectively.

Loss Contingencies — Residential Repurchase Reserve

We maintain a repurchase reserve for potential obligations arising from representation and warranty violations related to residential loans we have sold to securitization trusts or third parties and for conforming residential loans associated with MSRMs that we have purchased from third parties. We do not originate residential loans and we believe the initial risk of loss due to loan repurchases (i.e., due to a breach of representations and warranties) would generally be a contingency to the companies from whom we acquired the loans. However, in some cases, for example, where loans were acquired from companies that have since become insolvent, repurchase claims may result in our being liable for a repurchase obligation.

At both September 30, 2017 and December 31, 2016, our repurchase reserve associated with our residential loans and MSRMs was \$5 million and was recorded in Accrued expenses and other liabilities on our consolidated balance sheets. We received 13 repurchase requests during the nine months ended September 30, 2017, and repurchased one loan during this period. During the nine months ended September 30, 2017 and 2016, we recorded \$0.5 million of reversal of provision for repurchases and \$0.3 million of provision for repurchases, respectively, that were recorded in Mortgage banking activities, net and MSR income, net on our consolidated statements of income.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 14. Commitments and Contingencies - (continued)

Loss Contingencies — Litigation

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the “FHLB-Seattle”) filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. (“SRF”), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the “FHLB-Seattle Defendants”) alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Seattle Certificate”) issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the “2005-4 RMBS”) and purchased by the FHLB-Seattle. Specifically, the complaint alleged that the alleged misstatements concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and sought to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys’ fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, at September 30, 2017, the FHLB-Seattle has received approximately \$125 million of principal and \$11 million of interest payments in respect of the Seattle Certificate. The matter was subsequently resolved and the claims were dismissed by the FHLB Seattle as to all the FHLB Seattle Defendants. At the time the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, we could incur a loss as a result of these indemnities.

On or about July 15, 2010, The Charles Schwab Corporation (“Schwab”) filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the “Schwab Defendants”) alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys’ fees and costs from SRF. Schwab claimed that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Schwab Certificate”) issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleged that the misstatements for the 2005-4 RMBS concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, at September 30, 2017, approximately \$14 million of principal and \$1 million of interest payments have been made in respect of the Schwab Certificate. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. Subsequently, the matter was resolved and Schwab dismissed its claims against the lead underwriter of the 2005-4 RMBS. At the time the Schwab Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, Redwood could incur a loss as a result of these indemnities.

Through certain of our wholly-owned subsidiaries, we have in the past engaged in, and expect to continue to engage in, activities relating to the acquisition and securitization of residential mortgage loans. In addition, certain of our wholly-owned subsidiaries have in the past engaged in activities relating to the acquisition and securitization of debt obligations and other assets through the issuance of collateralized debt obligations (commonly referred to as CDO transactions). Because of this involvement in the securitization and CDO businesses, we could become the subject of litigation relating to these businesses, including additional litigation of the type described above, and we could also become the subject of governmental investigations, enforcement actions, or lawsuits, and governmental authorities could allege that we violated applicable law or regulation in the conduct of our business. As an example, in July 2016 we became aware of a complaint filed by the State of California on April 1, 2016 against Morgan Stanley & Co. and certain of its affiliates alleging, among other things, that there were misleading statements contained in offering materials for 28 different mortgage pass-through certificates purchased by various California investors, including various California public pension systems, from Morgan Stanley and alleging that Morgan Stanley made false or fraudulent claims in connection with the sale of those certificates. Of the 28 mortgage pass-through certificates that are the subject of the complaint, two are Sequoia mortgage pass-through certificates issued in 2004 and two are Sequoia mortgage pass-through certificates issued in 2007. With respect to each of those certificates our wholly-owned subsidiary, RWT Holdings, Inc., was the sponsor and our wholly-owned subsidiary, Sequoia Residential Funding, Inc., was the depositor. At the time these

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 14. Commitments and Contingencies - (continued)

four Sequoia mortgage pass-through certificates were issued, Sequoia Residential Funding, Inc. and Redwood Trust agreed to indemnify the underwriters of these certificates for certain losses and expenses they might incur as a result of claims made against them relating to these certificates, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, we could incur a loss as a result of these indemnities.

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At September 30, 2017, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs or co-defendants. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties relating to these litigation matters that could increase our potential losses.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 15. Equity

The following table provides a summary of changes to accumulated other comprehensive income by component for the three and nine months ended September 30, 2017 and 2016.

Table 15.1 – Changes in Accumulated Other Comprehensive Income by Component

| (In Thousands) | Three Months Ended September 30, 2017 | | Three Months Ended September 30, 2016 | |
|---|--|--|--|--|
| | Net Unrealized Gains on Available-for-Sale Securities | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges | Net Unrealized Gains on Available-for-Sale Securities | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges |
| Balance at beginning of period | \$ 114,364 | \$ (44,688) | \$ 116,849 | \$ (70,518) |
| Other comprehensive income (loss) before reclassifications ⁽¹⁾ | 13,158 | 321 | 9,038 | 647 |
| Amounts reclassified from other accumulated comprehensive income | (853) | 14 | (1,319) | 18 |
| Net current-period other comprehensive income (loss) | 12,305 | 335 | 7,719 | 665 |
| Balance at End of Period | \$ 126,669 | \$ (44,353) | \$ 124,568 | \$ (69,853) |
| | Nine Months Ended September 30, 2017 | | Nine Months Ended September 30, 2016 | |
| | Net Unrealized Gains on Available-for-Sale Securities | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges | Net Unrealized Gains on Available-for-Sale Securities | Net Unrealized Losses on Interest Rate Agreements Accounted for as Cash Flow Hedges |
| Balance at beginning of period | \$ 115,873 | \$ (44,020) | \$ 139,356 | \$ (47,363) |
| Other comprehensive income (loss) before reclassifications ⁽¹⁾ | 17,899 | (375) | 5,195 | (22,545) |
| Amounts reclassified from other accumulated comprehensive income | (7,103) | 42 | (19,983) | 55 |
| Net current-period other comprehensive income (loss) | 10,796 | (333) | (14,788) | (22,490) |
| Balance at End of Period | \$ 126,669 | \$ (44,353) | \$ 124,568 | \$ (69,853) |

(1) Amounts presented for net unrealized gains on available-for-sale securities are net of tax benefit (provision) of zero and \$(0.1) million for the three and nine months ended September 30, 2017, respectively, and \$0.2 million and \$0.6 million for the three and nine months ended September 30, 2016, respectively.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 15. Equity - (continued)

The following table provides a summary of reclassifications out of accumulated other comprehensive income for three and nine months ended September 30, 2017 and 2016.

Table 15.2 – Reclassifications Out of Accumulated Other Comprehensive Income

| (In Thousands) | Affected Line Item in the Income Statement | Amount Reclassified From Accumulated Other Comprehensive Income | |
|---|---|--|------------|
| | | Three Months Ended September 30, | |
| | | 2017 | 2016 |
| Net Realized (Gain) Loss on AFS Securities | | | |
| Other than temporary impairment ⁽¹⁾ | Investment fair value changes, net | \$ 3 | \$ — |
| Gain on sale of AFS securities | Realized gains, net | (856) | (1,319) |
| | | \$ (853) | \$ (1,319) |
| Net Realized Loss on Interest Rate Agreements Designated as Cash Flow Hedges | | | |
| Amortization of deferred loss | Interest expense | \$ 14 | \$ 18 |
| | | \$ 14 | \$ 18 |

| (In Thousands) | Affected Line Item in the Income Statement | Amount Reclassified From Accumulated Other Comprehensive Income | |
|---|---|--|-------------|
| | | Nine Months Ended September 30, | |
| | | 2017 | 2016 |
| Net Realized (Gain) Loss on AFS Securities | | | |
| Other than temporary impairment ⁽¹⁾ | Investment fair value changes, net | \$ 248 | \$ 305 |
| Gain on sale of AFS securities | Realized gains, net | (7,351) | (20,288) |
| | | \$ (7,103) | \$ (19,983) |
| Net Realized Loss on Interest Rate Agreements Designated as Cash Flow Hedges | | | |
| Amortization of deferred loss | Interest expense | \$ 42 | \$ 55 |
| | | \$ 42 | \$ 55 |

(1) For the nine months ended September 30, 2017, other-than-temporary impairments were \$0.6 million, of which \$0.2 million were recognized through our consolidated statements of income and \$0.4 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet. For the three months ended September 30, 2016, there were no other-than-temporary impairments. For the nine months ended September 30, 2016, other-than-temporary impairments were \$3 million, of which \$0.3 million were recognized through our consolidated statements of income and \$2 million were recognized in Accumulated other comprehensive income, a component of our consolidated balance sheet.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 15. Equity - (continued)

Earnings per Common Share

The following table provides the basic and diluted earnings per common share computations for the three and nine months ended September 30, 2017 and 2016.

Table 15.3 – Basic and Diluted Earnings per Common Share

| (In Thousands, except Share Data) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|----------------|--|----------------|
| | 2017 | 2016 | 2017 | 2016 |
| Basic Earnings per Common Share: | | | | |
| Net income attributable to Redwood | \$ 36,180 | \$ 52,553 | \$ 109,473 | \$ 105,897 |
| Less: Dividends and undistributed earnings allocated to participating securities | (948) | (1,485) | (2,800) | (3,040) |
| Net income allocated to common shareholders | \$ 35,232 | \$ 51,068 | \$ 106,673 | \$ 102,857 |
| Basic weighted average common shares outstanding | 76,850,830 | 76,680,183 | 76,803,324 | 76,827,026 |
| Basic Earnings per Common Share | \$ 0.46 | \$ 0.67 | \$ 1.39 | \$ 1.34 |
| Diluted Earnings per Common Share: | | | | |
| Net income attributable to Redwood | \$ 36,180 | \$ 52,553 | \$ 109,473 | \$ 105,897 |
| Less: Dividends and undistributed earnings allocated to participating securities | (986) | (1,439) | (2,926) | (3,226) |
| Add back: Interest expense on convertible notes for the period, net of tax | 6,564 | 6,115 | 18,639 | 18,263 |
| Net income allocated to common shareholders | \$ 41,758 | \$ 57,229 | \$ 125,186 | \$ 120,934 |
| Weighted average common shares outstanding | 76,850,830 | 76,680,183 | 76,803,324 | 76,827,026 |
| Net effect of dilutive equity awards | 298,955 | 54,696 | 215,141 | 18,665 |
| Net effect of assumed convertible notes conversion to common shares | 25,553,323 | 21,096,738 | 22,379,401 | 21,145,987 |
| Diluted weighted average common shares outstanding | 102,703,108 | 97,831,617 | 99,397,866 | 97,991,678 |
| Diluted Earnings per Common Share | \$ 0.41 | \$ 0.58 | \$ 1.26 | \$ 1.23 |

We included participating securities, which are certain equity awards that have non-forfeitable dividend participation rights, in the calculations of basic and diluted earnings per common share as we determined that the two-class method was more dilutive than the alternative treasury stock method for these shares. Dividends and undistributed earnings allocated to participating securities under the basic and diluted earnings per share calculations require specific shares to be included that may differ in certain circumstances.

During the three and nine months ended September 30, 2017 and 2016, certain of our convertible notes were determined to be dilutive and were included in the calculation of diluted EPS under the "if-converted" method. Under this method, the periodic interest expense (net of applicable taxes) for dilutive notes is added back to the numerator and the weighted average number of shares that the notes are entitled to (if converted, regardless of whether they are in or out of the money) are included in the denominator.

For the three and nine months ended September 30, 2017, the number of outstanding equity awards that were antidilutive totaled 6,149 and 5,843, respectively. For the three and nine months ended September 30, 2016, the number of outstanding equity awards that were antidilutive totaled 6,623 and 6,565, respectively.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 15. Equity - (continued)

Stock Repurchases

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended.

During the three and nine months ended September 30, 2017, there were no shares of common stock acquired under this authorization. At September 30, 2017, approximately \$86 million of this current authorization remained available for the repurchase of shares of our common stock.

Note 16. Equity Compensation Plans

At September 30, 2017 and December 31, 2016, 1,469,991 and 1,787,974 shares of common stock, respectively, were available for grant under our Incentive Plan. The unamortized compensation cost of awards issued under the Incentive Plan and purchases under the Employee Stock Purchase Plan totaled \$18 million at September 30, 2017, as shown in the following table.

Table 16.1 – Activities of Equity Compensation Costs by Award Type

| (In Thousands) | Nine Months Ended September 30, 2017 | | | | |
|--|---|-----------------------------|--------------------------------|-------------------------------------|------------------|
| | Restricted Stock | Deferred Stock Units | Performance Stock Units | Employee Stock Purchase Plan | Total |
| Unrecognized compensation cost at beginning of period | \$ 2,091 | \$ 11,506 | \$ 4,549 | \$ — | \$ 18,146 |
| Equity grants | 2,237 | 5,747 | — | 129 | 8,113 |
| Equity grant forfeitures | (174) | (472) | — | — | (646) |
| Equity compensation expense | (934) | (4,866) | (1,738) | (96) | (7,634) |
| Unrecognized Compensation Cost at End of Period | \$ 3,220 | \$ 11,915 | \$ 2,811 | \$ 33 | \$ 17,979 |

At September 30, 2017, the weighted average amortization period remaining for all of our equity awards was less than two years.

Restricted Stock

At September 30, 2017 and December 31, 2016, there were 265,842 and 204,515 shares, respectively, of restricted stock outstanding. Restrictions on these shares lapse through 2021. During the nine months ended September 30, 2017, there were 134,364 shares of restricted stock granted, restrictions on 61,285 shares of restricted stock lapsed and those shares were distributed, and 11,752 shares of restricted stock awards were forfeited.

Deferred Stock Units (“DSUs”)

At September 30, 2017 and December 31, 2016, there were 1,869,577 and 1,848,861 DSUs, respectively, outstanding of which 1,006,394 and 939,899, respectively, had vested. During the nine months ended September 30, 2017, there were 359,501 DSUs granted, 306,911 DSUs distributed, and 31,875 DSUs forfeited. Unvested DSUs at September 30, 2017 vest through 2021.

During the first quarter of 2016, equity compensation expense of \$3 million was recognized in connection with the announced departures of two executives due to the full vesting of their DSUs in accordance with the terms of their employment agreements.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 16. Equity Compensation Plans - (continued)

Performance Stock Units ("PSUs")

At both September 30, 2017 and December 31, 2016, the target number of PSUs that were unvested was 642,879. Vesting for PSUs will generally occur at the end of three years from their grant date based on various total shareholder return ("TSR") performance calculations, as discussed in our Annual Report on Form 10-K for the year ended December 31, 2016.

Employee Stock Purchase Plan ("ESPP")

The ESPP allows a maximum of 450,000 shares of common stock to be purchased in aggregate for all employees. As of September 30, 2017 and December 31, 2016, 354,801 and 337,271 shares had been purchased, respectively, and there remained a negligible amount of uninvested employee contributions in the ESPP at September 30, 2017.

Note 17. Mortgage Banking Activities, Net

The following table presents the components of Mortgage banking activities, net, recorded in our consolidated statements of income for the three and nine months ended September 30, 2017 and 2016.

Table 17.1 – Mortgage Banking Activities

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|-----------------|--|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Residential Mortgage Banking Activities, Net | | | | |
| Changes in fair value of: | | | | |
| Residential loans, at fair value ⁽¹⁾ | \$ 28,135 | \$ 12,671 | \$ 63,122 | \$ 47,456 |
| Sequoia securities | — | — | — | 1,455 |
| Risk management derivatives ⁽²⁾ | (7,077) | (3,287) | (13,787) | (22,743) |
| Other income, net ⁽³⁾ | 142 | 382 | 1,515 | 606 |
| Total residential mortgage banking activities, net | 21,200 | 9,766 | 50,850 | 26,774 |
| Commercial Mortgage Banking Activities, Net | — | — | — | (2,062) |
| Mortgage Banking Activities, Net | \$ 21,200 | \$ 9,766 | \$ 50,850 | \$ 24,712 |

(1) Includes changes in fair value for associated loan purchase commitments.

(2) Represents market valuation changes of derivatives that were used to manage risks associated with our accumulation of residential loans.

(3) Amounts in this line item include other fee income from loan acquisitions and the provision for repurchases expense, presented net.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 18. Investment Fair Value Changes, Net

The following table presents the components of Investment fair value changes, net, recorded in our consolidated statements of income for the three and nine months ended September 30, 2017 and 2016.

Table 18.1 – Investment Fair Value Changes

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|------------------|---------------------------------|--------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Investment Fair Value Changes, Net | | | | |
| Changes in fair value of: | | | | |
| Residential loans held-for-investment, at Redwood | \$ 2,881 | \$ (655) | \$ 8,902 | \$ 22,161 |
| Trading securities | 607 | 8,898 | 30,676 | 3,728 |
| Net investments in Legacy Sequoia entities ⁽¹⁾ | (1,045) | (255) | (3,842) | (2,086) |
| Net investment in Sequoia Choice entity ⁽¹⁾ | (256) | — | (256) | — |
| Risk sharing investments | (267) | 15 | (985) | (689) |
| Risk management derivatives, net | (1,592) | 4,222 | (24,557) | (41,188) |
| Valuation adjustments on commercial loans held-for-sale | — | (307) | 300 | (307) |
| Impairments on AFS securities | (4) | — | (248) | (305) |
| Investment Fair Value Changes, Net | \$ 324 | \$ 11,918 | \$ 9,990 | \$ (18,686) |

(1) Includes changes in fair value of the residential loans held-for-sale, REO and the ABS issued at the entities, which netted together represent the change in value of our retained investments at the consolidated VIEs.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 19. Operating Expenses

Components of our operating expenses for the three and nine months ended September 30, 2017 and 2016 are presented in the following table.

Table 19.1 – Components of Operating Expenses

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|------------------|--|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Fixed compensation expense | \$ 5,233 | \$ 5,253 | \$ 16,556 | \$ 19,022 |
| Variable compensation expense | 6,467 | 5,802 | 14,713 | 11,824 |
| Equity compensation expense | 2,337 | 2,031 | 7,634 | 7,117 |
| Total compensation expense | 14,037 | 13,086 | 38,903 | 37,963 |
| Systems and consulting | 1,856 | 2,692 | 5,183 | 7,274 |
| Loan acquisition costs ⁽¹⁾ | 1,187 | 1,393 | 3,397 | 4,680 |
| Office costs | 988 | 1,056 | 3,231 | 3,501 |
| Accounting and legal | 519 | 721 | 2,322 | 3,043 |
| Corporate costs | 415 | 478 | 1,363 | 1,589 |
| Other operating expenses | 920 | 925 | 2,390 | 2,367 |
| Operating expenses before restructuring charges | 19,922 | 20,351 | 56,789 | 60,417 |
| Restructuring charges ⁽²⁾ | — | 4 | — | 10,545 |
| Total Operating Expenses | \$ 19,922 | \$ 20,355 | \$ 56,789 | \$ 70,962 |

(1) Loan acquisition costs primarily includes underwriting and due diligence costs related to the acquisition of residential loans held-for-sale at fair value.

(2) For the nine months ended September 30, 2016, restructuring charges included \$5 million of fixed compensation expense and \$4 million of equity compensation expense related to one-time termination benefits, as well as \$2 million of other contract termination costs, associated with the restructuring of our conforming and commercial mortgage banking operations and related charges associated with the departure of Redwood's President announced in the first quarter of 2016.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 20. Taxes

For the nine months ended September 30, 2017 and 2016, we recognized a provision for income taxes of \$17 million and \$1 million, respectively. The following is a reconciliation of the statutory federal and state tax rates to our effective tax rate at September 30, 2017 and 2016.

Table 20.1 – Reconciliation of Statutory Tax Rate to Effective Tax Rate

| | September 30, 2017 | September 30, 2016 |
|---|--------------------|--------------------|
| Federal statutory rate | 34.0 % | 34.0 % |
| State statutory rate, net of Federal tax effect | 7.2 % | 7.2 % |
| Differences in taxable (loss) income from GAAP income | (6.8)% | (21.7)% |
| Change in valuation allowance | (2.8)% | 6.6 % |
| Dividends paid deduction | (18.3)% | (24.9)% |
| Effective Tax Rate | 13.3 % | 1.2 % |

We assessed our tax positions for all open tax years (i.e., Federal, 2014 to 2017, and State, 2013 to 2017) as of September 30, 2017 and December 31, 2016, and concluded that we had no uncertain tax positions that resulted in material unrecognized tax benefits.

Note 21. Segment Information

During the first quarter of 2017, we reorganized our segments to align with changes in how we view our segments for making operating decisions and assessing performance. Specifically, we eliminated our Commercial segment and renamed our Residential Investments segment as the Investment Portfolio segment. This Investment Portfolio segment now includes both residential investments and our commercial investments, which are primarily comprised of investments in multifamily securities. Our Commercial segment previously included our commercial mortgage banking operations and our commercial loan investments, which were wound-down and sold, respectively, during 2016. We conformed the presentation of prior periods, whereby commercial loan investments are included in the Investment Portfolio segment and commercial mortgage banking activities are included in Corporate/Other. Following is a full description of our current segments.

Our Investment Portfolio segment primarily consists of investments in residential jumbo loans and real estate securities. Our securities portfolio primarily includes investments in residential mortgage-backed securities ("RMBS") retained from our Sequoia securitizations and RMBS issued by third parties, Agency issued CRT securities, as well as investments in Agency issued multifamily securities. Our residential loan investments are primarily made through a subsidiary of Redwood Trust that is a member of the Federal Home Loan Bank of Chicago ("FHLBC") that utilizes attractive long-term financing from the FHLBC to make long-term investments directly in residential loans. This segment also includes residential loans from our consolidated Sequoia Choice entity. The Investment Portfolio segment's main sources of revenue are interest income from investment portfolio securities and residential loans held-for-investment. Additionally, this segment may realize gains and losses upon the sale of securities. Funding expenses, hedging expenses, direct operating expenses, and tax provisions associated with these activities are also included in this segment.

Our Residential Mortgage Banking segment primarily consists of operating a mortgage loan conduit that acquires residential loans from third-party originators for subsequent sale, securitization, or transfer to our investment portfolio. We typically acquire prime, jumbo mortgages and the related mortgage servicing rights on a flow basis from our network of loan sellers and distribute those loans through our Sequoia private-label securitization program or to institutions that acquire pools of whole loans. We occasionally supplement our flow purchases with bulk loan acquisitions. This segment also includes various derivative financial instruments that we utilize to manage certain risks associated with residential loans we acquire. Our Residential Mortgage Banking segment's main source of revenue is income from mortgage banking activities, which includes valuation increases (or gains) on the sale or securitization of loans and valuation changes from hedges used to manage risks associated with these activities. Additionally, this segment may generate interest income on loans held pending securitization or sale. Funding expenses, direct operating expenses, and tax expenses associated with these activities are also included in this segment.

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 21. Segment Information - (continued)

Segment contribution represents the measure of profit that we use to assess the performance of our business segments and make resource allocation and operating decisions. Certain expenses not directly assigned or allocated to one of our two segments, as well as activity from certain consolidated Sequoia entities and commercial mortgage banking activities (in the prior year), are included in the Corporate/Other column as reconciling items to our consolidated financial statements. These unallocated expenses primarily include interest expense associated with certain long-term debt, indirect operating expenses, and other expense.

The following tables present financial information by segment for the three and nine months ended September 30, 2017 and 2016.

Table 21.1 – Business Segment Financial Information

| (In Thousands) | Three Months Ended September 30, 2017 | | | |
|--|--|---|-----------------------------|------------------|
| | Investment Portfolio | Residential Mortgage Banking | Corporate/ Other | Total |
| Interest income | \$ 47,023 | \$ 10,626 | \$ 5,088 | \$ 62,737 |
| Interest expense | (9,445) | (4,135) | (13,863) | (27,443) |
| Net interest income (loss) | 37,578 | 6,491 | (8,775) | 35,294 |
| Non-interest income | | | | |
| Mortgage banking activities, net | — | 21,200 | — | 21,200 |
| MSR income, net | 1,615 | — | — | 1,615 |
| Investment fair value changes, net | 1,372 | — | (1,048) | 324 |
| Other income | 1,197 | — | — | 1,197 |
| Realized gains, net | 1,734 | — | — | 1,734 |
| Total non-interest income, net | 5,918 | 21,200 | (1,048) | 26,070 |
| Direct operating expenses | (1,324) | (6,107) | (12,491) | (19,922) |
| Provision for income taxes | (433) | (4,829) | — | (5,262) |
| Segment Contribution | \$ 41,739 | \$ 16,755 | \$ (22,314) | |
| Net Income | | | | \$ 36,180 |
| Non-cash amortization income (expense) | \$ 5,222 | \$ (25) | \$ (787) | \$ 4,410 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 21. Segment Information - (continued)

| (In Thousands) | Three Months Ended September 30, 2016 | | | |
|--|--|---|-----------------------------|------------------|
| | Investment Portfolio | Residential Mortgage Banking | Corporate/ Other | Total |
| Interest income | \$ 47,176 | \$ 8,831 | \$ 4,899 | \$ 60,906 |
| Interest expense | (5,013) | (3,826) | (12,758) | (21,597) |
| Net interest income (loss) | 42,163 | 5,005 | (7,859) | 39,309 |
| Reversal of provision for loan losses | 859 | — | — | 859 |
| Non-interest income | | | | |
| Mortgage banking activities, net | — | 9,766 | — | 9,766 |
| MSR income, net | 3,770 | — | — | 3,770 |
| Investment fair value changes, net | 12,176 | — | (258) | 11,918 |
| Other income | 1,643 | — | — | 1,643 |
| Realized gains, net | 6,615 | — | — | 6,615 |
| Total non-interest income, net | 24,204 | 9,766 | (258) | 33,712 |
| Direct operating expenses | (2,751) | (5,807) | (11,797) | (20,355) |
| Provision for income taxes | (732) | (240) | — | (972) |
| Segment Contribution | \$ 63,743 | \$ 8,724 | \$ (19,914) | |
| Net Income | | | | \$ 52,553 |
| Non-cash amortization income (expense) | \$ 6,123 | \$ (28) | \$ (983) | \$ 5,112 |

| (In Thousands) | Nine Months Ended September 30, 2017 | | | |
|--|---|---|-----------------------------|-------------------|
| | Investment Portfolio | Residential Mortgage Banking | Corporate/ Other | Total |
| Interest income | \$ 135,106 | \$ 26,515 | \$ 14,968 | \$ 176,589 |
| Interest expense | (21,940) | (11,462) | (39,306) | (72,708) |
| Net interest income (loss) | 113,166 | 15,053 | (24,338) | 103,881 |
| Non-interest income | | | | |
| Mortgage banking activities, net | — | 50,850 | — | 50,850 |
| MSR income, net | 6,106 | — | — | 6,106 |
| Investment fair value changes, net | 13,846 | — | (3,856) | 9,990 |
| Other income | 3,367 | — | — | 3,367 |
| Realized gains, net | 9,561 | — | (752) | 8,809 |
| Total non-interest income, net | 32,880 | 50,850 | (4,608) | 79,122 |
| Direct operating expenses | (4,371) | (18,009) | (34,409) | (56,789) |
| Provision for income taxes | (4,490) | (12,251) | — | (16,741) |
| Segment Contribution | \$ 137,185 | \$ 35,643 | \$ (63,355) | |
| Net Income | | | | \$ 109,473 |
| Non-cash amortization income (expense) | \$ 16,263 | \$ (79) | \$ (2,528) | \$ 13,656 |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 21. Segment Information - (continued)

| (In Thousands) | Nine Months Ended September 30, 2016 | | | |
|--|--------------------------------------|---------------------------------|---------------------|-------------------|
| | Investment Portfolio | Residential Mortgage Banking | Corporate/ Other | Total |
| Interest income | \$ 149,985 | \$ 24,610 | \$ 15,426 | \$ 190,021 |
| Interest expense | (18,679) | (10,719) | (38,593) | (67,991) |
| Net interest income (loss) | 131,306 | 13,891 | (23,167) | 122,030 |
| Reversal of provision for loan losses | 7,102 | — | — | 7,102 |
| Non-interest income | | | | |
| Mortgage banking activities, net | — | 26,774 | (2,062) | 24,712 |
| MSR income, net | 12,834 | — | — | 12,834 |
| Investment fair value changes, net | (16,505) | — | (2,181) | (18,686) |
| Other income | 4,157 | — | — | 4,157 |
| Realized gains, net | 25,745 | — | 292 | 26,037 |
| Total non-interest income, net | 26,231 | 26,774 | (3,951) | 49,054 |
| Direct operating expenses ⁽¹⁾ | (7,689) | (17,175) | (46,098) | (70,962) |
| Provision for income taxes | (1,087) | (240) | — | (1,327) |
| Segment Contribution | \$ 155,863 | \$ 23,250 | \$ (73,216) | |
| Net Income | | | | \$ 105,897 |
| Non-cash amortization income (expense) | \$ 20,507 | \$ (102) | \$ (2,978) | \$ 17,427 |

(1) For the nine months ended September 30, 2016, \$11 million of costs associated with the restructuring of our conforming residential mortgage loan operations and commercial operations, included in the direct operating expense line item, are presented under the Corporate/Other column.

The following tables present the components of Corporate/Other for the three and nine months ended September 30, 2017 and 2016.

Table 21.2 – Components of Corporate/Other

| (In Thousands) | Three Months Ended September 30, | | | | | |
|---------------------------------------|------------------------------------|--------------------|--------------------|------------------------------------|--------------------|--------------------|
| | 2017 | | | 2016 | | |
| | Legacy Consolidated VIEs (1) | Other | Total | Legacy Consolidated VIEs (1) | Other | Total |
| Interest income | \$ 4,875 | \$ 213 | \$ 5,088 | \$ 4,837 | \$ 62 | \$ 4,899 |
| Interest expense | (3,838) | (10,025) | (13,863) | (3,274) | (9,484) | (12,758) |
| Net interest income (loss) | 1,037 | (9,812) | (8,775) | 1,563 | (9,422) | (7,859) |
| Non-interest income | | | | | | |
| Investment fair value changes, net | (1,045) | (3) | (1,048) | (255) | (3) | (258) |
| Total non-interest income, net | (1,045) | (3) | (1,048) | (255) | (3) | (258) |
| Direct operating expenses | — | (12,491) | (12,491) | — | (11,797) | (11,797) |
| Total | \$ (8) | \$ (22,306) | \$ (22,314) | \$ 1,308 | \$ (21,222) | \$ (19,914) |

REDWOOD TRUST, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

Note 21. Segment Information - (continued)

| (In Thousands) | Nine Months Ended September 30, | | | | | |
|---------------------------------------|---|--------------------|--------------------|---|--------------------|--------------------|
| | 2017 | | | 2016 | | |
| | Legacy Consolidated VIEs ⁽¹⁾ | Other | Total | Legacy Consolidated VIEs ⁽¹⁾ | Other | Total |
| Interest income | \$ 14,576 | \$ 392 | \$ 14,968 | \$ 14,525 | \$ 901 | \$ 15,426 |
| Interest expense | (11,046) | (28,260) | (39,306) | (9,842) | (28,751) | (38,593) |
| Net interest income (loss) | 3,530 | (27,868) | (24,338) | 4,683 | (27,850) | (23,167) |
| Non-interest income | | | | | | |
| Investment fair value changes, net | (3,842) | (14) | (3,856) | (2,086) | (95) | (2,181) |
| Realized gains, net | — | (752) | (752) | — | 292 | 292 |
| Total non-interest income, net | (3,842) | (766) | (4,608) | (2,086) | (1,865) | (3,951) |
| Direct operating expenses | — | (34,409) | (34,409) | — | (46,098) | (46,098) |
| Total | \$ (312) | \$ (63,043) | \$ (63,355) | \$ 2,597 | \$ (75,813) | \$ (73,216) |

(1) Legacy consolidated VIEs represent Legacy Sequoia entities that are consolidated for GAAP financial reporting purposes. See *Note 4* for further discussion on VIEs.

The following table presents supplemental information by segment at September 30, 2017 and December 31, 2016.

Table 21.3 – Supplemental Segment Information

| (In Thousands) | Investment Portfolio | Residential Mortgage Banking | Corporate/ Other | Total |
|---------------------------|----------------------|------------------------------|------------------|--------------|
| September 30, 2017 | | | | |
| Residential loans | \$ 2,586,105 | \$ 925,681 | \$ 673,134 | \$ 4,184,920 |
| Real estate securities | 1,356,272 | — | — | 1,356,272 |
| Mortgage servicing rights | 62,928 | — | — | 62,928 |
| Total assets | 4,236,023 | 947,503 | 947,173 | 6,130,699 |
| December 31, 2016 | | | | |
| Residential loans | \$ 2,261,016 | \$ 835,399 | \$ 791,636 | \$ 3,888,051 |
| Real estate securities | 1,018,439 | — | — | 1,018,439 |
| Mortgage servicing rights | 118,526 | — | — | 118,526 |
| Total assets | 3,615,535 | 866,356 | 1,001,586 | 5,483,477 |

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

Management’s Discussion and Analysis of Financial Condition and Results of Operations (“MD&A”) is intended to provide a reader of our financial statements with a narrative from the perspective of our management on our financial condition, results of operations, liquidity and certain other factors that may affect our future results. Our MD&A is presented in six main sections:

- Overview
- Results of Operations
- Liquidity and Capital Resources
- Off Balance Sheet Arrangements and Contractual Obligations
- Critical Accounting Policies and Estimates
- New Accounting Standards

Our MD&A should be read in conjunction with the Consolidated Financial Statements and related Notes included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part II, Item 8, Financial Statements and Supplementary Data in our most recent Annual Report on Form 10-K, as well as the sections entitled “Risk Factors” in Part I, Item 1A of our most recent Annual Report on Form 10-K and Part II, Item 1A of this Quarterly Report on Form 10-Q and our Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, as well as other cautionary statements and risks described elsewhere in this report and our most recent Annual Report on Form 10-K. The discussion in this MD&A contains forward-looking statements that involve substantial risks and uncertainties. Our actual results could differ materially from those anticipated in these forward looking statements as a result of various factors, such as those discussed in the Cautionary Statement below.

References herein to “Redwood,” the “company,” “we,” “us,” and “our” include Redwood Trust, Inc. and its consolidated subsidiaries, unless the context otherwise requires. Financial information concerning our business is set forth in this “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and our consolidated financial statements and notes thereto, which are included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Our website can be found at www.redwoodtrust.com. We make available, free of charge through the investor information section of our website, access to our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the U.S. Securities Exchange Act of 1934, as well as proxy statements, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission (“SEC”). We also make available, free of charge, access to our charters for our Audit Committee, Compensation Committee, and Governance and Nominating Committee, our Corporate Governance Standards, and our Code of Ethics governing our directors, officers, and employees. Within the time period required by the SEC and the New York Stock Exchange, we will post on our website any amendment to the Code of Ethics and any waiver applicable to any executive officer, director, or senior officer (as defined in the Code). In addition, our website includes information concerning purchases and sales of our equity securities by our executive officers and directors, and may include disclosure relating to certain non-GAAP financial measures (as defined in the SEC’s Regulation G) that we may make public orally, telephonically, by webcast, by broadcast, or by similar means from time to time. The information on our website is not part of this Quarterly Report on Form 10-Q.

Our Investor Relations Department can be contacted at One Belvedere Place, Suite 300, Mill Valley, CA 94941, Attn: Investor Relations, telephone (866) 269-4976.

Our Business

Redwood Trust, Inc., together with its subsidiaries, focuses on investing in mortgages and other real estate-related assets and engaging in mortgage banking activities. We seek to invest in real estate-related assets that have the potential to generate attractive cash flow returns over time and to generate income through our mortgage banking activities. We operate our business in two segments: Investment Portfolio and Residential Mortgage Banking.

Our primary sources of income are net interest income from our investment portfolio and non-interest income from our mortgage banking activities. Net interest income consists of the interest income we earn on investments less the interest expense we incur on borrowed funds and other liabilities. Income from mortgage banking activities consists of the profit we seek to generate through the acquisition of loans and their subsequent sale or securitization.

Redwood Trust, Inc. has elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), beginning with its taxable year ended December 31, 1994. We generally refer, collectively, to Redwood Trust, Inc. and those of its subsidiaries that are not subject to subsidiary-level corporate income tax as "the REIT" or "our REIT." We generally refer to subsidiaries of Redwood Trust, Inc. that are subject to subsidiary-level corporate income tax as "our operating subsidiaries" or "our taxable REIT subsidiaries" or "TRS." Our mortgage banking activities and investments in MSRs are generally carried out through our taxable REIT subsidiaries, while our portfolio of mortgage- and other real estate-related investments is primarily held at our REIT. We generally intend to retain profits generated and taxed at our taxable REIT subsidiaries, and to distribute as dividends at least 90% of the taxable income we generate at our REIT.

Redwood Trust, Inc. was incorporated in the State of Maryland on April 11, 1994, and commenced operations on August 19, 1994. Our executive offices are located at One Belvedere Place, Suite 300, Mill Valley, California 94941.

Our Business Segments

During the first quarter of 2017, we reorganized our segments to align with changes in how we view our segments for making operating decisions and assessing performance. Specifically, we eliminated our Commercial segment and renamed our Residential Investments segment as the Investment Portfolio segment. This Investment Portfolio segment now includes both residential investments and our commercial investments, which are primarily comprised of investments in multifamily securities. Our Commercial segment previously included our commercial mortgage banking operations and our commercial loan investments, which were wound-down and sold, respectively, during 2016. We conformed the presentation of prior periods, whereby commercial loan investments are included in the Investment Portfolio segment and commercial mortgage banking activities are included in Corporate/Other. Following is a full description of our current segments.

Our Investment Portfolio segment primarily consists of investments in residential jumbo loans and real estate securities. Our securities portfolio primarily includes investments in residential mortgage-backed securities ("RMBS") retained from our Sequoia securitizations and RMBS issued by third parties, Agency issued credit risk transfer ("CRT") securities, as well as investments in Agency issued multifamily securities. Our residential loan investments are primarily made through a subsidiary of Redwood Trust that is a member of the Federal Home Loan Bank of Chicago ("FHLBC") that utilizes attractive long-term financing from the FHLBC to make long-term investments directly in residential loans. The Investment Portfolio segment's main sources of revenue are interest income from investment portfolio securities and residential loans held-for-investment. Additionally, this segment may realize gains and losses upon the sale of securities. Funding expenses, hedging expenses, direct operating expenses, and tax provisions associated with these activities are also included in this segment.

Our Residential Mortgage Banking segment primarily consists of operating a mortgage loan conduit that acquires residential loans from third-party originators for subsequent sale, securitization, or transfer to our investment portfolio. We typically acquire prime, jumbo mortgages and the related mortgage servicing rights on a flow basis from our network of loan sellers and distribute those loans through our Sequoia private-label securitization program or to institutions that acquire pools of whole loans. We occasionally supplement our flow purchases with bulk loan acquisitions. This segment also includes various derivative financial instruments that we utilize to manage certain risks associated with residential loans we acquire. Our Residential Mortgage Banking segment's main source of revenue is income from mortgage banking activities, which includes valuation increases (or gains) on the sale or securitization of loans and valuation changes from hedges used to manage risks associated with these activities. Additionally, this segment may generate interest income on loans held pending securitization or sale. Funding expenses, direct operating expenses, and tax expenses associated with these activities are also included in this segment.

Consolidated Securitization Entities

We sponsor our Sequoia securitization program, which we use for the securitization of residential mortgage loans. We are required under Generally Accepted Accounting Principles in the United States (“GAAP”) to consolidate the assets and liabilities of certain Sequoia securitization entities we have sponsored for financial reporting purposes. However, each of these entities is independent of Redwood and of each other, and the assets and liabilities of these entities are not owned by us or legal obligations of ours, respectively, although we are exposed to certain financial risks associated with our role as the sponsor or depositor of these entities and, to the extent we hold securities issued by, or other investments in, these entities, we are exposed to the performance of these entities and the assets they hold. We refer to certain of these securitization entities issued prior to 2012 as “consolidated Legacy Sequoia entities,” and the securitization entity formed in connection with the securitization of Redwood Choice expanded-prime loans as the “consolidated Sequoia Choice entity.” Where applicable, in analyzing our results of operations, we distinguish results from current operations “at Redwood” and from consolidated Legacy Sequoia entities or the consolidated Sequoia Choice entity.

Cautionary Statement

This Quarterly Report on Form 10-Q and the documents incorporated by reference herein contain forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as “anticipate,” “estimate,” “will,” “should,” “expect,” “believe,” “intend,” “seek,” “plan” and similar expressions or their negative forms, or by references to strategy, plans, or intentions. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016, our Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, and this Quarterly Report on Form 10-Q, in each case under the caption “Risk Factors.” Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected may be described from time to time in reports we file with the SEC, including reports on Forms 10-Q and 8-K. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Statements regarding the following subjects, among others, are forward-looking by their nature: (i) statements we make regarding Redwood’s business strategy and strategic focus, including statements relating to our overall market position, strategy and long-term prospects; (ii) statements regarding our long-term debt and upcoming maturity of convertible notes in 2018; (iii) statements regarding our investment portfolio, including the potential impact of changes to the capital requirement under our FHLB borrowing facility; (iv) statements regarding our mortgage banking activities, including expectations relating to residential mortgage banking margins, securitization execution, and our expanded-prime Redwood Choice loan program; (v) statements relating to acquiring residential mortgage loans in the future that we have identified for purchase or plan to purchase, including the amount of such loans that we identified for purchase during the third quarter of 2017 and at September 30, 2017, and expected fallout and the corresponding volume of residential mortgage loans expected to be available for purchase; (vi) statements relating to our estimate of our available capital (including that we estimate our available capital as of September 30, 2017 was approximately \$330 million, expectations relating to our upcoming \$250 million convertible debt maturity, and that we believe we can source incremental capital on an as-needed basis for redeployment through continued optimization of our investment portfolio); (vii) statements we make regarding our dividend policy, including our intention to pay a regular dividend of \$0.28 per share per quarter in 2017; and (viii) statements regarding our expectations and estimates relating to the characterization for income tax purposes of our dividend distributions, our expectations and estimates relating to tax accounting, tax liabilities and tax savings, and GAAP tax provisions, and our estimates of REIT taxable income and TRS taxable income.

Important factors, among others, that may affect our actual results include:

- the pace at which we redeploy our available capital into new investments;
- interest rate volatility, changes in credit spreads, and changes in liquidity in the market for real estate securities and loans;
- changes in the demand from investors for residential mortgages and investments, and our ability to distribute residential mortgages through our whole-loan distribution channel;
- our ability to finance our investments in securities and our acquisition of residential mortgages with short-term debt;
- changes in the values of assets we own;
- general economic trends, the performance of the housing, real estate, mortgage, credit, and broader financial markets, and their effects on the prices of earning assets and the credit status of borrowers;
- federal and state legislative and regulatory developments, and the actions of governmental authorities, including the new U.S. presidential administration, and in particular those affecting the mortgage industry or our business (including, but not limited to, the Federal Housing Finance Agency's rules relating to FHLB membership requirements and the implications for our captive insurance subsidiary's membership in the FHLB);
- strategic business and capital deployment decisions we make;
- developments related to the fixed income and mortgage finance markets and the Federal Reserve's statements regarding its future open market activity and monetary policy;
- our exposure to credit risk and the timing of credit losses within our portfolio;
- the concentration of the credit risks we are exposed to, including due to the structure of assets we hold and the geographical concentration of real estate underlying assets we own;
- our exposure to adjustable-rate mortgage loans;
- the efficacy and expense of our efforts to manage or hedge credit risk, interest rate risk, and other financial and operational risks;
- changes in credit ratings on assets we own and changes in the rating agencies' credit rating methodologies;
- changes in interest rates; changes in mortgage prepayment rates;
- changes in liquidity in the market for real estate securities and loans;
- our ability to finance the acquisition of real estate-related assets with short-term debt;
- the ability of counterparties to satisfy their obligations to us;
- our involvement in securitization transactions, the profitability of those transactions, and the risks we are exposed to in engaging in securitization transactions;
- exposure to claims and litigation, including litigation arising from our involvement in securitization transactions;
- ongoing litigation against various trustees of RMBS transactions;
- whether we have sufficient liquid assets to meet short-term needs;
- our ability to successfully compete and retain or attract key personnel;
- our ability to adapt our business model and strategies to changing circumstances;
- changes in our investment, financing, and hedging strategies and new risks we may be exposed to if we expand our business activities;
- our exposure to a disruption or breach of the security of our technology infrastructure and systems;
- exposure to environmental liabilities;
- our failure to comply with applicable laws and regulations;
- our failure to maintain appropriate internal controls over financial reporting and disclosure controls and procedures;
- the impact on our reputation that could result from our actions or omissions or from those of others; changes in accounting principles and tax rules;
- our ability to maintain our status as a REIT for tax purposes;
- limitations imposed on our business due to our REIT status and our status as exempt from registration under the Investment Company Act of 1940;
- decisions about raising, managing, and distributing capital; and
- other factors not presently identified.

This Quarterly Report on Form 10-Q may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.

OVERVIEW

Business Update

We had a strong third quarter of 2017 operationally and financially, and are well positioned to achieve the operating metrics we set out for the year and build momentum as we head towards 2018. Perhaps most importantly, we completed our executive search process with the hiring of Dash Robinson, who started with us in late September in his capacity as Executive Vice President. We also completed three successful securitization issuances, including our first expanded-prime Redwood Choice ("Choice") transaction, and issued convertible debt at an attractive level. We deployed \$119 million of capital in new investments, much of it after asset pricing declines in early September. We timed our capital deployment well, as asset prices subsequently reverted, in most cases finishing the quarter at or above June 30, 2017 levels.

In this update, we review our mortgage banking activities, provide our thoughts on capital and investing, and conclude with our outlook for the balance of 2017.

Residential Mortgage Banking

Our mortgage banking team had a strong third quarter of 2017, with our expanded-prime Choice program continuing to drive outperformance. Our initial Choice securitization, backed by \$318 million of loans, was received favorably by the market, and attracted a good number of both new and existing investors. The issuance created \$31 million of investments for our portfolio, utilizing approximately \$13 million of capital - more than double the investment for our portfolio than is produced through a traditional Sequoia securitization. Given the current pace and expected growth of loan purchases under our Choice program, we expect to issue Choice securitizations on a regular basis.

We also completed our fifth and sixth traditional Sequoia securitizations of the year during the third quarter of 2017, backed by loans totaling \$839 million; this was followed closely by another traditional Sequoia securitization in early October. In addition, we sold \$212 million of whole loans to portfolio buyers during the third quarter.

As loan and RMBS pricing has improved, our loan purchase volumes have risen and we have become more competitive with bank retail and correspondent mortgage channels. Loan purchase commitments, adjusted for fallout, increased to \$1.6 billion in the third quarter of 2017, up from \$1.4 billion and \$1.1 billion in the second and first quarters of 2017, respectively. We had strong growth during the third quarter with our Choice program, which accounted for approximately 30% of our total third quarter loan purchase commitments, adjusted for fallout, versus approximately 20% in the second quarter of 2017. Overall margins remained at or above our long-term expectations of 75-100 basis points during the third quarter of 2017.

Capital and Investing

We aggressively pursued new investments in September when volatility due to hurricane activity drove asset prices down. The bulk of the quarter's \$119 million of capital deployment occurred during this period, and included \$63 million in GSE residential credit risk transfer (CRT) securities, \$39 million in Sequoia and third-party RMBS, and \$17 million in multifamily securities. Year-to-date through September 30, 2017, we have deployed \$393 million of capital towards new investments (including \$37 million of debt repurchases).

We also sold \$49 million of mostly lower yielding securities in the third quarter of 2017, freeing up \$20 million of capital for reinvestment, after the repayment of associated debt. Additionally, we issued \$245 million of six-year, 4.75% convertible debt in August.

As of September 30, 2017, we estimate that our available capital was approximately \$330 million, versus \$180 million at June 30, 2017. Although we continue to evaluate our options with regard to the April 2018 maturity of \$250 million of our convertible debt, at current market prices the excess cost to retire this debt prior to maturity is unattractive relative to alternative short-term uses of cash. In addition, we believe we can source incremental capital on an as-needed basis for redeployment through continued optimization of our investment portfolio.

We continue to evaluate the potential impact of hurricane activity in Houston and Florida on our investment portfolio, although it is still very early in the process. The vast majority of our non-Agency loans and securities were not impacted by the storms and, to date, we have not incurred any realized losses related to properties in the affected areas. Although we did see some impact to pricing from the hurricanes, most of our investments had positive net market valuation adjustments as the benefit from overall credit spread tightening exceeded any negative impact from the hurricanes.

Outlook

As we progress through the fourth quarter of 2017, our current operating metrics are in line with our expectations. While investment portfolio returns have been bolstered by persistent market value increases, we have also maintained consistent levels of net interest income and refined our portfolio mix by selling lower-yielding investments and realizing gains where appropriate. Mortgage banking margins continue to be robust and we are encouraged by the relative mix of Select and Choice loans in our pipeline.

We remain cognizant of forces outside of our control (both financial and otherwise) and their potential impact on our business. With this backdrop, a fully-seated executive team is an important milestone as we continue to think critically about our business assumptions and look ahead to next year and beyond.

Financial and Operational Overview - Third Quarter of 2017

Highlights

- Our GAAP earnings were \$0.41 per share for the third quarter of 2017, as compared with \$0.43 per share for the second quarter of 2017. Higher mortgage banking income and interest income were offset by higher interest costs and less benefit from market value increases on our trading securities portfolio relative to the second quarter of 2017.
- Our GAAP book value was \$15.67 per share at September 30, 2017, as compared with \$15.29 per share at June 30, 2017. This increase was primarily driven by our quarterly earnings exceeding our dividend, and higher fair values on our available-for-sale securities.
- We deployed \$119 million of capital in the third quarter of 2017 toward new investments, including \$63 million in Agency residential CRT securities, \$39 million in Sequoia and third-party RMBS, and \$17 million in Agency multifamily securities. Year-to-date through September 30, 2017, we deployed \$393 million of capital into new investments (including \$37 million of debt repurchases).
- We sold \$49 million of securities during the third quarter of 2017, freeing up \$20 million of capital for reinvestment after the repayment of associated debt. Year-to-date through September 30, 2017, we sold \$148 million of mostly lower yielding securities and \$53 million of conforming MSR's, freeing up \$131 million of capital for reinvestment after the repayment of associated debt.
- We purchased \$1.5 billion of residential jumbo loans during the third quarter of 2017, and \$3.8 billion year-to-date through September 30, 2017. At September 30, 2017, our pipeline of jumbo residential loans identified for purchase was \$1.5 billion.
- Residential loan sales totaled \$1.4 billion during the third quarter of 2017 and included \$0.2 billion of whole loan sales to third parties and \$1.2 billion of loans that were securitized. Year-to-date through September 30, 2017, residential loan sales totaled \$3.5 billion, and included \$0.9 billion of whole loan sales to third parties and \$2.6 billion of loans that were securitized in seven separate transactions including our first expanded-prime Choice securitization.
- We issued \$245 million of six-year, 4.75% convertible debt during the third quarter of 2017.

Key Earnings Metrics

The following table presents key earnings metrics for the three and nine months ended September 30, 2017.

Table 1 – Key Earnings Metrics

| (In Thousands, except per Share Data) | Three Months Ended September 30, 2017 | | Nine Months Ended September 30, 2017 | |
|---------------------------------------|--|--------|---|---------|
| Net income | \$ | 36,180 | \$ | 109,473 |
| Net income per diluted common share | \$ | 0.41 | \$ | 1.26 |
| Annualized GAAP return on equity | | 12% | | 12% |
| REIT taxable income per share | \$ | 0.26 | \$ | 0.73 |
| Dividends per share | \$ | 0.28 | \$ | 0.84 |

A detailed discussion of our third quarter of 2017 net income is included in the *Results of Operations* section of this MD&A that follows.

Book Value per Share

At September 30, 2017, our book value was \$1.21 billion, or \$15.67 per share, an increase from \$15.29 per share at June 30, 2017 and \$14.96 at December 31, 2016. The following table sets forth the changes in our book value per share for the three and nine months ended September 30, 2017.

Table 2 – Changes in Book Value per Share

| (In Dollars, per share basis) | Three Months Ended September 30, 2017 | | Nine Months Ended September 30, 2017 | |
|--|--|--------------|---|--------------|
| Beginning book value per share | \$ | 15.29 | \$ | 14.96 |
| Net income | | 0.41 | | 1.26 |
| Changes in unrealized gains on securities, net from: | | | | |
| Realized gains recognized in net income | | (0.03) | | (0.09) |
| Amortization income recognized in net income | | (0.05) | | (0.15) |
| Mark-to-market adjustments, net | | 0.27 | | 0.47 |
| Total change in unrealized gains on securities, net | | 0.19 | | 0.23 |
| Dividends | | (0.28) | | (0.84) |
| Equity compensation, net | | 0.02 | | 0.01 |
| Changes in unrealized losses on derivatives hedging long-term debt | | — | | (0.01) |
| Other, net | | 0.04 | | 0.06 |
| Ending Book Value per Share | \$ | 15.67 | \$ | 15.67 |

Our GAAP book value per share increased \$0.38 per share to \$15.67 per share during the third quarter of 2017. This increase was primarily driven by positive mark-to-market adjustments on our available-for-sale securities and our quarterly earnings exceeding our dividend.

Unrealized gains on our available-for-sale securities increased \$0.19 per share during the third quarter of 2017, primarily as a result of a positive \$0.27 per share mark-to-market adjustment on our available-for-sale securities due to credit spread tightening during the quarter. This increase was partially offset by \$0.05 per share of discount amortization income recognized in earnings from the appreciation in the amortized cost basis of our available-for-sale securities, and \$0.03 per share of previously unrealized net gains that were realized as income from the sale of securities.

Capital Allocation Summary

This section provides an overview of our capital position and how it was allocated at the end of the third quarter of 2017. A detailed discussion of our liquidity and capital resources is provided in the *Liquidity and Capital Resources* section of this MD&A that follows.

We use a combination of equity and corporate debt (which we collectively refer to as “capital”) to fund our business. We also utilize various forms of collateralized short-term and long-term debt to finance certain investments and to warehouse some of our inventory of residential loans held-for-sale. We do not consider this collateralized debt as “capital” and, therefore, it is presented separately from allocated capital in the table below. The following table presents how our capital was allocated between business segments and investment types at September 30, 2017.

Table 3 – Capital Allocation Summary

| At September 30, 2017 | | | | |
|--|---------------------|-----------------------|---------------------|--------------------|
| (Dollars in Thousands) | Fair Value | Collateralized Debt | Allocated Capital | % of Total Capital |
| Investment portfolio | | | | |
| Residential loans/FHLB stock | \$ 2,312,195 | \$ (1,999,999) | \$ 312,196 | 17% |
| Residential securities ⁽¹⁾ | 1,144,397 | (370,838) | 773,559 | 43% |
| Commercial/Multifamily securities ⁽²⁾ | 243,071 | (178,973) | 64,098 | 4% |
| Mortgage servicing rights | 62,928 | — | 62,928 | 4% |
| Other assets/(other liabilities) | 187,325 | (53,551) | 133,774 | 7% |
| Cash and liquidity capital | | | 266,746 | 15% |
| Total investment portfolio | \$ 3,949,916 | \$ (2,603,361) | 1,613,301 | 90% |
| Residential mortgage banking | | | 170,000 | 10% |
| Total | | | \$ 1,783,301 | 100% |

(1) Residential securities presented above includes our \$31 million net economic investment in our consolidated Sequoia Choice securitization. This net investment represents the fair value of the securities we retained from this securitization.

(2) Includes \$223 million of multifamily securities and \$20 million of investment grade CMBS.

Our total capital was \$1.78 billion at September 30, 2017, and included \$1.21 billion of equity capital and \$0.57 billion of the total \$2.57 billion of long-term debt on our consolidated balance sheet. This portion of debt included \$201 million of exchangeable debt due in 2019, \$245 million of convertible debt due in 2023, and \$140 million of trust-preferred securities due in 2037.

Of our \$1.78 billion of total capital at September 30, 2017, \$1.61 billion (or 90%) was allocated to our investments with the remaining \$170 million (or 10%) allocated to our residential mortgage banking activities.

As of September 30, 2017, we estimate that our available capital was approximately \$330 million. Although we continue to evaluate our options with regard to the April 2018 maturity of \$250 million of our convertible debt, at current market prices the excess cost to retire this debt prior to maturity is unattractive relative to alternative short-term uses of cash. In addition, we believe we can source incremental capital on an as-needed basis for redeployment through continued optimization of our investment portfolio.

RESULTS OF OPERATIONS

Within this *Results of Operations* section, we provide commentary that compares results year-over-year for 2017 and 2016. Most tables include a "change" column that shows the amount by which the results from 2017 are greater or less than the results from the respective period in 2016. Unless otherwise specified, references in this section to increases or decreases during the "three-month periods" refer to the change in results for the third quarter of 2017, compared to the third quarter of 2016, and increases or decreases in the "nine-month periods" refer to the change in results for the first nine months of 2017, compared to the first nine months of 2016.

The following table presents the components of our net income for the three and nine months ended September 30, 2017 and 2016.

Table 4 – Net Income

| (In Thousands, except per Share Data) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|--|-------------------------------------|------------------|--------------------|------------------------------------|-------------------|-----------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Net Interest Income | \$ 35,294 | \$ 39,309 | \$ (4,015) | \$ 103,881 | \$ 122,030 | \$ (18,149) |
| Reversal of provision for loan losses | — | 859 | (859) | — | 7,102 | (7,102) |
| Net Interest Income After Provision | 35,294 | 40,168 | (4,874) | 103,881 | 129,132 | (25,251) |
| Non-interest Income | | | | | | |
| Mortgage banking activities, net | 21,200 | 9,766 | 11,434 | 50,850 | 24,712 | 26,138 |
| MSR income, net | 1,615 | 3,770 | (2,155) | 6,106 | 12,834 | (6,728) |
| Investment fair value changes, net | 324 | 11,918 | (11,594) | 9,990 | (18,686) | 28,676 |
| Other income | 1,197 | 1,643 | (446) | 3,367 | 4,157 | (790) |
| Realized gains, net | 1,734 | 6,615 | (4,881) | 8,809 | 26,037 | (17,228) |
| Total non-interest income, net | 26,070 | 33,712 | (7,642) | 79,122 | 49,054 | 30,068 |
| Operating expenses | (19,922) | (20,355) | 433 | (56,789) | (70,962) | 14,173 |
| Net income before income taxes | 41,442 | 53,525 | (12,083) | 126,214 | 107,224 | 18,990 |
| Provision for income taxes | (5,262) | (972) | (4,290) | (16,741) | (1,327) | (15,414) |
| Net Income | \$ 36,180 | \$ 52,553 | \$ (16,373) | \$ 109,473 | \$ 105,897 | \$ 3,576 |
| Diluted earnings per common share | \$ 0.41 | \$ 0.58 | \$ (0.17) | \$ 1.26 | \$ 1.23 | \$ 0.03 |

Net Interest Income

The decrease in net interest income during the three- and nine-month periods primarily resulted from the sale of our commercial mezzanine loans during 2016. This decline was partially offset by higher net interest income from our residential investments as a result of capital redeployment during 2016 and the first nine months of 2017.

Provision for Loan Losses

The reversal of provision for loan losses in 2016 was related to our commercial mezzanine loans. Prior to their sale in 2016, the commercial loans were reclassified to held-for-sale status, at which point the allowance for loan losses was reversed and no longer maintained for these loans.

Mortgage Banking Activities, Net

Income from mortgage banking activities, net includes results from our residential jumbo mortgage banking operations and, prior to the second quarter of 2016, results from our residential conforming and commercial mortgage banking operations. The increase in mortgage banking activities during the three- and nine-month periods was predominantly due to higher gross margins from our jumbo residential mortgage banking activities on higher volume.

A more detailed analysis of the changes in this line item is included in Residential Mortgage Banking portion of the "Results of Operations by Segment" section that follows.

MSR Income, Net

MSR income, net is comprised of the net fee income we earn from our MSR investments as well as changes in their market value and the market value of their associated derivatives. MSR income decreased in 2017 primarily due to lower average balances of MSRs outstanding during 2017, as sales and paydowns outpaced new acquisitions.

Investment Fair Value Changes, Net

Investment fair value changes, net, is primarily comprised of the change in fair values of our residential loans held-for-investment and financed with FHLB borrowings, our investment securities classified as trading, and interest rate hedges associated with each of these investments.

During the three and nine months ended September 30, 2017, the positive investment fair value changes primarily resulted from net increases in the fair value of our trading securities and their associated hedges, which were primarily due to tightening credit spreads on these securities during these periods. For the nine months ended September 30, 2017, the increase was partially offset by net decreases in the fair value of our residential loans held-for-investment and their associated hedges, primarily resulting from principal paydowns and hedging costs.

During the three months ended September 30, 2016, the positive investment fair value changes resulted from increases in the fair value of our investments in both trading securities and loans held-for-investment, which were primarily the result of tightening credit spreads. During the nine months ended September 30, 2016, the negative investment fair value changes primarily resulted from decreases in the fair value of our loans held for investment and their associated hedges. These decreases were primarily the result of hedging costs due to interest rate volatility during the first nine months of the year, as well as decreases in fair value resulting from the write-off of premium from loan repayments.

Additional detail on our investment fair value changes is included in the Investment Portfolio portion of the “*Results of Operations by Segment*” section that follows.

Other Income

Other income in both the three- and nine-month periods was primarily comprised of income from our residential loan risk sharing arrangements with Fannie Mae and Freddie Mac.

Realized Gains, Net

During the third quarter of 2017, we realized gains of \$2 million, primarily from the sale of \$23 million of AFS securities. During the third quarter of 2016, we realized gains of \$7 million, which included \$2 million primarily from the sale of \$26 million of AFS securities and \$5 million from the sale of \$208 million of commercial mezzanine loans.

During the nine months ended September 30, 2017, we realized gains of \$9 million, which included \$10 million of realized gains primarily from the sale of \$61 million of AFS securities, partially offset by \$1 million of realized loss from the repurchase of \$37 million of convertible debt. During the nine months ended September 30, 2016, we realized gains of \$26 million, which included \$21 million of realized gains primarily from the sale of \$241 million of AFS securities and \$5 million of realized gains from the sale of \$208 million of commercial mezzanine loans.

Operating Expenses

The decrease in operating expenses during the three- and nine-month periods was primarily due to the restructuring of our residential conforming and commercial mortgage banking operations during the first quarter of 2016, which resulted in a lower run-rate of expenses. Excluding \$11 million of restructuring charges recorded during the nine months ended September 30, 2016, operating expenses for that period were \$60 million.

Provision for Income Taxes

Our income taxes result almost entirely from activity at our taxable REIT subsidiaries, which primarily includes our mortgage banking activities and MSR investments. For both the three- and nine-month periods, the increase in provision for income taxes resulted primarily from higher income from our mortgage banking activities. For additional detail on income taxes, see the “*Taxable Income*” section that follows.

Net Interest Income

The following tables present the components of net interest income for the three and nine months ended September 30, 2017 and 2016.

Table 5 – Net Interest Income

| (Dollars in Thousands) | Three Months Ended September 30, | | | | | |
|--|---|--------------------------------|---------------|---|--------------------------------|---------------|
| | 2017 | | | 2016 | | |
| | Interest Income/ (Expense) | Average Balance (1) | Yield | Interest Income/ (Expense) | Average Balance (1) | Yield |
| Interest Income | | | | | | |
| Residential loans, held-for-sale | \$ 10,396 | \$ 980,067 | 4.2 % | \$ 8,835 | \$ 995,136 | 3.6 % |
| Residential loans - HFI at Redwood ⁽²⁾ | 23,145 | 2,344,427 | 3.9 % | 21,923 | 2,260,895 | 3.9 % |
| Residential loans - HFI at Legacy Sequoia ⁽²⁾ | 4,873 | 682,772 | 2.9 % | 4,837 | 849,234 | 2.3 % |
| Residential loans - HFI at Sequoia Choice ⁽²⁾ | 127 | 10,365 | 4.9 % | — | — | — % |
| Commercial loans | — | — | — % | 6,453 | 261,194 | 9.9 % |
| Trading securities | 12,691 | 737,186 | 6.9 % | 5,831 | 301,110 | 7.7 % |
| Available-for-sale securities | 10,734 | 420,896 | 10.2 % | 12,769 | 488,842 | 10.4 % |
| Other interest income | 771 | 202,019 | 1.5 % | 258 | 226,730 | 0.5 % |
| Total interest income | 62,737 | 5,377,732 | 4.7 % | 60,906 | 5,383,141 | 4.5 % |
| Interest Expense | | | | | | |
| Short-term debt facilities | (7,158) | 1,066,695 | (2.7)% | (5,405) | 1,071,757 | (2.0)% |
| Short-term debt - convertible notes, net | (3,024) | 250,098 | (4.8)% | — | — | — % |
| ABS issued - Legacy Sequoia ⁽²⁾ | (3,852) | 667,070 | (2.3)% | (3,193) | 828,411 | (1.5)% |
| ABS issued - Sequoia Choice ⁽²⁾ | (104) | 9,349 | (4.4)% | — | — | — % |
| Long-term debt - FHLBC | (6,319) | 1,999,999 | (1.3)% | (2,892) | 1,999,999 | (0.6)% |
| Long-term debt - other | (6,986) | 444,440 | (6.3)% | (10,107) | 674,131 | (6.0)% |
| Total interest expense | (27,443) | 4,437,651 | (2.5)% | (21,597) | 4,574,298 | (1.9)% |
| Net Interest Income | \$ 35,294 | | | \$ 39,309 | | |

Nine Months Ended September 30,

| (Dollars in Thousands) | 2017 | | | 2016 | | |
|--|---------------------------|---------------------|---------------|---------------------------|---------------------|---------------|
| | Interest Income/(Expense) | Average Balance (1) | Yield | Interest Income/(Expense) | Average Balance (1) | Yield |
| Interest Income | | | | | | |
| Residential loans, held-for-sale | \$ 26,246 | \$ 846,335 | 4.1 % | \$ 24,062 | \$ 886,777 | 3.6 % |
| Residential loans - HFI at Redwood(2) | 68,591 | 2,318,064 | 3.9 % | 63,562 | 2,178,997 | 3.9 % |
| Residential loans - HFI at Legacy Sequoia(2) | 14,574 | 718,691 | 2.7 % | 14,525 | 907,617 | 2.1 % |
| Residential loans - HFI at Sequoia Choice(2) | 127 | 3,493 | 4.8 % | — | — | — % |
| Commercial loans | 345 | 1,424 | N/A | 28,834 | 338,390 | 11.4 % |
| Trading securities | 31,622 | 643,736 | 6.5 % | 15,639 | 271,758 | 7.7 % |
| Available-for-sale securities | 33,446 | 441,038 | 10.1 % | 42,473 | 553,278 | 10.2 % |
| Other interest income | 1,638 | 210,765 | 1.0 % | 926 | 318,138 | 0.4 % |
| Total interest income | 176,589 | 5,183,546 | 4.5 % | 190,021 | 5,454,955 | 4.6 % |
| Interest Expense | | | | | | |
| Short-term debt facilities | (18,174) | 967,834 | (2.5)% | (17,439) | 1,150,206 | (2.0)% |
| Short-term debt - convertible notes, net | (5,811) | 159,744 | (4.9)% | — | — | — % |
| ABS issued - Redwood | — | — | — % | (1,615) | 28,264 | (7.6)% |
| ABS issued - Legacy Sequoia(2) | (11,087) | 702,084 | (2.1)% | (9,842) | 885,752 | (1.5)% |
| ABS issued - Sequoia Choice(2) | (104) | 3,151 | (4.4)% | — | — | — % |
| Long-term debt - FHLBC | (15,125) | 1,999,999 | (1.0)% | (8,634) | 1,974,582 | (0.6)% |
| Long-term debt - other | (22,407) | 481,232 | (6.2)% | (30,461) | 680,576 | (6.0)% |
| Total interest expense | (72,708) | 4,314,044 | (2.2)% | (67,991) | 4,719,380 | (1.9)% |
| Net Interest Income | \$ 103,881 | | | \$ 122,030 | | |

- (1) Average balances for residential loans held-for-sale, residential loans held-for-investment, and trading securities are calculated based upon carrying values, which represent estimated fair values. Average balances for available-for-sale securities and debt are calculated based upon amortized historical cost, except for ABS issued, which is based upon fair value.
- (2) Interest income from residential loans held-for-investment ("HFI") at Redwood exclude loans HFI at consolidated Sequoia entities. Interest income from residential loans - HFI at Legacy Sequoia and the interest expense from ABS issued - Legacy Sequoia represent activity from our consolidated Legacy Sequoia entities. Interest income from residential loans - HFI at Sequoia Choice and the interest expense from ABS issued - Sequoia Choice represent activity from our consolidated Sequoia Choice entity.

The following table presents net interest income by segment for the three and nine months ended September 30, 2017 and 2016.

Table 6 – Net Interest Income by Segment

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---------------------------------------|----------------------------------|------------------|-------------------|---------------------------------|-------------------|--------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Net Interest Income by Segment | | | | | | |
| Investment Portfolio | \$ 37,578 | \$ 42,163 | \$ (4,585) | \$ 113,166 | \$ 131,306 | \$ (18,140) |
| Residential Mortgage Banking | 6,491 | 5,005 | 1,486 | 15,053 | 13,891 | 1,162 |
| Corporate/Other | (8,775) | (7,859) | (916) | (24,338) | (23,167) | (1,171) |
| Net Interest Income | \$ 35,294 | \$ 39,309 | \$ (4,015) | \$ 103,881 | \$ 122,030 | \$ (18,149) |

Additional details regarding the activities impacting net interest income at each segment are included in the 'Results of Operations by Segment' section that follows.

The Corporate/Other line item in the table above primarily includes interest expense related to long-term debt not directly allocated to our segments and net interest income from consolidated Legacy Sequoia entities. Details regarding consolidated Legacy Sequoia entities are included in the "Results of Consolidated Legacy Sequoia Entities" section that follows.

The following table presents the net interest rate spread between the yield on unsecuritized loans and securities and the debt yield of the short-term debt used in part to finance each investment type at September 30, 2017.

Table 7 – Interest Expense — Specific Borrowing Costs

| September 30, 2017 | Residential Loans Held-for-Sale | Residential Securities |
|-----------------------|---------------------------------|------------------------|
| Asset yield | 4.09 % | 5.10 % |
| Short-term debt yield | 2.80 % | 2.46 % |
| Net Spread | 1.29 % | 2.64 % |

For additional discussion on short-term debt, including information regarding margin requirements and financial covenants, see "Risks Relating to Debt Incurred under Short-Term and Long-Term Borrowing Facilities" in the *Liquidity and Capital Resources* section of this MD&A.

Results of Operations by Segment

As discussed in the Introduction section of this MD&A, we changed our reportable segments in the first quarter of 2017 and now report on our business using two distinct segments: Investment Portfolio and Residential Mortgage Banking. Our segments are based on our organizational and management structure, which aligns with how our results are monitored and performance is assessed. For additional information on our segments, refer to *Note 21* of our *Notes to Consolidated Financial Statements* in Part I, Item I of this Quarterly Report on Form 10-Q. The following table presents the segment contribution from our two segments, reconciled to our consolidated net income, for the three and nine months ended September 30, 2017 and 2016.

Table 8 – Segment Results Summary

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|-----------------------------------|-------------------------------------|------------------|--------------------|------------------------------------|-------------------|-----------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Segment Contribution from: | | | | | | |
| Investment Portfolio | \$ 41,739 | \$ 63,743 | \$ (22,004) | \$ 137,185 | \$ 155,863 | \$ (18,678) |
| Residential Mortgage Banking | 16,755 | 8,724 | 8,031 | 35,643 | 23,250 | 12,393 |
| Corporate/Other | (22,314) | (19,914) | (2,400) | (63,355) | (73,216) | 9,861 |
| Net Income | \$ 36,180 | \$ 52,553 | \$ (16,373) | \$ 109,473 | \$ 105,897 | \$ 3,576 |

The following sections provide a detailed discussion of the results of operations at each of our two business segments for the three and nine months ended September 30, 2017 and 2016.

The \$2 million decrease in net income from Corporate/Other for the three-month periods was primarily due to a \$1 million increase in interest expense from convertible debt issued in the third quarter of 2017, a \$1 million decrease in income from consolidated Legacy Sequoia entities (the details of which are discussed in the "Results of Consolidated Legacy Sequoia Entities" section that follows), and \$2 million of upfront costs associated with the hiring of a new executive in the third quarter of 2017. The \$10 million improvement from Corporate/Other for the nine-month periods was primarily due to the \$11 million of costs incurred in association with the restructuring of our residential conforming and commercial mortgage banking operations during the first quarter of 2016. In addition, \$3 million of net losses related to our commercial mortgage banking operations were included in Corporate/Other for the first quarter of 2016, prior to those operations being wound down.

Investment Portfolio Segment

Our Investment Portfolio segment is primarily comprised of our portfolio of residential mortgage loans held-for-investment and financed through the FHLBC and our real estate securities portfolio. Additionally, beginning in the third quarter of 2017, this segment includes residential loans held-for-investment at our consolidated Sequoia Choice entity.

For segment reporting purposes, certain of our Sequoia senior trading securities were included in our Residential Mortgage Banking segment. As such, they are excluded from any amounts and tables in this section and may not agree with similarly titled amounts and tables in our consolidated financial statements and footnotes.

The following table presents the components of segment contribution for the Investment Portfolio segment for the three and nine months ended September 30, 2017 and 2016.

Table 9 – Investment Portfolio Segment Contribution

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|---|------------------|--------------------|--|-------------------|--------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Interest income | \$ 47,023 | \$ 47,176 | \$ (153) | \$ 135,106 | \$ 149,985 | \$ (14,879) |
| Interest expense | (9,445) | (5,013) | (4,432) | (21,940) | (18,679) | (3,261) |
| Net interest income | 37,578 | 42,163 | (4,585) | 113,166 | 131,306 | (18,140) |
| Reversal of provision for loan losses | — | 859 | (859) | — | 7,102 | (7,102) |
| Net Interest Income after Provision | 37,578 | 43,022 | (5,444) | 113,166 | 138,408 | (25,242) |
| Non-interest income | | | | | | |
| MSR income, net | 1,615 | 3,770 | (2,155) | 6,106 | 12,834 | (6,728) |
| Investment fair value changes, net | 1,372 | 12,176 | (10,804) | 13,846 | (16,505) | 30,351 |
| Other income | 1,197 | 1,643 | (446) | 3,367 | 4,157 | (790) |
| Realized gains, net | 1,734 | 6,615 | (4,881) | 9,561 | 25,745 | (16,184) |
| Total non-interest income, net | 5,918 | 24,204 | (18,286) | 32,880 | 26,231 | 6,649 |
| Direct operating expenses | (1,324) | (2,751) | 1,427 | (4,371) | (7,689) | 3,318 |
| Segment contribution before income taxes | 42,172 | 64,475 | (22,303) | 141,675 | 156,950 | (15,275) |
| Provision for income taxes | (433) | (732) | 299 | (4,490) | (1,087) | (3,403) |
| Total Segment Contribution | \$ 41,739 | \$ 63,743 | \$ (22,004) | \$ 137,185 | \$ 155,863 | \$ (18,678) |

The following table presents our primary portfolios of investment assets in our Investment Portfolio segment at September 30, 2017 and December 31, 2016.

Table 10 – Investment Portfolio

| (In Thousands) | September 30, 2017 | December 31, 2016 | Change |
|---|---------------------------|--------------------------|-------------------|
| Residential loans held-for-investment at Redwood | \$ 2,268,802 | \$ 2,261,016 | \$ 7,786 |
| Residential securities | 1,113,201 | 926,669 | 186,532 |
| Commercial/Multifamily securities | 243,071 | 91,770 | 151,301 |
| Residential loans held-for-investment at Sequoia Choice | 317,303 | — | 317,303 |
| Mortgage servicing rights | 62,928 | 118,526 | (55,598) |
| Other assets | 230,718 | 217,554 | 13,164 |
| Total Assets at Investment Portfolio | \$ 4,236,023 | \$ 3,615,535 | \$ 620,488 |

Overview

The increase in our total investments in the first nine months of 2017 was primarily attributable to the deployment of \$230 million of capital into new residential and multifamily securities investments. Additionally, we consolidated \$317 million of residential Sequoia Choice loans from a securitization we completed during the third quarter. At September 30, 2017, our economic investment in the Sequoia Choice entity was \$31 million, representing subordinate securities we retained in the securitization. For the nine months ended September 30, 2017, the segment contribution from our Investment Portfolio was comprised of \$43 million from residential loans, \$73 million from residential securities, \$18 million from commercial/multifamily securities, and \$4 million from MSRs.

Net Interest Income

Net interest income from our Investment Portfolio primarily includes interest income from our residential loans held-for-investment and our securities, as well as the associated interest expense from short-term debt, FHLBC borrowings, and ABS issued. The following table presents the components of net interest income for our Investment Portfolio segment for the three and nine months ended September 30, 2017 and 2016.

Table 11 - Net Interest Income ("NII") from Investment Portfolio

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|-------------------------------------|------------------|-------------------|------------------------------------|-------------------|--------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Net interest income from: | | | | | | |
| HFI residential loans at Redwood | \$ 16,826 | \$ 19,031 | \$ (2,205) | \$ 53,466 | \$ 54,920 | \$ (1,454) |
| HFI residential loans at Sequoia Choice | 23 | — | 23 | 23 | — | 23 |
| Residential securities | 19,105 | 16,279 | 2,826 | 53,969 | 51,013 | 2,956 |
| Commercial/Multifamily securities | 1,298 | 742 | 556 | 4,388 | 1,093 | 3,295 |
| Commercial mezzanine loans | — | 5,911 | (5,911) | 345 | 23,477 | (23,132) |
| Other interest income | 326 | 200 | 126 | 975 | 803 | 172 |
| NII from Investment Portfolio | \$ 37,578 | \$ 42,163 | \$ (4,585) | \$ 113,166 | \$ 131,306 | \$ (18,140) |

The decrease in net interest income from our Investment Portfolio segment during the three- and nine-month periods was primarily due to the sale of our commercial mezzanine loans during 2016, as well as from higher interest costs on our FHLB borrowings during 2017 and higher interest expense associated with securities that were financed during the second and third quarters of 2017. These decreases were partially offset by higher net interest income from real estate securities, primarily resulting from higher average balances of these investments from the redeployment of capital.

Investment fair value changes, net

Market valuation changes included in Investment fair value changes, net, result from changes in the fair value of investments and their associated hedges, generally due to changes in market interest rates, changes in credit spreads, and reductions in the basis of investments due to changes in principal balances. See Note 18 of our Notes to Consolidated Financial Statements in Part I, Item I of this Quarterly Report on Form 10-Q for additional detail regarding the components of Investment fair value changes, net presented on our consolidated statements of income.

The following table presents the components of investment fair value changes for the Investment Portfolio segment by investment type, inclusive of fair value changes of associated risk management derivatives, for the three and nine months ended September 30, 2017 and 2016.

Table 12 - Investment Portfolio Fair Value Changes, Net by Investment Type

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|--|-------------------------------------|------------------|--------------------|------------------------------------|--------------------|------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Market valuation changes: | | | | | | |
| Residential loans held-for-investment at Redwood | \$ 1,412 | \$ 3,187 | \$ (1,775) | \$ (11,065) | \$ (19,218) | \$ 8,153 |
| Net investment in Sequoia Choice entity ⁽¹⁾ | (256) | — | (256) | (256) | — | (256) |
| Residential trading securities | (721) | 8,770 | (9,491) | 13,074 | 3,227 | 9,847 |
| Commercial/Multifamily trading securities | 1,210 | 203 | 1,007 | 13,327 | 408 | 12,919 |
| Other valuation changes | (273) | 16 | (289) | (1,234) | (922) | (312) |
| Investment Portfolio Fair Value Changes, Net | <u>\$ 1,372</u> | <u>\$ 12,176</u> | <u>\$ (10,804)</u> | <u>\$ 13,846</u> | <u>\$ (16,505)</u> | <u>\$ 30,351</u> |

(1) Includes changes in fair value of the residential loans held-for-sale and the ABS issued at the entity, which netted together represent the change in value of our retained investment (subordinate securities) at the consolidated VIE.

During the three and nine months ended September 30, 2017, the positive investment fair value changes primarily resulted from net increases in the fair value of our trading securities and their associated hedges, which were primarily due to tightening credit spreads on these securities during these periods. In addition, for the three months ended September 30, 2017, investment fair value changes, net benefited from an increase in the fair value of residential loans, driven by tighter credit spreads on these investments during that period. In both the three and nine months ended September 30, 2017, these increases were partially offset by decreases in the fair value of our residential loans held-for-investment and their associated hedges, primarily resulting from principal paydowns and hedging costs.

During the three months ended September 30, 2016, the positive investment fair value changes resulted from increases in the fair value of our investments in both trading securities and loans held-for-investment, which were primarily the result of tightening credit spreads. During the nine months ended September 30, 2016, the negative investment fair value changes primarily resulted from decreases in the fair value of our loans held for investment and their associated hedges. These decreases were primarily the result of hedging costs due to interest rate volatility during the first nine months of the year, as well as decreases in fair value resulting from the write-off of premium from loan repayments.

The increase in fair values from commercial/multifamily trading securities and their associated derivatives during the three- and nine-month periods primarily resulted from credit spread tightening during each period.

MSR Income, net

The following table presents the components of MSR income, net for the three and nine months ended September 30, 2017 and 2016.

Table 13 – MSR Income, net

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-----------------|---------------------------------|------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Net servicing fee income | \$ 3,396 | \$ 8,726 | \$ 14,775 | \$ 27,241 |
| Changes in fair value of MSR from the receipt of expected cash flows | (1,914) | (5,705) | (7,392) | (17,766) |
| MSR reversal of provision for repurchases | (8) | — | 304 | 208 |
| MSR income before the effect of changes in interest rates and other assumptions | 1,474 | 3,021 | 7,687 | 9,683 |
| Changes in fair value of MSRs from interest rates and other assumptions ⁽¹⁾ | 563 | 7,085 | (3,450) | (52,723) |
| Changes in fair value of associated derivatives | (422) | (6,336) | 1,869 | 55,874 |
| Total net effect of changes in assumptions and rates | 141 | 749 | (1,581) | 3,151 |
| MSR Income, Net | \$ 1,615 | \$ 3,770 | \$ 6,106 | \$ 12,834 |

(1) Primarily reflects changes in prepayment assumptions on our MSRs due to changes in benchmark interest rates.

MSR income before the effect of changes in interest rates and other assumptions declined in both the three- and nine-month periods, primarily due to the sale of our conforming MSRs during the second quarter of 2017. The total net effect of changes in assumptions and rates decreased during the nine-month periods, primarily due to lower hedging expenses on MSRs during the first quarter of 2016.

Realized Gains, net

During the third quarter of 2017, we realized gains of \$2 million, primarily from the sale of \$23 million of AFS securities. During the third quarter of 2016, we realized gains of \$7 million, which included \$2 million primarily from the sale of \$26 million of AFS securities and \$5 million from the sale of \$208 million of commercial mezzanine loans.

Direct Operating Expenses and Provision for Income Taxes

The decrease in operating expenses at our Investment Portfolio segment for the three and nine months ended September 30, 2017 was primarily attributable to lower operating costs associated with the management of our servicing portfolio. For the three and nine months ended September 30, 2017, the provision for income taxes at our Investment Portfolio segment resulted from GAAP income earned at our TRS during those periods, primarily from MSR income and income on certain securities we hold at our TRS.

Residential Loans Held-for-Investment at Redwood Portfolio

The following table provides the activity of residential loans held-for-investment at Redwood during the three and nine months ended September 30, 2017 and 2016.

Table 14 – Residential Loans Held-for-Investment at Redwood - Activity

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|---------------------|---------------------------------|---------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Fair value at beginning of period | \$ 2,360,234 | \$ 2,277,561 | \$ 2,261,016 | \$ 1,791,195 |
| Transfers between portfolios ⁽¹⁾ | (20,025) | 151,919 | 226,893 | 821,273 |
| Principal repayments | (74,550) | (146,151) | (228,271) | (351,955) |
| Changes in fair value, net | 3,143 | (655) | 9,164 | 22,161 |
| Fair Value at End of Period | \$ 2,268,802 | \$ 2,282,674 | \$ 2,268,802 | \$ 2,282,674 |

(1) Represents the net transfers of loans into our Investment Portfolio segment from our Residential Mortgage Banking segment and their reclassification from held-for-sale to held-for-investment.

During the three and nine months ended September 30, 2017, we had net transfers of \$20 million and \$227 million, respectively, of residential loans from our Residential Mortgage Banking segment to our Investment Portfolio segment. At September 30, 2017, \$2.26 billion of loans were held by our FHLB-member subsidiary and were financed with \$2.00 billion of borrowings from the FHLBC. In connection with these borrowings, our FHLB-member subsidiary is required to hold \$43 million of FHLB stock.

At September 30, 2017, the weighted average maturity of these FHLB borrowings was approximately eight years and they had a weighted average cost of 1.3% per annum. This interest cost resets every 13 weeks and we seek to fix the interest cost of these FHLB borrowings over their weighted average maturity by using a combination of swaps, TBAs and other derivatives.

In October 2017, the FHLB increased the capital requirement on our borrowing facility, which effectively increases the portion of loans we finance with equity relative to what was required previously. This change will result in additional capital being allocated to these investments as well as a lower return on the capital as leverage on this portfolio will be reduced.

Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through the five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until its stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion.

The following table presents the unpaid principal balances for residential real estate loans held-for-investment at fair value by product type as of September 30, 2017.

Table 15 – Characteristics of Residential Real Estate Loans Held-for-Investment at Redwood

| September 30, 2017 | | |
|------------------------------------|---------------------|-------------------------|
| (Dollars in Thousands) | Principal Balance | Weighted Average Coupon |
| Fixed - 30 year | \$ 2,031,944 | 4.10 % |
| Fixed - 15, 20, & 25 year | 71,138 | 3.64 % |
| Hybrid | 128,343 | 4.00 % |
| Total Outstanding Principal | \$ 2,231,425 | |

The outstanding loans held-for-investment at Redwood at September 30, 2017 were prime-quality, first lien loans, of which 95% were originated between 2013 and 2017 and 5% were originated in 2012 and prior years. The weighted average FICO score of borrowers backing these loans was 772 (at origination) and the weighted average loan-to-value ("LTV") ratio was 65% (at origination). At September 30, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

Real Estate Securities Portfolio

The following table sets forth our real estate securities activity by collateral type in our Investment Portfolio segment for the three and nine months ended September 30, 2017.

Table 16 – Real Estate Securities Activity by Collateral Type

| Three Months Ended September 30, 2017 (In Thousands) | Senior | Re-REMIC | Subordinate | | Total |
|---|-------------------|----------------------------|-------------------|---------------------------|---------------------|
| | Residential | Residential ⁽¹⁾ | Residential | Commercial ⁽²⁾ | |
| Beginning fair value | \$ 176,962 | \$ 73,337 | \$ 797,895 | \$ 170,309 | \$ 1,218,503 |
| Transfers | 34,375 | (34,375) | — | — | — |
| Acquisitions | | | | | |
| Sequoia securities | 5,908 | — | 23,125 | — | 29,033 |
| Third-party securities | 10,475 | — | 74,507 | 74,123 | 159,105 |
| Sales | | | | | |
| Sequoia securities | — | — | — | — | — |
| Third-party securities | (3,324) | — | (45,486) | — | (48,810) |
| Gains on sales and calls, net | 824 | — | 910 | — | 1,734 |
| Effect of principal payments ⁽³⁾ | (7,324) | (1,745) | (7,944) | (2,484) | (19,497) |
| Change in fair value, net | (1,897) | 1,816 | 15,162 | 1,123 | 16,204 |
| Ending Fair Value | \$ 215,999 | \$ 39,033 | \$ 858,169 | \$ 243,071 | \$ 1,356,272 |
| | | | | | |
| Nine Months Ended September 30, 2017 (In Thousands) | Senior | Re-REMIC | Subordinate | | Total |
| | Residential | Residential ⁽¹⁾ | Residential | Commercial ⁽²⁾ | |
| Beginning fair value | \$ 173,613 | \$ 85,479 | \$ 667,577 | \$ 91,770 | \$ 1,018,439 |
| Transfers | 46,604 | (46,604) | — | — | — |
| Acquisitions | | | | | |
| Sequoia securities | 11,555 | — | 55,529 | — | 67,084 |
| Third-party securities | 20,901 | — | 231,494 | 156,248 | 408,643 |
| Sales | | | | | |
| Sequoia securities | — | — | (26,601) | — | (26,601) |
| Third-party securities | (13,399) | — | (92,035) | (15,858) | (121,292) |
| Gains on sales and calls, net | 5,327 | — | 4,234 | — | 9,561 |
| Effect of principal payments ⁽³⁾ | (21,399) | (3,099) | (22,592) | (3,172) | (50,262) |
| Change in fair value, net | (7,203) | 3,257 | 40,563 | 14,083 | 50,700 |
| Ending Fair Value | \$ 215,999 | \$ 39,033 | \$ 858,169 | \$ 243,071 | \$ 1,356,272 |

(1) Re-REMIC securities, as presented herein, were created by third parties through the resecuritization of certain senior RMBS.

(2) Our commercial securities are primarily comprised of Agency multifamily securities.

(3) The effect of principal payments reflects the change in fair value due to principal payments, which is calculated as the cash principal received on a given security during the period multiplied by the prior quarter ending price or acquisition price for that security.

At September 30, 2017, our securities consisted of fixed-rate assets (78%), adjustable-rate assets (5%), hybrid assets that reset within the next year (0%), and hybrid assets that reset between 12 and 36 months (8%).

We directly finance our holdings of real estate securities with a combination of capital and collateralized debt in the form of repurchase (or “repo”) financing. The following table presents the fair value of our real estate securities that were financed with repurchase debt at September 30, 2017.

Table 17 – Real Estate Securities Financed with Repurchase Debt

| September 30, 2017 (Dollars in Thousands, except Weighted Average Price) | Real Estate Securities | Repurchase Debt | Allocated Capital | Weighted Average Price ⁽¹⁾ | Financing Haircut ⁽²⁾ |
|---|---------------------------|---------------------|-------------------|--|----------------------------------|
| Residential Securities | | | | | |
| Senior | \$ 102,697 | \$ (90,205) | \$ 12,492 | \$ 98 | 13% |
| Subordinate - Mezzanine | 337,153 | (280,633) | 56,520 | 99 | 17% |
| Total Residential Securities | 439,850 | (370,838) | 69,012 | 99 | 16% |
| Commercial/Multifamily Securities | 223,269 | (178,973) | 44,296 | 96 | 20% |
| Total | \$ 663,119 | \$ (549,811) | \$ 113,308 | | |

(1) GAAP fair value per \$100 of principal.

(2) Allocated capital divided by GAAP fair value.

At September 30, 2017, we had short-term debt incurred through repurchase facilities of \$550 million, which was secured by \$663 million of real estate securities. The remaining \$693 million of our securities were financed with capital. Our repo borrowings were made under facilities with eight different counterparties, and the weighted average cost of funds for these facilities during the third quarter of 2017 was approximately 2.48% per annum.

At September 30, 2017, the securities we financed through repurchase facilities had no material credit issues. In addition to the allocated capital listed in the table above that directly supports our repurchase facilities (the “financing haircut”), we continue to hold a designated amount of supplemental risk capital available for potential margin calls or future obligations relating to these facilities.

The majority of the \$103 million of senior securities noted in the table above are supported by seasoned residential loans originated prior to 2008. The \$337 million of mezzanine securities financed through repurchase facilities at September 30, 2017 carry investment grade credit ratings and are supported by residential loans originated between 2012 and 2017. The loans underlying these securities have experienced minimal delinquencies to date. The \$223 million of multifamily securities financed through repurchase facilities at September 30, 2017 carry investment grade credit ratings with 7%-8% of structural credit enhancement.

The following table presents our residential securities at September 30, 2017 and December 31, 2016, categorized by portfolio vintage (the years the securities were issued), and by priority of cash flows (senior, re-REMIC, and subordinate). We have additionally separated securities issued through our Sequoia platform or by third parties, including the Agencies.

Table 18 – Residential Securities by Vintage and Type

| September 30, 2017 (Dollars in Thousands) | Sequoia 2012- 2017 | Third Party 2013-2017 | Agency CRT 2013-2017 | Third Party <=2008 | Total Residential Securities | % of Total Residential Securities |
|--|-----------------------|--------------------------|-------------------------|-----------------------|------------------------------------|---|
| Senior | \$ 34,276 | \$ 24,574 | \$ — | \$ 157,149 | \$ 215,999 | 19% |
| Re-REMIC | — | — | — | 39,033 | 39,033 | 4% |
| Subordinate | | | | | | |
| Mezzanine ⁽¹⁾ | 157,050 | 177,865 | — | — | 334,915 | 30% |
| Subordinate | 131,929 | 77,625 | 286,780 | 26,920 | 523,254 | 47% |
| Total Subordinate | 288,979 | 255,490 | 286,780 | 26,920 | 858,169 | 77% |
| Total Securities ⁽²⁾ | \$ 323,255 | \$ 280,064 | \$ 286,780 | \$ 223,102 | \$ 1,113,201 | 100% |

December 31, 2016

| (Dollars in Thousands) | Sequoia 2012-2016 | Third Party 2013-2016 | Agency CRT 2013-2016 | Third Party <=2008 | Total Residential Securities | % of Total Residential Securities |
|--------------------------|-------------------|-----------------------|----------------------|--------------------|------------------------------|-----------------------------------|
| Senior | \$ 26,618 | \$ 5,611 | \$ — | \$ 141,384 | \$ 173,613 | 19% |
| Re-REMIC | — | — | — | 85,479 | 85,479 | 9% |
| Subordinate | | | | | | |
| Mezzanine ⁽¹⁾ | 136,007 | 179,390 | — | — | 315,397 | 34% |
| Subordinate | 113,310 | 64,450 | 152,126 | 22,294 | 352,180 | 38% |
| Total Subordinate | 249,317 | 243,840 | 152,126 | 22,294 | 667,577 | 72% |
| Total Securities | \$ 275,935 | \$ 249,451 | \$ 152,126 | \$ 249,157 | \$ 926,669 | 100% |

(1) Mezzanine includes securities initially rated AA through BBB- and issued in 2012 or later.

(2) Excludes \$31 million of securities retained from our consolidated Sequoia Choice securitization. For GAAP purposes we consolidated \$317 million of residential loans and \$286 million of non-recourse ABS debt associated with these retained securities.

At September 30, 2017 and December 31, 2016, we held \$243 million and \$92 million, respectively, of commercial securities that were all classified as subordinate securities and issued from 2015 through 2017. At September 30, 2017 and December 31, 2016, commercial securities included \$223 million and \$74 million, respectively, of multifamily securities issued by Agencies and the remainder were third-party CMBS.

At both September 30, 2017 and December 31, 2016, our available-for-sale securities were entirely comprised of residential securities. The following tables present the components of the interest income we earned on AFS securities for the three and nine months ended September 30, 2017 and 2016.

Table 19 – Interest Income — AFS Securities

Three Months Ended September 30, 2017

| (Dollars in Thousands) | Interest Income | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Yield as a Result of | | |
|-----------------------------|-----------------|---------------------------------|-----------------------|------------------------|----------------------|---------------------------------|-----------------------|
| | | | | | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | |
| Senior | \$ 1,374 | \$ 1,928 | \$ 3,302 | \$ 103,781 | 5.30% | 7.43% | 12.73% |
| Re-REMIC | 696 | 734 | 1,430 | 46,646 | 5.97% | 6.29% | 12.26% |
| Subordinate | | | | | | | |
| Mezzanine | 1,136 | 509 | 1,645 | 115,565 | 3.93% | 1.76% | 5.69% |
| Subordinate | 2,897 | 1,460 | 4,357 | 154,904 | 7.48% | 3.77% | 11.25% |
| Total AFS Securities | \$ 6,103 | \$ 4,631 | \$ 10,734 | \$ 420,896 | 5.80% | 4.40% | 10.20% |

Three Months Ended September 30, 2016

| (Dollars in Thousands) | Interest Income | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Yield as a Result of | | |
|-----------------------------|-----------------|---------------------------------|-----------------------|------------------------|----------------------|---------------------------------|-----------------------|
| | | | | | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | |
| Senior | \$ 609 | \$ 529 | \$ 1,138 | \$ 68,219 | 3.57% | 3.10% | 6.67% |
| Re-REMIC | 1,799 | 3,596 | 5,395 | 113,638 | 6.33% | 12.66% | 18.99% |
| Subordinate | | | | | | | |
| Mezzanine | 1,764 | 665 | 2,429 | 180,108 | 3.92% | 1.48% | 5.40% |
| Subordinate | 2,473 | 1,334 | 3,807 | 126,877 | 7.80% | 4.21% | 12.01% |
| Total AFS Securities | \$ 6,645 | \$ 6,124 | \$ 12,769 | \$ 488,842 | 5.44% | 5.01% | 10.45% |

Nine Months Ended September 30, 2017

| (Dollars in Thousands) | Interest Income | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Yield as a Result of | | |
|-----------------------------|------------------|---------------------------------|-----------------------|------------------------|----------------------|---------------------------------|-----------------------|
| | | | | | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | |
| Senior | \$ 3,976 | \$ 5,971 | \$ 9,947 | \$ 100,808 | 5.26% | 7.90% | 13.16% |
| Re-REMIC | 2,476 | 2,619 | 5,095 | 57,283 | 5.76% | 6.10% | 11.86% |
| Subordinate | | | | | | | |
| Mezzanine | 3,818 | 1,777 | 5,595 | 131,460 | 3.87% | 1.80% | 5.67% |
| Subordinate | 8,479 | 4,330 | 12,809 | 151,487 | 7.46% | 3.81% | 11.27% |
| Total AFS Securities | \$ 18,749 | \$ 14,697 | \$ 33,446 | \$ 441,038 | 5.67% | 4.44% | 10.11% |

Nine Months Ended September 30, 2016

| (Dollars in Thousands) | Interest Income | Discount (Premium) Amortization | Total Interest Income | Average Amortized Cost | Yield as a Result of | | |
|-----------------------------|------------------|---------------------------------|-----------------------|------------------------|----------------------|---------------------------------|-----------------------|
| | | | | | Interest Income | Discount (Premium) Amortization | Total Interest Income |
| Residential | | | | | | | |
| Senior | \$ 3,594 | \$ 3,832 | \$ 7,426 | \$ 126,592 | 3.79% | 4.04% | 7.83% |
| Re-REMIC | 5,484 | 10,400 | 15,884 | 112,029 | 6.53% | 12.38% | 18.91% |
| Subordinate | | | | | | | |
| Mezzanine | 5,745 | 2,038 | 7,783 | 193,643 | 3.96% | 1.40% | 5.36% |
| Subordinate | 7,119 | 4,261 | 11,380 | 121,014 | 7.84% | 4.69% | 12.53% |
| Total AFS Securities | \$ 21,942 | \$ 20,531 | \$ 42,473 | \$ 553,278 | 5.29% | 4.95% | 10.24% |

During the fourth quarter of 2016 and the first nine months of 2017, several Re-REMIC securities we held were exchanged for the underlying senior securities. Several of these exchanged investments had higher relative yields and, as such, the balance of our investments in Re-REMICs and their associated yields declined and the yields of our senior securities increased during the three and nine months ended September 30, 2017, as compared to the same periods in 2016.

The following tables present the components of carrying value at September 30, 2017 and December 31, 2016 for our AFS securities.

Table 20 – Carrying Value of AFS Securities

September 30, 2017

| (In Thousands) | Senior | Re-REMIC | Subordinate | Total |
|---------------------------|-------------------|------------------|-------------------|-------------------|
| Principal balance | \$ 156,936 | \$ 44,896 | \$ 442,219 | \$ 644,051 |
| Credit reserve | (3,024) | (5,810) | (38,041) | (46,875) |
| Unamortized discount, net | (36,575) | (10,412) | (142,405) | (189,392) |
| Amortized cost | 117,337 | 28,674 | 261,773 | 407,784 |
| Gross unrealized gains | 37,155 | 10,359 | 83,185 | 130,699 |
| Gross unrealized losses | (1,260) | — | (1,085) | (2,345) |
| Carrying Value | \$ 153,232 | \$ 39,033 | \$ 343,873 | \$ 536,138 |

December 31, 2016

| (In Thousands) | Senior | Re-REMIC | Subordinate | Total |
|---------------------------|-------------------|------------------|--------------------|-------------------|
| Principal balance | \$ 148,862 | \$ 95,608 | \$ 456,359 | \$ 700,829 |
| Credit reserve | (4,814) | (6,857) | (35,802) | (47,473) |
| Unamortized discount, net | (41,877) | (19,613) | (136,622) | (198,112) |
| Amortized cost | 102,171 | 69,138 | 283,935 | 455,244 |
| Gross unrealized gains | 36,304 | 16,341 | 68,032 | 120,677 |
| Gross unrealized losses | (1,929) | — | (1,240) | (3,169) |
| Carrying Value | \$ 136,546 | \$ 85,479 | \$ 350,727 | \$ 572,752 |

We designate any amount of unpaid principal balance that we do not expect to receive and thus do not expect to earn or recover as a credit reserve on each security. Any remaining net unamortized discounts or premiums on the security are amortized into income over time using the effective yield method.

At September 30, 2017, credit reserves for our AFS securities totaled \$47 million, or 7.3% of the principal balance of our AFS securities, as compared to \$47 million, or 6.8%, at December 31, 2016. During the nine months ended September 30, 2017, increases resulting from acquisitions and impairments were partially offset by reductions in the credit reserve from realized losses, sales and transfers out of credit reserve to accretable discount. During the three and nine months ended September 30, 2017, realized credit losses on our residential securities totaled \$1 million and \$3 million, respectively. During the three and nine months ended September 30, 2016, realized credit losses on our residential securities totaled \$0.3 million and \$3 million, respectively.

Residential Loans Held-for-Investment at Sequoia Choice Portfolio

During the third quarter of 2017, we issued our first securitization primarily comprised of expanded-prime Choice loans. We consolidate this Sequoia Choice securitization entity for financial reporting purposes in accordance with GAAP. This entity is independent of Redwood and the assets and liabilities of this entity are not, respectively, owned by us or legal obligations of ours. We record the assets and liabilities of the consolidated Sequoia Choice entity at fair value, based on the estimated fair value of the debt securities (ABS) issued from the securitizations, in accordance with GAAP provisions for collateralized financing entities. At September 30, 2017, the estimated fair value of our economic investment in the consolidated Sequoia Choice entity was \$31 million, and was comprised of retained subordinate securities.

The following table presents the balance sheets of the consolidated Sequoia Choice entity at September 30, 2017 and December 31, 2016.

Table 21 – Consolidated Sequoia Choice Entity Balance Sheets

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|---|---------------------------|--------------------------|
| Residential loans, held-for-investment, at fair value | \$ 317,303 | \$ — |
| Other assets | 1,266 | — |
| Total Assets | \$ 318,569 | \$ — |
| Other liabilities | \$ 1,045 | \$ — |
| Asset-backed securities issued, at fair value | 286,328 | — |
| Total liabilities | 287,373 | — |
| Equity (fair value of Redwood's retained investments in entity) | 31,196 | — |
| Total Liabilities and Equity | \$ 318,569 | \$ — |

The following table provides details of residential loan activity at the consolidated Sequoia Choice entity for the three and nine months ended September 30, 2017 and 2016.

Table 22 – Residential Loans Held-for-Investment at Sequoia Choice - Activity

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------|----------------------------------|-------------|---------------------------------|-------------|
| | 2017 | 2016 | 2017 | 2016 |
| Balance at beginning of period | \$ — | \$ — | \$ — | \$ — |
| New securitization issuance | 318,129 | — | 318,129 | — |
| Changes in fair value, net | (826) | — | (826) | — |
| Balance at End of Period | \$ 317,303 | \$ — | \$ 317,303 | \$ — |

The outstanding loans held-for-investment at our Sequoia Choice entity at September 30, 2017 were prime-quality, first lien, 30-year, fixed-rate loans and were originated in 2014 or later. The gross weighted average coupon of these loans was 4.98%, the weighted average FICO score of borrowers backing these loans was 744 (at origination) and the weighted average original LTV ratio was 75% (at origination). At September 30, 2017, none of these loans were greater than 90 days delinquent or in foreclosure.

Mortgage Servicing Rights Portfolio

Our MSR's are held and managed at our taxable REIT subsidiary and typically are acquired together with loans from originators and then separately recognized under GAAP when the MSR is retained and the associated loan is sold to a third party or transferred to a Sequoia residential securitization sponsored by us that meets the GAAP criteria for sale. In addition, we have also purchased MSR's on a flow basis from third parties that sold the associated loans directly to the Agencies. Although we own the rights to service loans, we contract with sub-servicers to perform these activities. Our receipt of MSR income is not subject to any covenants other than customary performance obligations associated with servicing residential loans. If a sub-servicer we contract with was to fail to perform these obligations, our servicing rights could be terminated and we would evaluate our MSR asset for impairment at that time.

The following table provides the activity for MSR's by portfolio for the three and nine months ended September 30, 2017.

Table 23 – MSR Activity by Portfolio

| (In Thousands) | Three Months Ended September 30, 2017 | | | Nine Months Ended September 30, 2017 | | |
|---|---------------------------------------|-----------------|------------------|--------------------------------------|-----------------|------------------|
| | Jumbo | Conforming | Total MSR's | Jumbo | Conforming | Total MSR's |
| Balance at beginning of period | \$ 63,084 | \$ 686 | \$ 63,770 | \$ 60,003 | \$ 58,523 | \$ 118,526 |
| Additions | | | | | | |
| MSR's retained from Sequoia securitizations | — | — | — | 7,123 | — | 7,123 |
| MSR's retained from third-party loan sales | — | — | — | 263 | — | 263 |
| Purchased MSR's | — | 256 | 256 | — | 571 | 571 |
| Sold MSR's | — | — | — | — | (52,966) | (52,966) |
| Market valuation adjustments | (1,281) | 183 | (1,098) | (5,586) | (5,003) | (10,589) |
| Balance at End of Period | \$ 61,803 | \$ 1,125 | \$ 62,928 | \$ 61,803 | \$ 1,125 | \$ 62,928 |

During the nine months ended September 30, 2017, we sold conforming MSR's with a fair value of \$53 million. The remaining \$63 million of MSR's are primarily associated with loans transferred to Sequoia securitizations we completed over the past several years.

The following table presents characteristics of our MSR investments and their associated loans at September 30, 2017.

Table 24 – Characteristics of MSR Investments Portfolio

| (Dollars In Thousands) | September 30, 2017 |
|---|---------------------------|
| Unpaid principal balance | \$ 5,747,006 |
| Fair value of MSRs | \$ 62,928 |
| MSR values as percent of unpaid principal balance | 1.09 % |
| Gross cash yield ⁽¹⁾ | 0.26 % |
| Number of loans | 8,900 |
| Average loan size | \$ 646 |
| Average coupon | 3.96 % |
| Average loan age (months) | 38 |
| Average original loan-to-value | 67 % |
| Average original FICO score | 770 |
| 60+ day delinquencies | 0.08 % |

(1) Gross cash yield is calculated by dividing the annualized quarterly gross servicing fees we received for the three months ended September 30, 2017, by the weighted average notional balance of loans associated with MSRs we owned during that period.

At September 30, 2017, nearly all of our MSRs were comprised of base MSRs and we did not own any portion of a servicing right related to any loan where we did not own the entire servicing right. At September 30, 2017 and December 31, 2016, we had \$0.5 million and \$1 million of servicer advances outstanding related to our MSRs, respectively, which are presented in Other assets on our consolidated balance sheets.

Residential Mortgage Banking Segment

The following table presents the components of segment contribution for the Residential Mortgage Banking segment for the three and nine months ended September 30, 2017 and 2016.

Table 25 – Residential Mortgage Banking Segment Contribution

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|---|-----------------|-----------------|--|------------------|------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Interest income | | | | | | |
| Loans | \$ 10,626 | \$ 8,831 | \$ 1,795 | \$ 26,515 | \$ 24,038 | \$ 2,477 |
| Sequoia securities | — | — | — | — | 572 | (572) |
| Total interest income | 10,626 | 8,831 | 1,795 | 26,515 | 24,610 | 1,905 |
| Interest expense | (4,135) | (3,826) | (309) | (11,462) | (10,719) | (743) |
| Net interest income | 6,491 | 5,005 | 1,486 | 15,053 | 13,891 | 1,162 |
| Mortgage banking activities, net | 21,200 | 9,766 | 11,434 | 50,850 | 26,774 | 24,076 |
| Direct operating expenses | (6,107) | (5,807) | (300) | (18,009) | (17,175) | (834) |
| Segment contribution before income taxes | 21,584 | 8,964 | 12,620 | 47,894 | 23,490 | 24,404 |
| Provision for income taxes | (4,829) | (240) | (4,589) | (12,251) | (240) | (12,011) |
| Segment Contribution | \$ 16,755 | \$ 8,724 | \$ 8,031 | \$ 35,643 | \$ 23,250 | \$ 12,393 |

The following tables provide the activity of unsecuritized residential loans during the three and nine months ended September 30, 2017 and 2016.

Table 26 – Residential Loans Held-for-Sale — Activity

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---------------------|--|---------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Balance at beginning of period | \$ 837,371 | \$ 882,380 | \$ 835,399 | \$ 1,115,738 |
| Acquisitions | 1,462,116 | 1,252,135 | 3,791,471 | 3,812,863 |
| Sales ⁽¹⁾ | (1,393,323) | (774,106) | (3,465,835) | (2,874,215) |
| Transfers between portfolios ⁽²⁾ | 20,025 | (151,919) | (226,893) | (821,273) |
| Principal repayments | (16,436) | (20,574) | (38,704) | (56,495) |
| Changes in fair value, net | 15,928 | 598 | 30,243 | 11,896 |
| Balance at End of Period | \$ 925,681 | \$ 1,188,514 | \$ 925,681 | \$ 1,188,514 |

(1) Includes \$318 million of Choice loans securitized during the third quarter of 2017, which were not treated as sales for GAAP purposes and continue to be reported on our consolidated balance sheets within our Investment Portfolio segment.

(2) Represents the net transfers of loans out of our Residential Mortgage Banking segment into our Investment Portfolio segment and their reclassification from held-for-sale to held-for-investment.

Overview

During the first nine months of 2017, we purchased \$3.79 billion of predominately prime residential jumbo loans, sold \$874 million of jumbo loans to third parties and securitized \$2.59 billion of jumbo loans through our Sequoia platform. In addition, we had net transfers of \$227 million of jumbo loans to our Investment Portfolio segment and financed them with borrowings from the FHLBC. Our pipeline of loans identified for purchase at September 30, 2017 included \$1.49 billion of jumbo loans.

We utilize a combination of capital and our residential loan warehouse facilities to manage our inventory of residential loans held-for-sale. At September 30, 2017, we had \$438 million of warehouse debt outstanding to fund our residential loans held-for-sale. The weighted average cost of the borrowings outstanding under these facilities during the third quarter of 2017 was 2.86% per annum. Our warehouse capacity at September 30, 2017 totaled \$1.33 billion across four separate counterparties, which should continue to provide sufficient liquidity to fund our residential mortgage banking operations in the near-term.

Our residential mortgage banking operations created investments that allowed us to deploy \$57 million of capital into our investment portfolio during the first nine months of 2017. At September 30, 2017, we had 446 loan sellers, up from 406 at the end of 2016. This included 187 jumbo sellers and 259 sellers from various FHLB districts participating in the FHLB's MPF Direct program.

Net Interest Income

Net interest income from residential mortgage banking is primarily comprised of interest income earned on residential loans from the time we purchase the loans to when we sell or securitize them, offset by interest expense incurred on short-term warehouse debt used in part to finance the loans while we hold them on our consolidated balance sheet.

Net interest income from residential mortgage banking increased for both the three- and nine-month periods, primarily due to lower loan warehouse borrowings used to finance our residential loans held-for-sale for each period in 2017, as compared to 2016.

The amount of net interest income we earn on loans held-for-sale is dependent on many variables, including the amount of loans and the time they are outstanding on our consolidated balance sheet and their interest rates, as well as the amount of leverage we employ through the use of short-term debt to finance the loans and the interest rates on that debt. These factors will impact net interest income in future periods.

Mortgage Banking Activities, Net

Mortgage banking activities, net, includes the changes in market value of both the loans we hold for sale and commitments for loans we intend to purchase (collectively, our loan pipeline), as well as the effect of hedges we utilize to manage risks associated with our loan pipeline. Our loan sale profit margins are measured over the period from when we commit to purchase a loan and subsequently sell or securitize the loan. Accordingly, these profit margins may encompass positive or negative market valuation adjustments on loans, hedging gains or losses associated with our loan pipeline, and any other related transaction expenses, and may be realized over the course of one or more quarters for financial reporting purposes.

The following table presents the components of residential mortgage banking activities, net. Amounts presented include both the changes in market values for loans that were sold and associated derivative positions that were settled during the periods presented, as well as changes in market values of loans, derivatives and hedges outstanding at the end of each period.

Table 27 – Components of Residential Mortgage Banking Activities, Net

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|-------------------------------------|-----------------|------------------|------------------------------------|------------------|------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Changes in fair value of: | | | | | | |
| Residential loans, at fair value ⁽¹⁾ | \$ 28,135 | \$ 12,671 | \$ 15,464 | \$ 63,122 | \$ 47,456 | \$ 15,666 |
| Sequoia securities | — | — | — | — | 1,455 | (1,455) |
| Risk management derivatives ⁽²⁾ | (7,077) | (3,287) | (3,790) | (13,787) | (22,743) | 8,956 |
| Other income, net ⁽³⁾ | 142 | 382 | (240) | 1,515 | 606 | 909 |
| Total Residential Mortgage Banking Activities, Net | \$ 21,200 | \$ 9,766 | \$ 11,434 | \$ 50,850 | \$ 26,774 | \$ 24,076 |

(1) Includes changes in fair value for loan purchase commitments.

(2) Represents market valuation changes of derivatives that are used to manage risks associated with our accumulation of residential loans.

(3) Amounts in this line include other fee income from loan acquisitions and the provision for repurchase expense, presented net.

The increases in mortgage banking activities, net for both the three- and nine-month periods were primarily due to higher loan purchase volume and higher gross margins primarily due to improved securitization execution in 2017 as compared to 2016.

Loan purchase commitments ("LPCs"), adjusted for fallout expectations, were \$1.57 billion and \$4.07 billion for the three and nine months ended September 30, 2017, respectively. Our gross margins for our jumbo loans, which we define as net interest income plus income from mortgage banking activities, divided by LPCs, benefited from tightening credit spreads for both securitizations and whole loans during the first nine months of 2017 and remained above our long-term expectations.

At both September 30, 2017 and December 31, 2016, we had repurchase reserves of \$4 million outstanding related to residential loans sold through this segment. For the nine months ended September 30, 2017 and 2016, we recorded \$0.2 million of reversal of provision for repurchases and \$0.5 million of provision for repurchases, respectively, that was included in income from mortgage banking activities, net, in this segment. We review our loan repurchase reserves each quarter and adjust them as necessary based on current information available at each reporting date.

The following table details outstanding principal balances for residential loans held-for-sale by product type at September 30, 2017.

Table 28 – Characteristics of Residential Loans Held-for-Sale

| September 30, 2017 (Dollars in Thousands) | Principal Value | Weighted Average Coupon |
|--|-------------------|----------------------------|
| First Lien Prime | | |
| Fixed - 30 year | \$ 771,172 | 4.34% |
| Fixed - 10, 15, 20, & 25 year | 28,869 | 3.75% |
| Hybrid | 102,843 | 3.50% |
| ARM | 703 | 2.53% |
| Total Outstanding Principal | \$ 903,587 | |

Operating Expenses and Taxes

Operating expenses for this segment primarily include costs associated with the underwriting, purchase and sale of jumbo residential loans. Operating expenses were relatively consistent for both the three- and nine-month periods.

All residential mortgage banking activities are performed at our taxable REIT subsidiary and the provision for income taxes is generally correlated to the amount of this segment's contribution before income taxes in relation to the TRS's overall GAAP income and associated tax provision. The increase in provision for income taxes in both the three- and nine-month periods primarily resulted from higher segment contribution before income taxes for both periods in 2017. In addition, during 2016 we reversed our valuation allowance on certain deferred tax assets, which further reduced our tax provision in those periods.

Results of Consolidated Legacy Sequoia Entities

We sponsored Sequoia securitization entities prior to 2012 that are reported on our consolidated balance sheets for financial reporting purposes in accordance with GAAP. Each of these entities is independent of Redwood and of each other and the assets and liabilities of these entities are not, respectively, owned by us or legal obligations of ours. We record the assets and liabilities of the consolidated Legacy Sequoia entities at fair value, based on the estimated fair value of the debt securities (ABS) issued from the securitizations, in accordance with GAAP provisions for collateralized financing entities. At September 30, 2017, the estimated fair value of our investments in the consolidated Legacy Sequoia entities was \$19 million.

The following tables present the statements of income for the three and nine months ended September 30, 2017, and the balance sheets of the consolidated Legacy Sequoia entities at September 30, 2017 and December 31, 2016. All amounts in the statements of income and balance sheets presented below are included in our consolidated financial statements.

Table 29 – Consolidated Legacy Sequoia Entities Statements of Income

| (In Thousands) | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
|---|-------------------------------------|-----------------|-------------------|------------------------------------|-----------------|-------------------|
| | 2017 | 2016 | Change | 2017 | 2016 | Change |
| Interest income | \$ 4,875 | \$ 4,837 | \$ 38 | \$ 14,576 | \$ 14,525 | \$ 51 |
| Interest expense | (3,838) | (3,274) | (564) | (11,046) | (9,842) | (1,204) |
| Net interest income | 1,037 | 1,563 | (526) | 3,530 | 4,683 | (1,153) |
| Investment fair value changes, net | (1,045) | (255) | (790) | (3,842) | (2,086) | (1,756) |
| Net Income from Consolidated Legacy Sequoia Entities | \$ (8) | \$ 1,308 | \$ (1,316) | \$ (312) | \$ 2,597 | \$ (2,909) |

Table 30 – Consolidated Legacy Sequoia Entities Balance Sheets

| (In Thousands) | September 30, 2017 | December 31, 2016 |
|---|--------------------|-------------------|
| Residential loans, held-for-investment, at fair value | \$ 673,134 | \$ 791,636 |
| Other assets | 4,065 | 6,681 |
| Total Assets | \$ 677,199 | \$ 798,317 |
| Other liabilities | \$ 540 | \$ 518 |
| Asset-backed securities issued, at fair value | 657,960 | 773,462 |
| Total liabilities | 658,500 | 773,980 |
| Equity (fair value of Redwood's retained investments in entities) | 18,699 | 24,337 |
| Total Liabilities and Equity | \$ 677,199 | \$ 798,317 |

Net Interest Income at Consolidated Legacy Sequoia Entities

The decreases in net interest income for the three- and nine-month periods were primarily attributable to the continued pay down of loans at the consolidated entities.

Investment Fair Value Changes, net at Consolidated Legacy Sequoia Entities

Investment fair value changes, net at consolidated Legacy Sequoia entities includes the change in fair value of the residential loans held-for-investment, REO, and the ABS issued at the entities, which netted together represent the change in value of our retained investments in the consolidated Legacy Sequoia entities. The negative investment fair value changes in both three- and nine-month periods were primarily related to the reduction in basis of retained IO securities as the loans underlying these securities continued to pay down.

Residential Loans at Consolidated Legacy Sequoia Entities

The following table provides details of residential loan activity at consolidated Legacy Sequoia entities for the three and nine months ended September 30, 2017 and 2016.

Table 31 – Residential Loans at Consolidated Legacy Sequoia Entities — Activity

| (In Thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------|----------------------------------|-------------------|---------------------------------|-------------------|
| | 2017 | 2016 | 2017 | 2016 |
| Balance at beginning of period | \$ 707,686 | \$ 880,197 | \$ 791,636 | \$ 1,021,870 |
| Principal repayments | (37,742) | (46,810) | (139,099) | (147,748) |
| Transfers to REO | (1,133) | (2,612) | (3,177) | (8,412) |
| Deconsolidation adjustments | — | — | — | (6,871) |
| Changes in fair value, net | 4,323 | 9,201 | 23,774 | (18,863) |
| Balance at End of Period | \$ 673,134 | \$ 839,976 | \$ 673,134 | \$ 839,976 |

Characteristics of Loans at Consolidated Legacy Sequoia Entities

The following table highlights unpaid principal balances for loans at consolidated Legacy Sequoia entities by product type as September 30, 2017.

Table 32 – Characteristics of Loans at Consolidated Legacy Sequoia Entities

September 30, 2017

| (Dollars in Thousands) | Principal Balance | Weighted Average Coupon |
|------------------------------------|-------------------|-------------------------|
| First Lien | | |
| Hybrid ⁽¹⁾ | \$ 15,709 | 3.29 % |
| ARM | 722,133 | 2.62 % |
| Total Outstanding Principal | \$ 737,842 | |

(1) All of these loans have reached the initial interest rate reset date and are currently adjustable rate mortgages.

First lien adjustable rate mortgage ("ARM") and hybrid loans comprise all of the loans in the consolidated Legacy Sequoia entities and were primarily originated in 2006 or prior. For outstanding loans at consolidated Legacy Sequoia entities at September 30, 2017, the weighted average FICO score of borrowers backing these loans was 728 (at origination) and the weighted average original LTV ratio was 66% (at origination). At September 30, 2017 and December 31, 2016, the unpaid principal balance of loans at consolidated Legacy Sequoia entities delinquent greater than 90 days was \$14 million and \$19 million, respectively, and the unpaid principal balance of loans in foreclosure was \$12 million and \$11 million, respectively.

Taxable Income and Tax Provision

Taxable Income

The following table summarizes our taxable income and distributions to shareholders for the three and nine months ended September 30, 2017 and 2016. For each of these periods, we had no undistributed REIT taxable income.

Table 33 – Taxable Income

| (In Thousands, except per Share Data) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|------------------|---------------------------------|-------------------|
| | 2017 est. ⁽¹⁾ | 2016 | 2017 est. ⁽¹⁾ | 2016 |
| REIT taxable income | \$ 19,923 | \$ 26,001 | \$ 56,042 | \$ 71,169 |
| Taxable REIT subsidiary income | 17,781 | 10,896 | 36,528 | 41,010 |
| Total Taxable Income | \$ 37,704 | \$ 36,897 | \$ 92,570 | \$ 112,179 |
| REIT taxable income per share | \$ 0.26 | \$ 0.34 | \$ 0.73 | \$ 0.93 |
| Total taxable income per share | \$ 0.49 | \$ 0.48 | \$ 1.21 | \$ 1.46 |
| Distributions to shareholders | \$ 21,593 | \$ 21,536 | \$ 64,753 | \$ 64,759 |
| Distributions to shareholders per share | \$ 0.28 | \$ 0.28 | \$ 0.84 | \$ 0.84 |

(1) Our tax results for the three and nine months ended September 30, 2017 are estimates until we file our tax return for 2017.

We currently expect all or nearly all of the dividends we distribute in 2017 will be taxable to shareholders as ordinary income and a smaller portion, if any, will be a return of capital, which is generally non-taxable. Based on federal income tax rules related to capital loss carryforwards, none of our 2017 dividend distributions are expected to be characterized as long-term capital gains for federal income tax purposes.

Tax Provision under GAAP

For the three and nine months ended September 30, 2017, we recorded tax provisions of \$5 million and \$17 million, respectively, compared to a tax provision of \$1 million for both the three and nine months ended September 30, 2016. Our tax provision is primarily derived from the activities at our TRS as we do not book a material tax provision associated with income generated at our REIT. The change in tax provision year-over-year was primarily the result of us benefiting from the reversal of the valuation allowance recorded against our federal net deferred tax assets ("DTAs") in 2016. As the federal valuation allowance was fully released in 2016, our TRS effective tax rate in 2017 is expected to be approximately equal to the federal statutory rate. The income or loss generated at our TRS will not affect the tax characterization of our 2017 dividends.

Realization of our DTAs is dependent on many factors, including generating sufficient taxable income prior to the expiration of NOL carryforwards and generating sufficient capital gains in future periods prior to the expiration of capital loss carryforwards. We determine the extent to which realization of our DTAs is not assured and establish a valuation allowance accordingly. At December 31, 2016, we reported net federal ordinary and capital deferred tax liabilities ("DTLs"), and, as such, had no associated valuation allowance. As a result of GAAP income at our TRS, we forecast that we will report net federal ordinary and capital DTLs at December 31, 2017 and consequently no valuation allowance is expected to be recorded against any federal DTA. Consistent with prior periods, we continued to maintain a valuation allowance against our net state DTAs. Our estimate of net deferred tax assets could change in future periods to the extent that actual or revised estimates of future taxable income during the carryforward periods change from current expectations.

Differences between Estimated Total Taxable Income and GAAP Income

Differences between estimated taxable income and GAAP income are largely due to the following: (i) we cannot establish loss reserves for future anticipated events for tax but we can for GAAP, as realized credit losses are expensed when incurred for tax and these losses are anticipated through lower yields on assets or through loss provisions for GAAP; (ii) the timing, and possibly the amount, of some expenses (e.g., certain compensation expenses) are different for tax than for GAAP; (iii) since amortization and impairments differ for tax and GAAP, the tax and GAAP gains and losses on sales may differ, resulting in differences in realized gains on sale; (iv) at the REIT and certain TRS entities, unrealized gains and losses on market valuation adjustments of securities and derivatives are not recognized for tax until the instrument is sold or extinguished; (v) for tax, basis may not be assigned to mortgage servicing rights retained when whole loans are sold resulting in lower tax gain on sale; (vi) for tax, we do not consolidate securitization entities as we do under GAAP; and, (vii) dividend distributions to our REIT from our TRS are included in REIT taxable income, but not GAAP income. As a result of these differences in accounting, our estimated taxable income can vary significantly from our GAAP income during certain reporting periods.

The table below reconciles our estimated total taxable income to our GAAP income for the nine months ended September 30, 2017.

Table 34 – Differences between Estimated Total Taxable Income and GAAP Net Income

| (In Thousands, except per Share Data) | Nine Months Ended September 30, 2017 | | | | |
|---------------------------------------|--------------------------------------|------------------|------------------|-------------------|--------------------|
| | REIT (Est.) | TRS (Est.) | Total Tax (Est.) | GAAP | Differences |
| Interest income | \$ 137,254 | \$ 27,299 | \$ 164,553 | \$ 176,589 | \$ (12,036) |
| Interest expense | (41,251) | (21,038) | (62,289) | (72,708) | 10,419 |
| Net interest income | 96,003 | 6,261 | 102,264 | 103,881 | (1,617) |
| Realized credit losses | (2,865) | — | (2,865) | — | (2,865) |
| Mortgage banking activities, net | — | 41,905 | 41,905 | 50,850 | (8,945) |
| MSR income, net | — | 5,149 | 5,149 | 6,106 | (957) |
| Investment fair value changes, net | (14,476) | 5,213 | (9,263) | 9,990 | (19,253) |
| Operating expenses | (32,883) | (22,684) | (55,567) | (56,789) | 1,222 |
| Other income | 11,021 | 779 | 11,800 | 3,367 | 8,433 |
| Realized gains, net | (736) | — | (736) | 8,809 | (9,545) |
| Provision for income taxes | (22) | (95) | (117) | (16,741) | 16,624 |
| Net Income | \$ 56,042 | \$ 36,528 | \$ 92,570 | \$ 109,473 | \$ (16,903) |
| Income per basic common share | \$ 0.73 | \$ 0.48 | \$ 1.21 | \$ 1.39 | \$ (0.18) |

Potential Taxable Income Volatility

We expect period-to-period volatility in our estimated taxable income. A description of the factors that can cause this volatility is described in the Taxable Income portion of the *Results of Operations* section in the MD&A included in Part II, Item 7, of our Annual Report on Form 10-K.

LIQUIDITY AND CAPITAL RESOURCES

Summary

Our principal sources of cash consist of borrowings under mortgage loan warehouse facilities, securities repurchase agreements, payments of principal and interest we receive from our investment portfolios, and cash generated from our operating activities. Our most significant uses of cash are to purchase mortgage loans for our mortgage banking operations, to fund investments in residential loans, to purchase investment securities, to repay principal and interest on our warehouse facilities, repurchase agreements, and long-term debt, to make dividend payments on our capital stock, and to fund our operations.

Our total capital was \$1.78 billion at September 30, 2017, and included \$1.21 billion of equity capital and \$0.57 billion of the total \$2.57 billion of long-term debt on our consolidated balance sheet. This portion of debt included \$201 million of exchangeable debt due in 2019, \$245 million of convertible debt due in 2023, and \$140 million of trust-preferred securities due in 2037.

As of September 30, 2017, we estimate that our available capital was approximately \$330 million. Although we continue to evaluate our options with regard to our upcoming \$250 million convertible debt maturity, at current market prices the excess cost to retire this debt prior to maturity is unattractive relative to alternative short-term uses of cash. In addition, we believe we can source incremental capital on an as-needed basis for redeployment through continued optimization of our investment portfolio.

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. During the nine months ended September 30, 2017, there were no shares acquired under this authorization. At September 30, 2017, approximately \$86 million of this current authorization remained available for the repurchases of shares of our common stock. Like other investments we may make, any repurchases of our common stock or debt securities under this authorization would reduce our available capital described above.

While we believe our available capital is sufficient to fund our currently contemplated investment activities, we may raise capital from time-to-time to make long-term investments or for other purposes. To the extent we seek additional capital to fund our operations and investment activities or repay existing debt, our approach to raising capital will continue to be based on what we believe to be in the best long-term interests of shareholders.

We are subject to risks relating to our liquidity and capital resources, including risks relating to incurring debt under residential and commercial loan warehouse facilities, securities repurchase facilities, and other short- and long-term debt facilities and other risks relating to our use of derivatives. A further discussion of these risks is set forth below under the heading "*Risks Relating to Debt Incurred under Short-and Long-Term Borrowing Facilities!*"

Cash Flows and Liquidity for the Nine Months Ended September 30, 2017

Cash flows from our mortgage banking activities and our investments can be volatile from quarter to quarter depending on many factors, including the timing and amount of loan and securities acquisitions and sales and repayments, the profitability of mortgage banking activities, as well as changes in interest rates, prepayments, and credit losses. Therefore, cash flows generated in the current period are not necessarily reflective of the long-term cash flows we will receive from these investments or activities.

Cash Flows from Operating Activities

Cash flows from operating activities were negative \$629 million during the nine months ended September 30, 2017. This amount includes the net cash utilized during the period from the purchase and sale of residential mortgage loans associated with our mortgage banking activities. Purchases of loans are financed to a large extent with short-term debt, for which changes in cash are included as a component of financing activities. Excluding cash flows from the purchase, sale, and principal payments of loans classified as held-for-sale, cash flows from operating activities were positive \$13 million and positive \$75 million during the first nine months of 2017 and 2016, respectively. Contributing to the negative cash flows from operating activities during the first nine months of 2017 were \$38 million of net cash outflows associated with margin funding requirements for our derivatives and short-term debt, which are presented as Other assets on our consolidated balance sheets.

Cash Flows from Investing Activities

During the nine months ended September 30, 2017, our net cash provided by investing activities was \$205 million and primarily resulted from principal payments on loans held-for-investment at Redwood and at our consolidated Sequoia entities, proceeds from sales of MSR, and principal payments from, and proceeds from net sales of, real estate securities. Although we generally intend to hold our investment securities as long-term investments, we may sell certain of these securities in order to manage our interest rate risk and liquidity needs, to meet other operating objectives, and to adapt to market conditions. We cannot predict the timing and impact of future sales of investment securities, if any.

Because many of our investment securities are financed through repurchase agreements, a significant portion of the proceeds from any sales or principal payments of our investment securities would generally be used to repay balances under these financing sources. Similarly, all or a significant portion of cash flows from principal payments of loans at consolidated Sequoia entities (as detailed in the subsection titled "*Residential Loans at Consolidated Sequoia Entities*" in the *Results of Operations* section of this MD&A) would generally be used to repay ABS issued by those entities.

In addition, during the nine months ended September 30, 2017, we had transfers of residential loans with a carrying value of \$644 million from held-for-sale to held-for-investment, and we retained MSR with a carrying value of \$7 million from the sale of residential loans. These non-cash transactions were not included in cash flows from investing activities.

Cash Flows from Financing Activities

During the nine months ended September 30, 2017, our net cash provided by financing activities was \$468 million. This primarily resulted from the issuance of asset-backed securities from our Sequoia Choice securitization in the third quarter of 2017, the issuance of convertible debt in August 2017, and \$159 million of net borrowings of short-term debt, which were partially offset by \$146 million of repayments of ABS issued.

In December 2016, our Board of Directors announced its intention to pay a regular dividend of \$0.28 per share per quarter in 2017. During the nine months ended September 30, 2017, we paid \$66 million of cash dividends on our common stock, representing cumulative dividends of \$0.84 per share. Additionally, in November 2017, the Board of Directors declared a regular dividend of \$0.28 per share for the fourth quarter of 2017, which is payable on December 28, 2017 to shareholders of record on December 15, 2017.

In accordance with the terms of our outstanding deferred stock units, which are stock-based compensation awards, each time we declare and pay a dividend on our common stock, we are required to make a dividend equivalent payment in that same per share amount on each outstanding deferred stock unit.

Short-Term Debt

In the ordinary course of our business, we use recourse debt through several different types of borrowing facilities and use cash borrowings under these facilities to, among other things, fund the acquisition of residential loans (including those we acquire and originate in anticipation of securitization), finance investments in securities and other investments, and otherwise fund our business and operations.

At September 30, 2017, we had four short-term residential loan warehouse facilities with a total outstanding debt balance of \$438 million (secured by residential loans with an aggregate fair value of \$493 million) and a total uncommitted borrowing limit of \$1.33 billion. In addition, at September 30, 2017, we had an aggregate outstanding short-term debt balance of \$550 million under eight securities repurchase facilities, which were secured by securities with a fair market value of \$663 million. We also had a secured line of credit with no outstanding debt balance and a total borrowing limit of \$10 million (secured by securities with a fair market value of \$6 million) at September 30, 2017.

During the three months ended June 30, 2017, \$288 million principal amount of our convertible notes due in 2018 and \$2 million of associated unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At September 30, 2017, the outstanding principal amount of these notes was \$250 million.

At September 30, 2017, we had \$1.24 billion of short-term debt outstanding. During the first nine months of 2017, the highest balance of our short-term debt outstanding was \$1.60 billion.

Long-Term Debt

FHLBC Borrowings

In July 2014, our FHLB-member subsidiary entered into a borrowing agreement with the Federal Home Loan Bank of Chicago. At September 30, 2017, under this agreement, our subsidiary could incur borrowings up to \$2.00 billion, also referred to as “advances,” from the FHLBC secured by eligible collateral, including, but not limited to residential mortgage loans. During the nine months ended September 30, 2017, our FHLB-member subsidiary made no additional borrowings under this agreement. Under a final rule published by the Federal Housing Finance Agency in January 2016, our FHLB-member subsidiary will remain an FHLB member through a five-year transition period for captive insurance companies. Our FHLB-member subsidiary's existing \$2.00 billion of FHLB debt, which matures beyond this transition period, is permitted to remain outstanding until stated maturity. As residential loans pledged as collateral for this debt pay down, we are permitted to pledge additional loans or other eligible assets to collateralize this debt; however, we do not expect to be able to increase our subsidiary's FHLB debt above the existing \$2.00 billion maximum.

At September 30, 2017, \$2.00 billion of advances were outstanding under this agreement, which were classified as long-term debt, with a weighted average interest rate of 1.26% per annum and a weighted average maturity of eight years. At September 30, 2017, accrued interest payable on these borrowings was \$4 million. Advances under this agreement are charged interest based on a specified margin over the FHLBC's 13-week discount note rate, which resets every 13 weeks. Our total advances under this agreement were secured by residential mortgage loans with a fair value of \$2.26 billion at September 30, 2017. In addition, cash of \$24 million served as collateral for these borrowings at September 30, 2017, and is presented as restricted cash on our consolidated balance sheet. This agreement also requires our subsidiary to purchase and hold stock in the FHLBC in an amount equal to a specified percentage of outstanding advances. At September 30, 2017, our subsidiary held \$43 million of FHLBC stock that is included in Other assets on our consolidated balance sheets.

Convertible Notes

In August 2017, we issued \$245 million principal amount of 4.75% convertible senior notes due 2023. After deducting the underwriting discount and issuance costs, we received approximately \$238 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these convertible notes is approximately 5.3% per annum. At September 30, 2017, the outstanding principal amount of these notes was \$245 million. At September 30, 2017, the accrued interest payable balance on this debt was \$1 million.

In November 2014, one of our taxable subsidiaries issued \$205 million principal amount of 5.625% exchangeable senior notes due 2019. After deducting the underwriting discount and issuance costs, we received approximately \$198 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these exchangeable notes is approximately 6.3% per annum. During the nine months ended September 30, 2016, we repurchased \$4 million par value of these notes at a discount and recorded a gain on extinguishment of debt of \$0.3 million in Realized gains, net on our consolidated statements of income. At September 30, 2017, the outstanding principal amount of these notes was \$201 million. At September 30, 2017, the accrued interest payable balance on this debt was \$4 million.

In March 2013, we issued \$288 million principal amount of 4.625% convertible senior notes due 2018. After deducting the underwriting discount and issuance costs, we received approximately \$279 million of net proceeds. Including amortization of deferred securities issuance costs, the weighted average interest expense yield on these convertible notes is approximately 4.8% per annum. During the three months ended June 30, 2017, \$288 million principal amount of these convertible notes and \$2 million of unamortized deferred issuance costs were reclassified from long-term debt to short-term debt, as the maturity of the notes was less than one year as of April 2017. Additionally, during the three months ended June 30, 2017, we repurchased \$37 million par value of these notes at a premium and recorded a loss on extinguishment of debt of \$1 million in Realized gains, net on our consolidated statements of income. At September 30, 2017, the outstanding principal amount of these notes was \$250 million. At September 30, 2017, the accrued interest payable balance on this debt was \$5 million.

Trust Preferred Securities and Subordinated Notes

At September 30, 2017, we had trust preferred securities and subordinated notes outstanding of \$100 million and \$40 million, respectively, issued by us in 2006 and 2007. This debt requires quarterly interest payments at a floating rate equal to three-month LIBOR plus 2.25% and must be redeemed no later than 2037. Prior to 2014, we entered into interest rate swaps with aggregate notional values totaling \$140 million to hedge the variability in this long-term debt interest expense. Including hedging costs and amortization of deferred securities issuance costs, the weighted average interest expense yield on our trust preferred securities and subordinated notes is approximately 6.8% per annum. These swaps are accounted for as cash flow hedges with all interest recorded as a component of net interest income and other valuation changes recorded as a component of equity.

Asset-Backed Securities

At September 30, 2017, there were \$738 million (principal balance) of loans owned at consolidated Legacy Sequoia securitization entities, which were funded with \$730 million (principal balance) of ABS issued at these entities. In addition, at September 30, 2017, there were \$308 million (principal balance) of loans owned at the consolidated Sequoia Choice securitization entity, which was funded with \$277 million (principal balance) of ABS issued at this entity. The loans and ABS issued from these entities are reported at estimated fair value. See the subsections titled "*Residential Loans at Sequoia Choice*" and "*Results of Consolidated Legacy Sequoia Entities*" in the *Results of Operations* section of this MD&A for additional details on these entities.

Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities

As described above under the heading "*Results of Operations*," in the ordinary course of our business, we use debt financing obtained through several different types of borrowing facilities to, among other things, finance the acquisition of residential mortgage loans (including those we acquire in anticipation of sale or securitization), and finance investments in securities and other investments. We may also use short- and long-term borrowings to fund other aspects of our business and operations, including the repurchase of shares of our common stock. Debt incurred under these facilities is generally either the direct obligation of Redwood Trust, Inc., or the direct obligation of subsidiaries of Redwood Trust, Inc. and guaranteed by Redwood Trust, Inc. Risks relating to debt incurred under these facilities are described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016, under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities*."

Our sources of debt financing include short-term secured borrowings under residential loan warehouse facilities, short-term securities repurchase facilities, a \$10 million committed line of short-term secured credit from a bank, and secured borrowings by our wholly-owned subsidiary, RWT Financial, LLC, under its borrowing facility with the FHLBC.

Aggregate borrowing limits are stated under certain of these facilities, and certain other facilities have no stated borrowing limit, but each of the facilities (with the exception of the \$10 million committed line of short-term secured credit) is uncommitted, which means that any request we make to borrow funds under these uncommitted facilities may be declined for any reason, even if at the time of the borrowing request we have then-outstanding borrowings that are less than the borrowing limits under these facilities. In general, financing under these facilities is obtained by transferring or pledging mortgage loans or securities to the counterparty in exchange for cash proceeds (in an amount less than 100% of the principal amount of the transferred or pledged assets). While transferred or pledged assets are financed under a facility, to the extent the market value of the assets declines, we are generally required to either immediately reacquire the assets or meet a margin requirement to transfer or pledge additional assets or cash in an amount at least equal to the decline in value. Margin call provisions under these facilities are further described in Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016 under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Margin Call Provisions Associated with Short-Term Debt and Other Debt Financing*." Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016 under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term Debt and Other Debt Financing*." Financial covenants included in these facilities are further described Part I, Item 2 of our Annual Report on Form 10-K for the year ended December 31, 2016 under the caption "*Risks Relating to Debt Incurred under Short- and Long-Term Borrowing Facilities - Financial Covenants Associated with Short-Term Debt and Other Debt Financing*."

Because these warehouse facilities are uncommitted, at any given time we may not be able to obtain additional financing under them when we need it, exposing us to, among other things, liquidity risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “*Risk Factors*,” and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “*Market Risks*.” In addition, with respect to residential loans that at any given time are already being financed through these warehouse facilities, we are exposed to market, credit, liquidity, and other risks of the types described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “*Risk Factors*,” and in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2016 under the heading “*Market Risks*,” if and when those loans or securities become ineligible to be financed, decline in value, or have been financed for the maximum term permitted under the applicable facility. Additionally, our access to financing under the borrowing facility with the FHLBC is subject to the risks described under the heading “*Risk Factors - Recently adopted Federal regulations may limit, eliminate, or reduce the attractiveness of our subsidiary’s ability to use borrowings from the Federal Home Loan Bank of Chicago to finance the mortgage loans and securities it holds and acquires, which could negatively impact our business and operating results*” in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016.

At September 30, 2017, and through the date of this Quarterly Report on Form 10-Q, we were in compliance with the financial covenants associated with our short-term debt and other debt financing facilities. In particular, with respect to: (i) financial covenants that require us to maintain a minimum dollar amount of stockholders’ equity or tangible net worth, at September 30, 2017 our level of stockholders’ equity and tangible net worth resulted in our being in compliance with these covenants by more than \$200 million; and (ii) financial covenants that require us to maintain recourse indebtedness below a specified ratio, at September 30, 2017 our level of recourse indebtedness resulted in our being in compliance with these covenants at a level such that we could incur at least \$600 million in additional recourse indebtedness.

OFF BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL OBLIGATIONS

Off Balance Sheet Arrangements

We do not have any material off balance sheet arrangements.

Contractual Obligations

The following table presents our contractual obligations and commitments at September 30, 2017, as well as the obligations of the securitization entities that we consolidate for financial reporting purposes.

Table 35 – Contractual Obligations and Commitments

| September 30, 2017 (In Millions) | Payments Due or Commitment Expiration by Period | | | | |
|--|---|-----------------|-----------------|------------------|-----------------|
| | Less Than 1 Year | 1 to 3 Years | 3 to 5 Years | After 5 Years | Total |
| Obligations of Redwood | | | | | |
| Short-term debt | \$ 988 | \$ — | \$ — | \$ — | \$ 988 |
| Convertible notes | 250 | 201 | — | 245 | 696 |
| Anticipated interest payments on convertible notes | 35 | 40 | 23 | 12 | 110 |
| FHLBC borrowings | — | — | — | 2,000 | 2,000 |
| Anticipated interest payments on FHLBC borrowings | 36 | 88 | 98 | 154 | 376 |
| Other long-term debt | — | — | — | 140 | 140 |
| Anticipated interest payments on other long-term debt ⁽¹⁾ | 9 | 19 | 19 | 136 | 183 |
| Accrued interest payable | 17 | — | — | — | 17 |
| Operating leases | 2 | 4 | 3 | 9 | 18 |
| Total Redwood Obligations and Commitments | \$ 1,337 | \$ 352 | \$ 143 | \$ 2,696 | \$ 4,528 |
| Obligations of Consolidated Entities for Financial Reporting Purposes | | | | | |
| Consolidated ABS ⁽²⁾ | \$ — | \$ — | \$ — | \$ 1,007 | \$ 1,007 |
| Anticipated interest payments on ABS ⁽³⁾ | 28 | 57 | 55 | 249 | 389 |
| Accrued interest payable | 2 | — | — | — | 2 |
| Total Obligations of Entities Consolidated for Financial Reporting Purposes | 30 | 57 | 55 | 1,256 | 1,398 |
| Total Consolidated Obligations and Commitments | \$ 1,367 | \$ 409 | \$ 198 | \$ 3,952 | \$ 5,926 |

(1) Includes anticipated interest payments related to hedges.

(2) All consolidated ABS issued are collateralized by real estate loans. Although the stated maturity is as shown, the ABS obligations will pay down as the principal balances of these real estate loans or securities pay down. The amount shown is the principal balance of the ABS issued and not necessarily the value reported in our consolidated financial statements.

(3) The anticipated interest payments on consolidated ABS issued is calculated based on the contractual maturity of the ABS and therefore assumes no prepayments of the principal outstanding at September 30, 2017.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates. A discussion of critical accounting policies and the possible effects of changes in estimates on our consolidated financial statements is included in *Note 3 — Summary of Significant Accounting Policies* included in Part I, Item 1 of this Quarterly Report on Form 10-Q and in Part I, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2016. Management discusses the ongoing development and selection of these critical accounting policies with the audit committee of the board of directors.

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, including the timing and amount of purchases, sales, calls, and repayment of consolidated assets, changes in the fair values of consolidated assets and liabilities, increases or decreases in earnings from mortgage banking activities, and certain non-recurring events. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues and estimates. Our critical accounting policies and the possible effects of changes in estimates on our consolidated financial statements are included in the "*Critical Accounting Policies and Estimates*" section of Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2016.

Market Risks

We seek to manage risks inherent in our business — including but not limited to credit risk, interest rate risk, prepayment risk, liquidity risk, and fair value risk — in a prudent manner designed to enhance our earnings and dividends and preserve our capital. In general, we seek to assume risks that can be quantified from historical experience, to actively manage such risks, and to maintain capital levels consistent with these risks. Information concerning the risks we are managing, how these risks are changing over time, and potential GAAP earnings and taxable income volatility we may experience as a result of these risks is discussed in Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

Other Risks

In addition to the market and other risks described above, our business and results of operations are subject to a variety of types of risks and uncertainties, including, among other things, those described under the caption "*Risk Factors*" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016, in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, and in this Quarterly Report on Form 10-Q.

NEW ACCOUNTING STANDARDS

A discussion of new accounting standards and the possible effects of these standards on our consolidated financial statements is included in *Note 3 — Summary of Significant Accounting Policies* included in Part I, Item 1 of this Quarterly Report on Form 10-Q.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Information concerning market risk is incorporated herein by reference to Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016, as supplemented by the information under "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and "*Market Risks*" within Item 2 above. Other than the developments described thereunder, including changes in the fair values of our assets, there have been no other material changes in our quantitative or qualitative exposure to market risk since December 31, 2016.

Item 4. Controls and Procedures

We have adopted and maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed on our reports under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that the information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by Rule 13a-15(b) of the Exchange Act, we have carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level.

There have been no changes in our internal control over financial reporting during the third quarter of 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

On or about December 23, 2009, the Federal Home Loan Bank of Seattle (the “FHLB-Seattle”) filed a complaint in the Superior Court for the State of Washington (case number 09-2-46348-4 SEA) against Redwood Trust, Inc., our subsidiary, Sequoia Residential Funding, Inc. (“SRF”), Morgan Stanley & Co., and Morgan Stanley Capital I, Inc. (collectively, the “FHLB-Seattle Defendants”) alleging that the FHLB-Seattle Defendants made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Seattle Certificate”) issued in the Sequoia Mortgage Trust 2005-4 securitization transaction (the “2005-4 RMBS”) and purchased by the FHLB-Seattle. Specifically, the complaint alleged that the alleged misstatements concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Seattle Certificate. The FHLB-Seattle alleges claims under the Securities Act of Washington (Section 21.20.005, et seq.) and sought to rescind the purchase of the Seattle Certificate and to collect interest on the original purchase price at the statutory interest rate of 8% per annum from the date of original purchase (net of interest received) as well as attorneys’ fees and costs. The Seattle Certificate was issued with an original principal amount of approximately \$133 million, and, at September 30, 2017, the FHLB-Seattle has received approximately \$125 million of principal and \$11 million of interest payments in respect of the Seattle Certificate. As of September 30, 2017, the Seattle Certificate had a remaining outstanding principal amount of approximately \$8 million. The matter was subsequently resolved and the claims were dismissed by the FHLB Seattle as to all the FHLB Seattle Defendants. At the time the Seattle Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, we could incur a loss as a result of these indemnities.

On or about July 15, 2010, The Charles Schwab Corporation (“Schwab”) filed a complaint in the Superior Court for the State of California in San Francisco (case number CGC-10-501610) against SRF and 26 other defendants (collectively, the “Schwab Defendants”) alleging that the Schwab Defendants made false or misleading statements in offering materials for various residential mortgage-backed securities sold or issued by the Schwab Defendants. Schwab alleged only a claim for negligent misrepresentation under California state law against SRF and sought unspecified damages and attorneys’ fees and costs from SRF. Schwab claimed that SRF made false or misleading statements in offering materials for a mortgage pass-through certificate (the “Schwab Certificate”) issued in the 2005-4 RMBS and purchased by Schwab. Specifically, the complaint alleged that the misstatements for the 2005-4 RMBS concerned the (1) loan-to-value ratio of mortgage loans and the appraisals of the properties that secured loans supporting the 2005-4 RMBS, (2) occupancy status of the properties, (3) standards used to underwrite the loans, and (4) ratings assigned to the Schwab Certificate. The Schwab Certificate was issued with an original principal amount of approximately \$15 million, and, at September 30, 2017, approximately \$14 million of principal and \$1 million of interest payments have been made in respect of the Schwab Certificate. As of September 30, 2017, the Schwab Certificate had a remaining outstanding principal amount of approximately \$1 million. On November 14, 2014, Schwab voluntarily dismissed with prejudice its negligent misrepresentation claim, which resulted in the dismissal with prejudice of SRF from the action. Subsequently, the matter was resolved and Schwab dismissed its claims against the lead underwriter of the 2005-4 RMBS. At the time the Schwab Certificate was issued, Redwood agreed to indemnify the underwriters of the 2005-4 RMBS, which underwriters were also named as defendants in the action, for certain losses and expenses they might incur as a result of claims made against them relating to this RMBS, including, without limitation, certain legal expenses. Regardless of the resolution of this litigation, Redwood could incur a loss as a result of these indemnities.

Through certain of our wholly-owned subsidiaries, we have in the past engaged in, and expect to continue to engage in, activities relating to the acquisition and securitization of residential mortgage loans. In addition, certain of our wholly-owned subsidiaries have in the past engaged in activities relating to the acquisition and securitization of debt obligations and other assets through the issuance of collateralized debt obligations (commonly referred to as CDO transactions). Because of this involvement in the securitization and CDO businesses, we could become the subject of litigation relating to these businesses, including additional litigation of the type described above, and we could also become the subject of governmental investigations, enforcement actions, or lawsuits, and governmental authorities could allege that we violated applicable law or regulation in the conduct of our business. As an example, in July 2016 we became aware of a complaint filed by the State of California on April 1, 2016 against Morgan Stanley & Co. and certain of its affiliates alleging, among other things, that there were misleading statements contained in offering materials for 28 different mortgage pass-through certificates purchased by various California investors, including various California public pension systems, from Morgan Stanley and alleging that Morgan Stanley made false or fraudulent claims in connection with the sale of those certificates. Of the 28 mortgage pass-through certificates that are the subject of the complaint, two are Sequoia mortgage pass-through certificates issued in 2004 and two are Sequoia mortgage pass-through certificates issued in 2007. With respect to each of those certificates our wholly-owned subsidiary, RWT Holdings, Inc., was the sponsor and our wholly-owned subsidiary, Sequoia Residential Funding, Inc., was the depositor. At the time these four Sequoia mortgage pass-through certificates were issued, Sequoia Residential Funding, Inc. and Redwood Trust agreed to indemnify the underwriters of these certificates for certain losses and expenses they might incur as a result of claims made against them relating to these certificates, including, without limitation, certain legal expenses. Regardless of the outcome of this litigation, we could incur a loss as a result of these indemnities.

In accordance with GAAP, we review the need for any loss contingency reserves and establish reserves when, in the opinion of management, it is probable that a matter would result in a liability and the amount of loss, if any, can be reasonably estimated. Additionally, we record receivables for insurance recoveries relating to litigation-related losses and expenses if and when such amounts are covered by insurance and recovery of such losses or expenses are due. At September 30, 2017, the aggregate amount of loss contingency reserves established in respect of the FHLB-Seattle and Schwab litigation matters described above was \$2 million. We review our litigation matters each quarter to assess these loss contingency reserves and make adjustments in these reserves, upwards or downwards, as appropriate, in accordance with GAAP based on our review.

In the ordinary course of any litigation matter, including certain of the above-referenced matters, we have engaged and may continue to engage in formal or informal settlement communications with the plaintiffs or co-defendants. Settlement communications we have engaged in relating to certain of the above-referenced litigation matters are one of the factors that have resulted in our determination to establish the loss contingency reserves described above. We cannot be certain that any of these matters will be resolved through a settlement prior to trial and we cannot be certain that the resolution of these matters, whether through trial or settlement, will not have a material adverse effect on our financial condition or results of operations in any future period.

Future developments (including resolution of substantive pre-trial motions relating to these matters, receipt of additional information and documents relating to these matters (such as through pre-trial discovery), new or additional settlement communications with plaintiffs relating to these matters, or resolutions of similar claims against other defendants in these matters) could result in our concluding in the future to establish additional loss contingency reserves or to disclose an estimate of reasonably possible losses in excess of our established reserves with respect to these matters. Our actual losses with respect to the above-referenced litigation matters may be materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters, including in the event that any of these matters proceeds to trial and the plaintiff prevails. Other factors that could result in our concluding to establish additional loss contingency reserves or estimate additional reasonably possible losses, or could result in our actual losses with respect to the above-referenced litigation matters being materially higher than the aggregate amount of loss contingency reserves we have established in respect of these litigation matters include that: there are significant factual and legal issues to be resolved; information obtained or rulings made during the lawsuits could affect the methodology for calculation of the available remedies; and we may have additional obligations pursuant to indemnity agreements, representations and warranties, and other contractual provisions with other parties relating to these litigation matters that could increase our potential losses.

Item 1A. Risk Factors

Our risk factors are discussed under Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2016 and under Part II, Item 1A of our Quarterly Report on Form 10-Q for the quarter ended June 30, 2017. In addition, the following risk factor reflects recent developments.

Risks Related to the Potential Elimination or Reduction of the Mortgage-Interest Tax Deduction

Proposed federal tax legislation that was released on November 2, 2017 by the Chair of the Ways and Means Committee of the U.S. House of Representatives would limit the personal income tax deduction of mortgage interest on newly originated residential mortgages in several ways. It is unclear whether this proposed tax reform proposal will be enacted into law as proposed, modified, or abandoned. Elimination of, or restrictions on, the mortgage-interest tax deduction could negatively affect the U.S. housing market, the market value of residential mortgage loans and residential mortgage-backed securities, and the volume of future originations of residential mortgage loans, particularly jumbo mortgage loans, all of which could negatively impact our business or financial results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended September 30, 2017, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended.

In February 2016, our Board of Directors approved an authorization for the repurchase of up to \$100 million of our common stock and also authorized the repurchase of outstanding debt securities, including convertible and exchangeable debt. This authorization replaced all previous share repurchase plans and has no expiration date. This repurchase authorization does not obligate us to acquire any specific number of shares or securities. Under this authorization, shares or securities may be repurchased in privately negotiated and/or open market transactions, including under plans complying with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. During the three and nine months ended September 30, 2017, there were no shares acquired under this authorization. At September 30, 2017, approximately \$86 million of this current authorization remained available for the repurchase of shares of our common stock.

The following table contains information on the shares of our common stock that we purchased or otherwise acquired during the three months ended September 30, 2017.

| (In Thousands, except per Share Data) | Total Number of Shares Purchased or Acquired | Average Price per Share Paid | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or approximate dollar value) of Shares that May Yet be Purchased under the Plans or Programs |
|--|---|-------------------------------------|---|---|
| July 1, 2017 - July 31, 2017 | — (1) | \$ 17.04 | — | \$ — |
| August 1, 2017 - August 31, 2017 | — | \$ — | — | \$ — |
| September 1, 2017 - September 30, 2017 | — | \$ — | — | \$ 86,109 |
| Total | — | \$ 17.04 | — | \$ 86,109 |

(1) Represents fewer than 1,000 shares reacquired to satisfy tax withholding requirements related to the vesting of restricted shares.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Not Applicable

Item 5. Other Information

None.

Item 6. Exhibits**Exhibit
Number****Exhibit**

- | Exhibit Number | Exhibit |
|----------------|---|
| 3.1 | Articles of Amendment and Restatement of the Registrant, effective July 6, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1, filed on August 6, 2008) |
| 3.1.1 | Articles Supplementary of the Registrant, effective August 10, 1994 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.1, filed on August 6, 2008) |
| 3.1.2 | Articles Supplementary of the Registrant, effective August 11, 1995 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.2, filed on August 6, 2008) |
| 3.1.3 | Articles Supplementary of the Registrant, effective August 9, 1996 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.3, filed on August 6, 2008) |
| 3.1.4 | Certificate of Amendment of the Registrant, effective June 30, 1998 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.4, filed on August 6, 2008) |
| 3.1.5 | Articles Supplementary of the Registrant, effective April 7, 2003 (incorporated by reference to the Registrant's Quarterly Report on Form 10-Q, Exhibit 3.1.5, filed on August 6, 2008) |
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| 3.1.7 | Articles of Amendment of the Registrant, effective May 19, 2009 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2009) |
| 3.1.8 | Articles of Amendment of the Registrant, effective May 24, 2011 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 20, 2011) |
| 3.1.9 | Articles of Amendment of the Registrant, effective May 18, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2012) |
| 3.1.10 | Articles of Amendment of the Registrant, effective May 16, 2013 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on May 21, 2013) |
| 3.2.1 | Amended and Restated Bylaws of the Registrant, as adopted on March 5, 2008 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.1, filed on March 11, 2008) |
| 3.2.2 | First Amendment to Amended and Restated Bylaws of the Registrant, as adopted on May 17, 2012 (incorporated by reference to the Registrant's Current Report on Form 8-K, Exhibit 3.2, filed on May 21, 2012) |
| 4.1 | Indenture, dated March 6, 2013, between Redwood Trust, Inc. and Wilmington Trust, National Association, as Trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K/A, filed March 6, 2013). |
| 4.2 | Second Supplemental Indenture, dated August 18, 2017, between Redwood Trust, Inc. and Wilmington Trust, National Association, as Trustee (including the form of 4.75% Convertible Senior Note due 2023) (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K, filed August 18, 2017). |
| 10.1* | Employment Agreement, by and between Dashiell I. Robinson and the Registrant, dated as of August 8, 2017. |
| 10.2* | Side Letter Agreement, by and between Dashiell I. Robinson and the Registrant, dated as of August 8, 2017. |
| 10.3 | Amendment to Advances, Collateral Pledge, and Security Agreement between the Federal Home Loan Bank of Chicago and RWT Financial, LLC, dated as of October 31, 2017. |
| 31.1 | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
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| 101 | Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2017, is filed in XBRL-formatted interactive data files: (i) Consolidated Balance Sheets at September 30, 2017 and December 31, 2016; (ii) Consolidated Statements of Income for the three and nine months ended September 30, 2017 and 2016; (iii) Statements of Consolidated Comprehensive Income for the three and nine months ended September 30, 2017 and 2016; (iv) Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2017 and 2016; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2017 and 2016; and (vi) Notes to Consolidated Financial Statements. |

* Indicates exhibits that include management contracts or compensatory plan or arrangements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REDWOOD TRUST, INC.

Date: November 7, 2017

By: /s/ Martin S. Hughes

Martin S. Hughes
Chief Executive Officer
(Principal Executive Officer)

Date: November 7, 2017

By: /s/ Collin L. Cochrane

Collin L. Cochrane
Chief Financial Officer
(Principal Financial and Accounting Officer)

EXHIBIT INDEX

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* Indicates exhibits that include management contracts or compensatory plan or arrangements.

EMPLOYMENT AGREEMENT

This Employment Agreement (“Agreement”), dated as of August 8, 2017, is entered into by and between Dashiell I. Robinson (the “Executive”) and **Redwood Trust, Inc.**, a Maryland corporation (the “Company”). This Agreement shall become effective on the date on which the Executive commences employment with the Company (the “Effective Date”), provided such employment commencement date is on or before October 16, 2017.

The Company desires to establish its right to the continued services of the Executive, in the capacity, on the terms and conditions, and subject to the rights of termination hereinafter set forth, and the Executive is willing to accept such employment in such capacity, on such terms and conditions, and subject to such rights of termination.

In consideration of the mutual agreements hereinafter set forth, the Executive and the Company have agreed and do hereby agree as follows:

1. Employment and Responsibilities. During the Term, the Executive shall serve as Executive Vice President of the Company, reporting to the President of the Company or the Chief Executive Officer of the Company, with responsibilities, duties and authority to include business and strategic development and implementation, management and oversight of the Chief Investment Officer and the Chief Financial Officer (with the Chief Investment Officer and Chief Financial Officer reporting directly to the Executive), and such other responsibilities, duties and authority customary for such position. The Executive does hereby accept and agree to such employment. The Chief Executive Officer or the President may, from time to time, in his sole discretion, modify, reassign and/or augment the Executive’s responsibilities, subject to approval by the Board of Directors of the Company (the “Board”), and any such modification, reassignment and/or augmentation shall be deemed a waiver by the Executive of his rights under Section 6(e)(i) hereof only with his express written consent. Any such modification, reassignment or augmentation of responsibilities shall be in writing. The Executive shall devote such time, energy and skill to the performance of his duties for the Company and for the benefit of the Company as may be necessary or required for the effective conduct and operation of the Company’s business. Furthermore, the Executive shall act only in good faith and exercise due diligence and care in the performance of his duties to the Company under this Agreement.

2. Term of Agreement. The term of this Agreement (the “Term”) shall commence on the Effective Date and shall continue through December 31, 2018; provided, however, that (i) on January 1, 2019 and each succeeding January 1, the Term shall automatically be extended for one additional year unless, not later than three months prior to any such January 1, either party shall have given written notice to the other that it does not wish to extend the Term and (ii) such one year extensions of the Term shall not occur on and after the January 1 of the year in which the Executive will attain age sixty-five (65) but instead the Term shall be extended only until the date of the Executive’s sixty-fifth (65th) birthday.

3. Compensation.

(a) Base Salary. The Company shall pay the Executive, and the Executive agrees to accept from the Company, in payment for his services to the Company a base salary at the rate of \$500,000 per year, paid in accordance with the customary payroll practices of the Company subject to annual review and increase by the Board in its sole discretion (the “Base Salary”).

(b) Performance Bonus - Board of Directors' Discretion. The Executive shall be eligible to receive an annual bonus. The Board in its discretion will determine whether such annual bonus will be paid, the amount of such bonus and its form of payment. The Executive's target annual bonus amount is 140% of his Base Salary (the "Target Bonus"). If the Board determines in its discretion that the Executive's performance meets or exceeds the criteria established by the Board for the award of a Target Bonus, the Board may award the Executive the Target Bonus or a higher amount. Likewise, if the Executive's performance does not meet said criteria, the Board may award a lesser amount, or no bonus may be awarded. Unless otherwise provided in this Agreement, the Executive's eligibility to receive any bonus under this Section 3(b) shall be expressly conditioned on, among other things, the Executive remaining employed with the Company up through any designated distribution date set by the Board.

(c) Equity Incentive Awards. Executive shall be eligible to receive grants of equity-based long-term incentive awards, which may include options to purchase Company stock, performance or restricted stock units and Company restricted stock contributions to Company's deferred compensation plan, or other equity-based awards. Such awards shall be determined in the discretion of the Board. In the event of a Change of Control (as defined in the Redwood Trust, Inc. Executive Deferred Compensation Plan) in which the surviving or acquiring corporation does not assume the Executive's outstanding equity-related awards (including options and equity-based awards granted both before and after the Effective Date) or substitute similar equity-related awards, such equity-related awards shall immediately vest and become exercisable if the Executive's service with the Company has not terminated before the effective date of the Change of Control; provided, however, that the foregoing provision shall only apply if the Company is not the surviving corporation or if shares of the Company's common stock are converted into or exchanged for other securities or cash.

(d) Annual Review. The Executive's performance shall be reviewed at least annually. The performance evaluations shall consider and assess the Executive's performance of his duties and responsibilities, the timely accomplishment of existing performance objectives, his level of efficiency and overall effectiveness and/or other factors or criteria that the Company, in its sole discretion, may deem relevant. The frequency of performance evaluations may vary depending upon, among other things, length of service, past performance, changes in job duties or performance levels. The Board shall, at least annually, review the Executive's entire compensation package to determine whether it continues to meet the Company's compensation objectives. Such annual review will include a determination of (i) whether to increase the Base Salary in accordance with Section 3(a); (ii) the incentive performance bonus to be awarded in accordance with Section 3(b); and (iii) the amount and type of any equity awards granted in accordance with Section 3(c). Positive performance evaluations do not guarantee salary increases or incentive bonuses. Salary increases and incentive bonus awards are solely within the discretion of the Board and may depend upon many factors other than the Executive's performance.

4. Fringe Benefits. The Executive shall be entitled to participate in any benefit programs adopted from time to time by the Company for the benefit of its senior executive employees, and the Executive shall be entitled to receive such other fringe benefits as may be granted to him from time to time by the Board.

(a) Benefit Plans. The Executive shall be entitled to participate in any benefit plans relating to equity-based compensation awards, pension, thrift, profit sharing, life insurance, medical coverage, education, deferred compensation, or other retirement or employee benefits available to other senior executive employees of the Company, subject to any restrictions (including waiting periods) specified in such plans and/or related individual agreements. The Company shall make commercially reasonable efforts to obtain medical and disability insurance, and such other forms of insurance as the Board shall from time to time determine, for its senior executive employees.

(b) Paid Time Off. The Executive shall be entitled to twenty-five (25) days of paid time off (“PTO”) per calendar year pursuant to the Company’s policies applicable to similarly situated employees of the Company, as in effect from time to time and consistent with the Executive’s satisfactory performance of the duties set forth in Section 1; provided, however, that the Executive may only accrue up to a maximum of fifty (50) days of PTO. The Executive may use PTO for any reason, including vacation, sick time, personal time and family illness. Any vacation shall be taken at the reasonable and mutual convenience of the Company and the Executive.

5. Business Expenses. The Company shall reimburse the Executive for any and all necessary, customary and usual expenses, properly received in accordance with Company policies, incurred by Executive on behalf of the Company.

6. Termination of Executive’s Employment.

(a) Death. If the Executive dies while employed by the Company, his employment shall immediately terminate. The Company’s obligation to pay the Executive’s Base Salary shall cease as of the date of the Executive’s death, and any unpaid Base Salary shall be paid to the Executive’s estate. In addition, within fifteen (15) days of the Executive’s death, the Company shall pay to the Executive’s estate an incentive performance bonus based on Executive’s Target Bonus then in effect, prorated for the number of days of employment completed by the Executive during the year of his death. Executive’s beneficiaries or his estate shall receive benefits in accordance with the Company’s retirement, insurance and other applicable programs and plans then in effect. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. All stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(b) Disability. If, as a result of the Executive’s incapacity due to physical or mental illness (“Disability”), Executive shall have been absent from the full-time performance of his duties with the Company for six (6) consecutive months, and, within thirty (30) days after written notice is provided to him by the Company, he shall not have returned to the full-time performance of his duties, the Executive’s employment under this Agreement may be terminated by the Company for Disability. During any period prior to such termination during which the Executive is absent from the full-time performance of his duties with the Company due to Disability, the Company shall continue to pay the Executive his Base Salary at the rate in effect at the commencement of such period of Disability. Subsequent to such termination, the Executive’s benefits shall be determined under the Company’s retirement, insurance and other compensation programs then in effect in accordance with the terms of such programs. In addition, within fifteen (15) days of such termination, the Company shall pay to the Executive an incentive performance bonus based on Executive’s Target Bonus then in effect, prorated for the number of days of employment completed by the Executive during the year in which his employment terminated. The Executive, the Executive’s beneficiaries or his estate shall receive benefits in accordance with the Company’s retirement, insurance and other applicable programs and plans then in effect. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. All stock options or other equity-related awards with performance-based vesting, including

performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(c) Termination By The Company For Cause. The Company may terminate the Executive's employment under this Agreement for Cause, at any time prior to expiration of the Term of the Agreement; provided, however, that prior to any termination of employment for Cause pursuant to subsection (i), (ii), or (iii) below, the Company must first provide written notice describing the reason for such termination of employment (and, with respect to subsections (ii) and (iii) below, such notice may be provided on the same date as the termination date). For purposes of this Agreement, "Cause" shall mean (i) the Executive's material failure to substantially perform the reasonable and lawful duties of his position for the Company, which failure shall continue for thirty (30) days after written notice thereof by the Company to the Executive; (ii) acts or omissions constituting gross negligence, recklessness or willful misconduct on the part of the Executive in respect of the performance of his duties hereunder, his fiduciary obligations or otherwise relating to the business of the Company; (iii) the habitual or repeated neglect of his duties by Executive; (iv) the Executive's conviction of a felony; (v) theft or embezzlement, or attempted theft or embezzlement, of money or tangible or intangible assets or property of the Company or its employees, customers, clients, or others having business relations with the Company; (vi) any act of moral turpitude by Executive injurious to the interest, property, operations, business or reputation of the Company; or (vii) unauthorized use or disclosure of trade secrets or confidential or proprietary information pertaining to Company business.

In the event of a termination under this Section 6(c), the Company will pay only the portion of Base Salary or previously awarded bonus unpaid as of the termination date. Fringe benefits which have accrued and/or vested on the termination date will continue in effect according to their terms.

(d) Termination By The Company Without Cause. The Company may terminate Executive's employment hereunder at any time without Cause upon 30 days written notice to Executive or pay in lieu thereof. In the event of a termination under this Section 6(d), the Executive shall be entitled to the benefits set forth in Section 7.

(e) Termination By The Executive For Good Reason. The Executive shall have the right to terminate this Agreement for Good Reason. For purposes of this Agreement, "Good Reason" shall mean the occurrence, without the Executive's express written consent, of any one or more of the following events:

(i) A material reduction in Executive's responsibilities, title, duties or authority;

(ii) A material reduction in the Executive's Base Salary or a material reduction by the Company in the value of the Executive's total compensation package (salary, bonus opportunity, equity incentive award opportunity and benefits) if such a reduction is not made in proportion to an across-the-board reduction for all senior executives of the Company;

(iii) The relocation of the Executive's principal Company office to a location more than twenty-five (25) miles from its location as of the Effective Date (which location is the Company's headquarters in Mill Valley, California), except for required travel on the Company's business to the extent necessary to fulfill the Executive's obligations under Section 1;

(iv) A failure at any time to renew this Agreement for successive one-year periods pursuant to Section 2;

(v) The complete liquidation of the Company;

(vi) In the event of a merger, consolidation, transfer, or closing of a sale of all or substantially all the assets of the Company with or to any other individual or entity, the failure of the Company's successor to affirmatively adopt this Agreement or to otherwise comply with its obligations pursuant to Section 13 below; or

(vii) As set forth in Section 6(i) of that certain letter agreement between the Company and the Executive dated August 8, 2017 (the "Side Letter").

Notwithstanding the foregoing, the Executive will not be deemed to have resigned for Good Reason for purposes of subclause (i) unless (1) the Executive provides the Company with written notice setting forth in reasonable detail the facts and circumstances claimed by the Executive to constitute Good Reason within ninety (90) days after the date of the occurrence of any event that the Executive knows or should reasonably have known to constitute Good Reason, (2) the Company fails to cure such acts or omissions within thirty (30) days following its receipt of such notice, and (3) the effective date of the Executive's termination for Good Reason occurs no later than thirty (30) days after the expiration of the Company's cure period. In the event of a termination under this Section 6(e), the Executive shall be entitled to the benefits set forth in Section 7.

(f) Termination By The Executive Without Good Reason. The Executive may at any time during the Term terminate his employment hereunder for any reason or no reason by giving the Company notice in writing not less than sixty (60) days in advance of such termination. The Executive shall have no further obligations to the Company after the effective date of termination, as set forth in the notice. In the event of a termination by the Executive under this Section 6(f), the Company will pay only the portion of Base Salary or previously awarded bonus unpaid as of the termination date. Fringe benefits which have accrued and/or vested on the termination date will continue in effect according to their terms.

7. Compensation Upon Termination By the Company without Cause or By The Executive for Good Reason.

(a) If the Executive's employment shall be terminated by the Company without Cause or by the Executive for Good Reason, the Executive shall be entitled to the following benefits:

(i) Payment of Unpaid Base Salary. The Company shall immediately pay the Executive any portion of the Executive's Base Salary through the date of termination or previously awarded bonus not paid prior to the termination date.

(ii) Severance Payment. The Company shall provide the Executive the following: (x) an amount equal to two (2) times the Executive's Annual Base Salary as in effect immediately prior to his termination and (y) an amount equal to the Executive's Annual Base Salary in effect immediately prior to his termination prorated for the number of days of employment completed by the Executive during the year in which his employment is terminated.

(iii) Equity Awards. All stock options or other equity-related awards with time-based vesting, including deferred or restricted stock units, shall vest in full and, in the case of stock options, shall be exercisable for such period as set forth in the applicable award agreement by which such awards are evidenced. If the Executive's employment shall be terminated by the Company without Cause, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable or exercisable based on (x) the performance goals set forth in the applicable award agreement by which such awards are evidenced and (y) a reduced number of target shares adjusted on a pro-rata basis to reflect the number of days of employment completed during the applicable vesting period in which termination occurs, with any stock options remaining exercisable for such period as set forth in the applicable award agreement. If the Executive's employment shall be terminated by the Executive for Good Reason, all stock options or other equity-related awards with performance-based vesting, including performance stock units, shall remain outstanding and shall continue to be eligible to vest and become payable based on the number of target shares and the performance goals set forth in the applicable award agreement by which such awards are evidenced, with any stock options remaining exercisable for such period as set forth in the applicable award agreement.

(iv) Continuation of Fringe Benefits. For a period of up to twelve (12) months following the date of Executive's termination of employment with Company or until the date Executive is no longer eligible for "COBRA" continuation coverage, the Company shall provide the Executive, his spouse and his eligible dependents with access to continued coverage in all group health plans in which he participated as of the last day of the Term upon terms substantially identical to those in effect on the last day of the Term ("Continued Coverage"); provided that if such Continued Coverage would result in penalties under Section 4980B of the Internal Revenue Code of 1986, as amended then the Company may in its sole discretion provide that (i) the Executive shall pay to Company, on an after-tax basis, a monthly amount equal to the full premium cost of the Continued Coverage (determined in accordance with the methodology under the Consolidated Omnibus Budget Reconciliation Act of 1985, as amended) for such month and (ii) within 30 days of such premium payment, Company shall reimburse the Executive in cash (less required withholding) an amount equal to the sum of (A) the excess of (x) the full premium cost of the Continued Coverage for such month over (y) any premium amount that would have been payable by the Executive if the Executive had been actively employed by the Company for such month and (B) an additional tax "gross up" payment to cover all estimated applicable local, state and federal income and payroll taxes imposed on the Executive with respect to the Continued Coverage. For the twelve (12) month period following the termination of the Executive's employment, the Company shall also continue to provide the Executive with all life insurance, disability insurance and other fringe benefits set forth in Section 4 as if the Executive's employment under the Agreement had not been terminated; provided, however, that such life insurance, disability insurance and other fringe benefits shall cease as of the date the Executive receives such coverage from a subsequent employer.

(v) Payment/Benefit Limitation. If any payment or benefit due under this Agreement, together with all other payments and benefits that the Executive receives or is entitled to receive from the Company or any of its subsidiaries, affiliates or related entities, would (if paid or provided) constitute an "excess parachute payment" for purposes of Section 280G of the Code, the amounts otherwise payable and benefits otherwise due under this Agreement will either (i) be delivered in full, or (ii) be limited to the minimum extent necessary to ensure that no portion thereof will fail to be tax-deductible to the Company by reason of Section 280G of the Code (and therefore, no portion thereof will be subject to the excise tax imposed under Section 4999 of the Code), whichever of the foregoing amounts, taking into account applicable federal, state and local income and employment taxes and the excise tax imposed under Section 4999 of the Code, results in the receipt by the Executive, on an after-tax basis, of the greatest amount of payments and benefits, notwithstanding that all or some portion of such payments and/or benefits may be subject to the excise tax

imposed under Section 4999 of the Code. Unless otherwise specified in writing by the Executive, in the event that the payments and/or benefits are to be reduced pursuant to this Section 7(a)(v), such payments and benefits shall be reduced such that the reduction of cash compensation to be provided to the Executive as a result of this Section 7 is minimized. In applying this principle, the reduction shall be made in a manner consistent with the requirements of Section 409A of the Code and where two economically equivalent amounts are subject to reduction but payable at different times, such amounts shall be reduced on a pro rata basis but not below zero. All determinations required to be made under this Section 7(a)(v) shall be made by the Company's independent public accounting firm (or such other nationally recognized public accounting firm as may be selected by the Company and to which selection the Executive consents (such consent not to be unreasonably withheld)) which shall provide detailed supporting calculations both to the Company and the Executive within fifteen (15) business days of the receipt of notice from the Executive that there has been a payment or benefit subject to this Section 7(a)(v), or such earlier time as is requested by the Company.

(b) No Mitigation Required; No Other Entitlement To Benefits Under Agreement. The Executive shall not be required in any way to mitigate the amount of any payment provided for in this Section 7, including, without limitation, by seeking other employment, nor shall the amount of any payment provided for in this Section 7 be reduced by any compensation earned by the Executive as the result of employment with another employer after the termination date of employment, or otherwise. Except as set forth in this Section 7, following a termination governed by this Section 7, the Executive shall not be entitled to any other compensation or benefits set forth in this Agreement, except as may be separately negotiated by the parties and approved the Board in writing in conjunction with the termination of Executive's employment under this Section 7.

(c) Release Agreement. As a condition of receiving any of the payments and benefits set forth in this Section 7, the Executive shall be required to execute a mutual release agreement in the form attached hereto as Exhibit A or Exhibit B, as appropriate, and such release agreement must have become effective in accordance with its terms within 60 days following the termination date. The Company, in its sole discretion, may modify the term of the required release agreement to comply with applicable state law and may incorporate the required release agreement into a termination agreement or other agreement with the Executive

(d) Timing of Severance Payments. Notwithstanding any other provision of this Agreement, all severance payments provided under this Agreement in connection with the termination of the employment of the Executive shall be payable in an amount equal to 75% of such payments on the date that is six months after the termination date, and the remaining 25% shall be payable in six equal monthly installments beginning on the date that is seven months after the termination date and continuing on the same date of each of the five months thereafter.

(e) Timing of Bonus Payments. Notwithstanding any other provision of this Agreement, all bonus payments provided under the Agreement in connection with the termination of the employment of the Executive shall be payable on the date that is six months after the termination date.

8. Disputes Relating To Executive's Termination of Employment For Good Reason . If the Executive resigns his employment with the Company alleging in good faith as the basis for such resignation "Good Reason" as defined in Section 6(e), and if the Company then disputes the Executive's right to the payment of benefits under Section 7, the Company shall continue to pay the Executive the full compensation (including, without limitation, his Base Salary) in effect at the date the Executive provided written notice of such resignation, and the Company shall continue the Executive as a participant in all compensation, benefit and insurance plans in which the Executive was then a participant, until the earlier of the expiration of the Term or the date the dispute is finally resolved, either by mutual written agreement of the parties or by application of the provisions of Section 11. For the purposes of this Section 8, the Company shall bear the burden of proving that the grounds for the Executive's resignation do not fall within the scope of Section 6(e), and there shall be a rebuttable presumption that the Executive alleged such grounds in good faith.

9. Noncompetition Provisions.

(a) Noncompetition. The Executive agrees that during the Term prior to any termination of his employment hereunder, he will not, directly or indirectly, without the prior written consent of a majority of the non-employee members of the Board, manage, operate, join, control, participate in, or be connected as a stockholder (other than as a holder of shares publicly traded on a stock exchange or the NASDAQ National Market System), partner, or other equity holder with, or as an officer, director or employee of, any real estate or mortgage investment organization whose business strategy is competitive with that of the Company, as determined by a majority of the non-employee members of the Board. It is further expressly agreed that the Company will or would suffer irreparable injury if the Executive were to compete with the Company or any subsidiary or affiliate of the Company in violation of this Agreement and that the Company would by reason of such competition be entitled to injunctive relief in a court of appropriate jurisdiction, and the Executive further consents and stipulates to the entry of such injunctive relief in such a court prohibiting the Executive from competing with the Company or any subsidiary or affiliate of the Company, in the areas of business set forth above, in violation of this Agreement.

(b) Duty To Avoid Conflict Of Interest. During his employment by the Company, Executive agrees not to engage or participate in, directly or indirectly, any activities in conflict with the best interests of the Company. The Company shall be the final decision-maker with regard to any conflict of interest issue.

(c) Right To Company Materials. The Executive agrees that all styles, designs, lists, materials, books, files, reports, correspondence, records, and other documents ("Company Materials") used, prepared, or made available to the Executive shall be and shall remain the property of the Company. Upon the termination of employment or the expiration of this Agreement, the Executive shall immediately return to the Company all Company Materials, and the Executive shall not make or retain any copies thereof.

(d) Nonsolicitation. The Executive promises and agrees that he will not directly or indirectly solicit any of the Company's employees to work for any competing real estate or mortgage investment organization as determined under Section 9(a) for a period of one (1) year following the occurrence of any event entitling the Executive to payments and benefits, provided the Company makes all such payments when due according to the provisions herein.

(e) Confidential And Proprietary Information.

(1) It is hereby acknowledged that Executive has and shall gain knowledge of trade secrets and confidential information owned by or related to the Company and/or its affiliates including but not limited to the following: (i) the names, lists, buying habits and practices of customers, clients or vendors, (ii) marketing and related information, (iii) relationships with the persons or entities with whom or with which the Company has contracted, (iv) their products, designs, software, developments, improvements and methods of operation, (v) financial condition, profit performance and financial requirements, (vi) the compensation paid to employees, (vii) business plans and the information contained therein, and (viii) all other confidential information of, about or concerning the Company, the manner of operation of the Company and other confidential data of any kind, nature or description relating to the Company (collectively, the "Confidential Information"). Confidential Information does not include information which (A) is or becomes generally available to the public other than as a result of a disclosure by Executive; or (B) becomes available to Executive on a non-confidential basis after the termination or expiration of Executive's obligations under this Agreement from a source other than the Company, provided that such source is not bound by a confidentiality agreement with or other contractual, legal or fiduciary obligation of confidentiality to the Company or any other party with respect to such information; or (C) is independently developed after the termination or expiration of Executive's obligations under this agreement without reference to the Confidential Information, provided such independent development can reasonably be proven by Executive by written records.

(2) The parties hereby acknowledge that the Confidential Information constitutes important, unique, material and confidential trade secrets which affect the successful activities of the Company, and constitute a substantial part of the assets and goodwill of the Company. In view of the foregoing, Executive agrees that he will not at any time whether during or after the term of this Agreement, except as required in the course of Executive's employment by Company and at its direction and for its sole benefit, in any fashion, form or manner, directly or indirectly (i) use or divulge, disclose, communicate or provide or permit access to any person, firm, partnership, corporation or other entity, any Confidential Information of any kind, nature or description, or (ii) remove from Company's premises any notes or records relating thereto, or copies or facsimiles thereof (whether made by electronic, electrical, magnetic, optical, laser, acoustic or other means).

(3) Promptly upon the request of Company, and immediately upon the termination of Executive's employment, Executive shall not transfer to any third person and shall deliver to Company all Confidential Information, and other property belonging to the Company, including all copies thereof, in the possession or under the control of the Executive.

(4) Executive represents that the performance of all the terms of this Agreement will not conflict with, and will not breach, any other invention assignment agreement, confidentiality agreement, employment agreement or non-competition agreement to which Executive is or has been a party. To the extent that Executive has confidential information or materials of any former employer, Executive acknowledges that the Company has directed Executive to not disclose such confidential information or materials to the Company or any of its employees, and that the Company prohibits Executive from using said confidential information or materials in any work that Executive may perform for the Company. Executive agrees that Executive will not bring with Executive to the Company, and will not use or disclose any confidential, proprietary information, or trade secrets acquired by Executive prior to his employment with the Company. Executive will not disclose to the Company or any of its employees, or induce the Company or any of its employees to use, any confidential or proprietary information or material belonging to any previous employers or others, nor will Executive bring to the Company or use in connection with

Executive's work for the Company copies of any software, computer files, or any other copyrighted or trademarked materials except those owned by or licensed to the Company. Executive represents that he is not a party to any other agreement that will interfere with his full compliance with this Agreement. Executive further agrees not to enter into any agreement, whether written or oral, in conflict with the provisions of this Agreement.

(f) Inventions. Any and all inventions, discoveries or improvements that Executive has conceived or made or may conceive or make during the period of employment relating to or in any way pertaining to or connected with the systems, products, computer programs, software, apparatus or methods employed, manufactured or constructed by the Company or to systems, products, apparatus or methods with respect to which the Company engages in, requests or anticipates research or development, shall be promptly and fully disclosed and described by Executive to the Company and shall be the sole and exclusive property of the Company, and Executive shall assign, and hereby does assign to the Company Executive's entire right, title and interest in and to all such inventions, discoveries or improvements as well as any modifications or improvements thereto that may be made.

The obligations outlined in this Section 9(f) do not apply to any invention that qualifies fully under California Labor Code Section 2870 or to any rights Executive may have acquired in connection with an invention, discovery or improvement that was developed entirely on Executive's own time for which no equipment, supplies, facilities or trade secret information of the Company was used and (a) that does not relate directly or indirectly to the business of the Company or to the Company's actual or demonstrable anticipated research or development, or (b) that does not result from any work performed by Executive for the Company.

(g) Maryland Law. The Executive agrees, in accordance with Maryland law, to first offer to the Company corporate opportunities learned of solely as a result of his service as an officer of the Company.

(h) Breach. It is expressly agreed that each breach of this Section 9 is a distinct and material breach of this Agreement and that solely a monetary remedy would be inadequate, impracticable and extremely difficult to prove, and that each such breach would cause the Company irreparable harm. It is further agreed that, in addition to any and all remedies available at law or equity (including money damages), either party shall be entitled to temporary and permanent injunctive relief to enforce the provisions of this Section, without the necessity of proving actual damages. It is further agreed that either party shall be entitled to seek such equitable relief in any forum, including a court of law, notwithstanding the provisions of Section 11. Either party may pursue any of the remedies described herein concurrently or consecutively in any order as to any such breach or violation, and the pursuit of one of such remedies at any time will not be deemed an election of remedies or waiver of the right to pursue any of the other such remedies. Any breach of this Section 9 shall immediately terminate any obligations by the Company to provide Executive with severance and continued benefits pursuant to Section 6 or 7 of this Agreement.

(i) Unenforceability. Should any portion of this Section 9 be deemed unenforceable because of its scope, duration or effect, and only in such event, then the parties expressly consent and agree to such limitation on scope, duration or effect as may be finally adjudicated as enforceable, to give this Section 9 its maximum permissible scope, duration and effect.

10. Notices. All notices and other communications under this Agreement shall be in writing and shall be given by fax or first class mail, certified or registered with return receipt requested, and shall be deemed to have been duly given three (3) days after mailing or twenty-four (24) hours after transmission of a fax to the respective persons named below:

If to the Company: Redwood Trust, Inc.
 Attn: President
 One Belvedere Place, Suite 300
 Mill Valley, CA 94941
 Phone: (415) 389-7373
 Fax: (415) 381-1773

If to the Executive: Dashiell I. Robinson
 c/o Redwood Trust, Inc.
 One Belvedere Place, Suite 300
 Mill Valley, CA 94941
 Phone: (415) 389-7373
 Fax: (415) 381-1773

Either party may change such party's address for notices by notice duly given pursuant hereto.

11. Resolution of Disputes. To ensure the rapid and economical resolution of disputes that may arise in connection with the Executive's employment with the Company, the Executive and the Company agree that any and all disputes, claims, or causes of action, in law or equity, arising from or relating to the enforcement, breach, performance, or interpretation of this Agreement, the Executive's employment, or the termination of the Executive's employment ("Arbitrable Claims") shall be submitted to confidential mediation in San Francisco, California conducted by a mutually agreeable mediator from Judicial Arbitration and Mediation Services ("JAMS") or its successor, and the cost of JAMS' mediation fees shall be paid by the Company. In the event that mediation is unsuccessful in resolving the Arbitrable Claims, the Arbitrable Claims shall be resolved, to the fullest extent permitted by law, by final, binding and confidential arbitration in San Francisco, California conducted by JAMS or its successor, under the then applicable rules of JAMS. **The Executive acknowledges that by agreeing to this arbitration procedure, both the Executive and the Company waive the right to resolve any such dispute through a trial by jury or judge or administrative proceeding.** The arbitrator shall: (a) have the authority to compel adequate discovery for the resolution of the dispute and to award such relief as would otherwise be permitted by law; and (b) issue a written arbitration decision including the arbitrator's essential findings and conclusions and a statement of the award. The arbitrator shall be authorized to award any or all remedies that the Executive or the Company would be entitled to seek in a court of law, including, without limitation, the award of attorneys' fees based on a determination of the extent to which each party has prevailed as to the material issues raised in determination of the dispute. The Company shall pay all JAMS' arbitration fees in excess of those which would be required if the dispute were decided in a court of law. Nothing in this Agreement is intended to prevent either the Executive or the Company from obtaining injunctive relief in court to prevent irreparable harm pending the conclusion of any such mediation or arbitration.

12. Termination of Prior Agreements. This Agreement terminates and supersedes any and all prior agreements and understandings between the parties with respect to employment or with respect to the compensation of the Executive by the Company.

13. Assignment; Successors. This Agreement is personal in its nature, and neither of the parties hereto shall, without the consent of the other, assign or transfer this Agreement or any rights or obligations hereunder; provided, however, that, in the event of the merger, consolidation, transfer, or sale of all or substantially all of the assets of the Company with or to any other individual or entity, this Agreement shall, subject to the provisions hereof, be binding upon and inure to the benefit of such successor and such successor shall discharge and perform all the promises, covenants, duties, and obligations of the Company hereunder.

14. Governing Law. This Agreement and the legal relations thus created between the parties hereto shall be governed by and construed under and in accordance with the laws of the State of California.

15. Entire Agreement; Headings. This Agreement, together with the Side Letter, embodies the entire agreement of the parties with respect to the subject matter hereof, excluding the plans and programs under which compensation and benefits are provided pursuant to Sections 3 and 4 hereof to the extent such plans and programs are not inconsistent with this Agreement, and may be modified only in writing. In the event that the Executive's employment with the Company does not commence on or before October 16, 2017, this Agreement and the Side Letter shall have no force or effect after such date. Section headings in this Agreement are included herein for convenience of reference only and shall not constitute a part of this Agreement for any other purpose.

16. Waiver; Modification. Failure to insist upon strict compliance with any of the terms, covenants, or conditions hereof shall not be deemed a waiver of such term, covenant, or condition, nor shall any waiver or relinquishment of, or failure to insist upon strict compliance with, any right or power hereunder at any one or more times be deemed a waiver or relinquishment of such right or power at any other time or times. This Agreement shall not be modified in any respect except by a writing executed by each party hereto.

17. Severability. In the event that a court of competent jurisdiction determines that any portion of this Agreement is in violation of any statute or public policy, only the portions of this Agreement that violate such statute or public policy shall be stricken. All portions of this Agreement that do not violate any statute or public policy shall continue in full force and effect. Further, any court order striking any portion of this Agreement shall modify the stricken terms as narrowly as possible to give as much effect as possible to the intentions of the parties under this Agreement.

18. Indemnification. The Company shall indemnify and hold Executive harmless to the maximum extent permitted by Section 2-418 of the Maryland General Corporations Law or its successor statute, or if greater, by the Company's Bylaws, by any applicable resolution of the Board or by the terms providing the most extensive indemnification contained in any written agreement between the Company and any director or officer of the Company. The Company shall make Executive a named beneficiary under all director and officer liability policies maintained by the Company from time to time for the benefit of its directors and officers, entitled to all benefits provided thereunder to persons serving in a comparable role as an officer of the Company.

19. Section 409A. Any payments under this Agreement subject to Section 409A of the Code that are subject to execution of a waiver and release which may be executed and/or revoked in a calendar year following the calendar year in which the payment event (such as a termination of employment) occurs shall commence payment only in the calendar year in which the consideration period or, if applicable, release revocation period ends, as necessary to comply with Section 409A of the Code. Notwithstanding anything

to the contrary in this Agreement, no compensation or benefits shall be paid to the Executive during the six (6)-month period following the Executive's "separation from service" from the Company (within the meaning of Section 409A of the Code, a "Separation from Service") if the Company determines that paying such amounts at the time or times indicated in this Agreement would be a prohibited distribution under Section 409A(a)(2)(B)(i) of the Code. If the payment of any such amounts is delayed as a result of the previous sentence, then on the first day of the seventh month following the date of Separation from Service (or such earlier date upon which such amount can be paid under Section 409A without resulting in a prohibited distribution, including as a result of the Executive's death), the Company shall pay the Executive a lump-sum amount equal to the cumulative amount that would have otherwise been payable to the Executive during such period. Any right to a series of installment payments pursuant to this Agreement is to be treated as a right to a series of separate payments. To the extent permitted under Section 409A of the Code, any separate payment or benefit under this Agreement or otherwise shall not be deemed "nonqualified deferred compensation" subject to Section 409A of the Code to the extent provided in the exceptions in Treasury Regulation Section 1.409A-1(b)(4), Section 1.409A-1(b)(9) or any other applicable exception or provision of Section 409A. All payments of nonqualified deferred compensation subject to Section 409A to be made upon a termination of employment under this Agreement may only be made upon the Executive's "separation from service" from the Company.

20. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument.

21. Successor Sections. References herein to sections or rules of the Code or the Securities and Exchange Act of 1934, as amended, shall be deemed to include any successor sections or rules.

[Signature Page Follows]

IN WITNESS WHEREOF, the Company has caused this Agreement to be executed by its duly authorized officer, and the Executive has hereunto signed this Agreement, as of the date set forth below.

REDWOOD TRUST, INC.

By: /s/ Christopher J. Abate
Christopher J. Abate
President

EXECUTIVE

/s/ Dashiell I. Robinson
Dashiell I. Robinson

Date: 8/9/2017

EXHIBIT A

RELEASE AGREEMENT

Except as otherwise set forth in this Release Agreement or in Sections 7 and 18 of the Employment Agreement between Dashiell I. Robinson and Redwood Trust, Inc., Dashiell I. Robinson ("Executive") hereby generally and completely releases the Company and its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date Executive signs this Release Agreement. The Company, its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns, hereby releases Executive and his heirs, executors, successors and assigns, from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date the Company signs this Release Agreement. This general mutual release includes, but is not limited to: (A) all claims arising out of or in any way related to Executive's employment with the Company or the termination of that employment; (B) all claims related to Executive's compensation or benefits from the Company, including salary, bonuses, commissions, vacation pay, expense reimbursements, severance pay, fringe benefits, stock, stock options, or any other ownership interests in the Company; (C) all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; (D) all tort claims, including claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and (E) all federal, state, and local statutory claims, including claims for discrimination, harassment, retaliation, attorneys' fees, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990, the federal Age Discrimination in Employment Act of 1967 (as amended) ("ADEA"), the federal Employee Retirement Income Security Act of 1974 (as amended), and the California Fair Employment and Housing Act (as amended); provided, however, that nothing in this paragraph shall be construed in any way to release the Company from its obligation to indemnify Executive pursuant to agreement, the Company's bylaws or binding resolutions, or applicable law.

Executive acknowledges that he is knowingly and voluntarily waiving and releasing any rights he may have under the ADEA, and that the consideration given under his Employment Agreement with the Company for the waiver and release in the preceding paragraph hereof is in addition to anything of value to which he was already entitled. Executive further acknowledges that he has been advised by this writing, as required by the ADEA, that: (A) this waiver and release does not apply to any rights or claims that may arise after the date Executive signs this Release Agreement; (B) Executive should consult with an attorney prior to signing this Release Agreement (although Executive may choose voluntarily not do so); (C) Executive has twenty-one (21) days to consider this Release Agreement (although Executive may choose voluntarily to sign this Release Agreement earlier); (D) Executive has seven (7) days following the date that he signs this Release Agreement to revoke the Release Agreement by providing written notice to an officer of the Company; and (E) this Release Agreement shall not be effective until the date upon which the revocation period has expired, which shall be the eighth day after Executive signs this Release Agreement. Both Executive and the Company acknowledge that each has read and understands Section 1542 of the California Civil Code which reads as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor.

Both Executive and the Company hereby expressly waive and relinquish all rights and benefits under that section and any law of any jurisdiction of similar effect with respect to each party's release of any claims hereunder.

Mutual Nondisparagement.

(a) Nondisparagement by Executive. At all times following the cessation of the Executive's employment with the Company, the Executive agrees not to make negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Company or any entity controlled by, controlling or under common control with the Company ("Affiliates") or any of the officers, directors, managers, employees, services, operations, investments or products of the Company or any of its Affiliates. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's or entity's respective business, business reputation, business operations, or personal reputation.

(b) Nondisparagement by Designated Company Representatives. At all times following the cessation of the Executive's employment with the Company, the Company agrees not to publish, and agrees to cause the Designated Company Representatives not to make, negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Executive. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's business reputation or personal reputation. For purposes of this sub-section (b), the "Designated Company Representatives" are (i) all executive officers of the Company while serving in such capacity and (ii) all members of the Board of Directors while serving in such capacity.

(c) The foregoing sub-sections (a) and (b) shall not be violated by truthful comments or statements (i) made in response to legal process, in required governmental testimony or filings, in judicial, administrative or arbitral proceedings (including, without limitation, depositions in connection with such proceedings), in compliance with law, administrative rule, or regulation, or made pursuant to a court or administrative order, or in connection with reporting possible violations of federal law or regulation to any governmental agency or entity, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation, (ii) made by members of the Board of Directors in the course of meetings or discussions of the Board of Directors (or any committee thereof) or in communications between members of the Board of Directors and the Executive, and not disclosed to the public, (iii) made by a member of the Board of Directors in the good faith belief that the statements are required for the proper discharge of his or her fiduciary duties, or (iv) made by the Board of Directors in connection with a termination of the Executive for Cause.

EXECUTIVE

Name: _____
Dashiell I. Robinson

Date: _____

COMPANY

Name: _____

Date: _____

EXHIBIT B**RELEASE AGREEMENT**

Except as otherwise set forth in this Release Agreement or in Sections 7 and 18 of the Employment Agreement between Dashiell I. Robinson and Redwood Trust, Inc., Dashiell I. Robinson (“Executive”) hereby generally and completely releases the Company and its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date Executive signs this Release Agreement. The Company, its directors, officers, employees, shareholders, partners, agents, attorneys, predecessors, successors, parent and subsidiary entities, insurers, affiliates, and assigns, hereby releases Executive and his heirs, executors, successors and assigns, from any and all claims, liabilities and obligations, both known and unknown, that arise out of or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date the Company signs this Release Agreement. This general mutual release includes, but is not limited to: (A) all claims arising out of or in any way related to Executive’s employment with the Company or the termination of that employment; (B) all claims related to Executive’s compensation or benefits from the Company, including salary, bonuses, commissions, vacation pay, expense reimbursements, severance pay, fringe benefits, stock, stock options, or any other ownership interests in the Company; (C) all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; (D) all tort claims, including claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and (E) all federal, state, and local statutory claims, including claims for discrimination, harassment, retaliation, attorneys’ fees, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990, the federal Age Discrimination in Employment Act of 1967 (as amended) (“ADEA”), the federal Employee Retirement Income Security Act of 1974 (as amended), and the California Fair Employment and Housing Act (as amended); provided, however, that nothing in this paragraph shall be construed in any way to release the Company from its obligation to indemnify Executive pursuant to agreement, the Company’s bylaws or binding resolutions, or applicable law.

Executive acknowledges that he is knowingly and voluntarily waiving and releasing any rights he may have under the ADEA, and that the consideration given under his Employment Agreement with the Company for the waiver and release in the preceding paragraph hereof is in addition to anything of value to which he was already entitled. Executive further acknowledges that he has been advised by this writing, as required by the ADEA, that: (A) this waiver and release does not apply to any rights or claims that may arise after the date Executive signs this Release Agreement; (B) Executive should consult with an attorney prior to signing this Release Agreement (although Executive may choose voluntarily not do so); (C) Executive has forty-five (45) days to consider this Release Agreement (although he may choose voluntarily to sign this Release Agreement earlier); (D) Executive has seven (7) days following the date that he signs this Release Agreement to revoke the Release Agreement by providing written notice to an officer of the Company; (E) this Release Agreement shall not be effective until the date upon which the revocation period has expired, which shall be the eighth day after Executive signs this Release Agreement; and (F) Executive has received with this Release Agreement a detailed list of the job titles and ages of all employees who were terminated in this group termination and the ages of all employees of the Company in the same job classification or organizational unit who were not terminated.

Both the Executive and the Company acknowledge that each has read and understands Section 1542 of the California Civil Code which reads as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor.

Both the Executive and the Company hereby expressly waive and relinquish all rights and benefits under that section and any law of any jurisdiction of similar effect with respect to each party's release of any claims hereunder.

Mutual Nondisparagement.

(a) Nondisparagement by Executive. At all times following the cessation of the Executive's employment with the Company, the Executive agrees not to make negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Company or any entity controlled by, controlling or under common control with the Company ("Affiliates") or any of the officers, directors, managers, employees, services, operations, investments or products of the Company or any of its Affiliates. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's or entity's respective business, business reputation, business operations, or personal reputation.

(b) Nondisparagement by Designated Company Representatives. At all times following the cessation of the Executive's employment with the Company, the Company agrees not to publish, and agrees to cause the Designated Company Representatives not to make, negative comments or statements about, or otherwise criticize or disparage, in any format or through any medium, the Executive. For purposes of the foregoing sentence, disparagement shall include, but not be limited to, negative comments or statements intended or reasonably likely to be harmful or disruptive to a person's business reputation or personal reputation. For purposes of this sub-section (b), the "Designated Company Representatives" are (i) all executive officers of the Company while serving in such capacity and (ii) all members of the Board of Directors while serving in such capacity.

(c) The foregoing sub-sections (a) and (b) shall not be violated by truthful comments or statements (i) made in response to legal process, in required governmental testimony or filings, in judicial, administrative or arbitral proceedings (including, without limitation, depositions in connection with such proceedings), in compliance with law, administrative rule, or regulation, or made pursuant to a court or administrative order, or in connection with reporting possible violations of federal law or regulation to any governmental agency or entity, or making other disclosures that are protected under the whistleblower provisions of federal law or regulation, (ii) made by members of the Board of Directors in the course of meetings or discussions of the Board of Directors (or any committee thereof) or in communications between members of the Board of Directors and the Executive, and not disclosed to the public, (iii) made by a member of the Board of Directors in the good faith belief that the statements are required for the proper discharge of his or her fiduciary duties, or (iv) made by the Board of Directors in connection with a termination of the Executive for Cause.

EXECUTIVE

Name: _____
Dashiell I. Robinson

Date: _____

COMPANY

Name: _____

Date: _____

One Belvedere Place, Suite 300
Mill Valley, CA 94941
Phone: 415.389.7373
Fax: 415.381.1773

August 8, 2017

Dashiell I. Robinson
Brooklyn, NY 11201

Re: Additional Employment Terms

Dear Mr. Robinson ,

On behalf of Redwood Trust, Inc. (the "Company"), we look forward to having you join the Company as Executive Vice President on or prior to October 16, 2017 (with the date you actually commence employment with the Company being referred to herein as the "Hire Date"). This letter agreement sets out certain terms of your employment with the Company, and are in addition to those set forth in the Employment Agreement entered into between you and the Company on the date hereof (the "Employment Agreement").

1. Relocation Allowance. The Company will assist you with the cost related to your relocation by providing you with a cash payment of \$250,000 (the "Relocation Allowance"). The Relocation Allowance will be paid to you within 15 days following the Hire Date (and will be reported as ordinary income to you for income tax purposes), and is intended to cover all of your house hunting trips, moving expenses, and any other travel to the San Francisco Bay Area or other expense relating to your move or your preparation for your role as Executive Vice President. However, you will not be required to document use of the Relocation Allowance and the Relocation Allowance will be retained by you even if your actual relocation expenses are less than the Relocation Allowance.

2. Minimum 2017 Year-End Cash Bonus. As described in the Employment Agreement, you will be eligible to receive an annual bonus while you are employed by the Company. Notwithstanding anything to the contrary contained in the Employment Agreement, you and the Company agree that your 2017 annual bonus will be at least \$1,000,000 in cash (the "2017 Year-End Cash Bonus"), provided that payment will be subject to your continued employment with the Company through the designated distribution date (currently anticipated to be on or about February 28, 2018). Notwithstanding the foregoing, the immediately following clauses (i) and (ii) apply to the 2017 Year-End Cash Bonus:

(i) Paid in Event of Termination Without Cause or Quit For Good Reason . For the avoidance of doubt, if your employment terminates, prior to the designated distribution date for the 2017 Year-End Cash Bonus, due to a termination by the Company without "Cause" or by you for "Good Reason" (each as defined in the Employment Agreement) you will, nonetheless, be paid the 2017 Year-End Cash Bonus subject to your timely execution and non-revocation of a general release of claims against the Company substantially in the applicable form attached to the Employment Agreement (the "Release"). In such an event, the 2017 Year-End Cash Bonus will be paid on the date on which annual bonuses are paid to the Company's senior executives generally for 2017, but in no event later than March 15, 2018.

(ii) Guaranteed in Event of Death/Disability. For the avoidance of doubt, if your employment terminates prior to the designated distribution date for the 2017 Year-End Cash Bonus due to death or Disability (as defined in the Employment Agreement) you will, nonetheless, be paid the 2017 Year-End Cash Bonus. In such an event, the 2017 Year-End Cash Bonus will be paid on the date on which annual bonuses are paid to the Company's senior executives generally for 2017, but in no event later than March 15, 2018.

3. 2017 Year-End Equity Awards. As described in the Employment Agreement, you will be eligible to receive one or more equity awards as part of the year-end 2017 compensation process (the “2017 Year-End Equity Awards”). Notwithstanding anything to the contrary contained in the Employment Agreement, but subject to your continued employment with the Company through the grant date (currently anticipated to be on or about December 13, 2017), you and the Company agree that your 2017 Year-End Equity Awards will have an aggregate grant date fair value of \$1,500,000. In addition, notwithstanding the foregoing, the immediately following clauses (i) - (iv) apply to the 2017 Year-End Equity Awards:

(i) Form and Terms of 2017 Year-End Equity Awards. The terms of the 2017 Year-End Equity Awards are subject to approval by the Board or a committee thereof, but will be consistent with 2017 year-end equity awards granted to other executive officers of the Company. The Company currently anticipates that 50% of your 2017 Year-End Equity Awards (by grant date value) will be granted in the form of deferred stock units that vest in substantially equal annual installments on or about the first four anniversaries of the grant date, and the remaining 50% will be granted in the form of performance stock units that vest over a three-year performance period based on the achievement of applicable total shareholder return goals or other Company performance metric(s) goals (with vesting also subject to continued employment through the applicable vesting date).

(ii) To Be Granted in Event of Termination Without Cause or Quit For Good Reason. For the avoidance of doubt, if your employment terminates prior to the grant date for the 2017 Year-End Equity Awards due to a termination by the Company without “Cause” or by you for “Good Reason” (each as defined in the Employment Agreement) you will, nonetheless, be granted the 2017 Year-End Equity Awards immediately prior to such termination, subject to terms and conditions mutually agreed between you and the Company and your timely execution and non-revocation of a Release. In any such event, it is expected that the 2017 Year-End Equity Awards will be granted to you immediately prior to such termination but no later than December 31, 2017.

(iii) To Be Granted in Event of Death/Disability. For the avoidance of doubt, if your employment terminates prior to the designated grant date for the 2017 Year-End Equity Awards due to death or Disability (as defined in the Employment Agreement) you will, nonetheless, be granted the 2017 Year-End Equity Awards subject to terms and conditions mutually agreed between you (or your estate) and the Company. In any such event, it is expected that the 2017 Year-End Equity Awards will be granted immediately prior to such termination but no later than December 31, 2017.

(iv) Once Granted, Subject to Applicable Terms and Conditions. Once granted, your 2017 Year-End Equity Awards will be subject to the terms and conditions of the applicable Company equity plan and related award agreements, as well as to the terms and conditions of the Employment Agreement.

4. Sign-On Bonus. In connection with the commencement of your employment, you will receive a cash payment in the aggregate amount of \$1,000,000 (the “Sign-On Bonus”), which will be paid in full within 15 days following the Hire Date. Notwithstanding the foregoing, the immediately following clauses (i) and (ii) apply to the Sign-On Bonus:

(i) Forfeitable Only Upon Termination For Cause or Quit Without Good Reason Within One Year. You and the Company acknowledge and agree that the Sign-On Bonus will not be earned unless you are continuously employed by the Company through the first anniversary of your Hire Date as follows: if your employment is terminated by the Company for “Cause” or by you for any reason other than “Good Reason” (each as defined in the Employment Agreement), at any time prior to or on the first anniversary of the Hire Date, you will not be entitled to retain any portion of the Sign-On Bonus and you hereby agree to repay to the Company the Sign-On Bonus, in full (but net of income tax applicable to the Sign-On Bonus based on your most recent full calendar year combined federal, state and local effective income tax rate), on the date of termination.

(ii) Retained in Event of Death/Disability. For the avoidance of doubt, if your employment terminates prior to the first anniversary of the Hire Date due to death or Disability (as defined in the Employment Agreement) you will be entitled to retain all of the Sign-On Bonus.

5. Sign-On Equity Award. In addition to your 2017 Year-End Equity Awards, in connection with the commencement of your employment, the Company will grant you an equity award, with an aggregate grant date fair value equal to \$1,000,000 (the "Sign-On Equity Award"). The Sign-On Equity Award will be granted in the form of deferred stock units and will be governed in all respects by the terms and conditions of the Employment Agreement, the applicable Company equity plan and the related award agreement (the "New Hire Equity Award Agreement"). Notwithstanding the foregoing, the immediately following clauses (i), (ii) and (iii) apply to the Sign-On Equity Award:

(i) Forfeitable Only Upon Termination For Cause or Quit Without Good Reason Within One Year. The New Hire Equity Award Agreement will provide that the Sign-On Equity Award is fully vested at grant and subject to forfeiture only in the event that your employment is terminated by the Company for Cause or by you without Good Reason prior to or on the first anniversary of your Hire Date, in which case 100% of the Sign-On Equity Award will be forfeited automatically. To the extent you have, as a result of forfeiture, incurred income tax on all or any portion of any forfeited Sign-On Equity Award, any such forfeiture hereunder will be net of such income tax applicable to such forfeited Sign-On Equity Award based on your most recent full calendar year combined federal, state and local effective income tax rate.

(ii) Retained in Event of Death/Disability. For the avoidance of doubt, if your employment terminates prior to the first anniversary of the Hire Date due to death or Disability (as defined in the Employment Agreement) you will be entitled to retain all of the Sign-On Equity Award.

(iii) Once Awarded, Subject to Applicable Terms and Conditions. Once awarded, your Sign-On Equity Award will be subject to the terms and conditions of the applicable Company equity plan and related award agreements, as well as to the terms and conditions of the Employment Agreement.

6. Good Reason. Notwithstanding anything to the contrary contained herein or in the Employment Agreement, the definition of "Good Reason" in your Employment Agreement will include the occurrence of any of the following events (subject to your compliance with any applicable notice and cure provisions set forth in 6(e) of the Employment Agreement): (i) a reduction in your Base Salary below \$500,000 per year or your Target Bonus below 140% of Base Salary, in either case, prior to the three-year anniversary of your Hire Date and (ii) the Company's failure to pay or grant to you any of the Relocation Allowance, the 2017 Year-End Cash Bonus, the 2017 Year-End Equity Awards, the Sign-On Bonus or the Sign-On Equity Award in accordance with the terms of this letter agreement and the Employment Agreement. Capitalized terms used but not defined in this section will have the meanings set forth in the Employment Agreement.

* * *

The Company may withhold from any amounts payable under this letter agreement such federal, state, local or foreign taxes as shall be required to be withheld pursuant to any applicable law or regulation. The provisions contained in Section 19 of the Employment Agreement are hereby incorporated by reference herein.

Attached to this letter agreement are Appendices A-D, which Appendices are hereby incorporated herein and made a part hereof. This letter agreement (including the Appendices incorporated herein) contain information that is additive to the subject matter contained in the Employment Agreement, and to such extent constitutes a modification of the Employment Agreement and is neither superseded by, nor does the subject matter hereof supersede, the Employment Agreement.

* * *

Dash, we all look forward to working with you. Please sign and date this letter agreement in the space provided below to acknowledge your acceptance of the terms of this letter agreement.

Sincerely,

Redwood Trust, Inc.

By: /s/ Christopher J. Abate
Christopher J. Abate
President

Attachments: Appendices A-D

I agree and accept employment with Redwood Trust, Inc. on the terms and conditions set forth on this agreement.

Date: 8/9/2017

/s/ Dashiell I. Robinson
Dashiell I. Robinson

FEDERAL HOME LOAN BANK OF CHICAGO
AMENDMENT TO
ADVANCES, COLLATERAL PLEDGE, AND SECURITY AGREEMENT
[Custom Form - RWT Financial, LLC]

This Amendment is entered into by and between RWT Financial, LLC (“Member”) and the Federal Home Loan Bank of Chicago (“Bank”);

and, WHEREAS, the Member and the Bank have previously entered into an Advances, Collateral Pledge, and Security Agreement (“Agreement”), dated July 16, 2014;

WHEREAS, the Member and the Bank wish to amend the Agreement as provided herein;

NOW THEREFORE, the Member and the Bank agree as follows:

1. Definitions.

1.1 Capitalized terms defined in the Agreement and not otherwise defined herein shall have the same meanings given to such terms in the Agreement.

2. Amendment to Agreement.

2.1 Section 5.01A(a)(ii) is hereby deleted in its entirety and replaced with the following:

(ii) Member shall maintain Minimum Liquidity at all times of at least three-percent (3%) of total outstanding Advances and letters of credit. For purposes of this subsection, “Minimum Liquidity” means any of the following: (i) cash deposited in an unrestricted deposit account at the Bank; (ii) delivery of additional Qualifying Collateral as calculated after margins have been applied to the additional Qualifying Collateral (“Excess Collateral Maintenance Requirement”); or (iii) undrawn borrowing capacity. For example only: Member pledges \$100,000,000 in Qualifying Collateral to Bank. Bank specifies 86% as the margin applicable to such Qualifying Collateral, and therefore the undrawn borrowing capacity of such Qualifying Collateral is \$86,000,000. Member could maintain Minimum Liquidity in this example by either: (1) borrowing \$86,000,000 in Advances and maintaining cash on deposit at the Bank of \$2,580,000 (which is 3% of \$86,000,000); (2) delivering an additional \$2,580,000 in Qualifying Collateral as calculated after margins have been applied to the additional Qualifying Collateral to satisfy the Excess Collateral Maintenance Requirement (which is 3% of \$86,000,000); or (3) incurring \$83,495,145 in Advances and/or letters of credit and maintaining \$2,504,855 in undrawn borrowing capacity.

3. General.

3.1 Except as herein amended, the Agreement shall remain in full force and effect and is hereby ratified, approved, and confirmed in all respects. All references in the Agreement to “Agreement” or “Advances, Collateral Pledge, and Security Agreement” shall refer to the Agreement as herein amended and modified.

3.2 This Amendment shall be binding upon the Member and the bank and their respective successors and assigns and shall inure to the benefit of the Member, the Bank, and their respective successor and assigns, as the case may be.

3.3 In the event of any inconsistency between the Agreement and this Amendment, this Amendment shall govern to the extent of such inconsistency.

IN WITNESS WHEREOF, the Member and the Bank each acting through its authorized representatives have caused this Amendment to be executed as of this 31st day of October, 2017.

RWT Financial, LLC

By: /s/ Bo Stern

Name: Bo Stern

Title: Vice President

Member Number: 03024

FEDERAL HOME LOAN BANK OF CHICAGO

By: /s/ Roger D. Lundstrom

Name: Roger D. Lundstrom

Title: EVP-CFO

By: /s/ A. Harrison

Name: A. Harrison

Title: SVP

**CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF
THE SARBANES-OXLEY ACT OF 2002**

I, Martin S. Hughes, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2017

/s/ Martin S. Hughes

Martin S. Hughes

Chief Executive Officer

**CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF
THE SARBANES-OXLEY ACT OF 2002**

I, Collin L. Cochrane, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Redwood Trust, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over the financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2017

/s/ Collin L. Cochrane

Collin L. Cochrane
Chief Financial Officer

CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the “Registrant”) hereby certifies that the Registrant’s Quarterly Report on Form 10-Q for the three months ended September 30, 2017 (the “Quarterly Report”) fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 7, 2017

/s/ Martin S. Hughes

Martin S. Hughes

Chief Executive Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.

CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Redwood Trust, Inc. (the “Registrant”) hereby certifies that the Registrant’s Quarterly Report on Form 10-Q for the three months ended September 30, 2017 (the “Quarterly Report”) fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 7, 2017

/s/ Collin L. Cochrane

Collin L. Cochrane

Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.